

## Latin Lawyer Deal of the Year nominations 2018

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Welcome to Latin Lawyer's Deal of the Year nominations for deals of 2018.

Each year, Latin Lawyer offers awards to general counsel and law firms advising on the most significant deals of the year across Latin America. The Deal of the Year awards will be presented to winners at our annual charity awards dinner, which will take place at the Palácio Tangará Hotel in São Paulo.

Our [thirteenth annual dinner](#) will be held on Wednesday 10 April 2019. The winners will be announced on the night.

Ticket information is available by emailing [llevents@latinlawyer.com](mailto:llevents@latinlawyer.com)

Shortlists will be announced in the Latin Lawyer daily online news briefing. If you are not already signed up to receive it, you may do so [here](#).

This year – for the first time – we are awarding deals in 10 categories:

- Mergers and acquisitions: public companies
- Mergers and acquisitions: private companies
- Project finance: energy and natural resources
- Project finance: infrastructure
- Corporate finance: capital markets
- Corporate finance: banking and finance
- Disputes
- Restructuring
- Private equity

· Regulatory matter

There is more information on the types of deals we consider under each category on the next page.

Deals must have closed between 1 January 2018 and 31 December 2018 and be predominantly based in Latin America (although there can be other jurisdictions involved).

Latin American firms/companies can submit one deal per category for each Latin American jurisdiction in which they have an office.

International firms/companies can submit one deal per category. (International firms' local law offices and Brazilian offices can each make separate submissions, one per category.)

Considerations when deciding the winner will include value, timeframe, complexity, legal creativity shown, political and regulatory sensitivity, number of jurisdictions to which the deal relates, and so on. When making your submission, we strongly encourage you to highlight the aspects of your nominated deals that make them worthy of being winners.

The deadline for entries is close of business on Friday 5 January 2019. Please note this is a strict deadline and extensions cannot be given.

Please nominate one deal per category, per page of the survey that follows. You can choose the order of categories in which to nominate deals. A PDF of the questions to help you prepare in advance is available [here](#). Remember, each firm can nominate only one deal in each category. If more than one deal is nominated in each category, we will only consider the first deal nominated.

Thank you. We look forward to receiving your nominations. Please email [lulu.rumsey@latinlawyer.com](mailto:lulu.rumsey@latinlawyer.com) or [briefing@latinlawyer.com](mailto:briefing@latinlawyer.com) with any questions about nominating deals.

\* 1. Name of firm

\* 2. Name of person completing survey

\* 3. Email of person completing survey

\* 4. Country of firm

## **Latin Lawyer Deal of the Year nominations 2018**

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For the mergers and acquisitions: public companies category we consider M&A deals involving a company or companies whose shares are traded on a stock exchange.

For the mergers and acquisitions: private companies category we consider M&A deals involving companies under private ownership, whose shares are not publicly traded.

For the project finance: energy and natural resource category we consider financings for projects in the energy and natural resources sectors where the debt and equity used to finance the projects are paid back from the cash flow generated.

For the project finance: infrastructure category we consider financings for major infrastructure projects, including social infrastructure such as hospitals and prisons, and transport and logistics, where the debt and equity used to finance the projects are paid back from the cash flow generated.

For the corporate finance: capital markets category we consider deals involving the buying and selling of debt and equity financial securities such as bonds, notes, stocks and shares etc in public and private securities placements.

For the corporate finance: banking and finance category we consider bank lending transactions including syndicated finance, asset-backed finance, acquisition finance securitisations and derivatives.

For the private equity category we consider deals where private equity funds participated as one of the major investors or financiers, or fund raising.

For the regulatory category we consider any matter in which approval from or interaction with the appropriate regulator was critical to a deal; in which a regulator was the counter party in the case; or in which interaction with the regulator in any other way was fundamental to its conclusion. Types of regulator include: securities, antitrust, telecoms, natural resources and energy, utilities,

environment, infrastructure (including roads, airports, ports etc).

For the dispute category, the case must have reached its conclusion before 31 December 2018. For litigation, this means the end of the appeal process must have been reached. For arbitration, the arbitral hearing must have concluded for the matter to be considered, although related litigation can be on going.

For the restructuring category we consider contentious and non-contentious cases involving entities in financial difficulties restructuring their debt obligations.

## Latin Lawyer Deal of the Year nominations 2018

### Nomination 1

Please nominate one deal per category, per page of the survey - you can choose the order of categories in which to nominate deals. You will be able to nominate deals in other categories in following pages of the survey.

Remember, each firm can nominate only one deal in each category. If more than one deal is nominated in each category, we will only consider the first deal nominated.

#### \* 5. Deal name

#### \* 6. Category

- Mergers and acquisitions: public companies
- Mergers and acquisitions: private companies
- Project finance: energy and natural resources
- Project finance: infrastructure
- Corporate finance: capital markets
- Corporate finance: banking and finance
- Disputes
- Restructuring
- Private equity
- Regulatory matter

#### \* 7. Date the transaction/case closed

	Day	Month	Year
2018 deals and cases	<input type="text"/>	<input type="text"/>	<input type="text"/>

Any comment re closing date

\* 8. Value (US\$)

\* 9. All law firms and in-house counsel involved in the transaction, including the party each firm represented where possible. **Please note, as complete a counsel list as possible is integral to a deal's consideration. Any obvious gaps in the counsel list will delay our ability to shortlist a transaction.**

\* 10. BRIEF SUMMARY OF THE DEAL AND REASONS FOR SUBMISSION This is your opportunity to explain the deal or matter's significance and present any unique features to highlight why you think it should win Deal of the Year. We strongly encourage you to draw to our attention why you believe your submission is worthy of the award. Considerations when deciding the winner will include value, timeframe, complexity, legal creativity shown, political and regulatory sensitivity, number of jurisdictions to which the deal relates, and so on. (Word limit 1000)

11. LATIN LAWYER ARTICLE LINK (optional)

\* 12. Would you like to make a nomination in another category?

- Yes, I still have nominations to make in other categories. Please take me to the next page
- No, I have made all of my nominations and would like to exit the survey.

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### Nomination 2

Please nominate one deal per category, per page of the survey - you can choose the order of categories in which to nominate deals. You will be able to nominate deals in other categories in following pages of the survey.

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**\* 13. Deal name**

**\* 14. Category**

- Mergers and acquisitions: public companies
- Mergers and acquisitions: private companies
- Project finance: energy and natural resources
- Project finance: infrastructure
- Corporate finance: capital markets
- Corporate finance: banking and finance
- Disputes
- Restructuring
- Private equity
- Regulatory matter

**\* 15. Date the transaction/case closed**

	Day	Month	Year
2018 deals and cases	<input type="text"/>	<input type="text"/>	<input type="text"/>

Any comment re closing date



\* 16. Value (US\$)

\* 17. All law firms and in-house counsel involved in the transaction, including the party each firm represented where possible. **Please note, as complete a counsel list as possible is integral to a deal's consideration. Any obvious gaps in the counsel list will delay our ability to shortlist a transaction.**

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19. LATIN LAWYER ARTICLE LINK (optional)

\* 20. Would you like to make a nomination in another category?

- Yes, I still have nominations to make in other categories. Please take me to the next page
- No, I have made all of my nominations and would like to exit the survey.

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### Nomination 3

Please nominate one deal per category, per page of the survey - you can choose the order of categories in which to nominate deals. You will be able to nominate deals in other categories in following pages of the survey.

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**\* 21. Deal name**

**\* 22. Category**

- Mergers and acquisitions: public companies
- Mergers and acquisitions: private companies
- Project finance: energy and natural resources
- Project finance: infrastructure
- Corporate finance: capital markets
- Corporate finance: banking and finance
- Disputes
- Restructuring
- Private equity
- Regulatory matter

**\* 23. Date the transaction/case closed**

	Day	Month	Year
2018 deals and cases	<input type="text"/>	<input type="text"/>	<input type="text"/>

Any comment re closing date

\* 24. Value (US\$)

\* 25. All law firms and in-house counsel involved in the transaction, including the party each firm represented where possible. **Please note, as complete a counsel list as possible is integral to a deal's consideration. Any obvious gaps in the counsel list will delay our ability to shortlist a transaction.**

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27. LATIN LAWYER ARTICLE LINK (optional)

\* 28. Would you like to make a nomination in another category?

- Yes, I still have nominations to make in other categories. Please take me to the next page
- No, I have made all of my nominations and would like to exit the survey.

## Latin Lawyer Deal of the Year nominations 2018

### Nomination 4

Please nominate one deal per category, per page of the survey - you can choose the order of categories in which to nominate deals. You will be able to nominate deals in other categories in following pages of the survey.

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**\* 29. Deal name**

**\* 30. Category**

- Mergers and acquisitions: public companies
- Mergers and acquisitions: private companies
- Project finance: energy and natural resources
- Project finance: infrastructure
- Corporate finance: capital markets
- Corporate finance: banking and finance
- Disputes
- Restructuring
- Private equity
- Regulatory matter

**\* 31. Date the transaction/case closed**

	Day	Month	Year
2018 deals and cases	<input type="text"/>	<input type="text"/>	<input type="text"/>

Any comment re closing date

\* 32. Value (US\$)

\* 33. All law firms and in-house counsel involved in the transaction, including the party each firm represented where possible. **Please note, as complete a counsel list as possible is integral to a deal's consideration. Any obvious gaps in the counsel list will delay our ability to shortlist a transaction.**

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35. LATIN LAWYER ARTICLE LINK (optional)

\* 36. Would you like to make a nomination in another category?

- Yes, I still have nominations to make in other categories. Please take me to the next page
- No, I have made all of my nominations and would like to exit the survey.

## Latin Lawyer Deal of the Year nominations 2018

### Nomination 5

Please nominate one deal per category, per page of the survey - you can choose the order of categories in which to nominate deals. You will be able to nominate deals in other categories in following pages of the survey.

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**\* 37. Deal name**

**\* 38. Category**

- Mergers and acquisitions: public companies
- Mergers and acquisitions: private companies
- Project finance: energy and natural resources
- Project finance: infrastructure
- Corporate finance: capital markets
- Corporate finance: banking and finance
- Disputes
- Restructuring
- Private equity
- Regulatory matter

**\* 39. Date the transaction/case closed**

	Day	Month	Year
2018 deals and cases	<input type="text"/>	<input type="text"/>	<input type="text"/>

Any comment re closing date

\* 40. Value (US\$)

\* 41. All law firms and in-house counsel involved in the transaction, including the party each firm represented where possible. Please note, as complete a counsel list as possible is integral to a deal's consideration. Any obvious gaps in the counsel list will delay our ability to shortlist a transaction.

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43. LATIN LAWYER ARTICLE LINK (optional)

\* 44. Would you like to make a nomination in another category?

- Yes, I still have nominations to make in other categories. Please take me to the next page
- No, I have made all of my nominations and would like to exit the survey.

## Latin Lawyer Deal of the Year nominations 2018

### Nomination 6

Please nominate one deal per category, per page of the survey - you can choose the order of categories in which to nominate deals. You will be able to nominate deals in other categories in following pages of the survey.

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**\* 45. Deal name**

**\* 46. Category**

- Mergers and acquisitions: public companies
- Mergers and acquisitions: private companies
- Project finance: energy and natural resources
- Project finance: infrastructure
- Corporate finance: capital markets
- Corporate finance: banking and finance
- Disputes
- Restructuring
- Private equity
- Regulatory matter

**\* 47. Date the transaction/case closed**

	Day	Month	Year
2018 deals and cases	<input type="text"/>	<input type="text"/>	<input type="text"/>

Any comment re closing date



\* 48. Value (US\$)

\* 49. All law firms and in-house counsel involved in the transaction, including the party each firm represented where possible. Please note, as complete a counsel list as possible is integral to a deal's consideration. Any obvious gaps in the counsel list will delay our ability to shortlist a transaction.

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51. LATIN LAWYER ARTICLE LINK (optional)

\* 52. Would you like to make a nomination in another category?

- Yes, I still have nominations to make in other categories. Please take me to the next page
- No, I have made all of my nominations and would like to exit the survey.

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### Nomination 7

Please nominate one deal per category, per page of the survey - you can choose the order of categories in which to nominate deals. You will be able to nominate in the final category in the following page of the survey.

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**\* 53. Deal name**

**\* 54. Category**

- Mergers and acquisitions: public companies
- Mergers and acquisitions: private companies
- Project finance: energy and natural resources
- Project finance: infrastructure
- Corporate finance: capital markets
- Corporate finance: banking and finance
- Disputes
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- Regulatory matter

**\* 55. Date the transaction/case closed**

	Day	Month	Year
2018 deals and cases	<input type="text"/>	<input type="text"/>	<input type="text"/>

Any comment re closing date

\* 56. Value (US\$)

\* 57. All law firms and in-house counsel involved in the transaction, including the party each firm represented where possible. Please note, as complete a counsel list as possible is integral to a deal's consideration. Any obvious gaps in the counsel list will delay our ability to shortlist a transaction.

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59. LATIN LAWYER ARTICLE LINK (optional)

\* 60. Would you like to make a nomination in another category?

- Yes, I still have nominations to make in other categories. Please take me to the next page
- No, I have made all of my nominations and would like to exit the survey.

## Latin Lawyer Deal of the Year nominations 2018

### Nomination 8

Please nominate one deal per category, per page of the survey - you can choose the order of categories in which to nominate deals. You will be able to nominate in the final category in the following page of the survey.

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**\* 61. Deal name**

**\* 62. Category**

- Mergers and acquisitions: public companies
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- Disputes
- Restructuring
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- Regulatory matter

**\* 63. Date the transaction/case closed**

	Day	Month	Year
2018 deals and cases	<input type="text"/>	<input type="text"/>	<input type="text"/>

Any comment re closing date

\* 64. Value (US\$)

\* 65. All law firms and in-house counsel involved in the transaction, including the party each firm represented where possible. Please note, as complete a counsel list as possible is integral to a deal's consideration. Any obvious gaps in the counsel list will delay our ability to shortlist a transaction.

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67. LATIN LAWYER ARTICLE LINK (optional)

\* 68. Would you like to make a nomination in another category?

- Yes, I still have nominations to make in other categories. Please take me to the next page
- No, I have made all of my nominations and would like to exit the survey.

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### Nomination 9

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**\* 69. Deal name**

**\* 70. Category**

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**\* 71. Date the transaction/case closed**

	Day	Month	Year
2018 deals and cases	<input type="text"/>	<input type="text"/>	<input type="text"/>

Any comment re closing date

\* 72. Value (US\$)

\* 73. All law firms and in-house counsel involved in the transaction, including the party each firm represented where possible. Please note, as complete a counsel list as possible is integral to a deal's consideration. Any obvious gaps in the counsel list will delay our ability to shortlist a transaction.

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75. LATIN LAWYER ARTICLE LINK (optional)

\* 76. Would you like to make a nomination in another category?

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### Nomination 10

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**\* 77. Deal name**

**\* 78. Category**

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**\* 79. Date the transaction/case closed**

	Day	Month	Year
2018 deals and cases	<input type="text"/>	<input type="text"/>	<input type="text"/>

Any comment re closing date



\* 80. Value (US\$)

\* 81. All law firms and in-house counsel involved in the transaction, including the party each firm represented where possible. Please note, as complete a counsel list as possible is integral to a deal's consideration. Any obvious gaps in the counsel list will delay our ability to shortlist a transaction.

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83. LATIN LAWYER ARTICLE LINK (optional)