

PRESS RELEASE

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WELCOME DANNY LIEDKA

After nation-wide search, Visit Syracuse, Inc. announces new president & CEO

Syracuse, NY (November 9, 2017) – Onondaga County's official tourism promotion agency is excited to welcome Danny Liedka to the Visit Syracuse family! Liedka recently accepted an offer to join the team as president & CEO.

Visit Syracuse exists to drive tourism demand and as president & CEO, Liedka will be responsible for providing overall leadership to team members to consistently deliver quality programming connected to the mission and goals of Visit Syracuse. Liedka will act as the primary liaison with elected officials and community leaders to ensure resource development and overall direction. His role will also include:



- Overseeing all administrative, operating and programmatic functions of the organization Advising the Visit Syracuse Board of Directors, officers, and such other committees
- Compiling a multi-year strategic plan covering both the destination and the organization
- Overseeing the creation of financial reports and annual audit reports in accordance with the Visit Syracuse financial policies
- Developing and supervising the implementation of annual tactical plans to promote the destination to local, state, regional, national and international audiences
- Directing the preparation of the annual budget to support all tactical activities
- Proposing additional revenue development concepts
- Establishing, maintaining and consistently presenting ongoing effective communications to government leaders, business and cultural institution leaders, travel trade professionals, convention and event planners, state, regional & national (as appropriate) industry leaders, and the local tourism industry
- Coordinating alliance building relationships with key destination stakeholders, particularly the Oncenter, Destiny USA, the New York State Fairgrounds, CenterState CEO, the Downtown Committee of Syracuse, Syracuse University and CNY Arts
- Representing Visit Syracuse at selected local, state, regional and national conventions and events that provide information and guidance for fulfilling the organization's mission
- Preparing and submitting applications and seeking opportunities for external funding

"As our search comes to an end, we are proud to welcome Danny Liedka," said Visit Syracuse Board of Directors Chairman Ed Brennan. "We are confident that Liedka's background will help to strengthen our newly formed organization, enhance the strategic plan and drive tourism demand."

Liedka has several years of experience in a variety of tourism and hospitality roles, including Senior Sales Executive at the Marriott International and Sales Manager at the Double Tree Hotel Syracuse. He holds several awards recognizing him for sports, sales and marketing efforts.

Currently, Liedka is wrapping up his final term as an Onondaga County Legislator – District 7 (2012 – 2017) where he served as Chairman of the Health Committee, Budget Task Force and Vehicle Use Review Board. Liedka is also the former mayor of the Village of East Syracuse (2007 - 2013). In addition, the new president was also an on-air television commentator at Time Warner Cable Sports, Big East Network and ESPN U, as well as a game radio host for Syracuse University Basketball on Clear Channel Radio.



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Liedka and his wife Kimberly, have three children - Luke, Jack and Hannah; as well as two fun-loving German Shepherds, Bruin and Milla, who are known to accompany Liedka and his son on the golf course.

Liedka will report directly to Visit Syracuse's Board of Directors.

For more information, contact Visit Syracuse Communications Director Nikita Jankowski at 315-706-4443, njankowski@vistsyracuse.com.

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ABOUT VISIT SYRACUSE

Visit Syracuse, Inc. is Onondaga County's official marketing organization for tourism related economic development; leading the production of over \$865 million in direct visitor spending annually. The organization aims to strengthen the positive awareness of the City of Syracuse and Onondaga County as a convention and visitor destination; to increase revenues and stimulate economic development and growth for the community.

