

<p>Buy</p> <p>EUR 45.00</p>	<p>Value Indicators: EUR</p> <p>DCF: 45.00</p> <p>FCF-Value Potential 25e: 34.20</p>	<p>Warburg ESG Risk Score: 3.8</p> <p>ESG Score (MSCI based): 4.0</p> <p>Balance Sheet Score: 5.0</p> <p>Market Liquidity Score: 2.5</p>	<p>Description:</p> <p>Leading solution provider for niche markets advanced packaging, 3D integration, LED, MEMS</p>
	<p>Market Snapshot: EUR m</p> <p>Market cap: 777.4</p> <p>No. of shares (m): 19.1</p> <p>EV: 649.9</p> <p>Freefloat MC: 777.4</p> <p>Ø Trad. Vol. (30d): 3.24 m</p>	<p>Shareholders:</p> <p>Freefloat 100.00 %</p> <p>Kempen 10.00 %</p> <p>Teslin 7.50 %</p> <p>Henderson 5.00 %</p> <p>Universal Investment 4.70 %</p>	<p>Key Figures (WRe): 2024e</p> <p>Beta: 1.3</p> <p>Price / Book: 3.1 x</p> <p>Equity Ratio: 59 %</p>
<p>Price EUR 40.70</p> <p>Upside 10.6 %</p>			

Preliminary Q1 results show strong profitability

<p>Figures Q1/2024:</p>								<p>Comment on Figures:</p> <ul style="list-style-type: none"> Orders of just over EUR 98m hit the estimate. Strong Q1 revenue was up 46% yoy and exceeded WRe of EUR 85m thanks to a high order backlog and an easing supply chain. Strong gross margin of 39% reflects product mix-related tailwind (e.g. temporary bonders) High top line and gross margin led to an EBIT margin of almost 16% 									
FY End: 31.12. in EUR m	Q1 24	Q1 24e	Q1 23	yoy	24e	23	yoy										
Order entry	98.3	99.0	94.8	4 %	375.0	420.5	-77 %										
Sales	93.5	85.0	64.0	46 %	360.0	304.3	-69 %										
Gross profit	36.6	31.0	22.0	66 %	131.4	103.9	-65 %										
Margin	39.1 %	36.5 %	34.4 %		36.5 %	34.1 %											
EBIT	14.9	10.3	3.8	291 %	45.4	27.8	-46 %										
Margin	15.9 %	12.1 %	5.9 %		12.6 %	9.1 %											

SÜSS MicroTec released **preliminary Q1 results somewhat ahead of estimates**. Revenues reached EUR 93.5m, up 46% yoy and ahead of WRe EUR 85m. The gross margin was 39% (WRe 36.5%), leading to an EBIT margin of almost 16%. Q1 orders amounted to EUR 98.3m, roughly in line with WR estimates.

With a record order backlog at the end of 2023, including the significant AI-related orders for temporary bonders, and an improved supply-chain situation, SÜSS had a **very strong start to 2024 with sales up 46% yoy**. In addition, a **favourable product mix** enabled the company to reach a **high gross margin of 39%**, well above the company's target of an average margin of 35-38% in 2024 and the highest level since Q4 2022. The latter is particularly **positive after the disappointing gross-margin development in FY 2023**. The high top line coupled with strong gross margins consequently led to an **EBIT margin of almost 16% in Q1**.

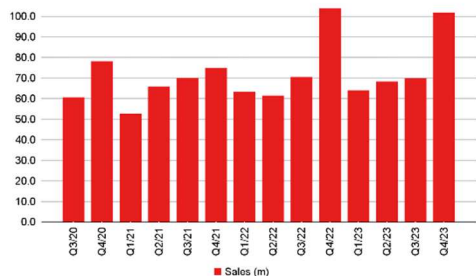
The **strong Q1 profitability underlines the forecast margin improvement in FY 2024**. Especially the strongly rising revenue share of temporary bonders (sales contributions should roughly quadruple to >EUR 100m), which are required for the production of HBM, is expected to provide a clear margin tailwind. Combined with increasing capacity utilisation, the gross margin should recover to 36-37%. The Q1 level indicates that there is scope to reach the upper half of the provided guidance range (35-38%), although it is too early to say after one quarter.

While the gross margin is probably not yet sustainable at these levels, **SÜSS' EBIT margin guidance of 10-12% for 2024 is still considered too cautious**. We continue to assume that the company is likely to somewhat exceed the upper end of the guidance (WRe 12.6%), with sales in the upper half of the guidance. We therefore believe that there is upside to the consensus forecasts (WR EBIT estimate is ~14% above).

After this strong start, the operating development should remain favourable in the quarters to come on the back of the continued high order backlog and improving profitability. The **upcoming semiconductor upcycle bodes well for demand for the core lithography products**, which has been at cyclically lower levels in the past few quarters, and AI-related demand is also expected to remain strong (underpinned by comments from TSMC / ASML). With an EV/EBIT multiple of ~10x for 2025, the share trades at a discount to most peers. The rating and PT remain unchanged.

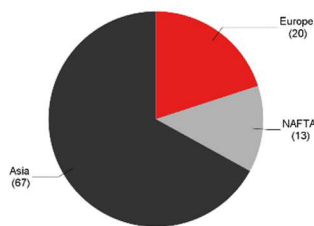
	<p>FY End: 31.12. in EUR m</p> <p>CAGR (23-25e)</p>	<p>2019</p> <p>2020</p> <p>2021</p> <p>2022</p> <p>2023</p> <p>2024e</p> <p>2025e</p>
<p>Rel. Performance vs SDAX:</p> <p>1 month: 9.9 %</p> <p>6 months: 75.0 %</p> <p>Year to date: 46.6 %</p> <p>Trailing 12 months: 59.1 %</p>	<p>Sales 17.5 %</p> <p>Change Sales yoy 4.8 %</p> <p>Gross profit margin 23.3 %</p> <p>EBITDA 43.0 %</p> <p>Margin -2.4 %</p> <p>EBIT -13.8 %</p> <p>Margin -6.4 %</p> <p>Net income 208.3 %</p> <p>EPS 206.6 %</p> <p>EPS adj. 60.7 %</p> <p>DPS 32.3 %</p> <p>Dividend Yield n.a.</p> <p>FCFPS -1.93</p> <p>FCF / Market cap -19.8 %</p> <p>EV / Sales n.a.</p> <p>EV / EBITDA n.a.</p> <p>EV / EBIT n.a.</p> <p>P / E n.a.</p> <p>P / E adj. -16.1 %</p> <p>FCF Potential Yield n.a.</p> <p>Net Debt 24.0</p> <p>ROCE (NOPAT) n.a.</p> <p>Guidance: 2024: Sales: 340 - 370m; EBIT 10-12%</p>	<p>2019</p> <p>2020</p> <p>2021</p> <p>2022</p> <p>2023</p> <p>2024e</p> <p>2025e</p>
<p>Company events:</p> <p>08.05.24 Q1</p> <p>11.06.24 AGM</p> <p>07.08.24 Q2</p> <p>07.11.24 Q3</p>	<p>2019</p> <p>2020</p> <p>2021</p> <p>2022</p> <p>2023</p> <p>2024e</p> <p>2025e</p>	<p>2019</p> <p>2020</p> <p>2021</p> <p>2022</p> <p>2023</p> <p>2024e</p> <p>2025e</p>

Sales development
in EUR m



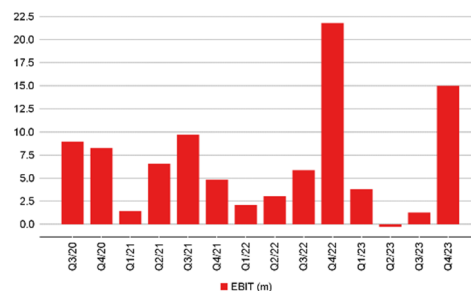
Source: Warburg Research

Sales by regions
2022; in %



Source: Warburg Research

EBIT development
in EUR m



Source: Warburg Research

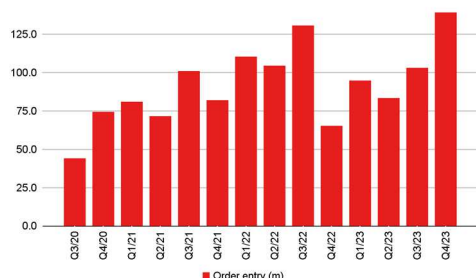
Company Background

- Globally leading manufacturer of systems for the MEMS, advanced packaging, 3D IC and LED niche markets with the product segments lithography (mask aligner,coater), bonder and equipment to clean photomasks.
- MEMS integrate electronic and mechanical components.
- Advanced packaging is a special packaging process used as an alternative to the classic wire bonding ("flip chip") for semiconductors where these are directly bonded to the substrate without wire connections.
- 3D packaging is a solution to the increasingly difficult ongoing structural downsizing of semiconductors, which is e.g. used in AI related ICs. This market offers enormous growth potential for SÜSS.
- The majority of production is located at two sites in Germany (Garching, Sternenfels) which offer ample capacity for anticipated growth. SÜSS has ca. 1100 employees.

Competitive Quality

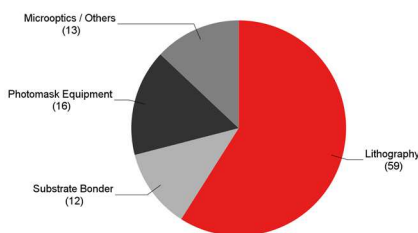
- SÜSS consistently focuses on the core topics (precision, reliability and low total cost of ownership) in all segments and gears the products to the customers' needs.
- The 70-year company history and the consistently high product quality have firmly established SÜSS as a brand-name in the addressed markets.
- This and the global service network make the company a preferred supplier for production equipment in particular.
- As the respective markets have a niche character, SÜSS usually only has to face moderate competition and rarely has to compete with the major suppliers of the sector.
- This combined with the high product complexity poses a major barrier to market entry and secures the company a leading position in the respective markets.

Order development
in EUR m



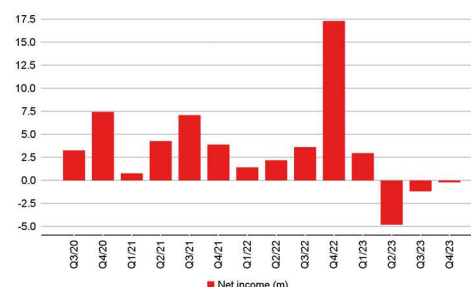
Source: Warburg Research

Sales by segments
2022; in %



Source: Warburg Research

Net income development
in EUR m



Source: Warburg Research

DCF model

Figures in EUR m	Detailed forecast period			Transitional period										Term. Value
	2024e	2025e	2026e	2027e	2028e	2029e	2030e	2031e	2032e	2033e	2034e	2035e	2036e	
Sales	360.0	420.0	457.8	508.2	564.1	626.1	695.0	729.7	766.2	796.9	828.7	845.3	862.2	
Sales change	18.3 %	16.7 %	9.0 %	11.0 %	11.0 %	11.0 %	11.0 %	5.0 %	5.0 %	4.0 %	4.0 %	2.0 %	2.0 %	2.0 %
EBIT	45.4	63.2	75.0	76.2	84.6	93.9	104.2	109.5	114.9	119.5	124.3	126.8	129.3	
EBIT-margin	12.6 %	15.1 %	16.4 %	15.0 %	15.0 %	15.0 %	15.0 %	15.0 %	15.0 %	15.0 %	15.0 %	15.0 %	15.0 %	
Tax rate (EBT)	24.2 %	21.4 %	25.1 %	28.5 %	28.5 %	28.5 %	28.5 %	28.5 %	28.5 %	28.5 %	28.5 %	28.5 %	28.5 %	
NOPAT	34.4	49.7	56.2	54.5	60.5	67.1	74.5	78.3	82.2	85.5	88.9	90.7	92.5	
Depreciation	7.3	7.6	7.0	9.9	11.3	12.5	13.9	14.6	15.3	15.9	16.6	16.9	17.2	
in % of Sales	2.0 %	1.8 %	1.5 %	2.0 %	2.0 %	2.0 %	2.0 %	2.0 %	2.0 %	2.0 %	2.0 %	2.0 %	2.0 %	
Changes in provisions	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Change in Liquidity from														
- Working Capital	-2.4	8.9	10.8	19.5	15.7	17.4	19.3	9.7	10.2	8.6	8.9	4.6	4.7	
- Capex	12.0	16.0	9.5	21.7	13.0	13.8	14.6	15.3	16.1	16.7	17.4	17.8	18.1	
Capex in % of Sales	3.3 %	3.8 %	2.1 %	2.3 %	2.3 %	2.2 %	2.1 %	2.1 %	2.1 %	2.1 %	2.1 %	2.1 %	2.1 %	
- Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Free Cash Flow (WACC Model)	32.1	32.4	42.9	23.2	43.2	48.5	54.6	67.8	71.2	76.1	79.1	85.2	86.9	89
PV of FCF	31.8	29.3	35.4	17.5	29.5	30.3	31.0	35.1	33.6	32.8	31.0	30.5	28.3	374
share of PVs	12.53 %			38.91 %										48.55 %

Model parameter

Derivation of WACC:		Derivation of Beta:	
Debt ratio	2.50 %	Financial Strength	1.10
Cost of debt (after tax)	2.9 %	Liquidity (share)	1.30
Market return	8.25 %	Cyclicality	1.60
Risk free rate	2.75 %	Transparency	1.10
		Others	1.40
WACC	9.72 %	Beta	1.30

Valuation (m)

Present values 2036e	396		
Terminal Value	374		
Financial liabilities	15		
Pension liabilities	2		
Hybrid capital	0		
Minority interest	0		
Market val. of investments	0		
Liquidity	107	No. of shares (m)	19.1
Equity Value	860	Value per share (EUR)	45.04

Sensitivity Value per Share (EUR)

Beta	WACC	Terminal Growth							Beta	WACC	Delta EBIT-margin						
		1.25 %	1.50 %	1.75 %	2.00 %	2.25 %	2.50 %	2.75 %			-1.5 pp	-1.0 pp	-0.5 pp	+0.0 pp	+0.5 pp	+1.0 pp	+1.5 pp
1.49	10.7 %	38.65	39.04	39.45	39.88	40.34	40.82	41.34	1.49	10.7 %	35.70	37.09	38.49	39.88	41.27	42.67	44.06
1.39	10.2 %	40.84	41.30	41.78	42.30	42.84	43.42	44.04	1.39	10.2 %	37.85	39.33	40.81	42.30	43.78	45.26	46.74
1.35	10.0 %	42.04	42.53	43.06	43.62	44.22	44.86	45.54	1.35	10.0 %	39.03	40.56	42.09	43.62	45.15	46.68	48.21
1.30	9.7 %	43.30	43.85	44.42	45.04	45.69	46.39	47.14	1.30	9.7 %	40.29	41.88	43.46	45.04	46.62	48.20	49.78
1.25	9.5 %	44.65	45.25	45.88	46.55	47.27	48.04	48.87	1.25	9.5 %	41.64	43.28	44.91	46.55	48.19	49.82	51.46
1.21	9.2 %	46.09	46.74	47.43	48.17	48.97	49.82	50.74	1.21	9.2 %	43.09	44.78	46.48	48.17	49.87	51.56	53.26
1.11	8.7 %	49.27	50.05	50.89	51.79	52.76	53.81	54.94	1.11	8.7 %	46.31	48.14	49.97	51.79	53.62	55.44	57.27

- Growth estimates mirror 10% CAGR past 2025
- Sustainable EBIT margin of 15% anticipated

Free Cash Flow Value Potential

Warburg Research's valuation tool "FCF Value Potential" reflects the ability of the company to generate sustainable free cash flows. It is based on the "FCF potential" - a FCF "ex growth" figure - which assumes unchanged working capital and pure maintenance capex. A value indication is derived via the perpetuity of a given year's "FCF potential" with consideration of the weighted costs of capital. The fluctuating value indications over time add a timing element to the DCF model (our preferred valuation tool).

in EUR m	2019	2020	2021	2022	2023	2024e	2025e	
Net Income before minorities	n.a.	12.3	16.0	24.5	4.7	90.4	45.0	
+ Depreciation + Amortisation	n.a.	7.8	7.1	9.1	6.9	7.3	7.6	
- Net Interest Income	n.a.	-0.4	-0.5	-0.3	0.5	0.5	0.6	
- Maintenance Capex	n.a.	2.7	2.8	2.9	3.0	3.0	3.0	
+ Other	n.a.	0.0	2.6	0.0	0.0	-58.0	0.0	
= Free Cash Flow Potential	n.a.	17.8	23.3	31.0	8.1	36.2	49.0	
FCF Potential Yield (on market EV)	n/a	7.7 %	5.4 %	12.4 %	2.0 %	5.6 %	7.8 %	
WACC	9.72 %	9.72 %	9.72 %	9.72 %	9.72 %	9.72 %	9.72 %	
= Enterprise Value (EV)	n.a.	232.3	430.1	249.4	397.2	650.5	628.6	
= Fair Enterprise Value	n.a.	183.2	239.8	318.9	82.9	371.9	504.0	
- Net Debt (Cash)	n.a.	-32.8	-32.8	-32.8	-32.8	-129.1	-151.0	
- Pension Liabilities	n.a.	1.6	1.6	1.6	1.6	1.6	1.6	
- Other	n.a.	0.0	0.0	0.0	0.0	0.0	0.0	
- Market value of minorities	n.a.	0.0	0.0	0.0	0.0	0.0	0.0	
+ Market value of investments	n.a.	0.0	0.0	0.0	0.0	0.0	0.0	
= Fair Market Capitalisation	n.a.	214.5	271.1	350.2	114.2	499.3	653.4	
Number of shares, average	19.1	19.1	19.1	19.1	19.1	19.1	19.1	
= Fair value per share (EUR)	n.a.	11.22	14.18	18.32	5.97	26.12	34.18	
premium (-) / discount (+) in %						-35.8 %	-16.0 %	
Sensitivity Fair value per Share (EUR)								
	12.72 %	n.a.	8.97	11.23	14.40	4.95	21.55	27.99
	11.72 %	n.a.	9.59	12.05	15.49	5.24	22.82	29.71
	10.72 %	n.a.	10.33	13.02	16.78	5.57	24.33	31.75
WACC	9.72 %	n.a.	11.22	14.18	18.32	5.97	26.12	34.18
	8.72 %	n.a.	12.33	15.63	20.25	6.47	28.37	37.24
	7.72 %	n.a.	13.71	17.45	22.66	7.10	31.18	41.04
	6.72 %	n.a.	15.51	19.80	25.78	7.91	34.83	45.98

- Increasing sales and margins result in higher value indications in coming years

Valuation	2019	2020	2021	2022	2023	2024e	2025e
Price / Book	1.5 x	1.8 x	2.9 x	1.6 x	2.4 x	3.1 x	2.7 x
Book value per share ex intangibles	5.52	5.92	6.95	8.01	7.98	12.03	14.09
EV / Sales	n.a.	0.9 x	1.6 x	0.8 x	1.3 x	1.8 x	1.5 x
EV / EBITDA	n.a.	8.2 x	14.5 x	6.0 x	11.5 x	12.3 x	8.9 x
EV / EBIT	n.a.	11.4 x	19.1 x	7.6 x	14.3 x	14.3 x	9.9 x
EV / EBIT adj.*	n.a.	10.1 x	19.1 x	8.3 x	14.3 x	14.3 x	9.9 x
P / FCF	n.a.	5.2 x	31.2 x	17.8 x	54.1 x	25.9 x	28.1 x
P / E	n.a.	19.8 x	28.6 x	11.7 x	89.7 x	8.6 x	17.3 x
P / E adj.*	n.a.	16.5 x	28.6 x	11.7 x	24.6 x	24.1 x	17.3 x
Dividend Yield	n.a.	n.a.	0.7 %	1.3 %	0.9 %	0.7 %	0.9 %
FCF Potential Yield (on market EV)	n.a.	7.7 %	5.4 %	12.4 %	2.0 %	5.6 %	7.8 %

*Adjustments made for: -

Company Specific Items	2019	2020	2021	2022	2023	2024e	2025e
Order entry	219.2	281.1	335.6	410.9	420.5	375.0	0.0
Order backlog	93.2	120.1	193.3	346.4	452.5	0.0	0.0

Consolidated profit and loss

In EUR m	2019	2020	2021	2022	2023	2024e	2025e
Sales	213.8	252.1	263.4	299.1	304.3	360.0	420.0
Change Sales yoy	4.8 %	17.9 %	4.5 %	13.6 %	1.7 %	18.3 %	16.7 %
COGS	164.1	168.4	169.2	189.1	200.4	228.6	261.7
Gross profit	49.7	83.7	94.2	110.1	103.9	131.4	158.3
<i>Gross margin</i>	<i>23.3 %</i>	<i>33.2 %</i>	<i>35.8 %</i>	<i>36.8 %</i>	<i>34.1 %</i>	<i>36.5 %</i>	<i>37.7 %</i>
Research and development	20.2	19.8	22.1	25.0	31.3	33.5	37.5
Sales and marketing	22.9	23.5	24.9	28.5	21.4	24.5	27.0
Administration expenses	18.9	20.8	22.9	23.3	24.2	27.0	29.0
Other operating expenses	3.2	3.4	5.9	12.2	6.5	1.0	1.6
Other operating income	1.7	4.3	4.2	11.8	7.3	0.0	0.0
Unfrequent items	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBITDA	-5.2	28.2	29.6	41.9	34.7	52.7	70.8
<i>Margin</i>	<i>-2.4 %</i>	<i>11.2 %</i>	<i>11.2 %</i>	<i>14.0 %</i>	<i>11.4 %</i>	<i>14.6 %</i>	<i>16.9 %</i>
Depreciation of fixed assets	7.3	7.1	6.4	8.1	5.3	6.3	6.6
EBITA	-12.5	21.1	23.2	33.8	29.3	46.4	64.2
Amortisation of intangible assets	1.2	0.7	0.7	1.0	1.5	1.0	1.0
Goodwill amortisation	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBIT	-13.8	20.4	22.6	32.8	27.8	45.4	63.2
<i>Margin</i>	<i>-6.4 %</i>	<i>8.1 %</i>	<i>8.6 %</i>	<i>11.0 %</i>	<i>9.1 %</i>	<i>12.6 %</i>	<i>15.1 %</i>
EBIT adj.	0.5	23.0	22.6	30.0	27.8	45.4	63.2
Interest income	0.0	0.0	0.0	0.3	1.0	0.7	0.8
Interest expenses	0.4	0.4	0.5	0.6	0.4	0.2	0.2
Other financial income (loss)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBT	-14.1	20.0	22.1	32.5	28.3	45.9	63.8
<i>Margin</i>	<i>-6.6 %</i>	<i>7.9 %</i>	<i>8.4 %</i>	<i>10.9 %</i>	<i>9.3 %</i>	<i>12.8 %</i>	<i>15.2 %</i>
Total taxes	2.1	7.7	6.1	8.0	11.0	13.5	18.8
Net income from continuing operations	-16.3	12.3	16.0	24.5	17.3	32.4	45.0
Income from discontinued operations (net of tax)	0.0	0.0	0.0	0.0	-12.6	58.0	0.0
Net income before minorities	-16.3	12.3	16.0	24.5	4.7	90.4	45.0
Minority interest	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net income	-16.3	12.3	16.0	24.5	4.7	90.4	45.0
<i>Margin</i>	<i>-7.6 %</i>	<i>4.9 %</i>	<i>6.1 %</i>	<i>8.2 %</i>	<i>1.6 %</i>	<i>25.1 %</i>	<i>10.7 %</i>
Number of shares, average	19.1	19.1	19.1	19.1	19.1	19.1	19.1
EPS	-0.85	0.65	0.84	1.28	0.25	4.73	2.35
EPS adj.	-0.11	0.78	0.84	1.28	0.91	1.69	2.35

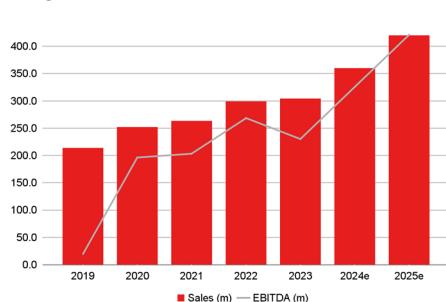
*Adjustments made for:

Guidance: 2024: Sales: 340 - 370m; EBIT 10-12%

Financial Ratios

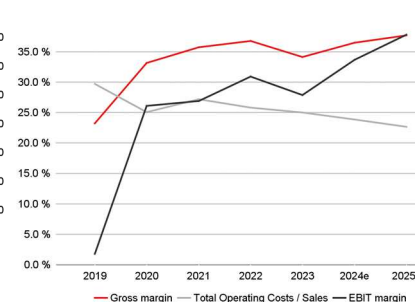
	2019	2020	2021	2022	2023	2024e	2025e
Total Operating Costs / Sales	29.7 %	25.1 %	27.2 %	25.8 %	25.0 %	23.9 %	22.6 %
Operating Leverage	n.a.	n.a.	2.3 x	3.4 x	-8.9 x	3.5 x	2.4 x
EBITDA / Interest expenses	n.m.	66.6 x	63.5 x	74.2 x	82.9 x	263.5 x	354.2 x
Tax rate (EBT)	-15.2 %	38.3 %	27.5 %	24.6 %	38.8 %	29.5 %	29.5 %
Dividend Payout Ratio	0.0 %	0.0 %	19.1 %	15.6 %	22.1 %	17.7 %	14.9 %
Sales per Employee	228,174	263,139	237,760	248,246	252,081	288,000	641,221

Sales, EBITDA
in EUR m



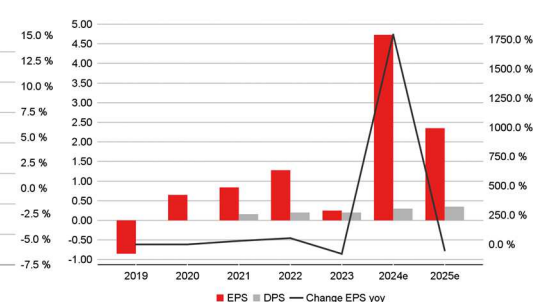
Source: Warburg Research

Operating Performance
in %



Source: Warburg Research

Performance per Share



Source: Warburg Research

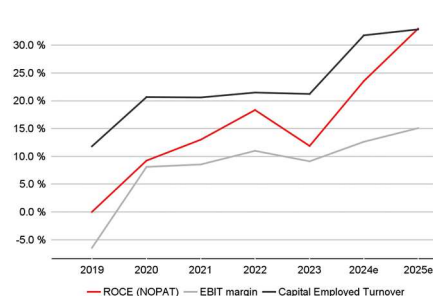
Consolidated balance sheet

In EUR m	2019	2020	2021	2022	2023	2024e	2025e
Assets							
Goodwill and other intangible assets	19.9	23.4	24.0	24.6	24.1	24.1	24.1
thereof other intangible assets	4.2	5.0	5.6	5.9	5.5	5.5	5.5
thereof Goodwill	15.7	18.3	18.4	18.6	18.5	18.5	18.5
Property, plant and equipment	33.9	40.4	44.5	48.9	31.1	35.8	44.2
Financial assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other long-term assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Fixed assets	53.8	63.7	68.5	73.4	55.2	59.9	68.3
Inventories	75.0	73.0	99.5	150.5	166.7	156.5	155.6
Accounts receivable	50.2	48.0	47.4	57.0	52.9	61.2	70.2
Liquid assets	10.3	40.8	52.1	61.3	48.0	143.2	165.2
Other short-term assets	10.6	5.9	11.6	11.0	46.9	12.9	12.9
Current assets	146.1	167.7	210.7	279.8	314.5	373.8	403.9
Total Assets	199.9	231.4	279.2	353.3	369.7	433.7	472.2
Liabilities and shareholders' equity							
Subscribed capital	19.1	19.1	19.1	19.1	19.1	19.1	19.1
Capital reserve	106.6	119.0	135.0	156.5	157.3	157.3	157.3
Retained earnings	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other equity components	-0.3	-1.6	2.8	2.2	0.2	77.7	117.0
Shareholders' equity	125.4	136.5	156.9	177.7	176.6	254.2	293.4
Minority interest	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Total equity	125.4	136.5	156.9	177.7	176.6	254.2	293.4
Provisions	10.2	10.9	11.2	11.8	10.6	10.6	10.6
thereof provisions for pensions and similar obligations	6.0	6.4	5.3	5.0	1.6	1.6	1.6
Financial liabilities (total)	28.3	20.5	18.3	20.0	15.2	14.2	14.2
Short-term financial liabilities	10.4	1.4	1.2	1.2	1.2	1.2	1.2
Accounts payable	10.0	9.8	24.4	27.1	27.1	29.6	28.8
Other liabilities	26.0	53.7	68.4	116.7	140.2	125.2	125.2
Liabilities	74.5	94.9	122.3	175.5	193.1	179.6	178.8
Total liabilities and shareholders' equity	199.9	231.4	279.2	353.3	369.7	433.7	472.2

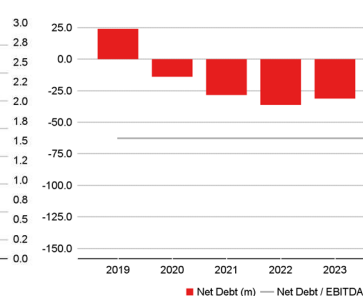
Financial Ratios

	2019	2020	2021	2022	2023	2024e	2025e
Efficiency of Capital Employment							
Operating Assets Turnover	1.5 x	2.0 x	2.0 x	2.0 x	2.2 x	2.6 x	2.7 x
Capital Employed Turnover	1.4 x	2.1 x	2.1 x	2.1 x	2.1 x	2.8 x	2.9 x
ROA	-30.3 %	19.4 %	23.4 %	33.4 %	8.6 %	150.8 %	65.9 %
Return on Capital							
ROCE (NOPAT)	n.a.	9.3 %	13.0 %	18.3 %	11.9 %	23.5 %	32.9 %
ROE	-12.2 %	9.4 %	10.9 %	14.7 %	2.7 %	42.0 %	16.4 %
Adj. ROE	-1.6 %	11.4 %	10.9 %	14.7 %	9.8 %	15.0 %	16.4 %
Balance sheet quality							
Net Debt	24.0	-13.9	-28.4	-36.3	-31.2	-127.5	-149.4
Net Financial Debt	18.0	-20.3	-33.8	-41.3	-32.8	-129.1	-151.0
Net Gearing	19.2 %	-10.2 %	-18.1 %	-20.4 %	-17.7 %	-50.2 %	-50.9 %
Net Fin. Debt / EBITDA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Book Value / Share	6.6	7.1	8.2	9.3	9.2	13.3	15.4
Book value per share ex intangibles	5.5	5.9	7.0	8.0	8.0	12.0	14.1

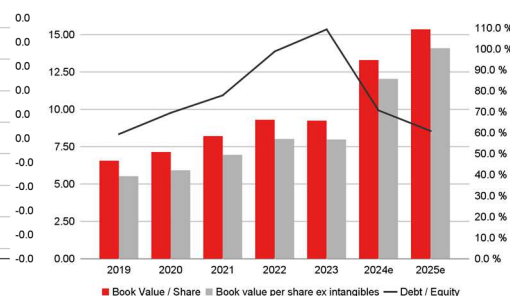
ROCE Development



Net debt in EUR m



Book Value per Share in EUR



Source: Warburg Research

Source: Warburg Research

Source: Warburg Research

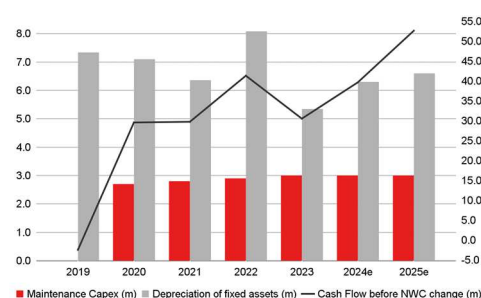
Consolidated cash flow statement

In EUR m	2019	2020	2021	2022	2023	2024e	2025e
Net income	-16.3	12.3	16.0	24.5	4.7	90.4	45.0
Depreciation of fixed assets	7.3	7.1	6.4	8.1	5.3	6.3	6.6
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	1.2	0.7	0.7	1.0	1.5	1.0	1.0
Increase/decrease in long-term provisions	0.1	0.4	-1.2	-0.5	-0.1	0.0	0.0
Other non-cash income and expenses	5.2	9.1	7.8	8.2	19.0	-58.0	0.0
Cash Flow before NWC change	-2.4	29.5	29.7	41.3	30.5	39.7	52.6
Increase / decrease in inventory	4.6	9.8	-29.5	-52.8	-29.4	10.2	0.9
Increase / decrease in accounts receivable	-25.0	2.1	1.9	-11.1	0.2	-8.3	-9.0
Increase / decrease in accounts payable	-8.0	13.7	22.3	46.5	11.2	0.5	-0.8
Increase / decrease in other working capital positions	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Increase / decrease in working capital (total)	-28.4	25.6	-5.4	-17.4	-18.0	2.4	-8.9
Net cash provided by operating activities [1]	-30.8	55.1	24.3	23.9	12.5	42.0	43.7
Investments in intangible assets	3.4	1.1	1.2	1.1	1.1	1.0	1.0
Investments in property, plant and equipment	5.7	8.0	8.5	10.5	10.5	11.0	15.0
Payments for acquisitions	0.0	-3.3	0.0	0.0	0.0	0.0	0.0
Financial investments	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Income from asset disposals	0.0	0.1	0.0	0.0	0.0	70.0	0.0
Net cash provided by investing activities [2]	-6.1	-11.2	-9.6	-7.9	-4.6	58.0	-16.0
Change in financial liabilities	16.4	-13.3	-3.8	-3.7	-3.4	-1.0	0.0
Dividends paid	0.0	0.0	0.0	-3.1	-3.8	-3.8	-5.7
Purchase of own shares	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Capital measures	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net cash provided by financing activities [3]	16.4	-13.3	-3.8	-6.8	-7.2	-4.8	-5.7
Change in liquid funds [1]+[2]+[3]	-20.5	30.7	10.9	9.3	0.7	95.2	22.0
Effects of exchange-rate changes on cash	0.1	-0.2	0.0	0.0	0.0	0.0	0.0
Cash and cash equivalent at end of period	10.3	40.8	51.7	61.3	52.0	133.3	155.3

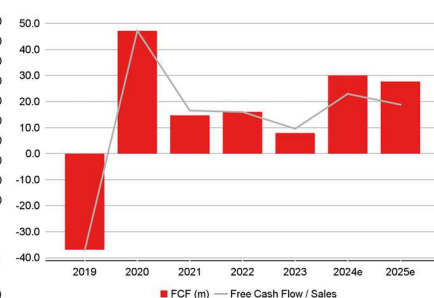
Financial Ratios

	2019	2020	2021	2022	2023	2024e	2025e
Cash Flow							
FCF	-36.9	47.2	14.7	16.0	7.9	30.0	27.7
Free Cash Flow / Sales	-17.3 %	18.7 %	5.6 %	5.4 %	2.6 %	8.3 %	6.6 %
Free Cash Flow Potential	n.a.	17.8	23.3	31.0	8.1	36.2	49.0
Free Cash Flow / Net Profit	226.9 %	382.4 %	91.9 %	65.4 %	167.2 %	33.2 %	61.6 %
Interest Received / Avg. Cash	0.0 %	0.0 %	0.0 %	0.5 %	1.7 %	0.7 %	0.5 %
Interest Paid / Avg. Debt	2.5 %	1.7 %	2.4 %	2.9 %	2.4 %	1.4 %	1.4 %
Management of Funds							
Investment ratio	4.2 %	3.6 %	3.7 %	3.9 %	3.8 %	3.3 %	3.8 %
Maint. Capex / Sales	n.a.	1.1 %	1.1 %	1.0 %	1.0 %	0.8 %	0.7 %
Capex / Dep	105.6 %	117.1 %	136.4 %	127.6 %	169.0 %	164.4 %	210.5 %
Avg. Working Capital / Sales	46.1 %	37.9 %	33.0 %	32.0 %	34.2 %	29.0 %	25.6 %
Trade Debtors / Trade Creditors	501.1 %	487.7 %	194.0 %	210.3 %	195.2 %	206.8 %	243.8 %
Inventory Turnover	2.2 x	2.3 x	1.7 x	1.3 x	1.2 x	1.5 x	1.7 x
Receivables collection period (days)	86	69	66	70	63	62	61
Payables payment period (days)	22	21	53	52	49	47	40
Cash conversion cycle (Days)	210	151	155	157	159	129	119

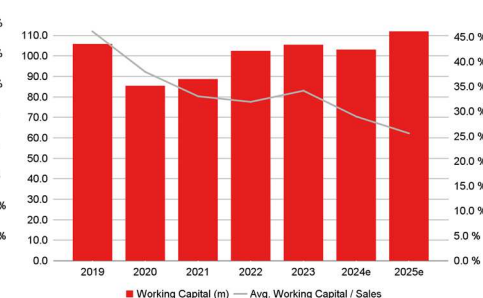
CAPEX and Cash Flow
in EUR m



Free Cash Flow Generation



Working Capital



Source: Warburg Research

Source: Warburg Research

Source: Warburg Research

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Company	Disclosure	Link to the historical price targets and rating changes (last 12 months)
SÜSS MicroTec	5	https://www.mmwarburg.com/disclaimer/disclaimer_en/DE000A1K0235.htm

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Investment recommendation: expected direction of the share price development of the financial instrument up to the given price target in the opinion of the analyst who covers this financial instrument.

-B-	Buy:	The price of the analysed financial instrument is expected to rise over the next 12 months.
-H-	Hold:	The price of the analysed financial instrument is expected to remain mostly flat over the next 12 months.
-S-	Sell:	The price of the analysed financial instrument is expected to fall over the next 12 months.
“-“	Rating suspended:	The available information currently does not permit an evaluation of the company.

WARBURG RESEARCH GMBH – ANALYSED RESEARCH UNIVERSE BY RATING

Rating	Number of stocks	% of Universe
Buy	146	70
Hold	47	23
Sell	8	4
Rating suspended	7	3
Total	208	100

WARBURG RESEARCH GMBH – ANALYSED RESEARCH UNIVERSE BY RATING ...

... taking into account only those companies which were provided with major investment services in the last twelve months.

Rating	Number of stocks	% of Universe
Buy	46	82
Hold	7	13
Sell	0	0
Rating suspended	3	5
Total	56	100

PRICE AND RATING HISTORY SÜSS MICROTEC AS OF 19.04.2024



Markings in the chart show rating changes by Warburg Research GmbH in the last 12 months. Every marking details the date and closing price on the day of the rating change.

EQUITIES

Matthias Rode +49 40 3282-2678
Head of Equities mrode@mmwarburg.com

RESEARCH

Michael Heider +49 40 309537-280
Head of Research mheider@warburg-research.com

Henner Rüschemier +49 40 309537-270
Head of Research hrueschmeier@warburg-research.com

Stefan Augustin +49 40 309537-168
Cap. Goods, Engineering saugustin@warburg-research.com

Jan Bauer +49 40 309537-155
Renewables jbauer@warburg-research.com

Sander Brockow +49 40 309537-248
Industrials sbrockow@warburg-research.com

Christian Cohrs +49 40 309537-175
Industrials & Transportation ccohrs@warburg-research.com

Dr. Christian Ehmann +49 40 309537-167
BioTech, Life Science cehmann@warburg-research.com

Felix Ellmann +49 40 309537-120
Software, IT fellmann@warburg-research.com

Jörg Philipp Frey +49 40 309537-258
Retail, Consumer Goods jfrey@warburg-research.com

Marius Fuhrberg +49 40 309537-185
Financial Services mfuhrberg@warburg-research.com

Fabio Hölscher +49 40 309537-240
Automobiles, Car Suppliers fhoelscher@warburg-research.com

Philipp Kaiser +49 40 309537-260
Real Estate, Construction pkaiser@warburg-research.com

Thilo Kleibauer +49 40 309537-257
Retail, Consumer Goods tkleibauer@warburg-research.com

Hannes Müller +49 40 309537-255
Software, IT hmueller@warburg-research.com

Andreas Pläsier +49 40 309537-246
Banks, Financial Services aplaesier@warburg-research.com

Malte Schaumann +49 40 309537-170
Technology mschaumann@warburg-research.com

Oliver Schwarz +49 40 309537-250
Chemicals, Agriculture oschwarz@warburg-research.com

Simon Stippig +49 40 309537-265
Real Estate, Telco sstippig@warburg-research.com

Marc-René Tonn +49 40 309537-259
Automobiles, Car Suppliers mtonn@warburg-research.com

Robert-Jan van der Horst +49 40 309537-290
Technology rvanderhorst@warburg-research.com

Andreas Wolf +49 40 309537-140
Software, IT awolf@warburg-research.com

INSTITUTIONAL EQUITY SALES

Klaus Schilling +49 69 5050-7400
Head of Equity Sales, Germany kschilling@mmwarburg.com

Tim Beckmann +49 40 3282-2665
United Kingdom tbeckmann@mmwarburg.com

Lea Bogdanova +49 69 5050-7411
United Kingdom, Ireland lbogdanova@mmwarburg.com

Jens Buchmüller +49 69 5050-7415
Scandinavia, Austria jbuchmueller@mmwarburg.com

Matthias Fritsch +49 40 3282-2696
United Kingdom mfritsch@mmwarburg.com

Maximilian Martin +49 69 5050-7413
Austria, Poland mmartin@mmwarburg.com

Rudolf Alexander Michaelis +49 40 3282-2649
Germany rmichaelis@mmwarburg.com

Roman Alexander Niklas +49 69 5050-7412
Switzerland rniklas@mmwarburg.com

Antonia Möller +49 69 5050-7417
Roadshow/Marketing amoeller@mmwarburg.com

Charlotte Wernicke +49 40 3282-2669
Roadshow/Marketing cwernicke@mmwarburg.com

Juliane Niemann +49 40 3282-2694
Roadshow/Marketing jniemann@mmwarburg.com

SALES TRADING

Oliver Merkel +49 40 3282-2634
Head of Sales Trading omerkel@mmwarburg.com

Rico Müller +49 40 3282-2685
Sales Trading rmueller@mmwarburg.com

Bastian Quast +49 40 3282-2701
Sales Trading bquast@mmwarburg.com

DESIGNATED SPONSORING

Marcel Magiera +49 40 3282-2662
Designated Sponsoring mmagiera@mmwarburg.com

Sebastian Schulz +49 40 3282-2631
Designated Sponsoring sschulz@mmwarburg.com

Jörg Treptow +49 40 3282-2658
Designated Sponsoring jtreptow@mmwarburg.com

MACRO RESEARCH

Carsten Klude +49 40 3282-2572
Macro Research cklude@mmwarburg.com

Dr. Christian Jasperneite +49 40 3282-2439
Investment Strategy cjasperneite@mmwarburg.com

Our research can be found under:

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LSEG www.lseg.com
Capital IQ www.capitaliq.com

For access please contact:

Andrea Schaper +49 40 3282-2632
Sales Assistance aschaper@mmwarburg.com

Kerstin Muthig +49 40 3282-2703
Sales Assistance kmuthig@mmwarburg.com