

Camera Comparisons



HD-SDI PTZ Cameras Vaddio vs Panasonic



RoboSHOT 12
HD-SDI



RoboSHOT 30
HD-SDI



Panasonic
AW-HE40S



Panasonic
AW-HE-60S

Spec/Cam	RoboSHOT 12 HD-SDI	RoboSHOT 30 HD-SDI	Panasonic AW-HE40S	Panasonic AW-HE40S with AW-SFU01G	Panasonic AW-HE60S
HD-SDI Out (max. 1080i)	√	√	√	√	√
3Gb/s HD-SDI Out (max. 1080p/60)	√	√	X	X	X
Browser-Based User Interface	√	√	√	√	√
PoE+	√	√	√	√	X
Full HD IP Streaming (H.264)	√	√	X	√	X
HDMI Output	√	√	X	X	X
Tri-Synchronous Motion	√	√	X	X	X
Silent Direct Drive Motors	√	√	X	X	X
Optical Zoom	12X	30X	30X	30X	18X
Top Resolution	1080p/60*	1080p/60*	1080i/59.94†	1080i/59.94†	1080i/59.94†
Image Sensor	1/2.8-Type Exmor	1/2.8-Type Exmor	1/2.3-Type CMOS	1/2.3-Type CMOS	1/3-Type CMOS
HFOV - Wide to Tele	73° to 6.6°	65° to 2.3°	Approx. 59° to 2.1°	Approx. 59° to 2.1°	Approx. 52° to 3.1°
Min. Illumination	1.0 Lux	1.4 Lux	0.7 Lux	0.7 Lux	Not Specified
2-Yr Warranty Standard	√	√	X	X	X
1-Yr Advanced Replacement	√	√	X	X	X
Designed & Assembled in USA	√	√	X - Japan	X - Japan	X - Japan
List Price	\$3,436	\$3,890	\$4,150	\$4,450	\$5,700

*Progressive †Interlaced

The Vaddio Advantage

Item	Vaddio	Panasonic/Sony	Vaddio Benefit
Tech Support	Fully staffed Help Desk with 11 x 5 phone support.	No	An actual Pro AV technician answers the phone - no menu navigation.
Warranty	Two Year Parts and Labor	One Year Parts and Labor	Full extra year of protection.
Advanced Replacement	Available for one full year from the date of purchase.	No	Advance Replacement sent 2-day air for the first year ensures maximum system up-time.
Sales Programs	Specification Program for all dealers.	No	No gimmicks, just specify Vaddio, get it approved and know the actual benefit up front.
The Art of Easy	Vaddio's roots are in Pro AV integration. Designing for ease of installation and operations is our main tenet, hence "The Art of Easy."		
Camera Origin	Designed & assembled in Minnetonka, Minnesota, USA.	Panasonic: Japan Sony: China	Vaddio is the only PTZ camera compliant with the TAA and Buy America Act for government contracts.

HDMI PTZ Cameras Vaddio vs Sony & Panasonic



RoboSHOT
12 HDMI

RoboSHOT
30 HDMI

Sony
SRG-300H

Sony
SRG-120DH

Panasonic
AW-HE40H

Spec/Cam	RoboSHOT 12 HDMI	RoboSHOT 30 HDMI	Sony SRG-120H	Sony SRG-300H	Panasonic AW-HE40H
HDMI Output	√	√	√	√	√
Browser-Based User Interface	√	√	X	X	√
Telnet Control	√	√	X	X	√
Tri-Synchronous Motion	√	√	X	X	X
Silent Direct Drive Motors	√	√	X	X	X
2-Yr Warranty Standard	√	√	X	X	X
1-Yr Advanced Replacement	√	√	X	X	X
Fully Staffed Help Desk (11x5)	√	√	X	X	X
Optical Zoom	12X	30X	12X	30X	30X
Top Resolution	1080p/60	1080p/60	1080p/60	1080p/59.94	1080p/59.94
CMOS Sensor	1/2.8-Type Exmor	1/2.8-Type Exmor	1/2.8-Type Exmor	1/2.8 Type Exmor	1/2.3-Type CMOS
HFOV - Wide to Tele	73° to 6.6°	65° to 2.3°	71° to ?	63.7° to 2.3°	Approx. 59° to 2.1°
Min. Illumination	1.0 Lux	1.4 Lux	1.8 Lux	1.8 Lux	0.7 Lux
Designed & Assembled in USA	√	√	X - China	X - China	X - China
List Price	\$2,577	\$2,998	\$2,499	\$3,099	\$3,150

Contact me directly

Company



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Chief | Da-Lite | Projecta | Sanus | Vaddio