

Buy EUR 24.00 (EUR 21.00) Price EUR 19.56 Upside 22.7 %	Value Indicators: EUR DCF: 24.00 FCF-Value Potential 22e: 21.00	Warburg ESG Risk Score: 2.3 ESG Score (MSCI based): 3.0 Balance Sheet Score: 2.0 Market Liquidity Score: 2.0	Description: Leading solution provider for niche markets advanced packaging, 3D integration, LED, MEMS
	Market Snapshot: EUR m Market cap: 373.6 No. of shares (m): 19.1 EV: 363.1 Freefloat MC: 373.6 Ø Trad. Vol. (30d): 1.37 m	Shareholders: Freefloat 100.0 % Universal Investment 14.7 % Luxempart 13.3 % Lupus Alpha 5.2 % Kempen 5.0 %	Key Figures (WRe): 2020e Beta: 1.3 Price / Book: 2.7 x Equity Ratio: 64 % Net Debt / EBITDA: 0.2 x

Orders beat expectations again; PT up to EUR 24

Figures Q /2020: FY End: 31.12. in EUR m					Comment on Figures: <ul style="list-style-type: none"> Q4 orders at a high level of EUR 74.4m (+21% yoy) after temporarily weaker figure in Q3 SÜSS marginally exceeded the midpoint of the sales guidance in FY 2020, roughly in line with the forecast 			
	Q4 20	Q4 20e	Q4 19	yoy	20	20e	19	yoy
Order entry	74.4	58.3	61.5	21 %	281.1	265.0	219.2	28 %
Sales	78.0	79.6	82.7	-6 %	252.0	253.5	213.8	18 %

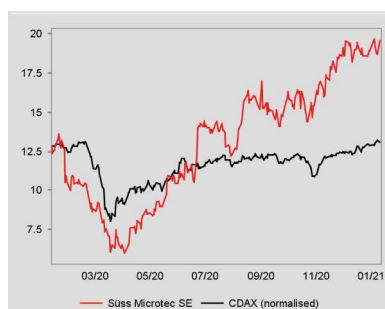
SÜSS pre-announced a strong Q4 order intake of EUR 74.4m (+21% yoy) after the temporarily weaker figure of EUR 44m in Q3. The Q4 level clearly exceeds the most recent WR estimate of EUR 58m. In H2 as a whole, orders amounted to EUR 118.5m (-7% yoy vs. a strong H2 2019), in line with a ~ EUR 60m order run-rate per quarter, but ahead of the company guidance, which was "> EUR 90m". In total, FY orders reached a record level of EUR 281m, up 28% yoy. With Q4 sales of EUR 78m and annual sales of EUR 252m (+18% yoy) resp., SÜSS slightly surpassed the midpoint of its guidance (EUR 240–260m), broadly in line with the assumption (WRe EUR 253.5m).

In Q4, SÜSS especially benefitted from strong demand for its 300mm lithography products. This mirrors the strong industry demand as the sector is heading for record spending levels in 2021. Although SÜSS did not increase its Q4/Q1 order-intake guidance (EUR 100-110m) at this point in time, the order pipeline is expected to remain sound. In addition to its core lithography products, SÜSS is expected to benefit from the ramp of its second microoptic production line, rising demand for bonder tools (3D IC, permanent, hybrid) and the establishment of newer technologies such as imprint lithography, jet coating or MEMS wafer cleaning.

SÜSS provided no details at earnings level. As company guidance (5.5-7.5% EBIT margin) should be surpassed even at the midpoint of the sales guidance, another announcement could be imminent. The WR estimate of a 10% EBIT margin in Q4 (after an average of 13.5% in Q2/3) is deemed to be conservative and implies both a rather low gross margin and high OPEX. A beat is thus considered to be possible.

The strong orders once again reflect that SÜSS is well on track to achieve further sales growth and is progressing towards the 2025-target of EUR 400m. In light of the high order backlog (EUR 120m, up 29% yoy), the estimates for FYs 2021/22 are being raised further and SÜSS is expected to reach a >10% EBIT margin next year, which should boost the EBIT by 50%. With the positive surprises in profitability in recent quarters and the expectation that the margin recovery will continue in 2021, we are raising the expected sustainable EBIT margin by 100bps to 13%, which is still well below the 15% target margin. This, coupled with the higher estimates, results in a higher PT of EUR 24 (21).

Changes in Estimates: FY End: 31.12. in EUR m				Comment on Changes: <ul style="list-style-type: none"> Increase in 2021/22 revenue estimates in light of high order backlog Proportionately greater rise in earnings thanks to operating leverage SÜSS should return to double-digit EBIT margin from 2021 onwards EBIT is expected to surge by 50% to EUR 30m in 2021 			
	2020e (old)	+ / -	2021e (old)	+ / -	2022e (old)	+ / -	
Sales	253.5	-0.6 %	264.5	5.9 %	282.5	4.4 %	
EBIT	19.9	0.0 %	25.7	17.5 %	30.5	11.8 %	

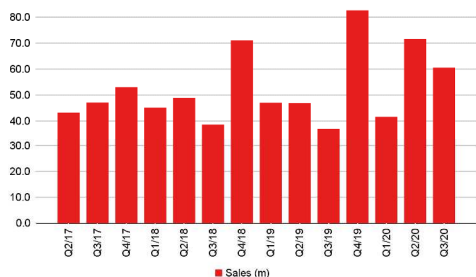


Rel. Performance vs CDAX:	
1 month:	1.1 %
6 months:	31.2 %
Year to date:	2.1 %
Trailing 12 months:	48.4 %

Company events:	

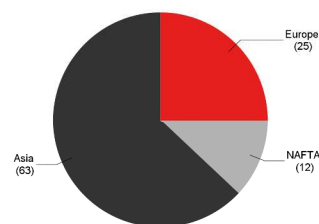
FY End: 31.12. in EUR m	CAGR (19-22e)	2016	2017	2018	2019	2020e	2021e	2022e
Sales	11.3 %	177.6	166.5	203.9	213.8	251.9	280.0	295.0
Change Sales yoy		19.6 %	-6.2 %	22.5 %	4.8 %	17.8 %	11.2 %	5.4 %
Gross profit margin		33.0 %	35.7 %	33.0 %	23.3 %	33.2 %	33.9 %	34.7 %
EBITDA	-	15.3	18.0	15.7	-5.2	28.1	38.5	42.9
EBIT	-	11.1	13.9	10.9	-13.8	19.9	30.2	34.1
Margin		6.3 %	8.3 %	5.3 %	-6.4 %	7.9 %	10.8 %	11.6 %
EBIT adj.		14.2	13.9	10.9	0.5	24.4	30.2	34.1
Margin		8.0 %	8.3 %	5.3 %	0.2 %	9.7 %	10.8 %	11.6 %
Net income	-	5.0	6.7	4.8	-16.3	12.4	20.7	23.5
EPS	-	0.26	0.35	0.25	-0.85	0.65	1.08	1.23
EPS adj.	-	0.38	0.35	0.69	-0.11	0.89	1.08	1.23
DPS	-	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Dividend Yield		n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
FCFPS		-0.47	0.15	-0.26	-1.93	1.22	0.79	1.56
FCF / Market cap		-6.5 %	1.3 %	-2.0 %	-19.8 %	6.2 %	4.1 %	8.0 %
EV / Sales		0.6 x	1.2 x	1.1 x	1.0 x	1.5 x	1.3 x	1.1 x
EV / EBITDA		7.4 x	11.2 x	14.8 x	n.a.	13.5 x	9.4 x	7.8 x
EV / EBIT adj.		7.9 x	14.5 x	21.4 x	445.7 x	15.5 x	12.0 x	9.8 x
P / E		28.1 x	34.4 x	53.5 x	n.a.	30.1 x	18.1 x	15.9 x
FCF Potential Yield		9.4 %	3.2 %	3.1 %	2.0 %	6.1 %	7.3 %	9.0 %
Net Debt		-26.3	-28.2	-23.1	24.0	4.6	-10.5	-40.4
ROCE (NOPAT)		5.8 %	6.9 %	4.5 %	n.a.	8.7 %	14.0 %	15.4 %
Guidance:		2020: Sales EUR 252m; EBIT 5.5 - 7.5%						

Sales development
in EUR m



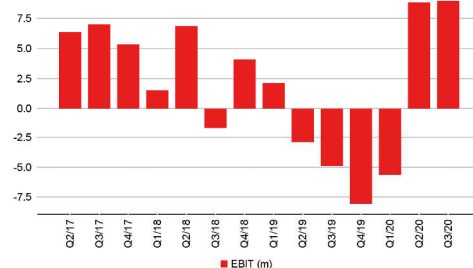
Source: Warburg Research

Sales by regions
2019; in %



Source: Warburg Research

EBIT development
in EUR m



Source: Warburg Research

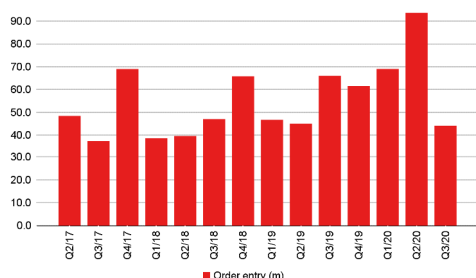
Company Background

- Globally leading manufacturer of systems for the MEMS, advanced packaging, 3D IC and LED niche markets with the product segments lithography (mask aligner,coater), bonder and equipment to clean photomasks.
- MEMS integrate electronic and mechanical components. Fields of application are e.g. pressure sensors (e.g. in tyre pressure control systems) or position and acceleration sensors (e.g. smartphones, tablet PCs).
- Advanced packaging is a special packaging process used as an alternative to the classic wire bonding ("flip chip") for semiconductors where these are directly bonded to the substrate without wire connections.
- 3D packaging is a solution to the increasingly difficult ongoing structural downsizing of semiconductors. CMOS image sensors are an early field of application. This market offers enormous growth potential for SÜSS.
- The majority of production is located at two sites in Germany (Garching, Sternenfels) which offer ample capacity for anticipated growth. SÜSS has ca. 900 employees.

Competitive Quality

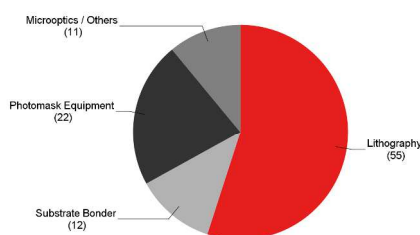
- SÜSS consistently focuses on the core topics (precision, reliability and low total cost of ownership) in all segments and gears the products to the customers' needs.
- The 60-year company history and the consistently high product quality have firmly established SÜSS as a brand-name in the addressed markets.
- This and the global service network make the company a preferred supplier for production equipment in particular.
- As the respective markets have a niche character, SÜSS usually only has to face moderate competition and rarely has to compete with the major suppliers of the sector.
- This combined with the high product complexity poses a major barrier to market entry and secures the company a leading position in the respective markets.

Order development
in EUR m



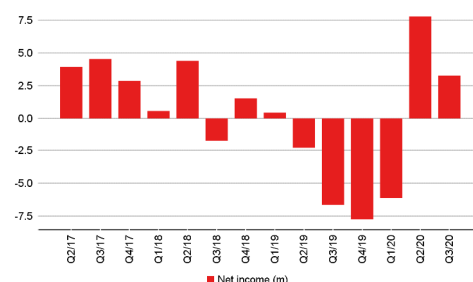
Source: Warburg Research

Sales by segments
2019; in %



Source: Warburg Research

Net income development
in EUR m



Source: Warburg Research

DCF model

Figures in EUR m	Detailed forecast period			Transitional period										Term. Value
	2020e	2021e	2022e	2023e	2024e	2025e	2026e	2027e	2028e	2029e	2030e	2031e	2032e	
Sales	251.9	280.0	295.0	318.6	344.1	371.6	390.2	409.7	430.2	447.4	460.8	470.0	477.1	1.5 %
Sales change	17.8 %	11.2 %	5.4 %	8.0 %	8.0 %	8.0 %	5.0 %	5.0 %	5.0 %	4.0 %	3.0 %	2.0 %	1.5 %	
EBIT	19.9	30.2	34.1	38.2	43.0	48.3	50.7	53.3	55.9	58.2	59.9	61.1	62.0	13.0 %
EBIT-margin	7.9 %	10.8 %	11.6 %	12.0 %	12.5 %	13.0 %	13.0 %	13.0 %	13.0 %	13.0 %	13.0 %	13.0 %	13.0 %	
Tax rate (EBT)	14.0 %	15.6 %	15.7 %	28.5 %	28.5 %	28.5 %	28.5 %	28.5 %	28.5 %	28.5 %	28.5 %	28.5 %	28.5 %	28.5 %
NOPAT	17.1	25.4	28.8	27.3	30.8	34.5	36.3	38.1	40.0	41.6	42.8	43.7	44.3	
Depreciation	8.2	8.3	8.8	9.6	9.6	10.4	10.9	11.5	12.0	12.5	12.9	13.2	13.4	2.8 %
in % of Sales	3.3 %	3.0 %	3.0 %	3.0 %	2.8 %	2.8 %	2.8 %	2.8 %	2.8 %	2.8 %	2.8 %	2.8 %	2.8 %	
Changes in provisions	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Change in Liquidity from														
- Working Capital	-7.1	8.2	-2.6	7.1	8.9	9.6	6.5	6.8	7.2	6.0	4.7	3.2	2.5	2.5
- Capex	11.0	10.0	10.0	20.2	10.3	11.1	11.7	12.3	12.9	13.4	13.8	14.1	14.3	
Capex in % of Sales	4.4 %	3.6 %	3.4 %	3.2 %	3.0 %	3.0 %	3.0 %	3.0 %	3.0 %	3.0 %	3.0 %	3.0 %	3.0 %	3.0 %
Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Free Cash Flow (WACC Model)	21.3	15.5	30.2	9.6	21.1	24.2	29.0	30.4	32.0	34.7	37.2	39.5	40.9	42
PV of FCF	22.3	15.0	27.0	7.9	16.1	17.0	18.9	18.3	17.8	17.8	17.6	17.3	16.6	249
share of PVs	13.43 %			34.52 %										52.05 %

Model parameter

Derivation of WACC:		Derivation of Beta:	
Debt ratio	7.00 %	Financial Strength	1.10
Cost of debt (after tax)	2.9 %	Liquidity (share)	1.30
Market return	7.00 %	Cyclicality	1.60
Risk free rate	1.50 %	Transparency	1.10
		Others	1.40
WACC	8.24 %	Beta	1.30

Valuation (m)

Present values 2032e	230		
Terminal Value	249		
Financial liabilities	28		
Pension liabilities	6		
Hybrid capital	0		
Minority interest	0		
Market val. of investments	0		
Liquidity	14	No. of shares (m)	19.1
Equity Value	459	Value per share (EUR)	24.03

Sensitivity Value per Share (EUR)

Beta	WACC	Terminal Growth							Beta	WACC	Delta EBIT-margin						
		0.75 %	1.00 %	1.25 %	1.50 %	1.75 %	2.00 %	2.25 %			-1.5 pp	-1.0 pp	-0.5 pp	+0.0 pp	+0.5 pp	+1.0 pp	+1.5 pp
1.50	9.2 %	19.74	20.02	20.32	20.64	20.98	21.35	21.74	1.50	9.2 %	17.58	18.60	19.62	20.64	21.66	22.69	23.71
1.40	8.7 %	21.13	21.47	21.83	22.21	22.63	23.07	23.55	1.40	8.7 %	18.95	20.04	21.13	22.21	23.30	24.39	25.48
1.35	8.5 %	21.90	22.27	22.66	23.09	23.54	24.03	24.56	1.35	8.5 %	19.71	20.84	21.96	23.09	24.21	25.34	26.46
1.30	8.2 %	22.72	23.13	23.56	24.03	24.53	25.07	25.66	1.30	8.2 %	20.53	21.69	22.86	24.03	25.19	26.36	27.52
1.25	8.0 %	23.60	24.04	24.52	25.04	25.60	26.20	26.86	1.25	8.0 %	21.41	22.62	23.83	25.04	26.25	27.46	28.67
1.20	7.7 %	24.54	25.04	25.56	26.14	26.76	27.43	28.17	1.20	7.7 %	22.37	23.63	24.88	26.14	27.39	28.65	29.90
1.10	7.2 %	26.66	27.26	27.91	28.62	29.40	30.25	31.18	1.10	7.2 %	24.54	25.90	27.26	28.62	29.99	31.35	32.71

- Growth estimate below company target of EUR 400m by 2025
- Sustainable EBIT margin of 13% anticipated...

Free Cash Flow Value Potential

Warburg Research's valuation tool "FCF Value Potential" reflects the ability of the company to generate sustainable free cash flows. It is based on the "FCF potential" - a FCF "ex growth" figure - which assumes unchanged working capital and pure maintenance capex. A value indication is derived via the perpetuity of a given year's "FCF potential" with consideration of the weighted costs of capital. The fluctuating value indications over time add a timing element to the DCF model (our preferred valuation tool).

in EUR m	2016	2017	2018	2019	2020e	2021e	2022e	
Net Income before minorities	5.0	6.7	4.8	-16.3	12.4	20.7	23.5	
+ Depreciation + Amortisation	4.2	4.1	4.8	8.6	8.2	8.3	8.8	
- Net Interest Income	-0.6	-0.2	-0.1	-0.4	-0.5	-0.4	-0.3	
- Maintenance Capex	2.2	2.4	2.5	2.7	2.7	2.7	2.7	
+ Other	3.1	-2.0	0.0	14.2	4.5	0.0	0.0	
= Free Cash Flow Potential	10.7	6.5	7.3	4.2	22.9	26.7	29.9	
FCF Potential Yield (on market EV)	9.4 %	3.2 %	3.1 %	2.0 %	6.1 %	7.3 %	9.0 %	
WACC	8.24 %	8.24 %	8.24 %	8.24 %	8.24 %	8.24 %	8.24 %	
= Enterprise Value (EV)	113.2	202.1	232.5	210.4	378.5	363.4	333.5	
= Fair Enterprise Value	129.5	79.2	88.1	50.6	278.0	323.7	362.7	
- Net Debt (Cash)	18.0	18.0	18.0	18.0	-1.4	-16.6	-46.4	
- Pension Liabilities	6.0	6.0	6.0	6.0	6.0	6.0	6.0	
- Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
- Market value of minorities	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
+ Market value of investments	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
= Fair Market Capitalisation	105.5	55.2	64.1	26.5	273.4	334.3	403.1	
Number of shares, average	19.1	19.1	19.1	19.1	19.1	19.1	19.1	
= Fair value per share (EUR)	5.52	2.89	3.35	1.39	14.30	17.49	21.09	
premium (-) / discount (+) in %					-26.9 %	-10.6 %	7.8 %	
Sensitivity Fair value per Share (EUR)								
	11.24 %	3.71	1.78	2.12	0.68	10.43	12.98	16.04
	10.24 %	4.20	2.08	2.45	0.87	11.47	14.19	17.40
	9.24 %	4.79	2.44	2.86	1.10	12.74	15.67	19.05
WACC	8.24 %	5.52	2.89	3.35	1.39	14.32	17.50	21.10
	7.24 %	6.46	3.46	3.99	1.75	16.32	19.84	23.72
	6.24 %	7.70	4.22	4.83	2.24	18.98	22.93	27.18
	5.24 %	9.40	5.26	5.99	2.90	22.64	27.20	31.96

▪ Increasing sales and margins result in higher value indications in coming years

Valuation	2016	2017	2018	2019	2020e	2021e	2022e
Price / Book	1.1 x	1.8 x	1.8 x	1.5 x	2.7 x	2.3 x	1.9 x
Book value per share ex intangibles	5.49	5.69	6.42	5.52	6.33	7.71	9.27
EV / Sales	0.6 x	1.2 x	1.1 x	1.0 x	1.5 x	1.3 x	1.1 x
EV / EBITDA	7.4 x	11.2 x	14.8 x	n.a.	13.5 x	9.4 x	7.8 x
EV / EBIT	10.2 x	14.5 x	21.4 x	n.a.	19.0 x	12.0 x	9.8 x
EV / EBIT adj.*	7.9 x	14.5 x	21.4 x	445.7 x	15.5 x	12.0 x	9.8 x
P / FCF	n.a.	79.7 x	n.a.	n.a.	16.0 x	24.7 x	12.5 x
P / E	28.1 x	34.4 x	53.5 x	n.a.	30.1 x	18.1 x	15.9 x
P / E adj.*	19.2 x	34.4 x	19.4 x	n.a.	22.0 x	18.1 x	15.9 x
Dividend Yield	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
FCF Potential Yield (on market EV)	9.4 %	3.2 %	3.1 %	2.0 %	6.1 %	7.3 %	9.0 %

*Adjustments made for: -

Company Specific Items	2016	2017	2018	2019	2020e	2021e	2022e
Order entry	161.0	200.3	191.0	219.2	281.1	0.0	0.0
Order backlog	101.0	133.0	0.0	93.2	0.0	0.0	0.0

Consolidated profit and loss

In EUR m	2016	2017	2018	2019	2020e	2021e	2022e
Sales	177.6	166.5	203.9	213.8	251.9	280.0	295.0
Change Sales yoy	19.6 %	-6.2 %	22.5 %	4.8 %	17.8 %	11.2 %	5.4 %
COGS	119.0	107.0	136.7	164.1	168.3	185.1	192.6
Gross profit	58.6	59.5	67.3	49.7	83.6	94.9	102.4
<i>Gross margin</i>	<i>33.0 %</i>	<i>35.7 %</i>	<i>33.0 %</i>	<i>23.3 %</i>	<i>33.2 %</i>	<i>33.9 %</i>	<i>34.7 %</i>
Research and development	14.1	15.2	18.3	20.2	19.9	20.5	21.5
Sales and marketing	20.5	19.6	21.9	22.9	21.5	22.5	24.0
Administration expenses	13.6	13.4	15.9	18.9	20.5	21.0	22.0
Other operating expenses	3.5	3.8	3.5	3.2	2.9	0.8	0.8
Other operating income	4.3	6.3	3.2	1.7	1.1	0.0	0.0
Unfrequent items	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBITDA	15.3	18.0	15.7	-5.2	28.1	38.5	42.9
<i>Margin</i>	<i>8.6 %</i>	<i>10.8 %</i>	<i>7.7 %</i>	<i>-2.4 %</i>	<i>11.2 %</i>	<i>13.7 %</i>	<i>14.5 %</i>
Depreciation of fixed assets	2.9	2.8	3.6	7.3	6.5	6.5	7.0
EBITA	12.4	15.1	12.1	-12.5	21.6	32.0	35.9
Amortisation of intangible assets	1.3	1.2	1.2	1.2	1.7	1.8	1.8
Goodwill amortisation	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBIT	11.1	13.9	10.9	-13.8	19.9	30.2	34.1
<i>Margin</i>	<i>6.3 %</i>	<i>8.3 %</i>	<i>5.3 %</i>	<i>-6.4 %</i>	<i>7.9 %</i>	<i>10.8 %</i>	<i>11.6 %</i>
EBIT adj.	14.2	13.9	10.9	0.5	24.4	30.2	34.1
Interest income	0.1	0.1	0.0	0.0	0.0	0.0	0.0
Interest expenses	0.7	0.2	0.2	0.4	0.5	0.4	0.3
Other financial income (loss)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBT	10.5	13.8	10.7	-14.1	19.4	29.8	33.8
<i>Margin</i>	<i>5.9 %</i>	<i>8.3 %</i>	<i>5.3 %</i>	<i>-6.6 %</i>	<i>7.7 %</i>	<i>10.6 %</i>	<i>11.5 %</i>
Total taxes	5.5	7.0	6.0	2.1	7.0	9.1	10.3
Net income from continuing operations	5.0	6.7	4.8	-16.3	12.4	20.7	23.5
Income from discontinued operations (net of tax)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net income before minorities	5.0	6.7	4.8	-16.3	12.4	20.7	23.5
Minority interest	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net income	5.0	6.7	4.8	-16.3	12.4	20.7	23.5
<i>Margin</i>	<i>2.8 %</i>	<i>4.0 %</i>	<i>2.3 %</i>	<i>-7.6 %</i>	<i>4.9 %</i>	<i>7.4 %</i>	<i>8.0 %</i>
Number of shares, average	19.1	19.1	19.1	19.1	19.1	19.1	19.1
EPS	0.26	0.35	0.25	-0.85	0.65	1.08	1.23
EPS adj.	0.38	0.35	0.69	-0.11	0.89	1.08	1.23

*Adjustments made for:

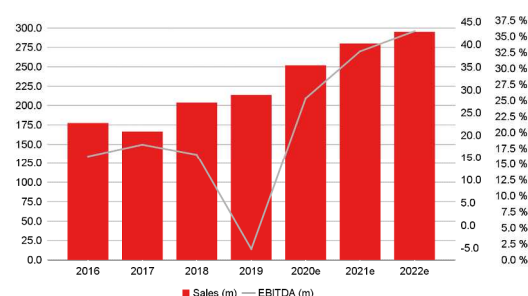
Guidance: 2020: Sales EUR 252m; EBIT 5.5 - 7.5%

Financial Ratios

	2016	2017	2018	2019	2020e	2021e	2022e
Total Operating Costs / Sales	26.7 %	27.4 %	27.7 %	29.7 %	25.3 %	23.1 %	23.1 %
Operating Leverage	6.3 x	-4.0 x	-1.0 x	n.a.	n.a.	4.6 x	2.4 x
EBITDA / Interest expenses	21.2 x	86.8 x	90.3 x	n.m.	56.2 x	96.2 x	143.1 x
Tax rate (EBT)	52.4 %	51.2 %	55.4 %	-15.2 %	36.0 %	30.5 %	30.5 %
Dividend Payout Ratio	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Sales per Employee	249,063	254,235	231,740	228,174	384,580	427,481	450,382

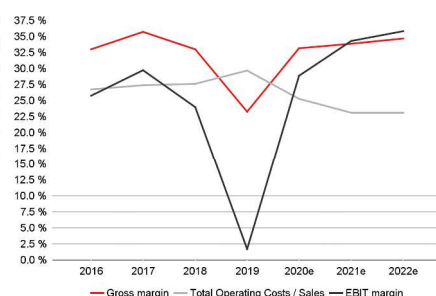
Sales, EBITDA

in EUR m

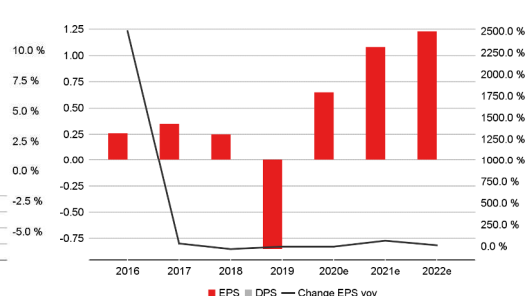


Operating Performance

in %



Performance per Share



Source: Warburg Research

Source: Warburg Research

Source: Warburg Research

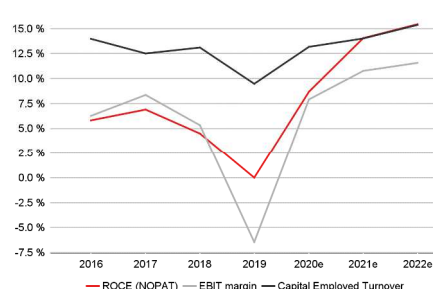
Consolidated balance sheet

In EUR m	2016	2017	2018	2019	2020e	2021e	2022e
Assets							
Goodwill and other intangible assets	19.4	18.2	17.7	19.9	18.8	17.5	16.2
thereof other intangible assets	3.3	2.5	1.9	4.2	3.0	1.7	0.4
thereof Goodwill	15.8	15.6	15.7	15.7	15.7	15.7	15.7
Property, plant and equipment	20.6	23.3	26.2	33.9	41.9	44.9	47.4
Financial assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other long-term assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Fixed assets	39.9	41.5	43.9	53.8	60.7	62.4	63.6
Inventories	73.8	97.9	93.5	75.0	86.9	96.6	101.7
Accounts receivable	24.1	19.6	25.1	50.2	38.6	38.4	36.4
Liquid assets	35.6	36.5	30.7	10.3	27.3	34.5	58.8
Other short-term assets	6.2	6.4	6.4	10.6	5.9	5.9	5.9
Current assets	139.7	160.5	155.7	146.1	158.7	175.3	202.8
Total Assets	179.6	202.0	199.6	199.9	219.4	237.7	266.4
Liabilities and shareholders' equity							
Subscribed capital	19.1	19.1	19.1	19.1	19.1	19.1	19.1
Capital reserve	103.8	110.3	122.9	106.6	106.6	106.6	106.6
Retained earnings	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other equity components	1.4	-2.4	-1.5	-0.3	14.2	39.2	67.7
Shareholders' equity	124.4	127.0	140.4	125.4	139.9	164.9	193.4
Minority interest	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Total equity	124.4	127.0	140.4	125.4	139.9	164.9	193.4
Provisions	10.0	7.4	10.3	10.2	10.2	10.2	10.2
thereof provisions for pensions and similar obligations	4.8	4.7	5.1	6.0	6.0	6.0	6.0
Financial liabilities (total)	4.5	3.5	2.5	28.3	25.9	17.9	12.4
thereof short-term financial liabilities	1.0	1.0	1.0	10.4	8.0	0.0	0.0
Accounts payable	3.4	7.3	9.0	10.0	11.7	13.0	13.7
Other liabilities	37.4	56.8	37.3	26.0	31.6	31.6	36.6
Liabilities	55.3	75.0	59.1	74.5	79.5	72.8	73.0
Total liabilities and shareholders' equity	179.6	202.0	199.6	199.9	219.4	237.7	266.4

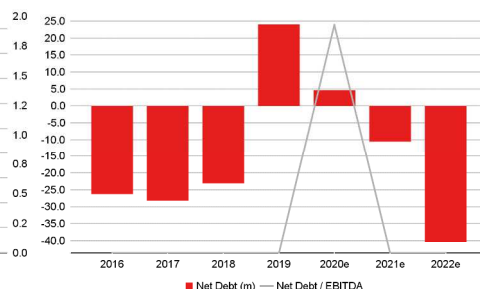
Financial Ratios

	2016	2017	2018	2019	2020e	2021e	2022e
Efficiency of Capital Employment							
Operating Assets Turnover	1.9 x	1.8 x	1.7 x	1.5 x	1.8 x	1.8 x	1.9 x
Capital Employed Turnover	1.8 x	1.7 x	1.7 x	1.4 x	1.7 x	1.8 x	1.9 x
ROA	12.5 %	16.2 %	10.9 %	-30.3 %	20.5 %	33.1 %	36.9 %
Return on Capital							
ROCE (NOPAT)	5.8 %	6.9 %	4.5 %	n.a.	8.7 %	14.0 %	15.4 %
ROE	4.1 %	5.3 %	3.6 %	-12.2 %	9.4 %	13.6 %	13.1 %
Adj. ROE	5.9 %	5.3 %	9.9 %	-1.6 %	12.8 %	13.6 %	13.1 %
Balance sheet quality							
Net Debt	-26.3	-28.2	-23.1	24.0	4.6	-10.5	-40.4
Net Financial Debt	-31.1	-33.0	-28.2	18.0	-1.4	-16.6	-46.4
Net Gearing	-21.1 %	-22.2 %	-16.4 %	19.2 %	3.3 %	-6.4 %	-20.9 %
Net Fin. Debt / EBITDA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Book Value / Share	6.5	6.6	7.3	6.6	7.3	8.6	10.1
Book value per share ex intangibles	5.5	5.7	6.4	5.5	6.3	7.7	9.3

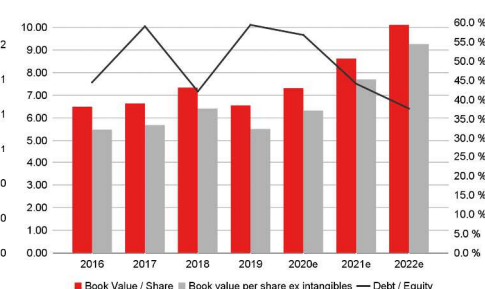
ROCE Development



Net debt in EUR m



Book Value per Share in EUR



Source: Warburg Research

Source: Warburg Research

Source: Warburg Research

Consolidated cash flow statement

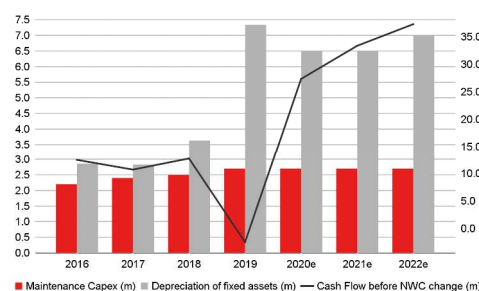
In EUR m	2016	2017	2018	2019	2020e	2021e	2022e
Net income	5.0	6.7	4.8	-16.3	12.4	20.7	23.5
Depreciation of fixed assets	2.9	2.8	3.6	7.3	6.5	6.5	7.0
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	1.3	1.2	1.2	1.2	1.7	1.8	1.8
Increase/decrease in long-term provisions	-0.4	0.3	0.2	0.1	0.0	0.0	0.0
Other non-cash income and expenses	3.8	-0.4	2.9	5.2	6.7	4.4	5.0
Cash Flow before NWC change	12.5	10.7	12.7	-2.4	27.3	33.3	37.3
Increase / decrease in inventory	-6.1	-28.2	-29.8	4.6	-11.9	-9.7	-5.1
Increase / decrease in accounts receivable	-10.7	2.9	-1.9	-25.0	11.6	0.2	2.0
Increase / decrease in accounts payable	-1.1	23.9	1.7	-8.0	7.3	1.3	5.7
Increase / decrease in other working capital positions	0.0	0.0	19.3	0.0	0.0	0.0	0.0
Increase / decrease in working capital (total)	-17.9	-1.3	-10.8	-28.4	7.1	-8.2	2.6
Net cash provided by operating activities [1]	-5.4	9.4	1.9	-30.8	34.4	25.1	39.9
Investments in intangible assets	0.5	0.5	0.6	3.4	0.5	0.5	0.5
Investments in property, plant and equipment	3.2	6.0	6.3	5.7	10.5	9.5	9.5
Payments for acquisitions	0.0	0.0	0.0	0.0	-3.9	0.0	0.0
Financial investments	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Income from asset disposals	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net cash provided by investing activities [2]	-3.6	-6.5	-6.9	-6.1	-14.9	-10.0	-10.0
Change in financial liabilities	-4.6	-1.0	-1.0	16.4	-2.4	-8.0	-5.5
Dividends paid	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Purchase of own shares	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Capital measures	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net cash provided by financing activities [3]	-4.6	-1.0	-1.0	16.4	-2.4	-8.0	-5.5
Change in liquid funds [1]+[2]+[3]	-13.6	1.9	-6.0	-20.5	17.0	7.1	24.4
Effects of exchange-rate changes on cash	0.2	-1.0	0.2	0.1	0.0	0.0	0.0
Cash and cash equivalent at end of period	35.7	36.5	30.7	10.3	27.3	34.5	58.8

Financial Ratios

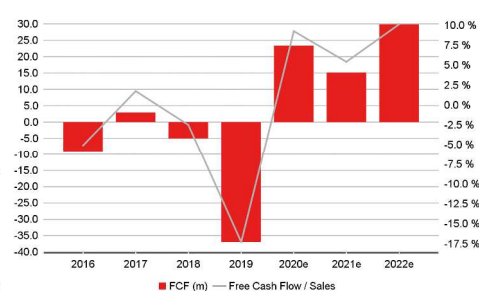
	2016	2017	2018	2019	2020e	2021e	2022e
Cash Flow							
FCF	-9.0	2.9	-5.0	-36.9	23.3	15.1	29.9
Free Cash Flow / Sales	-5.1 %	1.7 %	-2.5 %	-17.3 %	9.3 %	5.4 %	10.1 %
Free Cash Flow Potential	10.7	6.5	7.3	4.2	22.9	26.7	29.9
Free Cash Flow / Net Profit	-180.3 %	43.1 %	-105.1 %	226.9 %	187.8 %	73.2 %	127.0 %
Interest Received / Avg. Cash	0.2 %	0.2 %	0.1 %	0.0 %	0.0 %	0.0 %	0.0 %
Interest Paid / Avg. Debt	10.6 %	5.2 %	5.8 %	2.5 %	1.8 %	1.8 %	2.0 %
Management of Funds							
Investment ratio	2.1 %	3.9 %	3.4 %	4.2 %	4.4 %	3.6 %	3.4 %
Maint. Capex / Sales	1.2 %	1.4 %	1.2 %	1.3 %	1.1 %	1.0 %	0.9 %
Capex / Dep	87.8 %	159.2 %	143.2 %	105.6 %	134.7 %	120.5 %	113.6 %
Avg. Working Capital / Sales	35.8 %	42.6 %	39.5 %	46.1 %	40.6 %	36.8 %	35.8 %
Trade Debtors / Trade Creditors	717.2 %	269.4 %	278.4 %	501.1 %	329.9 %	295.4 %	265.7 %
Inventory Turnover	1.6 x	1.1 x	1.5 x	2.2 x	1.9 x	1.9 x	1.9 x
Receivables collection period (days)	50	43	45	86	56	50	45
Payables payment period (days)	10	25	24	22	25	26	26
Cash conversion cycle (Days)	196	215	222	210	186	185	174

CAPEX and Cash Flow

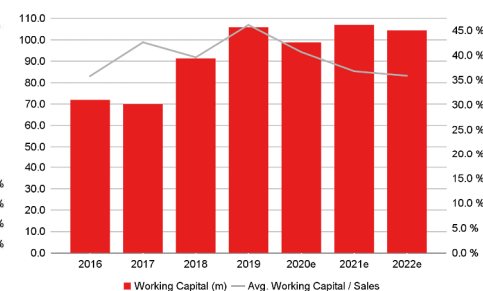
in EUR m



Free Cash Flow Generation



Working Capital



Source: Warburg Research

Source: Warburg Research

Source: Warburg Research

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Company	Disclosure	Link to the historical price targets and rating changes (last 12 months)
SÜSS MicroTec	5	http://www.mmwarburg.com/disclaimer/disclaimer_en/DE000A1K0235.htm

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Investment recommendation: expected direction of the share price development of the financial instrument up to the given price target in the opinion of the analyst who covers this financial instrument.

-B-	Buy:	The price of the analysed financial instrument is expected to rise over the next 12 months.
-H-	Hold:	The price of the analysed financial instrument is expected to remain mostly flat over the next 12 months.
-S-	Sell:	The price of the analysed financial instrument is expected to fall over the next 12 months.
“-“	Rating suspended:	The available information currently does not permit an evaluation of the company.

WARBURG RESEARCH GMBH – ANALYSED RESEARCH UNIVERSE BY RATING

Rating	Number of stocks	% of Universe
Buy	130	64
Hold	59	29
Sell	8	4
Rating suspended	7	3
Total	204	100

WARBURG RESEARCH GMBH – ANALYSED RESEARCH UNIVERSE BY RATING ...

... taking into account only those companies which were provided with major investment services in the last twelve months.

Rating	Number of stocks	% of Universe
Buy	37	80
Hold	6	13
Sell	0	0
Rating suspended	3	7
Total	46	100

PRICE AND RATING HISTORY SÜSS MICROTEC AS OF 12.01.2021



Markings in the chart show rating changes by Warburg Research GmbH in the last 12 months. Every marking details the date and closing price on the day of the rating change.

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