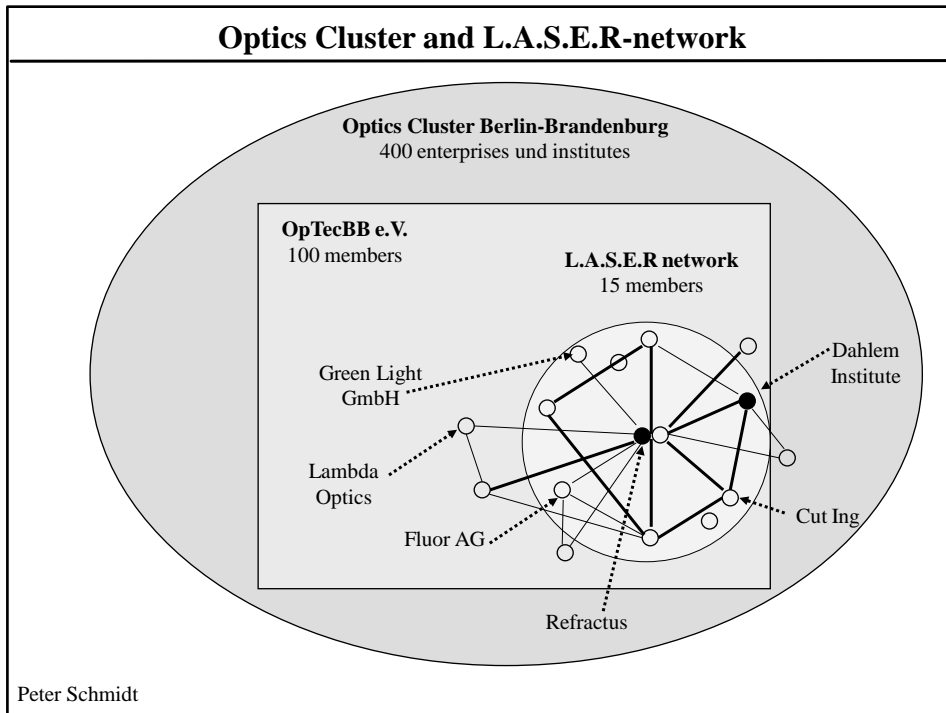


## Appendix 1: Peter's Presentation

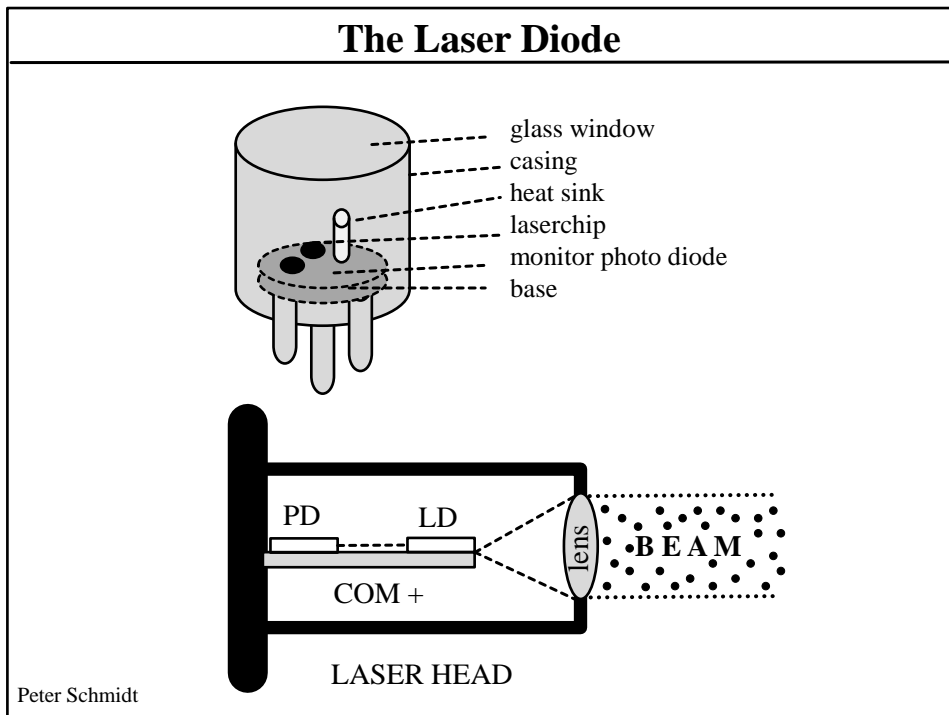


### OpTecBB organizes the following core activities

- **Bundling activities** that generate an advantage for member companies, research institutes, universities and other educational institutions.
- **Bringing regional participants together** by an organized exchange of information and through related events with the aim to initiate collaborative R&D projects and to realize innovative ideas.
- **Organizing the exchange and cooperation** within our focus areas, supporting the further growing of the core photonics competences of the German Capital Region.
- **Creating cross cutting themes** and providing network services in the areas of education, founders support, (public) finances, internationalization and trade fair support as well as promoting the Berlin Brandenburg photonics region
- **Qualified consulting** of our members and regional, national and European politicians.

(see for more information: [www.optecbb.de](http://www.optecbb.de))

Peter Schmidt



## Appendix 2: Curriculum Vitae of Peter Schmidt

### Peter Schmidt

Limastr. 1  
14163 Berlin (Germany)

Mobile + 49 (0) 171 2860221  
E-mail [peter.schmidt@refractus.de](mailto:peter.schmidt@refractus.de)  
Birthday 10/06/1957  
Nationality German

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### Professional Experience

Since 03/1992 *Refractus – Laser Technologies*, Berlin (Germany)  
Founder and executive director

01/1987 – 31/1991 *Ray Lab GmbH*, Bonn (Germany)  
Head of Department: Center of Laser Competence

10/1981 – 12/1986 *Albert Plan Institute*, Berlin (Germany)  
Technical Assistance Optoelectronics

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### Academic Career

10/1976 – 07/1981 *University of Würzburg* Germany  
Physics, Diploma; Focus on theoretical physics  
Grade point average: A

10/1995 – 09/1997 *Birmingham Business School, Great Britain*  
Executive Master of Business Administration (EMBA)

02/1990 – 02/1991 *Conflict management and mediation, IHK Berlin, Germany*  
Advanced off the job training course

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### **Memberships**

Since 2001 *OpTecBB e.V., Berlin, Germany*

Since 2000 *L.A.S.E.R-network, Berlin, Germany*

03/2003 – 08/2008 Member of the committee of inquiry *Nano-Technology and Medicine*

01/1989 – 09/1993 Bord of directors *Technicat association*

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### **Skills**

Languages *German: Mother Tongue*  
*English: Proficient User, Cambridge Business English Higher Certificate CEF C1*

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### **Personal Interests**

Sports (Marathon)  
Traveling (in particular Asia and Middle East)  
Global politics, economics, different cultures

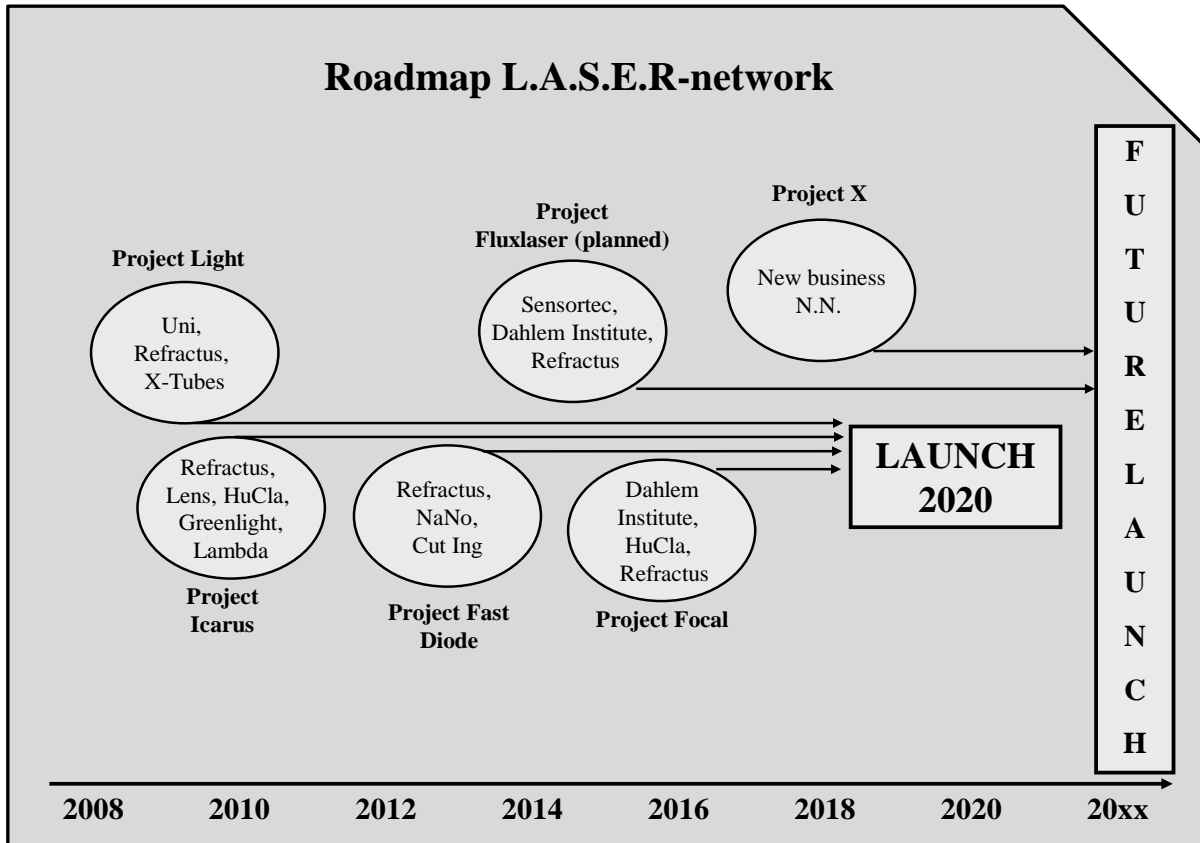
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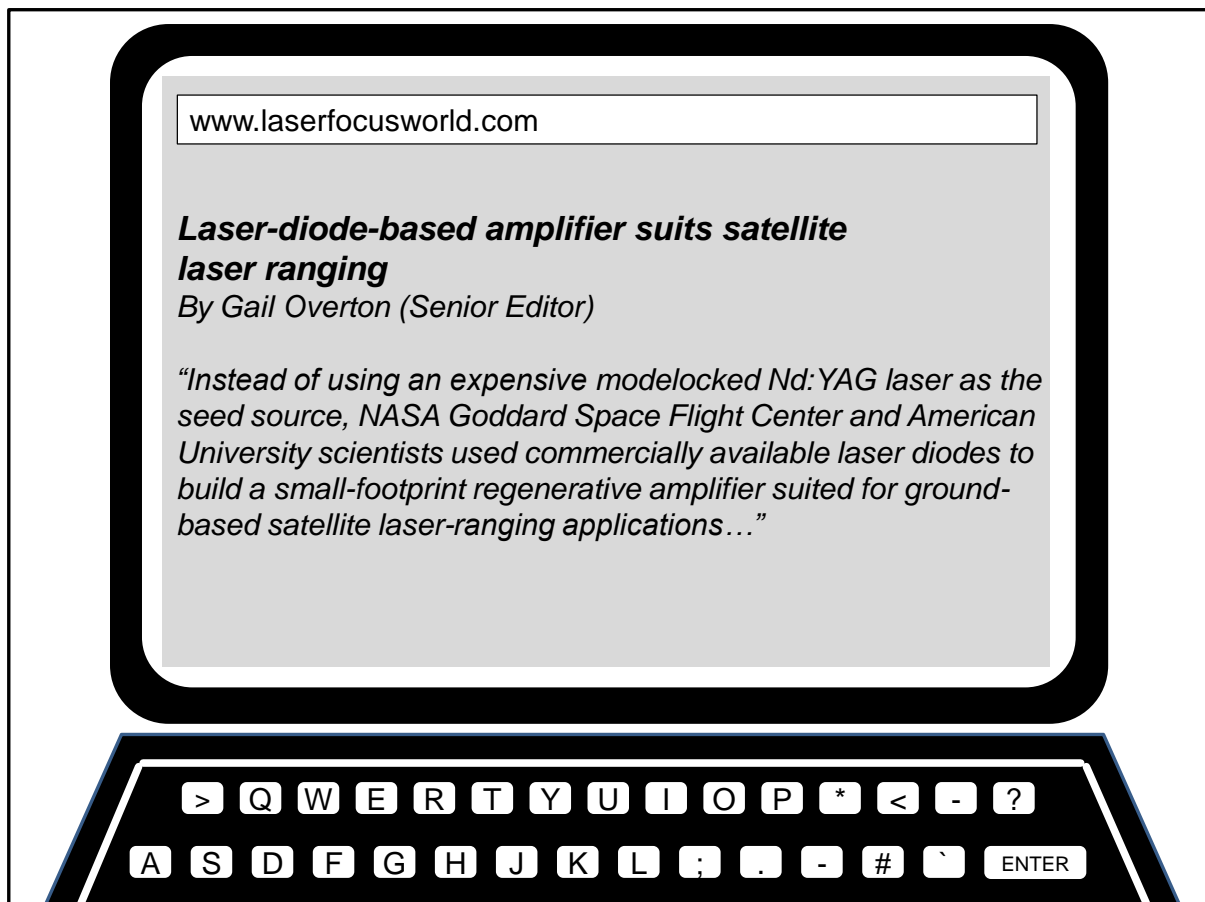
### **References**

Upon request

Peter Schmidt, Berlin

Appendix 3: Roadmap L.A.S.E.R-network





## Appendix 5: E-Mail from Peter to L.A.S.E.R-members

**From:** [Peter.Schmidt@refractus.de](mailto:Peter.Schmidt@refractus.de)

**Sent:** September 24, 3:41 p.m.

**To:** [Jon.Siebert@dahleminstitute.de](mailto:Jon.Siebert@dahleminstitute.de); [Goetz.Schulz@greenlight.de](mailto:Goetz.Schulz@greenlight.de); [Tina.Bauer@lambda-optics.de](mailto:Tina.Bauer@lambda-optics.de); [Jens.Neubert@fluor.de](mailto:Jens.Neubert@fluor.de); [Larissa.Tita@uni.de](mailto:Larissa.Tita@uni.de); [Tim.Starkjohan@HuCla.de](mailto:Tim.Starkjohan@HuCla.de); [Heinz.Mewes@berlux.de](mailto:Heinz.Mewes@berlux.de); [Christiane.Gubesso@lens.de](mailto:Christiane.Gubesso@lens.de); [Hans-Peter.Schardt@nano.de](mailto:Hans-Peter.Schardt@nano.de); [Herbert.Schult@cuting.de](mailto:Herbert.Schult@cuting.de); [Oliver.Vogel@sensortec.de](mailto:Oliver.Vogel@sensortec.de); [Hugo.Snail@licht.de](mailto:Hugo.Snail@licht.de); [Claretta@binoco.de](mailto:Claretta@binoco.de); [Mathias.Walter@x-tubes.de](mailto:Mathias.Walter@x-tubes.de)

**BCC:** [Ramona.Becker@refractus.de](mailto:Ramona.Becker@refractus.de)

**Subject:** something new in the laser world

Dear L.A.S.E.R-member,

Please have a look at this newsflash at [www.LaserFocusWorld.com](http://www.LaserFocusWorld.com) about great evolution in our field:

*“Laser-diode-based amplifier suits satellite laser ranging – Instead of using an expensive modelocked Nd:YAG laser as the seed source, NASA Goddard Space Flight Center and American University scientists used commercially available laser diodes to build a small-footprint regenerative amplifier suited for ground-based satellite laser-ranging applications.”*

This sounds interesting for our work in one of our projects. Let us discuss it at the group of regulars tomorrow.

Kind regards,

Peter Schmidt  
Refractus  
Executive Director

## Appendix 6: SMS from Peter's Wife



**Appendix 7: Invitation for the International Trade Fair and Convention “Laser Optics”**



*Source: Flyer with kind permission of laser-optic-berlin*



## Appendix 8: Two Crucial Letters

Dr. Tobias Brown  
Chip World AG  
Archivstr. 12  
70195 Stuttgart  
Germany

18th September

*Subject: Proposal Monitor photo diode*

Dear Peter Schmidt,

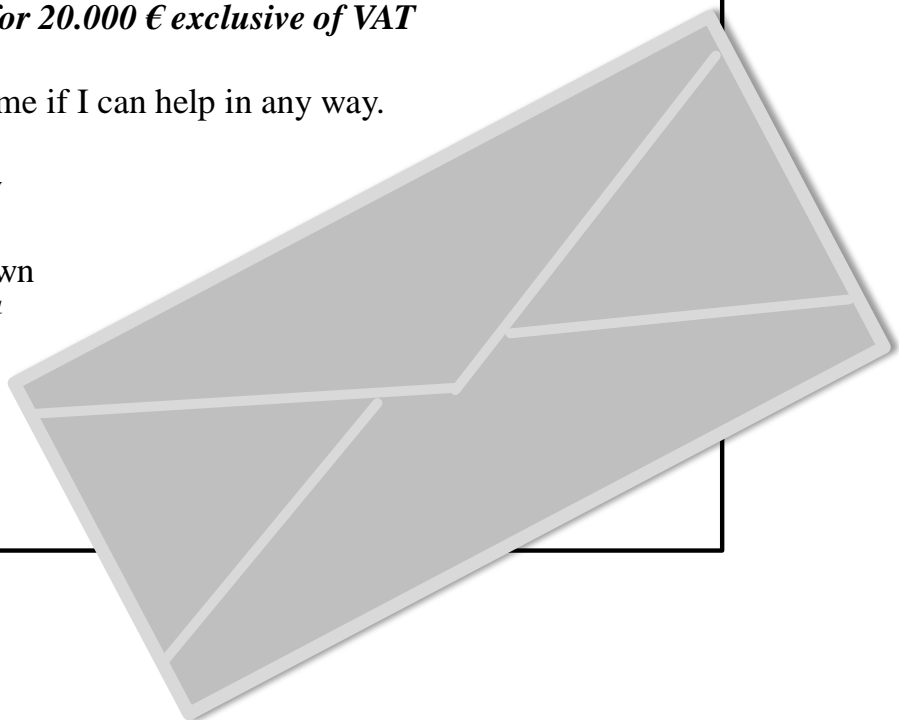
With reference to our conversation at the last day of the European trade fair in optic (ECOC) in London I would like to offer you a special one time quotation:

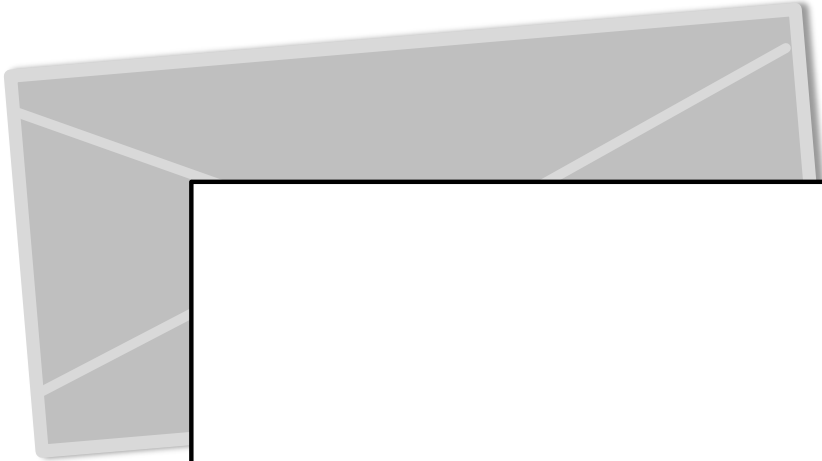
*Monitor photo diode for "laser diode" (output power: 100mW, CW, efficient quantum)*  
**10.000 pieces for 20.000 € exclusive of VAT**

Please contact me if I can help in any way.

Yours sincerely

Dr. Tobias Brown  
*Chip World AG*





Herbert Schult  
Cut Ing Enterprise  
Oberspreestr. 64-64  
12489 Berlin  
Germany

20th September

*Subject: Proposal Monitor photo diode*

Dear Peter,

As a main component supplier of the “fast diode project” in the L.A.S.E.R-network we would like to hold open following offering:

*Monitor photo diode for “laser diode” (output power: 100mW, CW, efficient quantum)*  
***10.000 pieces for 30.000 € exclusive of VAT***

Thank you for having placed your trust in us for the last years. I would be delighted to continue our strong cooperation for reaching our aims of the project in the future.

I look forward hearing from you soon.

Sincerely yours

Herbert Schult  
*Cut Ing Enterprise*  
*Member of L.A.S.E.R-network*  
*Member of OptTecBB e.V.*

**Appendix 9: E-Mail Laser Trade Fair with Attachment**

