

Date: September 14, 2018

To: Vaddio Dealers

From: Jay Kilby, Director of Product Management, Vaddio

Subject: End of Life (EOL) Product discontinuation and transition notification

Effective December 31st, 2018 the following PTZ camera models will be discontinued:

- PowerVIEW HD 22
- PowerVIEW HD 30
- ClearVIEW HD-20SE

We will be offering a last time buy option as follows:

- Last Time Purchase Orders: Must be received by Vaddio, no later than November 30, 2018. Orders will be filled on a first come, first serve basis, until supplies last.
- Last Delivery Date: Scheduled delivery must take place no later than December 31, 2018.

All last time buy purchases are non-cancellable and non-returnable.

RoboSHOT 30 provides the same or better extension options with improved value and image quality. Vaddio's OneLINK™ Extension systems provide power, video, and control through a single Cat5e/6 cable over 100 meters. Quick-Connect extension options are currently still available for the RoboSHOT 30 including the QUSB, QCCU and QDVI.

Discontinued Product	Part Number	Suggested Replacement	Part Number
CLEARVIEW HD-20SE QUSB SYSTEM - BLACK	999-6989-000	ROBOSHOT 30 QUSB SYSTEM - BLACK	999-9919-000
CLEARVIEW HD-20SE QUSB SYSTEM - WHITE	999-6989-000AW	ROBOSHOT 30 QUSB SYSTEM - WHITE	999-9919-000W
CLEARVIEW HD-20SE QUSB SYSTEM -BLK INT'L	999-6989-001	ROBOSHOT 30 QUSB SYSTEM - BLACK INT'L	999-9919-001
CLEARVIEW HD-20SE QUSB SYSTEM -WHT INT'L	999-6989-001AW	ROBOSHOT 30 QUSB SYSTEM - WHITE INT'L	999-9919-001W
CLEARVIEW HD-20SE QSR SYSTEM - BLACK	999-6985-000	ROBOSHOT 30 QDVI SYSTEM - BLACK	999-9916-000
CLEARVIEW HD-20SE QSR SYSTEM - WHITE	999-6985-000AW	ROBOSHOT 30 QDVI SYSTEM - WHITE	999-9916-000W
CLEARVIEW HD-20SE QSR SYSTEM - BLK INT'L	999-6985-001	ROBOSHOT 30 QDVI SYSTEM - BLACK INT'L	999-9916-001
CLEARVIEW HD-20SE QSR SYSTEM - WHT INT'L	999-6985-001AW	ROBOSHOT 30 QDVI SYSTEM - WHITE INT'L	999-9916-001W
CLEARVIEW HD-20SE QDVI SYSTEM - BLACK	999-6986-000	ROBOSHOT 30 QDVI SYSTEM - BLACK	999-9916-000
CLEARVIEW HD-20SE QDVI SYSTEM - WHITE	999-6986-000AW	ROBOSHOT 30 QDVI SYSTEM - WHITE	999-9916-000W
CLEARVIEW HD-20SE QDVI SYSTEM -BLK INT'L	999-6986-001	ROBOSHOT 30 QDVI SYSTEM - BLACK INT'L	999-9916-001
CLEARVIEW HD-20SE QDVI SYSTEM -WHT INT'L	999-6986-001AW	ROBOSHOT 30 QDVI SYSTEM - WHITE INT'L	999-9916-001W

Discontinued Product	Part Number	Suggested Replacement	Part Number
CLEARVIEW HD-20SE QCCU SYSTEM - BLACK	999-6987-000	ROBOSHOT 30 QCCU SYSTEM - BLACK	999-9917-000
CLEARVIEW HD-20SE QCCU SYSTEM - WHITE	999-6987-000AW	ROBOSHOT 30 QCCU SYSTEM - WHITE	999-9917-000W
CLEARVIEW HD-20SE QCCU SYSTEM -BLK INT'L	999-6987-001	ROBOSHOT 30 QCCU SYSTEM - BLACK INT'L	999-9917-001
CLEARVIEW HD-20SE QCCU SYSTEM -WHT INT'L	999-6987-001AW	ROBOSHOT 30 QCCU SYSTEM - WHITE INT'L	999-9917-001W
CLEARVIEW HD-20SE HD PTZ CAMERA - BLACK	999-6980-000	ROBOSHOT 30 HDMI CAMERA - BLACK	999-9943-000
CLEARVIEW HD-20SE HD PTZ CAMERA - WHITE	999-6980-000AW	ROBOSHOT 30 HDMI CAMERA - WHITE	999-9943-000W
CLEARVIEW HD-20SE HD PTZ - BLACK INT'L	999-6980-001	ROBOSHOT 30 HDMI CAMERA – BLACK INT'L	999-9943-001
CLEARVIEW HD-20SE HD PTZ - WHITE INT'L	999-6980-001AW	ROBOSHOT 30 HDMI CAMERA – WHITE INT'L	999-9943-001W
POWERVERVIEW HD-22 QUSB SYSTEM	999-6969-000	ROBOSHOT 30 QUSB SYSTEM - BLACK	999-9919-000
POWERVERVIEW HD-22 QUSB SYSTEM INT'L	999-6969-001	ROBOSHOT 30 QUSB SYSTEM - BLACK INT'L	999-9919-001
POWERVERVIEW HD-22 QSR SYSTEM	999-6965-000	ROBOSHOT 30 QDVI SYSTEM - BLACK	999-9916-000
POWERVERVIEW HD-22 QDVI SYSTEM	999-6966-000	ROBOSHOT 30 QDVI SYSTEM - BLACK	999-9916-000
POWERVERVIEW HD-22 QDVI SYSTEM INT'L	999-6966-001	ROBOSHOT 30 QDVI SYSTEM - BLACK INT'L	999-9916-001
POWERVERVIEW HD-22 QCCU SYSTEM	999-6967-000	ROBOSHOT 30 QCCU SYSTEM - BLACK	999-9917-000
POWERVERVIEW HD-22 QCCU SYSTEM INT'L	999-6967-001	ROBOSHOT 30 QCCU SYSTEM - BLACK INT'L	999-9917-001
POWERVERVIEW HD-22 PTZ CAMERA SYSTEM	999-6960-000	ROBOSHOT 30 HDMI CAMERA - BLACK	999-9943-000
POWERVERVIEW HD-22 PTZ SYSTEM INT'L	999-6960-001	ROBOSHOT 30 HDMI CAMERA – BLACK INT'L	999-9943-001
POWERVERVIEW HD-30 QUSB SYSTEM	999-6979-000	ROBOSHOT 30 QUSB SYSTEM - BLACK	999-9919-000
POWERVERVIEW HD-30 QUSB SYSTEM INT'L	999-6979-001	ROBOSHOT 30 QUSB SYSTEM - BLACK INT'L	999-9919-001
POWERVERVIEW HD-30 QSR SYSTEM	999-6975-000	ROBOSHOT 30 QDVI SYSTEM - BLACK	999-9916-000
POWERVERVIEW HD-30 QDVI SYSTEM	999-6976-000	ROBOSHOT 30 QDVI SYSTEM - BLACK	999-9916-000
POWERVERVIEW HD-30 QDVI SYSTEM INT'L	999-6976-001	ROBOSHOT 30 QDVI SYSTEM - BLACK INT'L	999-9916-001
POWERVERVIEW HD-30 QCCU SYSTEM	999-6977-000	ROBOSHOT 30 QCCU SYSTEM - BLACK	999-9917-000
POWERVERVIEW HD-30 QCCU SYSTEM INT'L	999-6977-001	ROBOSHOT 30 QCCU SYSTEM - BLACK INT'L	999-9917-001
POWERVERVIEW HD-30 PTZ CAMERA SYSTEM	999-6970-000	ROBOSHOT 30 HDMI CAMERA – BLACK	999-9943-000
POWERVERVIEW HD-30 PTZ CAMERA SYSTEM INT'L	999-6970-001	ROBOSHOT 30 HDMI CAMERA – BLACK INT'L	999-9943-001

General Recommended Replacements	Part Number
ROBOSHOT 30 ONELINK HDMI SYSTEM - BLK	999-9963-100(101 INT'L)
ROBOSHOT 30 ONELINK HDMI SYSTEM – WHT	999-9963-100W (101W INT'L)
ROBOSHOT 30 ONELINK BRIDGE SYSTEM - BLK	999-9963-200 (201 INT'L)
ROBOSHOT 30 ONELINK BRIDGE SYS - WHT	999-9963-200W (201W INT'L)
ROBOSHOT 30 HD-SDI CAMERA - BLACK	999-9933-000 (001 INT'L)
ROBOSHOT 30 HD-SDI CAMERA - WHITE	999-9933-000W (001W INT'L)
ROBOSHOT 30 HDBT CAMERA - BLACK	999-9963-000 (001 INT'L)
ROBOSHOT 30 HDBT CAMERA - WHITE	999-9963-000W (001W INT'L)
ROBOSHOT 30 HDMI CAMERA - BLACK	999-9943-000 (001 INT'L)
ROBOSHOT 30 HDMI CAMERA - WHITE	999-9943-000W (001W INT'L)

General Recommended Replacements	Part Number
ROBOSHOT 30 AVBMP - BLACK	999-9910-500 (501 INT'L)
ROBOSHOT 30 AVBMP - WHITE	999-9910-500W (501W INT'L)

For more information on these or other products, please contact your Vaddio sales representative.

Sincerely,

Jay Kilby
Vaddio Director of Product Management