

Press Release

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DUPAGE CONVENTION & VISITORS BUREAU ANNOUNCES SALES TEAM RESTRUCTURE

Redeployment of sales team leadership poised to deliver greater economic impact from business, leisure and sports meetings and events

OAK BROOK, IL — DuPage Convention & Visitors Bureau (DCVB) Executive Director Beth Marchetti today announced details of a restructure to the organization's sales team. Earlier this year, Marchetti and the DCVB Board of Directors unveiled a new tourism plan that includes an enhanced promotional program to target new audiences regionally and nationally, and a strategy to secure larger and high-quality meetings and conferences. The redeployment of sales team leadership is critical to the organization's commitment to growing the DuPage visitor industry, an important sector of the DuPage economy.

Marchetti welcomed Noonie Aguilar as Director of Sales effective at the end of November. Aguilar joins the DCVB team with 27 years of experience in the hospitality industry, 18 of which have been in the DuPage area. Her hotel background represents a variety of leadership roles at the property level with both Hilton and Marriott in the city and suburbs, including 12 years in General Manager positions.

"Noonie's varied and solid relationships with DuPage County hotels are instrumental in our continued efforts to execute a successful tourism grant program among DuPage's 38 communities," said Marchetti. "Her leadership skills blend incredibly well with our entire team, and we are excited to witness this transition as we work collaboratively to capitalize on new and returning business, leisure and sports business from markets beyond the greater Midwest."

With the addition of Aguilar, Justin Roach, Director of Business Development, will redirect his focus towards building the DuPage Sports Commission (DSC) to capitalize on one of the fastest growing sectors in the travel industry. As identified in the DCVB's strategic plan, sports and event tourism is an \$11 billion industry and a lucrative market with great potential for DuPage County. Roach was named "Connect 2018 Game Changer," by Connect Publishing.

Marchetti also announced that Sonja Knowles, CFMP has been promoted from her role as Market Manager to Senior Market Manager. Knowles' knowledge of and ability to source DuPage's two million square feet of meetings and event space for the religious, military and professional fraternal markets delivers a significant impact for the DuPage community. She recently completed her Certified Faith-Based Meeting Professional accreditation and is currently working towards her Professional in Destination Management certification.

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ABOUT THE DUPAGE CONVENTION & VISITORS BUREAU

The DuPage Convention & Visitors Bureau (DCVB) is the official destination marketing organization for DuPage County, Illinois' second largest County comprised of 38 communities. The DCVB works in partnership with community business and civic leaders to maximize travel and tourism opportunities which ultimately contribute to the economic vitality of the County and its residents. For more information, visit www.DiscoverDuPage.com.