



## Staff Report Item 9

**TO:** East Bay Community Energy Board of Directors

**FROM:** Nick Chaset, Chief Executive Officer

**SUBJECT:** Overview of Contracts Entered into by EBCE

**DATE:** September 20, 2017

---

### **Background**

At EBCE's August 3rd, 2017 Board meeting, the CEO was given delegated authority to enter into contracts up to \$100,000 without prior Board of Directors authorization. At this meeting, the Board of Directors additionally requested that the CEO report monthly updates on any contracts that were entered into under this authority at the next Board meeting.

### **Review of EBCE Contracts entered into since August 3, 2017:**

#### **California Strategies**

*Scope of Contract:* Retained services contract to support EBCE's review of the Local Development Business Plan (LDBP). Under California Strategies contract, EBCE will be supported by Tony Brunello and Matthew Tisdale, who will review key deliverables from the LDBP team for EBCE and provide feedback and support.

*Term of Contract:* 4 month contract term with \$7,000 monthly retainer

*Contractor Experience:* Tony Brunello and Matthew Tisdale are California energy policy experts with deep expertise in the distributed energy space. Tony Brunello is a co-author of numerous reports on distributed energy resources and has served as the main facilitator for the California Public Utility Commission's Distributed Resource Program technical working group. Matthew Tisdale oversaw numerous distributed energy resource proceedings at the California Public Utilities Commission, including authoring the State of California's Distributed Energy Resource Roadmap. Matthew Tisdale currently supports distributed energy resource policy development efforts across the United States.

## **PolicyDER**

*Scope of Contract:* Retained services contract to support review and evaluation of ways for EBCE to engage with Pacific Gas and Electric in their proposed Jack London Square Non-Wires Alternatives Project

*Term of Contract:* \$100 per month for a minimum of three months

*Contractor Experience:* Jon Wellinghoff is the principle at PolicyDER consulting. Jon is a former Chair of the Federal Energy Regulatory Commission and Chief Policy Officer at SolarCity.

## **Keyes and Fox**

*Scope of Contract:* Retained services contract to support development of renewable power purchase agreements

*Term of Contract:* Not to exceed \$3,000 initially with ability of EBCE to extend up to a total of \$30,000.

*Contractor Experience:* Keyes and Fox is a widely recognized renewable energy law firm who have worked for a wide range of distributed energy and renewable companies. For more information about Keyes and Fox, visit <http://www.kfwlaw.com>

## **Taj Ait-Laoussine**

*Scope of Contract:* hourly professional services contract to support the development of EBCE's Data Management, Billing and Call Center implementation plan and completion of technical aspects of contract.

*Term of Contract:* Not to exceed \$10,000 over two months.

*Contractor Experience:* Taj is a former executive at Oracle in their utility business solutions group. See his LinkedIn for complete overview of his experience:  
<https://www.linkedin.com/in/tajeddine/>

## **Public Financial Management**

*Scope of Contract:* hourly professional services contract to support the development of EBCEs Credit and Banking Services Request for Offers.

*Term of Contract:* Not to exceed \$10,000

*Contractor Experience:* PFM has worked with multiple CCAs on a variety of financing issues. Visit <https://www.pfm.com> for more details.