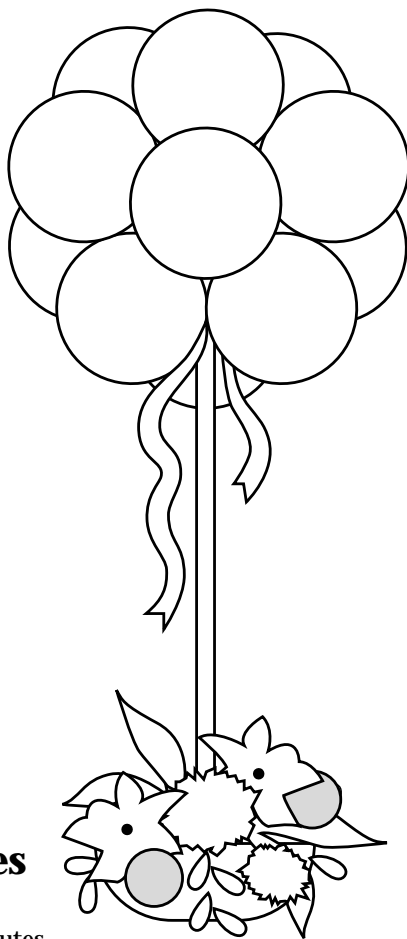


Add Value & Interest with Topiaries

To keep assembly time to a minimum, gather the materials and read through the instructions before beginning.



Pedestal Topiaries

Labor: About 7-10 Minutes

Materials: 13 5" (13cm) Qualatex® Latex Balloons

Qualatex Hand Air Inflator

Qualatex ProSizer™ Template (5" Size)

Weight (Large Washer)

21" (53cm) Pedestal

6" (15cm) Design Dish

Accents (Silk Leaves, Ribbon, Tulle, etc.)

Tape

Cool Glue

Topiaries fill the bill for "something different." With unlimited color combinations and add-ons, they can set or strengthen the theme of *any* event. And, best of all, they're easy to make!

Instructions:

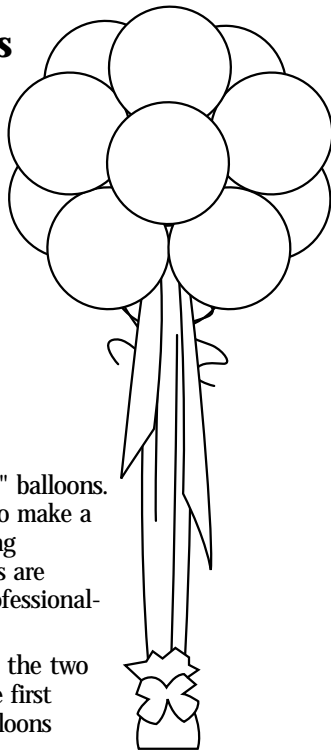
- 1 Air inflate and size two 5" balloons. Tie the two balloons together to make a "duplet." **NOTE:** Use balloon sizing templates to ensure all balloons are inflated uniformly, creating professional-looking decor.
- 2 Make another duplet and twist the two duplets together, separating the first duplet and making sure the balloons intersect at the knots so the center stays constant.
- 3 Repeat two more times, separating the previous duplets and keeping the center constant.
- 4 For the last two duplets, tie the balloons together as close to the neck roll as possible so it's easier to keep the center constant. Add the last two duplets to make a round "ball."
- 5 Tape the weight inside the design dish.
- 6 Turn the design dish upside down, and cool glue the pedestal to the dish.
- 7 Stretch a 5" balloon over the top of the pedestal to create more surface for the cool glue and to soften the edge so the balloons won't pop. Cover the stretched balloon with cool glue.
- 8 Center the Topiary sphere on top of the pedestal.
- 9 Accent base as desired.

Tips for Pedestal Topiaries

- Cool glue underinflated 5" balloons at intervals on pedestals or loosely twist coordinating ribbon around pedestals for added dimension, rhythm, and visual impact.
- Add visual weight to the base to balance the top using the same elements as in the Topiary for a harmonious design.

Helium-filled Topiaries

Labor: About 7-10 Minutes
Helium: About 6 cu. ft. (.17m³)
Materials: 12 11" (28cm)
Qualatex® Latex
Balloons
Qualatex MasterBow™
Ribbon
Qualatex ProSizer™
Template (11" Size)
Anchor



Instructions:

- 1 Helium inflate and size two 11" balloons. Tie the two balloons together to make a duplet. **NOTE:** Use balloon sizing templates to ensure all balloons are inflated uniformly, creating professional-looking decor.
- 2 Make another duplet and twist the two duplets together, separating the first duplet and making sure the balloons intersect at the knots so the center stays constant.
- 3 Repeat two more times, separating the previous duplets and keeping the center constant.
- 4 For the last two duplets, tie the balloons together as close to the neck roll as possible so it's easier to keep the center constant. Add the last two duplets to make a round ball.
- 5 Attach to ribbon, and secure the Topiary to the anchor.

Tips for Helium-filled Topiaries

- Make smaller Topiaries with air-filled 5" balloons and attach to sand weights to use as decorative anchors.
- Attach Topiaries to monofilament line, instead of ribbon, for a "floating" look.
- Use SUPER HI-FLOAT™ balloon flight extender to increase the float time of helium-filled latex balloons by up to 10 times.

Benefits

Show Your Creativity

Topiaries present endless design possibilities. Create Topiaries suitable for any occasion, from ornate weddings to business conventions to children's birthday parties. Simply change the balloons and add-ons to match the theme.

Make a Lasting Impression

Topiaries are unusual! Whether soft and elegant or bright and colorful, they attract attention. People will remember your work and call upon your talents often.

Reduce Your Stress

Topiaries are easy to make and look impressive. With so many variations, you can count on Topiaries to please a wide range of customers. Topiaries help you conquer decorating demands with confidence!

Tips

- Always use 12 balloons to ensure a round Topiary.
- Increase the size of the balloons, not the quantity, to make larger Topiaries.
- Tie knots as close as possible to the rolled end of the balloons to allow for easier positioning of the duplets.
- Size all balloons exactly the same for a neat, professional look.
- Bring each duplet through the middle of the Topiary to maintain a round appearance.
- Tuck pieces of fabric and coordinating Qualatex MasterBow ribbon into Topiaries to add texture.
- Substitute Qualatex Heart latex balloons instead of Round balloons for romantic Topiaries.
- Attach curly 160Q or 260Q balloons to Topiaries to create motion, add dimension, and heighten visual interest.
- Create "animal" Topiaries by adding "faces." See the May/June 1997 and September/October 1999 issues of *Balloon Images* magazine for lots of clever ideas.

You Do the Math

Fill in the blanks with your costs for creating a Topiary.

When you sell a Topiary:

_____ **YOUR SELLING PRICE** (CUSTOMER'S PERCEIVED VALUE)

- _____ **YOUR COSTS**

_____ Cost of Qualatex Latex Balloons

_____ Cost of Helium

_____ Cost of SUPER HI-FLOAT

_____ Cost of Supplies

_____ Cost of Labor

_____ Other Costs

= _____ **YOUR PROFIT**

Contact your Qualatex distributor:

Do you have a latex balloon merchandising idea you'd like to share? Send your ideas to Pioneer® Balloon Company, c/o Double Your Profits Tips, 5000 E. 29th St. North, Wichita, KS, USA, 67220. You may also e-mail your ideas to contactus@qualatex.com.

Visit our website at www.Qualatex.com.

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**THE
Very Best
BALLOONS**