# First Quarter 2024 Earnings Call

April 24, 2024







# **Forward-Looking Statements**

Certain statements contained in this presentation may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. This presentation may contain "forward-looking statements" with respect to our business, results of operations and financial condition, and our expectations or beliefs concerning future events and conditions. You can identify forwardlooking statements because they contain words such as, but not limited to, "believes," "expects," "may," "should," "approximately," "anticipates," "estimates," "intends," "plans," "targets," likely," "will," "would," "could" and similar expressions (or the negative of these terminologies or expressions). All forward-looking statements involve risks and uncertainties. Many risks and uncertainties are inherent in our industry and markets, while others are more specific to our business and operations. These risks and uncertainties include, but are not limited to: market competition; economic downturn; disruption to business operations; the Russian war on Ukraine and other geopolitical tensions; the inability to meet customer demand and quality requirements; the loss of key customers, suppliers or other business relationships; supply disruptions; excessive inflation; the capacity and effectiveness of our hedging policy activities; the loss of key employees; levels of indebtedness which could limit our operating flexibility and opportunities; and other risk factors set forth under the heading "Risk Factors" in our Annual Report on Form 20-F, and as described from time to time in subsequent reports filed with the U.S. Securities and Exchange Commission. The occurrence of the events described and the achievement of the expected results depend on many events, some or all of which are not predictable or within our control. Consequently, actual results may differ materially from the forward-looking statements contained in this press release. We undertake no obligation to update or revise any forward-looking statement as a result of new information, future events or otherwise, except as required by law.





### **Non-GAAP Measures**

This presentation includes information regarding certain non-GAAP financial measures, including Adjusted EBITDA, Free Cash Flow and Net debt. These measures are presented because management uses this information to monitor and evaluate financial results and trends and believes this information to also be useful for investors. Adjusted EBITDA measures are frequently used by securities analysts, investors and other interested parties in their evaluation of Constellium and in comparison to other companies, many of which present an adjusted EBITDA-related performance measure when reporting their results. Adjusted EBITDA, Free Cash Flow and Net debt are not presentations made in accordance with IFRS and may not be comparable to similarly titled measures of other companies. These non-GAAP financial measures supplement our IFRS disclosures and should not be considered an alternative to the IFRS measures. This presentation provides a reconciliation of non-GAAP financial measures to the most directly comparable GAAP financial measures.

We are not able to provide a reconciliation of Adjusted EBITDA guidance to net income, the comparable GAAP measure, because certain items that are excluded from Adjusted EBITDA cannot be reasonably predicted or are not in our control. In particular, we are unable to forecast the timing or magnitude of realized and unrealized gains and losses on derivative instruments, non-cash impact of metal price lag, impairment or restructuring charges, or taxes without unreasonable efforts, and these items could significantly impact, either individually or in the aggregate, our net income in the future.



# Jean-Marc Germain Chief Executive Officer

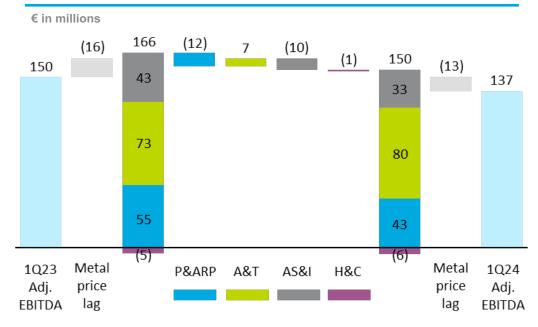




## Q1 2024 Highlights

- Safety: Delivered strong safety performance; recordable case rate<sup>(1)</sup> of 2.2 per million hours worked in Q1 2024
- > **Shipments**: 380 thousand tons (-2% YoY)
- Revenue: €1.7 billion (-12% YoY)
- Net income: €17 million
- **Cash from Operations**: €54 million
- > Free Cash Flow: €(8) million
- Shareholder Returns: repurchased 330 thousand shares for \$6.9 million
- Leverage: 2.4x at March 31, 2024

#### **Adjusted EBITDA Bridge**



- Adjusted EBITDA: €137 million
  - Includes non-cash metal price lag impact of €(13) million
  - Record Q1 Segment Adjusted EBITDA in A&T

#### Solid Q1 results despite significant weather-related impact in Muscle Shoals



# Jack Guo Chief Financial Officer





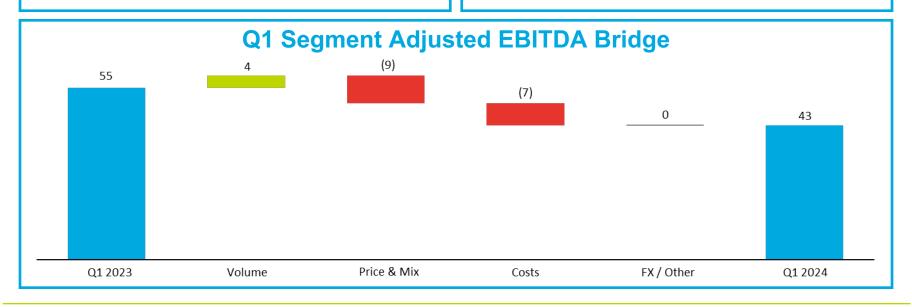


### **Packaging & Automotive Rolled Products**

#### Q1 2024 Performance

- Segment Adjusted EBITDA of €43 million
  - Higher packaging and automotive shipments
  - Weather-related impacts and operating challenges in Muscle Shoals
  - Unfavorable price and mix
  - Unfavorable metal costs

	Q1 2024	Q1 2023	<b>%</b> △
Shipments (kt)	264	259	2%
Revenue (€m)	938	1,030	(9)%
Segment Adj. EBITDA (€m)	43	55	(21)%
Segment Adj. EBITDA (€ / t)	165	213	(23)%





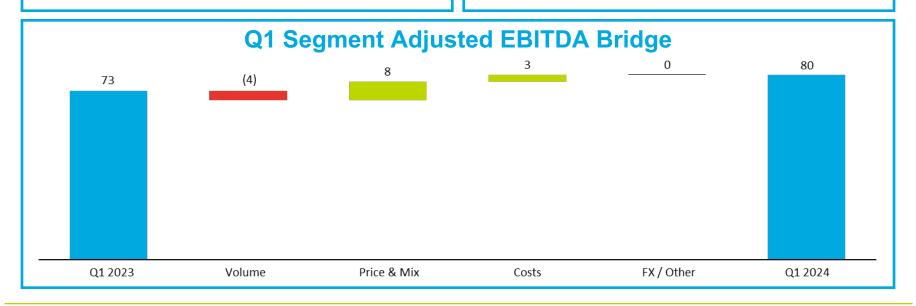


## **Aerospace & Transportation**

#### **Q1 2024 Performance**

- Segment Adjusted EBITDA of €80 million
  - Higher aerospace shipments; lower TID shipments
  - Improved price and mix
  - Lower operating costs

	Q1 2024	Q1 2023	<b>%</b> △
Shipments (kt)	57	58	(1)%
Revenue (€m)	441	452	(2)%
Segment Adj. EBITDA (€m)	80	73	10%
Segment Adj. EBITDA (€ / t)	1,382	1,246	11%





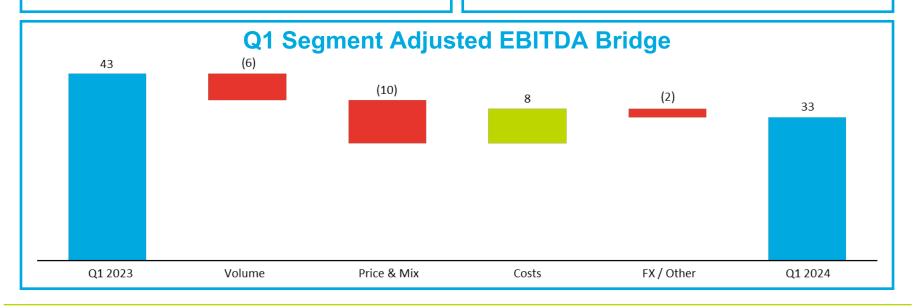


## **Automotive Structures & Industry**

#### **Q1 2024 Performance**

- Segment Adjusted EBITDA of €33 million
  - Lower automotive and industry shipments (Q1 2023 includes CED business which was sold in Q3 2023)
  - Unfavorable price and mix
  - Lower operating costs
  - Unfavorable FX/Other

	Q1 2024	Q1 2023	<b>%</b> △
Shipments (kt)	59	72	(17)%
Revenue (€m)	364	483	(25)%
Segment Adj. EBITDA (€m)	33	43	(23)%
Segment Adj. EBITDA (€ / t)	558	599	(7)%





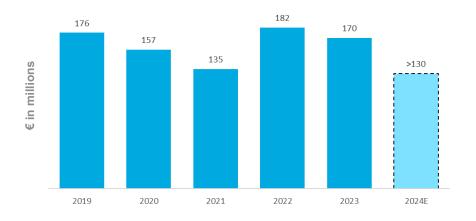


### **Free Cash Flow**

#### **Q1 2024 Free Cash Flow Highlights**

- Free Cash Flow of €(8) million
  - Compared to Q1 2023, less cash used for working capital and lower capital expenditures, partially offset by lower Adjusted EBITDA
- Repurchased 330 thousand shares for \$6.9 million

#### **Track Record of Free Cash Flow Generation**



	Q1 2024	Q1 2023
€ in millions  Net cash flows from operating activities	54	34
Purchases of property, plant and equipment, net of grants received	(62)	(68)
Free Cash Flow	(8)	(34)

#### **Current 2024 Expectations**

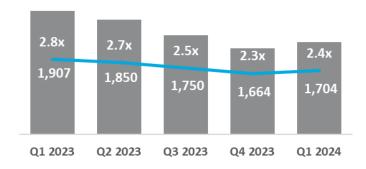
- Free Cash Flow: >€130 million
  - Capex: ~€370 million
  - Cash interest: ~€125 million
  - Cash taxes: ~€55 million
  - TWC/Other: modest use of cash



### **Net Debt and Liquidity**

#### **Net Debt and Leverage**

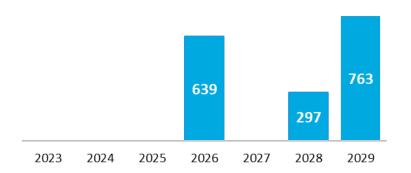
€ in millions



Leverage = Net Debt / LTM Segment Adjusted EBITDA, which excludes non-cash impact of metal price lag

#### **Maturity Profile**(1)

€ in millions



#### **Debt / Liquidity Highlights**

- Leverage of 2.4x at quarter-end
  - Target leverage range of 1.5x to 2.5x
- No near-term bond maturities
- Strong liquidity position
- Moody's upgraded credit rating to Ba3 with a stable outlook on April 15, 2024
  - S&P upgraded credit rating to BB- with a stable outlook in November 2023

#### Liquidity

€ in millions



Strong balance sheet and improved financial flexibility give us confidence to manage varying business conditions



# Jean-Marc Germain Chief Executive Officer







# **End Market Updates**

#### A Diversified Platform

#### **LTM Revenue by End Market**

Packaging 36%

Automotive 29%

Aerospace 15%

Specialties 20%

Market	Commentary
Packaging	<ul> <li>Canstock inventory adjustments appear behind us in both North America and Europe; canstock shipments up YoY last 3 quarters</li> <li>Demand still relatively low in the current environment</li> <li>Long-term trends remain in place with low to mid-single digit growth expected in both North America and Europe</li> </ul>
Automotive	<ul> <li>Production of light vehicles still below pre-COVID levels in both North America and Europe</li> <li>Demand remains healthy in North America; softer demand continues in Europe</li> <li>Consumer demand for luxury cars, light trucks, and SUVs remains steady</li> <li>Lightweighting megatrend driving increased demand for rolled and extruded products; long-term electrification trend still intact</li> </ul>
Aerospace	<ul> <li>Recovery continued in Q1, though still below pre-COVID levels</li> <li>Major OEMs remain focused on increasing build rates for both narrow and wide body aircraft</li> <li>Commercial aircraft backlogs are healthy today</li> <li>Long-term trends expected to remain intact, including increased passenger traffic</li> <li>Demand strong in business/regional jet, defense and space</li> </ul>
Other Specialties	Transportation, Industry and Defense (Rolled):  • Demand is generally weak Industry (Extrusions):  • Europe: Demand remains weak across industrial markets





# Investing in Our Aerospace Assets to Further Strengthen Our Market Leadership Position

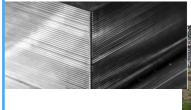
Replacing 3 legacy casting centers with 2 new casting centers in Ravenswood, WV dedicated to aerospace and TID products

- Total investment of ~\$150M, split between maintenance and return-seeking capex
  - Supported by a Department of Energy investment of up to \$75M
- 30% CO<sub>2</sub> emissions reduction expected, on a pathway to 100% decarbonization with clean hydrogen
- Maximize equipment efficiency, increase recycled input, increase internal slab casting
- Expect first casting center to ramp-up in 2026;
   second casting center to ramp-up in 2028



Adding new Airware® casthouse in Issoire, France

- Total investment of close to €40M of returnseeking capex, plus working capital
- Adding a third casthouse dedicated to Airware® solutions
- Expected to significantly increase production of Airware® products to respond to increased demand
- Airware® already used across several major aircraft platforms and space programs
- Expect casthouse to be completed by the end of 2025, with scheduled ramp-up in 2026





Return-seeking capex for aerospace investments are expected to well-exceed our target IRR of 15%; both projects expected to be funded without increasing existing capex levels





### **Key Messages and Guidance**

#### Solid performance in 1Q 2024

- Solid 1Q results despite mixed end market demand and significant weather-related impacts at Muscle Shoals facility
- A&T delivered record 1Q Segment Adjusted EBITDA as the recovery in aerospace continued
- Launched share repurchased program in March; repurchased
   330 thousand shares for \$6.9 million

# Exciting future ahead with opportunities to grow our business and enhance profitability and returns

- Diversified portfolio serving generally resilient end markets
- Durable, sustainability-driven secular growth trends driving increased demand for our products
- Infinitely recyclable aluminium is part of the circular economy
- Substantial value creation opportunities remain longer term;
   planting the seeds today for future growth and profitability
- Execution focused with proven ability to flex costs
- Healthy balance sheet with improved financial flexibility
- Approximately \$293 million remaining on existing share repurchase program<sup>(1)</sup> (expires in Dec. 2026)

#### **Targets**

#### 2024 Adjusted EBITDA<sup>(1)</sup>:

€740 to €770 million

#### 2024 Free Cash Flow:

>€130 million

# Long-Term Adjusted EBITDA<sup>(1)</sup>.

>€800 million in 2025

#### Leverage:

1.5x - 2.5x

Focused on executing our strategy and increasing shareholder value



<sup>(1)</sup> Excludes the non-cash impact of metal price lag.

# **Appendix**



# **Reconciliation of Net Income to Adjusted EBITDA**

		Three months ended March 31,			
(in millions of Euros)	2024	2023			
Net income	17	22			
Income tax expense	8	5			
Income before tax	25	27			
Finance costs - net	33	35			
Income from operations	58	62			
Depreciation and amortization	71	72			
Unrealized losses on derivatives	3	8			
Unrealized exchange gains from the remeasurement of monetary assets and liabilities - net	(2)	(1)			
Share based compensation costs	6	3			
Losses on disposal	1	6			
Adjusted EBITDA	137	150			
of which Metal price lag <sup>(1)</sup>	(13)	(16)			

<sup>&</sup>lt;sup>(1)</sup> Excluded in Segment Adjusted EBITDA.





# **Free Cash Flow Reconciliation**

	Three months ended March 31,		
(in millions of Euros)	2024	2023	
Net cash flows from operating activities	54	34	
Purchases of property, plant and equipment, net of grants received	(62)	(68)	
Free Cash Flow	(8)	(34)	

(in millions of Euros)	2023	2022	2021	2020	2019
Net cash flows from operating activities	506	451	357	334	447
Purchases of property, plant and equipment, net of grants received	(336)	(269)	(222)	(177)	(271)
Free Cash Flow	170	182	135	157	176





# **Net Debt Reconciliation**

(in millions of Euros)	March 31, 2024	December 31, 2023	September 30, 2023	June 30, 2023	March 31, 2023
Borrowings	1,883	1,868	1,909	2,028	2,099
Fair value of net debt derivatives, net of margin calls	1	(2)	_	_	1
Cash and cash equivalents	(180)	(202)	(159)	(178)	(193)
Net Debt	1,704	1,664	1,750	1,850	1,907
LTM Segment Adjusted EBITDA <sup>(1)</sup>	697	713	690	682	672
Leverage	2.4x	2.3x	2.5x	2.7x	2.8x

<sup>(1)</sup> Segment Adjusted EBITDA excludes non-cash metal price lag.





# Reconciliation of Net Income to LTM Segment Adjusted EBITDA

	Twelve months ended					
(in millions of Euros)	March 31, 2024	December 31, 2023	September 30, 2023	June 30, 2023	March 31, 2023	
Net income	124	129	148	215	151	
Income tax expense / (benefit)	70	67	32	(123)	(139)	
Income before tax	194	196	180	92	12	
Finance costs - net	139	141	139	139	136	
Income from operations	333	337	319	231	148	
Depreciation and amortization	293	294	299	295	293	
Restructuring costs	_	_	1	1	1	
Unrealized (gains) / losses on derivatives	(2)	3	(14)	(10)	111	
Unrealized exchange losses / (gains) from the remeasurement of monetary assets and liabilities - net	1	2	(1)	<u> </u>	1	
Losses on pension plan amendments	_	_	(47)	(47)	(47)	
Share based compensation costs	23	20	20	19	17	
Metal price lag	83	86	141	184	139	
(Gains) / losses on disposals	(34)	(29)	(28)	9	9	
Segment Adjusted EBITDA <sup>(1)</sup>	697	713	690	682	672	

<sup>(1)</sup> Segment Adjusted EBITDA excludes non-cash metal price lag.





# **Borrowings Table**

			At December 31, 2023					
(in millions of Euros)	V	ominal alue in urrency	Nominal Rate	Nominal Value in Euros	(Arrangement fees)	Accrued Interests	Carrying Value	Carrying Value
Secured Pan-U.S. ABL (due 2026)	\$	_	Floating	_	_	_	_	
Senior Unsecured Notes								
Issued November 2017 and due 2026	\$	250	5.875%	231	(1)	2	232	230
Issued November 2017 and due 2026	€	400	4.250%	400	(2)	2	400	404
Issued June 2020 and due 2028	\$	325	5.625%	300	(3)	5	302	291
Issued February 2021 and due 2029	\$	500	3.750%	463	(5)	8	466	452
Issued June 2021 and due 2029	€	300	3.125%	300	(4)	2	298	300
Lease liabilities				149	_	1	150	154
Other loans				35	_		35	37
<b>Total Borrowings</b>				1,878	(15)	20	1,883	1,868
Of which non-current							1,831	1,814
Of which current							52	54

