

Contract Information

**Educational Services Commission of New Jersey
New Jersey State Approved Co-op # 65MCECCPS
Furniture & Accessories Bid #ESCNJ 22/23-08**

Contract Term

The contract term is 7/02/2022-7/01/2024 with possible extensions beyond the initial term.

Contract Pricing

See page 2 for Inside and Spotted Delivery definitions.

For Prevailing Wage Spotted, the markup (70%) only applies to the prevailing wage rate itself. This number is then added to the cost of Spotted Delivery (38%), giving you the total delivered and installed cost for the order.

Current prevailing wage rates can be found here: <https://www.nj.gov/labor/wageandhour/prevailing-rates/index.shtml>

List Price Range	Discount	Services Included	Inside Delivery Markup	Spotted Delivery Markup (non-PW)	Spotted Delivery Markup (PW)
<\$2,500	10%	Dock Delivery	18%	38%	70%
\$2,501-\$9,999	11%				
\$10,000-\$49,999	12%				
\$50,000-\$199,999	13%				
\$200,000-\$499,999	14%				

Extraordinary Delivery Charges

- Spotted Delivery Markup - Saturday or 2nd Shift Evening: 50%
- Spotted Delivery w/ Prevailing Wage Markup - Saturday or 2nd Shift Evening: 85%
- Stair Carry Up Markup: Additional 15% per flight of stairs
- Lift Gate Fee: \$100

Freight

Freight may not be charged for delivery to the end user, however freight from NPS to the servicing dealer may be added to invoices as a pass-through item. The dealer must submit a signed and dated letter from NPS of the quoted products stating the cost of freight at the time of the quote, and this letter must be provided to the member with their quote.

Price List

ESCNJ allows price lists to be updated once per year. Current approved price list can always be found [here](#).

Submitting PO's

PO's must be made out to "National Public Seating c/o **Dealer Name**" and must reference Bid #ESCNJ 22/23-08.

About the ESCNJ Co-op

<https://www.escnj.us/domain/316>



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Definitions

Inside Delivery: Items are to be delivered to a Co-op member's location and taken off the truck by transportation carrier personnel and brought to a designated area inside the school or office building.

Spotted Delivery: Items are to be delivered to a Co-op member's location and taken off the truck by transportation carrier personnel and brought to a designated area inside the school or office building. Transportation carrier personnel are responsible then to uncrate, setup and assemble items to determine good working order and remove all debris to the satisfaction of the Co-op member.