

# Customer levels

## New clients

- Online booking of accommodation (the confirmation required for making online bookings will arrive within a few days)
- Instant 16% discount on accommodation bookings
- Pay at the hotel (client confirms the order details on booking by credit card)
- Special seasonal offers for partners' employees in hotels, restaurants, and the water centre
- Exciting joint events, product launch events
- Personal service in organising events and conferences

## Clients from 30 overnight stays in 12 months

- Client agreement allowing payment by invoice
- Discount prices according to booking volumes
- Online booking of accommodation (contact the Corporate Sales Manager for access to booking system)
- Special seasonal offers for partners' employees in hotels, restaurants and the water centre
- Exciting joint events, product launch events
- Personal service in organising events and conferences

## Key account clients from 100 overnight stays in 12 months

- Client agreement allowing payment by invoice
- Discount prices according to booking volumes
- Online booking of accommodation (contact the Corporate Sales Manager for access to booking system)
- Special seasonal offers for partners' employees in hotels, restaurants and the water centre
- Exciting joint events, product launch events and invitations to special events – concerts, dinners, etc.
- Personal service in organising events and conferences
- Personal account manager