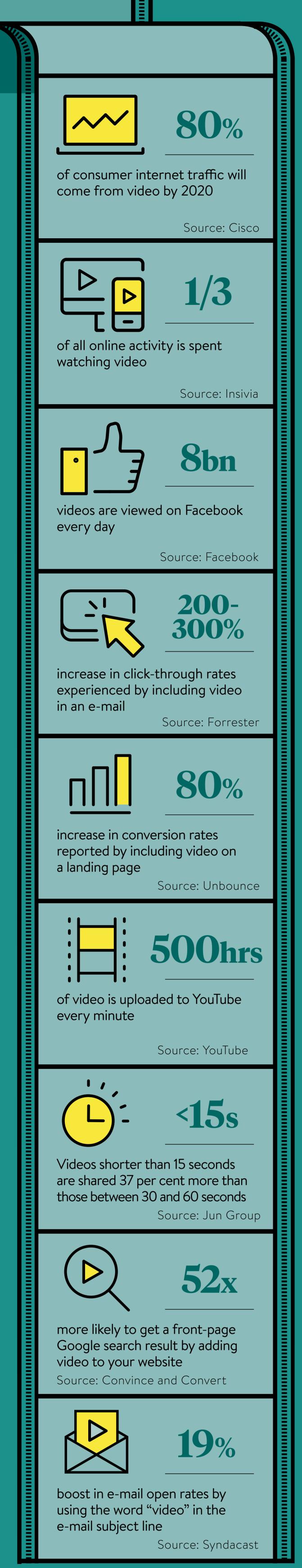
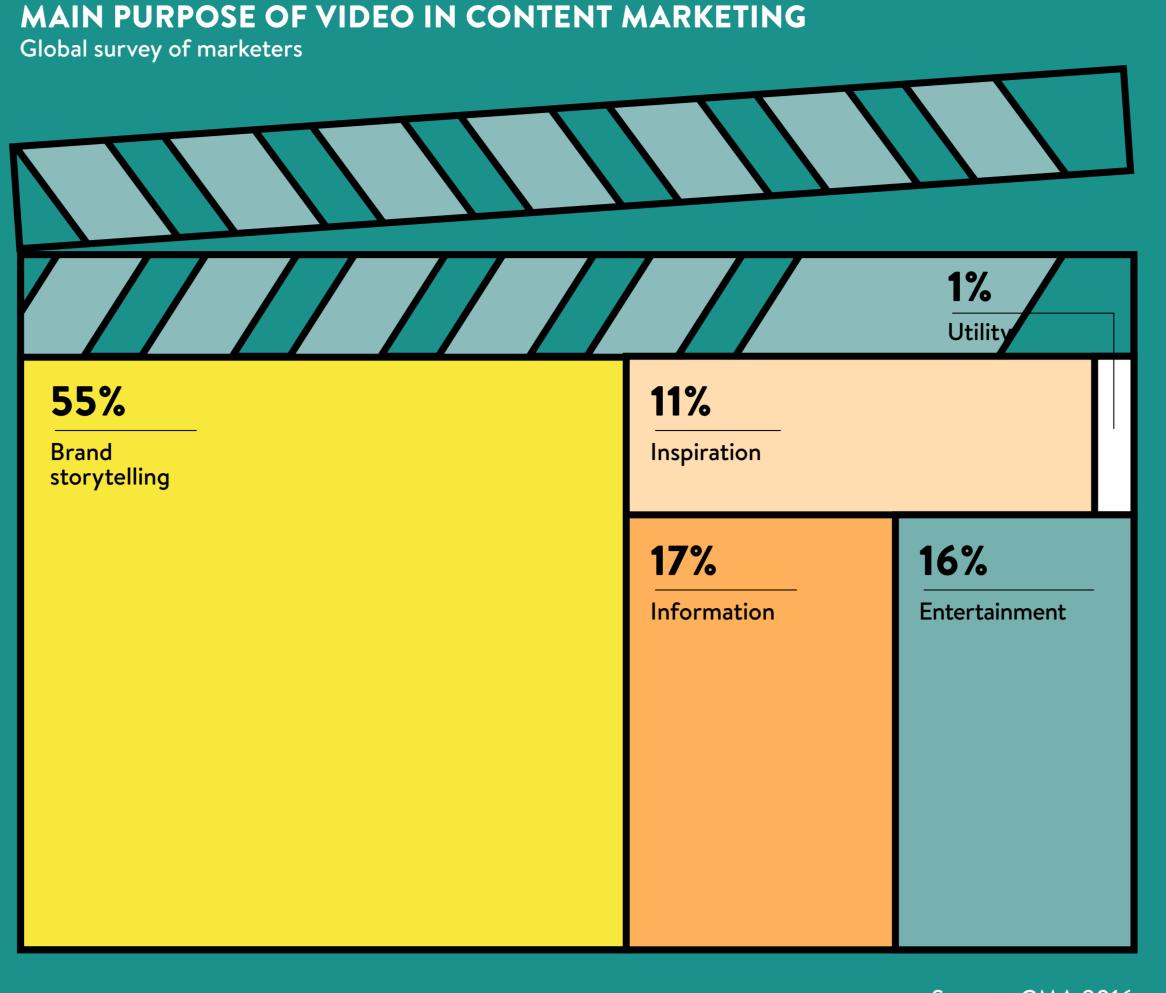
THE WORLD OF ONLINE VIDEO





2005

2006

2007

2008

2009

2004

WHO WATCH VIDEO, BY AGE Number of shares by UK internet users, June 2015 16-24 93% 94% 90% **87%**

55-64

2015

2016

2017

Source: IHS 2015

PERCENTAGE OF INTERNET USERS

Source: CMA 2016

Source: GlobalWebIndex 2016

81%

GLOBAL ONLINE VIDEO ADVERTISING REVENUES Revenue Growth - 70 20,000 18,000 __ 60 16,000 — 14,000 — 12,000 10,000 — 8,000 — 6,000 **— —** 20 4,000 **— —** 10 2,000 —

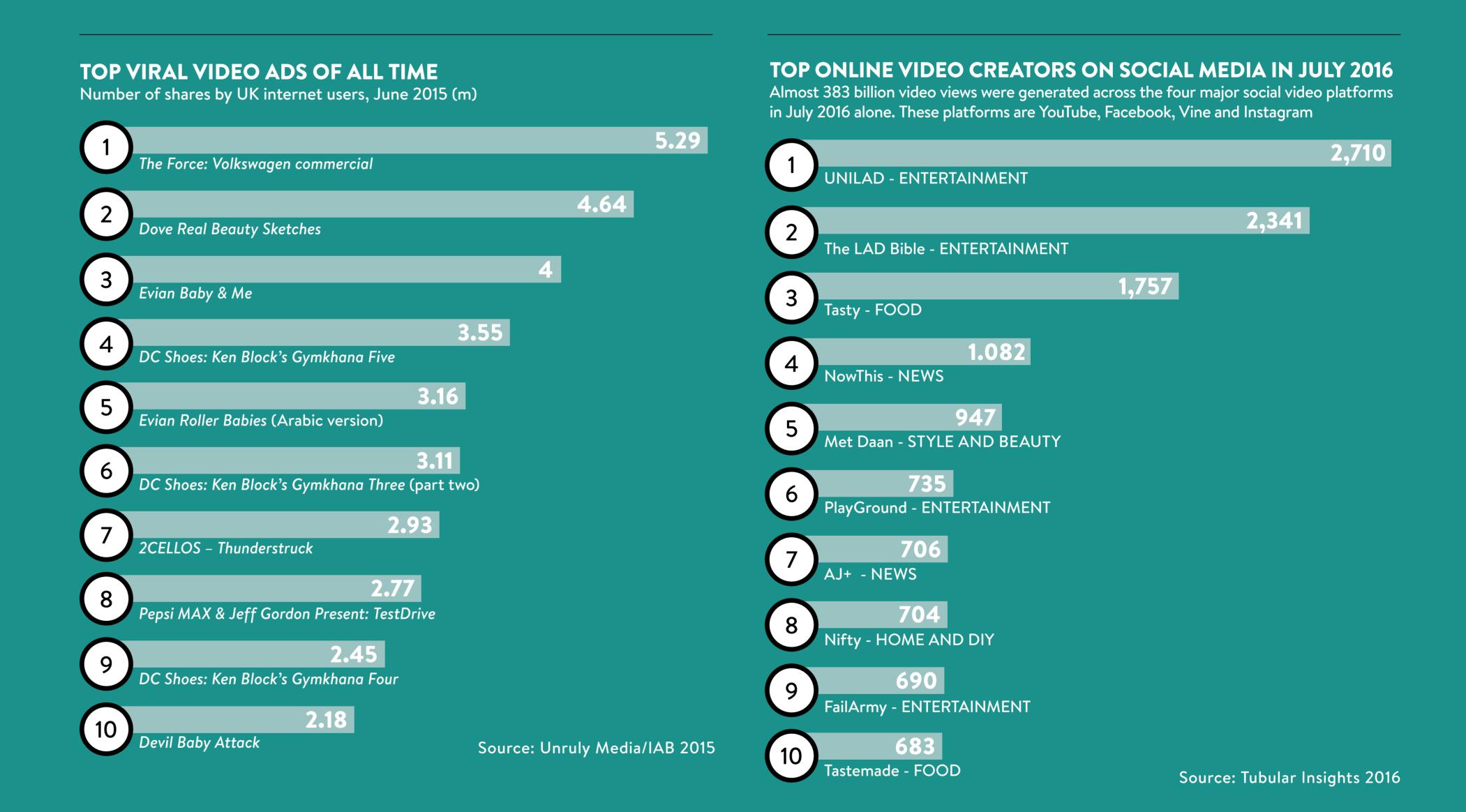
2010

2011

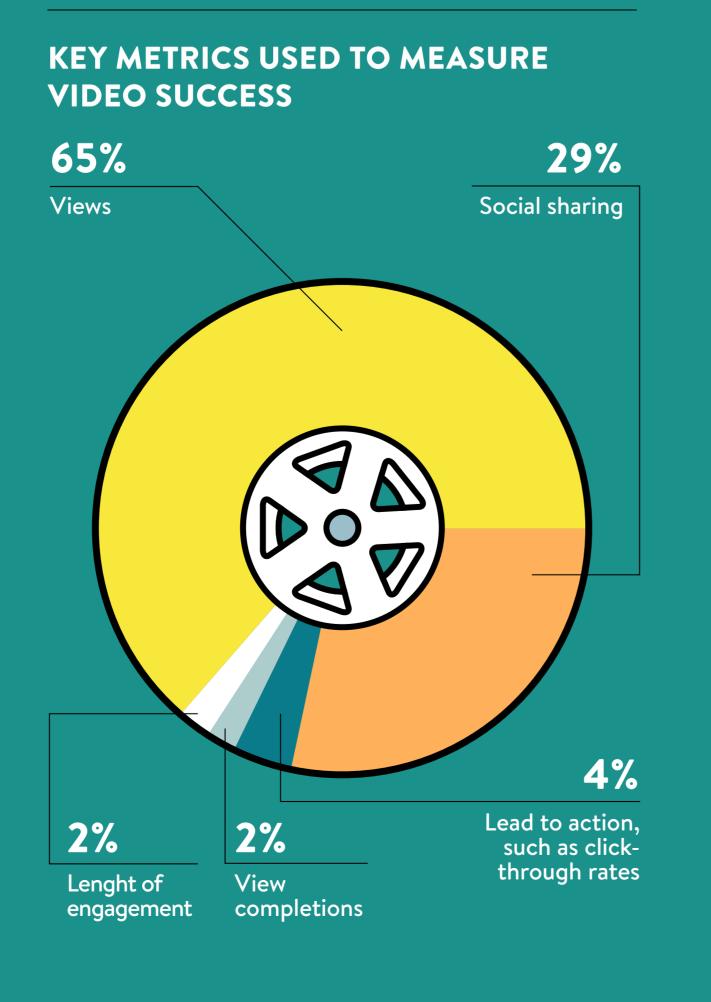
2012

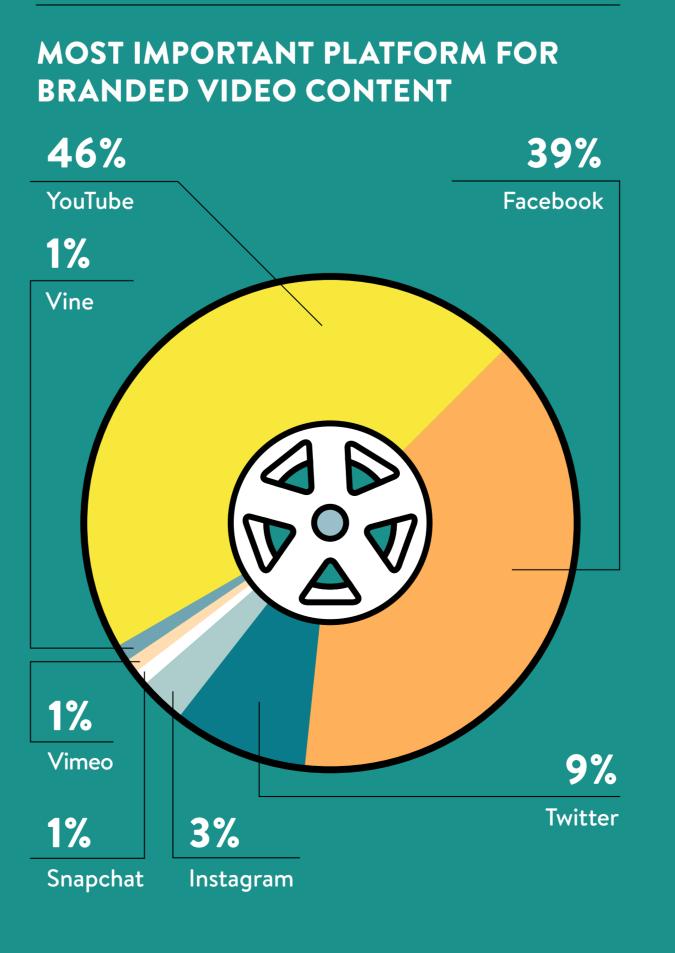
2013

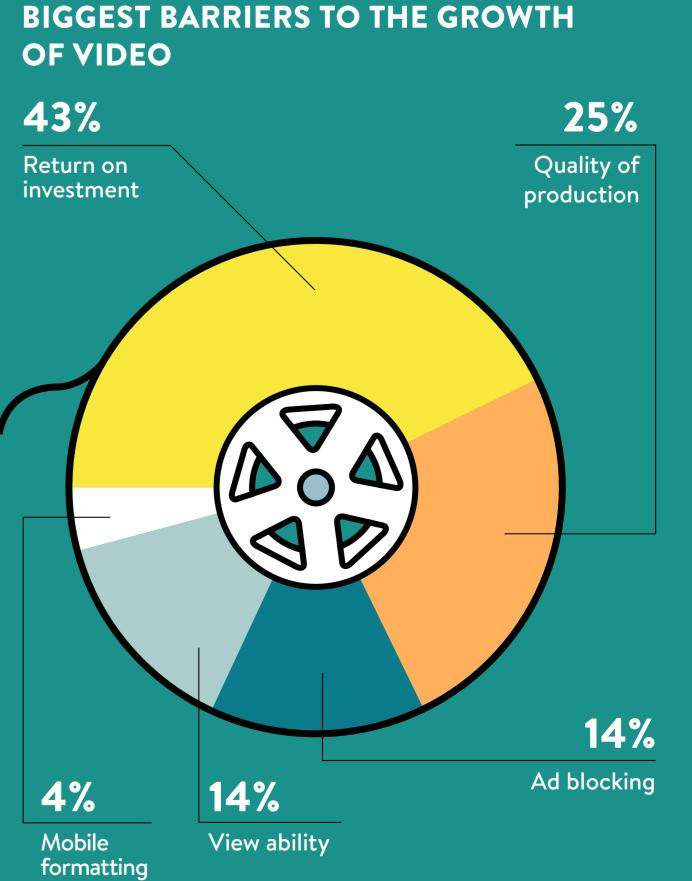
2014



MARKETING SPENDING ON VIDEO Are you planning on increasing spending on video content over the next year in terms of the proportion of the overall marketing budget? 58% Yes 28% 7% Maybe Maybe







Source: CMA 2016