



CUSTOMER / VENDOR SET-UP REQUEST FORM

2018

Type:	New Parent/Payer:		New: Ship To = S Vendor= V In-direct:=I		Address/ Name Changes		LOG #	DATE:
Requested by:						COMPANY CODE		
Sold-To/Vendor						<input type="checkbox"/> 1900 - US <input type="checkbox"/> 1930 - CANADA		
Address:						SALES ORGANIZATION		
City & State: Zip Code: 175						<input type="checkbox"/> BP01 - US <input type="checkbox"/> BP02 - CANADA		
Email Address:								
Phone #								
Parent/Payer Name:						DISTRIBUTION CHANNEL		
Address:						<input type="checkbox"/> 01 - RETAIL <input type="checkbox"/> 02 - FOODSERVICE		
City & State: Zip Code:								
AP Email Address:								
Phone #								
Bill-To Name:						RECON ACCOUNT		
(If different from Parent/Payer:)						<input type="checkbox"/> 111000 -Trade Recievables - Domestic <input type="checkbox"/> 111100 -Trade Recievables - Foreign		
Address:						COUNTRY		
City & State: Zip Code:						<input type="checkbox"/> US <input type="checkbox"/> CN - Canada		
AP Email Address:						<input type="checkbox"/> Canada Only Tax Other: <input type="checkbox"/> Classification 1		
Phone #								

BROKER PLEASE FILL IN (DROP DOWN MENUS)

Sales Office/ Org Structure

Broker Name: _____

EDI Customer <input type="checkbox"/> YES <input type="checkbox"/> NO	ORDER SUBMITTED <input type="checkbox"/> YES <input type="checkbox"/> NO (If yes, please fax to expedite)
RUSH ORDER <input type="checkbox"/> YES <input type="checkbox"/> NO	CALIF REDEMP CUST <input type="checkbox"/> YES <input type="checkbox"/> NO
PRINT INVOICE <input type="checkbox"/> YES <input type="checkbox"/> NO	PIZZA CUSTOMER <input type="checkbox"/> YES <input type="checkbox"/> NO
E-Invoice <input type="checkbox"/> YES <input type="checkbox"/> NO	ASIAN CUSTOMER <input type="checkbox"/> YES <input type="checkbox"/> NO
Email : _____	HAWAII CUST <input type="checkbox"/> YES <input type="checkbox"/> NO
DUNS # _____	CHEP ACCOUNT # _____
	CALL for APPT NUMBER (CFA) _____

Dole Sales Acct Rep: _____

DOLE Regional Sales Mgr: _____

RSM Approval

PLEASE E-MAIL COMPLETED FORM TO: inge.rosenberg@doleintl.com, or natasha.tucker@doleintl.com
 or fax to: (805) 370-5257

Dole Sales Administration Use Only

Date Received	Address Changes	Payer/Bill to Created	Ship-To Created	Sent to Credit	Date Processed
_____	_____	_____	_____	_____	_____

Sales Admin Entry Date	7/2/18	
	LOG #	0
CANADIAN TAX JURISDICTION		
Customer Price Proc		
Price Group		
Payer/Bill to		
Price List / Customer Stats Grp		
Incoterms/Shipping Conditions		
Delivering Plants		
California Redemption Customer		
Customer Group		
Account Assignment Group		
Delivery Priority		
Lockbox Code		
Payment Terms		
Additional Data GRP 1		
Additional Data GRP 2		
Additional Data GRP 5		
Additional Data GRP 3 & 4		
Broker Number		
Credit Manager		
CAR Manager		
SAR Manager		
Regional Sales Manager		
Changes Approved by:		
Date Approved		

CURRENCY CODE	NO USD <input type="checkbox"/>	CAD <input type="checkbox"/>	OTHER:
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VENDOR INFORMATION		
Purchasing Organization		
Bank Key		
Institutional/Transit (CAN only)		
Bank Account		
TAX No. (TIN/SSN)		
Control Key	<input type="checkbox"/> 01- Checking	
Route to the following departments for approvals prior to order entry:	Route to the following departments after customer is set up:	
Credit Manager	(1) EDI Coordinator	
Per Channel Structure	(2) Regional Sales Manager	
	(3) Broker	

Before setup process ca

Setup Submission:

process can begin:

- BRKR SET-UP REQUEST FORM tab of this setup form must be filled out:
 - Ship-to address, Bill-to address, Parent address, Broker Territory, Sales Channel, EDI Customer (yes/no), and DUNS # (if EDI capable customer) must be filled out.
 - New Customer and Ship-to setups must have RSM's or Sales Directors' approval.
 - New customers must submit; a completed and signed Dole Credit Application. If submitting their own credit application, a signed Dole Credit Application must still be submitted.
 - Communication from the customer must accompany all new ship to requests, this can be in the form of, a PO with the new address and bill to address on it, an email directly from the customer, or flyer/notice from the customer on their company letterhead.
 - Name changes and address changes, must also be submitted with support documentation, this must come directly from the customer, an email directing us to make changes, a flyer/ notice on company letterhead, or credit application.
 - All support documentation may be submitted via fax or email attachment.
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- Setups received after 2:00 pm Pacific Standard Time will be considered the next day's business.
 - New customer setups take 10 business days on average for approval and processing once all paperwork has been submitted.
 - New ship-to setups take 2 business days on average for approval and processing once all paperwork has been submitted.
 - Address changes take 2 business days on average for approval and processing once all paperwork has been submitted.

LTL CHG 4

WAKEFERN	CUSTOMER PRICE GROUP
MILITARY	PARENT CODE & CUSTOMER PRICE GROUP
FOOD LION	CUSTOMER PRICE GROUP
HANNAFORD	CUSTOMER PRICE GROUP
HARRIS TEETER	CUSTOMER PRICE GROUP
PUBLIX	CUSTOMER PRICE GROUP
BLAIR	PARENT CODE & CUSTOMER PRICE GROUP
SAM'S	PARENT CODE & CUSTOMER PRICE GROUP
WAL MART	PARENT CODE & CUSTOMER PRICE GROUP
COSTCO	PARENT CODE & CUSTOMER PRICE GROUP
SAM'S-MEXICO	
WAL MART-MEXICO	
COSTCO-MEXICO	
WINCO	

SAP SD Hierarchy

Sales Org	Dist. Channel	Division	Customer Group	Salesoup	Sales District	Sales Office							
Sales Organization	Cd	Distribution Channel	Cd	Division	Cd	Customer Group	Cd	Sales Group	Cd	Region/Sales District	Cd	Sales Office / Territory	Sales Office
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	100	KOROSEC	104	BUROKAS	A01	NEW YORK FROZEN	A01 - NEW YC
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	100	KOROSEC	104	BUROKAS	A02	NEW YORK PACKAGED	A02 - NEW YC
DPF US/LA	01	RETAIL	01	DPF	EC	ECOMMERCE	102	KORSECE ECOMM	108	BRNICH ECOMM	A03	AMAZON	A03 - AMAZO
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	100	KOROSEC	104	BUROKAS	A04	NEW ENGLAND PACKAGED	A04 - NEW EF
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	100	KOROSEC	104	BUROKAS	A05	NEW ENGLAND FROZEN	A05 - NEW EF
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	100	KOROSEC	102	EIDENSHINK	A06	TOPCO	A06 - TOPCO
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	100	KOROSEC	115	ESTES	A07	C&S TOPS	A07 - C&S TC
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	100	KOROSEC	104	BUROKAS	A08	C&S AHOLD PACKAGED	A08 - C&S AH
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	101	PEDERSEN	168	BYINGTON	A09	C&S WEST	A09 - C&S WE
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	100	KOROSEC	109	ASH	A10	FOOD LION PACKAGED	A10 - FOOD L
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	146	PANZA	105	WISE	A11	PL FROZEN	A11 - PL FRO
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	100	KOROSEC	101	BRNICH	A12	HARRISBURG	A12 - HARRIS
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	100	KOROSEC	104	BUROKAS	A13	C&S NEW YORK PACKAGED	A13 - C&S NE
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	146	PANZA	184	ROY	A14	C&S AHOLD FROZEN	A14 - C&S AH
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	100	KOROSEC	109	ASH	A15	CAROLINAS	A15 - CAROLI
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	100	KOROSEC	105	SOUTHEAST	A16	C&S GREENVILLE	A16 - C&S GF
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	100	KOROSEC	109	ASH	A17	PUBLIX PACKAGED	A17 - PUBLIX
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	100	KOROSEC	109	ASH	A18	RICHMOND	A18 - RICHMK
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	101	PEDERSEN	168	BYINGTON	A19	WIC ONLY	A19 - WIC ON
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	101	PEDERSEN	168	BYINGTON	A20	SO CAL	A20 - SO CAL
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	101	PEDERSEN	168	BYINGTON	A21	HAWAII	A21 - HAWAII
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	101	PEDERSEN	110	SALTEE	A22	BASHAS	A22 - BASHA
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	146	PANZA	184	ROY	A23	FOOD LION FROZEN	A23 - FOOD L
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	101	PEDERSEN	168	BYINGTON	A24	NOR CAL	A24 - NOR CA
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	101	PEDERSEN	168	BYINGTON	A25	SALT LAKE	A25 - SALT L
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	146	PANZA	184	ROY	A26	PUBLIX FROZEN	A26 - PUBLIX
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	146	PANZA	112	BERRY	A27	HARRIS TEETER FROZEN	A27 - HARRIS
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	129	HARTKE	115	ESTES	A28	UNFI	A28 - UNFI
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	146	PANZA	112	BERRY	A29	ROUNDY'S FROZEN	A29 - ROUND
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	146	PANZA	112	BERRY	A30	KROGER FROZEN	A30 - KROGEI
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	146	PANZA	184	ROY	A31	WEGMAN'S FROZEN	A31 - WEGMA
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	146	PANZA	184	ROY	A32	HANNAFORD FROZEN	A32 - HANNA
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	101	PEDERSEN	102	EIDENSHINK	A33	DES MOINES	A33 - DES MC
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	146	PANZA	184	ROY	A34	OK GROCERY FROZEN	A34 - OK GRC
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	101	PEDERSEN	102	EIDENSHINK	A35	ST LOUIS	A35 - ST LOU
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	146	PANZA	112	BERRY	A36	MEIJER FROZEN	A36 - MEIJER
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	101	PEDERSEN	110	SALTEE	A37	WINCO	A37 - MEIJER
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	101	PEDERSEN	102	EIDENSHINK	A38	KANSAS CITY	A38 - KANSAS
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	101	PEDERSEN	106	KLEIN	A39	HARRIS TEETER PACKAGED	A39 - HARRIS
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	101	PEDERSEN	168	BYINGTON	A40	NORTHWEST	A40 - NORTH
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	101	PEDERSEN	110	SALTEE	A42	ALBERTSONS	A42 - ALBERT
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	146	PANZA	112	BERRY	A45	HEB FROZEN	A45 - HEB FR
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	101	PEDERSEN	106	KLEIN	A46	ROUNDY'S PACKAGED	A46 - ROUND
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	101	PEDERSEN	106	KLEIN	A47	KROGER PACKAGED	A47 - KROGE
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	101	PEDERSEN	106	KLEIN	A48	RALPHS	A48 - RALPH
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	105	WISE	146	PANZA	A49	SPECIALTY	A49 - SPECIA
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	101	PEDERSEN	185	BARSOUM	A50	CHICAGO	A50 - CHICAG
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	100	KOROSEC	115	ESTES	A55	GRAND RAPIDS	A55 - GRAND
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	101	KOROSEC	101	METRO	A57	C&S A&P	A57 - C&S A&
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	129	HARTKE	108	RHODES ALB/SAFEWAY	A58	ALB/SAFEWAY SOUTH CLEVELAND	A58 - ALBSA
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	100	KOROSEC	115	ESTES	A61	CLEVELAND	A61 - CLEVEL
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	100	KOROSEC	115	ESTES	A63	PITTSBURGH	A63 - PITTSB
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	146	PANZA	184	ROY	A64	WAKEFERN FROZEN	A64 - WAKEF
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	100	KOROSEC	101	BRNICH	A65	WAKEFERN PACKAGED	A65 - WAKEF
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	100	KOROSEC	101	ESTES	A66	WEGMANS PACKAGED	A66 - WEGM
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	101	PEDERSEN	103	JESSOP	A67	INDIANAPOLIS	A67 - INDIAN
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	100	KOROSEC	104	BUROKAS	A68	DEMOLAS	A68 - DEMOU
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	100	KOROSEC	104	BUROKAS	A69	HANNAFORD PACKAGED	A69 - HANNA
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	129	HARTKE	115	ESTES	A70	MILWAUKEE	A70 - MILWAL
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	101	PEDERSEN	102	EIDENSHINK	A71	HY VEE	A71 - HY VEE
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	101	PEDERSEN	102	EIDENSHINK	A72	MINNEAPOLIS	A72 - MINNE
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	100	KOROSEC	115	ESTES	A73	OK GROCERY PACKAGED	A73 - OK GRC
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	100	KOROSEC	115	ESTES	A75	MEIJER PACKAGED	A75 - MEIJER
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	100	KOROSEC	109	ASH	A74	FLORIDA	A74 - FLORID
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	101	PEDERSEN	106	KLEIN	A86	HEB PACKAGED	A86 - HEB PA
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	101	PEDERSEN	185	BARSOUM	A88	TEXAS	A88 - TEXAS
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	100	KOROSEC	109	ASH	A96	C&S SOUTHEASTERN GROCERY	A96 - C&S SC
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	101	PEDERSEN	168	BYINGTON	A99	OTHER	A99 - OTHER
DPF US/LA	01	RETAIL	01	DPF	GR	GROCERY	101	PEDERSEN	110	RHODES	SVU	SUPERVALU	SVU - SUPER
DPF US/LA	01	RETAIL	01	DPF	VA	SUPER CENTER/MASS MEI	109	INGRAM	186	ROXBURY MASS	L71	TARGET PACKAGED	L71 - TARGE
DPF US/LA	01	RETAIL	01	DPF	VA	SUPER CENTER/MASS MEI	149	PANZA MASS	187	BERRY MASS	L72	TARGET FROZEN	L72 - TARGE
DPF US/LA	01	RETAIL	01	DPF	SC	SUPER CENTER/MASS MEI	103	WAL-MART / SAM'S	112	BERRY	L99	WAL-MART STORES INC	L99 - WAL-M
DPF US/LA	01	RETAIL	01	DPF	CL	CLUBS	104	RANHEIM	114	ZIEBELL	N02	COSTCO - BAY AREA	N02 - COSTC
DPF US/LA	01	RETAIL	01	DPF	CL	CLUBS	104	RANHEIM	114	ZIEBELL	N09	COSTCO/NORTHEAST	N09 - COSTC
DPF US/LA	01	RETAIL	01	DPF	CL	CLUBS	104	RANHEIM	114	ZIEBELL	N11	COSTCO/SOUTHEAST	N11 - COSTC
DPF US/LA	01	RETAIL	01	DPF	CL	CLUBS	104	RANHEIM	114	ZIEBELL	N20	COSTCO/NORTHWEST	N20 - COSTC
DPF US/LA	01	RETAIL	01	DPF	CL	CLUBS	104	RANHEIM	114	ZIEBELL	N25	COSTCO/MIDWEST	N25 - COSTC
DPF US/LA	01	RETAIL	01	DPF	CL	CLUBS	104	RANHEIM	114	ZIEBELL	N30	COSTCO/TEXAS	N30 - COSTC
DPF US/LA	01	RETAIL	01	DPF	CL	CLUBS	104	RANHEIM	114	ZIEBELL	N32	COST-U-LESS	N32 - COST-L
DPF US/LA	01	RETAIL	01	DPF	CL	CLUBS	147	PANZA VLUB	188	ROY CLUB	N94	Bjs FROZEN	N94 - Bjs FR
DPF US/LA	01	RETAIL	01	DPF	CL	CLUBS	104	RANHEIM	113	RANHEIM	N95	COSTCO/SAN DIEGO	N95 - COSTC
DPF US/LA	01	RETAIL	01	DPF	CL	CLUBS	104	RANHEIM	113	RANHEIM	N96	Bjs PACKAGED	N96 - Bjs PA
DPF US/LA	01	RETAIL	01	DPF	CL	CLUBS	104	RANHEIM	113	RANHEIM	N97	COSTCO/LOS ANGELES	N97 - COSTC
DPF US/LA	01	RETAIL	01	DPF	CL	CLUBS	104	RANHEIM	113	RANHEIM	N98	COSTCO/CANADA	N98 - COSTC
DPF US/LA	01	RETAIL	01	DPF	MA	MASS MERCH	109	INGRAM	174	KEEL-DO	P11	WAL-MART FROZEN	P11 - WAL-M
DPF US/LA	01	RETAIL	01	DPF	MA	MASS MERCH	109	INGRAM	174	KEEL-DO	P12	WAL-MART PACKAGED	P12 - WAL-M
DPF US/LA	01	RETAIL	01	DPF	MA	MASS MERCH	102	KORSECE ECOMM	108	BRNICH ECOMM	P13	OTHER ECOMMERC	P13 - OTHER
DPF US/LA	01	RETAIL	01	DPF	MA	MASS MERCH	109	INGRAM	174	KEEL-DO	P14	WALMART.COM	P14 - WALMA
DPF US/LA	01	RETAIL	01	DPF	CL	CLUBS	104	RANHEIM	111	SUTTON	P80	SAM'S	P80 - SAM'S
DPF US/LA	02	FOODSERVICE	01	DPF	FS	FOODSERVICE	110	NATONAL	128	NORTHEAST	B01	VIRGINIA BEACH	B01 - VIRGINI
DPF US/LA	02	FOODSERVICE	01	DPF	FS	FOODSERVICE	110	NATONAL	127	CENTRAL	B02	HOUSE ACCT/CENTRAL	B02 - HOUSE
DPF US/LA	02	FOODSERVICE	01	DPF	FS	FOODSERVICE	110	NATONAL	128	NORTHEAST	B04	PHILADELPHIA	B04 - PHILADI
DPF US/LA	02	FOODSERVICE	01	DPF	FS	FOODSERVICE	110	NATONAL	128	NORTHEAST	B05	PITTSBURGH	B05 - PITTSB
DPF US/LA	02	FOODSERVICE	01	DPF	FS	FOODSERVICE	110	NATONAL	128	NORTHEAST	B06	CLEVELAND	B06 - CLEVEL
DPF US/LA	02	FOODSERVICE	01	DPF	FS	FOODSERVICE	110	NATONAL	127	CENTRAL	B07	DETROIT	B07 - DETRO
DPF US/LA	02	FOODSERVICE	01	DPF	FS	FOODSERVICE	110	NATONAL	128	NORTHEAST	B09	COLUMBUS	B09 - COLUM
DPF US/LA	02	FOODSERVICE	01	DPF	FS	FOODSERVICE	110	NATONAL	127	CENTRAL	B11	INDIANAPOLIS	B11 - INDIAN
DPF US/LA	02	FOODSERVICE	01	DPF	FS	FOODSERVICE	110	NATONAL	128	NORTHEAST	B12	LOUISVILLE	B12 - LOUISV
DPF US/LA	02	FOODSERVICE	01	DPF	FS	FOODSERVICE	110	NATONAL	130	WESTERN	B13	ALBUQUERQUE	B13 - ALBUQU
DPF US/LA	02	FOODSERVICE	01	DPF	FS	FOODSERVICE	110	NATONAL	128	NORTHEAST	B20	BOSTON	B20 - BOSTO
DPF US/LA	02	FOODSERVICE	01	DPF	FS	FOODSERVICE	110	NATONAL	128	NORTHEAST	B21	BALTIMORE	B21 - BALTIM
DPF US/LA	02	FOODSERVICE	01	DPF	FS	FOODSERVICE	110	NATONAL	128	NORTHEAST	B24	NEW YORK	B24 - NEW YC
DPF US/LA	02	FOODSERVICE	01	DPF	FS	FOODSERVICE	110	NATONAL	128	NORTHEAST	B25	SYRACUSE	B25 - SYRACI
DPF US/LA	02	FOODSERVICE	01	DPF	FS	FOODSERVICE	110	NATONAL	127	CENTRAL	B30	CHICAGO	B30 - CHICAC
DPF US/LA	02	FOODSERVICE	01	DPF	FS	FOODSERVICE	110	NATONAL	127	CENTRAL	B32	MILWAUKEE	B32 - MILWAL

SAP SD Hierarchy

Sales Org	Dist. Channel	Division	Customer Group	Salesoup	Sales District	Sales Office							
Sales Organization	Cd	Distribution Channel	Cd	Division	Cd	Customer Group	Cd	Sales Group	Cd	Region/Sales District	Cd	Sales Office / Territory	Sales Office
DPF US/LA	02	FOODSERVICE	01	DPF	FS	FOODSERVICE	110	NATIONAL	129	SOUTHEAST	B62	TAMPA	B62 - TAMPA
DPF US/LA	02	FOODSERVICE	01	DPF	FS	FOODSERVICE	110	NATIONAL	129	SOUTHEAST	B63	HOUSE ACCT/GREGG ERNST	B63 - HOUSE
DPF US/LA	02	FOODSERVICE	01	DPF	FS	FOODSERVICE	110	NATIONAL	130	WEST REGION	B64	HOUSE ACCT/IANEY WILSON	B64 - HOUSE
DPF US/LA	02	FOODSERVICE	01	DPF	FS	FOODSERVICE	110	NATIONAL	128	NORTHEAST	B65	HOUSE ACCT/BILL LOVELL	B65 - HOUSE
DPF US/LA	02	FOODSERVICE	01	DPF	FS	FOODSERVICE	110	NATIONAL	130	WESTERN	B70	PHOENIX	B70 - PHOEN
DPF US/LA	02	FOODSERVICE	01	DPF	FS	FOODSERVICE	110	NATIONAL	130	WESTERN	B71	LOS ANGELES	B71 - LOS AN
DPF US/LA	02	FOODSERVICE	01	DPF	FS	FOODSERVICE	110	NATIONAL	130	WESTERN	B72	SAN FRANCISCO	B72 - SAN FR
DPF US/LA	02	FOODSERVICE	01	DPF	FS	FOODSERVICE	110	NATIONAL	130	WESTERN	B73	HONOLULU	B73 - HONOL
DPF US/LA	02	FOODSERVICE	01	DPF	FS	FOODSERVICE	110	NATIONAL	130	WESTERN	B74	LAS VEGAS	B74 - LAS VE
DPF US/LA	02	FOODSERVICE	01	DPF	FS	FOODSERVICE	110	NATIONAL	130	WESTERN	B78	MONTANA/BILLINGS	B78 - MONTA
DPF US/LA	02	FOODSERVICE	01	DPF	FS	FOODSERVICE	110	NATIONAL	130	WESTERN	B81	SALT LAKE CITY	B81 - SALT L
DPF US/LA	02	FOODSERVICE	01	DPF	FS	FOODSERVICE	110	NATIONAL	127	CENTRAL	B83	DENVER	B83 - DENVEI
DPF US/LA	02	FOODSERVICE	01	DPF	FS	FOODSERVICE	110	NATIONAL	127	MIDWEST	B84	HOUSE ACCT/LEANNE ONORATO	B84 - HOUSE
DPF US/LA	02	FOODSERVICE	01	DPF	GO	FOODSERVICE	110	NATIONAL	130	WESTERN	B85	PORTLAND	B85 - PORTLJ
DPF US/LA	02	FOODSERVICE	01	DPF	FS	FOODSERVICE	110	NATIONAL	129	SOUTHEAST	B90	LUBBOCK	B90 - LUBBOC
DPF US/LA	02	FOODSERVICE	01	DPF	FS	FOODSERVICE	110	NATIONAL	127	CENTRAL	B92	OKLAHOMA CITY	B92 - OKLAH
DPF US/LA	02	FOODSERVICE	01	DPF	FS	FOODSERVICE	110	NATIONAL	129	SOUTHEAST	B93	HOUSTON	B93 - HOUST
DPF US/LA	02	FOODSERVICE	01	DPF	FS	FOODSERVICE	110	NATIONAL	129	SOUTHEAST	B94	DALLAS	B94 - DALLAS
DPF US/LA	02	FOODSERVICE	01	DPF	FS	FOODSERVICE	110	NATIONAL	129	SOUTHEAST	B95	MEMPHIS	B95 - MEMPH
DPF US/LA	02	FOODSERVICE	01	DPF	FS	FOODSERVICE	110	NATIONAL	127	CENTRAL	B96	LITTLE ROCK	B96 - LITTLE
DPF US/LA	02	FOODSERVICE	01	DPF	FS	FOODSERVICE	110	NATIONAL	129	SOUTHEAST	B97	SAN ANTONIO	B97 - SAN AN
DPF US/LA	02	FOODSERVICE	01	DPF	FS	FOODSERVICE	106	HEADQUARTERS	136	HEADQUARTERS	B99	HEADQUARTERS	B99 - HEADQ
DPF US/LA	01	RETAIL	01	DPF	NL	MILITARY	148	PEDERSEN MILITARY	179	BYINGTON MILITARY	C99	MILITARY	C99 - MILITAF
DPF US/LA	01	RETAIL	01	DPF	VA	VALUE	100	KOROSEC	104	BURKAS	E05	CVS	E05 - CVS
DPF US/LA	01	RETAIL	01	DPF	VA	VALUE	105	NATIONA ACCOUNTS	116	DRUG-OTHER	E09	CONNECTICUT	E09 - CONNE
DPF US/LA	01	RETAIL	01	DPF	VA	VALUE	144	INGRAM DOLLAR	180	ROXBURY	E45	OTHER DOLLAR	E45 - OTHER
DPF US/LA	01	RETAIL	01	DPF	VA	VALUE	144	INGRAM DOLLAR	180	ROXBURY	E46	FAMILY DOLLAR	E46 - FAMILY
DPF US/LA	01	RETAIL	01	DPF	VA	VALUE	144	INGRAM DOLLAR	116	ROXBURY	E47	DOLLAR GENERAL	E47 - DOLLAF
DPF US/LA	01	RETAIL	01	DPF	VA	VALUE	105	NATIONA ACCOUNTS	115	ESTES	E48	BIG LOTS	E48 - BIG LO
DPF US/LA	01	RETAIL	01	DPF	VA	VALUE	101	PERDERSEN	185	BARSOUM	E49	WALGREENS	E49 - WALGR
DPF US/LA	01	RETAIL	01	DPF	VA	VALUE	144	INGRAM DOLLAR	180	ROXBURY	E50	99 CENTES ONLY	E50 - 99 CENT
DPF US/LA	01	RETAIL	01	DPF	CV	VALUE	105	NATIONA ACCOUNTS	116	DRUG-OTHER	E59	CHICAGO	E59 - CHICAG
DPF US/LA	02	FOODSERVICE	01	DPF	FS	CONVENIENCE	112	NATIONA ACCOUNTS	132	NATIONAL	F05	NATIONAL	F05 - NATION
DPF US/LA	02	FOODSERVICE	01	DPF	CV	CONVENIENCE	111	NATIONAL	131	HEADQUARTERS	F99	DIRECT-CONVENIENCE STORE	F99 - DIRECT
DPF US/LA	02	FOODSERVICE	01	DPF	IN	GOVERNMENT	115	NATIONAL	138	NATIONAL	FF1	FROZEN FOODS HQ	FF1 - FROZEI
DPF US/LA	02	FOODSERVICE	01	DPF	VN	VENDING	113	NATIONAL	113	NATIONAL	G24	NEW YORK	G24 - NEW Y
DPF US/LA	02	FOODSERVICE	01	DPF	VN	VENDING	113	NATIONAL	133	NATIONAL	G27	DALLAS	G27 - DALLAS
DPF US/LA	02	FOODSERVICE	01	DPF	VN	VENDING	113	NATIONAL	133	NATIONAL	G29	HOUSTON	G29 - HOUST
DPF US/LA	02	FOODSERVICE	01	DPF	VN	VENDING	113	NATIONAL	133	NATIONAL	G41	MISSION	G41 - MISSIO
DPF US/LA	02	FOODSERVICE	01	DPF	VN	VENDING	113	NATIONAL	133	NATIONAL	G42	CHICAGO	G42 - CHICAC
DPF US/LA	02	FOODSERVICE	01	DPF	VN	VENDING	113	NATIONAL	133	NATIONAL	G44	CALIFORNIA	G44 - CALIF
DPF US/LA	02	FOODSERVICE	01	DPF	VN	VENDING	113	NATIONAL	133	NATIONAL	G46	TUSCALOOSA	G46 - TUSCAL
DPF US/LA	02	FOODSERVICE	01	DPF	VN	VENDING	113	NATIONAL	133	NATIONAL	G47	ST LOUIS	G47 - ST LOU
DPF US/LA	02	FOODSERVICE	01	DPF	VN	VENDING	113	NATIONAL	133	NATIONAL	G49	CLEVELAND	G49 - CLEVEL
DPF US/LA	02	FOODSERVICE	01	DPF	VN	VENDING	113	NATIONAL	133	NATIONAL	G51	NATIONAL AIRLINES	G51 - NATION
DPF US/LA	02	FOODSERVICE	01	DPF	VN	VENDING	113	NATIONAL	133	NATIONAL	G52	DENVER	G52 - DENVE
DPF US/LA	02	FOODSERVICE	01	DPF	VN	VENDING	113	NATIONAL	133	NATIONAL	G68	SYRACUSE	G68 - SYRAC
DPF US/LA	02	FOODSERVICE	01	DPF	VN	VENDING	113	NATIONAL	133	NATIONAL	G76	TURNERSVILLE	G76 - TURNE
DPF US/LA	02	FOODSERVICE	01	DPF	VN	VENDING	113	NATIONAL	133	NATIONAL	G85	PORTLAND	G85 - PORTL
DPF US/LA	02	FOODSERVICE	01	DPF	VN	VENDING	113	NATIONAL	133	NATIONAL	G87	MINNEAPOLIS	G87 - MINNE/
DPF US/LA	01	RETAIL	01	DPF	LA	LATIN AMERICA	129	HARTKE	119	CARIBBEAN	K03	ARUBA	K03 - ARUBA
DPF US/LA	01	RETAIL	01	DPF	LA	LATIN AMERICA	129	HARTKE	119	CARIBBEAN	K04	BARBADOS	K04 - BARBA
DPF US/LA	01	RETAIL	01	DPF	LA	LATIN AMERICA	129	HARTKE	119	CARIBBEAN	K05	CAYMAN ISLANDS	K05 - CAYMA
DPF US/LA	01	RETAIL	01	DPF	LA	LATIN AMERICA	129	HARTKE	122	SOUTH AMERICA	K02	CHILE	K02 - CHILE
DPF US/LA	01	RETAIL	01	DPF	ML	LATIN AMERICA	129	HARTKE	122	SOUTH AMERICA	K06	CHILE	K06 - CHILE
DPF US/LA	01	RETAIL	01	DPF	LA	LATIN AMERICA	129	HARTKE	119	CARIBBEAN	K09	JAMAICA	K09 - JAMAIC
DPF US/LA	01	RETAIL	01	DPF	LA	LATIN AMERICA	129	HARTKE	119	CARIBBEAN	K10	CURACAO	K10 - CURAC
DPF US/LA	01	RETAIL	01	DPF	LA	LATIN AMERICA	129	HARTKE	120	CENTRAL AMERICA	K11	GUATMALA	K11 - GUATM
DPF US/LA	01	RETAIL	01	DPF	LA	LATIN AMERICA	129	HARTKE	120	CENTRAL AMERICA	K12	PANAMA	K12 - PANAM
DPF US/LA	01	RETAIL	01	DPF	LA	LATIN AMERICA	129	HARTKE	119	CARIBBEAN	K13	PUERTO RICO	K13 - PUERTI
DPF US/LA	01	RETAIL	01	DPF	LA	LATIN AMERICA	129	HARTKE	119	CARIBBEAN	K14	TRINIDAD	K14 - TRINDI
DPF US/LA	01	RETAIL	01	DPF	LA	LATIN AMERICA	129	HARTKE	119	CARIBBEAN	K15	US VIRGIN ISLANDS	K15 - US VIRI
DPF US/LA	01	RETAIL	01	DPF	LA	LATIN AMERICA	129	HARTKE	122	SOUTH AMERICA	K16	CHILE	K16 - CHILE
DPF US/LA	01	RETAIL	01	DPF	LA	LATIN AMERICA	129	HARTKE	119	CARIBBEAN	K20	ST MAARTEN	K20 - ST MA
DPF US/LA	01	RETAIL	01	DPF	LA	LATIN AMERICA	129	HARTKE	120	CENTRAL AMERICA	K21	COSTA RICA	K21 - COSTA
DPF US/LA	01	RETAIL	01	DPF	LA	LATIN AMERICA	143	MACCLEAN	120	CENTRAL AMERICA	K22	WALMART CENTRAL AMERICA	K22 - WALMA
DPF US/LA	01	RETAIL	01	DPF	LA	LATIN AMERICA	129	HARTKE	119	CARIBBEAN	K23	GREENADA	K23 - GRENA
DPF US/LA	01	RETAIL	01	DPF	LA	LATIN AMERICA	129	HARTKE	120	CENTRAL AMERICA	K24	PRICESMART	K24 - PRICES
DPF US/LA	01	RETAIL	01	DPF	LA	LATIN AMERICA	129	HARTKE	120	CENTRAL AMERICA	K25	CENTRAL AMERICA	K25 - CENTR
DPF US/LA	01	RETAIL	01	DPF	LA	LATIN AMERICA	129	HARTKE	119	CARIBBEAN	K27	HAITI	K27 - HAITI
DPF US/LA	01	RETAIL	01	DPF	NL	NON LATIN AMERICA EXPORT	143	MACCLEAN	124	OTHER EXPORT	K28	COSTCO UK	K28 - COSTO
DPF US/LA	01	RETAIL	01	DPF	NL	NON LATIN AMERICA EXPORT	143	MACCLEAN	124	OTHER EXPORT	K29	KOREA	K29 - KOREA
DPF US/LA	01	RETAIL	01	DPF	LA	LATIN AMERICA	129	HARTKE	119	CARIBBEAN	K30	BERMUDA	K30 - BERMU
DPF US/LA	01	RETAIL	01	DPF	LA	LATIN AMERICA	129	HARTKE	119	CARIBBEAN	K31	BAHAMAS D/ALBENAS	K31 - BAHAM
DPF US/LA	01	RETAIL	01	DPF	LA	LATIN AMERICA	129	HARTKE	119	CARIBBEAN	K32	ST CROIX	K32 - ST CRC
DPF US/LA	01	RETAIL	02	DPF	LA	LATIN AMERICA	129	HARTKE	121	MEXICO	K34	MEXICO - SAM'S	K34 - MEXIC
DPF US/LA	01	RETAIL	01	DPF	LA	LATIN AMERICA	129	HARTKE	121	MEXICO	K35	MEXICO - SAM'S	K35 - MEXIC
DPF US/LA	01	RETAIL	01	DPF	LA	LATIN AMERICA	129	HARTKE	121	MEXICO	K36	MEXICO - COSTCO	K36 - MEXIC
DPF US/LA	01	RETAIL	01	DPF	LA	LATIN AMERICA	129	HARTKE	121	MEXICO	K38	MEXICO - ALL OTHER	K38 - MEXIC
DPF US/LA	01	RETAIL	01	DPF	LA	LATIN AMERICA	129	HARTKE	121	MEXICO	K39	MEXICO - DISTROMEX	K39 - MEXIC
DPF US/LA	01	RETAIL	01	DPF	LA	LATIN AMERICA	129	HARTKE	121	MEXICO	K49	MEXICO - VMA BROKERAGE	K49 - MEXIC
DPF US/LA	01	RETAIL	01	DPF	NL	NON LATIN AMERICA EXPORT	143	MACCLEAN	124	OTHER EXPORT	K99	DIRECT - OTHER EXPORT	K99 - DIRECT
DPF US/LA	02	FOODSERVICE	01	DPF	DT	DISTRESSED	116	HEADQUARTERS	139	HEADQUARTERS	M98	HEADQUARTERS	M98 - HEADQ
DPF US/LA	01	RETAIL	01	DPF	DT	DISTRESSED	116	HEADQUARTERS	139	HEADQUARTERS	M99	HEADQUARTERS	M99 - HEADQ
DPF US/LA	02	FOODSERVICE	01	DPF	IN	INDUSTRIAL	114	NATIONAL	137	WESTERN	T03	BECK WESTERN BROKERAGE	T03 - BECK W
DPF US/LA	02	FOODSERVICE	01	DPF	IN	INDUSTRIAL	114	NATIONAL	125	SOUTHWEST	T04	LAGACY FRUIT MARKETING	T04 - LAGAC
DPF US/LA	02	FOODSERVICE	01	DPF	IN	INDUSTRIAL	114	NATIONAL	134	CENTRAL	T06	CLEVELAND	T06 - CLEVEL
DPF US/LA	02	FOODSERVICE	01	DPF	IN	INDUSTRIAL	114	NATIONAL	134	CENTRAL	T11	INDIANAPOLIS	T11 - INDIAN
DPF US/LA	02	FOODSERVICE	01	DPF	IN	INDUSTRIAL	114	NATIONAL	125	SOUTHWEST	T14	CARIBBEAN	T14 - CARIBB
DPF US/LA	02	FOODSERVICE	01	DPF	IN	INDUSTRIAL	114	NATIONAL	125	SOUTHWEST	T15	GMP INTERNATIONAL INC	T15 - GMP IN
DPF US/LA	02	FOODSERVICE	01	DPF	IN	INDUSTRIAL	114	NATIONAL	135	EASTERN	T16	FERRERO & COMPANY	T16 - FERREI
DPF US/LA	02	FOODSERVICE	01	DPF	IN	INDUSTRIAL	114	NATIONAL	125	SOUTHWEST	T20	BOSTON	T20 - BOSTO
DPF US/LA	02	FOODSERVICE	01	DPF	IN	INDUSTRIAL	114	NATIONAL	125	SOUTHWEST	T23	TORTER CORP	T23 - TORTEI
DPF US/LA	02	FOODSERVICE	01	DPF	IN	INDUSTRIAL	114	NATIONAL	125	SOUTHWEST	T24	NEW YORK	T24 - NEW YU
DPF US/LA	02	FOODSERVICE	01	DPF	IN	INDUSTRIAL	114	NATIONAL	135	EASTERN	T25	FOR FUTURE USE	T25 - FOR FC
DPF US/LA	02	FOODSERVICE	01	DPF	IN	INDUSTRIAL	114	NATIONAL	125	SOUTHWEST	T27	ROCHESTER	T27 - ROCHE
DPF US/LA	02	FOODSERVICE	01	DPF	IN	INDUSTRIAL	114	NATIONAL	125	SOUTHWEST	T28	FALLON TRADING CO	T28 - FALLON
DPF US/LA	02	FOODSERVICE	01	DPF	IN	INDUSTRIAL	114	NATIONAL	137	WESTERN	T29	HARRIS HOLLOW FROZEN FOODS	T29 - HARRIS
DPF US/LA	02	FOODSERVICE	01	DPF	IN	INDUSTRIAL	114	NATIONAL	134	CENTRAL	T30	CHICAGO	T30 - CHICAC
DPF US/LA	02	FOODSERVICE	01	DPF	IN	INDUSTRIAL	114	NATIONAL	137	WESTERN	T31	INNOVATIVE CONCEPTS	T31 - INNOVA
DPF US/LA	02	FOODSERVICE	01	DPF	IN	INDUSTRIAL	114	NATIONAL	125	SOUTHWEST	T33	KENDALL FROZEN FRUIT	T33 - KENDAL
DPF US/LA	02	FOODSERVICE	01	DPF	IN	INDUSTRIAL	114	NATIONAL	134	CENTRAL	T34	MINNEAPOLIS	T34 - MINNEP
DPF US/LA	02	FOODSERVICE	01	DPF	IN	INDUSTRIAL	114	NATIONAL	125	SOUTHWEST	T37	THOMAS A HAILS CO	T37 - THOMA
DPF US/LA	02	FOODSERVICE	01	DPF	IN	INDUSTRIAL	114	NATIONAL	134	CENTRAL	T38	ST LOUIS	T38 - ST LOU
DPF US/LA	02	FOODSERVICE	01	DPF	IN	INDUSTRIAL	114	NATIONAL	137	WESTERN	T39	IMPERIAL FROZEN FOODS	T39 - IMPERI
DPF US/LA	02	FOODSERVICE	01	DPF	IN	INDUSTRIAL	114	NATIONAL					

SAP SD Hierarchy

Sales Org	Dist. Channel	Division	Customer Group	Salesoup	Sales District	Sales Office							
Sales Organization	Cd	Distribution Channel	Cd	Division	Cd	Customer Group	Cd	Sales Group	Cd	Region/Sales District	Cd	Sales Office / Territory	Sales Office
DPF US/LA	02	FOODSERVICE	01	DPF	IN	INDUSTRIAL	114	NATIONAL	137	WESTERN	T64	ENCORE FRUIT MARKETING	T64 - ENCOR
DPF US/LA	02	FOODSERVICE	01	DPF	IN	INDUSTRIAL	114	NATIONAL	137	WESTERN	T65	SAN JOAQUIN BROERAGE, INC	T65 - SAN JO
DPF US/LA	02	FOODSERVICE	01	DPF	IN	INDUSTRIAL	114	NATIONAL	125	SOUTHWEST	T66	MRB FOOD SOURCE	T66 - MRB FC
DPF US/LA	02	FOODSERVICE	01	DPF	IN	INDUSTRIAL	114	NATIONAL	125	SOUTHWEST	T67	SAN FRANCISCO	T67 - SAN FR
DPF US/LA	02	FOODSERVICE	01	DPF	IN	INDUSTRIAL	114	NATIONAL	137	WESTERN	T68	REAL FOOD MARKETING	T68 - REAL F
DPF US/LA	02	FOODSERVICE	01	DPF	IN	INDUSTRIAL	114	NATIONAL	137	WESTERN	T69	CASCADE FOOD MARKETING	T69 - CASCAI
DPF US/LA	02	FOODSERVICE	01	DPF	IN	INDUSTRIAL	114	NATIONAL	125	SOUTHWEST	T71	DADANT & CO	T71 - DADAN
DPF US/LA	02	FOODSERVICE	01	DPF	IN	INDUSTRIAL	114	NATIONAL	125	SOUTHWEST	T73	HAWAII	T73 - HAWAII
DPF US/LA	02	FOODSERVICE	01	DPF	IN	INDUSTRIAL	114	NATIONAL	137	WESTERN	T74	STAR FROZEN FOODS	T74 - STAR F
DPF US/LA	02	FOODSERVICE	01	DPF	NT	INDUSTRIAL	114	NATIONAL	137	WESTERN	T76	INTERPAK NORTHWEST	T76 - INTERP
DPF US/LA	02	FOODSERVICE	01	DPF	IN	INDUSTRIAL	114	NATIONAL	125	SOUTHWEST	T78	FREEMAN FRUIT INTERNATIONAL	T78 - FREEM
DPF US/LA	02	FOODSERVICE	01	DPF	TD	INDUSTRIAL	114	NATIONAL	137	WESTERN	T82	MICHAEL HANNEMANN	T82 - MICHA
DPF US/LA	02	FOODSERVICE	01	DPF	IN	INDUSTRIAL	114	NATIONAL	125	SOUTHWEST	T85	PORTLAND	T85 - PORTL
DPF US/LA	02	FOODSERVICE	01	DPF	IN	INDUSTRIAL	114	NATIONAL	134	CENTRAL	T86	HOUSE ACCOUNT / CENTRAL	T86 - HOUSE
DPF US/LA	02	FOODSERVICE	01	DPF	IN	INDUSTRIAL	114	NATIONAL	114	NATIONAL	T90	LUBBOCK	T90 - LUBBO
DPF US/LA	02	FOODSERVICE	01	DPF	TE	INDUSTRIAL	114	NATIONAL	135	EASTERN	T91	HOUSE ACCOUNT/EASTERN	T91 - HOUSE
DPF US/LA	02	FOODSERVICE	01	DPF	VN	INDUSTRIAL	114	NATIONAL	137	WESTERN	T96	HOUSE ACCOUNT/WESTERN	T96 - HOUSE
DPF US/LA	02	FOODSERVICE	01	DPF	VN	INDUSTRIAL	114	NATIONAL	167	HEADQUARTERS	T97	HEADQUARTERS	T97 - HEADQ
DPF US/LA	02	FOODSERVICE	01	DPF	VN	TROPICANA - DOMESTIC	133	NATIONAL	140	NATIONAL	O99	TROPICANA CONC/HOUSE	O99 - TROPIC
DPF US/LA	02	FOODSERVICE	01	DPF	VN	TROPICANA - EXPORT	118	NATIONAL	141	NATIONAL	U99	TROPICANA CONC / EXPORT	U99 - TROPIC
DPF US/LA	02	FOODSERVICE	01	DPF	FS	FOODSERVICE	131	NATIONAL	161	NATIONAL	Y01	NATL ACCOUNT/SOUTHEAST	Y01 - NATL A
DPF US/LA	02	FOODSERVICE	01	DPF	FS	FOODSERVICE	131	NATIONAL	161	NATIONAL	Y02	NATL ACCOUNT/NORTHEAST	Y02 - NATL A
DPF US/LA	01	RETAIL	01	DPF	NT	NON TRADE	120	NATIONAL	143	NATIONAL	Z01	OTHER-DOMESTIC	Z01 - OTHER
DPF US/LA	01	RETAIL	01	DPF	NT	NON TRADE	120	NATIONAL	143	NATIONAL	Z02	OTHER-CLAIMS	Z02 - OTHER
DPF US/LA	02	FOODSERVICE	01	DPF	IC	INTER-COMPANY	131	NATIONAL	161	NATIONAL	Z04	OTHER-CLAIMS	Z04 - OTHER
DPF US/LA	01	RETAIL	01	DPF	IC	INTER-COMPANY	121	NATIONAL	144	NATIONAL	Z94	INTER-CO DOLE CHILE	Z94 - INTER-C
DPF US/LA	01	RETAIL	01	DPF	IC	INTER-COMPANY	121	NATIONAL	144	NATIONAL	Z95	INTER-CO DOLE KOREA	Z95 - INTER-C
DPF US/LA	01	RETAIL	01	DPF	IC	INTER-COMPANY	121	NATIONAL	144	NATIONAL	Z96	INTER-CO DOLE JAPAN-ITOCHEU	Z96 - INTER-C
DPF US/LA	01	RETAIL	01	DPF	IC	INTER-COMPANY	121	NATIONAL	144	NATIONAL	Z97	INTER-CO KOREA-DONGSUH	Z97 - INTER-C
DPF US/LA	01	RETAIL	01	DPF	IC	INTER-COMPANY	132	NATIONAL	162	NATIONAL	Z98	INTER-COMPANY EXPORTS	Z98 - INTER-C
DPF US/LA	01	RETAIL	01	DPF	IC	INTER-COMPANY	121	NATIONAL	144	NATIONAL	Z99	INTER-COMPANY EXPORTS	Z99 - INTER-C
DPF Canada	01	RETAIL	01	DPF	GR	GROCERY	123	ONTARIO	149	ASM QUEBEC	H02	ETHNIC	H02 - ETHNIC
DPF Canada	01	RETAIL	01	DPF	GR	GROCERY	139	WEST	148	GROCERY WEST	H03	GROCERY WEST	H03 - GROCE
DPF Canada	01	RETAIL	01	DPF	GR	GROCERY	123	ONTARIO	146	ASM/HARVEST ONT	H04	GROCERY ONTARIO	H04 - GROCE
DPF Canada	01	RETAIL	01	DPF	GR	GROCERY	140	QUEBEC	139	HEADQUARTERS	H05	GROCERY QUEBEC	H05 - GROCE
DPF Canada	01	RETAIL	01	DPF	GR	GROCERY	141	ATLANTIC	139	HEADQUARTERS	H06	GROCERY ATLANTIC	H06 - GROCE
DPF Canada	01	RETAIL	01	DPF	GR	GROCERY	142	NATIONAL HQ	151	HEADQUARTERS	H07	GROCERY HQ	H07 - GROCE
DPF Canada	01	RETAIL	01	DPF	GR	GROCERY	123	ONTARIO	146	ASM/HARVEST ONT	H08	WAL MART NATIONAL	H08 - WAL M/
DPF Canada	01	RETAIL	01	DPF	GR	GROCERY	141	ATLANTIC	150	AMCA SALES & MARKET	H18	ATLANTIC GROCERY	H08 - WAL M/
DPF Canada	01	RETAIL	01	DPF	GR	GROCERY	141	ATLANTIC	150	AMCA SALES & MARKET	H19	FOCENCO	H08 - WAL M/
DPF Canada	01	RETAIL	01	DPF	GR	GROCERY	123	ONTARIO	146	ASH/HARVEST ONT	H20	GIANT TIGER	H08 - WAL M/
DPF Canada	01	RETAIL	01	DPF	GR	GROCERY	123	ONTARIO	146	ASH/HARVEST ONT	H21	HIGHLAND / COPPA	H08 - WAL M/
DPF Canada	01	RETAIL	01	DPF	GR	GROCERY	123	ONTARIO	146	ASH/HARVEST ONT	H22	LONGOS	H08 - WAL M/
DPF Canada	01	RETAIL	01	DPF	GR	GROCERY	123	ONTARIO	146	ASH/HARVEST ONT	H23	SHOPPERS DRUG MART	H08 - WAL M/
DPF Canada	01	RETAIL	01	DPF	GR	GROCERY	140	QUEBEC	149	ASM QUEBEC	H24	JEAN COUTU	ASSOCIATEC
DPF Canada	01	RETAIL	01	DPF	GR	GROCERY	139	WEST	148	CONCORD NATIONAL	H25	ASSOCIATED GROCERS	ASSOCIATEC
DPF Canada	01	RETAIL	01	DPF	GR	GROCERY	139	WEST	148	CONCORD NATIONAL	H26	BUY LOW FOODS	ASSOCIATEC
DPF Canada	01	RETAIL	01	DPF	GR	GROCERY	139	WEST	148	CONCORD NATIONAL	H27	COLDSTAR	ASSOCIATEC
DPF Canada	01	RETAIL	01	DPF	GR	GROCERY	139	WEST	148	CONCORD NATIONAL	H28	HY LOUIE CO LTD	ASSOCIATEC
DPF Canada	01	RETAIL	01	DPF	GR	GROCERY	139	WEST	148	CONCORD NATIONAL	H29	IIBG	ASSOCIATEC
DPF Canada	01	RETAIL	01	DPF	GR	GROCERY	139	WEST	148	CONCORD NATIONAL	H30	PRATTS	ASSOCIATEC
DPF Canada	01	RETAIL	01	DPF	GR	GROCERY	139	WEST	148	CONCORD NATIONAL	H31	QUALITY FOODS	ASSOCIATEC
DPF Canada	01	RETAIL	01	DPF	GR	GROCERY	139	WEST	148	CONCORD NATIONAL	H32	THE NORTH WEST CP	ASSOCIATEC
DPF Canada	01	RETAIL	01	DPF	GR	GROCERY	139	WEST	148	CONCORD NATIONAL	H33	THRIFTY FOODS	ASSOCIATEC
DPF Canada	02	FOODSERVICE	01	DPF	IN	INDUSTRIAL	156	INDUSTRIAL NATIONAL	156	INDUSTRIAL NATIONAL	I01	INDUSTRIAL EAST	I01 - INDUST
DPF Canada	02	FOODSERVICE	01	DPF	IN	INDUSTRIAL	156	INDUSTRIAL NATIONAL	156	INDUSTRIAL NATIONAL	I02	INDUSTRIAL WEST	I02 - INDUST
DPF Canada	02	FOODSERVICE	01	DPF	FS	FOODSERVICE	152	FOODSERVICE WEST	152	FOODSERVICE WEST	Q01	FOODSERVICE WEST	Q01 - FOODS
DPF Canada	02	FOODSERVICE	01	DPF	FS	FOODSERVICE	153	FOODSERVICE CENTRAL	153	FOODSERVICE CENTRAL	Q02	FOODSERVICE ONTARIO	Q02 - FOODS
DPF Canada	02	FOODSERVICE	01	DPF	FS	FOODSERVICE	153	FOODSERVICE CENTRAL	153	FOODSERVICE CENTRAL	Q03	FOODSERVICE QUEBEC	Q03 - FOODS
DPF Canada	02	FOODSERVICE	01	DPF	FS	FOODSERVICE	154	FOODSERVICE EAST	154	FOODSERVICE EAST	Q04	FOODSERVICE ATLANTIC	Q04 - FOODS
DPF Canada	02	FOODSERVICE	01	DPF	FS	FOODSERVICE	155	FOODSERVICE HQ	155	FOODSERVICE HQ	Q05	FOODSERVICE HQ	Q05 - FOODS
DPF Canada	01	RETAIL	01	DPF	NT	CLAIMS	157	NATIONAL	157	NATIONAL	J01	CLAIMS	J01 - CLAIMS
DPF Canada	01	RETAIL	01	DPF	NT	CLAIMS	157	NATIONAL	157	NATIONAL	J02	OTHER	J02 - OTHER
DPF Canada	01	RETAIL	01	DPF	DT	DISTRESSED	158	HEADQUARTERS	158	HEADQUARTERS	J03	HEADQUARTERS	J03 - HEADQ
DPF Canada	01	RETAIL	01	DPF	CP	CO-PACKER	159	HEADQUARTERS	159	HEADQUARTERS	J04	HEADQUARTERS	J04 - HEADQ
DPF Canada	02	FOODSERVICE	01	DPF	NT	NON TRADE	164	NATIONAL	164	NATIONAL	J06	OTHER	J06 - OTHER