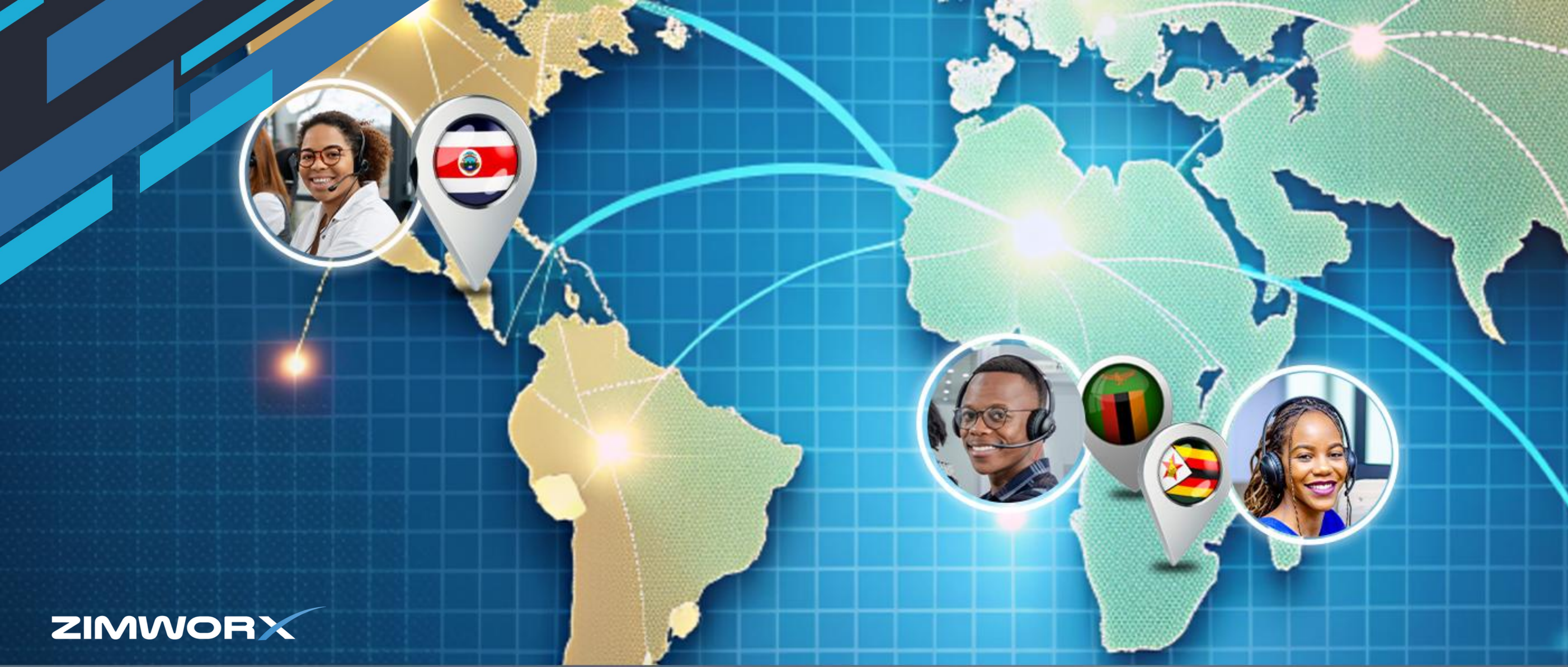# ZIMWORX

Your Trusted Partner for Remote/Virtual Teams

Currently Supporting
388 Clients
46 States
9 Countries

Current Centers:
Harare, Zimbabwe
Lusaka, Zambia,
Liberia, Costa Rica
Over 1,100+ Team Members

ZIMWORX

OUTSOURCING SELECTION CRITERIA

1. Experience & Reputation
2. Services Offered
3. Quality Assurance
4. HIPAA Security & Compliance
5. Technology & Infrastructure
6. Scalability & Flexibility
7. Fixed Cost vs. Production
8. Communication & Support
9. Contract vs. No Contract

ZIMWORX

ZIMWORX

WHAT MAKES US
UNIQUE?

No Long-Term Contracts

Full Time Dedicated - *They Only Work For You*

University Educated

Speak the Queen's English

No Work From Home

Expect Savings Between 50%-65%!

INDUSTRIES WE SERVE!

- **Health Care Providers**
- **Residential & Commercial Cleaning**
- **Accountants & Finance Companies**
- **Veterinarian Practices**
- **IT Providers**
- **Background & Employment Verification**
- **Legal Services**

- **Real Estate**
- **Debt Consolidation**
- **Sales & Business Development EA**
- **Plus more...**

PLUS MORE!

ZIMWORX

ROLES YOU CAN DELEGATE NOW!

- Customer Service
- Front Desk/Admin Support
- Research & Analysis
- Social Media Management
- IT Support
- Insurance Verification
- IT Support

- Adjudication/Record Processing
- Appointment Confirmation
- A/P and Payroll Support
- Executive/Personal Assistant
- Revenue Cycle Management
- Background Checks
- Marketing

VIEW ADDITIONAL ROLES HERE

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OPERATIONAL IMPACT OF OUTSOURCED TEAM MEMBERS

1 Enhanced Staffing Efficiency:

- Address the challenge of finding and hiring qualified staff
- Providing access to a broader, more qualified workforce
- Lower attrition rate

2 Streamlined Training and Onboarding:

- Pre-trained and educated team members
- Significantly reduce the time and resources needed for training new staff
- Ensures operational continuity

3 Reduced HR and Administrative Burdens:

- Outsourcing leads to fewer on-site HR responsibilities
- Reduce overhead related to benefits, payroll, legal compliance

4 Consistent Customer Experience:

- Ensure high consistency in customer communication and care
- Improve patient satisfaction and loyalty with professional, fluent communication in Queen's English

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FINANCIAL IMPACT OF OUTSOURCED TEAM MEMBERS

1 Significant Cost Savings*:

• Outsourcing a team member avg cost is $2,150 per month, or $25,800 annually, substantially lower than the $54,844** average annual cost for on-site staff

• This produces over 50% savings in staffing costs

2 Elimination of Hidden Costs:

• Outsourcing helps avoid indirect costs associated with high turnover

• Including: repeated hiring, training, and productivity loss during transition periods

3 Stable Workforce, Minimized Turnover:

• Outsourced team members contribute to a stable workforce

• Reduce high turnover rates in the workplace

• Ensure operational continuity and minimize frequent rehiring and retraining costs
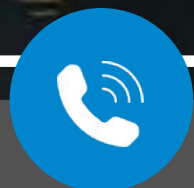
4 Scalable Financial Benefits:

• Companies can scale their operations more efficiently

• Cost** savings ranging from $29,044 with one outsourced team member to $145,220 with five outsourced team members, reflecting the annual savings compared to on-site personnel

*Based on annual cost of: Dental Coordinator, Director of First Impressions, Hygiene Coordinator, and Accounting Support roles.
** Based on DentalPost 2023 Salary Survey and Fringe Cost of 29% - Bureau of Labor Statistics Mar 2024

ZIMWORX

GETTING STARTED

1.
SCHEDULE A DISCOVERY CALL

2.
WE SELECT TOP CANDIDATES FROM OUR TALENTED POOL

3.
WE SET UP VIDEO INTERVIEWS WITH YOU

4.
YOU SELECT THE BEST PERSON FOR THE JOB

5.
THE ONBOARDING PROCESS BEGINS

ZIMWORX

We can onboard your new team member in as little as five days!

NEXT STEPS

J.W Oliver
Visionary / Managing Partner

We are thrilled to support your organization in enhancing growth, boosting productivity, and efficiently managing costs through the use of virtual/remote teams.
As a Christian entrepreneur with a Win Win Win philosophy, we take pride in donating 51% of all profits to Christian ministries worldwide.

SCHEDULE A DISCOVERY CALL

Hiring remote/virtual team members from ZimWorx gets you one step closer to success!

Info@Zimworx.com

940.757.0022

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