



LISA FREDRIKSEN

Finance, project management & commercial real estate

CONTACT DETAILS

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KEY QUALIFICATIONS

- Management
- Sales
- Building network
- Negotiations
- Asset Management
- Debt financing

CHARACTERISTICS

- Ambitious
- Organized/structured
- Deliver results through inspiring others
- Dutiful
- Commercial
- Outgoing

SUMMARY

Experienced, ambitious and result driven person with huge work capacity, strong cooperation skills and a demonstrated track record. In possession of a large network both domestically and abroad, with a strong drive and ability to implement.

WORK EXPERIENCE

2019 – SEB

Head of Real Estate, Corporate Finance.

Head of the commercial real estate sector. Primarily focus on Nordic cross-border transactions. Advised among others the stock listed Swedish company SBB Norden AB with the acquisition of a kindergarten portfolio in Norway in 2020 (NOK 4.25 bn), OBOS with the sale of their 20 % stake in JM in 2021 (SEK 4.56) and Viken county administration with the acquisition of Halden secondary high school in 2022. Member of SEB's sustainability forum.

2018 – 2019 Independent financial advisor

Advised Viken county administration in the acquisition of a new headquarter, sold a retail portfolio on behalf of Søylen Eiendom, negotiated lease contract for the new headquarter of Grundig Nordic, negotiated the termination of a lease contract with Storebrand Eiendom.

2017 – 2018 Cushman & Wakefield Realkapital

Partner and head of the Capital Markets team, consisting of in total nine advisors/brokers.

2011 – 2017 Arctic Securities

Partner, Corporate Finance advisor.

Arranger of large commercial real estate transactions, including strategic advisory, acquisitions and divestments, establishments of joint venture/club deal structures and refinancings. Worked closely with both domestic and international investors.

2005 – 2011 Swedbank Asset Management

Analyst/portfolio manager.

Part of the asset management team responsible for the stock listed real estate company Oslo Areal ASA and the real estate fund Nordisk Areal I AS. Portfolio manager for the Swedish part of the latter company's portfolio. Preparation of presentations, prospectuses, market reports and material for the Board of Directors. IR officer as well as Board secretary.

2001 – 2005 Alfred Berg Industrifinans Direkte Investeringer

Investment analyst.

Involved in all aspects of the purchase, analysis and sale of commercial real estate. Administration of Industrifinans Næringseiendom ASA and Industrifinans Baltikum AS. IR-officer. Board secretary.

2000 – 2001 Arthur Andersen & Co

Advisor.

Various advisory work within several industries, among others the introduction of value added tax for postal and freight services in Norway

1997 – 1999 DNB Finans

Customer services.

Provided loan and leasing to both private clients and companies. Part time work combined with studies.

EDUCATION

2023 The Authorization Programme for Board Members

The Norwegian society for board members.

1995 – 2000

NHH Norwegian School of Economics, MBA.

Specialist studies in finance and financial accounting.

2000

Universität Mannheim, Germany. Diplomkauffrau, BWL.

Exchange student. One term at this university pursuant to NHH's exchange programme.

1991 – 1995

Finnfjordbotn/Tromsdalen senior high school.

Science program.

1992 – 1993

Max-Planck-Gymnasium, Ludwigshafen am Rhein, Germany.

Exchange student.

BOARD POSITIONS:

2024 - The Norwegian society for board members

Board member

The Norwegian society for board member aims to increase competency and professionalism for everyone with interest for board work, especially for board members, executives and owners, as well as for businesses and enterprises in Norway.

2022 - Seil Arkitekter AS

Chair of the Board.

Seil Arkitekter is an architectural firm with long experience and capability to carry out all phases within building projects and city development in both private and public projects.

2019 - Agri Eiendom AS

Board member in the real estate company wholly owned by Felleskjøpet.

The portfolio consists of 70 properties spread out all over the country, with a market value of approximately NOK 2 bn. In addition, the company manages 21 grain silo facilities and twelve production factories. The Board focuses primarily on long term strategy, financial real estate competency, real estate development, joint venture structures, sustainability both within real estate and the agriculture sector, HSE etc.

2016 – 2019 Sameiet Dalsveien 62, chair of the board

Engaged in the local community, various volunteer positions.

LANGUAGES:

Norwegian (native proficiency), English and German (full professional proficiency)

REFERENCES:

Will be given upon request.