



Warehouse Management Solution

Unicommerce A Market Leader in SaaS based Solution with Significant Client Base

Unicommerce is a leading in provider of SaaS (Software-as-a-Service) solutions and our mission is to connect and optimize the ecommerce for **brands, retailers, manufacturers, wholesalers, distributors, etc.**

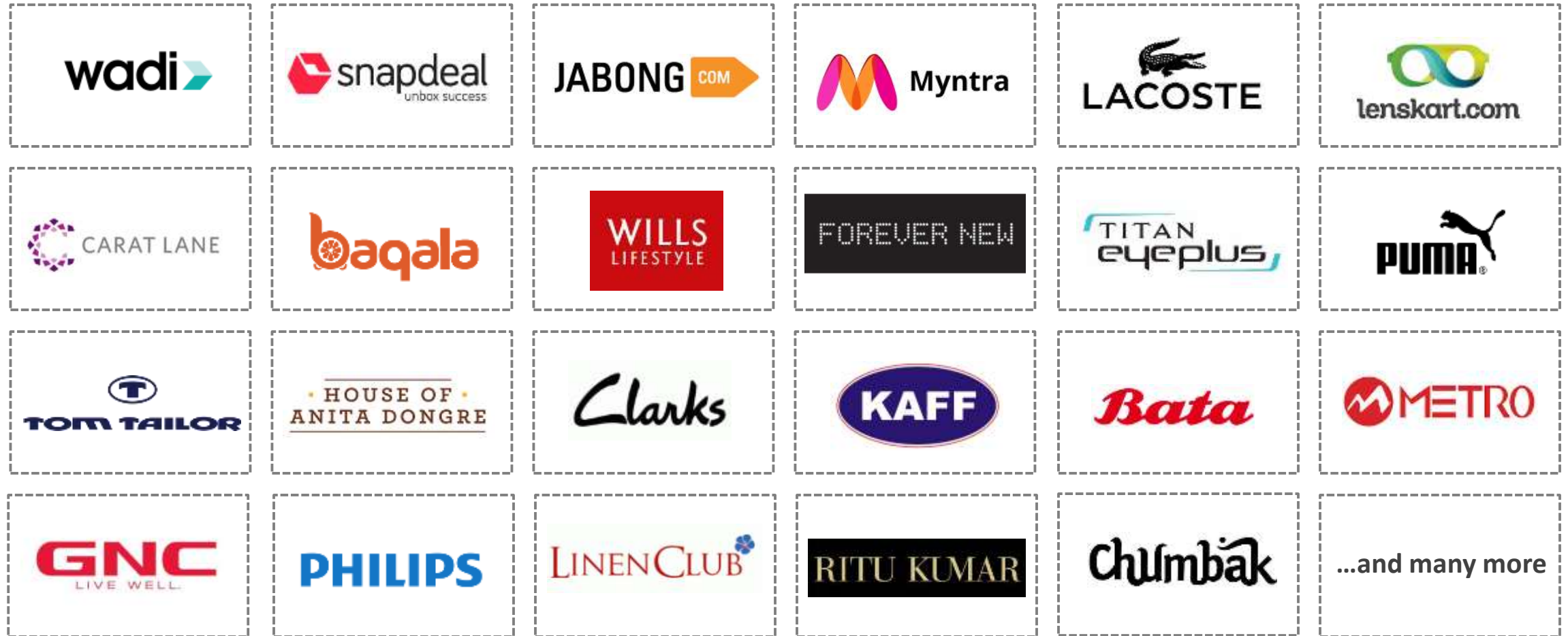
Clients



Partners



Our Clients Across India & Middle East



Client Testimonials

Our Clients are our proud Brand Ambassadors



Unicommerce has been instrumental in helping us run our business with our brand and vendors. Many of our vendors manage inventory and fulfilment on Uniware. From the early marketplace days, Unicommerce has been able to setup integration quickly and allow for emerging use cases as Myntra evolved



Partnering with Unicommerce has given us an edge in e-commerce space to manage returns, just in-time inventory, direct drop ship and enable coordination with sellers through integrated management system

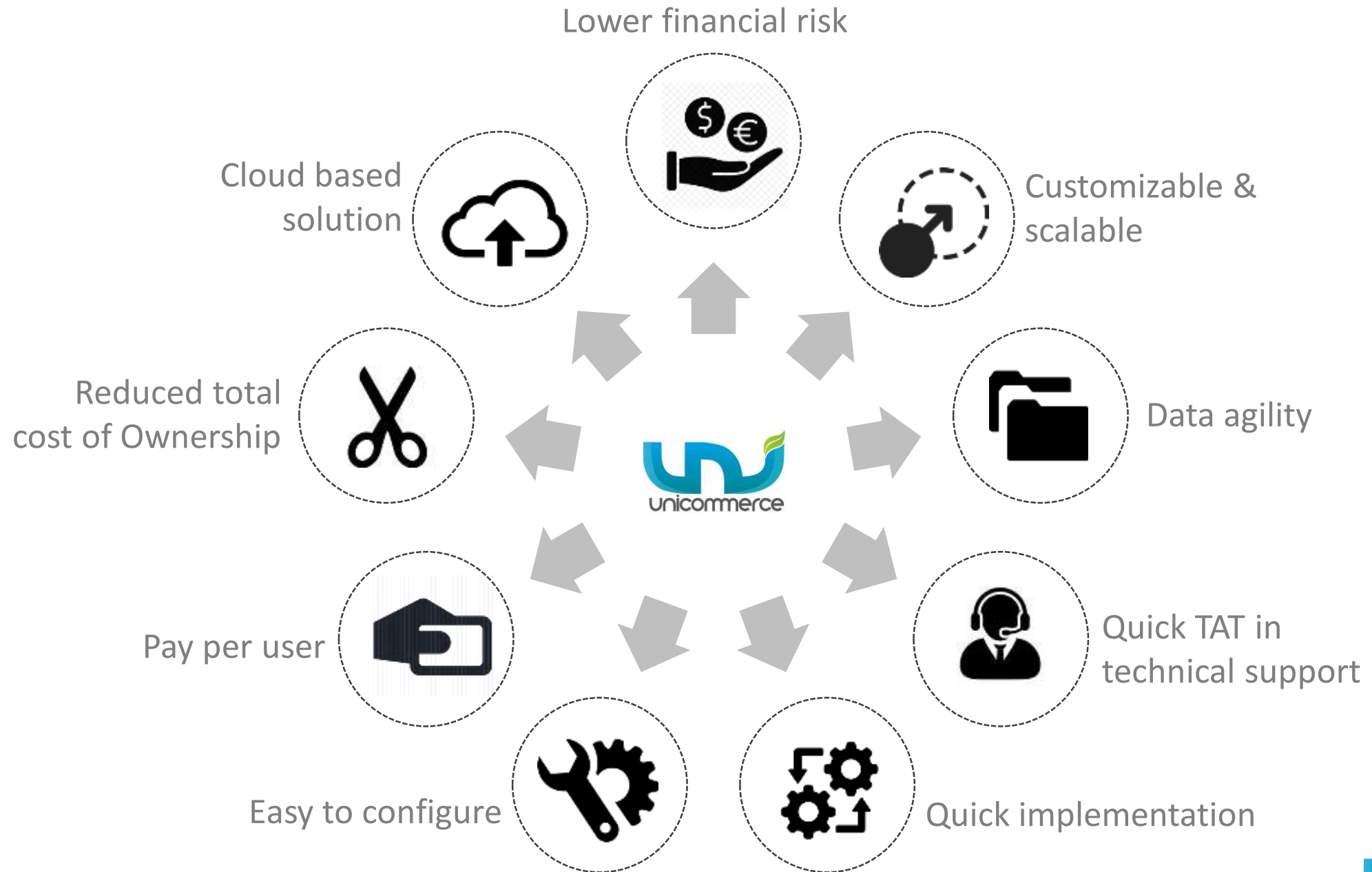


Unicommerce platform helped us to enhance our business potential across multiple market places without much hassle. We are able to scale our business in a speed faster than expected. And the team behind is always helpful in accomplishing our business goals



We are happy to partner with Unicommerce as our end-to-end e-commerce management solution provider. Unicommerce has been a key component in managing our online operations. We wouldn't have been able to manage the increased scale of orders with so much of ease without Unicommerce

Unicommerce A SaaS based solution provider with significant benefits over traditional (on-premise) solutions



Our WMS Warehouse Management System allows management of end-to-end processes

1. Inbound Operations

- Vendor and Purchase Order Management
- Goods Receipt Note (GRN) management
- Putaway management

2. Inventory Management

- Shelf/ Zone wise inventory
- First In First Out (FIFO) supported
- Cycle count supported
- Auto stock replenishment
- Multiple facilities/ warehouses

3. Outbound Operations

- Complete order lifecycle management
- Picklist management
- Gatepass for dispatching goods to own stores or vendors

4. Returns Management

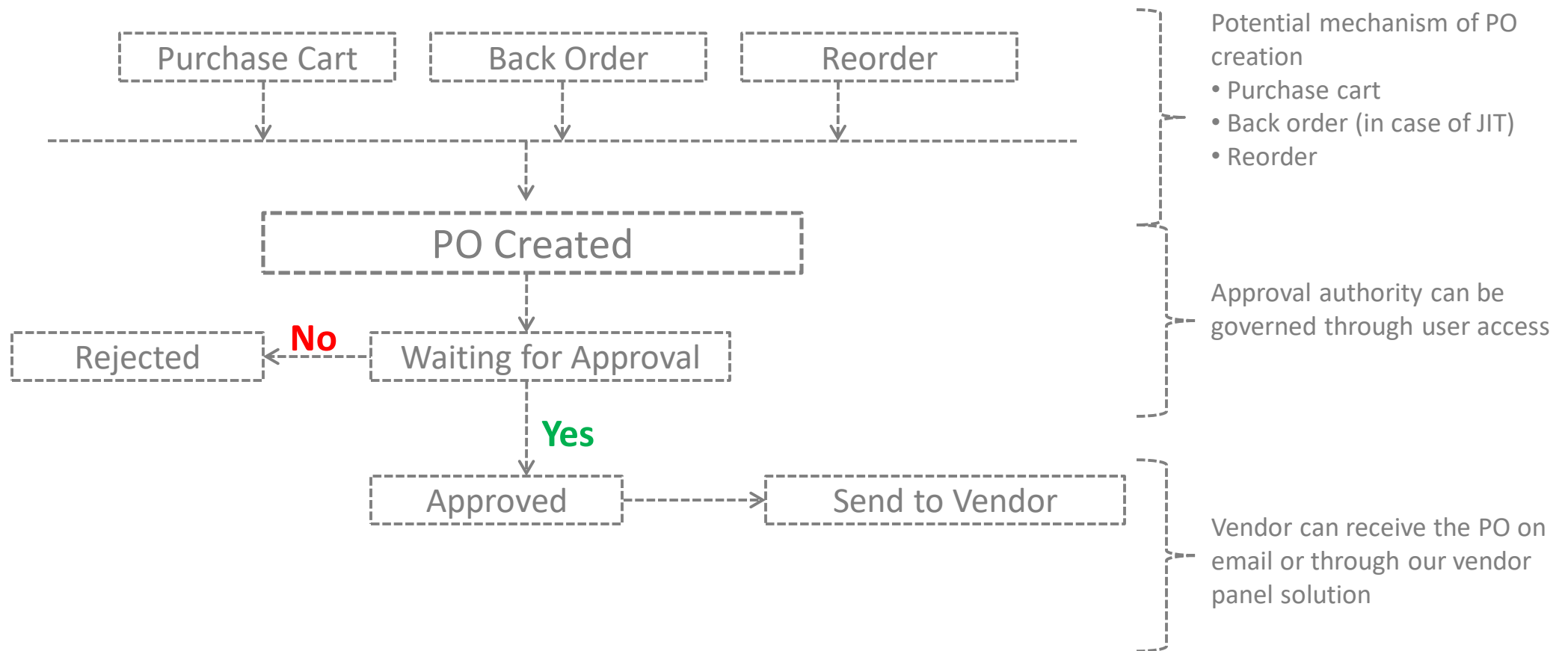
- Automated returns sync from marketplaces
- Returns reconciliation
- Return to Origin and Return to Vendor both are supported



All the operations can be seamlessly managed through a mobile app

Comprehensive Purchase Order (PO) workflow is already implemented

Purchase Order Workflow



Purchase Order can be easily punched with seamless communication to vendors

unware Demo Wareho... Sale Order Search

Purchase Orders / Create Purchase Order

Basic Details
Provide Expiry date by which this Purchase Order is valid. Additionally, you can provide expected Delivery date too.

Auto Generated Order Code: HLPL1415/00286
Type: Manual
From Party: Demo Warehouse
Created Date: 24/10/2017
Expiry Date: e.g. dd/mm/yy
Delivery Date (Optional): e.g. dd/mm/yy

Vendor Details
Type Name or Code of the vendor

Vendor Code: RAV001
Agreement (Optional): Select an agreement

Item Details
Type first 2 characters of name or item sku of PO items in order-item dropdown and fill rest of details or you can also import the list of PO items by clicking Import Via CSV link.

Selling Price doesn't Include Taxes

Item SKU Code	Vendor SKU	Units	Unit Price (₹)	Discount (%)	Tax Class
MI1	chandan	10	10999	5	gst_18

+ Add another item

EXTRA CHARGES / DISCOUNTS / PAYMENTS

Logistics Charges	500
Subtotal before Taxes and Discounts	₹ 105,040.45
Discount	(-) ₹ 549.95
Total Tax on Sales	₹ 18,808.28
Logistic Charges	₹ 500.00
Total Order Amount	₹ 123,798.78

Cancel Create Purchase Order

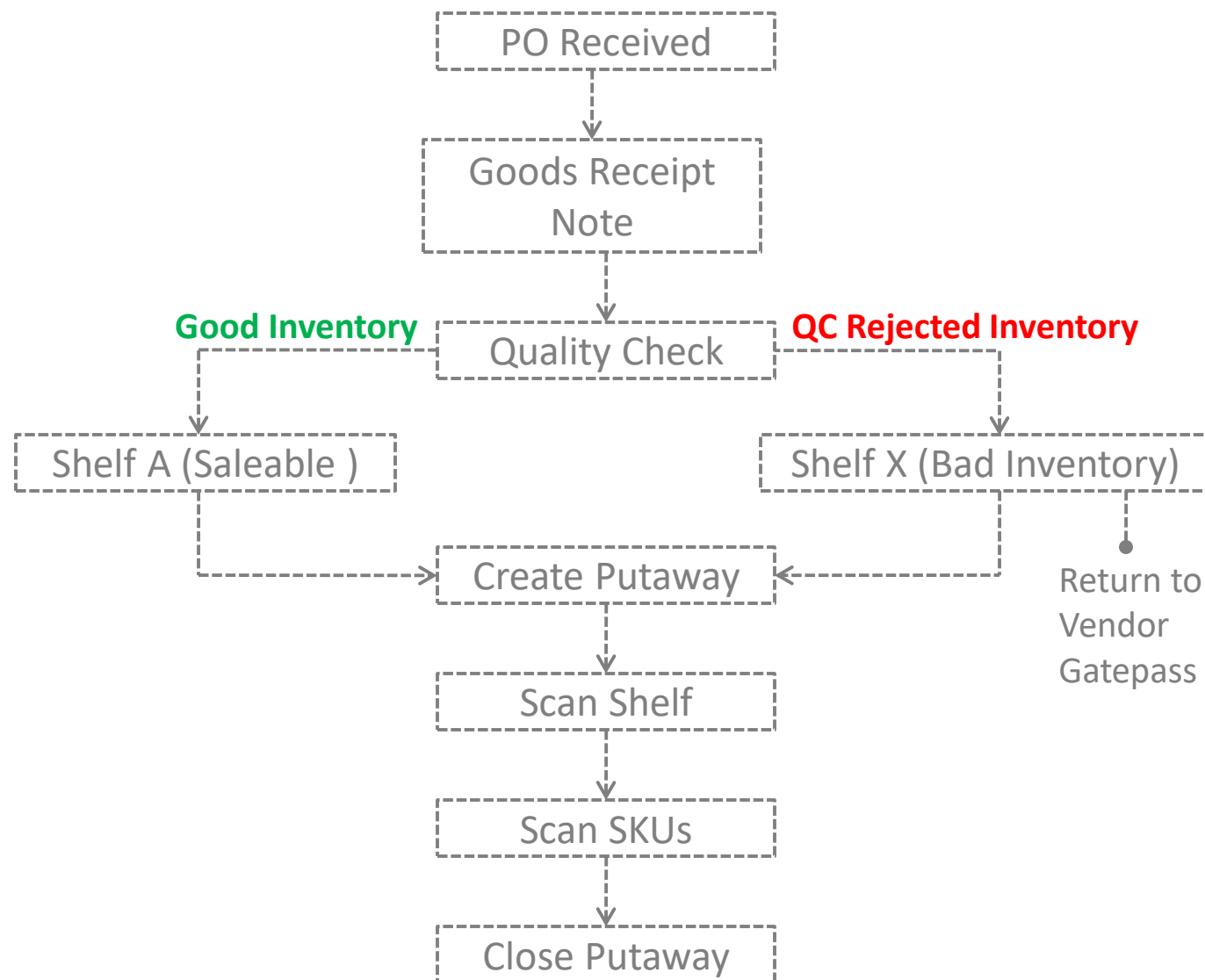
Key details about the PO (expiry date, delivery date etc.) can be specified

Vendor details can be specified

Purchase order amount gets automatically calculated

Comprehensive **GRN Workflow** along with Quality checks can be easily managed through Uniware solution

Goods Receipt Note (GRN) workflow



GRN Module allows to do comprehensive quality check of goods while receiving

Multiple warehouse locations supported

The screenshot displays the Unware GRN Module interface. At the top, there's a navigation bar with 'unware' logo, 'Demo Wareho...', 'Sale Order', and a search field. Below this, the main content area is titled 'Purchase Orders / #HLPL/1415/00213' and has tabs for 'PO Items', 'GRN', and 'Activities (3)'. The 'GRN' tab is active, showing a list of GRN entries. The first entry is GRN # G138 with status QC_PENDING, created on 01 Oct 2017, 17:53. The second entry is GRN # G145 with status QC_PENDING, created on 05 Oct 2017, 14:06. Below the list, there are summary statistics: Vendor Invoice # adf, Received Units 2, Rejected Units 1, Vendor Invoice Date 05/10/2017, Received Amount ₹ 200.00, and Rejected Amount ₹ 100.00. A table below shows the details of received items:

Item SKU	Vendor SKU	Batch Code	Status	# Received	# Rejected	# Detailed	Rejection Reason	Expiry Date
Test1	RAW	-	QC_PENDING	1	0	NA	-	-
HemtanuTest	RAW	-	QC_PENDING	1	1	NA	Rejection Reason	

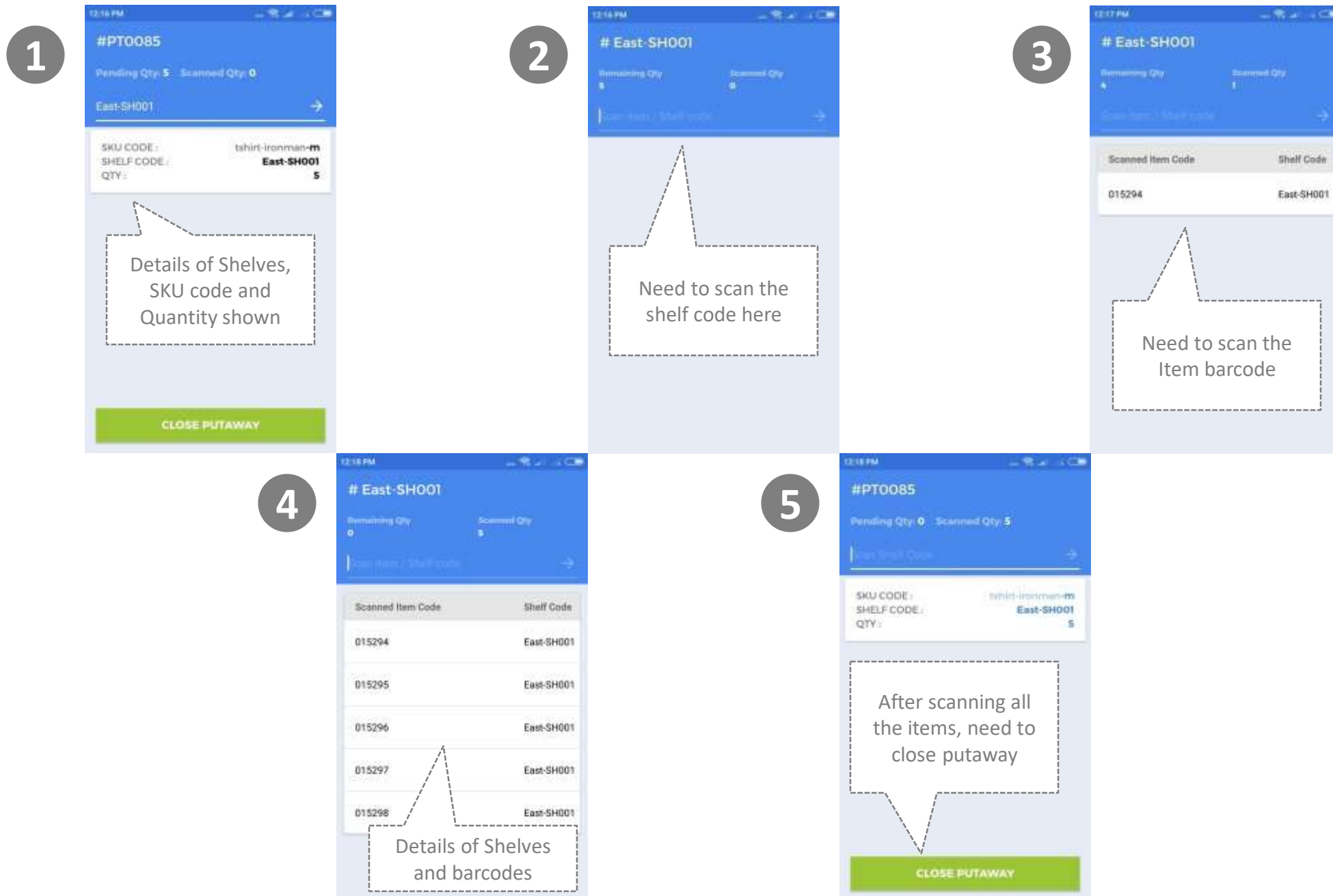
Below the table, there's a 'Scan Rejected Items' field with the value 014633. A 'Quality Check Complete' button is visible. At the bottom, there's a 'Write a Comment...' field and an 'Add Comment' button. On the right side, there's a 'PO Details' panel with fields for PO No., Vendor Name, Vendor Code, Status, Created Date, Created By, Expiry Date, Delivery Date, and Agreement. A 'Manual house' link is also present. At the bottom right, there are sections for 'Items Summary' and 'Billing/Shipping Address'. The Unware logo is in the bottom right corner.

FIFO Management

Can print barcodes from here

If any damaged products are received, same can be specified by scanning the barcode

Putaway Process can be easily managed through Mobile App



Shelf Wise Cycle Count ensures inventory accuracy without causing any significant disruption to regular operations

Cycle count can be done at shelf level so that the operations are not impacted

Cycle count can be manual or automatic, depending on the client's requirements

CC1 / SubCycles ALL Create Automatic Subcycle Create Semi-Automatic Count Create Manually

Sub Cycle Count Code	Start Date ↓	Target Date	Actual Completion Date	Total Shelf Count	Completed Shelf Count	Percentage Completed	Status
SCC8	07 Nov 2017,13:11	08 Nov 2017,00:00		0	0		CREATED
SCC1	05 Oct 2017,12:13	06 Oct 2017,00:00		14	0	0	CREATED

Once the cycle count of entire warehouse is done, appropriate inventory adjustments can be done to reflect the correct stock count

Inventory ledger to keep full track of inventory movement also supported

Cycle Count process can be easily managed through Mobile App

1 View of created cycle count

2 Details of sub-cycle count

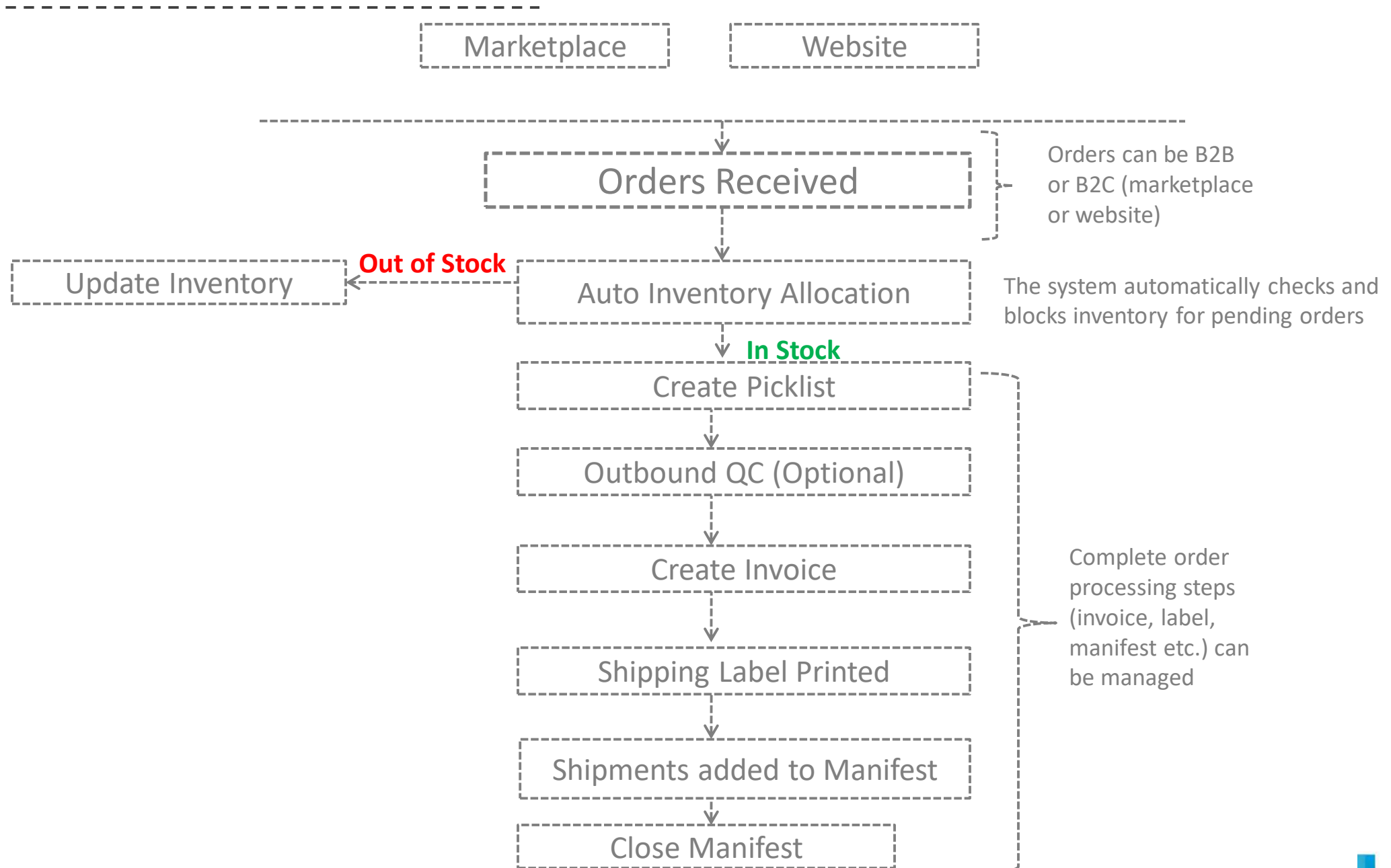
3 Start scanning shelf code

4 Start scanning item barcode

5 Details of scanned items

6 Complete the sub-cycle count

Comprehensive Order Lifecycle and Order Processing steps can be seamlessly managed



Picklists can be managed on both web interface as well as handheld

The screenshot displays the Unware web interface for managing picklists. The main table shows the following data:

Order #	Products	Channel	Prior...	Fulfillment TAT	Created
Code: PQR00086 Order: SO01234 (SO704)	Name: Iron Man Tshirt SKU: (tshirt-ironman-m) Quantity: 2	ms CU	2	08 Jun 2018,00:00	06 Jun 2018,12:21
Code: PQR00077 Order: 2041530	Name: Men's Nehru Jacket - Custom Made SKU: (005_NJT.COL026.CS) Quantity: 1	ms CU	0	27 May 2018,14:...	25 May 2018,14:10

A mobile app overlay titled "Picklist" is shown on the right, displaying a list of picklists:

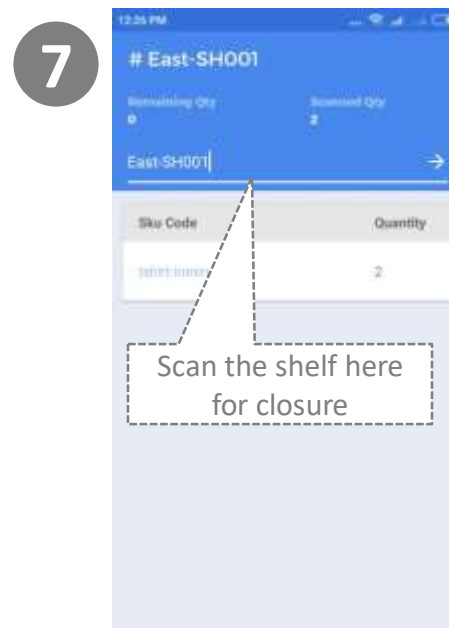
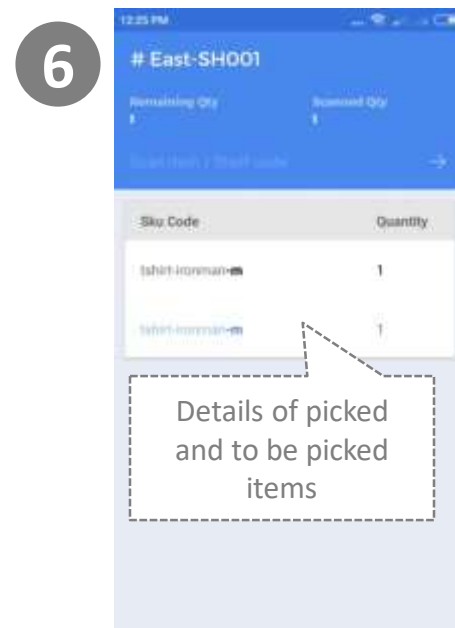
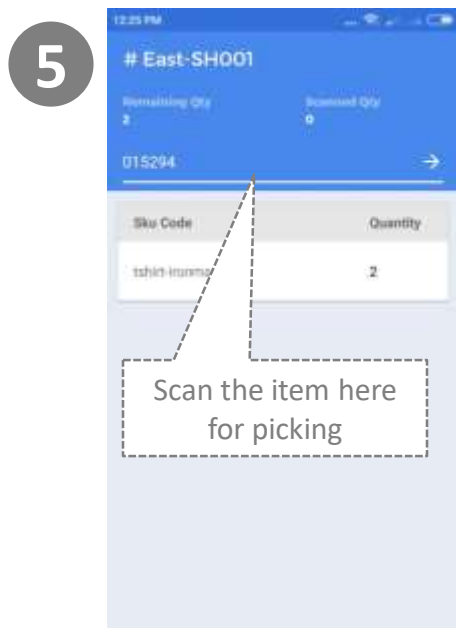
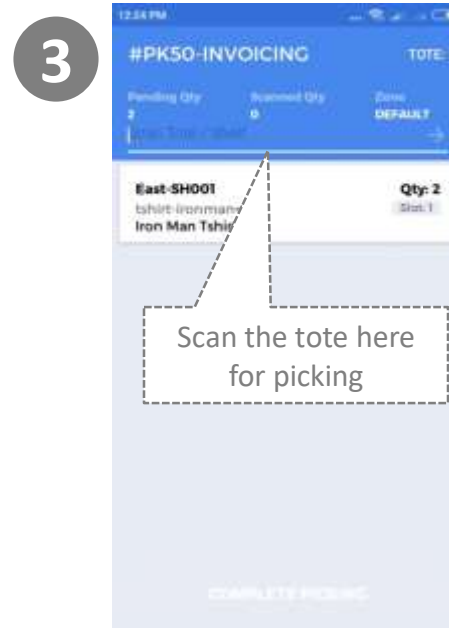
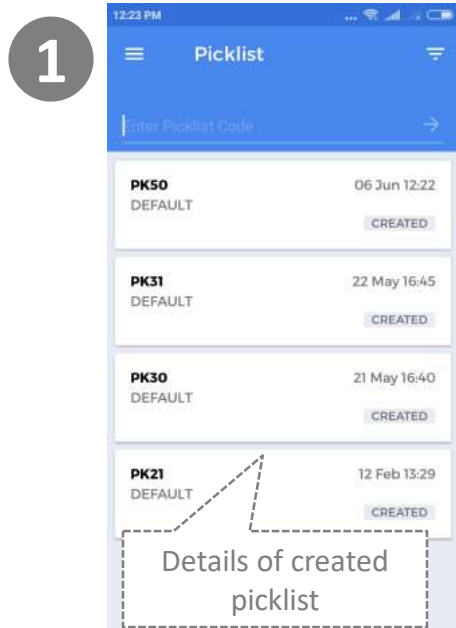
Picklist Code	Created
PK50 DEFAULT	06 Jun 12:22 CREATED
PK31 DEFAULT	22 May 16:45 CREATED
PK30 DEFAULT	21 May 16:40 CREATED
PK21 DEFAULT	12 Feb 13:29 CREATED

Both "Open" and "All" picklists can be viewed and worked upon basis priority

Mobile App

System can also generate automated picklists to optimize picking efficiency

Comprehensive Picklist Management supported on Mobile app enabling you to monitor picker efficiently



Outbound Quality Check can be easily managed by scanning items to make sure the end customer does not receive damaged/wrong product.

The screenshot displays the Unicommerce software interface for a picklist. The main table shows two items: 'Acer Predator Hel...' and 'shirt'. The 'shirt' item has a total quantity of 1, pending quantity of 1, and zero invoiced, not found, or damaged/expired quantities. An 'Invoice Summary' panel is open for the 'shirt' item, showing details like Name, SUPC, MRP, Color, Size, Brand, and Product URL. A 'Mark Damaged' button is visible at the bottom right. A dashed box highlights the text: 'The context of performing quality control before shipping is to maintain less return ensuring damage/wrong product is not shipped to customer'. A product image of a man in a shirt is also shown.

Item	SKU Code	Total Qty	Pending Qty	Invoiced/Staged Qty	Not Found Qty	Damaged/Expired Qty
Acer Predator Hel...	002	1	1	0	0	0
shirt	dhar007	1	1	0	0	0

Invoice Summary

Name	shirt	Category	
SUPC		Sub Category	
MRP	Rs. 100	LBH (in cm)	
Color	Green	Weight (in gm)	
Size	40	IMEI / Serial n	
Brand	Arrow	Order Type	
Product URL	[Link]		
Description:	party wear shirt		

General Information

Picklist Code	P425
Status	RECEIVING
No. Of Items	2
Created Date	09 Jun, 11:22
User	techsupport@unico...

Summary

Total No. Of Shipments	1
No. Of Invoiced Shipments	0
No. Of Items Not-Found	0
No. Of Damaged Items	0
No. Of Putback Items	0

Buttons: Cancellation Reason, Mark Damaged

Shipping Labels & Invoice can be created through 2 clicks automatically once the picklist process is complete

The screenshot displays the 'Orders / #SO658' interface with the 'Shipments' tab selected. The main content area shows shipment details for package HLPL493, which is in a 'PICKED' status. Key details include: Shipping Method (Standard-COD), Shipping Carrier (-), AWB No. (-), Invoice Number (-), No. Of Items (1), No. Of Boxes (1), Package Type (DEFAULT), Package Dimensions (1 x 1 x 1 x mm), Weight (Kg) (0.001), Dispatched Date (-), Parent Package (-), Picklist Number (P366), Shipment Manifest (-), Return Manifest (-), Courier Status (-), Delivery Date (-), Zone (DEFAULT), and Reshipment Order (-).

Below the shipment details is a table listing the items in the picklist:

Item	SKU	Quantity	Cancelled	Zone	Picklist
LACE PIECED SKATER DRESS	AF2018	1	0	-	-

At the bottom of the main content area, there is a 'Write a Comment...' field and an 'Add Comment' button.

On the right side, the 'Order Details' panel provides further information: Order No. (SO658), Display Order No. (SO658), Fulfillment TAT (13 May 2018,00:00 with a '33 HOURS LEFT' indicator), Priority (Normal), Order Date (11 May 2018,00:00), Status (PROCESSING), Customer (Aditya), Channel (CUSTOM), Payment Method (COD), Order Amount (₹ 4,620.00), Channel Created (11 May 2018,00:00), Uniware Created (11 May 2018,14:50), Updated At (11 May 2018,09:20), Notification Email (-), and Notification Mobile (-). There are also links for 'Attachments (0)', 'Items Summary', and 'Billing/Shipping Address'.

A callout box with a dashed border and a pointer to the 'Add Comment' button contains the following text:

Once the item is scanned, system will automatically generate the Invoice, Shipping Labels etc. in order to dispatch the product with AWB number

Manifest Management to dispatch the orders is also available on both web and mobile app

The screenshot displays the 'Manifests' management interface. At the top, there are tabs for 'Open' and 'All', and a 'Create Manifest' button. The main area is a table with the following columns: Manifest Code, Channel, Shipping Provider, Shipping Method, No. of Items, Created Status, Created, and Generated By. The table lists several manifests, including SM236, SM235, SM232, SM231, SM212, SM211, SM210, and SM208. A callout box points to the table with the text: 'Once the order is ready, manifest can be easily created in the system and dispatch the product'. On the right side, a mobile app interface is overlaid, showing a 'Manifest' screen with a search bar and a list of manifests with their details and status.

Manifest Code	Channel	Shipping Provider	Shipping Method	No. of Items	Created Status	Created	Generated By
SM236	ms XY	Delhivery (VENDOR_...	Any	1	CREATED	19 Apr 2018 18:18	shruti.agarwal@unicommer...
SM235	ms CU	Bluedart del (VENDO...	Any	1	CREATED		
SM232	ms HE	Self (VENDOR_SELF)	Any	0	CREATED		
SM231	ms XY	FFF (VENDOR_SELF)	Standard-Prepaid	0	CREATED		
SM212		FFF	Any	0	CREATED		
SM211			Any	0	CREATED		
SM210		FF	Any	0	CREATED		
SM208		FF (VENDOR_SELF)	Standard-Prepaid	1	CREATED		

Mobile App Manifest Details:

- SM257**: 05 Jun 12:38, ms CU, Bluedart del (VENDOR_SELF) CUSTOM | No. of Items: 0, CREATED
- SM251**: 20 May 14:35, ms NE, FFF (VENDOR_SELF) CUSTOM_NEW | No. of Items: 0, CREATED
- SM250**: 14 May 13:28, ms NE, FFF (VENDOR_SELF) CUSTOM_NEW | No. of Items: 0, CREATED
- SM232**: 16 Apr 13:21, ms HE, Self (VENDOR_SELF) HEM | No. of Items: 0, CRE...

Mobile App

Reverse Pickups can be managed seamlessly for both RTO and CIR orders

Reverse Pickups

Unassigned Pickups Pending Redispatch Pending All

<input type="checkbox"/>	Reverse Pickup #	Order #	Required Action	Created Status	Shipping Provider	Tracking #	Replacement SO #
<input type="checkbox"/>	124	SO14	Wait For Return & Cancel	CREATED			
<input type="checkbox"/>	118	SO332	Replace Immediately & Expect Ret...	CREATED			SO332-R118
<input type="checkbox"/>	111	SO254	Wait For Return & Replace	CREATED			
<input type="checkbox"/>	109	SO254	Replace Immediately & Expect Ret...	CREATED			SO254-R109
<input type="checkbox"/>	108	SO254	Wait For Return & Cancel	CREATED			
<input type="checkbox"/>	102	SO264	Wait For Return & Cancel	CREATED			
<input type="checkbox"/>	94	SO264	Replace Immediately & Expect Ret...	CREATED			SO264-R94
<input type="checkbox"/>	93	SO23442	Wait For Return & Cancel	CREATED			
<input type="checkbox"/>	92	SO234	Wait For Return & Replace	CREATED			
<input type="checkbox"/>	90	SO230	Replace Immediately & Expect Ret...	CREATED			SO230-R90
<input type="checkbox"/>	68	SO175	Replace Immediately & Expect Ret...	CREATED			SO175-R68
<input type="checkbox"/>	67						SO165-R67

RTO – Return to Origin i.e. the customer was not available during the time of delivery, and the package has to return as it is

CIR – Customer Initiated Return i.e., customer initiated the return after receiving the package, a reverse pick has to be arranged by Marketplaces/Vendors depending upon from where it originated

One-time System Setup

To capture all the required information in Unicommerce

Configure Warehouses

- Define facilities corresponding to the warehouses to be managed
- Can be done through APIs/File Import/UI (CreateFacility API)



Define Vendors

- Define vendors to be managed along with key attributes
- Can be done through APIs/File import/UI



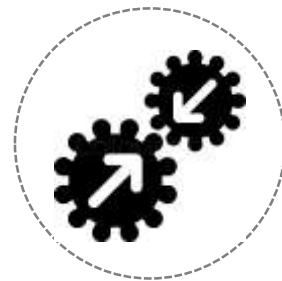
Define SKUs

- Define SKU master in the system
- Can be done through APIs/File Import/UI (CreateOrEditItemType API)



Integrations with ERP

- The API integration with ERP needs to be done seamless flow of purchase order, inventory flow and order management



Case Study 1: Largest Footwear Manufacturer & Online Retailer in India

Company Overview

India's one of the largest men & women footwear brand and manufacturer is based out of North India. The company manufactures almost 1 Lac pairs every day and the revenue exceeds more than 100 MN dollars. Over the last 50 years, the company has made its strong presence in Indian footwear market with a wide network of 500+ distributors and sell their footwear brand through 50,000+ retail (EBO & MBO) outlets. In order to match consumer expectation, the company has also launched its exclusive online store for each of their brand and also sell them on established online marketplaces – Flipkart, Myntra, Jabong, Snapdeal and Amazon India.

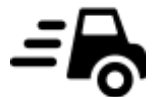
The client has a complex system consisting wide network of 500+ distributors and 50,000+ retail outlets. Their goal was to make the system simplified and aligned for all the warehouse inward/outward activities:



Simplified Warehouse Management



Centralised Order Management



Simplified Order Fulfilment



Centralised Inventory Management

Client's Challenges before Unicommerce

Before implementing Uniware WMS, the company's entire WMS operations was running on a bespoke ERP solution which could not deliver a great experience when it comes to the scalability, usability, and product features required specific to the client's complex business model. This resulted in several operational challenges, such as:



Lack of Real-time Inventory Visibility



No Automated Order Status Sync



Lack of Ecommerce Focused Warehouse Management Operations



Lack of Automated Solution

Benefits After Collaboration with Unicommerce



Cost Effective

Automated system resulting in smooth fulfilment operations at ground level & cost reduction in P&L and balance sheet



Easy Monitoring

Easy monitoring of the remote facilities and ability to generate MIS required for business plans & operations



Increased Sales

Managing increased order flow with same manpower (35% increase in facility level) leading to higher profitability



Inventory Management

Inventory management at item level through complete visibility to HQ and warehouse managers through scheduled daily reports



Return Management

Effective returns management to significantly improve returns reconciliation (more than 50% benefit)

Case Study 2: Global Health and Wellness Products Retailer

Company Overview

The health products retailer operates on a network of approximately 9,000 locations worldwide. Their products range majorly includes protein, performance supplements, weight management supplements, vitamins, herbs and greens and wellness supplements. They have a significant global presence and continue to expand in India, with the current footprint including a warehouse and around 45+ stores across the country.

With their presence in the online arena of Indian markets, they are now working on a multi-channel business model which now drives them to fulfil below goals as an organization for higher revenues.

Being a successful global player, the company intends to scale their online operations significantly, and thus wanted to invest in a technology solution which can help them achieve the following goals:



Simplified Warehouse Management



Centralised Order Management



Higher Stock Freshness In Supply Chain



Centralised Inventory Management

Client's Challenges before Unicommerce

The company has a diversified, multi-channel business model and intends to sell its products and services in India through its physical stores as well as online medium. It would also include franchise activities, third-party contract manufacturing, e-commerce and corporate partnerships. Since it is a globally present company and sees a multi-fold growth each year, their team had specifically forecasted some of the challenges they expected to face in the Indian markets:



Lack of Centralised Order Management



Lack of Sales & Revenue Calculations

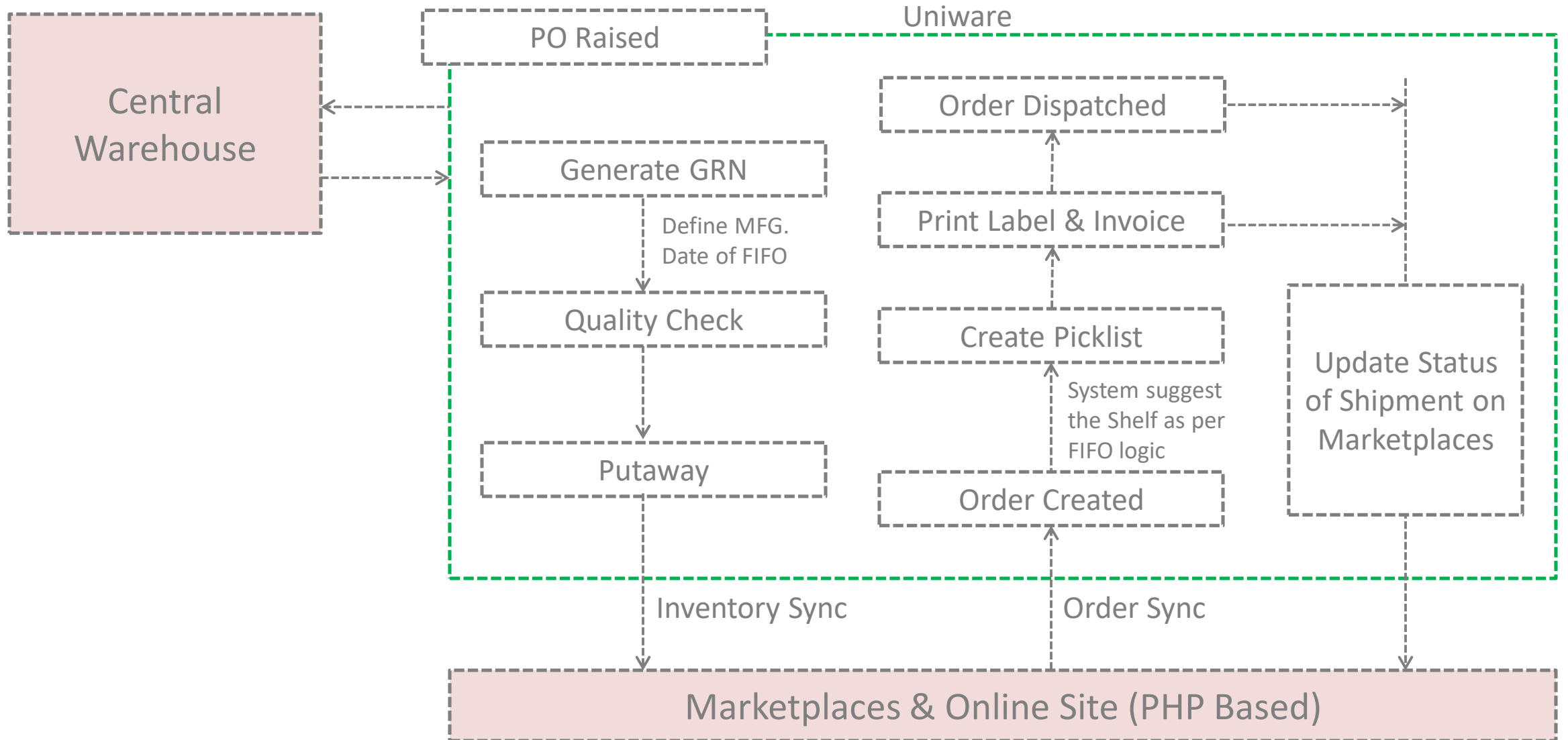


Lack of Centralised Inventory Management



Lack of Keeping Track of Freshness of Products

Warehouse Use Cases We Implemented



Benefits After Collaboration with Unicommerce



Inventory Management

Unicommerce's unified-panel supported them to manage centralized inventory in a multi-sales channel business ecosystem.



Order Management

Entire lifecycle for order processing from picking, packing to dispatching and delivering was managed centrally with Unicommerce centralized order management.



FIFO Implementation

The pain areas of monitoring the expiry date and keeping a track of shelf-lives of medicines and other health related products were now easily accomplished with an implementation of FIFO



Returns & Cancellations

Unicommerce's strong mechanism to handle Returns and Cancellations, helped them to make real-time inventory replenishment updates.



Reports & Dashboards

Customized Reports and dashboards assisted the online retailer to analyze its sales, predict revenues and manage order flux.



Seamless Integration

Unicommerce provided seamless integration with their own PHP based website. This integration helped them to pull orders and manage inventory centrally.



Item Label Barcode

Unicommerce customized the item label barcode for them to generate random series to avoid copying and counterfeit.

Our Integrated Solution Partners

40+ Marketplaces
& Carts



30+ Logistics
Partners



10+ ERP Systems



We have an open API architecture, which allows any client to seamlessly integrate their existing systems with our modules, allowing minimum disruption to the existing ways of working, if required

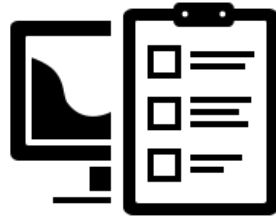
Our Solutions Have demonstrated high Return on Investment across multiple customers



20% - 30%
Increased Sales Growth



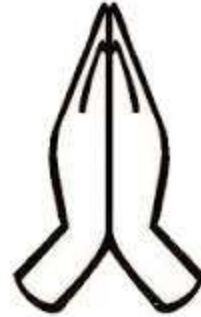
30% Lower
Manpower Cost



25% Reduced
Inventory Cost



20% Reduced
eCommerce Returns



Thank You

