# Jay Oza

## Digital Marketer

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Results-oriented Digital Marketer with a proven track record of success in increasing website traffic, leads, and conversions through SEO, PPC, and other digital marketing strategies. Eager to contribute my skills and knowledge to a fast-paced and growing company.

#### **Experience**

Digital Marketing Executive - SmartFish Designs Pvt. Ltd

November 2022 - Present

- Develop and execute digital marketing strategies to increase brand awareness, drive website traffic, and generate leads.
- Manage social media platforms, create engaging content, and analyze performance metrics to optimize campaigns.
- Conduct keyword research, optimize website content, and implement on-page and off-page SEO techniques.
- On page, off page and technical SEO Collaborate with cross-functional teams to create and manage digital advertising campaigns across various channels.
- Monitor and analyze website analytics using tools such as Google Analytics to identify areas for improvement.
- Also manage PPC campaigns in ads manager and Google Ads Friendly with SE ranking (SEO software) also knowledge about Semrush and MoZ. Deep keywords research and analysis.

Digital Marketing Executive - Sheetal Cool Products Pvt. Ltd.

July 2021 - November 2022

- Assisted in the development and implementation of digital marketing campaigns to promote products and services.
- · Created and managed social media content, including writing posts, scheduling updates, and engaging with followers.
- Conducted market research and competitor analysis to identify trends and opportunities.
- Assisted in the optimization of website content and performed basic SEO tasks.
- · Monitored and reported on campaign performance, providing insights and recommendations for improvement.

#### Skills

- Digital marketing strategy development and implementation
- Social media management and content creation
- Search engine optimization (SEO), On page, Off Page and Technical SEO
- Google Analytics, Google Search Console and other website analytics tools
- Campaign performance analysis and reporting
- Market research and competitor analysis
- Strong written and verbal communication skills
- Attention to detail and analytical thinking
- Team collaboration and project management

#### Education

#### Lukhdhirji Engineering college - Morbi

· Bachelor of Engineering in Production Engineering

2019

#### Fundamental of Digital Marketing (External Course)

· Google Digital Unlock

#### **STRENGTH**

- Responsible Attitude.
- Ability to work both Individually as well as in a team.
- Patience and ability to manage stress.
- Self-disciplined, Self-confident and Hardworking.
- Willingness to learn new things.

### Software knowledge

- SE ranking
- Screaming Frog
- MoZ
- Google analytics
- Google Search Console
- Google Keyword Planner

- Meta Business Suit
- Meta Ads
- Google Ads
- Bing Ads
- Instagram, LinkedIn, YouTube and more.

#### Certification

- Google Ads Search Certification By Google
- Google Analytics Skillsoft