

# Archit Chandrakar

Product Manager | B2B SaaS | AI Integration | Cross-functional Leadership

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## SUMMARY

Associate Product Manager with 3+ years of experience building AI-powered B2B SaaS products across enterprise and healthcare domains. Experienced in product discovery, roadmap planning, user research, dashboard design, analytics, and cross-functional execution. Worked closely with engineering teams to define authentication workflows, role-based access controls, secure APIs, and AI-powered features using LLMs and RAG. Passionate about building AI-driven Security Operations and enterprise platform products.

## EXPERIENCE

### Associate Technical Product Manager

Remote, India

[PYXIDIA TECHLAB](#)

06/2024 - Present

- Managed product roadmap for enterprise healthcare SaaS platforms, collaborating with founders, engineering, and design teams to deliver scalable products with secure user workflows and dashboard experiences.
- Led end-to-end product discovery, requirement gathering, PRD writing, and launch of a healthcare resource management portal, enabling hospitals to streamline onboarding, credential verification, and workforce operations.
- Defined product requirements for onboarding, compliance, user permissions, and operational workflows, partnering with engineering to deliver secure and scalable platform capabilities.
- Partnered with engineering teams to prioritize platform enhancements, investigate user-reported issues, improve dashboard usability, and optimize feature adoption through analytics.
- Optimized frontend performance by implementing asset compression, code splitting, and deferred loading, reducing data transferred per page by approximately 70% and significantly improving page load efficiency.
- Implemented long-term browser caching and performance optimizations, enabling near-instant repeat visits with over 90% reduction in asset downloads for returning users.
- Tracked product adoption, onboarding KPIs, and dashboard engagement metrics to identify workflow bottlenecks and drive product improvements.

### Junior Product Engineer

Remote, India

[GrowEven](#)

07/2023 - 05/2024

- Built a 0-to-1 CRM, HRM, and Admin platform, owning frontend architecture and collaborating with stakeholders to design scalable workflows and intuitive user experiences.
- Formed responsive, user-centric dashboards and onboarding experiences, improving usability through simplified navigation and reduced workflow friction.
- Developed backend services including REST APIs, authentication, authorization, and database integrations supporting secure enterprise workflows.

## PRODUCT MANAGEMENT PROJECTS

### AI-Powered WhatsApp Sales Assistant

- Led product discovery by analyzing sales workflows, customer conversations, and user pain points to define requirements for an AI-powered WhatsApp sales assistant.
- Designed conversation workflows and an LLM + RAG solution that delivered responses exclusively from an approved knowledge base, improving response accuracy while minimizing AI hallucinations.
- Partnered with engineering to prioritize features, define acceptance criteria, design secure knowledge access workflows, and launch a scalable AI-powered sales automation platform.
- Reduced manual sales effort by 20% through automation of repetitive customer interactions and lead qualification workflows.
- Improved sales efficiency by reducing the time to engage 100 leads from approximately 10 days to 2-3 days, while tracking chatbot performance and user feedback to continuously optimize product adoption.

### AI-Powered Clinic Management & EMR Platform

- Built a multi-tenant healthcare SaaS platform supporting role-based access for doctors, receptionists, and patients.
- Defined authentication, authorization, and permission-based workflows for secure patient information access.
- Designed dashboard experiences supporting clinical operations and patient management.
- Partnered with engineering teams to enhance scalability, reliability, and platform performance.
- Automated patient engagement workflows while ensuring secure access to sensitive healthcare data.

## SKILLS

Product Management, Product Discovery, Roadmapping, Product Strategy, B2B SaaS, User Research, Dashboard Design, Product Analytics, SQL, Mixpanel, Google Analytics, Jira, Confluence, PRD Writing, Agile, REST APIs, Authentication, Authorization, Role-Based Access Control, Secure APIs, AI Products, LLMs, RAG, Cross-functional Leadership, Jira, Confluence, Postman, SQL, Mixpanel, Firebase, REST APIs, Figma, Google Analytics

## EDUCATION

### Bachelor in Technology CSE

RSR Rungta College of Engineering & Technology

Bhilai, Chhattisgarh

08/2020 - 05/2024

## CERTIFICATIONS

McKinsey Org Forward Program

[McKinsey](#)

AI First Product Management

[Airtribe](#)