

## **Counter Sales – Prince Albert**

### **What we are looking for:**

Anderson Pump House is looking to add a Counter Sales staff member to our growing team in Prince Albert! The ideal candidate for this role is has strong industry knowledge, a sales-oriented background, and a focus on customer service.

### **Who we are:**

Anderson Pump House is a retail and wholesale plumbing, water treatment, water systems, municipal waterworks, pumps, HVAC and wildfire distributor. Our mission is to provide the highest level of personal customer service to our customers while being the most complete one-stop company in our market. Our group of companies was founded in 1968, and we are proud to be an independent Saskatchewan founded, owned and operated company focused on our customers, staff, and community.

### **What you can expect from the job:**

- Work hours from 8:00 AM – 5:00 PM Monday – Friday. Occasional overtime work and Saturday scheduling will be required.
- Placing in-person or phoned-in customer orders, retrieving products and arranging for shipping if required.
- Submit quotes or RFP responses to potential customers where possible.
- Making sales calls or contacting assigned customers on a regular schedule and completing reporting as required. Some travel may be required.
- Communicate, investigate and troubleshoot customer service issues with management as they come up in a timely and professional manner.
- Assisting/backing up the warehouse and picking orders as required.
- Completing required paperwork and reporting.
- Talking with customers and providing a high level of customer service.
- Work collaboratively with the rest of the sales team, covering responsibilities and customers, working together to achieve revenue and margin targets and to grow and expand the business.

### **What is required:**

- Minimum grade 12 graduate.
- Basic computer skills required.
- Valid driver's license required.
- Must be a high energy individual – will be required to be on your feet for most of the day, some heavy lifting will also be necessary.
- Sales experience preferred.

### **What you can expect from us:**

- Benefits
- Matching RRSP Plan
- Casual dress
- On-site parking
- Bonus programs

Interested applicants can forward their resume and cover letter to [careers@aquiferdist.com](mailto:careers@aquiferdist.com). Please indicate the position you are applying for in the subject line of the e-mail.