GOVERNMENT OF SINDH
SUKKUR MUNICIPAL CORPORATION
REQUEST FOR PROPOSALS
FEASIBILITY STUDY AND TRANSACTION ADVISORY SERVICES

REHABILITATION AND DEVELOPMENT OF WATER DISTRTRIBUTION SYSTEM IN SUKKUR UNDER PUBLIC PRIVATE PARTNERSHIP MODE

RFP Ref. No.: SMC/XEN/PPP-MODE/RFP/ 790 of 2023
Date: 24th November 2023

ASSIGNMENT BRIEF

Sukkur Municipal Corporation (**'Procuring Agency'**) received an unsolicited proposal (**'USP'**) from a private entity seeking to design, finance, build, operate, maintain, and transfer a water distribution system project under public private partnership mode in terms of Rule 15(A) of the SPP Rules. The USP comprises, inter alia, feasibility for rehabilitation of existing water treatment plant (7.5 MGD), construction of three (3) new water treatment plants (42 MGD), filtration beds (3 MGD), overhead tanks, restoration of roads and pavers and establish water supply distribution network at Sukkur (**'Project'**).

Capitalized terms used herein and not otherwise defined shall have the meaning given to them in the RFP Document.

The Procuring Agency, to ascertain the Project's viability following the SPP Rules, appointed a Technical Committee, which recommended engaging Consultants to assist them throughout completing due diligence process, i.e., initially conducting the legal assessment, and if found viable, then undertaking financial and technical assessment considering all the associated factors laid down under the SPP Act, 2009, Sindh PPP Act, 2010, including rules, regulations, guidelines, framed thereunder.

In this regard, the Procuring Agency invites the sealed Bids from the Eligible Bidders (individual firms or their Consortia, as the case may be) for conducting a feasibility study and providing transaction advisory services to undertake the Project under a public-private partnership or any other suitable modality considering the Project's sustainability, viability, and value for money analysis in accordance with SPP Rules (**'Assignment'**).

SCOPE OF SERVICES

The consulting scope of services relating to the Project under this Assignment includes, but is not limited to the:

- Ascertain Project's viability on a standalone basis and through examining the USP with various studies conducted and its results mentioned/ claimed thereof;
- Review the legal, institutional, and regulatory frameworks and identify potential bottlenecks with possible solutions;
- Check the Project's proposed infrastructure and technical requirements;
- Develop, evaluate, and prioritize various options with SWOT, CBA, VFM, NPV (economic and financial), risk analysis for each option to achieve sustainable objectives and provide a clear-cut way forward to the Government concerning the planning, institutional arrangement, transaction structure, financial viability, and socioeconomic & environmental viability of the proposed development;
- Analyze PPP options with various structuring and risk allocation matrix;
- Prepare and deliver presentations and reports on the Projects-related documents before the PPP Policy Board and any other forum for seeking necessary approvals required under SPP Act, 2009, and Sindh PPP Act, 2010;
- Prepare bidding documents for solicitation of bids under the preferred PPP or any other suitable modality;
- Perform the tasks identified and described in RFP Document and proposed by the successful Bidder in Technical Proposal while collaborating with Project's key stakeholders, mainly the Procuring Agency, at all stages of Project's development.

ELIGIBILITY CRITERIA

The prospective Bidders (individual consulting firms or their consortium, as the case may be) must qualify the eligibility, technical evaluation criteria, and other terms & conditions with supporting documents as set out in the RFP Document.

BIDDING PROCESS

The Bidding Procedure will be conducted through National Competitive Bidding using the Quality and Cost Based Selection method as prescribed under Rules 15(2)(b) & 72(3) of the SPP Rules and is open to all the Eligible Bidders. The Contract will be awarded to a Bidder whose Bid found as the Most Advantageous Bid, i.e., a Bid attaining the highest combined weighted technical and financial score following the criteria set out in RFP Document, subject to the Competent Authority's approval.

The prospective Bidders may seek further information by obtaining the RFP Document free of cost with effect from 30th November 2023 to 10th January 2024, either **(a)** physically, by submitting a written application during office hours at the address given below or **(b)** electronically, by downloading from the websites of the Procuring Agency **https://smc.gos.pk/** or PPP Unit **https://www.pppunitsindh.gov.pk/** or SPPRA **https://ppms.pprasindh.gov.pk/PPMS/** or by sending email request addressed to **ppp.fsta@gmail.com**.

The prospective Bidders are required to submit Bids comprising one (1) original Technical Proposal, one (1) original Financial Proposal, and one (1) soft copy of the Technical Proposal (USB/ DVD) containing all the supporting documents, as applicable and identified in the RFP Document, no later than 16:30 Hrs. PST on 11th January 2024 (**'Bids Submission Deadline'**) at submission address given below.

Any Bid received late due to any reason will be rejected. The Bids (Technical Proposals only) will be opened publicly in the presence of the Bidders' representatives, who may wish to attend on the Bids Submission Deadline at 16:45 Hrs. (PST) at the office address given below. However, in the case of a public holiday announced by Government or due to any unavoidable circumstances on Bids Submission Deadline, the Bids will be received and opened on next Business Day at same time/ venue.

The Bids submitted must remain valid for a period of ninety (90) Days effective from the Bids Submission Deadline and must be accompanied by a bid security equivalent to 2% of the total quoted bid in shape of a pay order/ demand draft/ bank guarantee, valid for a period of twenty-eight (28) Days beyond bid validity period, issued by scheduled bank of Pakistan in favor of **'Sukkur Municipal Corporation'**.

The Procuring Agency reserves the right to reject any or all Bids subject to the relevant provisions of the SPP Rules and may cancel the Bidding Process at any time prior to the acceptance of a Bid in terms of Rule 25 of the SPP Rules.

The address referred to above for the issuance of the RFP Document, and submission and opening of bids is:

Executive Engineer (Civil)
Sukkur Municipal Corporation
Address: Executive Engineer, Sukkur Municipal Corporation, Sukkur.
Phone: +92 71 9310307 **Fax:** +92 71 9310307 **Email:** ppp.fsta@gmail.com smc.sukkur786@gmail.com