



# Elliot Margot

## AI Architect · Copilot & Multi-Agent Systems



Microsoft MVP since June 2026 · M365 Copilot & Copilot Studio



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French



English



German



all native

AVAILABLE FROM  
**1 JANUARY 2027**  
permanent roles

**60+**

AI agents in production

**CHF 700k+**

billed solo since Jan 2026

**17**

sectors served in 2026

**6**

Microsoft community talks

**MVP**

Microsoft MVP since June 2026

**800+**

newsletter readers

## PROFILE

Eight years of experience, five in digital products and AI, with **60+ AI agents in production**. I take Copilot and multi-agent programmes from envisioning through architecture and build to governed production. Two years as chatbot Product Owner *and* Testing Lead mean strategy meets rigorous evaluation. I like owning the whole path to production (co-led BuyerCompanion, TotalEnergies) and sharing what I learn.

### WHAT I WANT TO DO

To **build and lead an AI delivery team**: set up the practice, hire and grow the people, and take Copilot and multi-agent programmes to production at scale. Permanent role, in Romandie or remote within Switzerland.

### WHAT I LIKE DOING

- **Own the whole path** from vague problem to production
- **Design safe agents** architecture and governance at scale
- **Share what I learn** talks, newsletter, mentoring

## EXPERIENCE

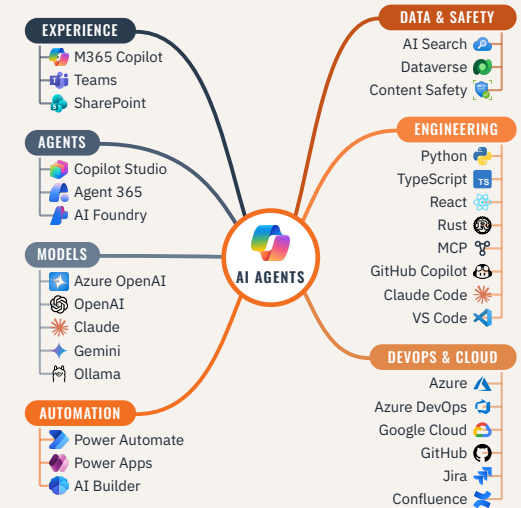
- **Team Lead, Copilot & Agents** Feb 2026 - Present  
**Witivio · Microsoft Frontier Accelerate (formerly Jumpstart)**
  - ▶ Lead Microsoft Frontier Accelerate engagements from definition to production, as one of about 15 certified European partners.
  - ▶ Billed **CHF 700,000+** for Witivio since January 2026 as sole consultant, over **CHF 500,000** of it through Microsoft-funded initiatives.
  - ▶ Built and lead a 4-person specialist delivery team (ex-Microsoft, certified MVP, project manager).
  - ▶ Own delivery quality and Proof of Execution validation; standardised AI-native delivery (MCP, automation, multi-model routing) and data-sovereign EU/CH deployments.
- **AI Consultant, Power Platform Specialist** Apr 2025 - Feb 2026  
**Witivio · Bulle**
  - ▶ Recruited to work directly with the CEO on a Microsoft-mandated RFP Agent for TotalEnergies, now an official **Microsoft Customer Story**.
  - ▶ Built Knowledge Base, HR and IT Helpdesk agents; ran training and adoption across all organisational levels.
  - ▶ Mentored junior consultants, pairing on Copilot Studio builds and reviewing work before client delivery.
- **Product Owner Chatbot & Testing Lead** Apr 2023 - Apr 2025  
**Assura · Lausanne**
  - ▶ Held Product Owner and Testing Lead on the same programme: vision, roadmap, backlog, user stories, acceptance criteria and UAT.
  - ▶ Research-led roadmap raised customer satisfaction by **25%**; sprint planning with UX drove a **43%** sales uplift.
  - ▶ Topic-based chatbot of 300k words in FR/DE: **3x** first-query resolution, **81-96%** answer accuracy.
  - ▶ Contributed to Assura's #1 App and #1 Online Subscription Flow (IFZ Digital Insurance Experience 2024).
- **Digital Insurance Advisor** Jun 2021 - Apr 2023  
**Assura · Lausanne**
  - ▶ Cut LiveChat handling times by 30% and raised NPS by 5% in sales funnels, in FR, EN and DE.
  - ▶ Ran UAT and solo post-launch support for the new client portal.

## CORE COMPETENCIES

- ▶ AI agent architecture and multi-agent orchestration
- ▶ RAG and knowledge grounding
- ▶ AI evaluation and quality assurance
- ▶ Responsible AI, governance and data sovereignty
- ▶ Product ownership, discovery and roadmapping
- ▶ Workshops, executive envisioning, enablement
- ▶ Team leadership and client delivery

## TECHNOLOGY STACK

full stack ↗



**Practices:** MCP server authoring, multi-model routing (35+), prompt caching, local LLM fallback, eval and observability, PII scrubbing, context engineering.

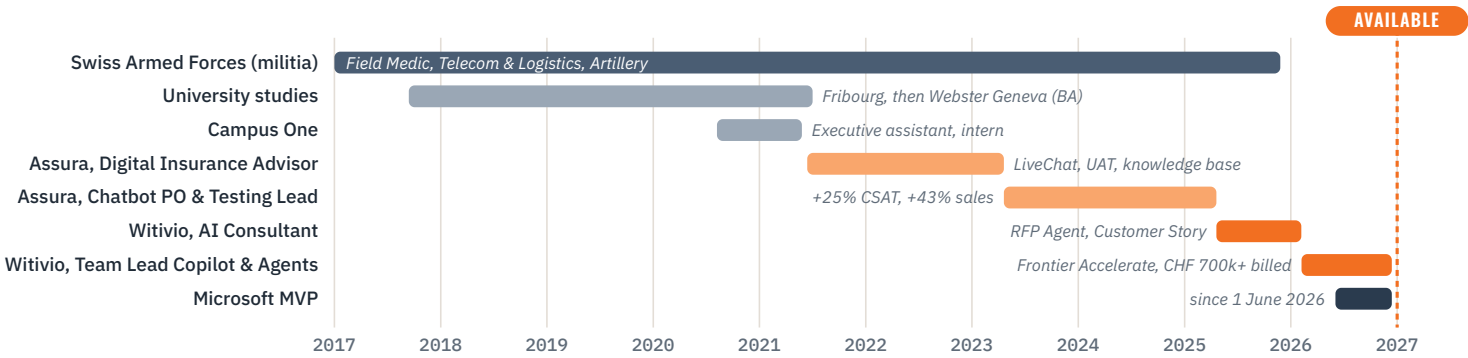
## RECOGNITION & COMMUNITY

- ★ **Microsoft Customer Story** ↗  
TotalEnergies BuyerCompanion, Oct 2025
- ★ **Copilot Prompt of the Week** ↗  
official Microsoft shoutout, Mar 2026
- ★ **6 Microsoft community sessions** ↗  
live presenter, Dec 2025 - Aug 2026
- ★ **Agentic Weekly** ↗  
newsletter, 800+ subscribers
- ★ **Copilot Studio Clinic** ↗  
founder, free biweekly live clinic
- ★ **Microsoft SDCAB**  
Software Development Company Advisory Board

## INTERESTS

- ⚡ **Automating my own life**  
agent fleets that run my calendar, mail and content: **WorkIQ** ↗  
**Growth Engine** ↗
- ⚙️ **Local LLMs**  
models running at home
- 🍳 **Cooking**  
and Lausanne's food scene
- 🛡️ **AI governance**  
and InsurTech
- ♟️ **Chess and VR**  
1400-1800 rated

CAREER TIMELINE



HOW I DELIVER



KEY PROJECTS

**BuyerCompanion, RFP Agent** [case study](#) [Customer Story](#)  
TotalEnergies · Power Platform, Copilot Studio, Dataverse  
No/low-code agent automating enterprise procurement. Co-led architecture, build and delivery; featured in an official Microsoft Customer Story (Oct 2025).

**Multi-agent procurement & audit**  
ITER · Copilot Studio, M365 Copilot, Power Automate  
Multi-agent architecture for one of the world's largest science megaprojects. Led executive AI strategy sessions and a live agent demo to C-level sponsors.

**Teams agent platform**  
Generali · Copilot Studio, Teams, ServiceNow API  
Microsoft-featuring multilingual agent (FR/EN/IT) for enterprise IT automation, covering RPA workflows and ServiceNow integration. Go-live June 2026.

**M365 Governance Platform**  
Proprietary · Microsoft Graph, Power Platform Admin, Python  
Self-built: tenant-wide inventory of agents, apps and flows, DLP and compliance controls, adoption analytics.

**Two open-source MCP servers** [GitHub](#) [all open source](#)  
Python · MCP, Entra ID OAuth 2.0, Azure CLI auth  
19 tools for Power Platform admin, solution exploration and flow diagnostics, surfacing error payloads the maker portal hides.

**Multilingual R&D Assistant** [case study](#)  
Enterprise · Copilot Studio, Teams, RAG  
Six language agents and a Teams app over five R&D knowledge bases, with runtime language switching.

More case studies: [AgentLens, an agent that audits agents](#) · [11 agents over a multi-terabyte estate](#) · [IT self-service agent](#) · [Audit report generator](#) · [Trustworthy AI Cycle](#)

EARLIER

Field Medic, Telecom & Logistics Specialist (militia)

2017 - 2025

Swiss Armed Forces · Groupe d'artillerie 1 [final course video](#)

- Field medic, then telecom and logistics within an artillery unit: secure radio communications, supply and unit readiness.
- International Partnership for Peace exercises: cross-border interoperability and joint communications.

Executive Assistant (internship)

Aug 2020 - May 2021

Campus One

- Administrative, IT and client support in a multicultural team; contributed to trademark filings.

INDUSTRIES

17 sectors served in 2026, including:

Energy

Insurance

Telecom

B2B consulting

Public sector & defence

FinTech

Science & research

Healthcare

Manufacturing

Professional services

DELIVERY METHODS

Agile / Scrum

DevOps

Design Thinking

Power Platform ALM

CoE & governance

Test-driven delivery

Change management

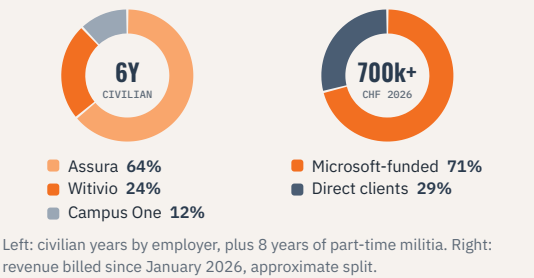
UAT & QA

Business analysis

SAFe

PMP / PMBOK practices

AT A GLANCE



CERTIFICATIONS

Microsoft MVP, M365 Copilot & Copilot Studio

Microsoft · since June 2026

Power Platform Developer Associate

Microsoft

AI Business Professional

Microsoft

AI Governance

University of Oxford

Professional Scrum Product Owner I

Scrum.org

Copilot Studio Agent Academy, 4 badges

Global AI Community

M365 & Power Platform Fundamentals

Microsoft

EDUCATION

BA in Management, Minor in Marketing

2019-21

Webster University Geneva

Business Administration, years 1-2

2017-19

University of Fribourg

Irish Baccalaureate

2011-15

St. Columba's College, Dublin