

Buy EUR 32.00 Price EUR 22.80 Upside 40.4 %	Value Indicators: EUR DCF: 32.00 FCF-Value Potential 22e: 28.50	Warburg ESG Risk Score: 2.3 ESG Score (MSCI based): 3.0 Balance Sheet Score: 2.0 Market Liquidity Score: 2.0	Description: Leading solution provider for niche markets advanced packaging, 3D integration, LED, MEMS
	Market Snapshot: EUR m Market cap: 435.5 No. of shares (m): 19.1 EV: 405.4 Freefloat MC: 435.5 Ø Trad. Vol. (30d): 1.88 m	Shareholders: Freefloat 100.0 % <i>Universal Investment</i> 9.6 % <i>Luxempart</i> 8.3 % <i>Teslin</i> 6.7 % <i>Henderson</i> 5.0 %	Key Figures (WRe): 2021e Beta: 1.3 Price / Book: 2.7 x Equity Ratio: 63 %

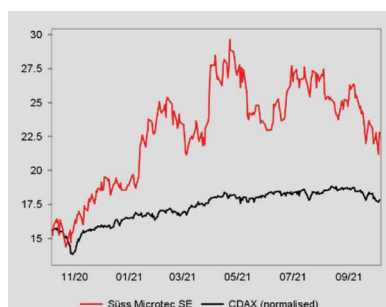
Blow-out Q3 orders; Share price still a buying opportunity

Figures Q3/2021: FY End: 31.12. in EUR m										Comment on Figures: ■ Record Q3 orders of EUR 101m ■ Q3 sales of EUR 70m fully in line			
	Q3 21	Q3 21e	Q3 20	yoy	9M 21	9M 21e	9M 20	yoy					
Order entry	101.0	82.0	44.1	129 %	254.0	235.0	206.7	23 %					
Sales	70.0	69.5	60.6	16 %	188.4	187.9	173.9	8 %					

SÜSS MicroTec announced **blow-out Q3 orders worth EUR 101m for Q3, which is the highest quarterly order intake in the company's history** and above the estimate of ~EUR 82m (after EUR 72m reached in Q2). All segments are expected to have contributed to this strong development, including strength in the higher-priced photomask cleaning systems area. The yoy order intake increased by 130% compared to last year's low Q3 level. After **nine months, order intake reached EUR 254m, which is 23% above last year's 9M figure and represents a book-to-bill ratio of 1.35x**. A preliminary Q3 revenue number of EUR 70m hit the WR forecast.

Guidance reiterated: SÜSS confirmed its full-year guidance for sales of EUR 270–290m and an EBIT margin of 9-11%. Owing to the high order backlog, the **company should approach the high end of the revenue guidance. Even a beat could be on the cards with scope to come close to the EUR 300m threshold already in 2021**. However, while current component shortages are not regarded as a material risk to reaching the guidance, they could represent headwind for achieving a beat. **However, SÜSS will in any case reach a record order backlog at year-end, which provides solid visibility that further growth should be reached in the next FY 2022.**

Prior to the announcement, SÜSS shares dropped to the lowest price since January without fundamental reasons and are still clearly below the levels seen in recent weeks (despite strong intraday gains). **Share prices in the low 20s are regarded as a clear buying opportunity** due to the **valuation upside of ~40% in comparison to the PT of EUR 32**, especially as the achievement of the mid-term targets would justify a valuation of >EUR 40 per share. The **peer group continues to trade at ~50% higher multiples** already for FY 2022. **Continued strong order momentum and solid execution (rise in profitability) are expected to be the main drivers for narrowing the valuation gap**. The **investment case is considered fully intact** with continued revenue growth towards the EUR 400m target, which should result in an increase in EBIT margins to 15% by ~2024. **Buy**.

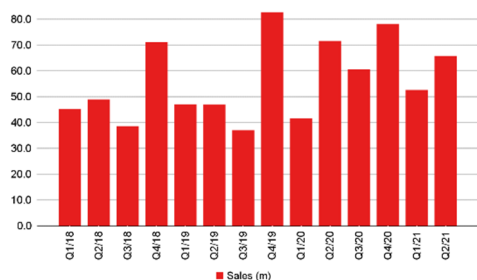


Rel. Performance vs CDAX:	
1 month:	-8.5 %
6 months:	-18.5 %
Year to date:	12.6 %
Trailing 12 months:	33.2 %

Company events:
11.11.21 Q3

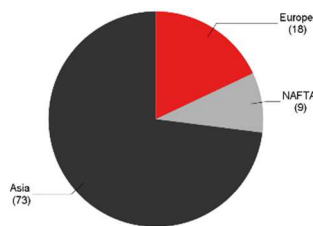
FY End: 31.12. in EUR m	CAGR (20-23e)	2017	2018	2019	2020	2021e	2022e	2023e
Sales	9.9 %	166.5	203.9	213.8	252.1	287.0	310.0	335.0
Change Sales yoy		-6.2 %	22.5 %	4.8 %	17.9 %	13.8 %	8.0 %	8.1 %
Gross profit margin		35.7 %	33.0 %	23.3 %	33.2 %	34.9 %	35.4 %	35.7 %
EBITDA	25.3 %	18.0	15.7	-5.2	28.2	40.7	47.6	55.5
EBIT	32.0 %	13.9	10.9	-13.8	20.4	32.4	39.2	47.0
Margin		8.3 %	5.3 %	-6.4 %	8.1 %	11.3 %	12.7 %	14.0 %
EBIT adj.		13.9	10.9	0.5	23.0	32.4	39.2	47.0
Margin		8.3 %	5.3 %	0.2 %	9.1 %	11.3 %	12.7 %	14.0 %
Net income	38.8 %	6.7	4.8	-16.3	12.3	22.6	27.5	33.0
EPS	38.6 %	0.35	0.25	-0.85	0.65	1.18	1.44	1.73
EPS adj.	30.4 %	0.35	0.69	-0.11	0.78	1.18	1.44	1.73
DPS	-	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Dividend Yield		n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
FCFPS		0.15	-0.26	-1.93	2.47	0.85	1.25	1.30
FCF / Market cap		1.3 %	-2.0 %	-19.8 %	19.2 %	3.7 %	5.5 %	5.7 %
EV / Sales		1.2 x	1.1 x	1.0 x	0.9 x	1.4 x	1.2 x	1.1 x
EV / EBITDA		11.2 x	14.8 x	n.a.	8.2 x	10.0 x	8.0 x	6.4 x
EV / EBIT adj.		14.5 x	21.4 x	445.7 x	10.1 x	12.5 x	9.7 x	7.6 x
P / E		34.4 x	53.5 x	n.a.	19.8 x	19.3 x	15.8 x	13.2 x
FCF Potential Yield		3.2 %	3.1 %	2.0 %	8.8 %	7.0 %	8.8 %	10.9 %
Net Debt		-28.2	-23.1	24.0	-13.9	-30.1	-53.9	-78.8
ROCE (NOPAT)		6.9 %	4.5 %	n.a.	9.3 %	17.9 %	20.3 %	22.9 %
Guidance:		2021: Sales: 270 - 290m; EBIT 9-11%						

Sales development
in EUR m



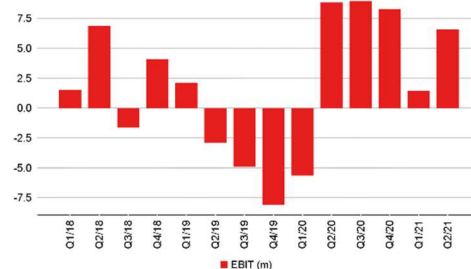
Source: Warburg Research

Sales by regions
2020; in %



Source: Warburg Research

EBIT development
in EUR m



Source: Warburg Research

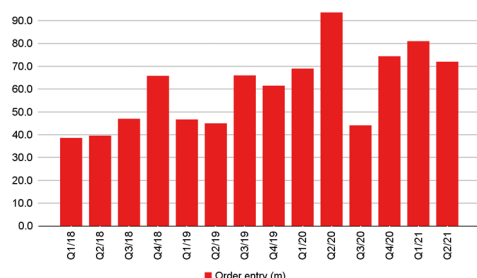
Company Background

- Globally leading manufacturer of systems for the MEMS, advanced packaging, 3D IC and LED niche markets with the product segments lithography (mask aligner,coater), bonder and equipment to clean photomasks.
- MEMS integrate electronic and mechanical components. Fields of application are e.g. pressure sensors (e.g. in tyre pressure control systems) or position and acceleration sensors (e.g. smartphones, tablet PCs).
- Advanced packaging is a special packaging process used as an alternative to the classic wire bonding ("flip chip") for semiconductors where these are directly bonded to the substrate without wire connections.
- 3D packaging is a solution to the increasingly difficult ongoing structural downsizing of semiconductors. CMOS image sensors are an early field of application. This market offers enormous growth potential for SÜSS.
- The majority of production is located at two sites in Germany (Garching, Sternenfels) which offer ample capacity for anticipated growth. SÜSS has ca. 900 employees.

Competitive Quality

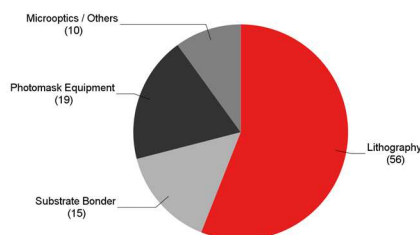
- SÜSS consistently focuses on the core topics (precision, reliability and low total cost of ownership) in all segments and gears the products to the customers' needs.
- The 60-year company history and the consistently high product quality have firmly established SÜSS as a brand-name in the addressed markets.
- This and the global service network make the company a preferred supplier for production equipment in particular.
- As the respective markets have a niche character, SÜSS usually only has to face moderate competition and rarely has to compete with the major suppliers of the sector.
- This combined with the high product complexity poses a major barrier to market entry and secures the company a leading position in the respective markets.

Order development
in EUR m



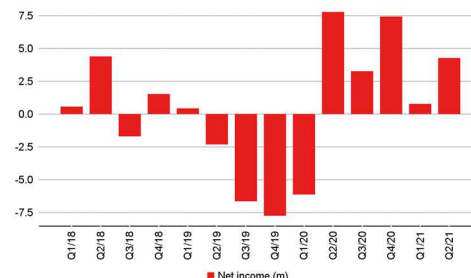
Source: Warburg Research

Sales by segments
2020; in %



Source: Warburg Research

Net income development
in EUR m



Source: Warburg Research

DCF model

Figures in EUR m	Detailed forecast period			Transitional period										Term. Value
	2021e	2022e	2023e	2024e	2025e	2026e	2027e	2028e	2029e	2030e	2031e	2032e	2033e	
Sales	287.0	310.0	335.0	363.5	392.6	424.0	449.4	471.9	495.5	515.3	535.9	546.6	554.8	1.5 %
Sales change	13.8 %	8.0 %	8.1 %	8.5 %	8.0 %	8.0 %	6.0 %	5.0 %	5.0 %	4.0 %	4.0 %	2.0 %	1.5 %	
EBIT	32.4	39.2	47.0	50.9	56.9	63.6	67.4	70.8	74.3	77.3	80.4	82.0	83.2	15.0 %
EBIT-margin	11.3 %	12.7 %	14.0 %	14.0 %	14.5 %	15.0 %	15.0 %	15.0 %	15.0 %	15.0 %	15.0 %	15.0 %	15.0 %	
Tax rate (EBT)	14.7 %	17.2 %	29.4 %	28.5 %	28.5 %	28.5 %	28.5 %	28.5 %	28.5 %	28.5 %	28.5 %	28.5 %	28.5 %	57
NOPAT	27.6	32.5	33.2	36.4	40.7	45.5	48.2	50.6	53.1	55.3	57.5	58.6	59.5	
Depreciation	8.3	8.4	8.5	10.9	11.0	11.9	12.6	13.2	13.9	14.4	15.0	15.3	15.5	317
in % of Sales	2.9 %	2.7 %	2.5 %	3.0 %	2.8 %	2.8 %	2.8 %	2.8 %	2.8 %	2.8 %	2.8 %	2.8 %	2.8 %	
Changes in provisions	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	53.08 %
Change in Liquidity from														
- Working Capital	5.4	5.2	5.0	11.7	9.0	9.7	7.9	7.0	7.3	6.1	6.4	3.3	2.5	36.79 %
- Capex	14.0	11.6	11.6	21.6	11.8	12.7	13.5	14.2	14.9	15.5	16.1	16.4	16.6	
Capex in % of Sales	4.9 %	3.7 %	3.5 %	3.2 %	3.0 %	3.0 %	3.0 %	3.0 %	3.0 %	3.0 %	3.0 %	3.0 %	3.0 %	
Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	10.13 %
Free Cash Flow (WACC Model)	16.6	24.1	25.1	14.0	30.9	34.9	39.4	42.7	44.8	48.1	50.0	54.2	55.9	
PV of FCF share of PVs	16.7	22.4	21.5	11.1	22.6	23.5	24.5	24.5	23.7	23.5	22.6	22.6	21.5	

Model parameter

Derivation of WACC:		Derivation of Beta:	
Debt ratio	5.00 %	Financial Strength	1.10
Cost of debt (after tax)	2.9 %	Liquidity (share)	1.30
Market return	7.00 %	Cyclicalit	1.60
Risk free rate	1.50 %	Transparency	1.10
		Others	1.40
WACC	8.36 %	Beta	1.30

Valuation (m)

Present values 2033e	281		
Terminal Value	317		
Financial liabilities	20		
Pension liabilities	6		
Hybrid capital	0		
Minority interest	0		
Market val. of investments	0		
Liquidity	41	No. of shares (m)	19.1
Equity Value	612	Value per share (EUR)	32.04

Sensitivity Value per Share (EUR)

Beta	WACC	Terminal Growth							Beta	WACC	Delta EBIT-margin						
		0.75 %	1.00 %	1.25 %	1.50 %	1.75 %	2.00 %	2.25 %			-1.5 pp	-1.0 pp	-0.5 pp	+0.0 pp	+0.5 pp	+1.0 pp	+1.5 pp
1.49	9.4 %	26.48	26.84	27.21	27.61	28.04	28.50	28.99	1.49	9.4 %	24.32	25.42	26.52	27.61	28.71	29.81	30.91
1.40	8.9 %	28.31	28.74	29.19	29.67	30.19	30.74	31.33	1.40	8.9 %	26.15	27.33	28.50	29.67	30.84	32.01	33.19
1.35	8.6 %	29.32	29.78	30.28	30.81	31.38	31.99	32.65	1.35	8.6 %	27.17	28.38	29.60	30.81	32.02	33.24	34.45
1.30	8.4 %	30.40	30.91	31.45	32.04	32.66	33.34	34.08	1.30	8.4 %	28.26	29.52	30.78	32.04	33.29	34.55	35.81
1.25	8.1 %	31.55	32.11	32.71	33.36	34.05	34.81	35.63	1.25	8.1 %	29.44	30.74	32.05	33.36	34.66	35.97	37.27
1.20	7.9 %	32.79	33.41	34.07	34.79	35.56	36.40	37.32	1.20	7.9 %	30.71	32.07	33.43	34.79	36.14	37.50	38.86
1.11	7.4 %	35.55	36.31	37.13	38.02	38.99	40.05	41.21	1.11	7.4 %	33.60	35.07	36.54	38.02	39.49	40.97	42.44

- Growth estimate slightly below company target of EUR 400m by 2025
- Sustainable EBIT margin of 15% anticipated...

Free Cash Flow Value Potential

Warburg Research's valuation tool "FCF Value Potential" reflects the ability of the company to generate sustainable free cash flows. It is based on the "FCF potential" - a FCF "ex growth" figure - which assumes unchanged working capital and pure maintenance capex. A value indication is derived via the perpetuity of a given year's "FCF potential" with consideration of the weighted costs of capital. The fluctuating value indications over time add a timing element to the DCF model (our preferred valuation tool).

in EUR m	2017	2018	2019	2020	2021e	2022e	2023e	
Net Income before minorities	6.7	4.8	-16.3	12.3	22.6	27.5	33.0	
+ Depreciation + Amortisation	4.1	4.8	8.6	7.8	8.3	8.4	8.5	
- Net Interest Income	-0.2	-0.1	-0.4	-0.4	-0.4	-0.3	-0.2	
- Maintenance Capex	2.4	2.5	2.7	2.7	2.7	2.7	2.7	
+ Other	-2.0	0.0	14.2	2.6	0.0	0.0	0.0	
= Free Cash Flow Potential	6.5	7.3	4.2	20.4	28.6	33.5	39.0	
FCF Potential Yield (on market EV)	3.2 %	3.1 %	2.0 %	8.8 %	7.0 %	8.8 %	10.9 %	
WACC	8.36 %	8.36 %	8.36 %	8.36 %	8.36 %	8.36 %	8.36 %	
= Enterprise Value (EV)	202.1	232.5	210.4	232.3	405.7	381.9	357.0	
= Fair Enterprise Value	78.1	86.9	49.9	244.2	341.6	400.1	466.2	
- Net Debt (Cash)	-20.3	-20.3	-20.3	-20.3	-36.5	-60.3	-85.2	
- Pension Liabilities	6.4	6.4	6.4	6.4	6.4	6.4	6.4	
- Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
- Market value of minorities	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
+ Market value of investments	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
= Fair Market Capitalisation	92.0	100.8	63.8	258.2	371.8	454.1	545.0	
Number of shares, average	19.1	19.1	19.1	19.1	19.1	19.1	19.1	
= Fair value per share (EUR)	4.82	5.28	3.34	13.51	19.45	23.75	28.51	
premium (-) / discount (+) in %					-14.7 %	4.2 %	25.0 %	
Sensitivity Fair value per Share (EUR)								
	11.36 %	3.74	4.08	2.65	10.14	14.74	18.24	22.09
	10.36 %	4.03	4.40	2.84	11.05	16.01	19.73	23.82
	9.36 %	4.38	4.79	3.06	12.15	17.55	21.53	25.93
WACC	8.36 %	4.82	5.28	3.34	13.52	19.46	23.77	28.53
	7.36 %	5.37	5.90	3.70	15.25	21.89	26.62	31.85
	6.36 %	6.10	6.71	4.16	17.54	25.09	30.36	36.21
	5.36 %	7.11	7.83	4.80	20.67	29.47	35.50	42.19

- Increasing sales and margins result in higher value indications in coming years

Valuation	2017	2018	2019	2020	2021e	2022e	2023e
Price / Book	1.8 x	1.8 x	1.5 x	1.8 x	2.7 x	2.2 x	1.9 x
Book value per share ex intangibles	5.69	6.42	5.52	5.92	7.21	8.89	10.61
EV / Sales	1.2 x	1.1 x	1.0 x	0.9 x	1.4 x	1.2 x	1.1 x
EV / EBITDA	11.2 x	14.8 x	n.a.	8.2 x	10.0 x	8.0 x	6.4 x
EV / EBIT	14.5 x	21.4 x	n.a.	11.4 x	12.5 x	9.7 x	7.6 x
EV / EBIT adj.*	14.5 x	21.4 x	445.7 x	10.1 x	12.5 x	9.7 x	7.6 x
P / FCF	79.7 x	n.a.	n.a.	5.2 x	26.9 x	18.3 x	17.5 x
P / E	34.4 x	53.5 x	n.a.	19.8 x	19.3 x	15.8 x	13.2 x
P / E adj.*	34.4 x	19.4 x	n.a.	16.5 x	19.3 x	15.8 x	13.2 x
Dividend Yield	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
FCF Potential Yield (on market EV)	3.2 %	3.1 %	2.0 %	8.8 %	7.0 %	8.8 %	10.9 %

*Adjustments made for: -

Company Specific Items	2017	2018	2019	2020	2021e	2022e	2023e
Order entry	200.3	191.0	219.2	281.1	0.0	0.0	0.0
Order backlog	133.0	0.0	93.2	120.1	0.0	0.0	0.0

Consolidated profit and loss

In EUR m	2017	2018	2019	2020	2021e	2022e	2023e
Sales	166.5	203.9	213.8	252.1	287.0	310.0	335.0
Change Sales yoy	-6.2 %	22.5 %	4.8 %	17.9 %	13.8 %	8.0 %	8.1 %
COGS	107.0	136.7	164.1	168.4	186.8	200.3	215.4
Gross profit	59.5	67.3	49.7	83.7	100.2	109.7	119.6
<i>Gross margin</i>	<i>35.7 %</i>	<i>33.0 %</i>	<i>23.3 %</i>	<i>33.2 %</i>	<i>34.9 %</i>	<i>35.4 %</i>	<i>35.7 %</i>
Research and development	15.2	18.3	20.2	19.8	21.2	21.8	22.4
Sales and marketing	19.6	21.9	22.9	23.5	24.0	25.4	26.2
Administration expenses	13.4	15.9	18.9	20.8	22.3	23.0	23.3
Other operating expenses	3.8	3.5	3.2	3.4	2.3	0.3	0.7
Other operating income	6.3	3.2	1.7	4.3	2.0	0.0	0.0
Unfrequent items	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBITDA	18.0	15.7	-5.2	28.2	40.7	47.6	55.5
<i>Margin</i>	<i>10.8 %</i>	<i>7.7 %</i>	<i>-2.4 %</i>	<i>11.2 %</i>	<i>14.2 %</i>	<i>15.4 %</i>	<i>16.6 %</i>
Depreciation of fixed assets	2.8	3.6	7.3	7.1	7.5	7.5	7.5
EBITA	15.1	12.1	-12.5	21.1	33.2	40.1	48.0
Amortisation of intangible assets	1.2	1.2	1.2	0.7	0.8	0.9	1.0
Goodwill amortisation	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBIT	13.9	10.9	-13.8	20.4	32.4	39.2	47.0
<i>Margin</i>	<i>8.3 %</i>	<i>5.3 %</i>	<i>-6.4 %</i>	<i>8.1 %</i>	<i>11.3 %</i>	<i>12.7 %</i>	<i>14.0 %</i>
EBIT adj.	13.9	10.9	0.5	23.0	32.4	39.2	47.0
Interest income	0.1	0.0	0.0	0.0	0.0	0.0	0.0
Interest expenses	0.2	0.2	0.4	0.4	0.4	0.3	0.2
Other financial income (loss)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBT	13.8	10.7	-14.1	20.0	32.0	38.9	46.8
<i>Margin</i>	<i>8.3 %</i>	<i>5.3 %</i>	<i>-6.6 %</i>	<i>7.9 %</i>	<i>11.2 %</i>	<i>12.6 %</i>	<i>14.0 %</i>
Total taxes	7.0	6.0	2.1	7.7	9.4	11.5	13.8
Net income from continuing operations	6.7	4.8	-16.3	12.3	22.6	27.5	33.0
Income from discontinued operations (net of tax)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net income before minorities	6.7	4.8	-16.3	12.3	22.6	27.5	33.0
Minority interest	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net income	6.7	4.8	-16.3	12.3	22.6	27.5	33.0
<i>Margin</i>	<i>4.0 %</i>	<i>2.3 %</i>	<i>-7.6 %</i>	<i>4.9 %</i>	<i>7.9 %</i>	<i>8.9 %</i>	<i>9.8 %</i>
Number of shares, average	19.1	19.1	19.1	19.1	19.1	19.1	19.1
EPS	0.35	0.25	-0.85	0.65	1.18	1.44	1.73
EPS adj.	0.35	0.69	-0.11	0.78	1.18	1.44	1.73

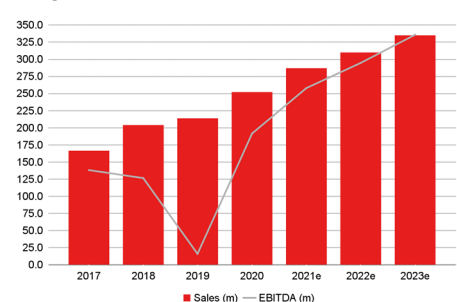
*Adjustments made for:

Guidance: 2021: Sales: 270 - 290m; EBIT 9-11%

Financial Ratios

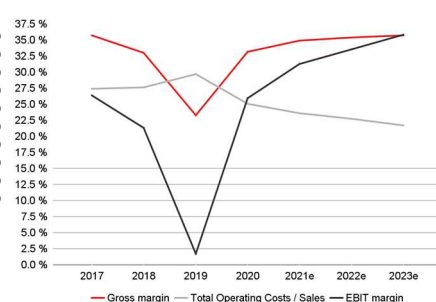
	2017	2018	2019	2020	2021e	2022e	2023e
Total Operating Costs / Sales	27.4 %	27.7 %	29.7 %	25.1 %	23.6 %	22.7 %	21.7 %
Operating Leverage	-4.0 x	-1.0 x	n.a.	n.a.	4.2 x	2.6 x	2.4 x
EBITDA / Interest expenses	86.8 x	90.3 x	n.m.	66.6 x	101.8 x	158.8 x	277.4 x
Tax rate (EBT)	51.2 %	55.4 %	-15.2 %	38.3 %	29.5 %	29.5 %	29.5 %
Dividend Payout Ratio	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Sales per Employee	254,235	231,740	228,174	263,139	438,168	473,282	511,450

Sales, EBITDA
in EUR m



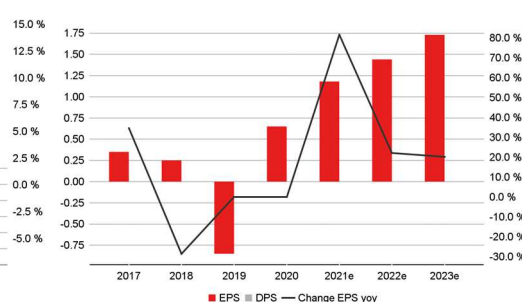
Source: Warburg Research

Operating Performance
in %



Source: Warburg Research

Performance per Share



Source: Warburg Research

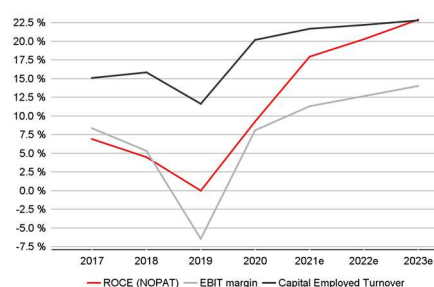
Consolidated balance sheet

In EUR m	2017	2018	2019	2020	2021e	2022e	2023e
Assets							
Goodwill and other intangible assets	18.2	17.7	19.9	23.4	24.6	24.8	24.9
thereof other intangible assets	2.5	1.9	4.2	5.0	6.2	6.4	6.5
thereof Goodwill	15.6	15.7	15.7	18.3	18.3	18.3	18.3
Property, plant and equipment	23.3	26.2	33.9	40.4	44.9	47.9	50.9
Financial assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other long-term assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Fixed assets	41.5	43.9	53.8	63.7	69.4	72.6	75.7
Inventories	97.9	93.5	75.0	73.0	84.4	91.2	98.5
Accounts receivable	19.6	25.1	50.2	48.0	43.2	42.5	41.3
Liquid assets	36.5	30.7	10.3	40.8	55.6	75.4	100.2
Other short-term assets	6.4	6.4	10.6	5.9	4.6	4.6	4.6
Current assets	160.5	155.7	146.1	167.7	187.7	213.6	244.6
Total Assets	202.0	199.6	199.9	231.4	257.2	286.3	320.4
Liabilities and shareholders' equity							
Subscribed capital	19.1	19.1	19.1	19.1	19.1	19.1	19.1
Capital reserve	110.3	122.9	106.6	119.0	119.0	119.0	119.0
Retained earnings	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other equity components	-2.4	-1.5	-0.3	-1.6	24.4	56.5	89.6
Shareholders' equity	127.0	140.4	125.4	136.5	162.5	194.6	227.7
Minority interest	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Total equity	127.0	140.4	125.4	136.5	162.5	194.6	227.7
Provisions	7.4	10.3	10.2	10.9	10.9	10.9	10.9
thereof provisions for pensions and similar obligations	4.7	5.1	6.0	6.4	6.4	6.4	6.4
Financial liabilities (total)	3.5	2.5	28.3	20.5	19.0	15.0	15.0
Short-term financial liabilities	1.0	1.0	10.4	1.4	0.0	0.0	0.0
Accounts payable	7.3	9.0	10.0	9.8	11.8	12.7	13.8
Other liabilities	56.8	37.3	26.0	53.7	53.0	53.0	53.0
Liabilities	75.0	59.1	74.5	94.9	94.7	91.6	92.7
Total liabilities and shareholders' equity	202.0	199.6	199.9	231.4	257.2	286.3	320.4

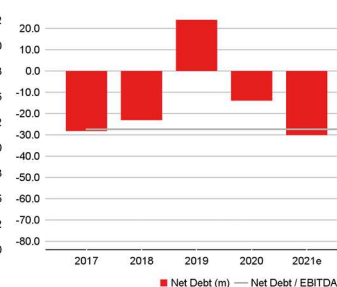
Financial Ratios

	2017	2018	2019	2020	2021e	2022e	2023e
Efficiency of Capital Employment							
Operating Assets Turnover	1.8 x	1.7 x	1.5 x	2.0 x	2.1 x	2.2 x	2.2 x
Capital Employed Turnover	1.7 x	1.7 x	1.4 x	2.1 x	2.2 x	2.2 x	2.2 x
ROA	16.2 %	10.9 %	-30.3 %	19.4 %	32.5 %	37.8 %	43.5 %
Return on Capital							
ROCE (NOPAT)	6.9 %	4.5 %	n.a.	9.3 %	17.9 %	20.3 %	22.9 %
ROE	5.3 %	3.6 %	-12.2 %	9.4 %	15.1 %	15.4 %	15.6 %
Adj. ROE	5.3 %	9.9 %	-1.6 %	11.4 %	15.1 %	15.4 %	15.6 %
Balance sheet quality							
Net Debt	-28.2	-23.1	24.0	-13.9	-30.1	-53.9	-78.8
Net Financial Debt	-33.0	-28.2	18.0	-20.3	-36.5	-60.3	-85.2
Net Gearing	-22.2 %	-16.4 %	19.2 %	-10.2 %	-18.5 %	-27.7 %	-34.6 %
Net Fin. Debt / EBITDA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Book Value / Share	6.6	7.3	6.6	7.1	8.5	10.2	11.9
Book value per share ex intangibles	5.7	6.4	5.5	5.9	7.2	8.9	10.6

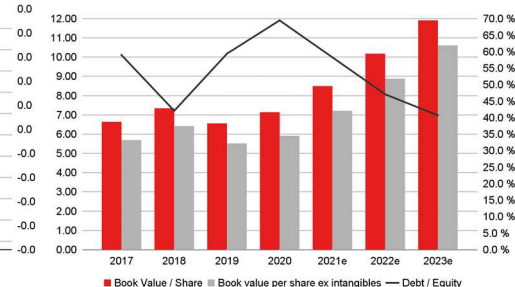
ROCE Development



Net debt in EUR m



Book Value per Share in EUR



Source: Warburg Research

Source: Warburg Research

Source: Warburg Research

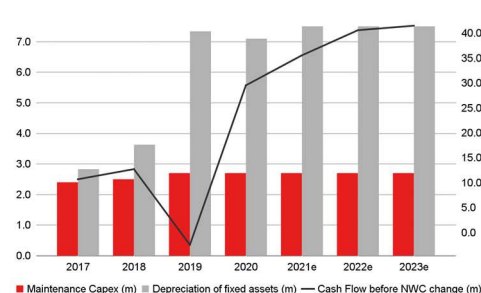
Consolidated cash flow statement

In EUR m	2017	2018	2019	2020	2021e	2022e	2023e
Net income	6.7	4.8	-16.3	12.3	22.6	27.5	33.0
Depreciation of fixed assets	2.8	3.6	7.3	7.1	7.5	7.5	7.5
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	1.2	1.2	1.2	0.7	0.8	0.9	1.0
Increase/decrease in long-term provisions	0.3	0.2	0.1	0.4	0.0	0.0	0.0
Other non-cash income and expenses	-0.4	2.9	5.2	9.1	4.7	4.8	0.0
Cash Flow before NWC change	10.7	12.7	-2.4	29.5	35.5	40.6	41.5
Increase / decrease in inventory	-28.2	-29.8	4.6	9.8	-11.4	-6.8	-7.3
Increase / decrease in accounts receivable	2.9	-1.9	-25.0	2.1	4.8	0.7	1.2
Increase / decrease in accounts payable	23.9	1.7	-8.0	13.7	1.3	0.9	1.1
Increase / decrease in other working capital positions	0.0	19.3	0.0	0.0	0.0	0.0	0.0
Increase / decrease in working capital (total)	-1.3	-10.8	-28.4	25.6	-5.4	-5.2	-5.0
Net cash provided by operating activities [1]	9.4	1.9	-30.8	55.1	30.2	35.4	36.5
Investments in intangible assets	0.5	0.6	3.4	1.1	2.0	1.1	1.1
Investments in property, plant and equipment	6.0	6.3	5.7	8.0	12.0	10.5	10.5
Payments for acquisitions	0.0	0.0	0.0	-3.3	0.0	0.0	0.0
Financial investments	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Income from asset disposals	0.0	0.0	0.0	0.1	0.0	0.0	0.0
Net cash provided by investing activities [2]	-6.5	-6.9	-6.1	-11.2	-14.0	-11.6	-11.6
Change in financial liabilities	-1.0	-1.0	16.4	-13.3	-1.4	-4.0	0.0
Dividends paid	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Purchase of own shares	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Capital measures	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net cash provided by financing activities [3]	-1.0	-1.0	16.4	-13.3	-1.4	-4.0	0.0
Change in liquid funds [1]+[2]+[3]	1.9	-6.0	-20.5	30.7	14.7	19.8	24.9
Effects of exchange-rate changes on cash	-1.0	0.2	0.1	-0.2	0.0	0.0	0.0
Cash and cash equivalent at end of period	36.5	30.7	10.3	40.8	55.6	75.4	100.2

Financial Ratios

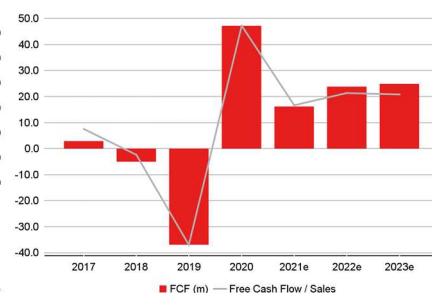
	2017	2018	2019	2020	2021e	2022e	2023e
Cash Flow							
FCF	2.9	-5.0	-36.9	47.2	16.2	23.8	24.9
Free Cash Flow / Sales	1.7 %	-2.5 %	-17.3 %	18.7 %	5.6 %	7.7 %	7.4 %
Free Cash Flow Potential	6.5	7.3	4.2	20.4	28.6	33.5	39.0
Free Cash Flow / Net Profit	43.1 %	-105.1 %	226.9 %	382.4 %	71.7 %	86.7 %	75.4 %
Interest Received / Avg. Cash	0.2 %	0.1 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Interest Paid / Avg. Debt	5.2 %	5.8 %	2.5 %	1.7 %	2.0 %	1.8 %	1.3 %
Management of Funds							
Investment ratio	3.9 %	3.4 %	4.2 %	3.6 %	4.9 %	3.7 %	3.5 %
Maint. Capex / Sales	1.4 %	1.2 %	1.3 %	1.1 %	0.9 %	0.9 %	0.8 %
Capex / Dep	159.2 %	143.2 %	105.6 %	117.1 %	168.7 %	138.1 %	136.5 %
Avg. Working Capital / Sales	42.6 %	39.5 %	46.1 %	37.9 %	30.7 %	30.1 %	29.4 %
Trade Debtors / Trade Creditors	269.4 %	278.4 %	501.1 %	487.7 %	366.1 %	334.6 %	299.3 %
Inventory Turnover	1.1 x	1.5 x	2.2 x	2.3 x	2.2 x	2.2 x	2.2 x
Receivables collection period (days)	43	45	86	69	55	50	45
Payables payment period (days)	25	24	22	21	23	23	23
Cash conversion cycle (Days)	215	222	210	151	148	148	146

CAPEX and Cash Flow
in EUR m



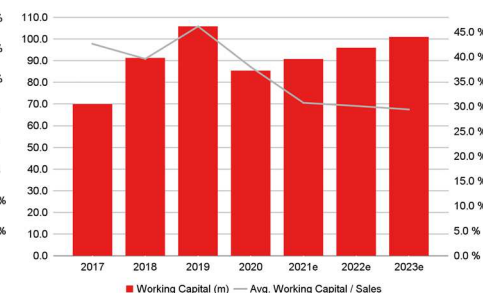
Source: Warburg Research

Free Cash Flow Generation



Source: Warburg Research

Working Capital



Source: Warburg Research

LEGAL DISCLAIMER

This research report ("investment recommendation") was prepared by the Warburg Research GmbH, a fully owned subsidiary of the M.M.Warburg & CO (AG & Co.) KGaA and is passed on by the M.M.Warburg & CO (AG & Co.) KGaA. It is intended solely for the recipient and may not be passed on to another company without their prior consent, regardless of whether the company is part of the same corporation or not. It contains selected information and does not purport to be complete. The investment recommendation is based on publicly available information and data ("information") believed to be accurate and complete. Warburg Research GmbH neither examines the information for accuracy and completeness, nor guarantees its accuracy and completeness. Possible errors or incompleteness of the information do not constitute grounds for liability of M.M.Warburg & CO (AG & Co.) KGaA or Warburg Research GmbH for damages of any kind whatsoever, and M.M.Warburg & CO (AG & Co.) KGaA and Warburg Research GmbH are not liable for indirect and/or direct and/or consequential damages. In particular, neither M.M.Warburg & CO (AG & Co.) KGaA nor Warburg Research GmbH are liable for the statements, plans or other details contained in these investment recommendations concerning the examined companies, their affiliated companies, strategies, economic situations, market and competitive situations, regulatory environment, etc. Although due care has been taken in compiling this investment recommendation, it cannot be excluded that it is incomplete or contains errors. M.M.Warburg & CO (AG & Co.) KGaA and Warburg Research GmbH, their shareholders and employees are not liable for the accuracy and completeness of the statements, estimations and the conclusions derived from the information contained in this investment recommendation. Provided a investment recommendation is being transmitted in connection with an existing contractual relationship, i.e. financial advisory or similar services, the liability of M.M.Warburg & CO (AG & Co.) KGaA and Warburg Research GmbH shall be restricted to gross negligence and wilful misconduct. In case of failure in essential tasks, M.M.Warburg & CO (AG & Co.) KGaA and Warburg Research GmbH are liable for normal negligence. In any case, the liability of M.M.Warburg & CO (AG & Co.) KGaA and Warburg Research GmbH is limited to typical, expectable damages. This investment recommendation does not constitute an offer or a solicitation of an offer for the purchase or sale of any security. Partners, directors or employees of M.M.Warburg & CO (AG & Co.) KGaA, Warburg Research GmbH or affiliated companies may serve in a position of responsibility, i.e. on the board of directors of companies mentioned in the report. Opinions expressed in this investment recommendation are subject to change without notice. All rights reserved.

COPYRIGHT NOTICE

This work including all its parts is protected by copyright. Any use beyond the limits provided by copyright law without permission is prohibited and punishable. This applies, in particular, to reproductions, translations, microfilming, and storage and processing on electronic media of the entire content or parts thereof.

DISCLOSURE ACCORDING TO §85 OF THE GERMAN SECURITIES TRADING ACT (WPHG), MAR AND MIFID II INCL. COMMISSION DELEGATED REGULATION (EU) 2016/958 AND (EU) 2017/565

The valuation underlying the investment recommendation for the company analysed here is based on generally accepted and widely used methods of fundamental analysis, such as e.g. DCF Model, Free Cash Flow Value Potential, NAV, Peer Group Comparison or Sum of the Parts Model (see also <http://www.mmwarburg.de/disclaimer/disclaimer.htm#Valuation>). The result of this fundamental valuation is modified to take into consideration the analyst's assessment as regards the expected development of investor sentiment and its impact on the share price.

Independent of the applied valuation methods, there is the risk that the price target will not be met, for instance because of unforeseen changes in demand for the company's products, changes in management, technology, economic development, interest rate development, operating and/or material costs, competitive pressure, supervisory law, exchange rate, tax rate etc. For investments in foreign markets and instruments there are further risks, generally based on exchange rate changes or changes in political and social conditions.

This commentary reflects the opinion of the relevant author at the point in time of its compilation. A change in the fundamental factors underlying the valuation can mean that the valuation is subsequently no longer accurate. Whether, or in what time frame, an update of this commentary follows is not determined in advance.

Additional internal and organisational arrangements to prevent or to deal with conflicts of interest have been implemented. Among these are the spatial separation of Warburg Research GmbH from M.M.Warburg & CO (AG & Co.) KGaA and the creation of areas of confidentiality. This prevents the exchange of information, which could form the basis of conflicts of interest for Warburg Research GmbH in terms of the analysed issuers or their financial instruments.

The analysts of Warburg Research GmbH do not receive a gratuity – directly or indirectly – from the investment banking activities of M.M.Warburg & CO (AG & Co.) KGaA or of any company within the Warburg-Group.

All prices of financial instruments given in this investment recommendation are the closing prices on the last stock-market trading day before the publication date stated, unless another point in time is explicitly stated.

M.M.Warburg & CO (AG & Co.) KGaA and Warburg Research GmbH are subject to the supervision of the Federal Financial Supervisory Authority, BaFin. M.M.Warburg & CO (AG & Co.) KGaA is additionally subject to the supervision of the European Central Bank (ECB).

SOURCES

All **data and consensus estimates** have been obtained from FactSet except where stated otherwise.

The **Warburg ESG Risk Score** is based on information © 2020 MSCI ESG Research LLC. Reproduced by permission. Although Warburg Research's information providers, including without limitation, MSCI ESG Research LLC and its affiliates (the "ESG Parties"), obtain information (the "Information") from sources they consider reliable, none of the ESG Parties warrants or guarantees the originality, accuracy and/or completeness, of any data herein and expressly disclaim all express or implied warranties, including those of merchantability and fitness for a particular purpose. The Information may only be used for your internal use, may not be reproduced or disseminated in any form and may not be used as a basis for, or a component, of any financial instruments or products indices. Further, none of the Information can in and of itself be used to determine which securities to buy or sell or when to buy or sell them. None of the ESG Parties shall have any liability for any errors or omissions in connection with any data herein, or any liability for any direct, indirect, special, punitive, consequential or any other damage (including lost profits) even if notified of the possibility.

Additional information for clients in the United States

1. This research report (the "Report") is a product of Warburg Research GmbH, Germany, a fully owned subsidiary of M.M.Warburg & CO (AG & Co.) KGaA, Germany (in the following collectively "Warburg"). Warburg is the employer of the research analyst(s), who have prepared the Report. The research analyst(s) reside outside the United States and are not associated persons of any U.S. regulated broker-dealer and therefore are not subject to the supervision of any U.S. regulated broker-dealer.
2. The Report is provided in the United States for distribution solely to "major U.S. institutional investors" under Rule 15a-6 of the U.S. Securities Exchange Act of 1934 by CIC.
3. CIC (Crédit Industriel et Commercial) and M.M. Warburg & CO have concluded a Research Distribution Agreement that gives CIC Market Solutions exclusive distribution in France, the US and Canada of the Warburg Research GmbH research product.
4. The research reports are distributed in the United States of America by CIC ("CIC") pursuant to a SEC Rule 15a-6 agreement with CIC Market Solutions Inc ("CICI"), a U.S. registered broker-dealer and a related company of CIC, and are distributed solely to persons who qualify as "Major U.S. Institutional Investors" as defined in SEC Rule 15a-6 under the Securities Exchange Act of 1934.
5. Any person who is not a Major U.S. Institutional Investor must not rely on this communication. The delivery of this research report to any person in the United States of America is not a recommendation to effect any transactions in the securities discussed herein, or an endorsement of any opinion expressed herein.

Reference in accordance with section 85 of the German Securities Trading Act (WpHG) and Art. 20 MAR regarding possible conflicts of interest with companies analysed:

- 1- Warburg Research, or an affiliated company, or an employee of one of these companies responsible for the compilation of the research, hold a **share of more than 5%** of the equity capital of the analysed company.
- 2- Warburg Research, or an affiliated company, within the last twelve months participated in the **management of a consortium** for an issue in the course of a public offering of such financial instruments, which are, or the issuer of which is, the subject of the investment recommendation.
- 3- Companies affiliated with Warburg Research **manage financial instruments**, which are, or the issuers of which are, subject of the investment recommendation, in a market based on the provision of buy or sell contracts.
- 4- MMWB, Warburg Research, or an affiliated company, reached an agreement with the issuer to provide **investment banking and/or investment services** and the relevant agreement was in force in the last 12 months or there arose for this period, based on the relevant agreement, the obligation to provide or to receive a service or compensation - provided that this disclosure does not result in the disclosure of confidential business information.
- 5- The company compiling the analysis or an affiliated company had reached an **agreement on the compilation of the investment recommendation** with the analysed company.
- 6a- Warburg Research, or an affiliated company, holds a **net long position of more than 0.5%** of the total issued share capital of the analysed company.
- 6b- Warburg Research, or an affiliated company, holds a **net short position of more than 0.5%** of the total issued share capital of the analysed company.
- 6c- The issuer holds shares of more than 5% of the total issued capital of Warburg Research or an affiliated company.
- 7- The company preparing the analysis as well as its affiliated companies and employees have **other important interests** in relation to the analysed company, such as, for example, the exercising of mandates at analysed companies.

Company	Disclosure	Link to the historical price targets and rating changes (last 12 months)
SÜSS MicroTec	5	http://www.mmwarburg.com/disclaimer/disclaimer_en/DE000A1K0235.htm

INVESTMENT RECOMMENDATION

Investment recommendation: expected direction of the share price development of the financial instrument up to the given price target in the opinion of the analyst who covers this financial instrument.

-B-	Buy:	The price of the analysed financial instrument is expected to rise over the next 12 months.
-H-	Hold:	The price of the analysed financial instrument is expected to remain mostly flat over the next 12 months.
-S-	Sell:	The price of the analysed financial instrument is expected to fall over the next 12 months.
“-“	Rating suspended:	The available information currently does not permit an evaluation of the company.

WARBURG RESEARCH GMBH – ANALYSED RESEARCH UNIVERSE BY RATING

Rating	Number of stocks	% of Universe
Buy	145	67
Hold	60	28
Sell	7	3
Rating suspended	3	1
Total	215	100

WARBURG RESEARCH GMBH – ANALYSED RESEARCH UNIVERSE BY RATING ...

... taking into account only those companies which were provided with major investment services in the last twelve months.

Rating	Number of stocks	% of Universe
Buy	46	78
Hold	11	19
Sell	0	0
Rating suspended	2	3
Total	59	100

PRICE AND RATING HISTORY SÜSS MICROTEC AS OF 06.10.2021



Markings in the chart show rating changes by Warburg Research GmbH in the last 12 months. Every marking details the date and closing price on the day of the rating change.

EQUITIES

Matthias Rode +49 40 3282-2678
Head of Equities mrode@mmwarburg.com

RESEARCH

Michael Heider +49 40 309537-280
Head of Research mheider@warburg-research.com

Henner Rüschemier +49 40 309537-270
Head of Research hrueschmeier@warburg-research.com

Stefan Augustin +49 40 309537-168
Cap. Goods, Engineering saugustin@warburg-research.com

Jan Bauer +49 40 309537-155
Renewables jbauer@warburg-research.com

Jonas Blum +49 40 309537-240
Telco, Media, Construction jblum@warburg-research.com

Christian Cohrs +49 40 309537-175
Industrials & Transportation ccohrs@warburg-research.com

Dr. Christian Ehmann +49 40 309537-167
BioTech, Life Science cehmann@warburg-research.com

Felix Ellmann +49 40 309537-120
Software, IT fellmann@warburg-research.com

Jörg Philipp Frey +49 40 309537-258
Retail, Consumer Goods jfrey@warburg-research.com

Marius Fuhrberg +49 40 309537-185
Financial Services mfuhrberg@warburg-research.com

Mustafa Hidir +49 40 309537-230
Automobiles, Car Suppliers mhidir@warburg-research.com

Ulrich Huwald +49 40 309537-255
Health Care, Pharma uhuwald@warburg-research.com

Philipp Kaiser +49 40 309537-260
Real Estate pkaiser@warburg-research.com

Thilo Kleibauer +49 40 309537-257
Retail, Consumer Goods tkleibauer@warburg-research.com

Eggert Kuls +49 40 309537-256
Engineering ekuls@warburg-research.com

Andreas Pläsier +49 40 309537-246
Banks, Financial Services aplaesier@warburg-research.com

Malte Schaumann +49 40 309537-170
Technology mschaumann@warburg-research.com

Oliver Schwarz +49 40 309537-250
Chemicals, Agriculture oschwarz@warburg-research.com

Simon Stippig +49 40 309537-265
Real Estate sstippig@warburg-research.com

Cansu Tatar +49 40 309537-248
Cap. Goods, Engineering ctatar@warburg-research.com

Marc-René Tonn +49 40 309537-259
Automobiles, Car Suppliers mtonn@warburg-research.com

Robert-Jan van der Horst +49 40 309537-290
Technology rvanderhorst@warburg-research.com

Andreas Wolf +49 40 309537-140
Software, IT awolf@warburg-research.com

INSTITUTIONAL EQUITY SALES

Marc Niemann +49 40 3282-2660
Head of Equity Sales, Germany mniemann@mmwarburg.com

Klaus Schilling +49 69 5050-7400
Head of Equity Sales, Germany kschilling@mmwarburg.com

Tim Beckmann +49 40 3282-2665
United Kingdom tbeckmann@mmwarburg.com

Lea Bogdanova +49 69 5050-7411
United Kingdom, Ireland lbogdanova@mmwarburg.com

Jens Buchmüller +49 69 5050-7415
Scandinavia, Austria jbuchmueller@mmwarburg.com

Alexander Eschweiler +49 40 3282-2669
Germany, Luxembourg aeschweiler@mmwarburg.com

Matthias Fritsch +49 40 3282-2696
United Kingdom mfritsch@mmwarburg.com

Maximilian Martin +49 69 5050-7413
Austria, Poland mmartin@mmwarburg.com

Christopher Seedorf +49 40 3282-2695
Switzerland cseedorf@mmwarburg.com

Sophie Hauer +49 69 5050-7417
Roadshow/Marketing shauer@mmwarburg.com

Juliane Niemann +49 40 3282-2694
Roadshow/Marketing jniemann@mmwarburg.com

SALES TRADING

Oliver Merckel +49 40 3282-2634
Head of Sales Trading omerckel@mmwarburg.com

Elyaz Dust +49 40 3282-2702
Sales Trading edust@mmwarburg.com

Michael Ilgenstein +49 40 3282-2700
Sales Trading milgenstein@mmwarburg.com

Marcel Magiera +49 40 3282-2662
Sales Trading mmagiera@mmwarburg.com

Bastian Quast +49 40 3282-2701
Sales Trading bquast@mmwarburg.com

Jörg Treptow +49 40 3282-2658
Sales Trading jtreptow@mmwarburg.com

MACRO RESEARCH

Carsten Klude +49 40 3282-2572
Macro Research cklude@mmwarburg.com

Dr. Christian Jasperneite +49 40 3282-2439
Investment Strategy cjasperneite@mmwarburg.com

Our research can be found under:

Warburg Research research.mmwarburg.com/en/index.html
Bloomberg RESP MMWA GO
FactSet www.factset.com

Refinitiv www.refinitiv.com
Capital IQ www.capitaliq.com

For access please contact:

Andrea Schaper +49 40 3282-2632
Sales Assistance aschaper@mmwarburg.com

Kerstin Muthig +49 40 3282-2703
Sales Assistance kmuthig@mmwarburg.com