

# TEAM BLANK POINT

JERRY - THE JOB FINDER

# TRADITIONAL HIRING IS BROKEN...



## Applicants

### What do they do?

- Apply to 50-100 jobs per search
- Spend hours tailoring resumes

### What happens?

- 75%+ resumes rejected by ATS before human
- 60% never hear back

## Recruiters

### What do they face?

- 40-60 days to fill a role
- 80% of applications irrelevant

### Cost of failure

- A bad hire costs 30%+ of annual salary
- Teams lose weeks of productivity

TALENT EXISTS. WORK EXISTS. THE SYSTEM FAILS BOTH.

## THE APPLICANT'S STRUGGLES

### **75%+ never reach a human**

ATS auto-rejections force candidates to restart from zero every time, with no memory of past work or performance.

**IF YOU DON'T SPEAK THE SYSTEM'S LANGUAGE, YOU DON'T EXIST.**

## THE RECRUITER'S REALITY

**WE'RE FILTERING RESUMES, NOT FINDING TALENT.**

**80%+ applications are irrelevant**

Recruiters skim in seconds, slowing hiring and leaving critical roles unfilled.

## MEET JERRY,

- Jerry matches people to work they are actually good at, instead of asking them to search, apply, or self-promote.
- Teams see a small set of relevant candidates they can move forward with confidently, instead of screening endless resumes.
- Hiring happens continuously and automatically, so good matches don't get missed on either side.

***"Jerry is an AI-native job tool that helps the right people get the right work through a trusted and fair system that continuously learns from real hiring outcomes."***

# TRUST, FAIRNESS, & EFFICIENCY

## OUR CORE PRINCIPLES

### Trust

- Built on real evidence of work and consistency over time, so decisions are based on what's actually true, not what someone claims.

### Fairness

- Designed so qualified people get real exposure when they are a good fit, without being penalized by timing, popularity, or presentation.

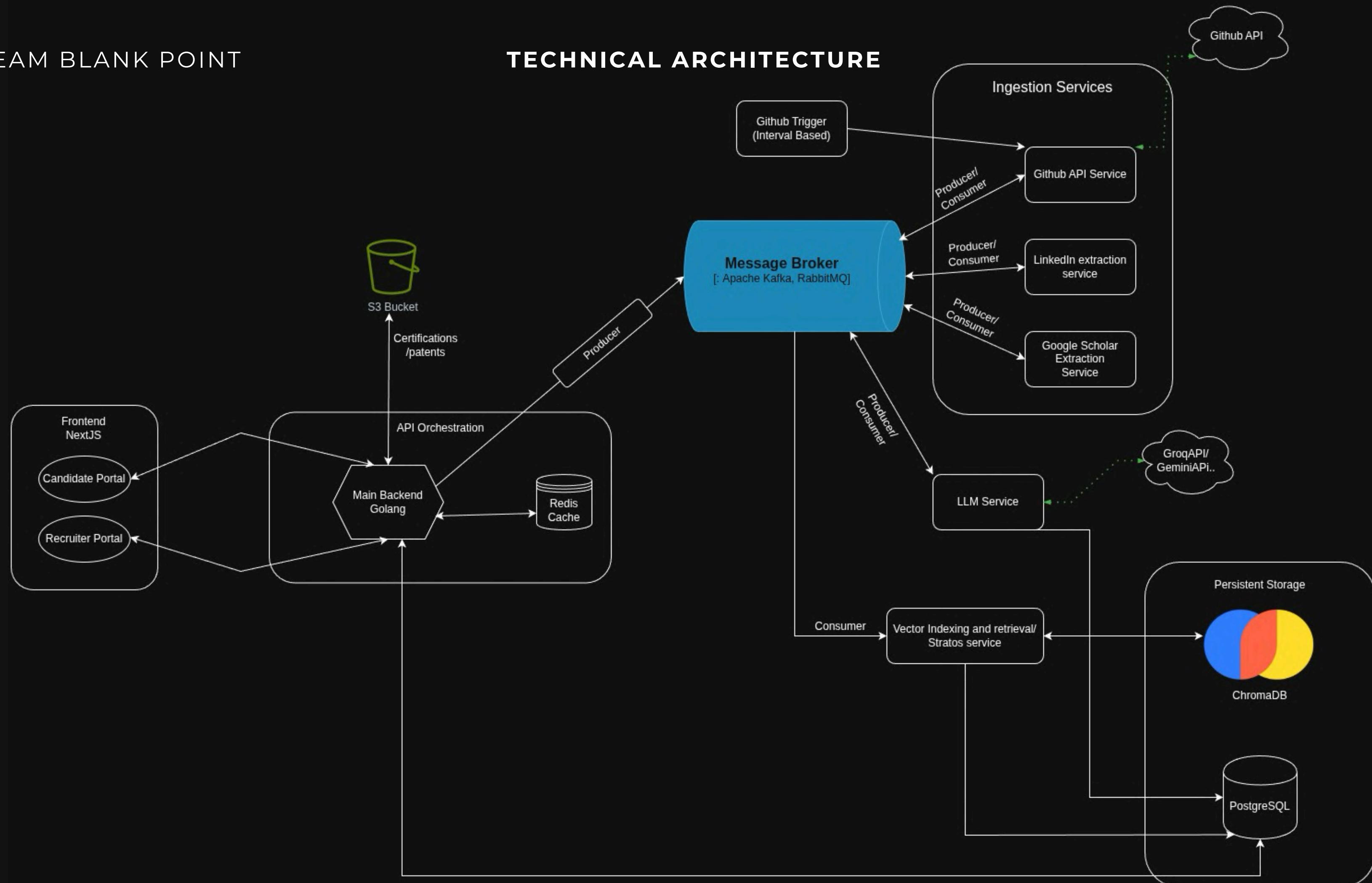
### Efficiency

- Focuses attention only where there is a strong match, making hiring faster and more predictable for everyone involved.

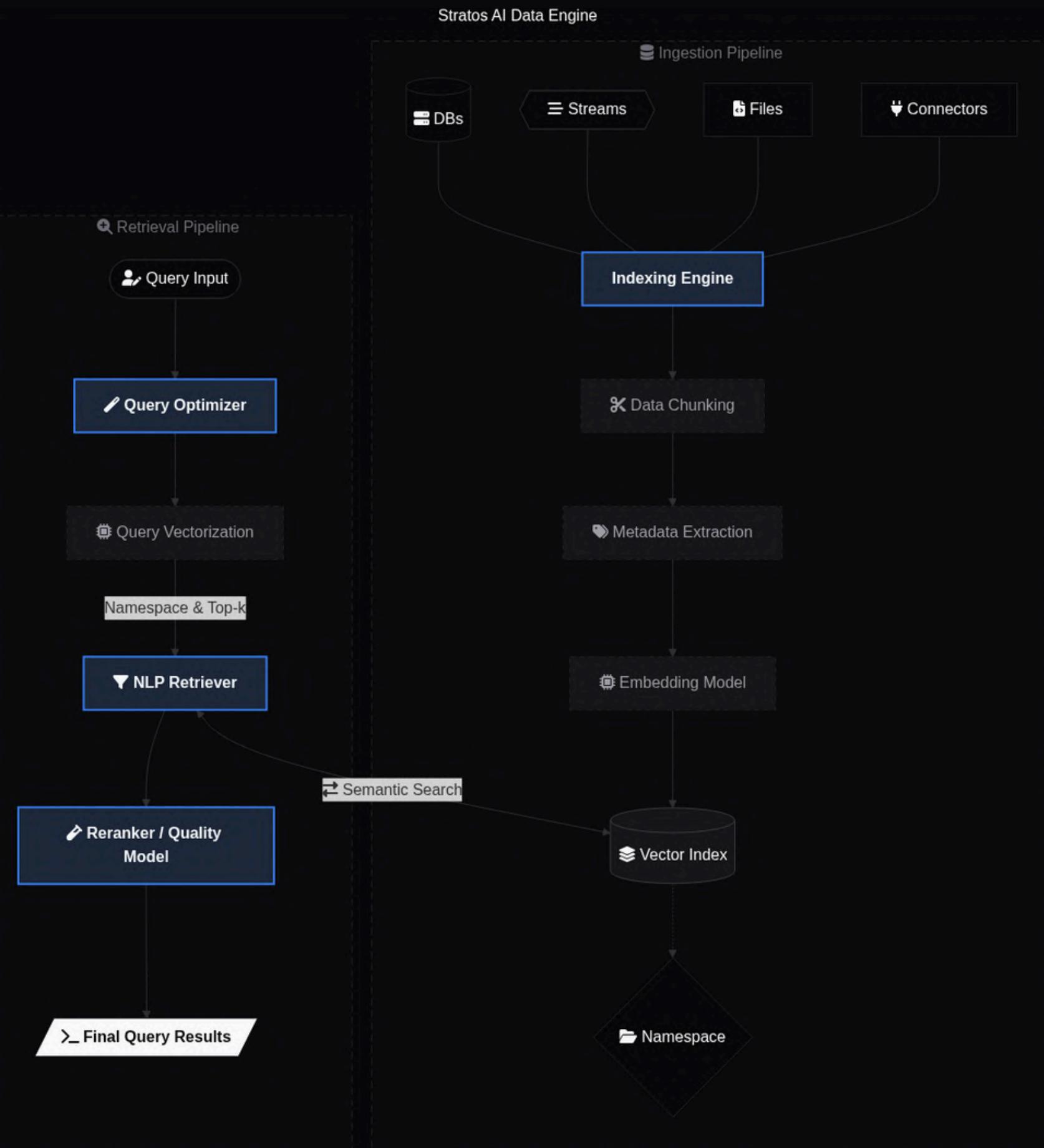
# HOW DOES IT WORK?

- Candidates **connect real sources like GitHub, LinkedIn, and research profiles**. Jerry pulls data from these sources to see actual work, including **code contributions, project ownership, systems worked on, and career history**, instead of resume claims.
- Jerry builds and updates a skill profile over time by **analyzing code quality, project types, ownership level, and technical areas**. As candidates keep working, their profile evolves automatically.
- Recruiters upload a job description, and Jerry breaks it into **real tasks, skills, and expected outcomes**, creating an ideal profile for what success in that role looks like.
- The matching engine **compares both sides, scores alignment using real work signals**, and surfaces the strongest matches. Recruiters invite candidates forward, and only accepted invites move to the next stage.

## TECHNICAL ARCHITECTURE



## STRATOS - AI DATA QUERY ENGINE



# FUTURE SCOPE

## **Data-driven hiring and career decisions**

- Over time, real hiring outcomes turn into clear insights, helping teams see what actually leads to good hires and helping candidates understand which skills are worth building next.

## **Clear visibility into skill gaps and readiness**

- Teams can spot where they are strong or missing skills before they hire, while candidates can see how close they are to the roles they care about and what they need to work on.

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# OUR TEAM



Rahul Biliyar



Kushal B Gowda



Siddartha A Y

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THANK YOU