## 2018 Oakland Clean Energy Initiative Request for Offers - EBCE Q&A

1. Can we expect a term sheet to be released specific to the RA Product EBCE intends to procure?

No, the provided term sheet is intended to be broad in scope and cover both energy and RA terms at a high level. In responding with a mark-up, please highlight and add any critical RA specific terms that you feel are necessary.

2. Can you clarify which months are operating months for RA and/or other energy products and services that are to be available to EBCE?

EBCE is not clear on how you are defining operating months in this question and needs further clarification. EBCE is not restricting the supply of these products to any particular months and asks developers to specify Delivery Months and Delivery Days as referenced in Appendix F4.

3. Can you clarify how much of the RA product and/or other energy products and services EBCE plans on procuring for this RFO? Will EBCE procure enough to meet full obligations associated with peak day resource needs?

No target number is currently provided.

4. Appendix F4: Do we read correctly that bidders may specify the Delivery Months and Delivery Days for which Products are to be available? Or are there minimum or otherwise specified Delivery Months and Delivery Days during which Products must be available?

You may specify the Delivery Months and Delivery Days that product will be available. There are no stated minimums for required availability. Developer should specify if delivery is unit contingent or firm.

5. Appendix F4: Why is the Scheduling Coordinator role assigned to Seller or Seller's agent for Capacity Only Products, and to Buyer for other Products?

EBCE can be flexible on how the Scheduling Coordinator services are assigned. Proposals should clearly specify the developer's preference to operate and/or provide scheduling services for renewable generation or storage units.

6. Appendix F4: The Interconnection section specifies "Seller to designate". What is meant by this? Seller is to designate interconnection tariff to be used for its participating resources? Seller is to bear all costs related to interconnection? Other?

EBCE is requesting details regarding the location of interconnection. Full technical specifications can be provided in the Interconnection section of the proposal. It is assumed that all interconnection related costs are fully bore by the developer.

7. Appendix F4: The Measurement and Verification section specifies "Seller to designate". What is meant by this? Seller is to designate technology and/or protocol to be used for M&V? Other?

If any relevant Measurement and Verification is required to demonstrate system performance, developer will specify pertinent details.

8. Will sellers be able to co-market with EBCE as well as PG&E? Do the marketing and outreach terms from PG&E on page 12 of the RFO apply to EBCE as well?

PG&E is the primary lead for an energy efficiency offering since that it serves a reliability need. EBCE is fundamentally supportive of energy efficiency programs, particularly those that address the underserved hard to reach segments. While there is no formal agreement for participation, EBCE is open to discussing how to enable greater success after understanding your proposal further.