



jófogás.hu

FACEBOOK APP

BACKGROUND

Jófogás.hu is a leading brand in the Hungarian online classifieds market offering free and safe service for its users

The brand has been active on Facebook since 2010 and has over 200.000 fans

möbius

OBJECTIVES

Increase user engagement

BY ADDING A PERSONAL TOUCH TO THE SERVICE

Increase brand awareness and client base

THROUGH SOCIAL CHANNELS

Increase traffic

TO JÓFOGÁS.HU FROM FACEBOOK

THE SOLUTION

We designed and launched Jófogás.hu's Facebook App to create a trustful environment between traders and leverage Facebook's Social Graph to earn the brand free, user generated media impressions

A more personal trading experience

BY ADDING FACEBOOK PROFILES TO ADS

Simple and user friendly interface

WITHIN THE FAMILIAR FACEBOOK ENVIRONMENT

Increased impressions for sellers' classifieds

THROUGH THE USE OF SOCIAL PLUGINS AND THE FACEBOOK GRAPH API



APP USER INTERFACE OVERVIEW

Navigation is kept as simple as possible

Users browse through columns of classified boxes on an **infinite canvas** as long as they please.

Further control is provided by an **intuitive** navigation bar.

Seller's classifieds are displayed in a clean box, with emphasis on the ad's picture, **increasing user engagement**, resulting in **higher click rates**

Native advertising boxes can overtake the place of classifieds **anywhere** on the canvas



NAVIGATION BAR

With this simple navigation bar users can conveniently adjust the content they see on the app's canvas with as few clicks as possible



These filters, enable users to browse all public classifieds, look up what their friends are selling, or get an overview of their own ads

The mega-menu gives users ease of access and clear overview on all of Jófogás.hu's categories

High contrast button encouraging users to try the service and post their own ads for free on Jófogás.hu



SOCIAL CLASSIFIED BOX

The box only provides basic information on the classified, users will have to click to find out more about the ad, effectively driving traffic to Jófogás.hu



Default picture of classified with on-mouse layer containing social sharing options.

A click on it will take users to the adview page on Jófogás.hu



Facebook profile information of seller with the number of mutual friends indicated

Short description of classified

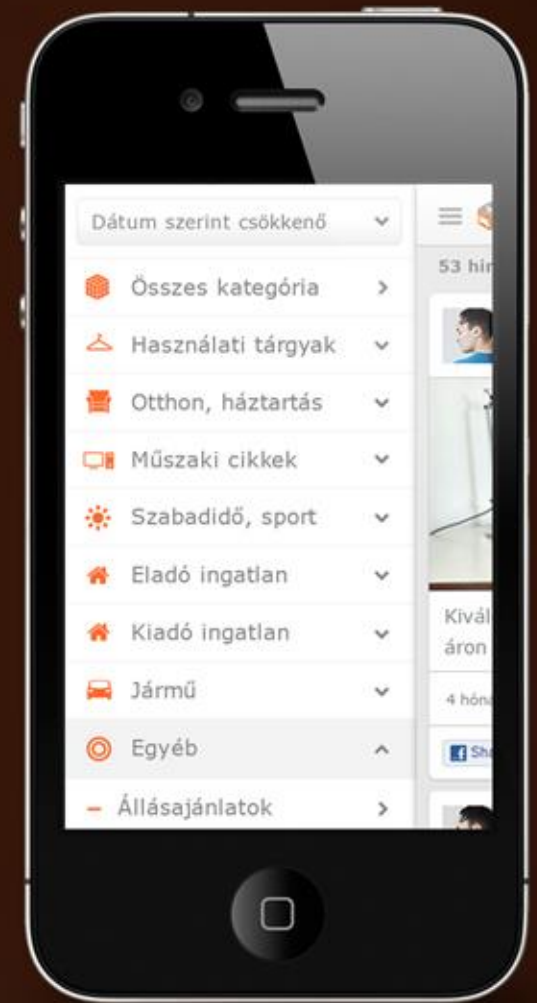
Date posted and price

MOBILE USER INTERFACE

Facebook usage is continuously shifting towards mobile

MAKING THE APP ACCESSIBLE ON MOBILE DEVICES MAXIMIZES USER ENGAGEMENT

THE MULTI-COLUMN LAYOUT RESIZES RESPONSIVELY TO ANY SCREEN RESOLUTION, LET IT BE DESKTOP, TABLET OR SMARTPHONE



ONE CLICK CONNECT

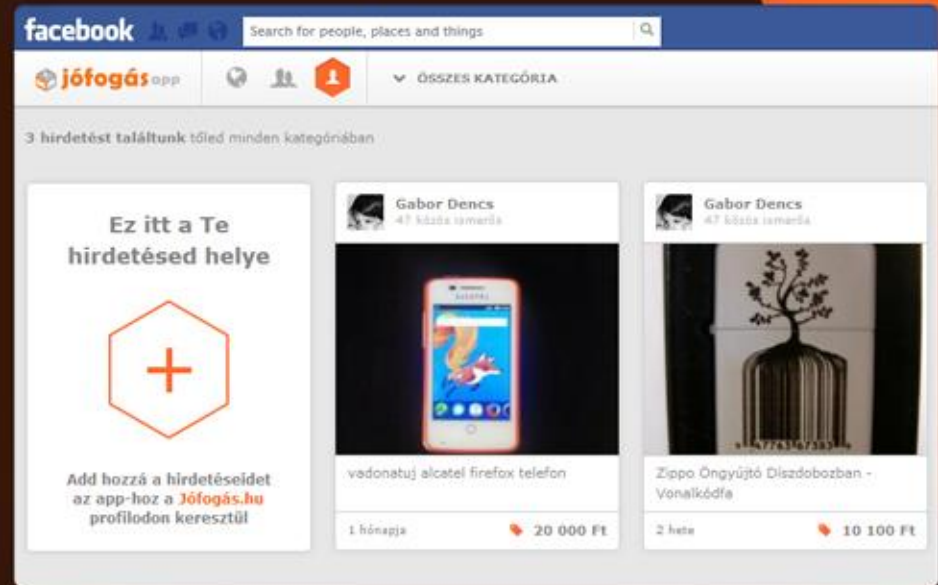
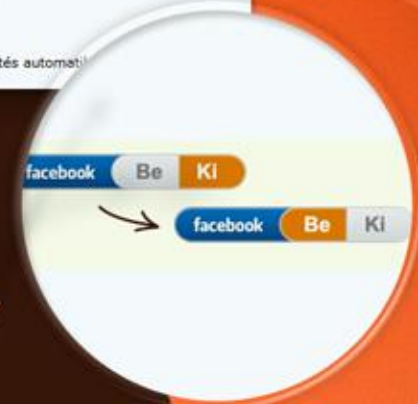
THE APP ALLOWS SELLERS TO **MULTIPLY** THEIR CLASSIFIEDS' **VISIBILITY** WITH ONE EASY CLICK

THIS GIVES **JÓFOGÁS.HU** TONS OF **EARNED MEDIA** CREATED BY THOUSANDS OF USERS

Seller's items appear on their Facebook profile as a stand alone Jófogás Collection

Auto-posting of classified to seller's Facebook News Feed

Jófogás FB App



THE RESULTS

USER ENGAGEMENT

monthly figures for the period:
2013.10.24 - 2014. 11.23.

14 203

MONTHLY ACTIVE USERS

60 456

ADS ADDED TO THE APP
IN A MONTH

1 227 248

MONTHLY IMPRESSIONS
EARNED

CLASSIFIEDS ADDED TO THE APP
GENERATE MILLIONS OF EARNED
MEDIA IMPRESSIONS AND SOCIAL
ACTIONS IN A MONTH



CONVERSION

TRAFFIC TO JÓFOGÁS.HU SITE

monthly figures for the period:
2013.10.24 - 2014. 11.23.

246 120

MONTHLY TOTAL VISITS
ON JÓFOGÁS.HU
FROM FACEBOOK

VS

143 853

MONTHLY TOTAL VISITS
ON JÓFOGÁS.HU FROM
FACEBOOK IN JULY
(BEFORE APP LAUNCH)

UP BY

71%

101 098

MONTHLY TOTAL VISITS
ON JÓFOGÁS.HU
FROM APP

AND THE WAY FORWARD

Increase user engagement
and personal relevance

BY SHOWING CLASSIFIEDS FROM
FRIENDS OF FRIENDS FIRST

Grow overall impressions
and drive more traffic

TO JÓFOGÁS.HU AND THE APP ITSELF
BY OPTIMIZING GRAPH ACTIONS