Welcome to Latin Lawyer's Deal of the Year nominations for deals of 2016.

Each year, Latin Lawyer offers awards to general counsel and law firms advising on the most significant deals of the year across Latin America. The Deal of the Year awards will be presented to winners at our annual charity awards dinner at the Hotel Unique in São Paulo.

Our <u>eleventh annual dinner</u> will be held on Thursday, 23 March 2017, where the winners will be announced on the night.

Ticket information is available by emailing LLevents@LatinLawyer.com

Short lists will be announced in the Latin Lawyer daily on-line news briefing. If you are not already signed up to receive it, you may do so <u>here</u>.

The seven categories are as follows:

- Mergers and acquisitions
- Project finance
- Corporate finance
- Disputes
- Restructuring
- Private equity
- Regulatory matter

Deals must have closed between 1 January 2016 and 31 December 2016, and be predominantly based in Latin America (although there can be other jurisdictions involved).

Latin American firms/companies can submit one deal per category for each Latin American jurisdiction in which they have an office.

International firms/companies can submit one deal per category. (International firms' local law offices and Brazilian offices can make separate submissions, one per category.)

Considerations when deciding the winner will include value, timeframe, complexity, legal creativity shown, political and regulatory sensitivity, number of jurisdictions to which the deal relates, and so on. When making your submission, we strongly encourage you to highlight the aspects of your nominated deals that make them worthy of being winners.

For private equity we consider deals where private equity funds participated as one of the major investors or financers, or fund raising.

For the regulatory category we consider any matter in which approval from or interaction with the

appropriate regulator was critical to a deal; in which a regulator was the counter party in the case; or in which interaction with the regulator in any other way was fundamental to its conclusion. Types of regulator include: securities, antitrust, telecoms, natural resources and energy, utilities, environment, infrastructure (including roads, airports, ports etc).

For the dispute category, the case must have reached its conclusion before 31 December 2016. For litigation, this means the end of the appeal process must have been reached. For arbitration, the arbitral hearing must have concluded for the matter to be considered, although related litigation can be on going.

The deadline for entries is close of business 9 January 2017. Please note this is a strict deadline and extensions cannot be given.

A PDF of the questions to help you prepare in advance is available here. Please nominate one deal per category, per page of the survey that follows. You can choose the order of categories in which to nominate deals.

Remember, each firm can nominate only one deal in each category. If more than one deal is nominated in each category, we will only consider the first deal nominated.

Thank you. We look forward to receiving your nominations. Please email briefing@latinlawyer.com with any questions about nominating deals.

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* 2. Name of person completing survey	
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2. Nomination 1			
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* 4. Value (US\$)			

* 5. All law firms and in-house counsel involved in the transaction, including the party each firm represent where possible. Please note, as complete a counsel list as possible is integral to a deal's consideration. Any obvious gaps in the counsel list will delay our ability to shortlist a transaction.				
*	6. BRIEF SUMMARY OF THE DEAL AND REASONS FOR SUBMISSION This is your opportunity to explain the deal or matter's significance and present any unique features to highlight why you think it should win Deal of the Year. We strongly encourage you to draw to our attention why you believe your submission is worthy of the award. Considerations when deciding the winner will include value, timeframe, complexity, legal creativity shown, political and regulatory sensitivity, number of jurisdictions to which the deal relates, and so on. (Word limit 1000)			
	7. LATIN LAWYER ARTICLE LINK (optional)			
*	8. Would you like to make a nomination in another category?  Yes, I still have nominations to make in other categories. Please take me to the next page			
	No, I have made all of my nominations and would like to exit the survey.			

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7. Nomination 6				
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