UK SAVINGS GAP

READINESS SCORE

CONSUMERS SCORED THEMSELVES OUT OF 100 ON HOW PREPARED THEY ARE FOR RETIREMENT

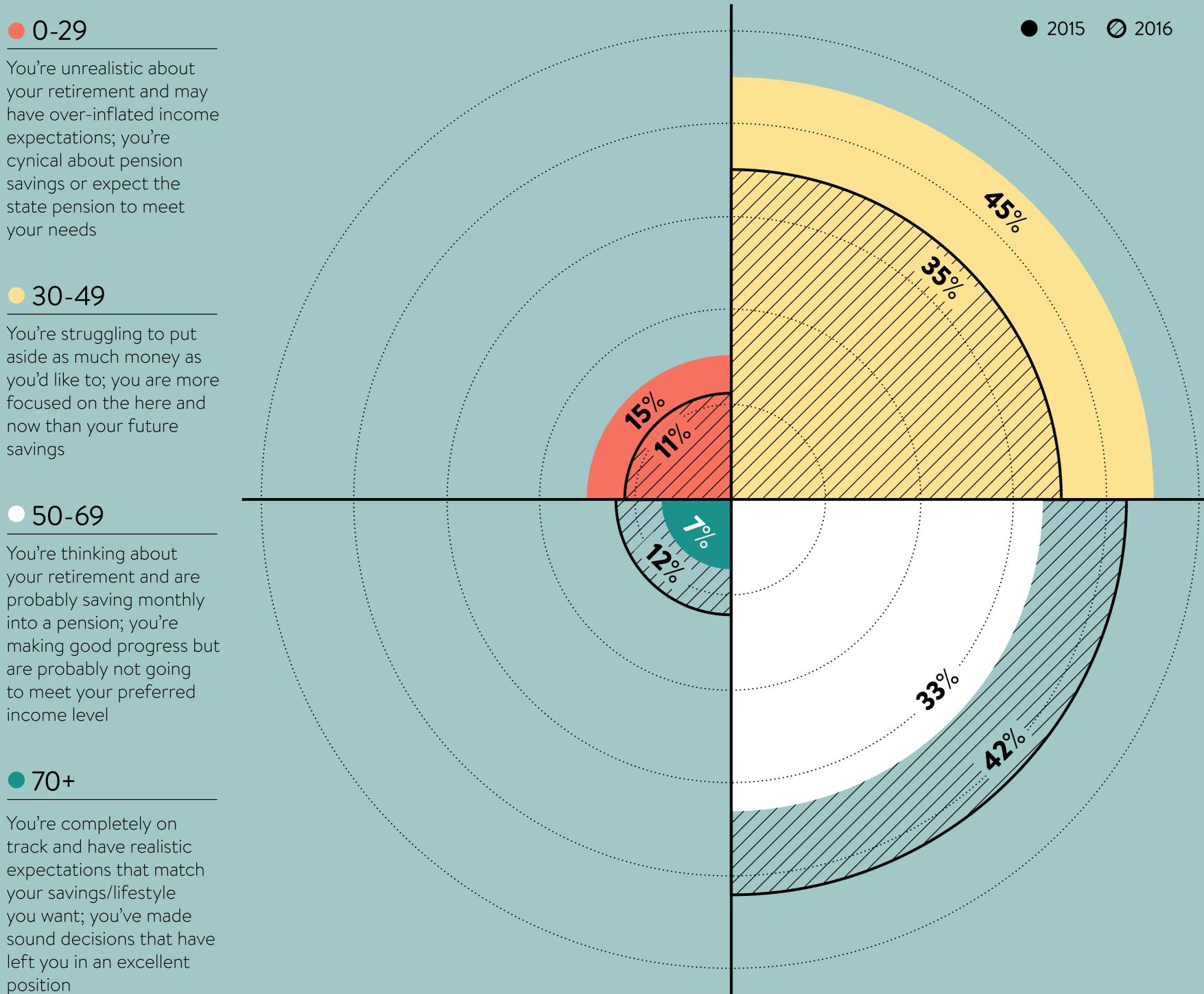
While results have improved from 2015 to 2016, they show that the majority of UK consumers are still not fully confident about their anticipated retirement income level



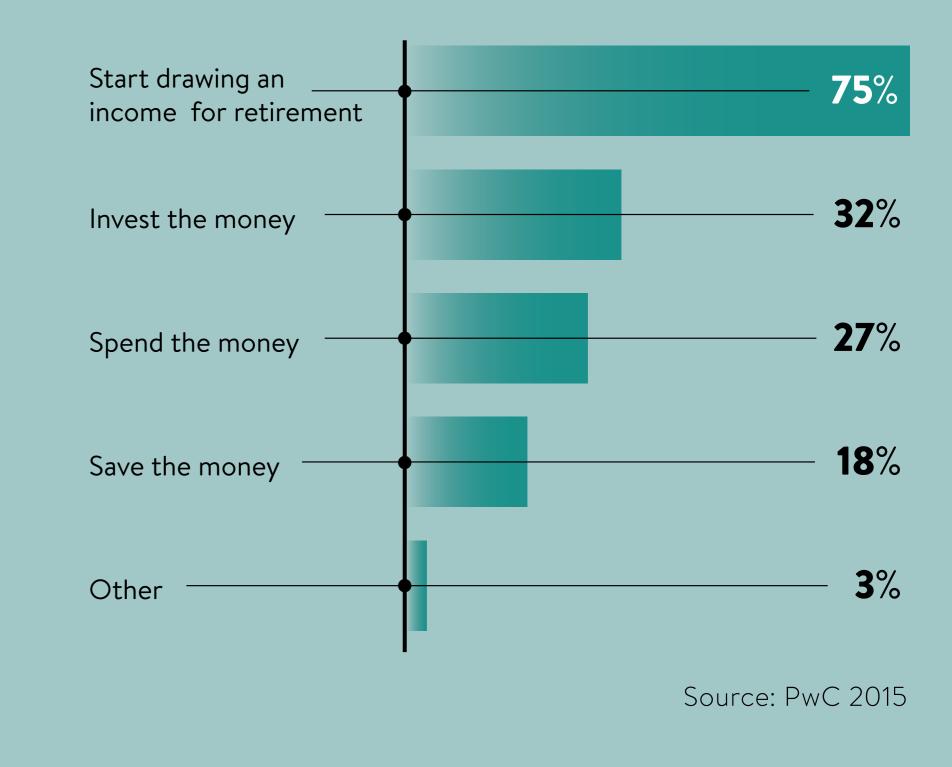
You're unrealistic about your retirement and may have over-inflated income expectations; you're cynical about pension savings or expect the state pension to meet your needs



You're struggling to put aside as much money as you'd like to; you are more focused on the here and now than your future savings

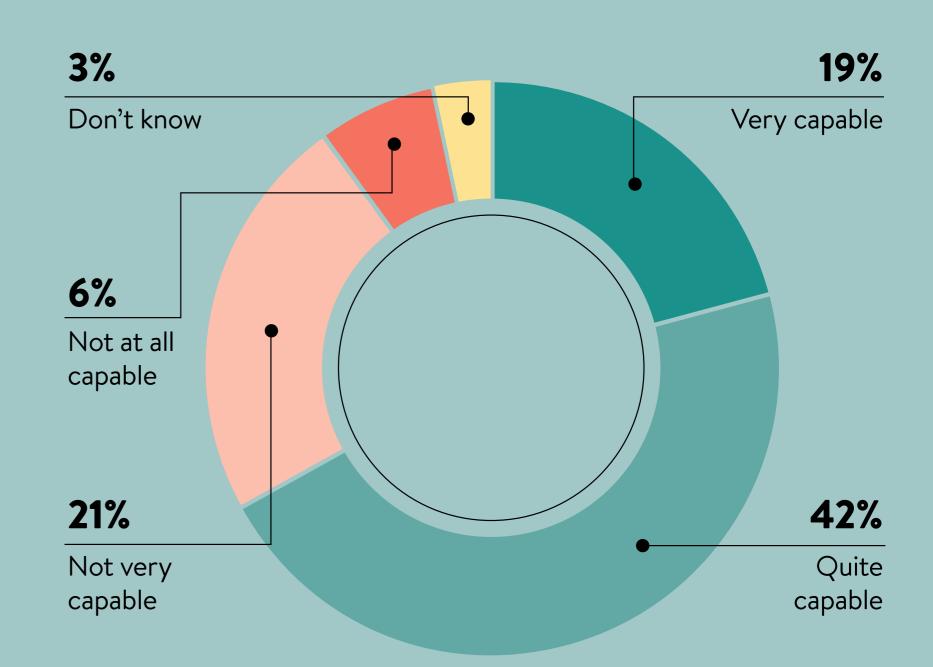


HOW BRITONS INTEND TO USE THEIR PENSION



DECIDING WHAT TO DO WITH PENSION SAVINGS

Nearly a third of savers are still not sure what to do with their pension funds when they retire



Source: Aegon 2016

Source: National Association of Pension Funds 2014



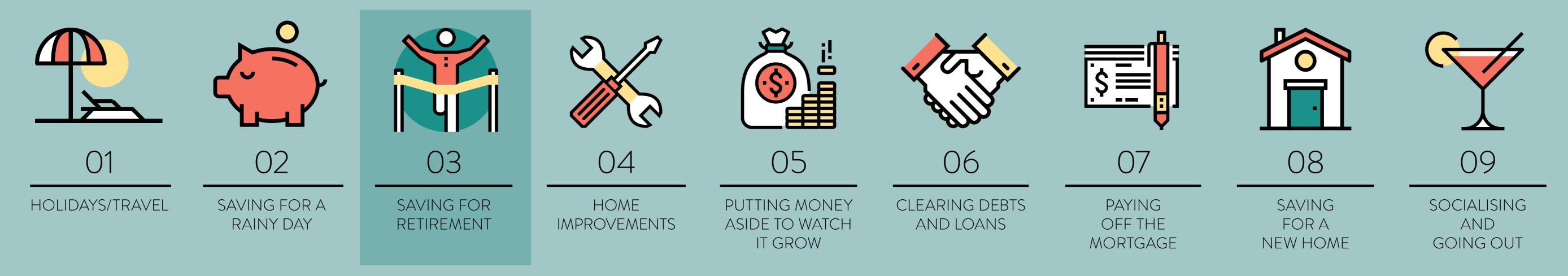


| | | | | | | | £38k | £33 k | |
|---------------------------|------------|--|-------------------------------|----|------------------------|------------------------------|-----------|--------------|--|
| INSURANCE AND PENSIONS | MANAGEMENT | BANKING, FINANCE AND ACCOUNTANCY | ENGINEERING AND INDUSTRIAL | IT | SCIENTIFIC SERVICES | CONSTRUCTION AND PROPERTY | EDUCATION | HEALTHCARE | |

Source: Aegon 2016

TOP REASONS TO SAVE

HOW CONSUMERS WOULD PRIORITISE SPENDING IF THEY HAD MORE MONEY



Source: Nest Corporation 2015



£350bn

estimated savings gap for the UK by 2050

Source: Deloitte 2015

£666k

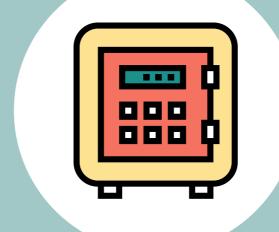
needed to be saved by the

average 35 year old by 2050

of living as pensioners today

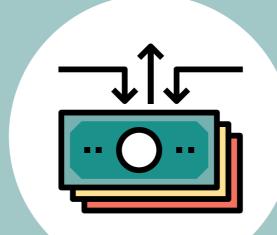
Source: Royal London 2016

to maintain the same standard



12% of earnings are being put aside on average for retirement

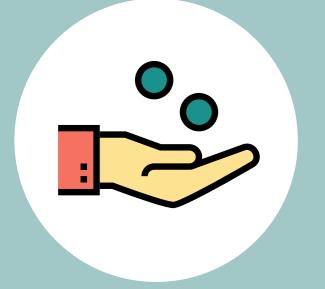
Source: Scottish Widows 2015



£38k

average annual income Britons want for their retirement

Source: Scottish Widows 2015



56% of UK adults are saving adequately for retirement

Source: Royal London 2016



£14k estimated average annual income Britons will actually receive in their retirement, leaving a £24,000 shortfall

Source: Scottish Widows 2015



of UK adults are unaware of how much the state pension will pay in their retirement

Source: Aegon 2016



£1,183

monthly spending by an average single retiree not reliant on the state pension

Source: Aegon 2016



£2,930

estimated monthly spending of an average single retiree not reliant on the state pension in 2050

Source: Royal London 2016