

# https://harrisburg.extranet.simpleviewcrm.com

If you should have any questions or issues accessing your account, please contact Justin Martsolf at <u>justin@hersheyharrisburg.org</u> or 717-231-2986 or Heather Mowers at <u>heather@hersheyharrisburg.org</u> or 717-231-2982

Visit Hershey & Harrisburg 3211 North Front Street Suite 301A Harrisburg, PA 17110 www.visithersheyharrisburg.org

### MANAGING YOUR ACCOUNT

As the primary contact, **you** (or others you delegate access to) **will be responsible for maintaining current information within your Partner Extranet Account**. This includes notifying <u>Justin Martsolf</u> directly when Account details (such as company name, partnership levels and contact information) need to be adjusted to your account.

#### Please note:

Contact information provided within your Partner Extranet Account(s) is used only by our internal staff to connect your organization with clients requesting specific information or services. It is also used to deliver partner meeting notices, bureau related items and other opportunities directly to you. Information entered in the Listings/Amenities sections appear on our website and other promotional resources.

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# Who can have access to the EXTRANET?

Any Visit Hershey & Harrisburg partner contact may have access to the extranet. Visit Hershey & Harrisburg staff will determine what you can access on the extranet through security settings. If you need to change security settings for a particular contact, please contact <u>Justin Martsolf</u>.



# **New Account Users**

You will be sent an email from Visit Hershey & Harrisburg with the link and a temporary password. You may need to check your junk folder for the message if you don't see it in your inbox.

2. Click on the <u>link</u>, which will take you to a "HersheyHarrisburg RVB extranet partner login" screen.

3. Your username is your full e-mail address.

4. Your password is a temporary password that was e-mailed to you. (Subject: Hershey Harrisburg Partner Extranet –Set-up and Login)

5. Upon logging in with your temporary password (type it in manually, as it may not work if copied please do not copy and paste password/case sensitive), you will be prompted to change your password to one of your preference.

# SAMPLE EMAIL:

Subject: Hershey Harrisburg RVB Partner Extranet - Set-up and Login

Dear Valued Partner,

You have been added as an official user to your Hershey Harrisburg Regional Visitor's Bureau Partner Extranet!

Your login information:

Username: aproudpartner@hersheyharrisburg.org

Temporary password: partnersrock!

Once you log on you will be prompted to change your password.

To log into your Visit Hershey & Harrisburg Extranet Account, please click on the link: https://harrisburg.extranet.simpleviewcrm.com



### MAIN PAGE – AT A GLANCE & BULLITEN BOARD

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	April 2016 STR (Rea View Full	ad: 07/06/2010	5)						
	December 2015 ST View Full	<b>R Report</b> (No	(Read)						
	March 2016 STR Re View Full	<b>eport</b> (Not Rea	ad)						

# At A Glance

Offers a quick snap shot of views for your Website Listing(s) and online Coupon offers. Select See all for a full overview of your partner listings and other benefits – i.e. Leads, Press mentions, events you've attended.

#### **Partner Bulletins**

View important bureau news and announcements, reports and as well as partner happenings and opportunities taking place in the local tourism community. Need to get the word out to your fellow partners about your special promotion, announcement or event? Submit your Partner Bulletin details to Kim McKelvy at <u>Kim@hersheyharrisburg.org</u>.



# **MEMBER PROFILE**

Manage your Account

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*	Member Profile Manage your Accounts					See All		
	<ul> <li>Accounts</li> <li>Contacts</li> </ul>		3 Listing	Click Throughs	<b>0</b> Offer Views			
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Accounts - View your partnership account(s) information such as your business's addresses on record (mailing/shipping/physical), website, telephone #'s, main email address, location amenities, social media links, etc.

\*Please Note: The information within the AMENITIES section (Under your Account details) appears on our web site at www.visithersheyharrisburg.org. To ensure our site displays the most accurate information, it is critical for you to update Amenities for your organization's account.

To update Amenities, click on your Partner Account A and select Manage Amenities under Related Details. Make necessary changes and click Save. You may also manage your available meeting space information under Manage Meeting Space. See screenshots on next page.

### VISIT HERSHEY & HARRISBURG Partner Extranet 4.0

User Guide

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¢	APPLY FILTERS				
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		Hershey Harrisburg Regional	Visitors Bureau		
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*	Account Det	ails			
<b>a</b>	EDIT	Account Information			
	RETURN	Account ID	847		
¶\$	Sections:	Status	Active		
•	Account Information Phone Information	Account Extranet Parent	Hershey Harrisburg Regional	Visitors Bureau	
ء	Address Information	Region	Harrisburg		
-	Invoices Image Gallery	Email	info@hersheyharrisburg.org		
	Social Media	Website	http://www.visithersheyharri	sburg.org	
	Related Details: Manage Amenities Manage Meeting Space	Phone Information			
		Primary	(717) 231-7788		
		Alternate	(		
		Toll Free Fax	(877) 727-8573 (717) 231-2808		
		Address Information			

**Contacts** - View/Add/Edit all contact and contact information associated to your partner account

**My Benefits** - Full overview of your partner listings and other benefits – i.e. Leads/referrals, website listing views, press mentions, bureau events you've attended.

Invoices – Pay annual partnership Dues online, view/print your current Invoice and; review Package Level with list of benefits and services purchased.

# COLLATERAL

Manage your Collateral

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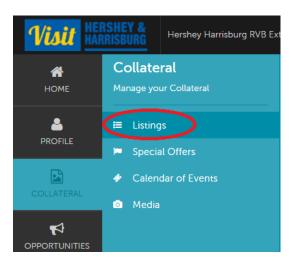


**Listings** – View or Edit your online and print listings. \**Please make sure to review and confirm details for your annual Travel Guide print listing and your website listing at least yearly.* 

# Editing your Visit Hershey Harrisburg website listing

Want to make your listing stand out from the crowd? Try incorporating some of these tips to make the most out of your website listing.

- 1. Log on: https://harrisburg.extranet.simpleviewcrm.com
- 2. On the left hand side menu, click on Collateral and then click on Listings





3. Click on the pencil in the <u>row of the Website</u> type to edit your website listing. (To update your Travel Guide (print) listing, click on Travel Guide instead of Website.)

	Actions	Company 🔺	Listing Type	Category
	•	your name here	Website	Restaurants
1	۲		Travel Guide	Dining

- 4. Then edit your listing text in the description field.
- Write a thorough, exciting description of your business that is at least 100 words. Why should visitors come to you? What unique offerings do you have? Are you family-focused or do you cater to adult couples and friends? The more a visitor knows about your business ahead of time, the more likely they are to stop by!



Fill in your Listing Description.

The other information like business address, phone, etc. should have already been set up for you can can not be changed in this section. Please email Justin at

Justin@hersheyharrisburg.org if you need changes made to your business contact information.

Click on the blue Save button on the top left to save your work.

Next you'll need to upload photos and then come back to this screen to select them to appear in your website listing.

SAVE	Listing Information				
CANCEL	Account: Required		Type: «Requires		
Sections:	Your business name here		Website		
Listing Information Categories	Address Type:		Description: Hinquired		
Details Website Notifications	Physical		Bonue B 1 6 1, 17 17 4 4 4 4		
Listing Image			Hanisburg's new and gooting restaurant. Our menu is solurist and has added with my own interpretation of contemporary, nustic American dis Are you desiring a unique experience that is rooted in our carefully crat environment, ambience, and delicious food? Come and		
	Keywords:				
	Categories				
	Selection of categories are established by HHRVU Admin.	eive one main Category selection as part of your partner benefits.			
	Category: ellegared		SubCategory: «Required		
			Casual Dining		

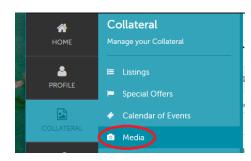
### **Updating/Adding Photos**

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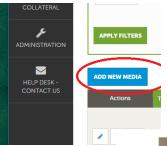
Remember – a picture is worth a thousand words! Great photos help show visitors what they will experience. Are you a restaurant? Show us food and people enjoying their meal. Attraction? We want to see all the fun we can have on your property! Remember, high quality photos are best. Use an aspect ratio of 3:2. The minimum dimensions to upload is 566 x 377 pixels. Please stick to horizontal formats and don't use text or copy in the photo. For a free online resizing tool, please visit www.fotor.com.



5. To add photos, click "collateral" back on the left sidebar menu and then click Media.



6. Click on Add New Media



7. Add information – select your account (if there are multiple ones), give the photo a Title (this shows up when you hover over the photo in the listing). This is your place to caption your photos. See partner listing "2909 B&B" as an example of good title descriptions.





#### New Media

Sections: Media

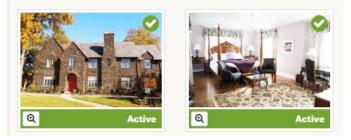
SAVE	Media Information	I.		
CANCEL	not be accepted: The m		377 pixels or us	ation. Photos must adhere to the following requirements. or else they will se an aspect ratio of 3:2. • Horizontal format (no vertical images) • No text com
	Account: <required< th=""><th></th><th></th><th>Title: <required< th=""></required<></th></required<>			Title: <required< th=""></required<>
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	Description:			
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	Listings:	Choose One		
	СНО	Choose One		
		Logo Image		
		File: Trouted	_	
				Drag and Drop File To Page or use the "Bronse" button below to find a file to add
				BILOWSE         REMOVE           You can drag a file to the page to replace this file or use the "Browse" button
		Urtings:		
		-	NG THE FOLLOWING	-

Then choose <u>Image</u> for type and sort order and drag your picture file into the designated area. Select the listing name again.

- 8. Click on the blue save in the top left.
- 9. Go back to step # 2 and scroll down to the bottom of the listing. Your image(s) should show up in the Listing Image section and you will need to click on them to get them to show as active.

#### Listing Image

Select one or more images





# Special Offers/Coupons/Packages – View/Add/Edit your online special offers, coupons, travel packages or hotel deals.

Calendar of Events - View/Add/Edit your online events.

# Adding Events to the Visit Hershey & Harrisburg Calendar of Events

As a Partner, you can post your public events so our calendar is always up to date with exciting activity options for our visitors

- 1. Log on: <u>https://harrisburg.extranet.simpleviewcrm.com</u>
- 2. On the left menu, click on Collateral and then Calendar of Events.
- 3. Click on Add Event.
- 4. Complete the form. Here're some tips and directions on how to maximize your event listing. (Required fields are marked in red on the form.)

# **New Event**

SAVE	Event Information
CANCEL	Account: Required Title: Required
Section:: Event Information Event Location Event Dates Image Gallery General	Midtown Scholar Bookstore & Café
	Contact:     Admission:      Choose One     •
	Description: <pre>     Required     Source B I S I R I R I R I R I R I R      </pre>



- Account Your business name should appear here for you
- **Title** The name of your event.
- **Contact** Your name or someone else's on the account we can reach out to if we have questions.
- Admission We suggest leaving this blank unless the event is Free. Interested visitors can learn about pricing/ticket information on your event page.
- **Description** Tell the potential visitor about your event and why it's a must-see while they're in town. Be descriptive, enthusiastic, and inclusive, with just enough detail to generate interest! They can gather the specifics, like parking and directions on your event page (we'll provide a link).
- Rank Choose "Special Event"



Website:	
Phone:	Categories:    Required  CHOOSE AMONG THE FOLLOWING
Primary Category:   Required Choose One	Host Organization Listing:
Event Location	
Venue Listing:	Address 1:
Address 2:	Address 3:

State/Province

Location

- Website Include a link to your site's event page or Facebook event page for visitors to learn more. Wherever possible, help the visitor navigate directly to the event details, rather than taking them to your web site or events calendar.
  - www.susiesshoes.com ×

City:

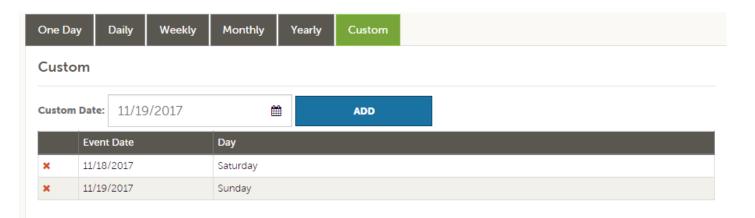
ZIp/Postal Code:

- www.susiesshoes.com/events ×
- www.susiesshoes.com/events/spring-concert-2018 ✓
- **Categories** Choose all categories that apply.
- Primary Category Choose just one of these that best describes your event.
- Host Organization Listing Begin typing your business name here and click on your name when you see it. This will ensure that your event is associated with your business listing on VisitHersheyHarrisburg.org. Your name is also repeated in the Host Organization Name field.
- Venue Listing Your business name and address is auto populated here. If you're only the host and your event takes place somewhere else, put the venue's name and address here.



Event Dates						
Start Date:  Required	Times:					
<u> </u>						
Start Time:	End Time:					
One Day Daily Weekly Monthly Yearly Custom						
No event recurrence, this event will occur only on the start date						

- **Start Date** Enter the day of your event (or first day).
- **Times** Include the time here
  - 9 PM
  - 10 AM 1 PM
  - Doors at 6 PM; Show at 7 PM
  - You don't need to complete Start Time or End Time fields.
- **Recurrence** If your event is a one day occurrence, no need to change anything there. If you have a weekend event that's less than a week, input the dates under Custom. Events that occur over several weekends can use Weekly. If you're not sure, it's best to input each of the days individually under Custom, that way there's no confusion.
  - To enter Custom dates, click in the field to display the calendar. Pick the day and choose Add. Do this for each of the days.





or use the "Browse" butt	Prop Files here on below to find a file to add ROWSE
	Site Location: <a>Required</a>
	CHOOSE AMONG THE FOLLOWING +
	Featured Story URL:
LOWING <del>v</del>	
	or use the "Browse" butt

- Image Gallery We encourage you to submit a photo! The ideal size ratio is 3:2, landscape orientation.
- Site Location Choose "Primary". If your event is within the Harrisburg City Limits, you can also choose "HBG".

10. Once you've entered your event details, go back to the top and click Save.

New Event	
SAVE	Event Inf
CANCEL	Account:
Sections:	Midtow
Event Information	
Event Location	Contact:
Event Dates Image Gallery	Choo



Visit Hershey & Harrisburg (<u>events@hersheyharrisburg.org</u>) will receive an email when you've entered an event and we'll review your submission. We update our calendar twice a week with new events, so it may take up to one week for approved events to appear.



Media – Upload/change and delegate photos (and video) to appear with specific online listings.

**Occupancy** – *Not available* 

### **OPPORTUNITES**

# Manage your Opportunities: SALES LEADS & SERVICE REQUESTS

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*	Opportunities Manage your Opportunities				See All		
<b>≗</b>	🖪 RFPs		3	0			
	🖪 Media Leads		Listing Click Throughs	Offer Views			
4	Service Requests		S				
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**RFPs** - Review/Open/Respond to bureau generated sales leads from group tour, international, meetings, sports and events travel markets. (Some Partner Package levels do not include the sales leads benefit)

Media Leads - Review/Open/Respond to bureau generated media leads and travel writer inquiries/requests

**Service Requests** - Review/Open/Respond to bureau generated requests from catering, transportation, meeting space or venues inquiries. (*Some Partner Package levels do not include the sales leads benefit*)

How to Manage my Leads and Requests?

# What is the difference between leads and service requests?

Service requests are requests not requiring room nights, for items such.

Leads are inquiries from clients looking for overnight rooms and circulated by Visit Hershey & Harrisburg to facilities capable of servicing a group/event with room nights.

# Where do the leads & service requests come from?

Sales calls, prospecting, trade show attendance, referrals, client phone/email inquiries... any way the Visit Hershey & Harrisburg Sales Team has contact with clients.

# How many leads or service requests will my property receive?

This number will vary for every member/partner. The leads are customer-centric, meaning the Visit Hershey & Harrisburg Sales Team tries to match the needs of the client with members who can serve those needs – on as broad a basis as possible.

# How are leads categorized?

Leads are divided into groups: Tour/Travel, Meeting Sales, Media/PR and Sports. There are filters to help sort leads, or you can choose to display leads from all groups.





# REPORTS

Special Industry Reports and Travel Research

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*	Re	eports								
	Bur	Bureau News & Announcements								
	HHR	HHRVB FY14 - 15 Annual Report								
	HH	HHRVB FY14 - 15 Annual Report Includes a full recap of HHRVB programming, economic impact and budget details from the previous fiscal year.								
	Com	Competitive analysis of the PA Tourism budget by the pr&la presented June 2016								
	Incl	Includes details that show how tourism in Pennsylvania is drastically underfunded, as well as projections for ROI on suggested future funding levels.								
	Fisca	Fiscal Year 2016-2017 Business Plan Sneak Peek June 2016								
ŀ	Reports ncl	ludes a review of hight	lights, plans and go	oals from each HHRVB department, plus the announcement of the creation of the new H	ershey Harrisburg Sports and Events Authority.					

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