

HALF-YEAR RESULTS 2023

4 AUGUST 2023

Agenda



Overview of the first half of 2023



Financial key figures for the first half of 2023



Real estate portfolio and pipeline



Sustainability



Overview

Continuous increase in rental income

- Rental income increased by 6.3% due to rent increases and special effects.
- Completion of investment properties under construction will be reflected in rental income mainly from the 2nd half of the year.
- ➤ First-time reference interest rate adjustment for residential rents will have an impact on rental income towards the end of the year.
- ➤ The vacancy rate in the investment portfolio was reduced to 4.2% (4.3% as at 31 December 2022).

Positive response to condominiums / slight correction in property values

- ➤ In the "Aura" condominium project in Horgen, 35 of the 37 apartments have already been notarised. These will be handed over to the buyers in mid-2024.
- The sale of the Oberägeri "Edenblick" condominium project has started promisingly.
- There was an overall devaluation of CHF 9.3 million on the investment properties. This moderate change in value of -0.27% reflects the quality of the portfolio.

Continuing solid financing

- First issue of a CHF 100 million green bond with a coupon of 2.625% and a term of six years.
- ➤ The average interest rate for financial liabilities was 1.2% in the first half of 2023 (1.0% in the 2022 financial year) and average residual maturity was 5.3 years (5.3 years in the 2022 financial year).









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Focus 2023



Key income statement figures I

CHF million	HY 2022	HY 2023		Δ y-o-y %
Net rental income	60.0	64.4	7	7.3
Profit on development projects and sale of trading properties	3.8	9.0	7	134.9
Net income from revaluation	31.5	-9.3	7	-129.6
Profit on disposal of investment properties	0.0	0.7	7	nmf
Personnel, operating and administrative expenses ¹	-16.0	-16.4	7	2.3
EBIT	81.4	50.8	7	-37.5
EBIT excluding revaluation	49.8	60.1	7	20.7
Financial result	-7.8	-9.5	7	20.8
Tax expense	-11.5	-8.6	7	-25.2
Profit	63.5	34.3	7	-46.1
Profit excluding revaluation	39.1	43.1	7	10.2

¹ Capitalised own-account services are netted against personnel, operating and adminstrative expenses in the figures presented here.

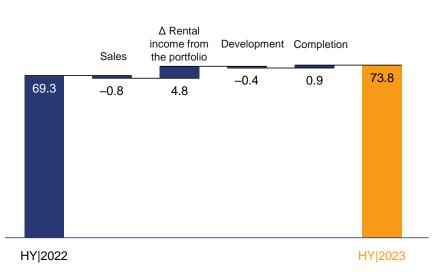
Key income statement figures II

	HY 2022	HY 2023		Δ y-o-y %
Earnings per share (CHF)	9.22	4.72	7	-48.8
Earnings per share excluding revaluation (CHF)	5.68	5.94	7	4.6
EPRA key performance measures	HY 2022	HY 2023		Δ y-o-y %
EPRA key performance measures EPRA profit (CHF million)	HY 2022 40.4	HY 2023 40.6	<u></u> <i> </i>	∆ y-o-y % 0.7
		<u> </u>	<u> </u>	

Significantly higher rental income

Development of income from rental of properties

in CHF million



- At CHF 73.8 million, rental income exceeded the previous year's figure (prior year: CHF 69.3 million).
- Income from rental of properties includes special effects amounting to CHF 3.5 million.
- > EPRA rental increase like-for-like excluding special effects for the first half of 2023 was 1.3% (prior year: 0.1%).
- The vacancy rate as at 30 June 2023 was below the prioryear level at 4.2% (as at 31 December 2022: 4.3%)
- Net initial yield from investment properties was slightly higher at 3.6% compared with the level of 31 December 2022 (3.5%).

Net income from the revaluation of investment properties

Breakdown of net income from revaluation

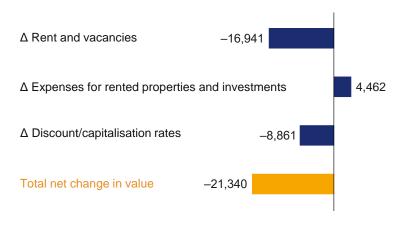
TCHF



- Revaluation resulted in net income of CHF -9.3 million (prior year: CHF 31.5 million).
- The devaluation of commercial and residential properties amounted to CHF 21.3 million (previous year: appreciation of CHF 3.9 million).
- Development properties and investment properties under construction were revalued upwards by CHF 12.0 million overall (prior year: CHF 27.6 million).
- As at 30 June 2023, the average capital-weighted nominal discount rate applied to all DCF valuations was 3.98% (as at 31 December 2022: 3.98%), within a range of 3.15% to 5.70% (as at 31 December 2022: 3.15% to 5.70%).
- The average capital-weighted capitalisation rate was 2.98% (as at 31 December 2022: 2.98%), within a range of 2.15% to 4.70% (as at 31 December 2022: 2.15% to 4.70%).

Factors influencing net income from revaluation

Breakdown of factors influencing the net income from revaluation of commercial and residential properties TCHF



- The revaluation of commercial and residential properties resulted in a net devaluation of CHF 21.3 million (as at 31 December 2022: appreciation of CHF 0.4 million).
- > The negative net change in value results mainly from the adjustment of the short-term inflation assumptions and to increasing discount and capitalisation rates.
- The discount and capitalisation rates were increased for eight properties.

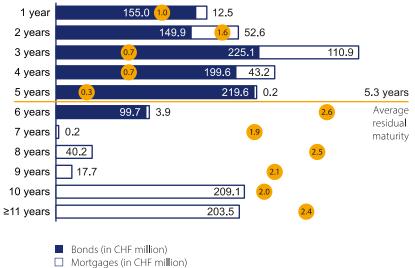
Key balance sheet figures

	31.12.2022	30.6.2023		Δ y-o-y %
Cash (CHF million)	24.7	109.1	7	342.4
Overall portfolio (CHF million)	3,700.2	3,708.4	7	0.2
Equity (CHF million)	1,904.8	1,863.0	7	-2.2
Equity ratio	49.4%	47.2%		
Return on equity ¹	7.9%	3.7%		
Interest-bearing liabilities (CHF million)	1,609.8	1,743.0	7	8.3
Ø residual maturity as at the reporting date (years)	5.3	5.3	\rightarrow	0.0
EPRA-LTV	42.3%	43.4%		

¹ In the half-year period, return on equity is always reported as an annualised figure.

Focus on a balanced maturity structure

Residual maturity of financial liabilities/ average interest rate prospective by maturity¹



- In the reporting period, a green bond of CHF 100 million with a term of six years and a coupon of 2.625% was issued for the first time.
- For the 2023 financial year, loans of CHF 93.7 million have already been newly admitted or renewed, with an average maturity of ten years and an interest rate of 2.1%.
- The average residual maturity, unchanged as at 31 December 2022, is 5.3 years.
- Due to rising interest rates, the average interest rate increased to 1.3% as at 30 June 2023 (as at 31 December 2022: 1.2%).

- Average interest rate prospective by maturity (in %)



Overview of the first half of 2023



Financial key figures for the first half of 2023



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Sustainability



Focus 2023

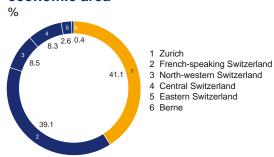


Well-balanced portfolio mix through ongoing optimisation

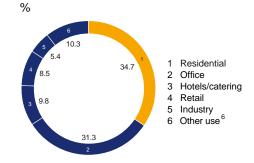
in CHF million	31.12.2022	30.6.2023	Δ y-o-y %	Share in %
Investment properties	3,113	3,083	-0.9	83
Commercial properties ¹	1,726	1,705	-1.2	46
Residential properties ²	1,386	1,378	-0.6	37
Developement properties	588	625	6.4	17
Commercial properties (investment)	125	134	7.4	3
Residential properties (investment)	179	207	16.0	6
Commercial properties (trading)	32	33	0.3	1
Residential properties (trading) ³	251	251	-0.2	7
Total value	3,700	3,708	0.2	100

¹ Including owner-occupied properties and excluding tenant improvements.

Breakdown of portfolio by economic area⁴



Rental income by type of use⁵



² Including investment properties intended for sale.

³ Excluding right-of-use assets.

⁴ Breakdown of fair values/carrying amounts of properties by economic area (investment portfolio).

⁵ Breakdown of target rental income by type of use (investment properties).

⁶ Other use mainly comprises car parks and ancilliary uses.

Sustainable value creation from attractive development for the own portfolio

CHF 1	Under construction: 50 million (31.12.2022: CHF 1	50 million)		CHF 550		n planning 31.12.2022		30 million)	
2023	2024	2025	2023	2024	2025	2026	2027	2028	2029
- ∘	Zurich, Allmendstrasse 90 – 10 (Manegg) Zurich, Talwiesenstrasse 123 (e, Rue des e-Montbend			- 0		, Baufeld 3 vell-Areal
	Lausanne, Rue de Genève 19/21 (Jumeaux)			anne, Place / Chemin o				 0	
	St. Gallen, Wassergasse 50/52	2			urgauerstra , Avenue d'				
			Lausen, Hauptstrasse		4 – 6 (Ra	sude) ² ngen-Brüttis Erni-Areal			o

The schedule is subject to change due to delays in the approval and realisation process.

¹ Projects in planning comprise plots of land owned by Mobimo or with a secured purchase option.

² Completion is scheduled for 2030.

Residential building – Zurich, Allmendstrasse 90 – 104 (Manegg) – fully rented



Project description

Modern new construction project for the own investment portfolio. All apartments and commercial space already rented. Municipal kindergarten as the main tenant of the commercial space.



Total rentable area m²

11,935

Total number of apartments

157

Fair value CHF million

137.7

Target rental income CHF million p.a.

4.6

Heating type

District heating with photovoltaics

Completion date

March 2023

Residential building – Zurich, Talwiesenstrasse 123 (Tiergarten)



Project description

Successful conversion of a commercial building into a residential building. All apartments already rented.



Total rentable area m²

5,978

Total number of apartments

59



58.5

Target rental income

2.0



Heating type

District heating

Completion date

CHF million p.a.

June 2023

Commercial building – Lausanne, Rue de Genève 19/21 (Jumeaux)



Project description

Extensive renovation of the two buildings Rue de Genève 19 and 21 into commercial and leisure buildings in Lausanne's Quartier du Flon.



Total rentable area m²

7,186

Tenants

amongst others
PostFinance,
City of Lausanne

Fair value CHF million

35.3

Target rental income

1.9

Occupancy rate

67% rented, 15% contracts in progress **Completion date**

CHF million p.a.

June 2023



Commercial building – St. Gallen, Wassergasse 50/52



Project description

Sustainable conversion of a pure office space into a modern co-living concept as well as storage space for self-storage in the basement.



Total rentable area m^2

3,414

Total number of apartments



Fair value CHF million

13.8

Target rental income CHF million p.a.

0.8



Occupancy rate

94%

Completion date

July 2023

Portfolio optimisation and capital recycling

Sale

Hochstrasse 59, 69-75 8200 Schaffhausen



Fair value 31.12.2022 **TCHF 11,820**

Target rental income p.a. **TCHF 579**

Notarisation

12 January 2023

- The sale in 2023 resulted in proceeds of CHF 12.5 million and a profit of CHF 0.7 million.
- Further properties are in the process of being sold as part of a portfolio optimisation.
- The proceeds are reinvested in the project pipeline as part of the capital recycling strategy.

Potential for profits from sustainable condominium pipeline



The schedule is subject to change due to delays in the approval and realisation process.

¹ Projects in planning comprise plots of land owned by Mobimo or with a secured purchase option.

² The timeline for the development site acquired at the end of 2021 in Wangen-Brüttisellen is still in development.

Horgen, Allmendgütlistrasse (Aura)



Project description

New construction project with 37 apartments at a quiet location in Horgen above Lake Zurich.



Number of houses

Total number of apartments

37

Planned sales proceeds
CHF million

70

Sales stand

35 notarisations



Heating type

Ground-source heat pump with photovoltaics

Expected end of construction

2024

Oberägeri, Lutisbachweg (Edenblick)



Project description

New condominium project with breathtaking lake view, private lake access and attractive room concept.

Number of houses

10

Total number of apartments

90



Planned sales proceeds
CHF million

208

Sales stand

29

reservations



Heating type

Heat exchanger via lake water utilisation and photovoltaics **Expected end of construction**

2026

Capital gains from development for third parties

In planning

Birchlenstrasse 20-26 8600 Dübendorf



Project description

The construction of 52 apartments is planned in Dübendorf. The current intention is to sell the entire project to a third-party investor.

Project status

Preparatory work started in the second quarter of 2023. Construction started in July 2023.

- The project volume as of 30 June 2023 is CHF 310 million (31 December 2022: CHF 310 million).
- > The third-party development pipeline comprises four projects in planning as at 30 June 2023.
- Three of the four projects are in the greater Berne area and one in the greater Zurich area.



Overview of the first half of 2023



Financial key figures for the first half of 2023



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Sustainability



Focus 2023



Positive sustainability development

Real estate portfolio and development

- Commissioning of the new development Manegg, Zurich SIA Effizienzpfad Energie, 2000-Watt-Gesellschaft PV system, interconnection for self-consumption (ZEV) CO₂-emissions during construction: 9.23 kg CO₂eq/m² CO₂-emissions during operation: 2.73 kg CO₂eq/m²
- Commissioning of the renovation project Rue de Genève 19/21 (Jumeaux), Lausanne Energetic renovation
- Commissioning of the renovation/conversion project
 Tiergarten, Zurich
 Conversion from office to residential, preservation of static
 structure, reduction of grey energy
- Start of the project "Energétique du Flon", Lausanne Development of the GLS building management system, modernisation of building services, optimisation of operations

Mobimo as a company

- ➤ Issuance Green Bond CHF 100 million for (re-)financing sustainable projects
- Start of process of DGNB certification of the investment portfolio and operational certification of six investment properties
 Total share of certification in investment portfolio > 40%
- "Green Lease" clause for business rental agreements Integration as of 01.07.2023
- ➤ Elaboration of the guideline for the evaluation of suppliers Integration of sustainability criteria
- Elaboration of the guideline for the procurement policy Procurement policy sustainability criteria
- > Start of the project implementation of the employee innovation competition

 "innovative energy production" and "biodiverse."
 - "innovative energy production" and "biodiverse environmental areas"



Overview of the first half of 2023



Financial key figures for the first half of 2023



Real estate portfolio and pipeline



Sustainability



Focus 2023



Focus on business activity

Real estate portfolio

- Realise further potential in rental income and continuously adjust rents according to contract
- > Start of implementation of multi-tenant concept for property in Zurich, Hardturmstrasse

Development

- Handover of "Baubereich 1" in Aarau to Realisation.
- Establishment of a concept for the acquisition of the RAD site in Zurich, Oerlikon

Realisation

- > Start of construction of the Oberägeri condominium project
- > Further cost optimisation of the project in Köniz

Mobimo as a company

- On track for 2023 outlook
- Further sales possible in terms of capital recycling
- Profitability increase and cost control

Your contact persons



Daniel Ducrey
CEO
daniel.ducrey@mobimo.ch



Jörg Brunner CFO joerg.brunner@mobimo.ch



Email: ir@mobimo.ch



Tel: +41 44 397 11 97



Mobimo Management AG



@mobimoimmo

Financial calendar



9.2.2024

Publication of 2023 annual results



26.3.2024

24th Annual General Meeting

Disclaimer

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As a result of rounding, the sums and totals of individual positions may be larger or smaller than the sums and totals arrived at by adding the positions together, or larger or smaller than 100%.

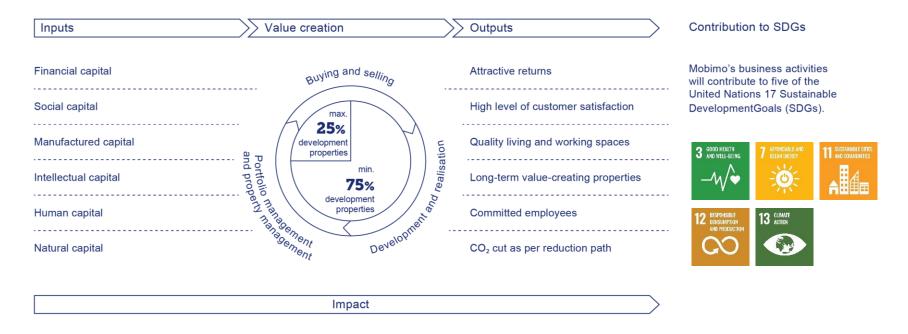
The "Definition of Alternative Performance Measures" document, available at www.mobimo.ch > Investors > Investor services > Glossary, includes definitions of key indicators that are not defined under IFRS, EPRA, SIA (Swiss Society of Engineers and Architects) standard D 2013, Corporate Governance Best Practice Recommendations or other standards.



APPENDIX

Long-term strategy for growth and stable returns

Mobimo pursues its long-term goals based on a clear strategy and an established, solid business model.



Key income statement figures I – 5-year overview

CHF million	HY 2019	HY 2020	HY 2021	HY 2022	HY 2023		∆ y-o-y %
Net rental income	52.2	52.0	55.9	60.0	64.4	7	7.3
Profit from development projects and sale of trading properties	2.4	2.7	54.4	3.8	9.0	7	134.9
Net income from revaluation	18.8	25.1	19.9	31.5	-9.3	7	-129.6
Profit on disposal of investment properties	0.0	1.5	0.0	0.0	0.7	7	nmf
Personnel, operating and administrative expenses ¹	-18.8	-16.3	-16.2	-16.0	-16.4	7	2.3
EBIT	55.4	65.8	115.4	81.4	50.8	7	-37.5
EBIT excluding revaluation	36.6	40.8	95.5	49.8	60.1	7	20.7
Financial result	-14.1	-14.5	-11.5	-7.8	-9.5	7	20.8
Tax expense	1.1	-9.9	-20.5	-11.5	-8.6	7	-25.2
Profit	43.6	41.7	83.7	63.5	34.3	7	-46.1
Profit excluding revaluation	28.5	21.5	67.3	39.1	43.1	7	10.2

¹ Capitalised own-account services are netted against personnel, operating and adminstrative expenses in the figures presented here.

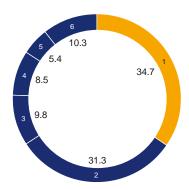
Key income statement figures II – 5-year overview

	HY 2019	HY 2020	HY 2021	HY 2022	HY 2023	Δ y-o-y %
Earnings per share (CHF)	6.53	6.25	12.54	9.22	4.72	→ -48.8
Earnings per share excluding revaluation (CHF)	4.26	3.22	10.08	5.68	5.94	7 3.9

EPRA key performance measures	HY 2019	HY 2020	HY 2021	HY 2022	HY 2023	Δ y-o-y %
EPRA profit (CHF million)	34.4	24.1	30.5	40.4	40.6	7 0.7
EPRA profit per share (CHF)	5.15	3.61	4.56	5.86	5.60	-4.4
EPRA rental increase like-for-like	- 0.1%	0.2%	0.6%	0.1%	1.3%	

Details of the investment portfolio

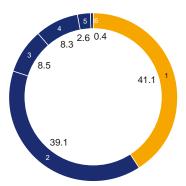
Rental income by type of use¹ %



- 1 Residential
- 2 Office
- 3 Hotels/catering
- 4 Retail
- 5 Industry
- 6 Other use²

Breakdown of portfolio by economic area³

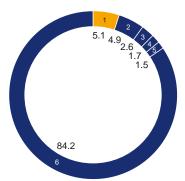
%



- 1 Zurich
- 2 French-speaking Switzerland
- 3 North-western Switzerland
- 4 Central Switzerland
- 5 Eastern Switzerland
- 6 Berne

Shares of the five biggest tenants⁴

%



- 1 Swisscom Group
- 2 SV Group
- 4 Senevita AG
- 3 Coop Group
- 5 Galderma S.A.
- 6 Other tenants
- ⁴ From 1 July 2023, the SV Group will take the place of the Swisscom Group as the largest tenant. The change is attributable primarily to the discontinuation of rental income in the property at Hardturmstrasse 3/3a/3b, Zurich (Mobimo-Hochhaus).

¹ Breakdown of target rental income by type of use (investment properties).

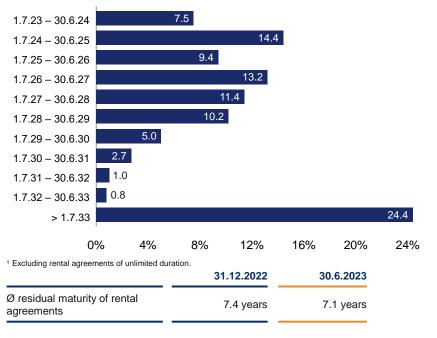
² Other use mainly comprises car parks and ancillary uses.

³ Breakdown of fair values/carrying amounts of properties by economic area (investment properties).

High income stability due to the maturity structure of the fixed rental agreements

Maturity profile of fixed-term rental agreements¹

CHF million



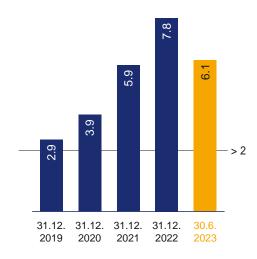
- The average residual maturity of the fixed rental agreements as at 30 June 2023 was 7.1 years (as at 31 December 2022: 7.4 years).
- 24.4% of the fixed rental agreements have a maturity of more than 11 years. Of these, around 54% are for hotels and catering and 19% for industry. The remaining rentals are distributed among office, retail and other uses.

Solid foundation for high-quality growth



- > Target of > 40% met.
- Company's capital base strengthened by capital increase.

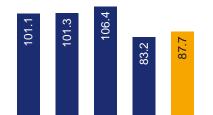
Interest coverage ratio



Target of > 2 clearly exceeded.

Net gearing

%



< 150%

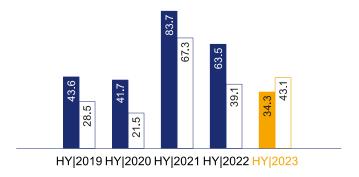
31.12. 31.12. 31.12. 31.12. 30.6. 2019 2020 2021 2022 2023

- > Significantly below target value of 150%.
- > High degree of financing leeway.

Profit and earnings per share

Profit including and excluding revaluation

CHF million

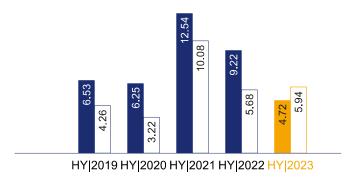


■■ Profit

□□ Profit excl. revaluation

Earnings per share including and excluding revaluation

CHF



■■ Earnings per share

□□ Earnings per share excl. revaluation

Share data

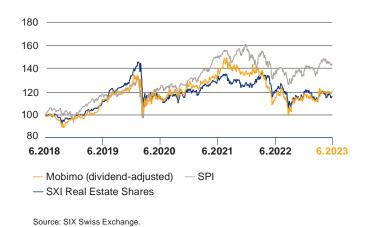
	31.12.2019	31.12.2020	31.12.2021	31.12.2022	30.6.2023		Δ y-o-y %
Shares outstanding (number)	6,597,165	6,594,117	6,596,379	7,252,377	7,257,459	7	0.1
Market capitalisation (CHF million)	1,903.3	1,885.9	2,015.2	1,711.6	1,749.0	7	2.2
NAV per share (CHF) ¹	232.26	237.31	250.74	262.64	256.70	7	-2.3
Stock market price of shares on reporting date (CHF)	288.50	286.00	305.50	236.00	241.00	7	2.1

¹ As at 30 June 2023, the NAV corresponded to the diluted NAV.

Share performance

Share performance (indexed) compared with SPI and SXI

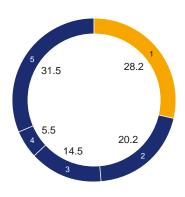
%



- The dividend-adjusted share price has increased by around 20.2% over a five-year period. The Swiss Performance Index (SPI) and SXI Real Estate Shares Index rose by 43.9% and 15.9% respectively over the same period.
- Average annual performance (total return) of 5.0% since the initial public offering in June 2005.
- As at 30 June 2023, Mobimo's share price of CHF 241.00 was around 6.1% below the diluted NAV of CHF 256.70.
- Liquidity remains strong:
 - An average of 8,237 shares were traded each day (prior year: 11,994 shares).
 - > Turnover of around CHF 243.2 million (prior year: CHF 416.9 million).

Composition of shareholders

in %



- 1 Pension funds. insurers, banks
- 2 Foundations, funds
- 3 Individuals
- 4 Other companies
- 5 Shares pending registration

- > Free float as at 30 June 2023: 100% (as per SIX Swiss Exchange definition).
- As at 30 June 2023, the following shareholders held 3% or more of the share capital:
 - Credit Suisse Funds AG, 6.8%,
 - BlackRock, Inc., 5.0%,
 - UBS Fund Management (Switzerland) AG, 3.4%,
 - Dimensional Holdings Inc., 3.0%.

Address	Fair value as of 30.6.2023 in CHF million	Usage
Zurich (Labitzke) Hohlstrasse 481 – 485b; Albulastrasse 34 – 40	191.5	Rental apartments/ commercial property
Lausanne, Horizon 4 – 6; Avenue d'Ouchy 4 – 6	135.0	Commercial property
Affoltern am Albis, Obstgartenstrasse 9; Alte Obfelderstrasse 27/29, 31 – 35	117.0	Retirement/care home, retirement and rental apartments
Urdorf, In der Fadmatt 1 – 63; Uitikonerstrasse 22, 24	105.6	Apartments and terraced houses

¹ Total fair value CHF 1,432 million

Address	Fair value as of 30.6.2023 in CHF million	Usage
Zurich, Mobimo Tower-Hotel Turbinenstrasse 20	105.4	Hotel
Lausanne, Place de la Gare 10; Chemin de Mornex 3; Rue du Petit-Chêne 36/38	100.9	Rental apartments/ commercial property
Lausanne (Petit Mont-Riond) Rue Voltaire 2 – 12	92.3	Rental apartments
Zurich, Letzigraben 134 – 136	84.1	Rental apartments

¹ Total fair value CHF 1,432 million

Address	Fair value as of 30.6.2023 in CHF million	Usage
Lausanne (Les Merciers) Voie du Chariot 4 – 7	78.8	Commercial property
Zurich, Friesenbergstrasse 75	78.5	Commercial property
Kriens, Am Mattenhof 12/14	73.1	Commercial property/ rental apartments
Lausanne (Ilot du Centre) Rue Beau-Séjour 8	73.0	Rental apartments

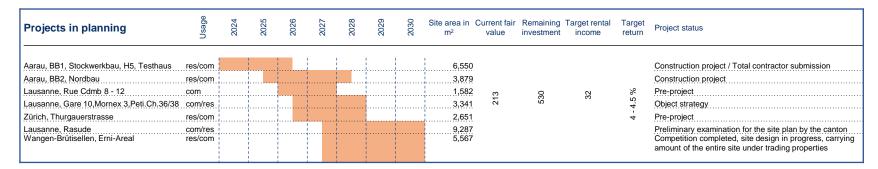
¹ Total fair value CHF 1,432 million

Address	Fair value as of 30.6.2023 in CHF million	Usage	
Regensdorf (Sonnenhof) Schulstrasse 95/97/99/101/103/105	71.5	Rental apartments	
Zurich (Mobimo-Hochhaus) Hardturmstrasse 3	66.3	Commercial property	
Au (ZH), Alte Landstrasse 93 – 99	58.9	Rental apartments	

¹ Total fair value CHF 1,432 million.

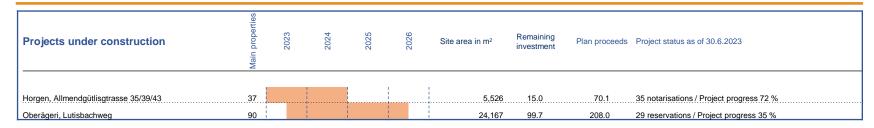
Detailed information on the project pipeline for the own portfolio

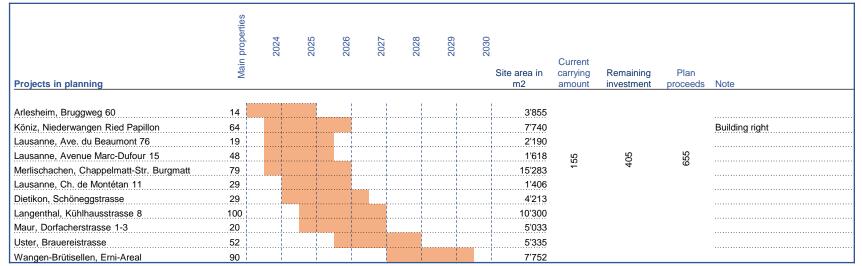
Projects under construction	Usage	2023	2024	2025	Site area in m²	Current fair value	Remaining investment	Target rental income	Project description
Zurich, Allmendstrasse 90-104	res/com				6,276	137.7	0.4	4.6	Fully rented incl. kindergarten on ground floor
Zurich, Talwiesenstr. 123 (Tiergarten)	res				4,708	58.5	0.2	2.0	All apartments already rented
Lausanne, Rue de Genève 19/21 (Jumeaux)	com				3,122	35.3	4.4	1.9	Tenant-side expansion takes place
St. Gallen, Wassergasse 50/52	com				1,372	13.8	2.2	0.8	Conversion from office to a serviced apartment building
Lausen, Hauptstrasse	res				4,813	11.3	24.7	1.2	



Amounts in CHF million

Detailed information on the trading properties project pipeline





Amounts in CHF million