

<p>Buy</p> <p>EUR 32.00</p> <p>Price EUR 17.52</p> <p>Upside 82.6 %</p>	<p>Value Indicators: EUR</p> <p>DCF: 32.00</p> <p>FCF-Value Potential 23e: 28.00</p>	<p>Warburg ESG Risk Score: 2.3</p> <p>ESG Score (MSCI based): 3.0</p> <p>Balance Sheet Score: 2.0</p> <p>Market Liquidity Score: 2.0</p>	<p>Description:</p> <p>Leading solution provider for niche markets advanced packaging, 3D integration, LED, MEMS</p>
	<p>Market Snapshot: EUR m</p> <p>Market cap: 334.6</p> <p>No. of shares (m): 19.1</p> <p>EV: 290.9</p> <p>Freefloat MC: 334.6</p> <p>Ø Trad. Vol. (30d): 1.98 m</p>	<p>Shareholders:</p> <p>Freefloat 100.0 %</p> <p>Universal Investment 9.6 %</p> <p>Luxempart 8.3 %</p> <p>Teslin 6.7 %</p> <p>Henderson 5.0 %</p>	<p>Key Figures (WRe): 2021e</p> <p>Beta: 1.3</p> <p>Price / Book: 2.2 x</p> <p>Equity Ratio: 62 %</p>

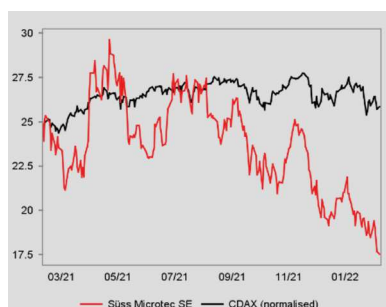
Guidance for strong growth could drive the share price

<p>Expected Figures Q4/2021:</p>							<p>Comment on Figures:</p> <ul style="list-style-type: none"> Strong order intake of > EUR 80m again and the preliminary revenue figure were announced in early January SÜSS guidance anticipates the achievement of an EBIT margin of 8–9.5% in FY 2021, which corresponds with the margin / costs forecasts at the given revenue level. Our estimates reflect the midpoint of this range 						
FY End: 31.12. in EUR m	Q4 21e	Q4 20	yoy	21e	20	yoy							
Order entry	82.0	74.4	10 %	336.0	281.1	20 %							
Sales	72.5	78.2	-7 %	261.0	252.1	4 %							
EBIT	5.1	8.3	-39 %	22.8	20.4	12 %							
Margin	7.0 %	10.6 %		8.7 %	8.1 %								

SÜSS is expected to release more detailed preliminary results in mid-February after a miss of the Q4 revenue forecast had to be announced early in the year as a result of component shortages. Owing to the solid visibility thanks to the high order backlog, SÜSS might already provide a guidance for FY 2022 which is likely to be ahead of the consensus forecasts. While we are reducing the earnings projections, the estimates remain ahead of the consensus expectations. The strong earnings increase expected (EBIT / EPS to almost double in 2022) is not reflected in today's share price at all.

A positive 2022 guidance could serve as a positive trigger for the currently low share-price levels. SÜSS should have reached an order backlog of almost EUR 200m at the end of December, which is a ~60% yoy increase and reflects postponed deliveries and, in particular, the strong H2 order intake. This should lead to a significant yoy-rise in quarterly sales as soon as in Q1 and, coupled with the continuation of a positive environment, provides the basis for the expected top-line increase of almost 30% (assuming that the recent shortages ease over the course of the year). This compares with the consensus forecast for 20%, which should be beaten. The strong revenue increase should enable SÜSS to return to EBIT margins above the 12%-mark. While we adjusted our estimates somewhat (for instance, higher R&D investments to support continued growth), SÜSS is nevertheless expected to almost double the EBIT / EPS figures in comparison to last year. This does not change the expectation for the achievement of a 15% EBIT margin. This sustainable profitability improvement is not even remotely reflected in the current valuation considering EV/EBIT multiples of 7x for 2022 and <6x for 2023, less than half of peers' multiples of 16x (2022). A guidance (now or later in March) for strong top-line growth (probably ahead of consensus estimates) and a clear profitability improvement is hence expected to be a positive share-price driver. On Friday, SÜSS announced that supervisory board member Dietmar Meister is stepping down with effect as of March 1, which is considered to be a neutral event. The Buy rating is reiterated.

<p>Changes in Estimates:</p>							<p>Comment on Changes:</p> <ul style="list-style-type: none"> Earnings estimates are adjusted somewhat, in light of an expected increase in costs (e.g. higher R&D spend to support continued growth) An EBIT margin of ~15% should nevertheless be reached with sales of ~ EUR 400m 						
FY End: 31.12. in EUR m	2021e (old)	+ / -	2022e (old)	+ / -	2023e (old)	+ / -							
Sales	261.0	0.0 %	335.0	0.0 %	340.0	2.1 %							
EBIT	22.8	0.0 %	46.7	-9.3 %	48.1	-3.4 %							



Rel. Performance vs CDAX:

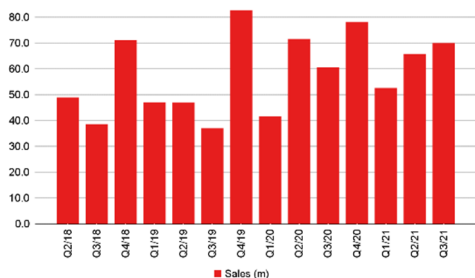
1 month:	-10.1 %
6 months:	-25.9 %
Year to date:	-12.7 %
Trailing 12 months:	-32.2 %

Company events:

31.03.22	FY 2021
12.05.22	Q1
31.05.22	AGM
04.08.22	Q2

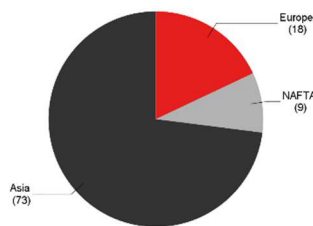
FY End: 31.12. in EUR m	CAGR (20-23e)	2017	2018	2019	2020	2021e	2022e	2023e
Sales	11.2 %	166.5	203.9	213.8	252.1	261.0	335.0	347.0
Change Sales yoy		-6.2 %	22.5 %	4.8 %	17.9 %	3.5 %	28.4 %	3.6 %
Gross profit margin		35.7 %	33.0 %	23.3 %	33.2 %	35.5 %	35.5 %	36.0 %
EBITDA	24.9 %	18.0	15.7	-5.2	28.2	31.1	50.7	54.9
EBIT	31.5 %	13.9	10.9	-13.8	20.4	22.8	42.3	46.4
Margin		8.3 %	5.3 %	-6.4 %	8.1 %	8.7 %	12.6 %	13.4 %
EBIT adj.		13.9	10.9	0.5	23.0	22.8	42.3	46.4
Margin		8.3 %	5.3 %	0.2 %	9.1 %	8.7 %	12.6 %	13.4 %
Net income	38.2 %	6.7	4.8	-16.3	12.3	15.8	29.6	32.6
EPS	37.8 %	0.35	0.25	-0.85	0.65	0.83	1.55	1.70
EPS adj.	29.7 %	0.35	0.69	-0.11	0.78	0.83	1.55	1.70
DPS	-	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Dividend Yield		n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
FCFPS		0.15	-0.26	-1.93	2.47	0.78	0.78	1.28
FCF / Market cap		1.3 %	-2.0 %	-19.8 %	19.2 %	4.5 %	4.4 %	7.3 %
EV / Sales		1.2 x	1.1 x	1.0 x	0.9 x	1.2 x	0.9 x	0.8 x
EV / EBITDA		11.2 x	14.8 x	n.a.	8.2 x	9.8 x	5.7 x	4.9 x
EV / EBIT adj.		14.5 x	21.4 x	445.7 x	10.1 x	13.4 x	6.9 x	5.7 x
P / E		34.4 x	53.5 x	n.a.	19.8 x	21.1 x	11.3 x	10.3 x
FCF Potential Yield		3.2 %	3.1 %	2.0 %	8.8 %	7.1 %	12.2 %	14.5 %
Net Debt		-28.2	-23.1	24.0	-13.9	-28.8	-43.7	-68.2
ROCE (NOPAT)		6.9 %	4.5 %	n.a.	9.3 %	13.0 %	22.0 %	21.9 %
Guidance:		2021: Sales: 261m; EBIT 8-9.5%						

Sales development
in EUR m



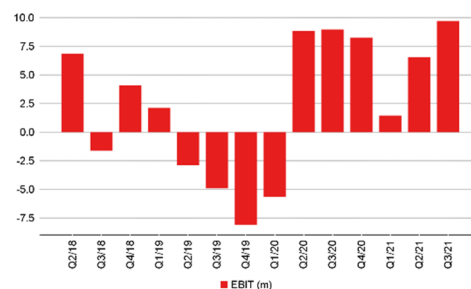
Source: Warburg Research

Sales by regions
2020; in %



Source: Warburg Research

EBIT development
in EUR m



Source: Warburg Research

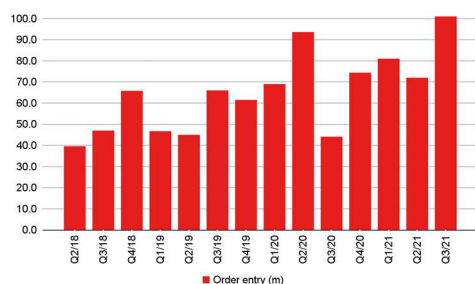
Company Background

- Globally leading manufacturer of systems for the MEMS, advanced packaging, 3D IC and LED niche markets with the product segments lithography (mask aligner,coater), bonder and equipment to clean photomasks.
- MEMS integrate electronic and mechanical components. Fields of application are e.g. pressure sensors (e.g. in tyre pressure control systems) or position and acceleration sensors (e.g. smartphones, tablet PCs).
- Advanced packaging is a special packaging process used as an alternative to the classic wire bonding ("flip chip") for semiconductors where these are directly bonded to the substrate without wire connections.
- 3D packaging is a solution to the increasingly difficult ongoing structural downsizing of semiconductors. CMOS image sensors are an early field of application. This market offers enormous growth potential for SÜSS.
- The majority of production is located at two sites in Germany (Garching, Sternenfels) which offer ample capacity for anticipated growth. SÜSS has ca. 900 employees.

Competitive Quality

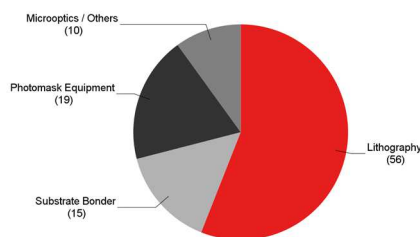
- SÜSS consistently focuses on the core topics (precision, reliability and low total cost of ownership) in all segments and gears the products to the customers' needs.
- The 60-year company history and the consistently high product quality have firmly established SÜSS as a brand-name in the addressed markets.
- This and the global service network make the company a preferred supplier for production equipment in particular.
- As the respective markets have a niche character, SÜSS usually only has to face moderate competition and rarely has to compete with the major suppliers of the sector.
- This combined with the high product complexity poses a major barrier to market entry and secures the company a leading position in the respective markets.

Order development
in EUR m



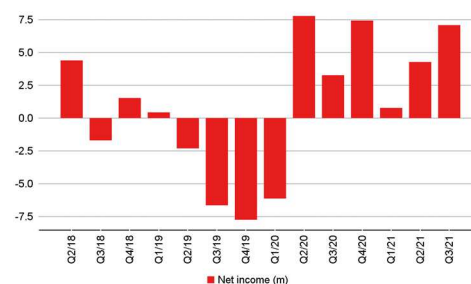
Source: Warburg Research

Sales by segments
2020; in %



Source: Warburg Research

Net income development
in EUR m



Source: Warburg Research

DCF model

Figures in EUR m	Detailed forecast period			Transitional period										Term. Value
	2021e	2022e	2023e	2024e	2025e	2026e	2027e	2028e	2029e	2030e	2031e	2032e	2033e	
Sales	261.0	335.0	347.0	376.5	406.6	439.1	465.5	488.8	513.2	533.7	555.1	566.2	574.7	1.5 %
Sales change	3.5 %	28.4 %	3.6 %	8.5 %	8.0 %	8.0 %	6.0 %	5.0 %	5.0 %	4.0 %	4.0 %	2.0 %	1.5 %	
EBIT	22.8	42.3	46.4	52.7	59.0	65.9	69.8	73.3	77.0	80.1	83.3	84.9	86.2	15.0 %
EBIT-margin	8.7 %	12.6 %	13.4 %	14.0 %	14.5 %	15.0 %	15.0 %	15.0 %	15.0 %	15.0 %	15.0 %	15.0 %	15.0 %	
Tax rate (EBT)	14.6 %	17.2 %	29.4 %	28.5 %	28.5 %	28.5 %	28.5 %	28.5 %	28.5 %	28.5 %	28.5 %	28.5 %	28.5 %	
NOPAT	19.5	35.1	32.8	37.7	42.2	47.1	49.9	52.4	55.0	57.2	59.5	60.7	61.6	
Depreciation	8.3	8.4	8.5	11.3	11.4	12.3	13.0	13.7	14.4	14.9	15.5	15.9	16.1	
in % of Sales	3.2 %	2.5 %	2.4 %	3.0 %	2.8 %	2.8 %	2.8 %	2.8 %	2.8 %	2.8 %	2.8 %	2.8 %	2.8 %	
Changes in provisions	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Change in Liquidity from														
- Working Capital	-1.5	16.7	5.0	11.1	9.3	10.1	8.2	7.2	7.6	6.4	6.6	3.4	2.6	
- Capex	14.0	11.6	11.6	22.0	12.2	13.2	14.0	14.7	15.4	16.0	16.7	17.0	17.2	
Capex in % of Sales	5.4 %	3.5 %	3.3 %	3.2 %	3.0 %	3.0 %	3.0 %	3.0 %	3.0 %	3.0 %	3.0 %	3.0 %	3.0 %	
- Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Free Cash Flow (WACC Model)	15.3	15.2	24.7	15.8	32.0	36.1	40.8	44.2	46.4	49.8	51.8	56.1	57.9	59
PV of FCF	15.4	14.1	21.1	12.5	23.3	24.3	25.3	25.3	24.5	24.2	23.2	23.2	22.1	324
share of PVs	8.40 %			37.84 %										53.76 %

Model parameter

Derivation of WACC:		Derivation of Beta:	
Debt ratio	4.00 %	Financial Strength	1.10
Cost of debt (after tax)	2.9 %	Liquidity (share)	1.30
Market return	7.00 %	Cyclicality	1.60
Risk free rate	1.50 %	Transparency	1.10
		Others	1.40
WACC	8.42 %	Beta	1.30

Valuation (m)

Present values 2033e	279		
Terminal Value	324		
Financial liabilities	20		
Pension liabilities	6		
Hybrid capital	0		
Minority interest	0		
Market val. of investments	0		
Liquidity	41	No. of shares (m)	19.1
Equity Value	616	Value per share (EUR)	32.28

Sensitivity Value per Share (EUR)

Beta	WACC	Terminal Growth							Beta	WACC	Delta EBIT-margin						
		0.75 %	1.00 %	1.25 %	1.50 %	1.75 %	2.00 %	2.25 %			-1.5 pp	-1.0 pp	-0.5 pp	+0.0 pp	+0.5 pp	+1.0 pp	+1.5 pp
1.49	9.4 %	26.63	26.99	27.37	27.77	28.21	28.67	29.16	1.49	9.4 %	24.41	25.53	26.65	27.77	28.90	30.02	31.14
1.39	8.9 %	28.49	28.92	29.38	29.87	30.39	30.95	31.55	1.39	8.9 %	26.27	27.47	28.67	29.87	31.07	32.27	33.47
1.35	8.7 %	29.52	29.99	30.49	31.03	31.60	32.22	32.89	1.35	8.7 %	27.30	28.55	29.79	31.03	32.27	33.51	34.75
1.30	8.4 %	30.62	31.13	31.69	32.28	32.91	33.60	34.34	1.30	8.4 %	28.42	29.70	30.99	32.28	33.56	34.85	36.14
1.25	8.2 %	31.79	32.36	32.97	33.62	34.33	35.09	35.91	1.25	8.2 %	29.61	30.95	32.28	33.62	34.96	36.29	37.63
1.21	7.9 %	33.05	33.68	34.35	35.07	35.86	36.70	37.63	1.21	7.9 %	30.91	32.30	33.68	35.07	36.46	37.85	39.24
1.11	7.4 %	35.87	36.63	37.46	38.36	39.33	40.40	41.57	1.11	7.4 %	33.83	35.34	36.85	38.36	39.86	41.37	42.88

- Growth estimate slightly below company target of EUR 400m by 2025
- Sustainable EBIT margin of 15% anticipated...

Free Cash Flow Value Potential

Warburg Research's valuation tool "FCF Value Potential" reflects the ability of the company to generate sustainable free cash flows. It is based on the "FCF potential" - a FCF "ex growth" figure - which assumes unchanged working capital and pure maintenance capex. A value indication is derived via the perpetuity of a given year's "FCF potential" with consideration of the weighted costs of capital. The fluctuating value indications over time add a timing element to the DCF model (our preferred valuation tool).

in EUR m	2017	2018	2019	2020	2021e	2022e	2023e	
Net Income before minorities	6.7	4.8	-16.3	12.3	15.8	29.6	32.6	
+ Depreciation + Amortisation	4.1	4.8	8.6	7.8	8.3	8.4	8.5	
- Net Interest Income	-0.2	-0.1	-0.4	-0.4	-0.4	-0.3	-0.2	
- Maintenance Capex	2.4	2.5	2.7	2.7	2.7	2.7	2.7	
+ Other	-2.0	0.0	14.2	2.6	0.0	0.0	0.0	
= Free Cash Flow Potential	6.5	7.3	4.2	20.4	21.8	35.6	38.6	
FCF Potential Yield (on market EV)	3.2 %	3.1 %	2.0 %	8.8 %	7.1 %	12.2 %	14.5 %	
WACC	8.42 %	8.42 %	8.42 %	8.42 %	8.42 %	8.42 %	8.42 %	
= Enterprise Value (EV)	202.1	232.5	210.4	232.3	306.1	291.2	266.7	
= Fair Enterprise Value	77.6	86.3	49.5	242.5	258.9	423.2	458.3	
- Net Debt (Cash)	-20.3	-20.3	-20.3	-20.3	-35.2	-50.1	-74.6	
- Pension Liabilities	6.4	6.4	6.4	6.4	6.4	6.4	6.4	
- Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
- Market value of minorities	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
+ Market value of investments	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
= Fair Market Capitalisation	91.5	100.2	63.5	256.5	287.8	466.9	526.5	
Number of shares, average	19.1	19.1	19.1	19.1	19.1	19.1	19.1	
= Fair value per share (EUR)	4.79	5.24	3.32	13.42	15.05	24.43	27.54	
premium (-) / discount (+) in %					-14.1 %	39.4 %	57.2 %	
Sensitivity Fair value per Share (EUR)								
	11.42 %	3.72	4.06	2.64	10.09	11.50	18.62	21.26
	10.42 %	4.01	4.38	2.82	10.99	12.46	20.19	22.96
	9.42 %	4.36	4.77	3.05	12.08	13.63	22.09	25.02
WACC	8.42 %	4.79	5.24	3.32	13.42	15.05	24.43	27.54
	7.42 %	5.34	5.86	3.67	15.14	16.89	27.43	30.80
	6.42 %	6.06	6.66	4.13	17.39	19.29	31.35	35.04
	5.42 %	7.04	7.75	4.76	20.46	22.57	36.71	40.85

▪ Increasing sales and margins result in higher value indications in coming years

Valuation	2017	2018	2019	2020	2021e	2022e	2023e
Price / Book	1.8 x	1.8 x	1.5 x	1.8 x	2.2 x	1.8 x	1.5 x
Book value per share ex intangibles	5.69	6.42	5.52	5.92	6.79	8.59	10.29
EV / Sales	1.2 x	1.1 x	1.0 x	0.9 x	1.2 x	0.9 x	0.8 x
EV / EBITDA	11.2 x	14.8 x	n.a.	8.2 x	9.8 x	5.7 x	4.9 x
EV / EBIT	14.5 x	21.4 x	n.a.	11.4 x	13.4 x	6.9 x	5.7 x
EV / EBIT adj.*	14.5 x	21.4 x	445.7 x	10.1 x	13.4 x	6.9 x	5.7 x
P / FCF	79.7 x	n.a.	n.a.	5.2 x	22.5 x	22.5 x	13.7 x
P / E	34.4 x	53.5 x	n.a.	19.8 x	21.1 x	11.3 x	10.3 x
P / E adj.*	34.4 x	19.4 x	n.a.	16.5 x	21.1 x	11.3 x	10.3 x
Dividend Yield	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
FCF Potential Yield (on market EV)	3.2 %	3.1 %	2.0 %	8.8 %	7.1 %	12.2 %	14.5 %

*Adjustments made for: -

Company Specific Items	2017	2018	2019	2020	2021e	2022e	2023e
Order entry	200.3	191.0	219.2	281.1	336.0	350.0	0.0
Order backlog	133.0	0.0	93.2	120.1	197.2	212.2	0.0

Consolidated profit and loss

In EUR m	2017	2018	2019	2020	2021e	2022e	2023e
Sales	166.5	203.9	213.8	252.1	261.0	335.0	347.0
Change Sales yoy	-6.2 %	22.5 %	4.8 %	17.9 %	3.5 %	28.4 %	3.6 %
COGS	107.0	136.7	164.1	168.4	168.3	216.1	222.1
Gross profit	59.5	67.3	49.7	83.7	92.7	118.9	124.9
<i>Gross margin</i>	<i>35.7 %</i>	<i>33.0 %</i>	<i>23.3 %</i>	<i>33.2 %</i>	<i>35.5 %</i>	<i>35.5 %</i>	<i>36.0 %</i>
Research and development	15.2	18.3	20.2	19.8	22.0	26.5	27.0
Sales and marketing	19.6	21.9	22.9	23.5	24.3	25.8	26.5
Administration expenses	13.4	15.9	18.9	20.8	23.0	23.8	24.5
Other operating expenses	3.8	3.5	3.2	3.4	3.5	0.5	0.5
Other operating income	6.3	3.2	1.7	4.3	3.0	0.0	0.0
Unfrequent items	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBITDA	18.0	15.7	-5.2	28.2	31.1	50.7	54.9
<i>Margin</i>	<i>10.8 %</i>	<i>7.7 %</i>	<i>-2.4 %</i>	<i>11.2 %</i>	<i>11.9 %</i>	<i>15.1 %</i>	<i>15.8 %</i>
Depreciation of fixed assets	2.8	3.6	7.3	7.1	7.5	7.5	7.5
EBITA	15.1	12.1	-12.5	21.1	23.6	43.2	47.4
Amortisation of intangible assets	1.2	1.2	1.2	0.7	0.8	0.9	1.0
Goodwill amortisation	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBIT	13.9	10.9	-13.8	20.4	22.8	42.3	46.4
<i>Margin</i>	<i>8.3 %</i>	<i>5.3 %</i>	<i>-6.4 %</i>	<i>8.1 %</i>	<i>8.7 %</i>	<i>12.6 %</i>	<i>13.4 %</i>
EBIT adj.	13.9	10.9	0.5	23.0	22.8	42.3	46.4
Interest income	0.1	0.0	0.0	0.0	0.0	0.0	0.0
Interest expenses	0.2	0.2	0.4	0.4	0.4	0.3	0.2
Other financial income (loss)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBT	13.8	10.7	-14.1	20.0	22.4	42.0	46.2
<i>Margin</i>	<i>8.3 %</i>	<i>5.3 %</i>	<i>-6.6 %</i>	<i>7.9 %</i>	<i>8.6 %</i>	<i>12.5 %</i>	<i>13.3 %</i>
Total taxes	7.0	6.0	2.1	7.7	6.6	12.4	13.6
Net income from continuing operations	6.7	4.8	-16.3	12.3	15.8	29.6	32.6
Income from discontinued operations (net of tax)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net income before minorities	6.7	4.8	-16.3	12.3	15.8	29.6	32.6
Minority interest	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net income	6.7	4.8	-16.3	12.3	15.8	29.6	32.6
<i>Margin</i>	<i>4.0 %</i>	<i>2.3 %</i>	<i>-7.6 %</i>	<i>4.9 %</i>	<i>6.1 %</i>	<i>8.8 %</i>	<i>9.4 %</i>
Number of shares, average	19.1	19.1	19.1	19.1	19.1	19.1	19.1
EPS	0.35	0.25	-0.85	0.65	0.83	1.55	1.70
EPS adj.	0.35	0.69	-0.11	0.78	0.83	1.55	1.70

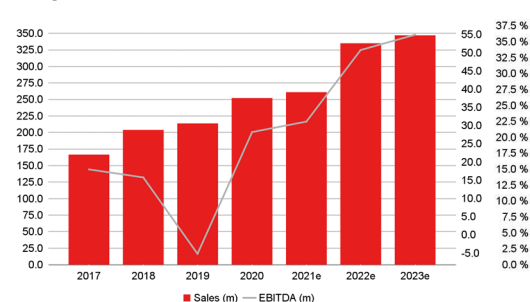
*Adjustments made for:

Guidance: 2021: Sales: 261m; EBIT 8-9.5%

Financial Ratios

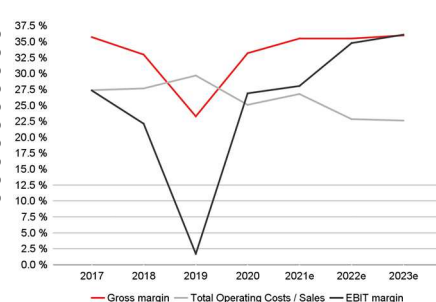
	2017	2018	2019	2020	2021e	2022e	2023e
Total Operating Costs / Sales	27.4 %	27.7 %	29.7 %	25.1 %	26.8 %	22.9 %	22.6 %
Operating Leverage	-4.0 x	-1.0 x	n.a.	n.a.	3.3 x	3.0 x	2.7 x
EBITDA / Interest expenses	86.8 x	90.3 x	n.m.	66.6 x	77.8 x	169.1 x	274.6 x
Tax rate (EBT)	51.2 %	55.4 %	-15.2 %	38.3 %	29.5 %	29.5 %	29.5 %
Dividend Payout Ratio	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Sales per Employee	254,235	231,740	228,174	263,139	398,473	511,450	529,771

Sales, EBITDA
in EUR m



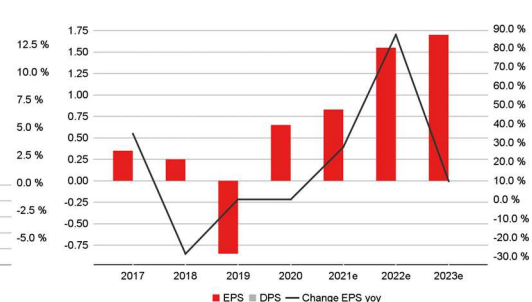
Source: Warburg Research

Operating Performance
in %



Source: Warburg Research

Performance per Share



Source: Warburg Research

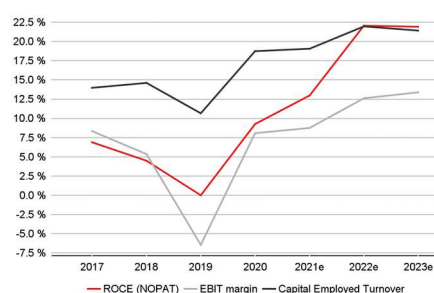
Consolidated balance sheet

In EUR m	2017	2018	2019	2020	2021e	2022e	2023e
Assets							
Goodwill and other intangible assets	18.2	17.7	19.9	23.4	24.6	24.8	24.9
thereof other intangible assets	2.5	1.9	4.2	5.0	6.2	6.4	6.5
thereof Goodwill	15.6	15.7	15.7	18.3	18.3	18.3	18.3
Property, plant and equipment	23.3	26.2	33.9	40.4	44.9	47.9	50.9
Financial assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other long-term assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Fixed assets	41.5	43.9	53.8	63.7	69.4	72.6	75.7
Inventories	97.9	93.5	75.0	73.0	80.3	98.5	102.1
Accounts receivable	19.6	25.1	50.2	48.0	39.3	45.9	42.8
Liquid assets	36.5	30.7	10.3	40.8	54.3	65.1	89.6
Other short-term assets	6.4	6.4	10.6	5.9	4.6	4.6	4.6
Current assets	160.5	155.7	146.1	167.7	178.5	214.1	239.1
Total Assets	202.0	199.6	199.9	231.4	247.9	286.8	314.8
Liabilities and shareholders' equity							
Subscribed capital	19.1	19.1	19.1	19.1	19.1	19.1	19.1
Capital reserve	110.3	122.9	106.6	119.0	119.0	119.0	119.0
Retained earnings	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other equity components	-2.4	-1.5	-0.3	-1.6	16.2	50.9	83.4
Shareholders' equity	127.0	140.4	125.4	136.5	154.3	189.0	221.5
Minority interest	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Total equity	127.0	140.4	125.4	136.5	154.3	189.0	221.5
Provisions	7.4	10.3	10.2	10.9	10.9	10.9	10.9
thereof provisions for pensions and similar obligations	4.7	5.1	6.0	6.4	6.4	6.4	6.4
Financial liabilities (total)	3.5	2.5	28.3	20.5	19.0	15.0	15.0
Short-term financial liabilities	1.0	1.0	10.4	1.4	0.0	0.0	0.0
Accounts payable	7.3	9.0	10.0	9.8	10.7	13.8	14.3
Other liabilities	56.8	37.3	26.0	53.7	53.0	58.0	53.0
Liabilities	75.0	59.1	74.5	94.9	93.6	97.7	93.2
Total liabilities and shareholders' equity	202.0	199.6	199.9	231.4	247.9	286.8	314.8

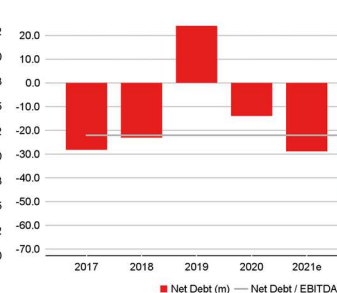
Financial Ratios

	2017	2018	2019	2020	2021e	2022e	2023e
Efficiency of Capital Employment							
Operating Assets Turnover	1.8 x	1.7 x	1.5 x	2.0 x	2.0 x	2.3 x	2.2 x
Capital Employed Turnover	1.7 x	1.7 x	1.4 x	2.1 x	2.1 x	2.3 x	2.3 x
ROA	16.2 %	10.9 %	-30.3 %	19.4 %	22.8 %	40.8 %	43.0 %
Return on Capital							
ROCE (NOPAT)	6.9 %	4.5 %	n.a.	9.3 %	13.0 %	22.0 %	21.9 %
ROE	5.3 %	3.6 %	-12.2 %	9.4 %	10.9 %	17.3 %	15.9 %
Adj. ROE	5.3 %	9.9 %	-1.6 %	11.4 %	10.9 %	17.3 %	15.9 %
Balance sheet quality							
Net Debt	-28.2	-23.1	24.0	-13.9	-28.8	-43.7	-68.2
Net Financial Debt	-33.0	-28.2	18.0	-20.3	-35.2	-50.1	-74.6
Net Gearing	-22.2 %	-16.4 %	19.2 %	-10.2 %	-18.7 %	-23.1 %	-30.8 %
Net Fin. Debt / EBITDA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Book Value / Share	6.6	7.3	6.6	7.1	8.1	9.9	11.6
Book value per share ex intangibles	5.7	6.4	5.5	5.9	6.8	8.6	10.3

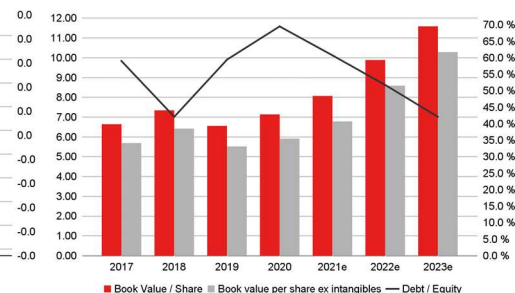
ROCE Development



Net debt in EUR m



Book Value per Share in EUR



Source: Warburg Research

Source: Warburg Research

Source: Warburg Research

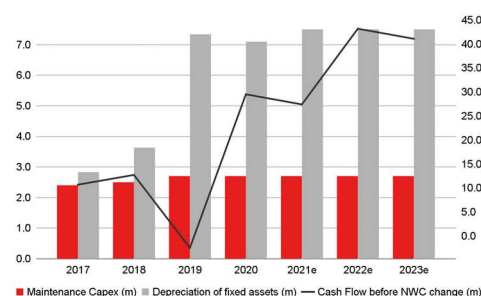
Consolidated cash flow statement

In EUR m	2017	2018	2019	2020	2021e	2022e	2023e
Net income	6.7	4.8	-16.3	12.3	15.8	29.6	32.6
Depreciation of fixed assets	2.8	3.6	7.3	7.1	7.5	7.5	7.5
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	1.2	1.2	1.2	0.7	0.8	0.9	1.0
Increase/decrease in long-term provisions	0.3	0.2	0.1	0.4	0.0	0.0	0.0
Other non-cash income and expenses	-0.4	2.9	5.2	9.1	3.3	5.1	0.0
Cash Flow before NWC change	10.7	12.7	-2.4	29.5	27.4	43.2	41.1
Increase / decrease in inventory	-28.2	-29.8	4.6	9.8	-7.3	-18.2	-3.6
Increase / decrease in accounts receivable	2.9	-1.9	-25.0	2.1	8.7	-6.6	3.1
Increase / decrease in accounts payable	23.9	1.7	-8.0	13.7	0.2	8.1	-4.5
Increase / decrease in other working capital positions	0.0	19.3	0.0	0.0	0.0	0.0	0.0
Increase / decrease in working capital (total)	-1.3	-10.8	-28.4	25.6	1.5	-16.7	-5.0
Net cash provided by operating activities [1]	9.4	1.9	-30.8	55.1	28.9	26.5	36.1
Investments in intangible assets	0.5	0.6	3.4	1.1	2.0	1.1	1.1
Investments in property, plant and equipment	6.0	6.3	5.7	8.0	12.0	10.5	10.5
Payments for acquisitions	0.0	0.0	0.0	-3.3	0.0	0.0	0.0
Financial investments	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Income from asset disposals	0.0	0.0	0.0	0.1	0.0	0.0	0.0
Net cash provided by investing activities [2]	-6.5	-6.9	-6.1	-11.2	-14.0	-11.6	-11.6
Change in financial liabilities	-1.0	-1.0	16.4	-13.3	-1.4	-4.0	0.0
Dividends paid	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Purchase of own shares	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Capital measures	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net cash provided by financing activities [3]	-1.0	-1.0	16.4	-13.3	-1.4	-4.0	0.0
Change in liquid funds [1]+[2]+[3]	1.9	-6.0	-20.5	30.7	13.5	10.9	24.5
Effects of exchange-rate changes on cash	-1.0	0.2	0.1	-0.2	0.0	0.0	0.0
Cash and cash equivalent at end of period	36.5	30.7	10.3	40.8	54.3	65.1	89.6

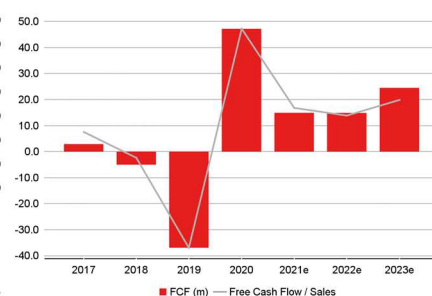
Financial Ratios

	2017	2018	2019	2020	2021e	2022e	2023e
Cash Flow							
FCF	2.9	-5.0	-36.9	47.2	14.9	14.9	24.5
Free Cash Flow / Sales	1.7 %	-2.5 %	-17.3 %	18.7 %	5.7 %	4.4 %	7.1 %
Free Cash Flow Potential	6.5	7.3	4.2	20.4	21.8	35.6	38.6
Free Cash Flow / Net Profit	43.1 %	-105.1 %	226.9 %	382.4 %	94.4 %	50.1 %	75.1 %
Interest Received / Avg. Cash	0.2 %	0.1 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Interest Paid / Avg. Debt	5.2 %	5.8 %	2.5 %	1.7 %	2.0 %	1.8 %	1.3 %
Management of Funds							
Investment ratio	3.9 %	3.4 %	4.2 %	3.6 %	5.4 %	3.5 %	3.3 %
Maint. Capex / Sales	1.4 %	1.2 %	1.3 %	1.1 %	1.0 %	0.8 %	0.8 %
Capex / Dep	159.2 %	143.2 %	105.6 %	117.1 %	168.7 %	138.1 %	136.5 %
Avg. Working Capital / Sales	42.6 %	39.5 %	46.1 %	37.9 %	32.4 %	27.5 %	29.7 %
Trade Debtors / Trade Creditors	269.4 %	278.4 %	501.1 %	487.7 %	367.3 %	332.6 %	299.3 %
Inventory Turnover	1.1 x	1.5 x	2.2 x	2.3 x	2.1 x	2.2 x	2.2 x
Receivables collection period (days)	43	45	86	69	55	50	45
Payables payment period (days)	25	24	22	21	23	23	24
Cash conversion cycle (Days)	215	222	210	151	152	142	148

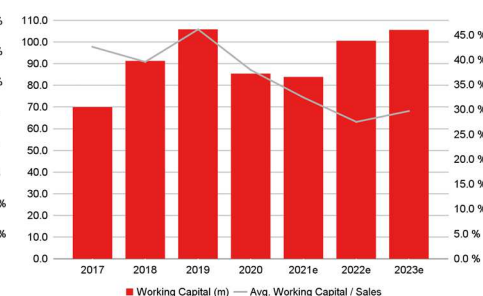
CAPEX and Cash Flow
in EUR m



Free Cash Flow Generation



Working Capital



Source: Warburg Research

Source: Warburg Research

Source: Warburg Research

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Company	Disclosure	Link to the historical price targets and rating changes (last 12 months)
SÜSS MicroTec	5	http://www.mmwarburg.com/disclaimer/disclaimer_en/DE000A1K0235.htm

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Investment recommendation: expected direction of the share price development of the financial instrument up to the given price target in the opinion of the analyst who covers this financial instrument.

-B-	Buy:	The price of the analysed financial instrument is expected to rise over the next 12 months.
-H-	Hold:	The price of the analysed financial instrument is expected to remain mostly flat over the next 12 months.
-S-	Sell:	The price of the analysed financial instrument is expected to fall over the next 12 months.
“-“	Rating suspended:	The available information currently does not permit an evaluation of the company.

WARBURG RESEARCH GMBH – ANALYSED RESEARCH UNIVERSE BY RATING

Rating	Number of stocks	% of Universe
Buy	161	75
Hold	46	21
Sell	4	2
Rating suspended	3	1
Total	214	100

WARBURG RESEARCH GMBH – ANALYSED RESEARCH UNIVERSE BY RATING ...

... taking into account only those companies which were provided with major investment services in the last twelve months.

Rating	Number of stocks	% of Universe
Buy	53	87
Hold	5	8
Sell	1	2
Rating suspended	2	3
Total	61	100

PRICE AND RATING HISTORY SÜSS MICROTEC AS OF 08.02.2022


Markings in the chart show rating changes by Warburg Research GmbH in the last 12 months. Every marking details the date and closing price on the day of the rating change.

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