

# Insurtech startup: Working student – Marketing, Sales & Corporate development

Work start: as soon as possible, 40 - 60%

## About the company

TONI is an insurtech startup, that offers a fully digital insurance offering as a white-label solution. Our slogan “Make insurance simple” underlines our approach to focus on today’s customer requirements by offering a fully digitized and automated insurance solution. Our white-label approach allows us to leverage the brand of large established institutions and to quickly gain access to a large amount of private clients as well as to be able to offer insurance solutions inside unique eco-systems. We are the company behind Migros Insurance or PostFinance Insurance. Our mission is to disturb the insurance market. TONI is based at Bellevue in Zurich.

## About the role

In this role, you will support the CEO and the Head of Corporate Development in different tasks and projects such as:

- Support in several business development projects (for example pitch creation)
- Maintain our Sales KPI reports
- Conduct analysis of data sets & derive recommendations for business decisions
- Support in different marketing & communication activities
- Optimize existing processes

Your work is essential for the success of our company and you hence have a direct impact on helping TONI on our mission to redefine the Swiss insurance market.

## The following experience is required:

- Advanced university studies (at least four semesters successfully completed) in Business or Economics
- Work experience and / or extracurricular activities are a plus
- Have an analytic and strategic mindset
- Very good Microsoft Office skills
- Comfortable in a fast moving, fluid environment
- Language: German / English

## Application / Contact

Please send your application including CV to Monika Tschudi ([tschudi@toni-dis.ch](mailto:tschudi@toni-dis.ch))