



- AUTOMOTIVE INDUSTRY
- DATA & TELECOMMUNICATIONS
- RENEWABLES
- TRANSPORTATION
- MANUFACTURING & PROCESSING
- WASTE & RECYLCLING
  - MARINE



#### Introduction

Xcell Misting Limited is an innovative Fire Protection Company with a commitment to provide unparalleled quality, service and support for its customers. The company, based in Norfolk, has a team of engineers located throughout the UK enabling it to provide nationwide support including Ireland.

Xcell Misting Ltd design, supply, install and commission all types of fire suppression and detection systems, specialising in water mist technology; high, medium and low pressure fire suppression systems.

Xcell Misting Ltd are one of a team of only two companies authorised to supply, install, commission and service FOGTEC High Pressure Water Mist Systems in the UK and have a wealth of experience with these specific systems as well as all HPWM & LPWM systems on the market today.

The team of highly motivated and dedicated Directors have a wealth of experience and training within the Fire Industry allowing them to ensure that all clients' specific requirements are assessed individually to provide solutions tailored and designed for each particular need. We offer 365/7/24 support for all our customers.

#### The Core Team

#### Head of Operations & Technical – Andy Cooke

Phone: + 44 (0) 1953 856097 or +44 (0) 7813837673

#### Email: <a href="mailto:andy@xcellmisting.com">andy@xcellmisting.com</a>

Andy has worked within the fire industry for 26 years, graduating from site supervisor through projects manager to company Director. His experience comprises many facets of the industry including installation, project management, service, design and sales in both hands on and supervisory roles. This provides him with a thorough insight into client's requirements and thus solutions. Andy is customer-focused and dedicated to finding the right solution for each new project and ensuring that the customer's needs are met throughout the contract.

#### **Operations Manager – John Scott**

Phone: + 44 (0) 1953 856097 Email: john@xcellmisting.com

Prior to joining Xcell Misting in 2022, John worked for 30 years in the Oil & Gas industry in both Mechanical & Fluids Engineering graduating from ten years in the field to positions of Operations and General manager, including six years on the board as Executive Director.

His experience comprises many facets of engineering from Drilling Fluids Engineering to Drilling Risers and Wells Decommissioning both in the field and in management. This range of experience has equipped him with the skillsets to effectively operate in a highly dynamic and innovative Fire Detection and Suppression industry. John has a keen insight into the Holistic approach Xcell Misting adopt in their day-to-day business which helps to keep them at the cutting edge of the industry, delivering exceptional value to clients.



#### Head of Finance – Debbie Bingham

Phone: + 44 (0) 1953 856097 or +44 (0) 7790 321223

Email: <u>debbie@xcellmisting.com</u>

Employed as Accounts Manager for a number of Fire Systems Company's (Brittan Fire, Kidde Fire Protection and Fireworks Fire Protection Ltd) for 24 years, Debbie has a thorough understanding of the specific requirements of the financial control of a fire systems company. The financial status of the company is safely within Debbie's hands, ensuring that the company operates successfully within the current financial climate, and continues to grow and develop in the future; giving our customers peace of mind that the support they require for existing or new projects will always be available to them.

#### Service & Accounts Administrator – Michelle Corston

Phone: + 44 (0) 1953 856097

#### Email: michelle@xcellmisting.com

Michelle currently works as service and accounts administrator. Dealing with a variety of paperwork and office day to day items. Michelle's knowledge of fire systems started back in 1999 working for The Briton Fire Company Ltd as fire alarms administrator then working in accounts, moving to Sonata Security Ltd as service manager and accounts, then BBC Fire Protection Ltd as customer services before coming to Xcell Misting in September 2014.

#### Contracts Manager - Stewart Houghton

Phone: +44 (0) 7776958965

#### Email: <a href="mailto:stewart@xcellmisting.com">stewart@xcellmisting.com</a>

Based in the West Midlands close to the M5/M6 corridor; Stewart brings to the company over 30 years of working experience in the Special Risk Field of the Fire Protection Industry on Gas Suppression Systems, Water Mist Suppression Systems and Fire Detection / Protection Systems; this gives Stewart a catalogue of knowledge of working with all types of mediums associated with the fire protection industry.

Stewart has worked with clients from many sectors, for example, within the Power Generation industry on Nuclear energy, Coal and Gas fed Power Stations, Energy from Waste and Biomass Stations, Wind Turbines and in addition multiple Chemical Stations. Stewart has also worked on many prestigious sites, for example, Formula 1 racing teams or for the NHS, MOD, MOJ and the SPS HMP Sites, including numerous Data Centres and many more infrastructures.

Working within these industries has given Stewart a cross-functional rich experience in ensuring all elements are to the client's requirements; From the initial enquiry through carrying out comprehensive surveys, issuing detailed tenders, then via project management; design and ensuring all Health and Safety requirements are implemented; Stewart holds (IOSH) certification in Health and Safety from the Institution of Occupational Safety and Health, executing the mindset of utilising the correct professional personnel and commodities until all types of works undertaken are completed to highest standard; from this being in a position to offer the end clients the optimal preventive programmed maintenance package ensuring all requirements carried out are in line with the current Industry Standards or Governing Authorities.



#### Head of Design - Alex Smith

Phone: +44 (0) 1953856097

#### Email: <u>alex@xcellmisting.com</u>

Alex is an engineer with over 13 years' experience, specialising in fire protection and suppression systems for the past 11 years. In addition to his Engineering, AutoCAD and management qualifications, Alex is qualified and trained in all aspects of fire suppression and detection systems including, High Pressure Water Mist System Design, FHC Hydraulic Calculation Software (Water Mist Systems), Sprinkler System Design, Inergen System Design, CO2 System Design, Pyrochem System Design, R102 System Design, VESDA System Design, FIA Advanced Fire Alarm and Detection. This experience provides him with the technical expertise necessary to be able to support the company with all aspects of technical solutions, design criteria and specifications to ensure that all clients' requirements are fulfilled utilising the most suitable solution.

#### Sales & Projects Manager – Fernando de Carvalho

Phone: +44 (0) 7825136986

#### Email: <a href="mailto:fernando@xcellmisting.com">fernando@xcellmisting.com</a>

Currently operating from our South West office in North Bristol.

Fernando has over 40 years' experience in the BMS & Fire detection and suppression industry, specialising in building management systems, CCTV, fire protection and gas suppression systems.

Over his many years in the industry has been involved in applications design, commissioning, project management, site surveys and tender submittals covering most industry applications.

Has in the past 25 years specialised in the sales, design, commissioning and project management of VESDA aspirating detection systems and gas suppression systems.

This industry experience provides him with the technical expertise necessary to provide our customers with application solutions, meeting all design and technical specifications and ensuring clients' requirements are met within the project time frames and cost effectiveness.

Has a passion for establishing good customer relationships, insuring continued customer trust and repeat business.

#### Projects & Key Accounts Manager – Craig Kelleher

Phone: +44 (0) 7825616617

#### Email: craig.@xcellmisting.com

Working within the electrical and fire industry for over 14 years. I Have vital experience through working in different environments, managing a diverse workload. My strength advances practical ability, strong communication skill, time management. Over the last 14 years, Craig has working from engineer, senior engineer, commissioner, contractor, supervisor, project manager and senior project Manager. His experience includes install, design, commissioning, handover, witness, servicing and management. Operating from Northamptonshire, Midland and South-England Region. Carrying out the following duties on the delivery of Fire Alarm, Sprinklers, Misting and Gas suppression system. It's my responsibility that budgets are met by working closely on effective work planning and timely communication with customers, clients and contractors.



#### Remedial & Small Works Manager - Andrew Blades

Phone: +44 (0) 195385697

Andrew has gained a wealth of experience over a 36-year period in production manufacturing, Project and installation works. With this knowledge it has put him in good stead to deal with the complexities and challenges of the fire protection Industry.

For the past 5 years he has been involved in most aspects of the business from planning service and installation works through to customer call outs and small works UK wide.

Customer focused, his current day to day role is to liaise closely with customers, internal staff and engineers on the smooth running of the business. Adhering to ISO procedures and other certified bodies to ensure all activities are carried out to the highest expectation and quality standards.

#### Remedial & Small Works – Ian Perryman.

Phone: + 44 (0) 1953 856097 Email: service@xcellmisting.com

Ian is a qualified Mechanical and Production engineer with 35 years of experience of the Food Production, Medical Devices and Pharmaceutical industry and has worked worldwide in these disciplines.

Prior to joining Xcell Misting 2 years ago, Ian worked for 5 years as a Purchasing Manager for an engineering company specialising in high speed, automated packaging lines and had previously gained a good understanding of the requirements of the industry through many years as an Installation and Commissioning engineer, transferring these skills to the fire protection industry ensuring that the client receives what is required.

#### Remedial & Small Works – Niall Hayton-Williams.

Phone: + 44 (0) 1953 856097 Email: <u>niall@xcellmisting.com</u>

Niall currently works as an estimator within our remedials department and is responsible for managing services throughout the Country carried out by Xcell Misting team. He is a highly motivated individual, maintains high standards and has experience working at fast pace in everchanging environments. Niall recognises the importance of communication and liaises closely with our customers, engineers, and staff within to ensure the smooth running of our business. Prior to joining Xcell Misting, Niall has predominately worked within the Supply Chain industry, working on a variety of projects including within F1 as well as being an operations Manager.

#### Installation and Service Engineers

Xcell Misting Ltd is fortunate to have a team of highly skilled and experienced site engineers, fully conversant with all varieties of fire systems. We offer both mechanical and electrical installation and service work and pride ourselves on the level of our competency and quality of workmanship gained through years of experience in all aspects of engineering and site work.



#### **Products and Service.**

We are experienced in a wide range of different applications including Food Processing and Catering, Petrochemical, Renewables, Tunnels, Computer and Communications Rooms, Engine Test Facilities and Generator Enclosures, Precision Engineering Workshops and Marine installations ranging from one cylinder, one head system protecting a chip fryer to multi thousand head, pump driven systems protecting Data Centres, Cruise Ships and Ferries.

We can design, supply, install and service the following:

- High & Low Pressure Water Mist Fire Suppression Systems BS8489:2016
- Inert Gas Fire Suppression Systems
- Clean Agent Fire Suppression Systems
- High Sensitivity Air Aspirating Fire Detection Systems
- Coincidence Detection Systems associated with Extinguishing Systems associated with Extinguishant Systems
- Fire Alarm and Detection Systems to BS5389: 2021 and BS6266

We carry out work for a large range of clients, we are an ISO9001:2015 accredited company with very high standards. Xcell Misting Ltd offers a call out service to its customers 24hrs a day / 365 days per year.

#### **Current and Previous Contracts.**

- Heathrow Cargo Tunnel LPWM £5.2m design, supply and install 2022 ongoing
- SDC Trailers Mansfield £215K LPWM Installation
- Ansul Installation UK wide £80K
- Newly Wed Foods Banbury HPWM Installations £150K
- LD9 PG1 HPWM extension £230K
- Tayto UK LPWM Installation & Servicing £40K
- Johnny Walker Experience £1M design & Installation project 2020 2021
- Birdseye HPWM Installation £150K
- MAHLE PowerTrain £45K HPWM Installation
- SDC Trailers Ireland 300K LPWM Installation
- Tayto NI/UK LPWM & HPWM Full site Installations & Servicing £50K
- Atomic Weapons Establishment ongoing maintenance £10K
- Youngs Seafood New frying plant £200K
- Full site servicing across all their Grimsby sites £40K
- Edinburgh Data centres £ongoing
- Dartford Tunnel UK £ongoing
- Equinix Data Centres Site Servicing
- Kolak Foods Full site servicing across all their UK sites £60K



Selection of Xcell Misting Ltd Existing & Previous Customers







WMA



































# Company Details Head Office Address

14-15 Turing Park Pot Ash Lane Hethel Norfolk NR14 8QR Tel: +44(0)844 8094599 and +44(0)1953 856097 Email: office@xcellmisting.com

### Southern Office

Holmleigh Stowell Hill Road Tytherington Thornbury Gloucestershire GL12 8UH Tel: +44(0)844 8094599 Email: <u>fernando@xcellmisting.com</u>

#### Company Registration Details

Registered Office Security House The Summit Hanworth Road Sunbury-on-Thames Middlesex TW16 5DB Registration Number - 7309995 VAT Registration Number - GB997587036 UTR – 6713814938



Certificates & Accreditations



Certificate of Authorization
Presented to
Xcell Misting Ltd.
This certificate shall attest that
Xcell Misting Ltd.
21 Penfold Drive,
Wymondham, Norwich NR18 0WZ
United Kingdom
is to be considered an authorized installer of VID Fire-Kill ApS products and systems for the period of
October 24, 2018 - October 24, 2020
Alex Palle CEO VID Fire-Kill Aps































# Certificate of Registration

QUALITY MANAGEMENT SYSTEM - ISO 9001:2015

This is to certify that:

Xcell Misting Ltd 14-15 Turing Park Pot Ash Lane Hethel Norfolk **NR14 8QR** United Kingdom

Holds Certificate Number:

FS 633377

and operates a Quality Management System which complies with the requirements of ISO 9001:2015 for the following scope:

> Provision of design, management of installations and maintenance service for water mist, fire alarm and detection systems and many other fire suppression products and security products.

For and on behalf of BSI:

Andrew Launn, EMEA Systems Certification Director

Original Registration Date: 2015-11-10 Latest Revision Date: 2021-10-29



Effective Date: 2021-11-10 Expiry Date: 2024-11-09

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### ...making excellence a habit."

This certificate was issued electronically and remains the property of BSI and is bound by the conditions of contract. An electronic certificate can be authenticated online. Printed copies can be validated at www.bsigroup.com/ClientDirectory

Information and Contact: BSI, Kitemark Court, Davy Avenue, Knowlhill, Milton Keynes MK5 8PP. Tel: + 44 345 080 9000 BSI Assurance UK Limited, registered in England under number 7805321 at 389 Chiswick High Road, London W4 4AL, UK. A Member of the BSI Group of Companies.





VID Fire-Kill











## CERTIFICATED INSTALLER OF ACTIVE FIRE PROTECTION

Certificate number: IFCC 3524 Certificate only valid if verified on website – www.ifccertification.com

This is to certify that

### Xcell Misting Ltd

14 – 15 Turing Park Pot Ash Lane Hethel Norfolk NR14 8QR Tel: 01953 856097

Installers of the following active fire protection systems:

#### "VID Firekill and Fogtec" Commercial Industrial Water Mist Suppression Systems

have successfully completed the Commercial Industrial systems requirements of IFCC scheme SDI 25 "Requirements for Contractors Installing Commercial, Industrial, Residential and Domestic Water Mist Systems".

This includes the verification of independent fire test evidence related to the water mist systems installed ("VID Firekill and Fogtec") in accordance with BS 8489: 2016 (Commercial Industrial) and design/installation manual. This certification also includes the **design and installation** (also offer of maintenance) of Commercial Industrial Water Mist Systems (based on the VID Firekill and Fogtech systems), assessment and verification of the Quality Control system, competency assessment of individuals (as listed in the company's client secure section of the IFCC website) and continuing surveillance including random system design reviews & site audits.



Initial Certification: 5<sup>th</sup> January 2022 Valid to: 4<sup>th</sup> January 2027 Issue status: 1

wellhouse an



Ian Woodhouse Director of Certification

IFC Certification Ltd, 20 Park Street, Princes Risborough, Buckinghamshire, HP27\_9AH, UK Tel: +44(0)1844 276920 Fax: +44(0)1844 274002\_E-mail: info@ifccertification.com\_Web: www.ifccertification.com\_ Registered No: 4777898 England

The certificate and schedule are held in force by regular annual surveillance visits by IFC Certification. The reader should contact IFC Certification to validate its status. This certificate remains the property of IFC Certification and must be returned to them on demand.

F88 ©IFC Certification Ltd 2014





IWMA











FLA
Fire Industry Association
Certificate of Membership
This is to Certify that
Xcell Misting Ltd
has been admitted to ${{\cal F\!ull}}$ membership
Given under the Common Seal of the Fire Industry Association
Dated on 10 <sup>th</sup> March 2016
Chairman Mite Alanca
Secretary Dark Hing -
Membership Number 1115















The information on this certificate is correct at the time of issue. To confirm the validity of a contractor, please visit https://portal.chas.co.uk Full validation of this certificate should be made via the SSIP Portal www.ssipportal.org.uk















































# Certificate of Accreditation

This is to certify that Xcell Misting Ltd

has achieved SafeContractor accreditation

Date: 18th April 2023 This certificate is valid until: 18th April 2024 Certificate number: RK0791

#### Signed:

Alcumus CEO Alyn Faith





Acumus SafeContractor Ltd is a UKAS accredited Type C Inspection body under IS 017020/2012 covering the ISSIP Core Oriteria element of the SafeContractor Assessment Standard. Full \alidation of this certification should be made via the SSIP Portal https://www.ssipportal.org.uk/