

Community Advisory Committee Meeting Monday, November 16, 2020 6:00pm

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If you have anything that you wish to be distributed to the Committee, please email it to the clerk by 5:00 pm the day prior to the meeting.

#### C1. Welcome & Roll Call

#### C2. Public Comment

This item is reserved for persons wishing to address the Board on any EBCE-related matters that are not otherwise on this meeting agenda. Public comments on matters listed on the agenda shall be heard at the time the matter is called. As with all public comment, members of the public who wish to address the Committee are customarily limited to three minutes per speaker and must complete an electronic <u>speaker slip</u>. The Committee Chair may increase or decrease the time allotted to each speaker.

- C3. Approval of Minutes from October 19, 2020 (5 minutes)
- C4. CAC Chair Report (5 minutes)
- C5. Brilliant 100 Option (40 minutes, CAC Action Item)
  Staff will describe the Brilliant 100 option that may start on February 1, 2021 (if accepted by the board).

- C6. Metrics Initiative and LDBP Projects (40 minutes, CAC Informational Item)
  CAC chair will describe the new metrics initiative being undertaken by the CAC chair and vice-chair and Staff will describe the data sources and LDBP model planned for use within these metrics.
- C7. Fiscal Year 2019-2020 Expenditures and Budget (20 minutes, CAC Informational Item)

Staff will discuss the previous years audited financial audits vs the approved budget. This was Consent Item 13 - Fiscal Year 2019-2020 Budget to Actuals on the October 21, 2020 EBCE Board Meeting that is being presented to the CAC.

C8. Adjournment - to Date: Monday, December 14, 2020



#### **Draft Minutes**

Community Advisory Committee Meeting Monday, October 19, 2020 6:00 pm

https://us02web.zoom.us/j/82065362447

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If you have anything that you wish to be distributed to the Committee, please email it to the clerk by 5:00 pm the day prior to the meeting.

#### C1. Welcome & Roll Call

Present: Members: Eldred, Landry, Pacheco, Padilla, Vice-Chair Franch and Chair Sutter

#### C2. Public Comment

This item is reserved for persons wishing to address the Board on any EBCE-related matters that are not otherwise on this meeting agenda. Public comments on matters listed on the agenda shall be heard at the time the matter is called. As with all public comment, members of the public who wish to address the Committee are customarily limited to three minutes per speaker and must complete an electronic <u>speaker slip</u>. The Committee Chair may increase or decrease the time allotted to each speaker.

Jessica Tovar spoke regarding EBCEA recommendations to continue Brilliant 100 or similar product for cities enrolled on Brilliant 100.

Marissa Mitchell shared project information for the Intersect/Aramis project ahead of the 10/21/20 Board meeting where the item will be presented.

Aleta Dupree spoke regarding EBCE engagement in transmission, generation and storage of energy.

Cynthia Landry spoke regarding SEIU's opposition to the inclusion of nuclear energy in EBCE's power mix.

Pete Albert spoke in Support of the SEIU letter.

Blair Beekman spoke regarding nuclear energy, shifting to more sustainable energy, and local sustainability and the Hummingbird energy storage program.

- C3. Approval of Minutes from September 14, 2020 (5 minutes)

  <u>Member Padilla motioned to approve the September 14, 2020 minutes. Member Eldred seconded the motion 5/0.</u>
- C4. CAC Chair Report (5 minutes)
- C5. CAC Guide and Appointment Process Updates (30 minutes, CAC Action Item)
  Staff will describe the updates to the current CAC appointment process and the CAC will advise the board on the changes.

#### The committee discussed:

- Inclusion of expanded diversity parameters
- Ensuring ratepayer class and geographical diversity
- Including CARE, FERRA, BASELINE Community
- Creation of Equity Subcommittee
- Concern with potential vote tie
- Concern with participation of a large CAC
- Including info in the Guide regarding stakeholder groups
- Sharing applicants with Board members from their jurisdiction

Jessica Tovar spoke regarding the CAC make-up and in support for increased intersectional diversity. J. Tovar also spoke in support of the stakeholder recommendations that were part of the initial application, and in support of including a member of the Disability Justice community and a senior community rep.

Member Eldred motioned to support the staff recommendation and recommends the inclusion of a verbal summary of the need for diversity factors and transparency in applicant jurisdictions. Member Pacheco seconded the motion.

Member Landry made a friendly amendment to include language that discusses diversity and inclusion in the application.

Members Eldred and Pacheco accepted the amendment and the motion passed 5/0

C6. Extension of Brilliant 100 Option to Jan 31, 2021 (20 minutes, CAC Information

AB Draft Minutes To be approved on November 16, 2020

#### Item)

Staff will describe this extension to the CAC.

#### The Committee discussed:

- Increasing renewable content of default product
- Future CAC discussions of Brilliant 100
- Subsidizing Brilliant 100
- Offering cost-parity products that offer the most GHG-free or that contributes to local development
- New product costs and analysis
- Constituent involvement in Brilliant 100 option

Aleta Dupree spoke in support of continuing Brilliant 100 until a suitable product is found.

Jessica Tovar spoke regarding EBCPA's concern with the resolution Section 1 and requested clarification of the product.

Blair Beekman spoke in opposition to nuclear power and natural gas, and in support of renewable and local community energy.

C7. EBCE's Participation in Arrearage Management Program (30 minutes, CAC Action Item)

Staff will describe the CPUC-designated Arrearage Management Program and the CAC will advise the board on participation.

#### The committee discussed:

- Payment Plan timeline
- Outreach to Care and FERRA eligible customers

Jessica Tovar spoke regarding concerns with payment plans and requested clarification. J. Tovar also spoke in support of the creation of a shut off prevention fund and requested to information about what EBCE is doing in addition to the CPUC program.

Blair Beekman spoke regarding concerns with the Arrearage Management Program and advocated for additional subsidies, and for carbon-free energy programs.

Member Padilla motions that EBCE participates in the Arrearage Management Plan and requests the Board direct staff to find additional customer protections.

Member Landry seconded the motion which passed 5/0.

C8. Legislative Update (20 minutes, CAC Information Item)
Staff will provide the CAC with an update of legislative activities.

#### The committee discussed:

- The ability to litigate PCIA if nuclear allocation is accepted
- Impact of potential PGE bankruptcy on EBCE

Blair Beekman spoke in support of subsidy programs for vulnerable communities.

C9. CAC Member and Staff Announcements including requests to place items on future CAC agendas

Member Landry requested to add a discussion of Brilliant 100 to the November 16, 2020 CAC agenda.

C10. Adjourned.



CAC Item C5 Staff Report Item 13

TO: East Bay Community Energy Board of Directors

FROM: Nick Chaset, Chief Executive Officer

SUBJECT: Brilliant 100 Options (Action Item)

DATE: November 18, 2020

#### Recommendation

Decide to change the Brilliant 100 consumer electricity product in one of following way:

- A) Close Brilliant 100 effective February 1, 2021. All current Brilliant 100 customers would be defaulted onto Bright Choice unless the city council/Board of Supervisors have affirmatively voted to default these customers onto another product, or
- B) Set Brilliant 100 cost above PG&E with specific premium brought to Board of Directors in December 2020. All current Brilliant 100 customers would see these new costs effective February 1, 2021. Under this option Brilliant 100 would continue to be available to all EBCE customers, or
- C) Maintain Brilliant 100 cost at parity with PG&E for 2021, but close Brilliant 100 effective January 1, 2022.

#### Background and Discussion

At its meeting on June 17, 2020, EBCE's Board voted to close *Brilliant 100* to new accounts beginning July 1, 2020, as one of several budget-related actions. Staff had determined current *Brilliant 100* rates no longer cover the cost of service and would need time to develop alternative courses of action for the Board to consider.

Over the last number of months, EBCE staff have worked to develop three options for how to proceed with Brilliant 100 for 2021 and beyond. The three options are laid out in the attached presentation.

#### Fiscal Impact

Option C carries a projected fiscal impact of at least \$1.85m.

#### **Attachments**

A. Presentation on New Carbon-free Electricity Product and Brilliant 100 Options



# **Overview of Agenda Item**

# Which of the following changes to Brilliant 100 for 2021 should EBCE make?

- A) Close Brilliant 100 effective February 1, 2021. All current Brilliant 100 customers would be defaulted onto Bright Choice unless the city council/Board of Supervisors have affirmatively voted to default these customers onto another product, or
- B) Set Brilliant 100 cost above PG&E with specific premium brought to Board of Directors in December 2020. All current Brilliant 100 customers would see these new costs effective February 1, 2021. Under this option Brilliant 100 would continue to be available to all EBCE customers, or
- C) Maintain Brilliant 100 cost at parity with PG&E for 2021, but end B100 effective January 1, 2022



## **Option A**

- Close Brilliant 100 effective February 1, 2021.
- All current Brilliant 100 customers would be defaulted onto Bright Choice unless the city council/Board of Supervisors have affirmatively voted to default these customers onto another product.
- No Fiscal Impact



### **Option B**

- Set Brilliant 100 cost above PG&E with specific premium brought to Board of Directors in December 2022.
- All current Brilliant 100 customers would see these new costs effective February 1, 2021.
- Under this option Brilliant 100 would continue to be available to all EBCE customers.
- No Fiscal Impact



# **Option C**

- Maintain Brilliant 100 cost at parity with PG&E for 2021 but Brilliant 100 to all customers effective Jan 1, 2022
- Exception of voluntary opt-ins from Tracy, Pleasanton, and Newark
- Fiscal Impact Detailed



Option C Fiscal Impact Assessment: \$1.85m to serve existing Brilliant 100 in 2021

- Brilliant 100 costs estimated to cost approx. \$2.70/MWh more to procure than Bright Choice:
  - Brilliant 100:  $$14.5 \times 36\%$  (RE) +  $$5.0 \times 54\%$  (Lhyd) +  $$0 \times 10\%$  (PG&E Allocation Share) = \$7.92 Adder
  - Bright Choice: \$12.7 x 41% (RE) + \$0 \*10% (PG&E Allocation Share) = \$5.21 Adder
  - With energy and overhead costs, Brilliant 100 is 4.6% more expensive than Bright Choice, while only priced at 1% more than Bright Choice. This equates to 3.6% higher Brilliant 100 cost not recovered in rates, which means that 78% of the Brilliant 100 premium should be treated as incremental costs.
- Brilliant 100 projected to create an incremental cost in 2021 of \$1.85m to serve current Brilliant 100 customers
  - Brilliant 100 2021 load projection: 875,000 MWh
  - \$2.71 \* 78% \* 875,000MWh = \$1.85m
- Brilliant 100 incremental costs scale up with each additional MWh, so if new customers or communities join Brilliant 100, costs to EBCE rise. For example, if Dublin/Pleasanton and Berkeley were to opt all accounts onto Brilliant 100 for 2021, that would result in an unfunded increase in procurement costs of \$1,895,400
  - Brilliant 100 Cost Premium (\$2.70) \* Unfunded share of Brilliant 100 costs (78%) \* Approx
     EAST BAY Dublin/Berkeley/Pleasanton Load (900,000 MWh) = \$1.90m

#### Metrics Initiative Statement

#### 11/12/20

Within this document, we describe the background that is foundational to this metrics initiative, indicate the metric initiative goals, provide the metrics that are included in this initiative, and give a tentative schedule for completion of the initiative.

#### Background

The purpose of the East Bay Community Energy Authority ("EBCE") Community Advisory Committee ("CAC") is to advise the EBCE Board of Directors ("Board") on all subjects related to the operation of the Community Choice Aggregation program pursuant to California Public Utilities Code Section 366.2 ("CCA Program") as provided in Section 4.9 of the EBCE Joint Powers Agreement and set forth in a work plan adopted by the Board of Directors from time to time. Further, in the CAC Workplan, the CAC specified three broad areas of focus for CAC actions: 1) Beneficial Pillars: Social, Economic, and Environmental, 2) Local Opportunities, and 3) Legislation and Public Policy. 1

The Local Development Business Plan (LDBP) is currently in Stage 1 of implementation. Within Stage 1, there are 7 identified LDBP Performance Metrics to track progress and evaluate the performance of the LDBP. While these metrics are quantitative, the methodology for measuring the specific qualitative units is not defined. As such, there has not yet been reporting against the 7 metrics.<sup>2</sup> The goal of the CAC Metrics Initiative is to 1) understand and comment on the measurement and reporting methodologies proposed; and 2) understand the current status of and timeline for reporting out Stage 1 metrics.

#### Metrics Initiative

The CAC's 2020/2021 chair and vice-chair have chosen to work on a *metrics initiative* between now and June 30, 2021 (which is the end of their term). During this period, they will work directly with relevant staff and bring all information back to the CAC for discussion.<sup>3</sup>

The metrics initiative focuses on the first of the three broad area (beneficial pillars) and draws on the stages and metrics laid out in the LDBP. The LDBP has three stages that roughly align to fiscal years and cover the first five years of EBCE operations. (EBCE is finishing up Stage 1 in 2020/2021.) The LDBP went through an extensive public process. Therefore, this initiative does not revisit the established metrics, but instead has three goals: <sup>4</sup>

- **Document** where EBCE stands in terms stage 1 efforts. This is expected to be a "qualitative" documentation (meaning staff will provide a high level, subjective, description of the status of the multiple efforts).
- **Document and track** the values ascribed to the LDBP metrics
- **Describe** how the beneficial pillar principles of social equity and just transition are being addressed through the activities, LDBP or other, of EBCE.

The metrics initiative covers the LDBP metrics, as described next.

#### LDBP Metrics

The LDBP includes seven (7) performance metrics to estimate and track the performance of LDBP actions in each stage. Table 1 includes the metrics in the plan that are part of Stage 1 and Stage 2 efforts. The plan shows these metrics being expanded and refined in Stage 3 (around 2022-2023).

<sup>&</sup>lt;sup>1</sup> The CAC workplan was approved by the Board on 10/17/18.

<sup>&</sup>lt;sup>2</sup> Additionally, the LDBP efforts were designed within Stage 1 and have been ramping up, so there has been little to track until recently.

<sup>&</sup>lt;sup>3</sup> Because all CAC meetings are public, the metrics initiative is, therefore, also a public process.

<sup>&</sup>lt;sup>4</sup> In all cases, we will work with relevant EBCE staff to accomplish these goals.

Table 1. LDBP Performance Metrics

Category	Performance Metric (Units)				
Direct Annual Jobs	Created Full-time Equivalents (FTE's)				
Labor Wage Impacts	Direct Job Wages (\$'s/hour)				
Fiscal Impacts	Costs (\$'s spent), Cost Savings (\$'s saved), Surplus Revenue (\$'s/year)				
Customer Cost Savings	\$'s saved (Total and by Customer Class)				
Local Energy Generation	GWh's Generated per Year				
GHG Emission Reductions	Metric Tons of CO2e (MTCO2e) reduced, GHG Intensity (MTCO2e/MWh)				
Criteria Air Pollution Reductions	Metric Tons (MT) of Criteria Pollutants reduced				

#### Tentative Schedule of Activities

We hope to complete this initiative within the next seven months, but recognize that it may take more than seven CAC meetings to enable full feedback. We may hold a special metrics workshop in the spring if the CAC is interested and we expect to need more time than our regular CAC meetings.

Table 2. Metrics Initiative Tentative Schedule

Month	Metrics Initiative CAC Discussion
November 2020	Introduce Metrics Initiative (Mary)
	Describe EBCE data sources for metrics (JP)
December 2020	Describe specifics on what EBCE will be able to track via the CRM
January 2021	Describe the IMPLAN results and perhaps Stage 1 efforts information
February 2021	No metrics discussion
March 2021	No metrics discussion
April 2021	Describe the results deriving from the CRM data
May 2021	No metrics discussion
June 2021	TBD

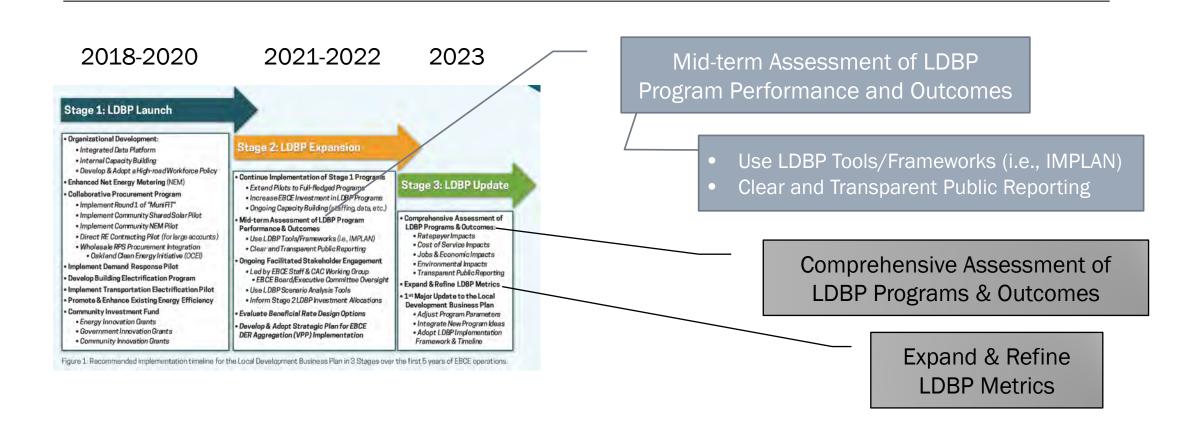


# Metrics Initiative

PRESENTATION TO CAC 11/16/20

# A Little Background

(on Metrics and the Local Development Business Plan, LDBP)



# A Little More Background



# **LDBP Performance Metrics**

Category	Performance Metric (Units)
Direct Annual Jobs	Created Full-time Equivalents (FTE's)
Labor Wage Impacts	Direct Job Wages (\$'s/hour)
Fiscal Impacts	Costs (\$'s spent), Cost Savings (\$'s saved), Surplus Revenue (\$'s/year)
Customer Cost Savings	\$'s saved (Total and by Customer Class)
Local Energy Generation	GWh's Generated per Year
GHG Emission Reductions	Metric Tons of CO2e (MTCO2e) reduced, GHG Intensity (MTCO2e/MWh)
Criteria Air Pollution Reductions	Metric Tons (MT) of Criteria Pollutants reduced

# Metrics Initiative

WHO: CAC CHAIR AND VICE-CHAIR; EBCE STAFF; FULL CAC; PUBLIC

WHEN: NOW TO JUNE 30,2021

WHY: SYSTEMATICALLY INCLUDE THE CAC AND PUBLIC IN LDBP METRIC DISCUSSIONS

# What the Initiative Seeks to Accomplish



Document

...where EBCE stands in terms Stage 1 efforts

This is expected to be a "qualitative" documentation (meaning staff will provide a high level, subjective, description of the status of the multiple efforts)



...the values ascribed to the LDBP metrics



...how the beneficial pillar principles of social equity and just transition are being addressed through the EBCE activities (LDBP or other efforts)

# How we will implement the Initiative

CAC Chair and Vice-Chair discuss initiative areas with EBCE staff

CAC Chair adds initiative areas to CAC agenda for CAC/Public discussion

# Tentative Timeline of Information to the CAC/Public

December

What EBCE will be able to track in CRM
(Data source #1)

January

IMPLAN Results (Data source #2)

April CRM Results

Not everything that counts can be counted. Not everything that can be be counted, counts.

- ALBERT EINSTEIN OR WILLIAM BRUCE CAMERON



## **METRICS TOOLS**

- Local Development Business Plan created metrics and a Scenario Analysis tool, using IMPLAN model to forecast Community benefits of local programs and investments
- The Scenario Analysis tool can be modified to track most of the current approved programs
- Some programs, like Community Innovation grans, Connected Communities,
   Reach Code support are not as easily incorporated
- Tracking actual benefits requires CRM (customer relationship management tool) to track customer participation while also using assumptions to quantify social, environmental and economic benefits



## TRACKING ACTIVITIES

- Modifying Scenario Planning Tool to show benefits of approved programs and other EBCE activities
- Developing and launch Salesforce CRM with program participation tracking capability
- Develop Supplier Diversity Reporting forms for all suppliers (including Local Programs vendors) to track supplier diversity and job creation metrics (GEO 156)
- Develop Program implementer reporting forms that can be loaded into Salesforce to track actuals
- Track program actuals where possible and use scenario planning results when program actuals can't be tracked
- Develop and track social impacts which are not well covered by current framework



## IMPLAN LDBP SCENARIO ANALYSIS TOOL

**Impact Metrics** Levers **Programs** Local Solar Local Wind **Energy Efficiency** • jobs, average wages local generation • MW solar Demand • surplus revenue • MW wind Response GHG reductions • \$ investment • air pollutant reductions **Energy Storage Electric Vehicles Fuel Switching** 

## SALESFORCE CRM

- EBCE has selected Salesforce (SF) CRM
  - + AIQUEOUS a Program Management and reporting application
  - ♣ Pardot a Marketing Automation tool to facilitate customer outreach, communication and enrollment
- SF with AIQUEOUS and Pardot were selected as tools to help manage customer interactions as well as program enrollment and tracking
  - AIQUEOUS is used by MCE for EE program management and reporting and by PCE for incentive program management
- EBCE customer records are being moved into SF environment and AIQUEOUS will be launched by EoY. Full deployment will continue through 2021

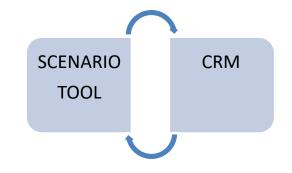


## **METRICS EVOLUTION**

Some metrics are easier to track than others

Easy	Hard			
CARE customer participation	Avoided criteria pollutants from solar/storage/DERs			
MW solar deployed	Low income jobs created			
\$M invested	Indirect job creation in county			

- Models like IMPLAN use agreed upon assumptions to estimate benefits across the community
- Results change as the underlaying economy/system changes
  - the GHG benefits of solar have gone down over time as more solar has been deployed and new solar is no longer displacing gas
  - Job creation benefits change as industries scale and employers move







# CAC Item C7 Staff Report Consent Item 13

TO: East Bay Community Energy Board of Directors

FROM: Jason Bartlett, Finance Manager

SUBJECT: Fiscal Year 2019-2020 Audited Actuals to Budget Comparison (Informational

Item)

DATE: October 21, 2020

#### Recommendation

Receive report comparing EBCE's final audited financial actuals to the approved budget for the 2019-2020 fiscal year.

#### **Background and Discussion**

This report compares EBCE's financial expectations for the July 1, 2019 to June 30, 2020 fiscal year as presented in the approved budget to the resulting annual audit. Attachment A provides the summaries and comparisons as per budget line item. This comparison shows the approved June budget alongside the audited results, and provides a percent difference for reference.

#### Highlights from the comparison show:

- Total Revenue and Other Sources is about 4% below budgeted amounts, due to lower customer load and deferred revenue to the Rate Stabilization Fund
- Energy costs are about 4% under budgeted amounts, due to lower customer load and lower prices
- Overhead was 31.7% under budget (\$7.2M), due to Local Development costs shifting to next fiscal year and reduced spending in other functional areas
- Interest was lower than budgeted due to retirement of outstanding debt
- Total Expenses were 5% below budget, as the combination of reduced energy costs and overhead
- Net Increase in position was about 2% above budget

#### Fiscal Impact

This report has no fiscal impact.

#### **Attachments**

A. 2020 Operating Fund Budget Comparison to Actuals Report Table

# EAST BAY COMMUNITY ENERGY AUTHORITY OPERATING FUND BUDGETARY COMPARISON SCHEDULE July 1, 2019 through June 30, 2020

REVENUE AND OTHER SOURCES	2019/20 YTD Budget	2019/20 YTD Actual	2019/20 YTD Budget Variance Over (Under)	2019/20 YTD Actual/ Budget %	2019/20 Annual Budget	2019/20 Budget Remaining
Electricity Sales	\$ 487,015,000	\$ 479,276,111	\$ (7,738,889)	98%	\$ 487,015,000	\$ 7,738,889
Revenue direct to Rate Stabilization Fund	-	(12,680,000)	(12,680,000)	0%	-	n/a
Uncollectables	(2,448,000)	(3,548,839)	(1,100,839)	-145%	(2,448,000)	1,100,839
Investment Income	579,000	1,357,175	778,175	234%	579,000	(778,175)
Miscellaneous Income		334,205	334,205	0%	-	n/a
Total Revenue and Other Sources	485,146,000	464,738,652	(20,407,348)		485,146,000	8,061,553
EXPENDITURES AND OTHER USES						
CURRENT EXPENDITURES						
Cost of energy	386,904,000	372,696,756	(14,207,244)	96%	386,904,000	14,207,244
Scheduling	653,000	780,661	127,661	120%	653,000	(127,661)
Data Management/Billing/Customer Service	6,758,000	7,148,728	390,728	106%	6,758,000	(390,728)
PG&E Service Fees	2,253,000	2,351,988	98,988	104%	2,253,000	(98,988)
Personnel	6,703,000	5,852,793	(850,207)	87%	6,703,000	850,207
Marketing, Outreach, Communications	2,263,000	1,078,236	(1,184,764)	48%	2,263,000	1,184,764
Legal, Policy, & Regulatory Affairs	1,586,000	971,647	(614,353)	61%	1,586,000	614,353
Local Development	6,340,000	1,969,306	(4,370,694)	31%	6,340,000	4,370,694
Other Professional Services	1,214,000	1,340,123	126,123	110%	1,214,000	(126,123)
General & Administrative	2,290,000	1,333,463	(956,537)	58%	2,290,000	956,537
Depreciation	61,000	43,298	(17,702)	71%	61,000	17,702
Total Current Expenditures	417,025,000	395,566,999	(21,458,001)	95%	417,025,000	21,458,001
DEBT SERVICE						
Interest	1,230,000	743,178	(486,822)	60%	1,230,000	486,822
Total Expenditures, Other Uses and Debt Service	418,255,000	396,310,177	(21,944,823)	95%	418,255,000	21,944,823
Net Increase (Decrease) in Available Fund Balance	\$ 66,891,000	\$ 68,428,475	\$ 1,537,475	102%	\$ 66,891,000	