



31st Annual
**Labor and Employment Law
Conference**

Presented by

**NATIONAL LABOR RELATIONS BOARD
REGION 21 and REGION 31,
LOS ANGELES**



In Cooperation with the

**Orange County Labor and Employment
Relations Association
(OC LERA)**

(formerly Orange County
Industrial Relations Research Association)

and the

**Federal Mediation and
Conciliation Service**

Wednesday – July 24, 2013

Sheraton Park Hotel

at the

Anaheim Resort
1855 South Harbor Boulevard
Anaheim, California

1:45 PM to 2:00 PM – Break

2:00 PM to 3:15 PM – Workshops III and IV
(concurrent sessions)

WORKSHOP III:

“I Don’t Believe a Single Word You’ve Said!” Preparing Witnesses For Arbitration

Experienced advocates know that cases are won and lost in witness preparation. This practical and interactive workshop focuses on readying witnesses for arbitration, effectively eliciting their stories on direct examination, and preparing them for cross-examination. What makes a witness believable? How can you avoid mistakes that will lead an arbitrator to disregard or discount a key witness’s testimony? How do arbitrators evaluate a witness’s credibility? Our panelists share hard-won insights that have been gained from decades of arbitration experience.

MODERATOR: **Valerie Harragin**, *Commissioner*
Federal Mediation & Conciliation Service
Glendale, CA

SPEAKERS:

Union: **Lisa Demidovich**, *Staff Attorney*
United Nurses Association of California/
Union of Health Care Professionals
San Dimas, CA

Management: **John Golper**, *Partner*
Ballard, Rosenberg, Golper & Savitt
Glendale, CA

Neutral: **Paul Cross**, *Arbitrator/Mediator*
Cross Mediation Services, Long Beach, CA