

Aspect	Products	
	All	Top 17 by annual sales value
Parts supplied	94	10
Total annual quantity for all products supplied (000s units)	1,300	600
Average gross margin (%)	10	3
Level of quality conformance – customer demerits awarded:		
number of parts given one or more demerits	23	2
total demerits awarded	102	21
% total inventory holding for Customer A's products	100	31

NOTE: The higher the number of demerits, the worse the performance on meeting the agreed product specification.

EXHIBIT 4.9 Analysis of the order mix received from a customer regarding gross margin percentage, quality conformance levels and associated inventory levels for alternative products