## Third Quarter 2023 Earnings Call

October 25, 2023





## Forward-Looking Statements

Certain statements contained in this presentation may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. This presentation may contain "forward-looking statements" with respect to our business, results of operations and financial condition, and our expectations or beliefs concerning future events and conditions. You can identify forwardlooking statements because they contain words such as, but not limited to, "believes," "expects," "may," "should," "approximately," "anticipates," "estimates," "intends," "plans," "targets," likely," "will," "would," "could" and similar expressions (or the negative of these terminologies or expressions). All forward-looking statements involve risks and uncertainties. Many risks and uncertainties are inherent in our industry and markets, while others are more specific to our business and operations. These risks and uncertainties include, but are not limited to: market competition; economic downturn; disruption to business operations; the Russian war on Ukraine; the inability to meet customer demand and quality requirements; the loss of key customers, suppliers or other business relationships; supply disruptions; excessive inflation; the capacity and effectiveness of our hedging policy activities; the loss of key employees; levels of indebtedness which could limit our operating flexibility and opportunities; and other risk factors set forth under the heading "Risk Factors" in our Annual Report on Form 20-F, and as described from time to time in subsequent reports filed with the U.S. Securities and Exchange Commission. The occurrence of the events described and the achievement of the expected results depend on many events, some or all of which are not predictable or within our control. Consequently, actual results may differ materially from the forward-looking statements contained in this press release. We undertake no obligation to update or revise any forward-looking statement as a result of new information, future events or otherwise, except as required by law.



# Non-GAAP Measures

This presentation includes information regarding certain non-GAAP financial measures, including VAR, Adjusted EBITDA, Adjusted EBITDA per metric ton, Free Cash Flow and Net debt. These measures are presented because management uses this information to monitor and evaluate financial results and trends and believes this information to also be useful for investors. Adjusted EBITDA measures are frequently used by securities analysts, investors and other interested parties in their evaluation of Constellium and in comparison to other companies, many of which present an adjusted EBITDA-related performance measure when reporting their results. VAR, Adjusted EBITDA, Adjusted EBITDA, Adjusted EBITDA per Metric Ton, Free Cash Flow and Net debt are not presentations made in accordance with IFRS and may not be comparable to similarly titled measures of other companies. These non-GAAP financial measures supplement our IFRS disclosures and should not be considered an alternative to the IFRS measures. This presentation provides a reconciliation of non-GAAP financial measures to the most directly comparable GAAP financial measures.

We are not able to provide a reconciliation of Adjusted EBITDA guidance to net income, the comparable GAAP measure, because certain items that are excluded from Adjusted EBITDA cannot be reasonably predicted or are not in our control. In particular, we are unable to forecast the timing or magnitude of realized and unrealized gains and losses on derivative instruments, metal lag, impairment or restructuring charges, or taxes without unreasonable efforts, and these items could significantly impact, either individually or in the aggregate, our net income in the future.



# Jean-Marc Germain Chief Executive Officer

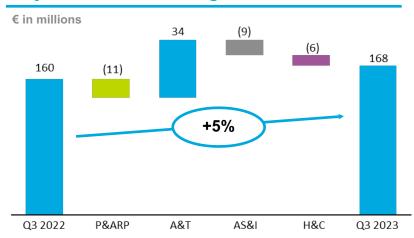




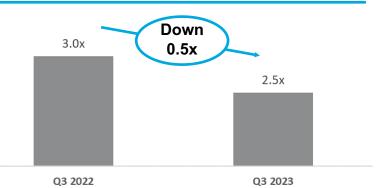


- Safety: YTD recordable case rate<sup>(1)</sup> of 2.1
- Shipments: 369kt (-5% YoY)
- Revenue: €1.7 billion (-15% YoY)
- Value-Added Revenue: €704 million (+5% YoY)
- Net income: €64 million
- Record Q3 Adj. EBITDA: €168 million (+5% YoY)
  - Record Q3 Adj. EBITDA in A&T
- Cash from Operations: €154 million
- Free Cash Flow: €78 million
  - In addition, closed the sale of our soft alloy extrusion business in Germany for cash consideration of €48.8 million
- **Leverage**: 2.5x at September 30, 2023

#### **Adjusted EBITDA Bridge**



#### Net Debt / LTM Adjusted EBITDA



(1) Recordable case rate measures the number of fatalities, serious injuries, lost-time injuries, restricted work injuries, or medical treatments per one million hours worked.

Strong Q3 results despite significant inflationary pressure and demand headwinds

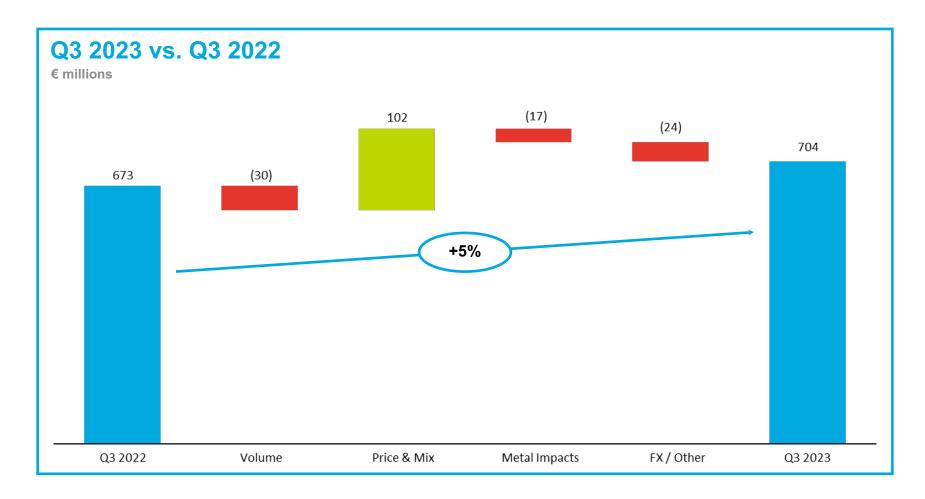


# Jack Guo Chief Financial Officer











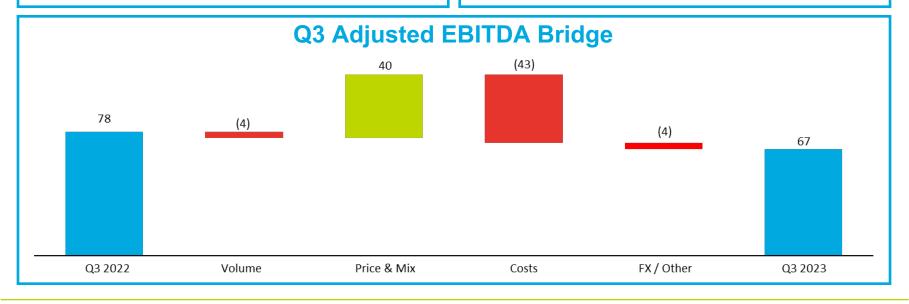
## **Packaging & Automotive Rolled Products**

#### Q3 2023 Performance

- Adjusted EBITDA of €67 million
  - Higher automotive shipments; lower packaging and specialty shipments
  - Improved price and mix
  - Higher operating costs mainly due to inflation, operating challenges at Muscle Shoals and unfavorable metal costs



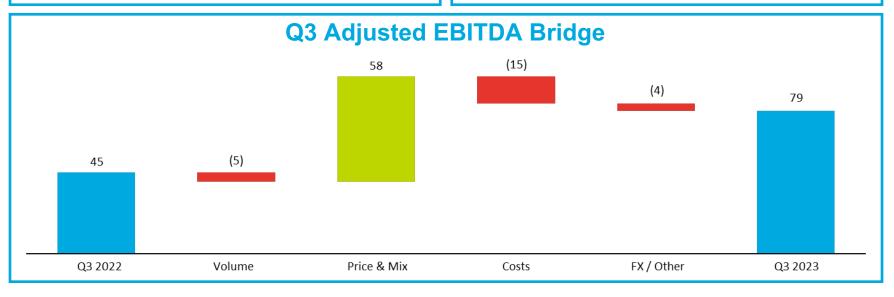
	Q3 2023	Q3 2022	%∆
Shipments (kt)	261	267	(2)%
Revenue (€m)	954	1,140	(16)%
Adj. EBITDA (€m)	67	78	(14)%
Adj. EBITDA (€ / t)	256	291	(12)%





## **Aerospace & Transportation**

Q3 2023 Performance > Adjusted EBITDA of €79 million		Q3 2023	Q3 2022	%∆
Higher aerospace shipments; lower TID shipments	Shipments (kt)	53	55	(3)%
Improved price and mix	Revenue (€m)	404	432	(6)%
Higher operating costs mainly due to inflation	Adj. EBITDA (€m)	79	45	76%
Unfavorable FX translation	Adj. EBITDA (€ / t)	1,480	807	83%



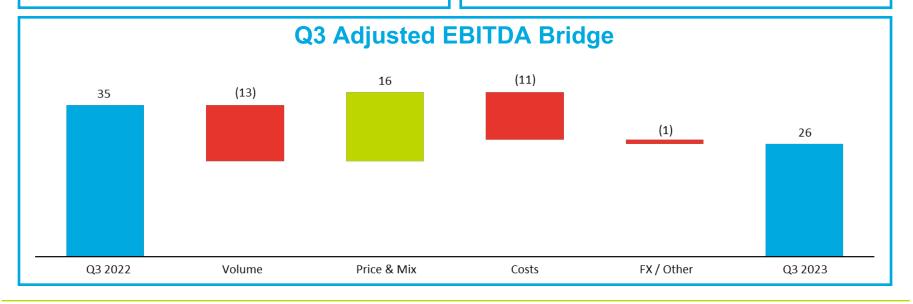


### **Automotive Structures & Industry**

#### Q3 2023 Performance

- Adjusted EBITDA of €26 million
  - Lower industry and automotive shipments
  - Improved price and mix
  - Higher operating costs mainly due to inflation

	Q3 2023	Q3 2022	%∆
Shipments (kt)	55	65	(15)%
Revenue (€m)	370	473	(22)%
Adj. EBITDA (€m)	26	35	(27)%
Adj. EBITDA (€ / t)	467	544	(14)%





## **Managing the Current Inflationary Environment**

#### **Cost Pressures and Mitigants**

- Broad based and significant inflationary pressures expected to continue throughout 2023
  - Labor and other non-metal costs higher, particularly European energy
- A number of tools working to offset inflation:
  - Solid cost control by businesses, including Vision '25 initiatives
  - Inflationary protections (i.e. PPI inflators)
  - Contracts with better pricing and better protections

#### Addressing Inflationary Pressures

#### YTD Adjusted EBITDA Bridge (2023 vs. 2022)



Inflation is significant but manageable; largely offset by improved pricing and our relentless focus on cost control



NOTE: Volume and Price & Mix do not match the sum of the BU bridges due to the BU mix impact.



YTD 202	3 Free Cash Flow Highlights		YTD 2023	YTD 2022
with stro	sh Flow of €112 million YTD 2023, ng performance in Q3 of €78 compared to YTD 2022:	€ in millions Net cash flows from operating activities	321	323
> Highe	ger Adjusted EBITDA er capital expenditures er cash interest	Purchases of property, plant and equipment, net of grants received	(209)	(163)
-		Free Cash Flow	112	160

# Track Record of Free Cash Flow Generation

#### **Current 2023 Expectations**

- Free Cash Flow: >€150 million
  - Capex: €340-350 million
  - Cash interest: ~€120 million
  - Cash taxes: ~€30 million
  - > TWC/Other: modest use of cash





#### Net Debt and Leverage

€ in millions



Leverage: Net Debt / LTM Adjusted EBITDA

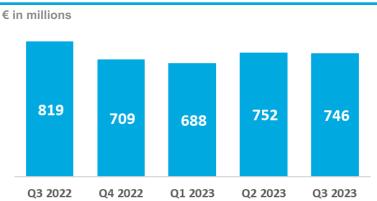
#### Maturity Profile<sup>(1)</sup>

€ in millions 637 308 2023 2024 2025 2026 2027 2028

#### **Debt / Liquidity Highlights**

- Leverage at 2.5x, a multi-year low; reached the high end of leverage target
  - Target leverage range of 1.5x to 2.5x
  - Reduced short-term borrowings
  - Completed redemption of \$50 million of 2026 bonds in July 2023
- No near-term bond maturities
- Strong liquidity position

#### Liquidity



Strong balance sheet and improved financial flexibility give us confidence to manage varying business conditions

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# Jean-Marc Germain Chief Executive Officer





## End Market Updates

A Diversified Platform	Market	Commentary
LTM Revenue by End Market		<ul> <li>Inventory adjustments appear largely behind us in both North America and Europe</li> <li>Still seeing demand weakness in both regions given current</li> </ul>
	Packaging	<ul> <li>inflationary environment, lack of promotional activity and following the multi-year period of rapid growth during COVID</li> <li>Long-term trends remain in place with low to mid single digit growth expected in both North America and Europe</li> </ul>
Packaging 36%	Automotive	<ul> <li>Shipments have improved but production of light vehicles remains well below pre-COVID levels in both North America and Europe</li> <li>No impact from UAW strike in Q3; expect some impact in Q4</li> <li>Dealer inventories remain low; consumer demand for luxury cars, light trucks, and SUVs remains steady</li> </ul>
		<ul> <li>Lightweighting megatrend driving increased demand for rolled and extruded products; electrification trend gaining momentum</li> </ul>
Automotive 28%	Aerospace	<ul> <li>Major OEMs have announced narrow body build rate increases; recovery continued in 3Q 2023 with shipments up &gt;20% YoY, though still below pre-COVID levels</li> <li>Long-term trends expected to remain intact, including increased passenger traffic and higher build rates for narrow and wide body</li> </ul>
Aerospace 13%		<ul><li>aircraft</li><li>Demand strong in business/regional jet, defense and space</li></ul>
	Other	<ul> <li>Transportation, Industry and Defense (Rolled):</li> <li>Demand remains strong in select markets like defense and North America transportation</li> </ul>
Specialties 23%	Specialties	<ul> <li>Continued weakness in other markets; demand in North America more stable than Europe</li> <li><u>Industry (Extrusions):</u></li> <li>Europe: Demand remains weak across industrial markets</li> </ul>





#### Strong performance in 3Q 2023

- Record 3Q Adjusted EBITDA despite a number of challenges including significant inflationary pressures
- Solid operational performance and strong cost control
- Free Cash Flow of €78 million in Q3; YTD €112 million
- Leverage of 2.5x at quarter-end, an important milestone for the company and a multi-year low

## Exciting future ahead with opportunities to grow our business and enhance profitability and returns

- Diversified portfolio serving resilient end markets
- Durable, sustainability-driven secular growth trends driving increased demand for our products
- Infinitely recyclable aluminium is part of the circular economy
- Substantial value creation opportunities remain longer term; planting the seeds today for future growth and profitability
- Execution focused with proven ability to flex costs
- Healthy balance sheet with improved financial flexibility

#### Targets

**2023 Adjusted EBITDA**: €700 to €720 million

#### 2023 Free Cash Flow:

>€150 million

#### Long-Term Adjusted EBITDA:

>€800 million in 2025

**Leverage:** 1.5x - 2.5x

Focused on executing our strategy, delivering our long-term EBITDA guidance, achieving our ESG objectives and increasing shareholder value



## **Appendix**





	Three montl Septemb		Nine months ended September 30,		
(in millions of Euros)	2023	2022	2023	2022	
Revenue	1,720	2,022	5,626	6,276	
Hedged cost of alloyed metal	(1,037)	(1,414)	(3,435)	(4,191)	
Revenue from incidental activities	(6)	(5)	(20)	(16)	
Metal price lag	27	70	72	(40)	
VAR	704	673	2,243	2,029	

Adjusted EBITDA	168	160	542	525
VAR Margin	23.8%	23.7%	24.2%	25.9%



# Reconciliation of Net Income to Adjusted EBITDA

	Three mon Septem		Nine months ended September 30,	
(in millions of Euros)	2023	2022	2023	2022
Net income	64	131	118	278
Income tax expense / (benefit)	18	(137)	35	(102)
Income / (loss) before tax	82	(6)	153	176
Finance costs - net	36	36	106	98
Income from operations	118	30	259	274
Depreciation and amortization	77	73	221	209
Unrealized (gains) / losses on derivatives	(23)	(19)	5	65
Unrealized exchange losses from the remeasurement of monetary assets and liabilities - net	_	1	—	2
Share based compensation costs	5	4	15	13
Metal price lag	27	70	72	(40)
(Gains) / losses on disposal	(36)	1	(30)	2
Adjusted EBITDA	168	160	542	525





	Three mor Septem	nths ended aber 30,	Nine months ended September 30,		
(in millions of Euros)	2023	2022	2023	2022	
Net cash flows from operating activities	154	154	321	323	
Purchases of property, plant and equipment, net of grants received	(76)	(80)	(209)	(163)	
Free Cash Flow	78	74	112	160	

(in millions of Euros)	Q3 2023	Q2 2023	Q1 2023	Q4 2022	Q3 2022	Q2 2022	Q1 2022	Q4 2021
Net cash flows from operating activities	154	133	34	128	154	111	58	118
Purchases of property, plant and equipment, net of grants received	(76)	(65)	(68)	(106)	(80)	(51)	(32)	(104)
Free Cash Flow	78	68	(34)	22	74	60	26	14
(in millions of Euros)	Q3 2021	Q2 2021	Q1 2021	Q4 2020	Q3 2020	Q2 2020	Q1 2020	Q4 2019
<i>(in millions of Euros)</i> Net cash flows from operating activities	<b>Q3 2021</b> 91	<b>Q2 2021</b> 73	<b>Q1 2021</b> 75	<b>Q4 2020</b> 71	<b>Q3 2020</b> 111	<b>Q2 2020</b> 8	<b>Q1 2020</b> 144	<b>Q4 2019</b> 107





(in millions of Euros)	September 30, 2023	June 30, 2023	March 31, 2023	December 31, 2022	September 30, 2022
Borrowings	1,909	2,028	2,099	2,056	2,169
Fair value of net debt derivatives, net of margin calls			1	1	(1)
Cash and cash equivalents	(159)	(178)	(193)	(166)	(171)
Net Debt	1,750	1,850	1,907	1,891	1,997
LTM Adjusted EBITDA	690	682	672	673	672
Leverage	2.5x	2.7x	2.8x	2.8x	3.0x



# Reconciliation of Net Income to Adjusted EBITDA

		Tw	elve months en	ded	
(in millions of Euros)	September 30, 2023	June 30, 2023	March 31, 2023	December 31, 2022	September 30, 2022
Net income	148	215	151	308	285
Income tax expense / (benefit)	32	(123)	(139)	(105)	(100)
Income before tax	180	92	12	203	185
Finance costs - net	139	139	136	131	139
Income from operations	319	231	148	334	324
Depreciation and amortization	299	295	293	287	281
Restructuring costs	1	1	1	1	
Unrealized (gains) / losses on derivatives	(14)	(10)	111	46	97
Unrealized exchange (gains) / losses from the remeasurement of monetary assets and liabilities - net	(1)		1	1	2
(Gains) / losses on pension plan amendments	(47)	(47)	(47)	(47)	30
Share based compensation costs	20	19	17	18	17
Metal price lag	141	184	139	29	(83)
(Gains) / losses on disposals	(28)	9	9	4	4
Adjusted EBITDA	690	682	672	673	672





	At September 30, 2023							At December 31 2022
(in millions of Euros)		lominal /alue in urrency	Nominal Rate	Nominal Value in Euros	(Arrangement fees)	Accrued Interests	Carrying Value	Carrying Value
Secured Pan-U.S. ABL (due 2026)	\$		Floating		_	1	1	81
Senior Unsecured Notes								
Issued November 2017 and due 2026	\$	250	5.875%	236	(1)	2	237	285
Issued November 2017 and due 2026	€	400	4.250%	400	(3)	2	399	403
Issued June 2020 and due 2028	\$	325	5.625%	307	(4)	5	308	301
Issued February 2021 and due 2029	\$	500	3.750%	472	(5)	8	475	467
Issued June 2021 and due 2029	€	300	3.125%	300	(4)	2	298	300
Lease liabilities				151		1	152	168
Other loans				39	_		39	51
Total Borrowings				1,905	(17)	21	1,909	2,056
Of which non-current							1,855	1,908
Of which current							54	148

