



DOVE AIR

Saving lives from the skies

Supported by:



A white helicopter is parked on a grassy field. In the background, a large group of people, including men, women, and children, are gathered. The scene is set in a rural, open area with some trees and a clear blue sky with scattered clouds. The helicopter's rotor blades are visible in the upper part of the frame.

Over **two billion** people lack adequate access to **essential medical products**.

Challenging terrain, conflict, and poor infrastructure make it difficult to access health facilities.

Source: WHO 2017



Introducing our fleet of Doves

A woman and a child in traditional African attire. The woman is wearing a patterned headwrap and a beaded necklace. The child is wearing a patterned headwrap and a beaded necklace. The background is dark and textured.

Our impact to date

35,500+ life saving deliveries by Drone

1/3 of Deliveries in life-critical situations

Credited with **eliminating maternal mortality** in 3 hospitals

Profitable, +1m USD in revenue

+35 new jobs created regionally



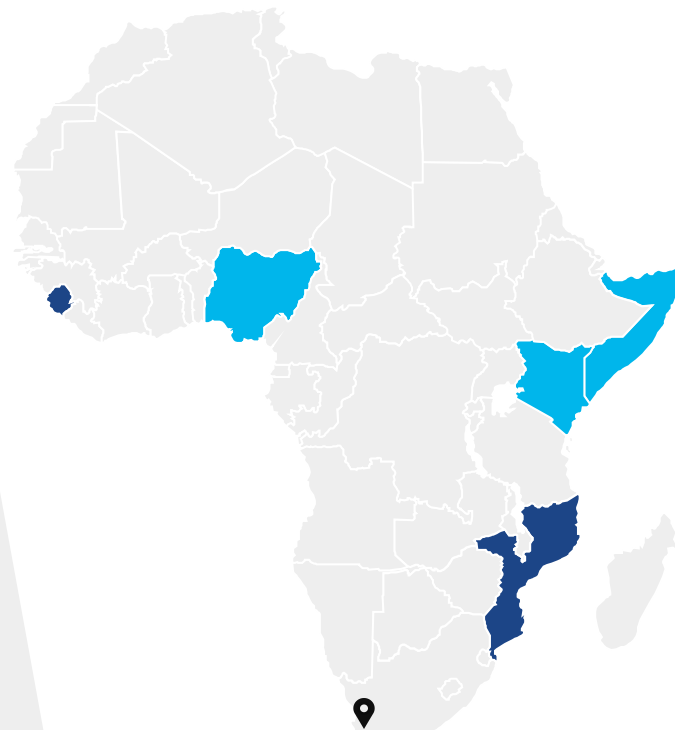
Immediate delivery of blood, emergency medicine, vaccines, and supplies **below cost**



Autonomous and profitable missions in off peak hours like UN Peacekeeping, maritime conservation and precision agriculture flights

Aid flights **subsidized**

Dove & UN Cooperation



Cape Town HQ

Phase 1

Phase 2

Sri Lanka



Maldives



Fiji



Designed & made in Africa

Dove brings advanced manufacturing to each country we operate in, to reduce maintenance delays and costs

6 months

Assembly from semi knocked-down kits

12 months

Production of **main components** like airframe

18 months

Entire Dove production, avionics, electronics & payloads

Tshwane Automotive Special Economic Zone (SEZ)



Team



Francisco Serra-Martins
Director General
B.Eng, MBA (TBC)

- Founder with startup exit
- **Forbes 30 Under 30**
- Recognised as a leader by Geneva Center of Security Policy

Advisors

Matthew LaPointe
Amazon Robotics Lead



Chief Operating Officer

To be
announced

Dr Neema Kaseje
Médecins Sans Frontières



Siena Crawford
Chief Humanitarian Officer
B.A

- **Maternal and Child Health Specialist at Direct Relief**
- Head of Philanthropy for Zobel de Ayala, Borno and Khula Education.

John Barsa
USAID Director



Chief Technology Officer

To be
announced

Tom Bass
Flirtey founder



William Elong
Chief Strategy Officer
B.Eng, MBA

- Leadership at Thales, Oracle, UNICEF & Microsoft
- **Forbes 30 Under 30**
- Second startup founded

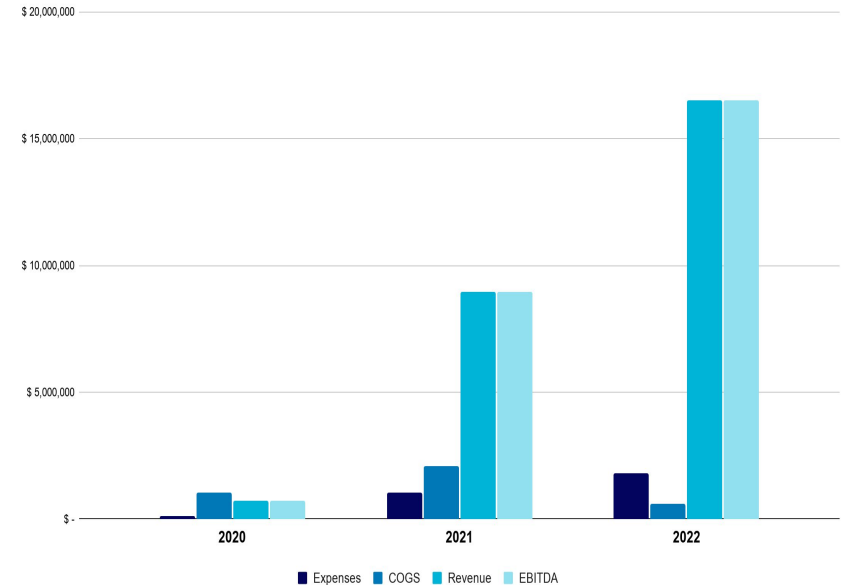
Financials

Dove's Pre-A round will accelerate our regional expansion and position Dove for Covid vaccine contracts.

Use of funds	
CapEx	\$ 2,076,000.00
OpEx	\$ 180,000.00
Salaries	\$ 874,666.67
Legal + Admin	\$ 150,000.00
Engineering	\$ 400,000.00
Total	\$ 3,680,666.67

Summary P&L	2020	2021	2022
Revenue & Grants	\$ 2,178,000	\$ 11,975,000	\$ 21,500,000
COGS	\$ 1,042,000	\$ 2,068,000	\$ 600,000
Expenses	\$ 230,000	\$ 1,030,000	\$ 1,800,000
Salaries	\$ 163,000	\$ 1,423,333	\$ 2,867,740
EBITA	\$ 18,903	\$ 5,555,450	\$ 15,513,340
Net Profit Margin	1%	46%	72%

Expenses, COGS, Revenue and EBITDA





Save lives with us

hello@doveair.org

19 Dock Rd, Cape Town,
8001, South Africa
www.doveair.org

