

# ***BENCHMARK ENGINEERING CORP.***

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*Planning, Engineering and Surveying*

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Mr. Nathaniel N. Strosberg  
Ashland Town Planner  
101 Main Street  
Ashland, MA 01721

14 January 2016

Re: Village of the Americas  
Phase VII

Dear Mr. Strosberg:

An updated plan, revision date 14 January 2016, indicating the affordable units in Phase VII is enclosed. Also enclosed are the marketing plans for the unit styles that will be designated as affordable units. These units do not include central air conditioning. All affordable units in Phase VII will be consistent with these plans.

The schedule for completion of all buildings in Phase VII is outlined on the Construction Phasing plans dated 10 December 2015, revised through 7 January 2016, previously provided to the board.

As noted at prior meetings and in prior correspondence, the construction of the buildings is projected based upon current market conditions and may vary as market condition change. As each building is completed, the affordable unit will be completed and set aside until the lottery is conducted. A total of 8 affordable units are in Phase VII. The lottery will be scheduled to coincide with the completion of the 4<sup>th</sup> affordable unit. Scheduling the lottery earlier will most likely result in losing some qualified purchasers due to the uncertainty of availability of the units.

Fi we can provide any additional information do not hesitate to contact us.

Sincerely,

James E. McLoughlin