



Bring everyone to the same table, no matter where they are, with conferencing experiences where all voices are heard.



#### Repeatable **Success**

Save time and money across rollouts to meet the greater need for more conferencing spaces.



## **Adaptability**

Easily modify conferencing spaces for future needs by specifying solutions that can grow as you grow.







## Reliability

Maximize meeting uptime with remote management and solutions that protect AV equipment.



#### **Familiarity**

Provide a consistent experience across various office locations for user familiarity and comfort.



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## Small Conference Rooms

## **Create Spaces that Level the Playing Field**

Meeting spaces have largely been optimized for the people physically in the room. Going forward, conference room design must accommodate a variety of in-person to remote attendee ratios. This means using technology that approximates the 1:1 experience we've all had with remote conferencing. Culturally, if we don't do these things, we risk estranging people who are working remotely and losing them to companies that are optimized to provide a more collaborative environment.







#### **Vaddio ConferenceSHOT** ePTZ Camera

Recreate the 1:1 experience with intelligent auto-framing algorithms that keep participants in view.





## **Familiarity**

#### **Luxul Small Network** Switches

Adding small ethernet switches like the SW-100-04P or XGS-1005 to conference room tables provides reliable, high-bandwidth connections for video conferencing.





#### Repeatable Success

#### **Chief Proximity CSPH**

Store equipment where it's used - and prepare large roll-outs by pre-populating devices off-site before deployment.





## Adaptability

#### **Chief Tempo Flat Panel** Floor Support System With ample storage space and the ability to add dual displays, Tempo can be sized to fit the space.



#### **Level Up** and Be Seen

Create a better visual experience with the Middle Atlantic Forum Arc Table to ensure everyone is in sight.

# Impromptu Meeting Spaces

As people return to the office, they're finding a greater need for impromptu conference rooms to hold quick brainstorming sessions. The trend is heading toward repurposing private meeting rooms and offices as videoconferencing spaces that feature acoustic privacy. Open conference spaces should be carefully approached with audio top of mind.







#### **Middle Atlantic Forum Collaboration Suite**

This flexible a la carte solution supports AV-enhanced meeting equity for attendees, whether they're in the office or working remotely.





## Reliability

**C2G Performance Series HDMI Cables** 

Designed, manufactured, and tested to deliver ultimate performance.





#### Repeatable Success

#### **Vaddio Deployment Tool**

Simplify installations by viewing all your Vaddio products across a deployment on one screen. Conduct mass firmware updates on hundreds of devices all at once.





## **Familiarity**

#### **C2G Conference Room** Video Hub

Display and share crisp, high-resolution 4K content in conference rooms for improved decision making.





## **Adaptability**

**Chief Fusion Manual** Height-Adjustable **Cart with Vaddio** ConferenceSHOT ePTZ Mobile conferencing systems bring the

meeting to any location.



# Medium to Large Conference Rooms

This is where the rubber meets the road. You've got to use all your AV know-how to create a space that can deliver equitable experiences for those in the room and at home. Large rooms need large solutions to clearly display vital information while also keeping everyone in audio and video range. In this new conferencing environment, AV has more influence than ever.







**Projecta Tensioned** Advantage with SightLine Ensures everyone in the room can see the content. Provides a great aesthetic that allows more choices in camera and speaker placement.





## Reliability

#### Luxul ProWatch

ProWatch gives you the ability to proactively respond to network issues and remotely manage your clients' systems - without setting foot on their properties.





#### Repeatable Success

#### **C2G 4K HDMI Adapter Rings**

No conference room should be without one. Make sure people can connect to the display system no matter what device they bring to the room.





## **Familiarity**

Luxul AMS-1208P Switch Ideal for all mid-size conference rooms. Provides PoE ports for microphones, cameras and control panels.





## Adaptability

#### Middle Atlantic C3 Credenza with Dual Display

With single and dual display options, plus choices on numbers of equipment bays, the C3 Credenza is the personification of flexibility.

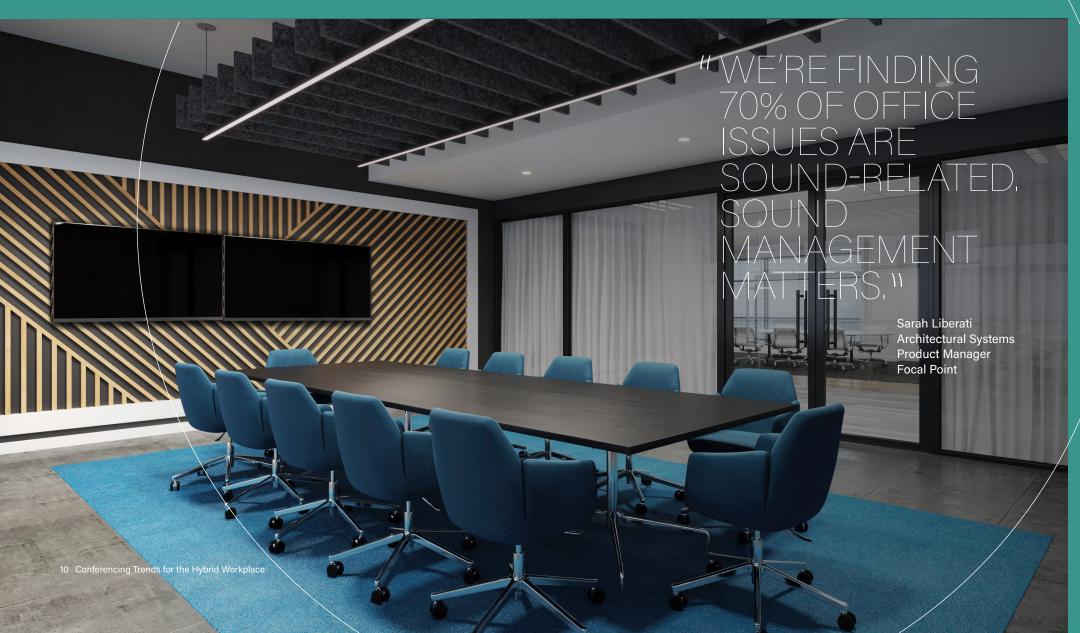


#### **Level Up for Better** Collaboration

**Vaddio IntelliSHOT Auto-Tracking Camera** With auto-framing that automatically keeps participants have an even bigger impact on productivity and the bottom line.

## Boardrooms

Equip boardrooms with AV technology that provides the best in audio and video communication, so quarterly reports and town hall presentations go off without a hitch. Better yet, make an impression with boardrooms that have a wow factor to reinforce the company's culture and values.







#### Vaddio ConferenceSHOT AV **HD Conference Room System**

Elevate the collaboration experience with great video and audio from the ConferenceSHOT AV. Choose table or ceiling mics for your meeting space, then add the ConferenceSHOT speaker for robust in-room audio.





## Adaptability

#### Middle Atlantic C3 Credenza with Dual Display

With single and dual display options, plus choices on numbers of equipment bays, the C3 Credenza is the personification of flexibility.





## **Familiarity**

#### **Projecta Tensioned DescenderPro®** and DescenderPro with SightLine™ and Parallax Stratos 1.0

Let presentations shine without being affected by ambient light, complete with a sleek cable drop that doesn't spoil the boardroom aesthetic.





#### Reliability

#### **Proximity Component Storage** Slide-Lock Panel

The Proximity® Component Storage Slide-Lock Panel facilitates easy, concealed mounting of AV equipment behind displays. To simplify service and accessibility to the equipment simply slide the storage panel out.



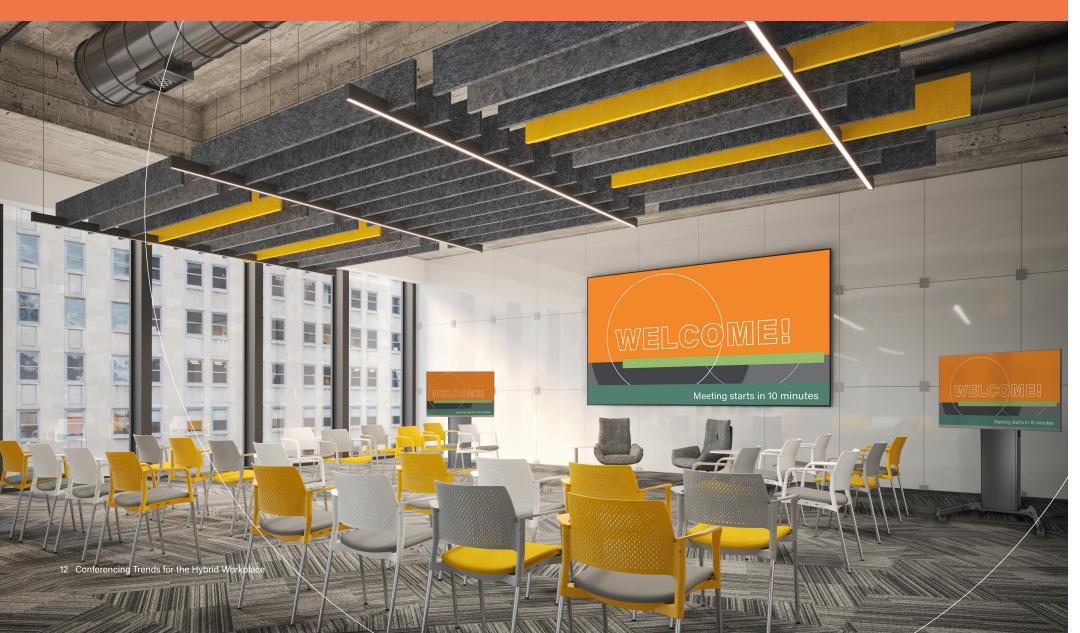
#### **Level Up for the Wow Factor**

#### **Chief TiLED dvLED Video Wall Mounting System**

Make a boardroom to rule them all with a dvLED video wall that supports the most creative configurations.

# Training Rooms

Training rooms have perhaps the biggest AV challenges in a hybrid workforce environment. Adding remote capabilities to training environments requires collaboration solutions that keep everyone on the same level of interaction regardless of how distributed the team might be.







Vaddio USB Audio Bundle Using multiple microphones and speakers in a training room allows everyone to hear and be heard, no matter where they are seated.





## Reliability

**C2G HDBaseT Extenders** Extend a 4K HDMI source up to 130ft to a 4K display using a single Cat6a Ethernet cable. Ideal for delivering flawless 4K quality to training room displays.





Vaddio EasyIP System Simplify conference room designs by moving video and audio onto the network. Provide superior user experience with up to four PTZ cameras.





## **Familiarity**

**Projecta Dry Erase Screen** This multi-purpose tool serves as a projection-quality surface for interactive projectors and as a magnetic whiteboard that can be written on with dryerase markers.



### **Level Up for Mobility**

**Chief XPA1UB Cart with** interactive display and **Vaddio IntelliSHOT** The ideal mobile solution for training rooms. Perfect for extralarge and touch panel displays as well as dual monitor\* video conferencing.

\*Use the FCA624B accessory for dual monitor configurations.



This section contains part numbers and links for products and solutions mentioned in this brochure, categorized by meeting space.



#### **Small Conference** Rooms

Vaddio ConferenceSHOT ePTZ CameraChief Tempo Flat Panel Floor Support System - AVSFSS Series Chief Proximity - CSPH Series Luxul Small Network Switches Middle Atlantic Forum Arc Table



#### **Impromptu Meeting** Spaces

Middle Atlantic Forum Collaboration Suite Chief Fusion Manual Height Adjustable Cart with Vaddio ConferenceSHOT ePTZ

Vaddio Deployment Tool C2G Performance Series **HDMI Cables** C2G Conference Room Video Hub -



## Medium to Large Conference Rooms

Projecta Tensioned DescenderPro Screen with SightLine

Middle Atlantic C3 Credenza with **Dual Display** 

C2G 4K HDMI Adapter Rings

Luxul ProWatch

Luxul Switch - AMS-1208P

Vaddio IntelliSHOT Auto-Tracking Camera



#### **Boardrooms**

Vaddio ConferenceSHOT AV HD **Conference Room System** 

Middle Atlantic C3 Credenza with Chief CSSLP15x10

Projecta Tensioned DescenderPro Screen and DescenderPro with SightLine and Parallax Stratos 1.0

Chief TiLED dvLED Video Wall **Mounting System** 



#### **Training** Rooms

Vaddio USB Audio Bundle

Vaddio EasyIP System

C2G **HDBaseT Extenders** 

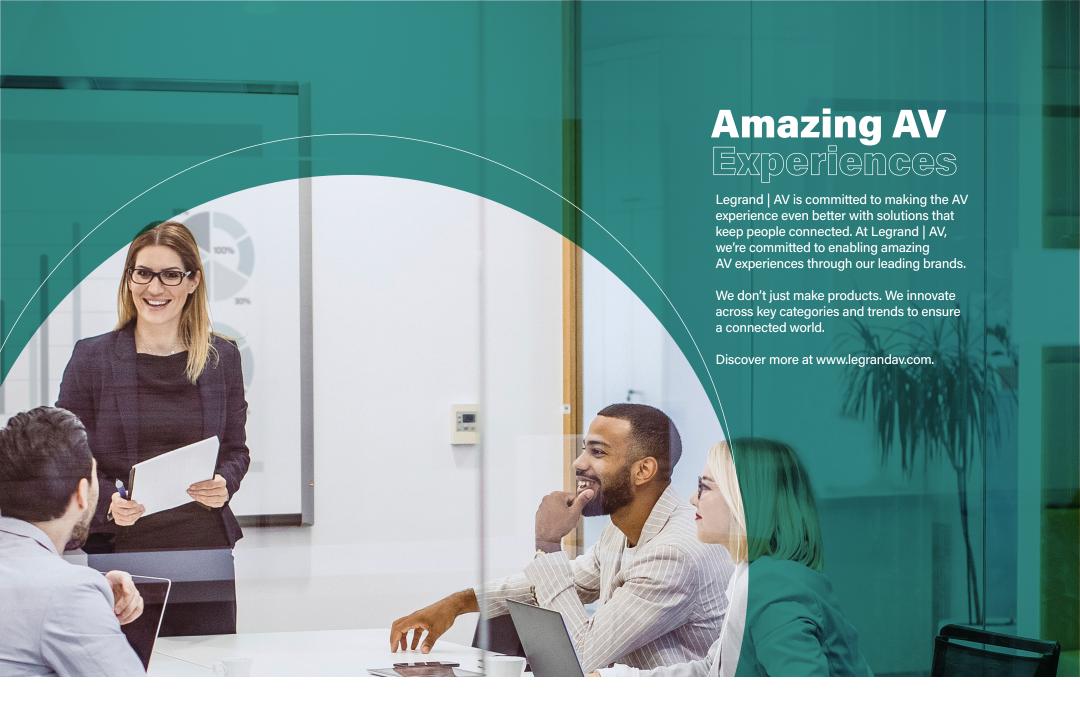
Projecta Dry Erase Screen

Luxul Large Switches

Chief XPA1UB Cart with

interactive display and IntelliSHOT

Fusion Dual Monitor Accessory FCA624B



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USA 866.977.3901 av.support@legrand.com CANADA 877.345.4329 av.support@legrand.com
EMEA +31 495 580 840 av.emea.sales@legrand.com APAC +852 2145 4099 av.asia.sales@legrand.com

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