

DRIVING PROCUREMENT ONWARD

Current and future use of procurement technologies

Stage of deployment across global procurement, according to CPOs

Deloitte 2018

- Fully deployed ◆
- Scaling ◆
- Pilot ◆
- Being considered ◆
- Not at all ◆

Business leaders are beginning to realise that procurement is no longer a cost-cutting function and can deliver real value to organisations, though this will only happen with the right approach, technology investment and the backing from wider stakeholders



Top opportunities and barriers to procurement technology

Survey of C-suite executives

Ayiming 2017

Opportunities

01 Increased integration with supply chain

02 Ability to harness big data

03 A more efficient workforce

Barriers

01 The technology does not fit in with existing processes

02 Lack of resources to implement solution

03 Poor change management within the business

Biggest future risks for CPOs

Percentage of procurement leaders ranking the following as high risk

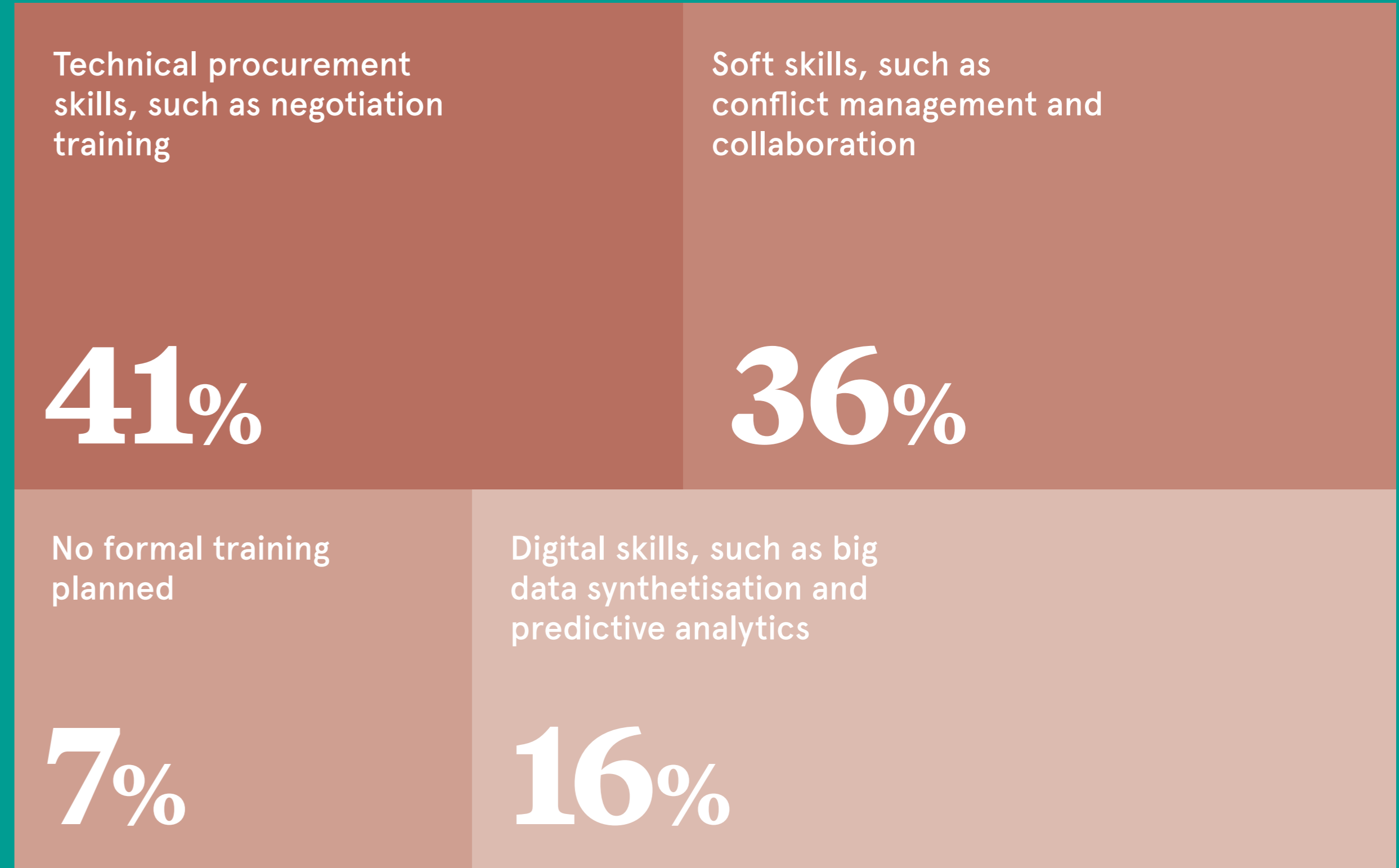
The Hackett Group 2018



Skills needed for the future of procurement

Percentage of CPOs focused on the following areas of training in 2018

Deloitte 2018



Areas for improvement in procurement

Percentage of CPOs who believe the following is needed to increase value creation from procurement

Ayiming 2017

