



Review Question Answers

Chapter 9: Acquisitions

1. What are the “other important considerations” to choose a particular vendor?

- a) *Quick order fulfillment and shipment*
- b) *Excellent customer service*
- c) *Accessible order management software*
- d) *Problem resolution*
- e) *As few added fees as possible*
- f) *Electronic ordering and invoices*
- g) *Online reviews*
- h) *Buying lists*
- i) *Bells and whistles that will reduce the workload on the collection developer*

2. What is an open purchase order?

An agreement that lets your vendor know that your library intends, and can be depended upon, to spend a specific amount of money on material from that vendor over the course of the year

3. List the 4 lending and purchasing models

- a) *One-copy, one-user model*
- b) *Metered access models*
- c) *Cost-per-circulation models*
- d) *Simultaneous use models*

4. List the purchasing methods described and evaluated in this chapter.

- a) *Buying from vendors and jobbers*
- b) *Buying directly from the publisher*
- c) *Buying directly from the store*

5. List the purchasing plans and types in the chapter.

- a) *Firm orders*
- b) *Standing orders*
- c) *On approval*
- d) *Leases*