(SDAX, Technology, SMHN GR)



| Buy EUR 58.00 | | Value Indicators: DCF: FCF-Value Potential 27e: | 58.00 | Warburg Risk Score: Balance Sheet Score: Market Liquidity Score: | 4.0 5.0 3.0 | Description: Leading solution provider for markets advanced packaging integration, LED, MEMS | |
|-------------------------|-----------|---|--------|--|--------------------|--|-------|
| | | Market Snapshot: | EUR m | Shareholders: | | Key Figures (WRe): | 2025e |
| | | Market cap: | 700.0 | Freefloat | 100.00 % | Beta: | 1.2 |
| Price | EUR 36.62 | No. of shares (m): | 19.1 | Kempen | 9.90 % | Price / Book: | 2.2 x |
| Upside | 58.4 % | EV: | 581.7 | Teslin | 7.50 % | Equity Ratio: | 62 % |
| | | Freefloat MC: | 700.0 | Henderson | 5.00 % | | |
| | | Ø Trad. Vol. (30d): | 7.27 m | JP Morgan | 3.20 % | | |

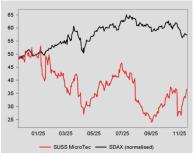
Significant valuation upside underlined by 2030 ambitions

SUSS hosted a CMD and announced its view on 2030 prospects. As expected, the 2030 ambitions for sales of EUR 750 – 900m and an EBIT margin of 20-22% did not disappoint. SUSS will launch more than 10 new products across all segments in the 2026/27 timeframe. This will not only provide tailwind for the gross margin but is also the foundation for the growth expected in the second half of this decade (>50% of incremental sales with new technologies).

- Wafer cleaners for MEMS, Power ICs or in advanced packaging represent the most significant growth opportunity with potential contributions of > EUR 100m by 2030. The "Green Track" products will be launched as early as in 2026. This "green" technology is well perceived by customers. The addressable market is projected to clearly exceed EUR 1bn by 2030 and SUSS expects that it will hold a 40% market share in the long run based on its disruptive solution. This product alone thus has the potential (later than 2030) to contribute equipment revenues equaling the size of today's equipment business alone. Another strong area of growth is inkjet coating, which provides cost and process advantages over today's solutions and can also address challenges in panel level packaging. This technology can provide for roughly a doubling of coater revenues in the next few years while still in a very early stage. Hybrid bonding is another well-known area of potential growth. Opportunities can be significant, but visibility is considered to be lower here against the background of uncertainty of timing of adoption and strong competition. In light of its strength in accuracy, SUSS will first focus on advanced logic applications.
- Just below 50% of the sales increase should result from a significant expansion of the service business (sales share to increase from 18% to 25%) and growth in the existing product areas. Here, SUSS will launch new solutions for adjacent market segments (e.g. mid-end photomask cleaner) or new generations suited for a broader customer group (e.g. wafer or panel UV scanner), which should both result in market-share gains on top of the expected 7% CAGR of the addressable market.

How realistic are the targets? SUSS's 2030 targets appear to be ambitious and are somewhat ahead of market expectations. In most of its existing products the company is the undisputed #1 supplier or recognized #2, reflecting its capabilities and position with customers. Most of the new products will be launched in due course (delays are not expected) and provide clear advantages for the customers. The low end of the guidance range already reflects a scenario in which a major growth driver would not materialize. Additionally, potential 2030 revenue contributions appear to be discounted in almost every area, providing an additional buffer. The 2030 scenario should hence reflect a valid base case and visibility on customer demand should rise gradually in the quarters to come as products are launched. Execution remains key, especially owing to the recent margin disappointment. Having said that, the gross margin target of 43-45% is just in line with peer levels (with EU based production) and well supported by the upcoming major product launches, modularized shared platforms and ongoing efficiency efforts. With the sales growth in 2024, the company has proven to be able to manage a significant ramp.

The PT of EUR 58 still provides clear valuation upside based on unchanged model assumptions. However, an EV/EBIT multiple of a mere 3x on the 2030 mid-point EBIT indicates significant further upside, and a valuation in the EUR 100 range per share might come within reach. Additionally, rising FCF generation (almost EUR 5 per share by 2030) should lead to higher distributions to the shareholders. We stick to the assumption that 2026 estimates have sufficiently de-risked now, so that the strong 2030 prospects provide a sound basis for further re-rating in the months ahead.

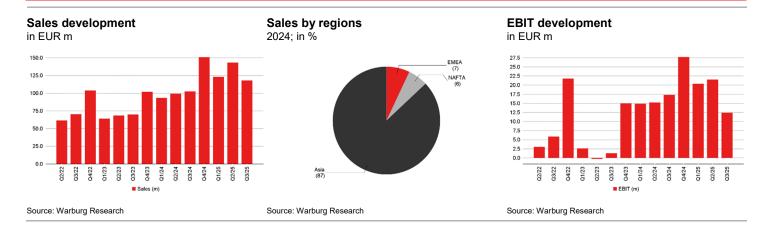


| Rel. Performance vs SDAX: | |
|---------------------------|---------|
| 1 month: | 8.7 % |
| 6 months: | -3.4 % |
| Year to date: | -39.5 % |
| Trailing 12 months: | -45.2 % |
| | |

| om | pany | events | : |
|----|------|--------|---|
| | | | |

| FY End: 31.12. in EUR m | CAGR (24-27e) | 2021 | 2022 | 2023 | 2024 | 2025e | 2026e | 2027e |
|----------------------------|------------------|------------------------|-----------------------|-----------------------|--------|--------|---------|--------|
| Sales | 3.2 % | 263.4 | 299.1 | 304.3 | 446.1 | 490.0 | 433.0 | 490.0 |
| Change Sales yoy | | 4.5 % | 13.6 % | 1.7 % | 46.6 % | 9.8 % | -11.6 % | 13.2 % |
| Gross profit margin | | 35.8 % | 36.8 % | 34.1 % | 40.0 % | 35.7 % | 36.5 % | 39.0 % |
| EBITDA | -4.5 % | 29.6 | 41.9 | 34.7 | 83.0 | 67.6 | 48.4 | 72.3 |
| Margin | | 11.2 % | 14.0 % | 11.4 % | 18.6 % | 13.8 % | 11.2 % | 14.8 % |
| EBIT | | 22.6 | 32.8 | 27.8 | 75.1 | 60.0 | 40.5 | 64.1 |
| Margin | | 8.6 % | 11.0 % | 9.1 % | 16.8 % | 12.2 % | 9.4 % | 13.1 % |
| Net income | -25.7 % | 16.0 | 24.5 | 4.7 | 110.3 | 43.6 | 29.9 | 45.2 |
| EPS | -25.8 % | 0.84 | 1.28 | 0.25 | 5.77 | 2.28 | 1.56 | 2.36 |
| EPS adj. | -4.6 % | 0.84 | 1.28 | 0.91 | 2.72 | 2.28 | 1.56 | 2.36 |
| DPS | 10.1 % | 0.16 | 0.20 | 0.20 | 0.30 | 0.30 | 0.30 | 0.40 |
| Dividend Yield | | 0.7 % | 1.3 % | 0.9 % | 0.6 % | 0.8 % | 0.8 % | 1.1 % |
| FCFPS | | 0.77 | 0.84 | 0.41 | 1.36 | 0.16 | 2.02 | 3.08 |
| FCF / Market cap | | 3.2 % | 5.6 % | 1.8 % | 2.7 % | 0.4 % | 5.5 % | 8.4 % |
| EV / Sales | | 1.6 x | 0.8 x | 1.3 x | 1.8 x | 1.2 x | 1.3 x | 1.0 x |
| EV / EBITDA | | 14.5 x | 6.0 x | 11.5 x | 9.9 x | 8.6 x | 11.3 x | 6.9 x |
| EV / EBIT | | 19.1 x | 7.6 x | 14.3 x | 11.0 x | 9.7 x | 13.5 x | 7.7 x |
| P/E | | 28.6 x | 11.7 x | 89.7 x | 8.6 x | 16.1 x | 23.5 x | 15.5 x |
| P / E adj. | -5.2 % | 28.6 x | 11.7 x | 24.6 x | 18.2 x | 16.1 x | 23.5 x | 15.5 x |
| FCF Potential Yield | | 5.4 % | 12.4 % | 2.0 % | 6.5 % | 7.6 % | 5.6 % | 9.8 % |
| Net Debt | | -28.4 | -36.3 | -31.2 | -121.1 | -118.4 | -151.2 | -204.2 |
| ROCE (NOPAT) Guidance: 2 | 2025: Sales El | 13.0 % JR 470 - 510 | 18.3 %)m: EBIT ma | 11.9 % rain 11-13% | 33.0 % | 23.6 % | 14.7 % | 24.6 % |



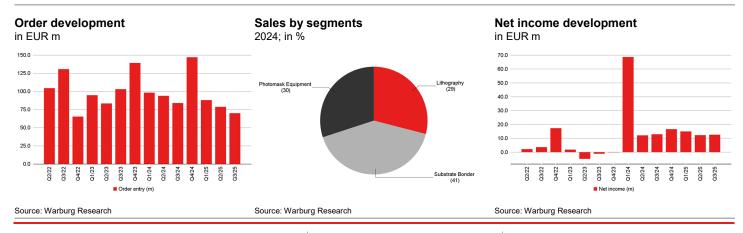


Company Background

- Globally leading manufacturer of systems for the MEMS, advanced packaging, 3D IC and AI niche markets with the product segments lithography (mask aligner,coater), bonder and equipment to clean photomasks.
- MEMS integrate electronic and mechanical components.
- Advanced packaging is a special packaging process used as an alternative to the classic wire bonding ("flip chip") for semiconductors where these are directly bonded to the substrate without wire connections.
- 3D packaging is a solution to the increasingly difficult ongoing structural downsizing of semiconductors, which is e.g. used in Al related ICs. This market offers enormous growth potential for SÜSS.
- The majority of production is located at three sites (Garching, Sternenfels, Taiwan) which offer ample capacity for anticipated growth. SÜSS has ca. 1100 employees.

Competitive Quality

- SÜSS consistently focuses on the core topics (precision, reliability and low total cost of ownership) in all segments and gears the products to the customers' needs.
- The 75-year company history and the consistently high product quality have firmly established SÜSS as a brand-name in the addressed markets.
- This and the global service network make the company a preferred supplier for production equipment in particular.
- As the respective markets have a niche character, SÜSS usually only has to face moderate competition and rarely has to compete with the major suppliers of the sector.
- This combined with the high product complexity poses a major barrier to market entry and secures the company a leading position in the respective markets.





| DCF model | | | | | | | | | | | | | | |
|-----------------------------|---------|-----------|----------|--------|--------|--------|--------|------------|-----------|--------|--------|--------|--------|-------------|
| | Detaile | d forecas | t period | | | | ٦ | Γransition | al period | | | | | Term. Value |
| Figures in EUR m | 2025e | 2026e | 2027e | 2028e | 2029e | 2030e | 2031e | 2032e | 2033e | 2034e | 2035e | 2036e | 2037e | |
| Sales | 490.0 | 433.0 | 490.0 | 548.8 | 614.7 | 663.8 | 690.4 | 718.0 | 746.7 | 776.6 | 799.9 | 815.9 | 832.2 | |
| Sales change | 9.8 % | -11.6 % | 13.2 % | 12.0 % | 12.0 % | 8.0 % | 4.0 % | 4.0 % | 4.0 % | 4.0 % | 3.0 % | 2.0 % | 2.0 % | 2.0 % |
| EBIT | 60.0 | 40.5 | 64.1 | 87.8 | 110.6 | 119.5 | 124.3 | 129.2 | 134.4 | 139.8 | 144.0 | 146.9 | 149.8 | |
| EBIT-margin | 12.2 % | 9.4 % | 13.1 % | 16.0 % | 18.0 % | 18.0 % | 18.0 % | 18.0 % | 18.0 % | 18.0 % | 18.0 % | 18.0 % | 18.0 % | |
| Tax rate (EBT) | 30.4 % | 30.8 % | 29.5 % | 28.5 % | 28.5 % | 28.5 % | 28.5 % | 28.5 % | 28.5 % | 28.5 % | 28.5 % | 28.5 % | 28.5 % | |
| NOPAT | 41.8 | 28.1 | 45.2 | 62.8 | 79.1 | 85.4 | 88.9 | 92.4 | 96.1 | 99.9 | 102.9 | 105.0 | 107.1 | |
| Depreciation | 7.6 | 7.9 | 8.2 | 10.7 | 12.3 | 13.3 | 13.8 | 14.4 | 14.9 | 15.5 | 16.0 | 16.3 | 16.6 | |
| in % of Sales | 1.6 % | 1.8 % | 1.7 % | 2.0 % | 2.0 % | 2.0 % | 2.0 % | 2.0 % | 2.0 % | 2.0 % | 2.0 % | 2.0 % | 2.0 % | |
| Changes in provisions | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | |
| Change in Liquidity from | | | | | | | | | | | | | | |
| - Working Capital | 10.2 | -11.8 | -16.4 | 26.7 | 19.8 | 14.8 | 8.0 | 8.3 | 8.6 | 9.0 | 7.0 | 4.8 | 4.9 | |
| - Capex | 28.0 | 11.0 | 11.0 | 22.6 | 14.1 | 14.6 | 14.5 | 15.1 | 15.7 | 16.3 | 16.8 | 17.1 | 17.5 | |
| Capex in % of Sales | 5.7 % | 2.5 % | 2.2 % | 2.3 % | 2.3 % | 2.2 % | 2.1 % | 2.1 % | 2.1 % | 2.1 % | 2.1 % | 2.1 % | 2.1 % | |
| - Other | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | |
| Free Cash Flow (WACC Model) | 11.2 | 36.8 | 58.8 | 24.1 | 57.5 | 69.4 | 80.2 | 83.4 | 86.7 | 90.2 | 95.2 | 99.4 | 101.4 | 103 |
| PV of FCF | 11.4 | 34.3 | 50.1 | 18.8 | 41.1 | 45.3 | 48.0 | 45.6 | 43.4 | 41.3 | 39.9 | 38.1 | 35.6 | 498 |
| share of PVs | | 9.66 % | | | | | | 40.0 | 7 % | | | | | 50.27 % |

| Model parameter | | | | Valuation (m) | | | |
|--------------------------|--------|---------------------|------|----------------------------|-------|-----------------------|-------|
| Derivation of WACC: | | Derivation of Beta: | | Present values 2037e | 493 | | |
| | | | | Terminal Value | 498 | | |
| Debt ratio | 1.00 % | Financial Strength | 1.10 | Financial liabilities | 13 | | |
| Cost of debt (after tax) | 2.9 % | Liquidity (share) | 1.10 | Pension liabilities | 2 | | |
| Market return | 8.25 % | Cyclicality | 1.40 | Hybrid capital | 0 | | |
| Risk free rate | 2.75 % | Transparency | 1.10 | Minority interest | 0 | | |
| | | Others | 1.30 | Market val. of investments | 0 | | |
| | | | | Liquidity | 136 | No. of shares (m) | 19.1 |
| WACC | 9.29 % | Beta | 1.20 | Equity Value | 1,112 | Value per share (EUR) | 58.19 |

| Sens | itivity Va | lue per Sh | are (EUR |) | | | | | | | | | | | | | |
|------|------------|------------|----------|--------|--------|--------|--------|--------|------|--------|------------|---------|---------|---------|---------|---------|---------|
| | | Terminal (| Growth | | | | | | | | Delta EBIT | -margin | | | | | |
| Beta | WACC | 1.25 % | 1.50 % | 1.75 % | 2.00 % | 2.25 % | 2.50 % | 2.75 % | Beta | WACC | -1.5 pp | -1.0 pp | -0.5 pp | +0.0 pp | +0.5 pp | +1.0 pp | +1.5 pp |
| 1.38 | 10.3 % | 49.60 | 50.13 | 50.70 | 51.30 | 51.94 | 52.63 | 53.35 | 1.38 | 10.3 % | 46.78 | 48.29 | 49.80 | 51.30 | 52.81 | 54.32 | 55.82 |
| 1.29 | 9.8 % | 52.49 | 53.12 | 53.80 | 54.52 | 55.29 | 56.10 | 56.98 | 1.29 | 9.8 % | 49.71 | 51.31 | 52.92 | 54.52 | 56.12 | 57.72 | 59.33 |
| 1.25 | 9.5 % | 54.07 | 54.76 | 55.50 | 56.29 | 57.13 | 58.03 | 59.00 | 1.25 | 9.5 % | 51.32 | 52.98 | 54.63 | 56.29 | 57.95 | 59.60 | 61.26 |
| 1.20 | 9.3 % | 55.75 | 56.51 | 57.32 | 58.19 | 59.11 | 60.11 | 61.18 | 1.20 | 9.3 % | 53.05 | 54.76 | 56.47 | 58.19 | 59.90 | 61.61 | 63.32 |
| 1.15 | 9.0 % | 57.55 | 58.38 | 59.27 | 60.22 | 61.24 | 62.34 | 63.53 | 1.15 | 9.0 % | 54.90 | 56.67 | 58.45 | 60.22 | 61.99 | 63.76 | 65.54 |
| 1.11 | 8.8 % | 59.47 | 60.38 | 61.36 | 62.41 | 63.54 | 64.76 | 66.08 | 1.11 | 8.8 % | 56.89 | 58.73 | 60.57 | 62.41 | 64.24 | 66.08 | 67.92 |
| 1.02 | 8.3 % | 63.72 | 64.83 | 66.03 | 67.31 | 68.71 | 70.22 | 71.88 | 1.02 | 8.3 % | 61.36 | 63.35 | 65.33 | 67.31 | 69.30 | 71.28 | 73.26 |

- Growth estimates mirror 10% CAGR past 2026
- Sustainable EBIT margin of 20% anticipated



Free Cash Flow Value Potential

Warburg Research's valuation tool "FCF Value Potential" reflects the ability of the company to generate sustainable free cash flows. It is based on the "FCF potential" - a FCF "ex growth" figure - which assumes unchanged working capital and pure maintenance capex. A value indication is derived via the perpetuity of a given year's "FCF potential" with consideration of the weighted costs of capital. The fluctuating value indications over time add a timing element to the DCF model (our preferred valuation tool).

| in EUR m | 2021 | 2022 | 2023 | 2024 | 2025e | 2026e | 2027e |
|--|--------------|--------|--------|--------|---------|---------|--------|
| Net Income before minorities | 16.0 | 24.5 | 4.7 | 110.3 | 43.6 | 29.9 | 45.2 |
| + Depreciation + Amortisation | 7.1 | 9.1 | 6.9 | 7.8 | 7.6 | 7.9 | 8.2 |
| - Net Interest Income | -0.5 | -0.3 | 0.5 | 2.8 | 1.8 | 1.8 | 0.0 |
| - Maintenance Capex | 2.8 | 2.9 | 3.0 | 4.0 | 5.0 | 5.0 | 5.0 |
| + Other | 2.6 | 0.0 | 0.0 | -58.0 | 0.0 | 0.0 | 0.0 |
| = Free Cash Flow Potential | 23.3 | 31.0 | 8.1 | 53.4 | 44.4 | 31.0 | 48.4 |
| FCF Potential Yield (on market EV) | 5.4 % | 12.4 % | 2.0 % | 6.5 % | 7.6 % | 5.6 % | 9.8 % |
| WACC | 9.29 % | 9.29 % | 9.29 % | 9.29 % | 9.29 % | 9.29 % | 9.29 % |
| = Enterprise Value (EV) | 430.1 | 249.4 | 397.2 | 824.9 | 581.6 | 548.8 | 495.8 |
| = Fair Enterprise Value | 251.2 | 334.0 | 86.8 | 575.3 | 477.7 | 333.4 | 521.2 |
| - Net Debt (Cash) | -122.9 | -122.9 | -122.9 | -122.9 | -120.2 | -153.0 | -206.0 |
| - Pension Liabilities | 1.8 | 1.8 | 1.8 | 1.8 | 1.8 | 1.8 | 1.8 |
| - Other | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Market value of minorities | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| + Market value of investments | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| = Fair Market Capitalisation | 372.3 | 455.2 | 208.0 | 696.4 | 596.0 | 484.6 | 725.4 |
| Number of shares, average | 19.1 | 19.1 | 19.1 | 19.1 | 19.1 | 19.1 | 19.1 |
| = Fair value per share (EUR) | 19.48 | 23.81 | 10.88 | 36.43 | 31.18 | 25.35 | 37.95 |
| premium (-) / discount (+) in % | | | | | -14.9 % | -30.8 % | 3.6 % |
| Sensitivity Fair value per Share (E | UR) | | | | | | |
| 1; | 2.29 % 16.27 | 19.54 | 9.77 | 29.08 | 25.08 | 21.09 | 31.29 |
| 1 ⁻ | 1.29 % 17.15 | 20.71 | 10.07 | 31.10 | 26.75 | 22.26 | 33.12 |
| 10 | 0.29 % 18.20 | 22.11 | 10.44 | 33.50 | 28.75 | 23.65 | 35.30 |
| | 9.29 % 19.48 | 23.81 | 10.88 | 36.43 | 31.18 | 25.35 | 37.95 |
| | 8.29 % 21.06 | 25.92 | 11.43 | 40.06 | 34.20 | 27.45 | 41.24 |
| | 7.29 % 23.08 | 28.61 | 12.13 | 44.69 | 38.04 | 30.14 | 45.43 |
| (| 6.29 % 25.75 | 32.15 | 13.05 | 50.79 | 43.11 | 33.67 | 50.96 |

[•] Increasing sales and margins result in higher value indications in coming years

SUSS MicroTec



| Valuation | | | | | | | |
|-------------------------------------|--------|--------|--------|--------|---------|--------|--------|
| | 2021 | 2022 | 2023 | 2024 | 2025e | 2026e | 2027e |
| Price / Book | 2.9 x | 1.6 x | 2.4 x | 3.4 x | 2.2 x | 2.0 x | 1.8 x |
| Book value per share ex intangibles | 6.95 | 8.01 | 7.98 | 13.42 | 15.40 | 16.66 | 18.72 |
| EV / Sales | 1.6 x | 0.8 x | 1.3 x | 1.8 x | 1.2 x | 1.3 x | 1.0 x |
| EV / EBITDA | 14.5 x | 6.0 x | 11.5 x | 9.9 x | 8.6 x | 11.3 x | 6.9 x |
| EV / EBIT | 19.1 x | 7.6 x | 14.3 x | 11.0 x | 9.7 x | 13.5 x | 7.7 x |
| EV / EBIT adj.* | 19.1 x | 8.3 x | 14.3 x | 11.0 x | 9.7 x | 13.5 x | 7.7 x |
| P/FCF | 31.2 x | 17.8 x | 54.1 x | 36.5 x | 236.1 x | 18.2 x | 11.9 x |
| P/E | 28.6 x | 11.7 x | 89.7 x | 8.6 x | 16.1 x | 23.5 x | 15.5 x |
| P / E adj.* | 28.6 x | 11.7 x | 24.6 x | 18.2 x | 16.1 x | 23.5 x | 15.5 x |
| Dividend Yield | 0.7 % | 1.3 % | 0.9 % | 0.6 % | 0.8 % | 0.8 % | 1.1 % |
| FCF Potential Yield (on market EV) | 5.4 % | 12.4 % | 2.0 % | 6.5 % | 7.6 % | 5.6 % | 9.8 % |
| *Adjustments made for: - | | | | | | | |

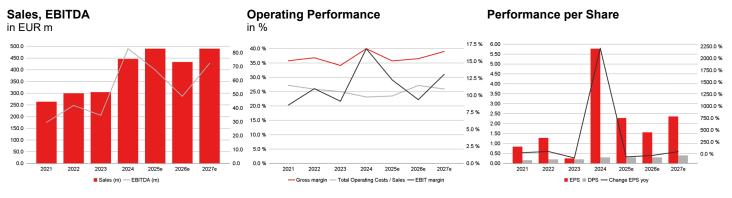
| Company Specific Items | | | | | | | |
|------------------------|-------|-------|-------|-------|-------|-------|-------|
| | 2021 | 2022 | 2023 | 2024 | 2025e | 2026e | 2027e |
| Order entry | 335.6 | 410.9 | 420.5 | 423.3 | 340.0 | 0.0 | 0.0 |
| Order backlog | 193.3 | 346.4 | 452.5 | 428.0 | 0.0 | 0.0 | 0.0 |



| Consolidated profit and loss | | | | | | | |
|--|--------|--------|--------|--------|--------|---------|--------|
| In EUR m | 2021 | 2022 | 2023 | 2024 | 2025e | 2026e | 2027e |
| Sales | 263.4 | 299.1 | 304.3 | 446.1 | 490.0 | 433.0 | 490.0 |
| Change Sales yoy | 4.5 % | 13.6 % | 1.7 % | 46.6 % | 9.8 % | -11.6 % | 13.2 % |
| COGS | 169.2 | 189.1 | 200.4 | 267.8 | 315.0 | 275.0 | 298.9 |
| Gross profit | 94.2 | 110.1 | 103.9 | 178.3 | 175.0 | 158.0 | 191.1 |
| Gross margin | 35.8 % | 36.8 % | 34.1 % | 40.0 % | 35.7 % | 36.5 % | 39.0 % |
| Research and development | 22.1 | 25.0 | 31.3 | 40.1 | 45.5 | 45.5 | 48.0 |
| Sales and marketing | 24.9 | 28.5 | 21.4 | 27.5 | 31.0 | 31.0 | 34.0 |
| Administration expenses | 22.9 | 23.3 | 24.2 | 34.0 | 41.5 | 41.0 | 43.0 |
| Other operating expenses | 5.9 | 12.2 | 6.5 | 6.1 | 3.5 | 0.0 | 2.0 |
| Other operating income | 4.2 | 11.8 | 7.3 | 4.5 | 6.5 | 0.0 | 0.0 |
| Unfrequent items | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| EBITDA | 29.6 | 41.9 | 34.7 | 83.0 | 67.6 | 48.4 | 72.3 |
| Margin | 11.2 % | 14.0 % | 11.4 % | 18.6 % | 13.8 % | 11.2 % | 14.8 % |
| Depreciation of fixed assets | 6.4 | 8.1 | 5.3 | 6.2 | 6.6 | 6.9 | 7.2 |
| EBITA | 23.2 | 33.8 | 29.3 | 76.7 | 61.0 | 41.5 | 65.1 |
| Amortisation of intangible assets | 0.7 | 1.0 | 1.5 | 1.6 | 1.0 | 1.0 | 1.0 |
| Goodwill amortisation | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| EBIT | 22.6 | 32.8 | 27.8 | 75.1 | 60.0 | 40.5 | 64.1 |
| Margin | 8.6 % | 11.0 % | 9.1 % | 16.8 % | 12.2 % | 9.4 % | 13.1 % |
| EBIT adj. | 22.6 | 30.0 | 27.8 | 75.1 | 60.0 | 40.5 | 64.1 |
| Interest income | 0.0 | 0.3 | 1.0 | 3.2 | 2.0 | 2.0 | 0.2 |
| Interest expenses | 0.5 | 0.6 | 0.4 | 0.5 | 0.2 | 0.2 | 0.2 |
| Other financial income (loss) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| EBT | 22.1 | 32.5 | 28.3 | 77.9 | 61.8 | 42.3 | 64.1 |
| Margin | 8.4 % | 10.9 % | 9.3 % | 17.5 % | 12.6 % | 9.8 % | 13.1 % |
| Total taxes | 6.1 | 8.0 | 11.0 | 25.8 | 18.2 | 12.5 | 18.9 |
| Net income from continuing operations | 16.0 | 24.5 | 17.3 | 52.1 | 43.6 | 29.9 | 45.2 |
| Income from discontinued operations (net of tax) | 0.0 | 0.0 | -12.6 | 58.3 | 0.0 | 0.0 | 0.0 |
| Net income before minorities | 16.0 | 24.5 | 4.7 | 110.3 | 43.6 | 29.9 | 45.2 |
| Minority interest | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Net income | 16.0 | 24.5 | 4.7 | 110.3 | 43.6 | 29.9 | 45.2 |
| Margin | 6.1 % | 8.2 % | 1.6 % | 24.7 % | 8.9 % | 6.9 % | 9.2 % |
| Number of shares, average | 19.1 | 19.1 | 19.1 | 19.1 | 19.1 | 19.1 | 19.1 |
| EPS | 0.84 | 1.28 | 0.25 | 5.77 | 2.28 | 1.56 | 2.36 |
| EPS adj. | 0.84 | 1.28 | 0.91 | 2.72 | 2.28 | 1.56 | 2.36 |
| *Adjustments made for: | | | | | | | |

Guidance: 2025: Sales EUR 470 - 510m; EBIT margin 11-13%

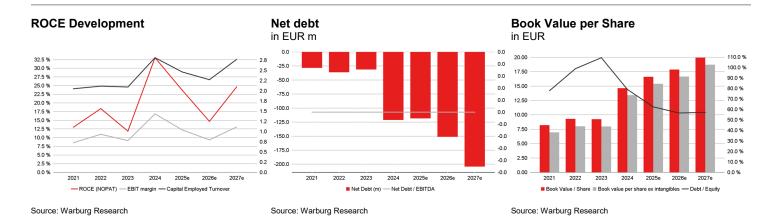
| Financial Ratios | | | | | | | |
|-------------------------------|---------|---------|---------|---------|---------|---------|---------|
| | 2021 | 2022 | 2023 | 2024 | 2025e | 2026e | 2027e |
| Total Operating Costs / Sales | 27.2 % | 25.8 % | 25.0 % | 23.1 % | 23.5 % | 27.1 % | 25.9 % |
| Operating Leverage | 2.3 x | 3.4 x | -8.9 x | 3.7 x | -2.1 x | 2.8 x | 4.4 x |
| EBITDA / Interest expenses | 63.5 x | 74.2 x | 82.9 x | 178.0 x | 337.9 x | 242.2 x | 361.5 x |
| Tax rate (EBT) | 27.5 % | 24.6 % | 38.8 % | 33.2 % | 29.5 % | 29.5 % | 29.5 % |
| Dividend Payout Ratio | 19.1 % | 15.6 % | 22.1 % | 11.0 % | 13.2 % | 19.2 % | 16.9 % |
| Sales per Employee | 237,760 | 248,246 | 237,334 | 329,990 | 748,092 | 661,069 | 748,092 |



Source: Warburg Research Source: Warburg Research Source: Warburg Research



| Consolidated balance sheet | | | | | | | |
|---|---------|---------|---------|---------|---------|---------|---------|
| In EUR m | 2021 | 2022 | 2023 | 2024 | 2025e | 2026e | 2027e |
| Assets | | | | | | | |
| Goodwill and other intangible assets | 24.0 | 24.6 | 24.1 | 23.2 | 23.2 | 23.2 | 23.2 |
| thereof other intangible assets | 5.6 | 5.9 | 5.5 | 4.5 | 4.5 | 4.5 | 4.5 |
| thereof Goodwill | 18.4 | 18.6 | 18.5 | 18.6 | 18.6 | 18.6 | 18.6 |
| Property, plant and equipment | 44.5 | 48.9 | 31.1 | 33.8 | 54.2 | 57.3 | 60.1 |
| Financial assets | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other long-term assets | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Fixed assets | 68.5 | 73.4 | 55.2 | 57.1 | 77.5 | 80.6 | 83.4 |
| Inventories | 99.5 | 150.5 | 166.7 | 214.0 | 204.2 | 196.8 | 196.0 |
| Accounts receivable | 47.4 | 57.0 | 52.9 | 73.8 | 80.5 | 71.2 | 80.5 |
| Liquid assets | 52.1 | 61.3 | 48.0 | 136.2 | 133.7 | 166.5 | 219.6 |
| Other short-term assets | 11.6 | 11.0 | 46.9 | 19.9 | 19.9 | 19.9 | 19.9 |
| Current assets | 210.7 | 279.8 | 314.5 | 443.8 | 438.3 | 454.4 | 515.9 |
| Total Assets | 279.2 | 353.3 | 369.7 | 500.9 | 515.7 | 534.9 | 599.3 |
| Liabilities and shareholders' equity | | | | | | | |
| Subscribed capital | 19.1 | 19.1 | 19.1 | 19.1 | 19.1 | 19.1 | 19.1 |
| Capital reserve | 135.0 | 156.5 | 157.3 | 262.4 | 262.4 | 262.4 | 262.4 |
| Retained earnings | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other equity components | 2.8 | 2.2 | 0.2 | -1.8 | 36.0 | 60.2 | 99.6 |
| Shareholders' equity | 156.9 | 177.7 | 176.6 | 279.7 | 317.6 | 341.7 | 381.1 |
| Minority interest | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Total equity | 156.9 | 177.7 | 176.6 | 279.7 | 317.6 | 341.7 | 381.1 |
| Provisions | 11.2 | 11.8 | 10.6 | 9.9 | 9.9 | 9.9 | 9.9 |
| thereof provisions for pensions and similar obligations | 5.3 | 5.0 | 1.6 | 1.8 | 1.8 | 1.8 | 1.8 |
| Financial liabilities (total) | 18.3 | 20.0 | 15.2 | 13.3 | 13.5 | 13.5 | 13.5 |
| Short-term financial liabilities | 1.2 | 1.2 | 1.2 | 1.3 | 1.3 | 1.3 | 1.3 |
| Accounts payable | 24.4 | 27.1 | 27.1 | 31.5 | 33.6 | 23.7 | 33.6 |
| Other liabilities | 68.4 | 116.7 | 140.2 | 166.4 | 141.1 | 146.1 | 161.1 |
| Liabilities | 122.3 | 175.5 | 193.1 | 221.1 | 198.2 | 193.3 | 218.2 |
| Total liabilities and shareholders' equity | 279.2 | 353.3 | 369.7 | 500.9 | 515.7 | 534.9 | 599.3 |
| Financial Ratios | | | | | | | |
| | 2021 | 2022 | 2023 | 2024 | 2025e | 2026e | 2027e |
| Efficiency of Capital Employment | | | | | | | |
| Operating Assets Turnover | 2.0 x | 2.0 x | 2.2 x | 2.4 x | 2.2 x | 2.0 x | 2.5 x |
| Capital Employed Turnover | 2.1 x | 2.1 x | 2.1 x | 2.8 x | 2.5 x | 2.3 x | 2.8 x |
| ROA | 23.4 % | 33.4 % | 8.6 % | 193.4 % | 56.2 % | 37.1 % | 54.2 % |
| Return on Capital | | | | | | | |
| ROCE (NOPAT) | 13.0 % | 18.3 % | 11.9 % | 33.0 % | 23.6 % | 14.7 % | 24.6 % |
| ROE | 10.9 % | 14.7 % | 2.7 % | 48.4 % | 14.6 % | 9.1 % | 12.5 % |
| Adj. ROE | 10.9 % | 14.7 % | 9.8 % | 22.8 % | 14.6 % | 9.1 % | 12.5 % |
| Balance sheet quality | | | | | | | |
| Net Debt | -28.4 | -36.3 | -31.2 | -121.1 | -118.4 | -151.2 | -204.2 |
| Net Financial Debt | -33.8 | -41.3 | -32.8 | -122.9 | -120.2 | -153.0 | -206.0 |
| Net Gearing | -18.1 % | -20.4 % | -17.7 % | -43.3 % | -37.3 % | -44.2 % | -53.6 % |
| Net Fin. Debt / EBITDA | n.a. |
| | | | | | | | |
| Book Value / Share | 8.2 | 9.3 | 9.2 | 14.6 | 16.6 | 17.9 | 19.9 |

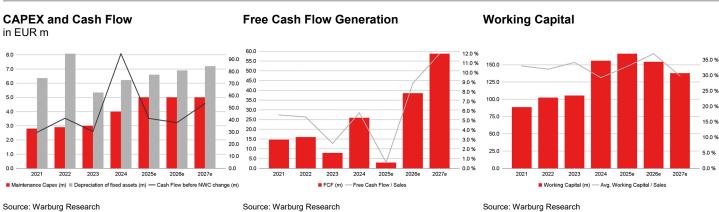


Cash conversion cycle (Days)



| Consolidated cash flow statement | | | | | | | |
|--|-------|-------|-------|---------------|-------|-------|-------|
| In EUR m | 2021 | 2022 | 2023 | 2024 | 2025e | 2026e | 2027e |
| Net income | 16.0 | 24.5 | 4.7 | 110.3 | 43.6 | 29.9 | 45.2 |
| Depreciation of fixed assets | 6.4 | 8.1 | 5.3 | 6.2 | 6.6 | 6.9 | 7.2 |
| Amortisation of goodwill | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Amortisation of intangible assets | 0.7 | 1.0 | 1.5 | 1.6 | 1.0 | 1.0 | 1.0 |
| Increase/decrease in long-term provisions | -1.2 | -0.5 | -0.1 | 0.2 | 0.0 | 0.0 | 0.0 |
| Other non-cash income and expenses | 7.8 | 8.2 | 19.0 | -23.7 | -10.0 | 0.0 | 0.0 |
| Cash Flow before NWC change | 29.7 | 41.3 | 30.5 | 94.7 | 41.2 | 37.8 | 53.4 |
| Increase / decrease in inventory | -29.5 | -52.8 | -29.4 | - 55.5 | 9.8 | 7.4 | 8.0 |
| Increase / decrease in accounts receivable | 1.9 | -11.1 | 0.2 | -20.8 | -6.7 | 9.3 | -9.3 |
| Increase / decrease in accounts payable | 22.3 | 46.5 | 11.2 | 15.2 | -13.2 | -4.9 | 24.9 |
| Increase / decrease in other working capital positions | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Increase / decrease in working capital (total) | -5.4 | -17.4 | -18.0 | -61.2 | -10.2 | 11.8 | 16.4 |
| Net cash provided by operating activities [1] | 24.3 | 23.9 | 12.5 | 33.5 | 31.0 | 49.6 | 69.8 |
| Investments in intangible assets | 1.2 | 1.1 | 1.1 | 0.7 | 1.0 | 1.0 | 1.0 |
| Investments in property, plant and equipment | 8.5 | 10.5 | 10.5 | 9.1 | 27.0 | 10.0 | 10.0 |
| Payments for acquisitions | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Financial investments | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Income from asset disposals | 0.0 | 0.0 | 0.0 | 69.5 | 0.0 | 0.0 | 0.0 |
| Net cash provided by investing activities [2] | -9.6 | -7.9 | -4.6 | 62.0 | -28.0 | -11.0 | -11.0 |
| Change in financial liabilities | -3.8 | -3.7 | -3.4 | 1.6 | 0.2 | 0.0 | 0.0 |
| Dividends paid | 0.0 | -3.1 | -3.8 | -3.8 | -5.7 | -5.7 | -5.7 |
| Purchase of own shares | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Capital measures | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Net cash provided by financing activities [3] | -3.8 | -6.8 | -7.2 | -2.2 | -5.5 | -5.7 | -5.7 |
| Change in liquid funds [1]+[2]+[3] | 10.9 | 9.3 | 0.7 | 93.2 | -2.5 | 32.8 | 53.1 |
| Effects of exchange-rate changes on cash | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Cash and cash equivalent at end of period | 51.7 | 61.3 | 52.0 | 131.4 | 133.7 | 166.5 | 219.6 |

| Financial Ratios | | | | | | | |
|--------------------------------------|---------|---------|---------|---------|---------|---------|---------|
| | 2021 | 2022 | 2023 | 2024 | 2025e | 2026e | 2027e |
| Cash Flow | | | | | | | |
| FCF | 14.7 | 16.0 | 7.9 | 25.9 | 3.0 | 38.6 | 58.8 |
| Free Cash Flow / Sales | 5.6 % | 5.4 % | 2.6 % | 5.8 % | 0.6 % | 8.9 % | 12.0 % |
| Free Cash Flow Potential | 23.3 | 31.0 | 8.1 | 53.4 | 44.4 | 31.0 | 48.4 |
| Free Cash Flow / Net Profit | 91.9 % | 65.4 % | 167.2 % | 23.5 % | 6.8 % | 129.1 % | 130.1 % |
| Interest Received / Avg. Cash | 0.0 % | 0.5 % | 1.7 % | 3.5 % | 1.5 % | 1.3 % | 0.1 % |
| Interest Paid / Avg. Debt | 2.4 % | 2.9 % | 2.4 % | 3.3 % | 1.5 % | 1.5 % | 1.5 % |
| Management of Funds | | | | | | | |
| Investment ratio | 3.7 % | 3.9 % | 3.8 % | 2.2 % | 5.7 % | 2.5 % | 2.2 % |
| Maint. Capex / Sales | 1.1 % | 1.0 % | 1.0 % | 0.9 % | 1.0 % | 1.2 % | 1.0 % |
| Capex / Dep | 136.4 % | 127.6 % | 169.0 % | 125.4 % | 368.4 % | 139.2 % | 134.1 % |
| Avg. Working Capital / Sales | 33.0 % | 32.0 % | 34.2 % | 29.3 % | 32.9 % | 37.0 % | 29.8 % |
| Trade Debtors / Trade Creditors | 194.0 % | 210.3 % | 195.2 % | 233.8 % | 239.6 % | 300.4 % | 239.6 % |
| Inventory Turnover | 1.7 x | 1.3 x | 1.2 x | 1.3 x | 1.5 x | 1.4 x | 1.5 x |
| Receivables collection period (days) | 66 | 70 | 63 | 60 | 60 | 60 | 60 |
| Payables payment period (days) | 53 | 52 | 49 | 43 | 39 | 31 | 41 |



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Source: Warburg Research Source: Warburg Research

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| Company | Disclosure | Link to the historical price targets and rating changes (last 12 months) |
|---------------|------------|--|
| SUSS MicroTec | 5 | https://www.mmwarburg.com/disclaimer/disclaimer_en/DE000A1K0235.htm |



INVESTMENT RECOMMENDATION

Investment recommendation: expected direction of the share price development of the financial instrument up to the given <u>price target</u> in the opinion of the analyst who covers this financial instrument.

| <u>"_"</u> | Rating suspended: | The available information currently does not permit an evaluation of the company. |
|------------|-------------------|---|
| -S- | Sell: | The price of the analysed financial instrument is expected to fall over the next 12 months. |
| -H- | Hold: | The price of the analysed financial instrument is expected to remain mostly flat over the next 12 months. |
| -B- | Buy: | The price of the analysed financial instrument is expected to rise over the next 12 months. |

| Rating | Number of stocks | % of Universe |
|------------------|------------------|---------------|
| Buy | 139 | 69 |
| Hold | 52 | 26 |
| Sell | 6 | 3 |
| Rating suspended | 4 | 2 |
| Total | 201 | 100 |

WARBURG RESEARCH GMBH - ANALYSED RESEARCH UNIVERSE BY RATING ...

... taking into account only those companies which were provided with major investment services in the last twelve months.

| Rating | Number of stocks | % of Universe |
|------------------|------------------|---------------|
| Buy | 36 | 71 |
| Hold | 12 | 24 |
| Sell | 1 | 2 |
| Rating suspended | 2 | 4 |
| Total | 51 | 100 |

PRICE AND RATING HISTORY SUSS MICROTEC AS OF 18.11.2025



Markings in the chart show rating changes by Warburg Research GmbH in the last 12 months. Every marking details the date and closing price on the day of the rating change.



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