

The Solen Approach

We aim to run each business as if it is our family's only asset for the coming decades. Our aim is to amplify what has made your company great. Solen is a permanent capital acquisition company investing in & partnering alongside founders building resilient software businesses. Our hands-on team of operators propel growth by leveraging engineering, sales, marketing, finance, and operations expertise.

Investment in
Products/R&D

Alignment of
World-Class Talent

Go-to-Market and
Operations Support

M&A Strategy
Execution

Platform Investment Criteria



Software Category

- Hyper-niche, mission-critical software
- Durable Market leadership in respective niche or geography
- Exceptional customer relationship characterized by high retention (90%+)
- Engaged and committed teams with unwavering character



Business Profile

- \$2-30M revenue, majority of which is recurring
- 10 - 40% profit margin, or clear path to profitability
- Location agnostic



Partnership Structure

- Primarily focused on majority recapitalizations
- Founder-owned businesses or minimal funding

Firm Snapshot

Focus

Niche Software

Committed
Capital

\$100m+
Permanent Capital

Value
Amplified

Lifelong
Partnerships

Peer Guilds

Share Best
Practices

Solen Contacts



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Healthcare

Champ Software

EHR solutions for public health agencies that streamline data management, reporting, and compliance to enhance community health outcomes and operational efficiency.

champsoftware.com



Human Capital Management

viaPeople

Flexible people management software including performance management, 360-degree feedback, and succession planning, tailored to unique organizational requirements.

viapeople.com



Retail Banking

FMSI

Cloud-based suite for banks focusing on operations and workforce management, including appointment scheduling, lobby management, analytics, and staff scheduling.

fmsi.com



Enterprise Asset Management

Track Star

Fleet management solutions offering GPS tracking, telematics, and enterprise asset management to enhance efficiency for public safety, government, utilities, and construction.

trackstar.com



Aerospace & Defense

AutoTime

Workforce management for aerospace and defense, offering precise labor tracking, automated timekeeping, and compliance tools to optimize productivity and cost control.

autotimesolutions.com



Food & Beverage

SMRTR

Automation and data management solutions helping businesses optimize workflows, enhance compliance, and improve supply chain efficiency through advanced technology.

smrtrsolutions.com



Agriculture

Spokane Software

Agricultural ERP and produce traceability software for growers, packers, and shippers that manages packing and shipping workflows and supports PTI compliance requirements.

spokanesoftware.com



Waste & Recycling

Cairn Applications

Cloud software for waste hauling operators that manages order management, logistics, billing, asset tracking, and customer communication for dumpster, route, and transfer station businesses.

cairnapplications.com