# VALUE OF THE CLOUD

#### **TOP 10 CLOUD DEALS OF 2015**

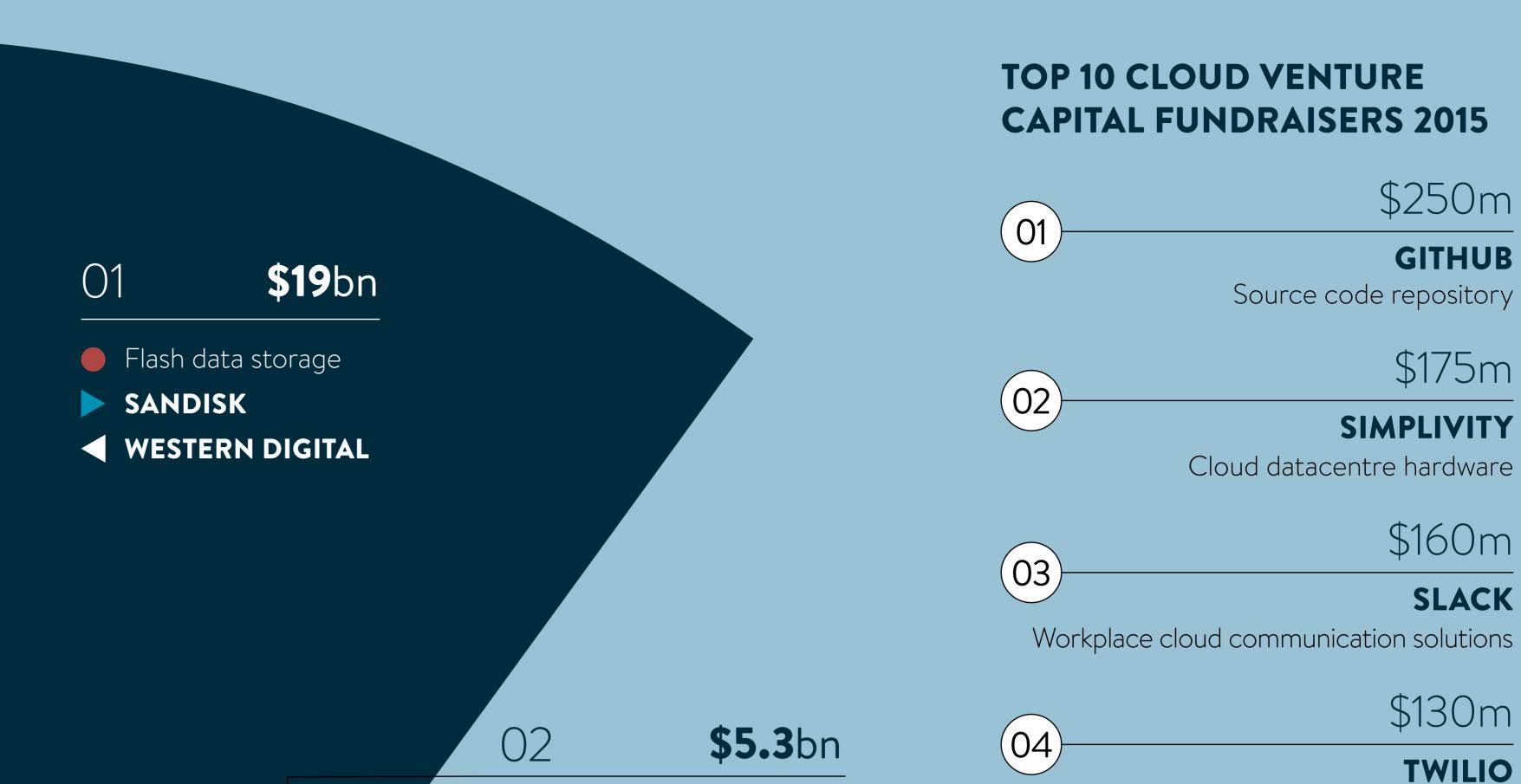
► Target Deal value Sub-sector Acquirer

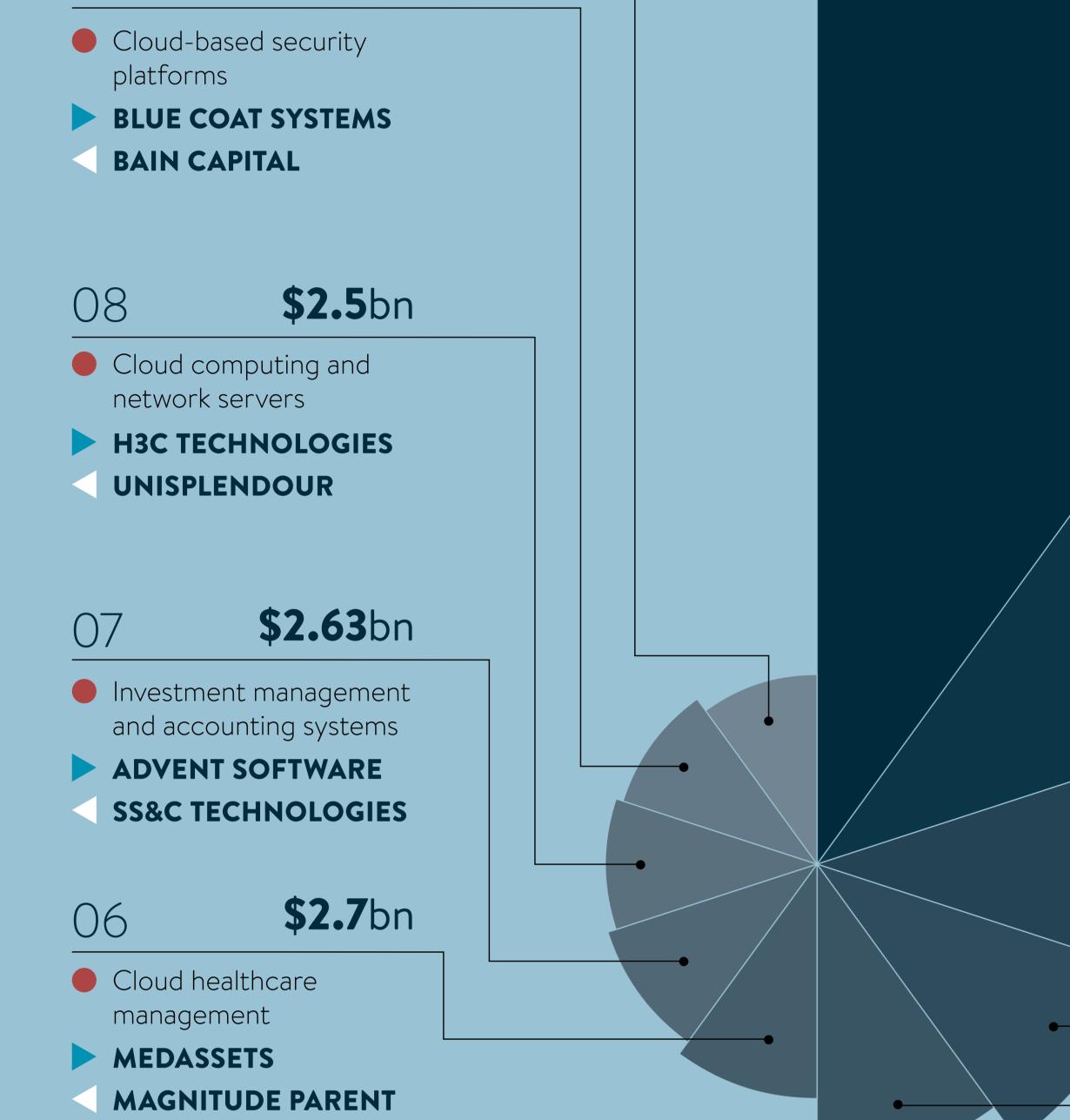
10 **\$2.26**bn

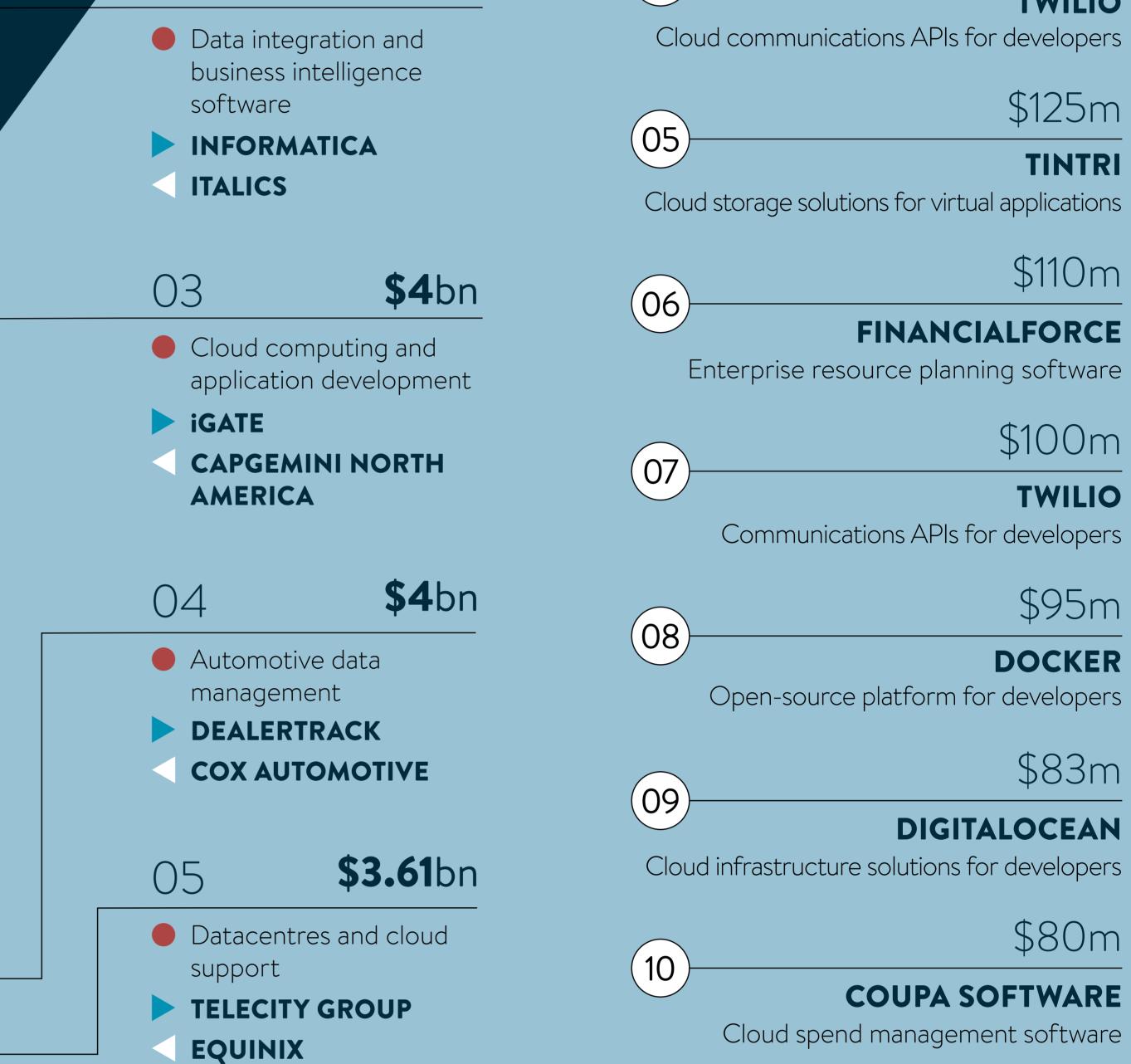
E-commerce platform

ALIBABA GROUP **SUNING COMMERCE GROUP SUBSIDIARY** 

09 **\$2.4**bn





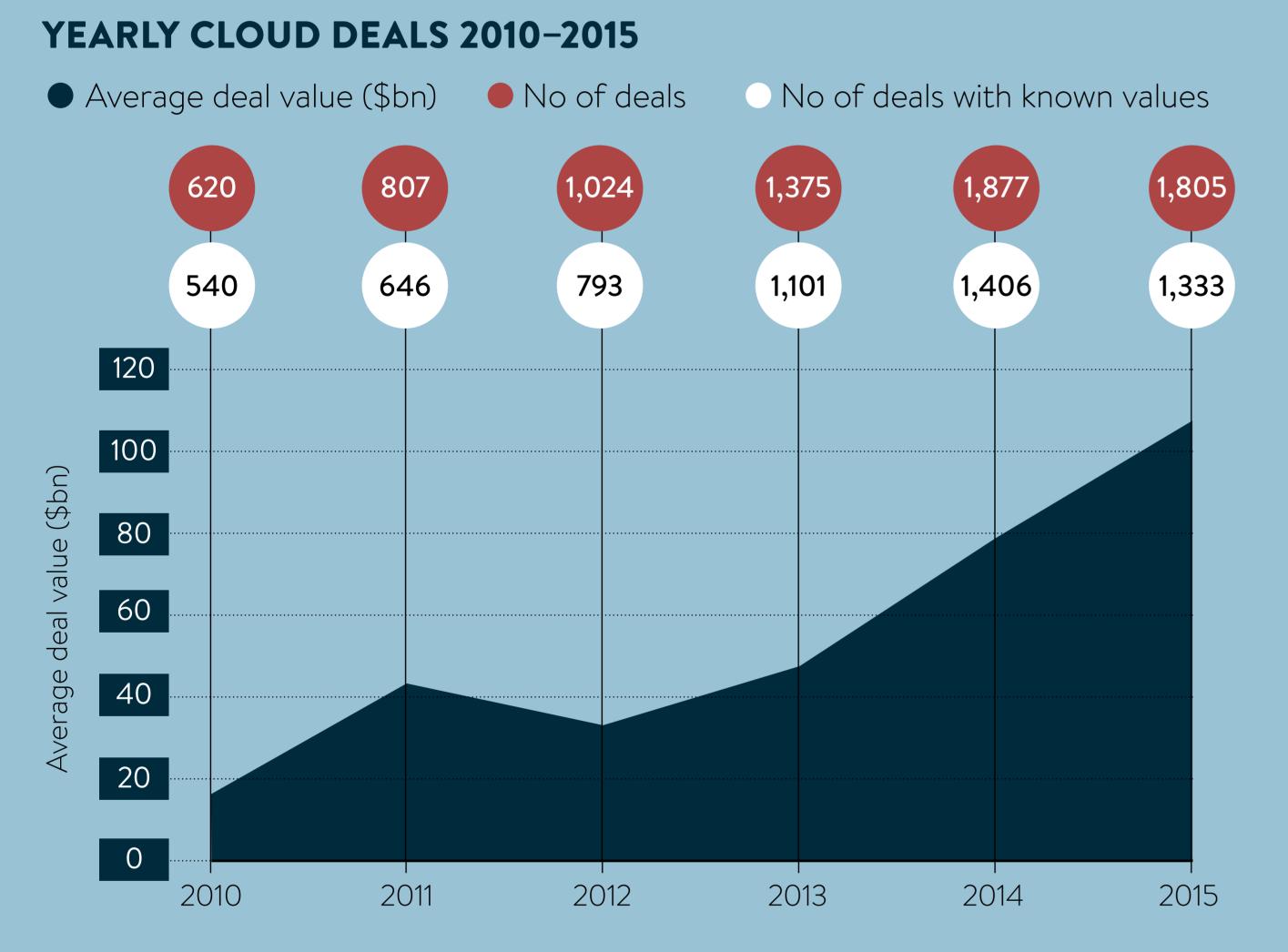


Source: Zephyr, Bureau van Dijk 2016

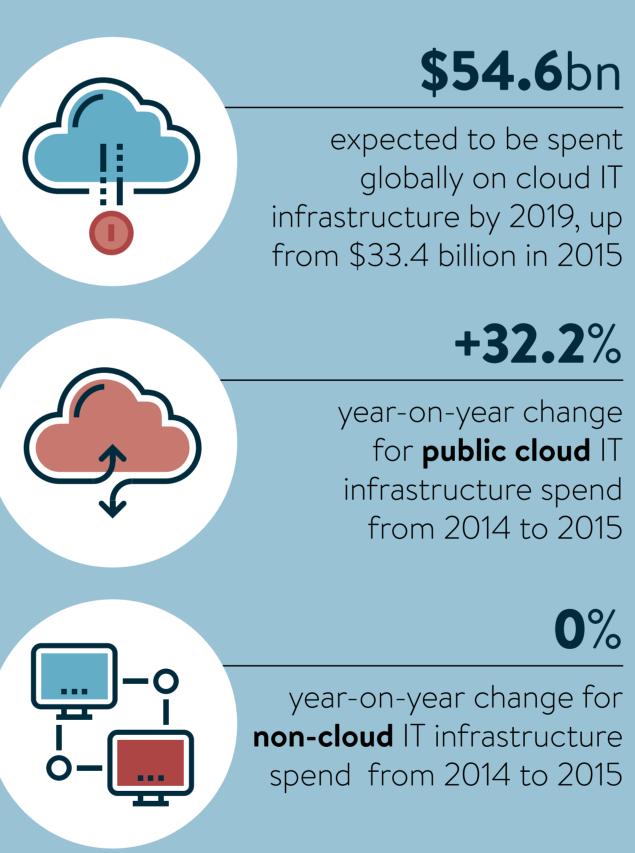
Source: PivotIIQ 2016

Source: Deloitte 2015

TINTRI

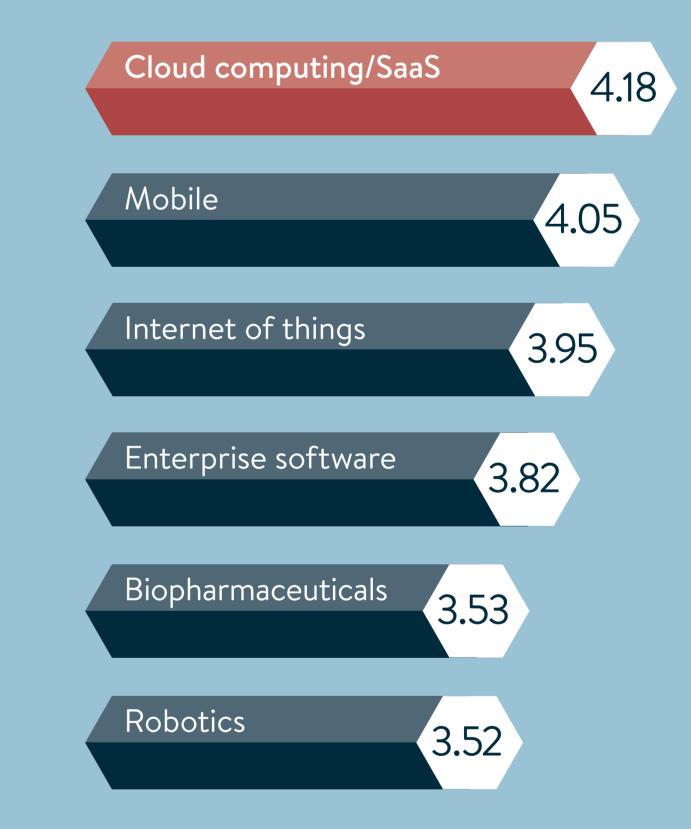


## **CLOUD SPEND SHOWS RAPID GROWTH IN GLOBAL IT INFRASTRUCTURE BUDGETS**



## **CONFIDENCE IN VENTURE CAPITAL INVESTING BY SECTOR**

Ranking from zero to five, with five being most confident



Source: Zephyr, Bureau van Dijk 2016

Source: IDC 2015

## **TOP 10 LARGEST PUBLIC CLOUD COMPUTING COMPANIES**

MARKET CAPITALISATION (\$BN)

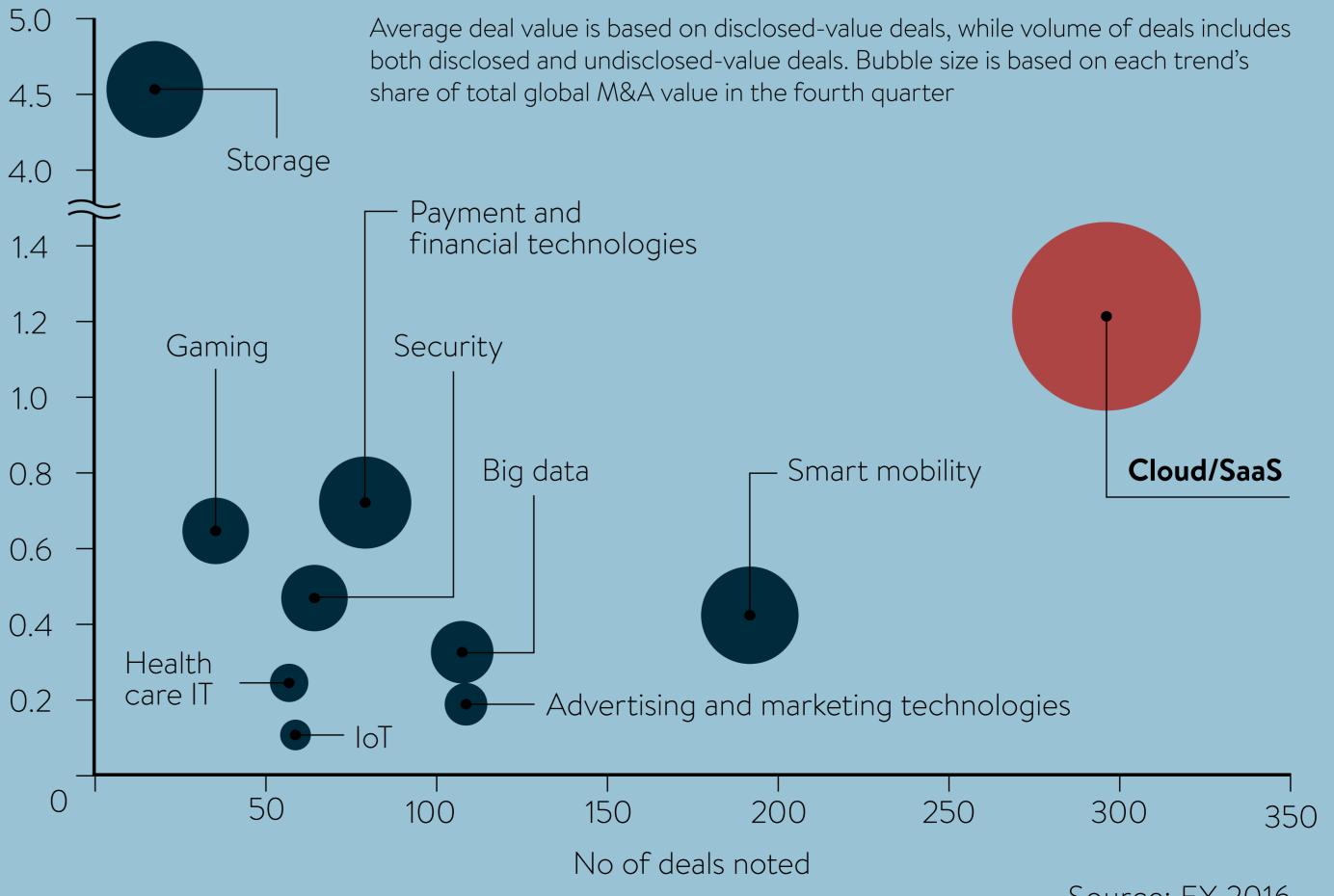
2008 17.9 2016			123.5
<b>01</b> Salesforce	7.4	<b>01</b> Salesforce	46.4
<b>02</b> Netsuite	2.3	<b>02</b> LinkedIn	25.7
<b>03</b> Concur	1.6	<b>03</b> Workday	12.8
<b>04</b> DealerTrack	1.3	04 ServiceNow	12.4
<b>05</b> Blackbaud	1.2	<b>05</b> AthenaHealth	5.5
<b>06</b> AthenaHealth	1.2	<b>06</b> NetSuite	5.2
<b>07</b> Ariba	0.8	<b>07</b> Atlassian Corporation	5.0
<b>08</b> Ultimate Software Group	0.8	<b>08</b> Ultimate Software Group	4.9
<b>09</b> Taleo	0.7	<b>09</b> Veeva	3.2
<b>10</b> Constant Contact	0.6	<b>10</b> Medidata Solutions	2.4

Source: BVP/public data, 2016 figures as of January 28

### **DEAL-DRIVING TRENDS IN GLOBAL TECH M&A**

DEALS FROM THE FOURTH QUARTER OF 2015

Average deal value (\$bn)



Source: EY 2016