



## **Board of Directors Meeting**

Wednesday, January 20, 2021

5:00 pm

<https://us02web.zoom.us/j/87023071843>

Join by phone:

Dial (for higher quality, dial a number based on your current location):

US: +1 669 900 6833 or +1 346 248 7799 or +1 253 215 8782 or +1 929 205 6099 or  
+1 301 715 8592 or +1 312 626 6799 or 877 853 5257 (Toll Free)

Webinar ID: 870 2307 1843

*Meetings are accessible to people with disabilities. Individuals who need special assistance or a disability-related modification or accommodation to participate in this meeting, or who have a disability and wish to request an alternative format for the meeting materials, should contact the Clerk of the Board at least 2 working days before the meeting at (510) 906-0491 or [cob@ebce.org](mailto:cob@ebce.org).*

*If you have anything that you wish to be distributed to the Board, please email it to the clerk by 5:00 pm the day prior to the meeting.*

### **1. Welcome & Roll Call**

### **2. Pledge of Allegiance**

### **3. Public Comment**

*This item is reserved for persons wishing to address the Board on any EBCE-related matters that are not otherwise on this meeting agenda. Public comments on matters listed on the agenda shall be heard at the time the matter is called. As with all public comment, members of the public who wish to address the Board are customarily limited to three minutes per speaker and must complete an electronic [speaker slip](#). The Board Chair may increase or decrease the time allotted to each speaker.*

## **CONSENT AGENDA**

### **4. Approval of Minutes from December 16, 2020**

### **5. Contracts entered into (Informational Item)**

### **6. 2021 Meeting Schedule (Informational Item)**

## **REGULAR AGENDA**

**7. CEO REPORT**

- A. Executive Committee Meeting;
- B. Finance, Administration and Procurement Meeting;
- C. Marketing, Regulatory and Legislative Meeting;
- D. New Staff, and
- E. Marketing and Outreach Update

**8. Community Advisory Committee Report**

**9. California Community Power Agency Joint Powers Agreement (Action Item)**

Adopt a Resolution approving the California Community Power Agency Joint Powers Agreement and authorizing the CEO to execute the Agreement.

**10. Treasurer's Report (Informational Item)**

Receive report on EBCE cash position.

**11. Updated Financial Reserve Policy (Action Item)**

Adopt a Resolution to: (i) approve an updated Financial Reserve Policy to simplify the current reserve waterfall and bucket system into a single reserve, and (ii) preserve the fiscal year 2020-21 reserve target equal to the current reserve levels.

**12. Extension of Payment Policy Suspension (Action Item)**

Adopt a Resolution to extend the temporary suspension of certain Customer Terms and Conditions and Administrative Policies and extend the suspension of the "Failure to Pay" section of the Service Terms and Conditions of the Delinquent Accounts and Collections Policy for an additional 91 days until April 21, 2021.

**13. Local Development Budget Update (Informational Item)**

Receive update on Local Development Activities.

**14. Board Member and Staff Announcements including requests to place items on future Board Agendas**

**15. Adjournment - to Date: Wednesday, February 17, 2021  
Time: 5:00pm**



## Draft Minutes

### Board of Directors Meeting

Wednesday, December 16, 2020

5:00 pm

<https://us02web.zoom.us/j/87023071843>

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#### 1. Welcome & Roll Call

**Present:** Directors: Haggerty (Alameda County), McQuaid (Albany), Arreguin (Berkeley), Mei (Fremont), Hernandez (Dublin), Mendall (Hayward), Munro (Livermore), Hannon (Newark), Narum (Pleasanton), Hernandez (San Leandro), Arriola (Tracy), Director Patino (Union City), Sutter (Community Advisory), Vice-chair Martinez (Emeryville), and Chair Kalb (Oakland)

**Excused:** Director Rood (Piedmont)

#### 2. Pledge of Allegiance

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Alta Dupree spoke as an energy customer in support of EBCE making energy cleaner and more affordable.

Barbara Stebbins, Melissa Yu, Jessica Tovar on behalf of EBCPA & Sierra Club. Thanked Supervisor Scott Haggerty for championing the creation of EBCE and his leadership.

Blair Beekman spoke regarding local bay area governments can collaborate to support Bay area residents and the potential for sustainable transition to electrification.

### CONSENT AGENDA

4. Approval of Minutes from November 18, 2020
5. Contracts entered into (Informational Item)
6. Extension of Agreement with the Weideman Group for Legislative Advocacy and Advisory Services  
Adopt a Resolution authorizing the CEO to negotiate and execute a second amendment to an agreement with Weideman Group to provide government relations representation services for the term of January 1, 2021 to December 31, 2021, with an additional amount not to exceed \$125,000.

R-2020-40

Director Arreguin Motioned to approve the Consent agenda. Director Mei seconded the motion which carried 13/0; Excused: Directors Arriola and Rood.

### REGULAR AGENDA

7. CEO Report
  - A. Executive Committee Meeting;
  - B. Overview of Formation of Multi-CCA Joint Powers Authority;
  - C. Marketing and Account Services update;
  - D. PCIA Process Update;
  - E. Update on Opt-out; and
  - F. Community Advisory Committee Application Period

**Blair Beekman** thanked staff for the PCIA report stating that it is helpful to inform the public in order to support the agency.

**Aleta Dupree** spoke regarding the PCIA presentation, EBCE's energy distribution

**Eric Brooks** spoke regarding the PCIA and the Joint CCA powers authority requesting EBCE engage the community to help support the creation.

8. Departing Board Member Recognition

The Board recognized Directors Arreguin, Mendall, Pilch, Haggerty, Hernandez (San Leandro), Pentin, and Rood for their dedication and work to help establish, direct and grow EBCE.

**Igor Tregub** thanked the departing Board members.

## 9. Community Advisory Committee Report

Chair Sutter spoke regarding the 12/14/20 CAC meeting where staff shared how the metrics for the CAC metrics initiative will be collected.

## 10. Covid-19 Relief Grants (Action Item)

Authorize the CEO to negotiate and execute grant agreements to support Covid19 response and relief in Alameda County and the City of Tracy.

### The Board discussed

- Grant distribution
- Invoicing/Audit grant recipient
- Investing money locally

**Director Hernandez motioned to authorize the CEO to negotiate and execute grant agreements. Director Patino seconded the motion which carried 14/0/ Excused: Director Rood**

## 11. JPA Member Election on Default Product at Enrollment and Other Considerations for New Community Enrollment (Action Item)

Adopt a Resolution directing staff to:

- A. Make the necessary arrangements to allow the default service for the City of Pleasanton to be the product requested through an adopted resolution by the City Council or set the City default product to Bright Choice if no resolution is passed by 1/19/21,
- B. Approve amendments to the Service Terms and Conditions, and
- C. Approve amendments to the Net Energy Metered (NEM) tariff.

### The Board discussed

- Member options
- Default products
- EBCE service area growth

**Director Haggerty motioned to approve JPA member Election on Default product at enrollment and other considerations for new community enrollment. Director Narum seconded the motion which carried 14/0; Excused: Director Rood**

R-2020-41

**12. Integrated Resource Plan Results (Action Item)**

Establish a clean energy goal (percentage of clean energy) for 2030 as supported by EBCE's Integrated Resource Plan (IRP) analysis; adopt a Resolution approving the Board's clean energy goal.

**The Board discussed**

- Future costs
- Increasing renewable content
- Clean energy goals
- Carbon accounting

**Al Weinrub** requested additional information on how this supports the LDBP and the importance of local resources.

**Blair Beekman** spoke regarding previous IRP presentation and emergency energy preparedness.

**Stephen Lasiter** spoke regarding local clean energy resources, developing local solar and storage and thanked the board for their time and attention to the matter

**Eric Brooks** spoke in support of creating local and behind the meter resources

**Director Mendall motioned to approve option 4 to be 100% carbon free by 2030. Director Arreguin seconded the motion which carried 14/0; Excused: Director Rood**

**R-2020-42**

### 13. Carbon Free Allocation 2021 (Action Item)

To accept the large hydroelectric generation from the Pacific Gas and Electric carbon free allocation for 2021 and discuss options for monetizing the nuclear generation.

#### The Board discussed

- Investor-Owned Utilities Energy portfolio
- Potential to sell allotment
- Use of funds earned from the sale
- Using funds to support Local Development goals

#### **13 members of the public spoke against accepting the allotment stating:**

- Environmental concerns
- Supporting nuclear generation
- Validating the PCIA
- Member cities with “No Nuclear” mandates
- Concerns with calling allotment “Carbon Free”
- Low resale value
- Risk to EBCE reputation and customer opt-outs
- Nuclear plant risks

**Director Munro motioned to accept the carbon free allotment with the provision that profits go towards increasing EBCE renewable content or local development. Director Arreguin seconded the motion which carried 12/2; Noes: Directors McQuaid and Mendall; Excused: Director Rood**

### 14. Executive Committee Appointments (Action Item)

Chair Kalb nominated Director Arriola to sit on the Executive Committee.

**Director Patino motioned to accept the appointment of Director Arriola to the Executive committee. Director Haggerty seconded the motion which carried 14/0; Excused Director Rood**

### 15. Board Member and Staff Announcements including requests to place items on future Board Agendas

SC  
Draft Minutes to be  
approved on 1/20/21

There were no Board member or staff announcements.

**16. Adjourned**





## Consent Item 5

**TO:** East Bay Community Energy Board of Directors  
**FROM:** Nick Chaset, Chief Executive Officer  
**SUBJECT:** Contracts Entered Into  
**DATE:** January 12, 2021

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### RECOMMENDATION

Accept the CEO's report on contracts that EBCE has entered, as required by the Administrative Procurement Policy.

#### **Items executed between December 8, 2020 and January 12, 2021;**

C-2020-208 Kevala, (San Francisco) Consulting Services Agreement for the purpose of providing bill savings analysis services to EBCE through May 1, 2021, for a total amount not to exceed \$20,000.

C-2020-209 Ascend Analytics, (Boulder, CO) Second Amendment to the CSA adds an additional amount of \$2,500 for a total amount not to exceed \$146,560 to support the PowerSimm Environment Maintenance Fee through 2021.

C-2020-210 Apple Valley Choice Energy, CleanPowerSF, Clean Power Alliance of Southern California, Desert Community Power, EBCE, Lancaster Choice Energy, Marin Clean Energy, Monterey Bay Community Power, Peninsula Clean Energy, Pioneer Community Energy, Pico Rivera Innovative Municipal Energy, Rancho Mirage Energy Authority, Redwood Coast Energy Authority, San Jacinto Power, San Jose Clean Energy, Silicon Valley Clean Energy, Solana Energy Alliance, Sonoma Clean Power, Valley Clean Energy, Western Community Energy, B-Proud (Baldwin Park Resident Owned Utility District) Clean Energy Alliance, Pomona Choice Energy, San Diego Community Power and the California Community Choice Association, Joint Defense and Common Interest Agreement put in place by CalCCA allows the undersigned to jointly engage counsel for litigation, Government Action, common legal issues, in the effort to reduce unnecessary duplication of effort.

C-2020-211 Recurve, (San Francisco) Second Amendment to the CSA for the purposes of adding \$50,000 in additional compensation, expanding the scope, and extending the termination date to July 31, 2022, for a total amount not to exceed \$275,000.

C-2020-212 Comcast, (Boston, MA) Agreement that EBCE will pay \$15,000 through June 27, 2020 for TV/Premium video& Geo targeted Marketing.

C-2020-213 SMUD, (Sacramento) Amendment 1 to MSA outlines changes to original MSA through December 21, 2022.

C-2020-214 SMUD, (Sacramento) Exhibit A: Task Order 2 outlines Scope of Services effective January 1, 2021.

C-2020-215 PCE, SJCE, EBCE, CPA, Cost Sharing and Reimbursement Agreement Addendum #2 - removes EBCE from the Cost Sharing with Siemens Industries.

C-2020-216 PFM Financial Advisors and SVCE, (San Francisco) Agreement for PFM to act as a Municipal Advisor for Prepay Transaction for an amount NTE \$250,000 to be shared with SVCE, for a term of three years or the date of Bond issuance.

C-2020-217 Nextdoor, (San Francisco) Statement of Work - Entities Addendum, allows EBCE to be considered a "Special Entity" to advance its marketing and outreach work, subscription fee is \$9,499 from 6 months, from December 23, 2020 through May 23, 2021.

C-2020-218 CLEAResult Consulting, (Portland, OR) First Amendment to CSA amends scope of services and adjusts payments terms.

C-2020-219 Weideman Group, (Sacramento) Second Amendment to CSA adds the not to exceed amount by \$125,000 and to extend the term through December 31, 2021, for a total amount not to exceed \$375,000.

C-2020-220 Bay Area News Group, (Dublin) Advertising Agreement for newspaper ads and digital banner ads

C-2020-221 SMUD, (Sacramento) Amendment 13 to Exhibit A for Resilient Home Lead Processing, \$752 for Development Start and \$6,773 payment upon Development Completion.

# East Bay Community Energy 2021 Meeting Schedule

## January

|   | Date              | Time    | Location*   |
|---|-------------------|---------|---|
|   |                   |         | *Location may change. Please check agenda for meeting location.       |
| Community Advisory Committee            | 1/19/21           | 6:00 pm | Webinar - Please see <a href="#">Public Meetings</a> page for details |
| Board of Directors                      | 1/20/21           | 5:00 pm | Webinar - Please see <a href="#">Public Meetings</a> page for details |
| Executive Committee *Special*           | 1/29/21           |         | Webinar - Please see <a href="#">Public Meetings</a> page for details |
| Marketing, Regulatory and Legislative   | <b>TBD</b>        | -       | -   |
| Finance, Administrative and Procurement | <b>No meeting</b> | -       | -   |

## February

|   |                    |          |   |
|---|--------------------|----------|---|
| Community Advisory Committee            | Tuesday<br>2/16/21 | 6:00 pm  | Webinar - Please see <a href="#">Public Meetings</a> page for details |
| Board of Directors                      | 2/17/21            | 5:00 pm  | Webinar - Please see <a href="#">Public Meetings</a> page for details |
| Executive Committee                     | 2/26/21            | 12:00 pm | Webinar - Please see <a href="#">Public Meetings</a> page for details |
| Marketing, Regulatory and Legislative   | <b>TBD</b>         | -        | -   |
| Finance, Administrative and Procurement | <b>No meeting</b>  | -        | -   |

## March

|   |            |          |   |
|---|------------|----------|---|
| Community Advisory Committee            | 3/15/21    | 6:00 pm  | Webinar - Please see <a href="#">Public Meetings</a> page for details |
| Board of Directors                      | 3/17/21    | 5:00 pm  | Webinar - Please see <a href="#">Public Meetings</a> page for details |
| Executive Committee                     | 3/26/21    | 12:00 pm | Webinar - Please see <a href="#">Public Meetings</a> page for details |
| Marketing, Regulatory and Legislative   | <b>TBD</b> | -        | -   |
| Finance, Administrative and Procurement | 3/10/21    | 3:00 pm  | Webinar - Please see <a href="#">Public Meetings</a> page for details |

EBCE 2021 MEETING SCHEDULE

**April**

|   |                   |          |   |
|---|-------------------|----------|---|
| Community Advisory Committee            | 4/19/21           | 6:00 pm  | Webinar - Please see <a href="#">Public Meetings</a> page for details |
| Board of Directors                      | 4/21/21           | 5:00 pm  | Webinar - Please see <a href="#">Public Meetings</a> page for details |
| Executive Committee                     | 4/23/21           | 12:00 pm | Webinar - Please see <a href="#">Public Meetings</a> page for details |
| Marketing, Regulatory and Legislative   | <b>No meeting</b> | -        | -   |
| Finance, Administrative and Procurement | <b>No meeting</b> | -        | -   |
|   |                   |          |   |

**May**

|   |            |          |   |
|---|------------|----------|---|
| Community Advisory Committee            | 5/17/21    | 6:00 pm  | Webinar - Please see <a href="#">Public Meetings</a> page for details |
| Board of Directors                      | 5/19/21    | 5:00 pm  | Webinar - Please see <a href="#">Public Meetings</a> page for details |
| Executive Committee                     | 5/28/21    | 12:00 pm | Webinar - Please see <a href="#">Public Meetings</a> page for details |
| Marketing, Regulatory and Legislative   | <b>TBD</b> | -        | -   |
| Finance, Administrative and Procurement | 5/12/21    | 3:00 pm  | Webinar - Please see <a href="#">Public Meetings</a> page for details |
|   |            |          |   |

**June**

|   |                   |          |   |
|---|-------------------|----------|---|
| Community Advisory Committee            | 6/14/21           | 6:00 pm  | Webinar - Please see <a href="#">Public Meetings</a> page for details |
| Board of Directors                      | 6/16/21           | 5:00 pm  | Webinar - Please see <a href="#">Public Meetings</a> page for details |
| Executive Committee                     | 6/25/21           | 12:00 pm | Webinar - Please see <a href="#">Public Meetings</a> page for details |
| Marketing, Regulatory and Legislative   | <b>TBD</b>        | -        | -   |
| Finance, Administrative and Procurement | <b>No meeting</b> | -        | -   |
|   |                   |          |   |

EBCE 2021 MEETING SCHEDULE

**July**

|   |            |          |   |
|---|------------|----------|---|
| Community Advisory Committee            | 7/19/21    | 6:00 pm  | Webinar - Please see <a href="#">Public Meetings</a> page for details |
| Board of Directors                      | 7/21/21    | 5:00 pm  | Webinar - Please see <a href="#">Public Meetings</a> page for details |
| Executive Committee                     | 7/23/21    | 12:00 pm | Webinar - Please see <a href="#">Public Meetings</a> page for details |
| Marketing, Regulatory and Legislative   | <b>TBD</b> | -        | -   |
| Finance, Administrative and Procurement | 7/14/21    | 3:00 pm  | Webinar - Please see <a href="#">Public Meetings</a> page for details |

**August**

|   |  |  |               |
|---|--|--|---------------|
| Community Advisory Committee            |  |  | <b>RECESS</b> |
| Board of Directors                      |  |  | <b>RECESS</b> |
| Executive Committee                     |  |  | <b>RECESS</b> |
| Marketing, Regulatory and Legislative   |  |  | <b>RECESS</b> |
| Finance, Administrative and Procurement |  |  | <b>RECESS</b> |

**September**

|   |            |          |   |
|---|------------|----------|---|
| Community Advisory Committee            | 9/13/21    | 6:00am   | TBD   |
| Board of Directors                      | 9/15/21    | 5:00am   | TBD   |
| Executive Committee                     | 9/24/21    | 12:00 pm | Webinar - Please see <a href="#">Public Meetings</a> page for details |
| Marketing, Regulatory and Legislative   | <b>TBD</b> | -        | -   |
| Finance, Administrative and Procurement | 9/8/21     | 3:00 pm  | Webinar - Please see <a href="#">Public Meetings</a> page for details |

**October**

|   |                   |          |   |
|---|-------------------|----------|---|
| Community Advisory Committee            | 10/18/21          | 6:00 pm  | TBD   |
| Board of Directors                      | 10/20/21          | 5:00 pm  | TBD   |
| Executive Committee                     | 10/22/21          | 12:00 pm | Webinar - Please see <a href="#">Public Meetings</a> page for details |
| Marketing, Regulatory and Legislative   | <b>TBD</b>        | -        | -   |
| Finance, Administrative and Procurement | <b>No meeting</b> | -        | -   |

EBCE 2021 MEETING SCHEDULE

**November**

|   |                   |         |   |
|---|-------------------|---------|---|
| Community Advisory Committee            | 11/15/21          | 6:00 pm | TBD   |
| Board of Directors                      | 11/17/21          | 5:00 pm | TBD   |
| Executive Committee                     | <b>No meeting</b> | -       | -   |
| Marketing, Regulatory and Legislative   | <b>TBD</b>        | -       | -   |
| Finance, Administrative and Procurement | 11/10/21          | 3:00 pm | Webinar - Please see <a href="#">Public Meetings</a> page for details |

**December**

|   |                   |          |   |
|---|-------------------|----------|---|
| Executive Committee *Special*           | 12/3/21           | 12:00 pm | Webinar - Please see <a href="#">Public Meetings</a> page for details |
| Community Advisory Committee            | 12/13/21          | 6:00 pm  | TBD   |
| Board of Directors                      | 12/15/21          | 5:00 pm  | TBD   |
| Marketing, Regulatory and Legislative   | <b>No meeting</b> | -        | -   |
| Finance, Administrative and Procurement | 12/11/21          | 3:00 pm  | Webinar - Please see <a href="#">Public Meetings</a> page for details |

**January 2022**

|   |                    |          |   |
|---|--------------------|----------|---|
| Community Advisory Committee            | Tuesday<br>1/18/22 | 6:00 pm  | Webinar - Please see <a href="#">Public Meetings</a> page for details |
| Board of Directors                      | 1/19/22            | 5:00 pm  | Webinar - Please see <a href="#">Public Meetings</a> page for details |
| Executive Committee                     | 1/28/22            | 12:00 pm | Webinar - Please see <a href="#">Public Meetings</a> page for details |
| Marketing, Regulatory and Legislative   | <b>TBD</b>         |          | -   |
| Finance, Administrative and Procurement | <b>TBD</b>         |          | -   |



## CEO Report Item 7

**TO:** East Bay Community Energy Board of Directors  
**FROM:** Nick Chaset, Chief Executive Officer  
**SUBJECT:** CEO Report (Informational Item)  
**DATE:** January 20, 2021

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### **Recommendation**

Accept Chief Executive Officer (CEO) report on update items below.

### **Executive Committee Meeting**

The first Executive Committee Meeting of 2021 will be held on Friday January 22 at 12 pm.

### **Finance, Administration and Procurement Subcommittee Meeting**

The Finance, Administration, and Procurement Subcommittee meeting will not be held in January of 2021. The schedule for the year is currently being determined.

### **Marketing Regulatory and Legislative Subcommittee Meeting**

The Marketing, Regulatory, and Legislative Subcommittee meeting will not be held in January of 2021. The schedule for the year is currently being determined.

### **New Staff**

#### **Sanjay Subramanian, Data Engineer**

Sanjay joined East Bay Community Energy's Data & Analytics Team as a Data Engineer in November of 2020. Sanjay grew up (as the fourth generation child) in a small and beautiful steel manufacturing town called Jamshedpur in eastern India. He attended

schools and colleges in India and enjoyed a professional career in India for many years before moving to the Bay Area at the beginning of this century. Prior to joining EBCE, he enjoyed working as a data engineer for companies such as Coremetrics, SmartZip Analytics, Nextag, and NextRoll prior to joining EBCE.

Sanjay looks forward to teaching himself something new and learning/improving every day. Music (guitars, blues, vocals) and photography are his serious passions outside of work! He dedicates spare time to research of medicine adverse events. To the community, Sanjay has dedicated an IOS App "MedicalSideFx" and a book - "A Technical Guide to Adverse Events Analytics using Apache Hive"

## **Marketing and Account Services Update**

### **New Community Enrollment**

EBCE Staff completed an online survey of 100 participants who reside within the zip codes of the new member areas of Pleasanton, Newark, and Tracy to establish baseline customer awareness and identify key information channels. Below is a summary of the findings:

- 22% of respondents familiar with EBCE
- Television and online news sites are the main information channels
- Reliability and low rates are most important from a provider
- Facebook and Instagram are most commonly used social media platforms
- Energy efficiency has the most program interest

Notifications will be sent to all eligible customers in the new service area beginning the first week of February. This first of four notifications will be in the form of a letter within a branded envelope, which will go to all customers. The content of the letter will be provided in English, Spanish, and Chinese.

The remaining notices will be sent digitally to any customer with a valid email on record. All other customers will receive hard copy postcard notifications in the mail.

In order to compensate for limitation on in-person outreach, we will include more in-language content within the first two notices and include website links to in-language online resources in the third and fourth notices. The notices are still in draft form, but will be shared via email with the Board prior to mailing, as well as copies being posted to our website.

The Pleasanton City Council is scheduled to vote on the city's default service at enrollment on Tuesday, January 19, 2021. A verbal update on the vote will be provided at the board meeting.

### **Rate Updates**

On January 1, 2021, PG&E generation rates and the Power Charge Indifference Adjustment (PCIA) changed. EBCE staff is working update back-end systems and public rate sheets to adjust EBCE rates to reflect the new changes and maintain our stated



value proposition for each service. System updates are expected to be deployed on Friday January 22, 2021 with an effective date of January 1, 2021.



## **Agenda w/CAC Annotation**

### **Board of Directors Meeting**

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5:00 pm

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#### **5. Contracts entered into (Informational Item)**

#### **6. 2021 Meeting Schedule (Informational Item)**





## Staff Report Item 9

**TO:** East Bay Community Energy Board of Directors  
**FROM:** Nick Chaset, Chief Executive Officer  
**SUBJECT:** California Community Power Agency Joint Powers Agreement  
**DATE:** January 20, 2021

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### **Recommendation**

Adopt a Resolution approving the California Community Power Agency Joint Powers Agreement and authorizing the CEO to execute the Agreement.

### **Background and Discussion**

On December 16, 2020, the Board received a report from the CEO on the California Community Power Agency Joint Powers Agreement. The proposed JPA Agreement creates a new public agency called California Community Power (“CC Power”). Its proposed initial members are all CCAs: EBCE, 3CE, MCE, SVCE, PCE, SCP, SFCleanPower, San Jose Clean Energy and Redwood Coast Energy Authority. The JPA Agreement provides that the CC Power Board of Directors may adopt a policy establishing the criteria for other public agencies that are not CCAs to become members with the approval of the Board.

The purpose of CC Power is to acquire energy, capacity, storage or other energy products on a scale that the individual members most likely will not be able to achieve individually. The first proposed project will pursue entering into one or more long-duration storage contracts. This will be a procurement and project based public agency, rather than policy making agency. The agreement states that “CC Power is not intended to be a policy-maker or advocate, though it may, from time to time, advance or support public policies in support of its purpose that do not conflict with interests or policies advanced by any Member.”

The liability firewall of the JPA structure will apply here. As a member, EBCE will not be liable for the debts, liabilities or obligations of CC Power; however, EBCE will take on legal obligations with respect to each project it decides to join. These projects must be approved by the EBCE Board of Directors by way of a project agreement. The project agreement will define the legal obligations of the parties to it. Therefore, the EBCE Board will have the opportunity to fully consider the benefits, obligations and risks of each project that EBCE may want to join.

The JPA Agreement provides that CC Power will be governed by a Board of Directors with each member having one director and one vote. The director will be the CEO or General Manager (or their designee) of the Member. The manner of selecting the director is a policy question. In the preparation of the proposed JPA Agreement, the CEOs and General Counsels decided to propose that the directors be administrative staff of the members due to the very technical nature of this JPA which is project rather than policy oriented. It is relevant to this choice that the CC Power Board will not be able to commit Members to any obligations other than the annual payment for administrative costs of the JPA. Also, it was felt that continuity on the Board is important due to the fact that the project agreements will be long-term obligations and having directors with a long-term knowledge base is important with respect to decision-making on this Board. It is likely that staff members on the Board will have greater tenure with their agency than elected officials.

At the same time, it will be important for the EBCE Board to be kept apprised of the activities of CC Power. CEO Chaset is proposing that he provide quarterly written reports to the Board. The Board can direct the type and frequency of reporting that it desires.

The only costs imposed by the JPA Agreement on the members are the administrative costs of CC Power which do not include any project costs. All project related costs, including costs of consultants, will be allocated to the projects and the project participants. Administrative costs will be paid on an equal share basis by the members unless the Board decides by a two-thirds vote to provide for a different method of cost sharing. Project cost sharing will be determined by each project agreement and may take into account several factors such as the level of participation and credit strength of the project participants.

If a member agency desires to withdraw from CC Power, it must provide notice of withdrawal and satisfy any outstanding obligations to CC Power. As long as there are no outstanding obligations, the CC Power Board is required to approve the withdrawal. That said, for members who enter into specific project agreements, the member would remain bound to the project agreement even if it withdraws from CC Power. The project agreement will define the manner in which project participants may withdraw from the project and at what cost.

By entering in the CC Power JPA Agreement, EBCE will have the opportunity, but not the obligation, to participate in energy projects that most likely will not be otherwise

available to it as an individual CCA. The costs of entry are not substantial as the staffing of this JPA will be limited with most staffing and operating costs allocated to individual projects that will be paid by project participants. EBCE will only incur significant financial obligations if it later decides to join specific CC Power projects.

### **Fiscal Impact**

It is anticipated that the annual administrative and general costs to operate CC Power will be approximately \$80,000 to \$120,000, with EBCE's share being approximately \$10,000 to \$15,000 if eight entities join CC Power. The cost of setting up CC Power has been budgeted at \$120,000 to be shared by 9 entities, with EBCE's share being \$13,133.

### **Attachments**

- A. Resolution Approving the California Community Power Agency Joint Powers Agreement and Authorizing the Chief Executive Officer to Execute the Agreement
- B. California Community Power Agency Joint Powers Agreement

**RESOLUTION NO. R-2021-X**

**A RESOLUTION OF THE BOARD OF DIRECTORS OF THE EAST BAY COMMUNITY ENERGY AUTHORITY APPROVING THE CALIFORNIA COMMUNITY POWER AGENCY JOINT POWERS AGREEMENT AND AUTHORIZING THE CHIEF EXECUTIVE OFFICER TO EXECUTE THE AGREEMENT**

THE BOARD OF DIRECTORS OF THE EAST BAY COMMUNITY ENERGY AUTHORITY DOES HEREBY FIND, RESOLVE AND ORDER AS FOLLOWS:

**WHEREAS**, the East Bay Community Energy Authority (“EBCE”) was formed on December 1, 2016, Under the Joint Exercise of Power Act, California Government Code sections 6500 *et seq.*, among the County of Alameda, and the Cities of Albany, Berkeley, Dublin, Emeryville, Fremont, Hayward, Livermore, Piedmont, Oakland, San Leandro, and Union City to study, promote, develop, conduct, operate, and manage energy-related climate change programs in all of the member jurisdictions. The cities of Newark and Pleasanton, located in Alameda County, along with the City of Tracy, located in San Joaquin County, were added as members of EBCE and parties to the JPA in March of 2020.

**WHEREAS**, a number of community choice aggregation agencies (“CCAs”) have been exploring the establishment of a Joint Powers Authority made up of CCAs to procure energy, capacity, storage and other energy products for members of the Authority.

**WHEREAS**, a draft Joint Powers Agreement has been prepared after extensive review by the CEOs and General Counsels of the interested parties.

**WHEREAS**, the Board desires to enter in the California Community Power Agency Joint Powers Agreement in order to acquire energy resources and promote energy resilience that would be difficult for EBCE to achieve by itself.

**NOW, THEREFORE, THE BOARD OF DIRECTORS OF THE EAST BAY COMMUNITY ENERGY AUTHORITY DOES HEREBY RESOLVE AS FOLLOWS:**

Section 1. The Board of Directors hereby approves the California Community Power Agency Joint Powers Agreement and authorizes the Chief Executive Officer to execute the attached Agreement with any minor, non-substantive modifications to be approved by General Counsel.

ADOPTED AND APPROVED this 20<sup>th</sup> day of January 2021.

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Dan Kalb, Chair

ATTEST:

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Stephanie Cabrera, Clerk of the Board



## **CALIFORNIA COMMUNITY POWER AGENCY JOINT POWERS AGREEMENT**

This Joint Powers Agreement ("Agreement") is made by and among those public agencies who are signatories to this Agreement, and those public agencies which may hereafter become signatories to this Agreement, for the purpose of operating a separate joint powers agency, which is named "California Community Power" or "CC Power."

### **WITNESSETH**

WHEREAS, it is to the mutual benefit of the Members and in the public interest that the Members join together to engage in the exercise of powers they have in common including, but not limited to, (i) the acquisition and operation of wholesale power supplies, resource adequacy and renewable attributes, (ii) the provision of joint consulting and contracting services via master agreements and bulk purchasing and financing of decarbonization products, (iii) the offering of energy risk management and California Independent System Operator ("CAISO") scheduling services; and (iv) other energy services or programs which may be of benefit to Members (collectively, hereinafter "energy related programs");

WHEREAS, CC Power's primary objective is to provide for joint procurement of electrical power and storage and other energy projects for its Members, as set forth in this Agreement;

WHEREAS, the Members intend that CC Power shall better position the Members to administer community choice energy programs, and achieve their local agency goals, including but not limited to meeting or exceeding California's greenhouse gas emission reduction targets through procurement of renewable resources.

WHEREAS, each of the public community choice aggregation agencies which is a Member to this Agreement has the power to establish, manage, operate and maintain Community Choice Aggregation ("CCA") programs, electric service enterprises available to cities and counties pursuant to California Public Utilities Code Section 331.1(c) and 366.2 and to study, promote, develop, conduct, operate and manage energy related programs; and

WHEREAS, Title I, Division 7, Chapter 5, Article 1 of the California Government Code (the "Joint Powers Act" or "Act") authorizes the joint exercise by two or more public agencies of any power which is common to each of them.

NOW, THEREFORE, the Members, for and in consideration of the mutual promises and agreements herein contained, do hereby agree as follows:

### **Article I. DEFINITIONS**

In addition to the other terms defined herein, the following terms, whether in the singular or in the plural, when used herein and initially capitalized, shall have the meanings specified throughout this Agreement.

**Section 1.01** "Board" means the Board of Directors of CC Power as established by this Agreement.

**Section 1.02** "CC Power" means the Joint Powers Authority established by this Agreement.

**Section 1.03** "Member" means a Public CCA Agency, or other public agency the Board determines to be eligible pursuant to Section 3.02, that is a signatory to this Agreement and has met the requirements of

Article III; the term “Member” shall, however, exclude any Public CCA Agency or other eligible public agency which shall have withdrawn or been excluded from CC Power pursuant to Section 3.04 below.

**Section 1.04 “Project”** means any and all of the following matters, which are approved by the Board pursuant to Article VI: (i) the construction, financing or acquisition of a wholesale power resource, resource adequacy and/or renewable and environmental attributes for use by the Members, and such other transactions, services, and goods that may be necessary or convenient to construct, finance, acquire or optimize the value of such resources, (ii) the bulk purchasing and/or financing of decarbonization products, including, but not limited to, heat pump water heaters, space heater heat pumps and electric vehicle charging services, (iii) energy risk management and CAISO scheduling products and services, (iv) acquisition, construction and financing of facilities for the generation or transmission of electrical energy and any related transactions, services, and goods that may be necessary or convenient to acquire, construct, and finance these facilities, (v) grid integration services, (vi) acquisition of capacity rights in any facility for the generation or transmission of electric energy, and (vii) any other energy related programs.

**Section 1.05 “Project Agreement”** means a contract between and among CC Power and Project Participants.

**Section 1.06 “Project Participants”** means any Member or group of Members who participate in a Project pursuant to Article VI below.

**Section 1.07 “Public CCA Agency”** means any public agency, or such joint powers agencies/authorities consisting of one or more public agencies, that has implemented a CCA program pursuant to California Public Utilities Code Sections 331.1 and 366.2.

## Article II. FORMATION OF AUTHORITY

**Section 2.01 Creation of CC Power.** Pursuant to the Joint Powers Act, there is hereby created a public entity, to be known as “CC Power,” which shall be a public entity separate and apart from its Members.

**Section 2.02 Purpose.** The purpose of this Agreement is for CC Power to develop, acquire, construct, own, manage, contract for, engage in, finance and/or provide energy related programs for the use of and by its Members. CC Power is not intended to be a policy-maker or advocate, though it may, from time to time, advance or support public policies in support of its purpose that do not conflict with interests or policies advanced by any Member.

**Section 2.03 Powers.** CC Power is authorized, in its own name, to do all acts necessary to fulfill the purposes of this Agreement as referred to in Section 2.02 above, and engage in the exercise of powers the Members have in common including, but not limited to, each of the following:

- (a) Acquire, purchase, finance, offer, arrange, construct, maintain, utilize and/or operate one or more Projects;
- (b) Establish, operate, maintain and/or fund energy related programs;
- (c) Make and enter into contracts;
- (d) Employ agents and employees;
- (e) Acquire, contract, manage, maintain, sell or otherwise dispose of real and personal property and operate any buildings, infrastructure, works, or improvements;
- (f) Receive contributions and donations of property, funds, services and other forms of assistance from any source;
- (g) Lease real or personal property as lessee and as lessor;
- (h) Sue and be sued in its own name;

- (i) Incur debts, liabilities, and obligations, including but not limited to loans from private lending sources pursuant to its temporary borrowing powers such as Government Code Sections 53850 et seq. and authority under the Act;
- (j) Receive, collect, invest and disburse moneys;
- (k) Issue revenue bonds and other forms of indebtedness, as provided by law;
- (l) Apply for, accept, and receive all licenses, permits, grants, loans or other aids from any federal, state, or local public agency;
- (m) Make and enter into service agreements relating to the provision of services necessary to plan, implement, operate and administer energy related programs;
- (n) Adopt from time to time such policies, procedures, bylaws, rules or regulations for the conduct of its affairs as deemed necessary by the Board;
- (o) Exercise all other powers necessary and proper to carry out this Agreement; and
- (p) Defend, hold harmless, and indemnify, to the fullest extent permitted by law, each Member from any liability, claims, suits, or other actions.

Such powers shall be exercised in the manner provided in Section 6509 of the Government Code of the State of California, as amended, subject only to such restrictions upon the manner of exercising such powers as are imposed upon Silicon Valley Clean Energy in the exercise of similar powers. Should Silicon Valley Clean Energy withdraw or be excluded from this Agreement pursuant to Section 3.04 hereof, the manner of exercising any power shall be subject only to the restrictions upon the manner of exercising such powers as are imposed upon Marin Clean Energy.

**Section 2.04 Compliance with Local Zoning and Building Laws and CEQA.** Unless state or federal law provides otherwise, any facilities, buildings or structures located, constructed, or caused to be constructed by CC Power within the territory of CC Power shall comply with the General Plan, zoning and building laws of the local jurisdiction within which the facilities, buildings or structures are constructed and comply with the California Environmental Quality Act.

### **Article III. MEMBERSHIP**

**Section 3.01 Member Agencies.** Any Public CCA Agency, or other public agency determined by the Board to be eligible pursuant to Section 3.02, may become a Member upon meeting the following conditions:

- (a) The Public CCA Agency or other eligible public agency shall file with the Board a certified copy of a resolution of its governing body whereby it (i) agrees to the provisions of this Agreement, and (ii) requests to become a Member; and
- (b) No such Public CCA Agency or other eligible public agency shall become a Member until (i) its admission is approved at a regular or special meeting of the Board by at least two-thirds (2/3) of the entire Board, and (ii) it deposits or agrees to pay CC Power a share of organization, planning and other costs and charges as determined by the Board to be appropriate, if any.

Upon completion of the foregoing, the Public CCA Agency or other eligible public agency shall become a Member for all purposes of this Agreement.

**Section 3.02 Eligible Public Agency Members.** The Board may adopt policies to determine whether public agencies that are not Public CCA Agencies may be eligible to become a Member of CC Power.

**Section 3.03 Cost Allocations.**

- (a) Unless otherwise determined by a two-thirds (2/3) vote of the entire Board, each Member shall pay an equal share of one member one share for general and administrative costs as determined by the Board associated with all operations of CC Power. General and administrative costs do not include any costs that relate solely to any specific Project Agreement.

- (b) Project Agreements and other program agreements between and among any Member and/or CC Power will determine cost allocation and may consider, among other relevant factors, credit strength of the Members and may differ in price and collateral requirements as determined solely for such Project Agreement or other program agreements.

**Section 3.04 Withdrawal or Exclusion of Member.**

- (a) Any Member may withdraw from CC Power upon the following conditions:
- (i) The Member shall have filed with the Board Secretary a certified copy of a resolution of its governing body expressing its desire to so withdraw. Once a Member files a resolution to withdraw with the Board Secretary, that Member no longer has any voting rights on the Board;
  - (ii) Members participating in Projects, programs or services pursuant to Project Agreements or other program agreements approved by the Board are subject to the participation and withdrawal terms and conditions described in the applicable agreement; and
  - (iii) Prior to accepting the Member's filing of such resolution, any Member so terminating shall be obligated to pay its share of all debts, liabilities, and obligations of CC Power specifically assumed by the Member. However, this obligation shall take into account any refunds due to the Member and shall not extend to debts, liabilities and obligations secured or otherwise committed pursuant to Project Agreements or other program agreements between and among any Member and/or CC Power. The debts, liabilities and obligations of the Members to such Project Agreements or other program agreements shall be determined by their terms. Any obligations under this Agreement are subject to the limitations set forth in Article VIII.
- (b) Upon compliance with the conditions specified in Section 3.04(a), the Board shall accept the withdrawing Member's resolution and the withdrawing Member shall no longer be considered a Member for any reason or purpose under this Agreement and its rights and obligations under this Agreement shall terminate. The withdrawal of a Member shall not affect any obligations of such Member under any Project Agreement or other program agreement.
- (c) Any Member which has (i) defaulted under this Agreement, a Project Agreement, or other program agreement, (ii) failed to appoint a Director to serve on the Board in accordance with Section 4.02 below, or (iii) failed to pay any required share of costs in accordance with Sections 3.01 and 3.03 above, may have its rights under this Agreement terminated and may be excluded from participation in CC Power by the vote (taken at a regular or special meeting of the Board) of at least two-thirds (2/3) of the entire Board (including the Director representing the defaulting Member). Prior to any vote to terminate participation of any Member, written notice of the proposed termination and the reason(s) for such termination shall be delivered to the Member whose termination is proposed at least 60 days prior to the Board meeting at which such matter shall first be discussed as an agenda item. The written notice of the proposed termination shall specify the particular provisions of this Agreement or a Project Agreement or other program agreement which the Member has allegedly defaulted on, or whether the proposed termination is based on failure to appoint a Director or pay any required share of costs. The Member subject to possible termination shall have the opportunity to cure the violation prior to the meeting at which termination will be considered. At the meeting where termination of the Member is considered, the Member shall be given the opportunity to respond to any reasons and allegations that may be cited as a basis for termination prior to a termination vote. Any excluded Member shall continue to be liable for its obligations under any Project Agreement or other program agreement and for any unpaid contribution, payment, or advance approved by the Board prior to such Member's exclusion.

- (d) The withdrawal or termination of a Member shall not affect the provisions or obligations set forth in Article VIII or Section 11.03 below.

**Article IV. POWERS OF BOARD & MANAGEMENT OF CC POWER**

**Section 4.01 Board.** CC Power shall be administered by a Board which shall consist of one Director representing each Member. Such Board shall be the governing body of this CC Power, and, as such, shall be vested with the powers set forth in this Agreement, and shall execute and administer this Agreement in accordance with the purposes and functions provided herein. The Board shall have the authority to provide for the general management and oversight of the affairs, property and business of CC Power.

**Section 4.02 Appointment and Vacancies.** Each Director shall be the Chief Executive Officer, General Manager, or designee of the Chief Executive Officer or General Manager of each Member and shall be appointed by and serve at the pleasure of the Member that the Director represents, and may be removed as Director by such Member at any time. If at any time a vacancy occurs on the Board, a replacement shall be appointed by the Member to fill the position of the previous Director in accordance with the provisions of this Article IV within 60 days of the date that such position becomes vacant or the Member shall be subject to the exclusion procedures in Section 3.04(c) above. Each Director may appoint an alternate to serve in their absence.

**Section 4.03 Notices.** The Board shall comply with the applicable provisions of Sections 6503.5, 6503.6 and 53051 of the Government Code requiring the filing of notices and a statement with the Secretary of State, the State Controller, the applicable county clerk and local agency formation commissions, including, but not limited to:

- (a) Causing a notice of the Agreement or any amendment to the Agreement to be prepared and filed with the office of the Secretary of State within 30 days of the effective date of the Agreement or amendment, and
- (b) Filing a statement of facts with the Secretary of State within 70 days after the date of commencement of CC Power's legal existence. Upon any change in the statement of facts presented to the Secretary of State, an amended statement of facts shall be filed with the Secretary of State within 10 days of the change.

**Section 4.04 Committees.** The Board may create committees to provide advice to the Board or conduct the business of CC Power subject to delegation of authority from the Board.

**Section 4.05 Director Compensation.** Compensation for work performed by Directors, including alternates, on behalf of CC Power shall be borne by the Member that appointed the Director. The Board, however, may adopt by resolution a policy relating to the reimbursement of expenses incurred by Directors.

**Section 4.06 Board Officers.** At its first meeting in each calendar year, the Board shall elect or re-elect a Chair and a Vice-Chair each of whom shall be selected from among the Directors and shall also appoint or re-appoint a Secretary and a Treasurer/Controller each of whom may, but need not, be selected from among the Directors.

- (a) **Chair and Vice-Chair.** The duties of the Chair shall be to preside over the Board meetings, sign all ordinances, resolutions, contracts and correspondence adopted or authorized by the Board, and to help ensure the Board's directives and resolutions are carried out. In the absence or inability of the Chair to act, the Vice Chair shall act as Chair.
- (b) **Treasurer and Controller.** The Board shall appoint a qualified person to act as the Treasurer and a qualified person to act as the Controller, neither of whom needs to be a Director. If the Board so designates, and in accordance with the provisions of applicable law,

a qualified person may hold both the office of Treasurer and the office of Controller of CC Power. The Treasurer shall be the depository of CC Power to have custody of all the money of CC Power, from whatever source. The Controller shall draw warrants to pay demands against CC Power when the demands have been approved by the Chair or Vice Chair of CC Power. The Treasurer and Controller shall have the other powers, duties and responsibilities of such officers as specified in Section 6505 of the Government Code of the State of California, as amended, except insofar as such powers, duties and responsibilities are assigned to a trustee appointed, as is provided for and authorized in Section 6550 of the Government Code of the State of California, as amended, pursuant to any resolution, indenture or other instrument providing for the issuance of bonds or notes of CC Power pursuant to this Agreement. The Board may require the Treasurer and/or Controller to file with CC Power an official bond in an amount to be fixed by the Board, and if so requested CC Power shall pay the cost of premiums associated with the bond. The Treasurer and Controller shall cause an independent audit to be made by a certified public accountant, or public accountants, in compliance with Section 6505 of the Government Code.

- (c) **Secretary.** The Secretary shall be responsible for keeping the minutes of all meetings of the Board and all other official records of CC Power, and responding to public records requests of the JPA.

**Section 4.07 Management of CC Power.** The Board shall appoint a part-time or full-time General Manager, and may appoint one or more part-time or full-time Assistant General Managers, to serve at the pleasure of the Board. The General Manager shall be responsible for the day-to-day operation and management of CC Power. The General Manager may enter into and execute contracts in accordance with the policies established and direction provided by the Board, and shall file an official bond in the amount determined from time to time by the Board.

**Section 4.08 Other Officers and Employees.** The Board shall have the power to appoint such other officers and staff as it may deem necessary who shall have such powers, duties and responsibilities as are determined by the Board, and to retain independent accountants, legal counsel, engineers and other consultants. The Members may contract with CC Power to provide staff to perform services for CC Power, but such employees shall at all times, and for all purposes including benefits and compensation, remain employees of the Member only.

**Section 4.09 Budget.** The budget shall be approved by the Board. The Board may revise the budget from time-to-time as may be reasonably necessary to address contingencies and expected expenses. All subsequent budgets of CC Power shall be approved by the Board in accordance with rules as may be adopted by the Board from time to time. All expenditures must be made in accordance with the adopted budget.

## **Article V. MEETINGS OF THE BOARD**

**Section 5.01 Regular Meetings.** The Board shall hold at least one regular meeting per year, but the Board may provide for the holding of regular meetings at more frequent intervals. The date, hour and place of each regular meeting shall be fixed by resolution of the Board. Regular meetings may be adjourned to another meeting time.

**Section 5.02 Special Meetings.** Special and emergency meetings of the Board may be called in accordance with the provisions of California Government Code Sections 54956 and 54956.5, as amended.

**Section 5.03 Brown Act Compliance.** All meetings of the Board shall be conducted in accordance with the provisions of the Ralph M. Brown Act (California Government Code Section 54950 et seq.), and as

augmented by rules of the Board not inconsistent therewith. Directors may participate in meetings telephonically or by other electronic means, with full voting rights, only to the extent permitted by law.

**Section 5.04 Minutes.** The Secretary shall cause to be kept minutes of the meetings of the Board, both regular and special, and shall cause a copy of the minutes to be forwarded promptly to each Director.

**Section 5.05 Quorum.** A quorum of the Board shall consist of a majority of the Directors, except that less than a quorum may adjourn from time to time in accordance with law.

**Section 5.06 Voting.** Except to the extent set forth in a Project Agreement or as otherwise specified in this Agreement, each Member shall have one vote, which may be cast on any matter before the Board by each Director or alternate. Except to the extent otherwise specified in this Agreement, or by law, a vote of the majority of the Directors in attendance shall be sufficient to constitute action, provided a quorum is established and maintained.

**(a) Special Voting Requirements as specified in this Agreement:**

- (i)** Action of the Board to amend Section 3.03 related to cost allocations shall require the affirmative vote of at least two-thirds (2/3) of the entire Board.
- (ii)** Action of the Board on the matters set forth in Section 3.04(c) related to involuntary termination of a Member shall require the affirmative vote of at least two-thirds (2/3) of the entire Board.
- (iii)** Action of the Board on the matters set forth in Section 9.01 related to termination of this Agreement shall require the affirmative vote of at least two-thirds (2/3) of the entire Board approved by resolution of each Member's governing body.
- (iv)** Action of the Board to amend this Agreement shall be subject to the voting requirements set forth in Section 11.02 below.

**Article VI. PROJECTS**

**Section 6.01 Projects.** The Board has the power, upon majority vote of the Directors in attendance, provided a quorum is established and maintained, to establish Projects within the purpose and power of CC Power and to adopt guidelines for their implementation.

**Section 6.02 Right to Participate in Projects.** The Board shall provide at least sixty (60) days prior written notice to all Members, unless such notice is otherwise waived, before any Project may be considered for adoption by a vote of the Board. Such notice shall be provided to the Director of each Member. Once a Project is approved by the Board as set forth in Section 6.01 above, all Members shall have the right, but not the obligation, to participate in a pro-rata share in the Project as determined by the Project Agreement. All Members who elect not to participate in the Project have no obligations under the Project.

**Section 6.03 Project Agreement.** All expenses, rights and obligations to any specific Projects will be handled through Project Agreements that will be separate and distinct from this Agreement.

**Article VII. BONDS AND OTHER INDEBTEDNESS**

CC Power shall also have the power to issue, sell and deliver bonds in accordance with the provisions of the Joint Powers Act for the purpose of acquiring, financing, performing or constructing one or more Projects and to enter into other indebtedness for the purpose of financing one or more studies or Projects and for the purpose of providing temporary financing of costs of development, construction or acquisition of one or more Projects. The terms and conditions of the issuance of any such bonds or indebtedness shall be set forth in such resolution, indenture or other instrument, as required by law and as approved by the Board. Bonds issued under this article and contracts or obligations entered into to carry out the purposes for which bonds are issued, payable in whole or in part from the proceeds of said bonds, shall not constitute a debt, liability or

obligation of any of the Members unless the governing body of the Member by resolution expressly agrees that the Member will be obligated under the bond or other indebtedness or the Member takes on obligations pursuant to a Project Agreement.

### **Article VIII. LIMITATION ON LIABILITY OF MEMBERS**

**Section 8.01** Pursuant to Section 6508.1 of the Government Code of the State of California, no debt, liability or obligation of CC Power shall be a debt, liability or obligation of any Member unless such Member agrees in writing to assume any of the debts, liabilities, or obligations of CC Power pursuant to a Project Agreement. Nothing contained in this Article VIII shall in any way diminish the liability of any Member with respect to any Project Agreement such Member enters into pursuant to this Agreement.

**Section 8.02 Individual Member Provisions.**

- (a) The City of San José is a municipal corporation and is precluded under the California State Constitution and applicable law from entering into obligations that financially bind future governing bodies, and, therefore, nothing in the Agreement shall constitute an obligation of future legislative bodies of the City to appropriate funds for purposes of the Agreement. Any obligations under this Agreement and any Project Agreement are special limited obligations of San José Clean Energy payable solely from the Designated Fund (defined as the San Jose Energy Operating Fund established pursuant to City of San Jose Municipal Code, Title 4, Part 63, Section 4.80.4050 *et seq.*) (“Designated Fund”) and shall not be a charge upon the revenues or general fund of the City of San José or upon any non- San José Clean Energy moneys or other property of the Community Energy Department or the City of San José.
- (b) CleanPowerSF’s payment obligations under this Agreement are special limited obligations of CleanPowerSF payable solely from the revenues of CleanPowerSF. CleanPowerSF’s payment obligations under this Agreement are not a charge upon the revenues or general fund of the San Francisco Public Utilities Commission or the City and County of San Francisco or upon any non-CleanPowerSF moneys or other property of the San Francisco Public Utilities Commission or the City and County of San Francisco. CleanPowerSF’s obligations hereunder shall not at any time exceed the amount certified by the San Francisco City Controller for the purpose and period stated in such certification. Except as may be provided by laws governing emergency procedures, officers and employees of CleanPowerSF are not authorized to request, and CleanPowerSF is not required to reimburse CC Power for, commodities or services beyond the agreed upon contract scope unless the changed scope is authorized by amendment and approved as required by law. Officers and employees of CleanPowerSF are not authorized to offer or promise, nor is CleanPowerSF required to honor, any offered or promised additional funding in excess of the maximum amount of funding for which the contract is certified without certification of the additional amount by the San Francisco City Controller. The San Francisco City Controller is not authorized to make payments on any contract for which funds have not been certified as available in the budget or by supplemental appropriation.

### **Article IX. TERM; TERMINATION; LIQUIDATION; DISTRIBUTION**

**Section 9.01 Term and Termination.** This Agreement shall become effective when at least two Members execute this Agreement. This Agreement shall continue in full force and effect until terminated as provided in this Article; provided however, this Agreement cannot be terminated until such time as all principal of and interest on bonds and other forms of indebtedness issued by CC Power are paid in full. Thereafter, this Agreement may be terminated by a two-thirds (2/3) vote of the entire Board approved by resolution of each Member’s governing body; provided, however, that this Agreement and CC Power shall continue to exist after termination for the purpose of disposing of all claims, distribution of assets and all other functions necessary to conclude the obligations and affairs of CC Power. In no event shall this



Agreement or the powers herein granted to CC Power be terminated until (a) all bonds and other indebtedness of CC Power and the interest thereon shall have been paid or adequate provision for such payment shall have been made in accordance with the instruments governing such bonds and indebtedness and (b) all other obligations and liabilities of CC Power shall have been met or adequately provided for.

**Section 9.02 Liquidation; Distribution.** Upon termination of this Agreement, the Board shall liquidate the business and assets and the property of CC Power as expeditiously as possible, and distribute any net proceeds, after the conclusions of all debts and obligations of CC Power, to any Members in proportion to the contributions made or in such manner as otherwise provided by law. The Board is vested with all powers of CC Power for the purpose of concluding and dissolving the business affairs of CC Power.

## ARTICLE X. ACCOUNTS AND REPORTS

**Section 10.01 Establishment and Administration of Funds.** CC Power is responsible for the strict accountability of all funds and reports of all receipts and disbursements. It will comply with every provision of law relating to the establishment and administration of funds, particularly Section 6505 of the California Government Code. CC Power shall establish and maintain such funds and accounts as may be required by good accounting practice or by any provision of any resolution, indenture or other instrument of CC Power securing its bonds or other indebtedness, except insofar as such powers, duties and responsibilities are assigned to a trustee appointed pursuant to such resolution, indenture or other instrument. The books and records of CC Power shall be open to inspection at all reasonable times to each Member and its representatives.

**Section 10.02 Annual Audits and Audit Reports.** The Treasurer/Controller shall cause an annual independent audit of the accounts and records of CC Power to be made by a certified public accountant or public accountant in accordance with all applicable laws. If permitted by applicable law and authorized by the Board, the audit(s) may be conducted at the longer interval authorized by applicable law. A report of the financial audit will be filed as a public record with each Member. CC Power will pay the cost of the financial audit and charge the cost against the Members in the same manner as other administrative costs.

## ARTICLE XI. GENERAL PROVISIONS

**Section 11.01 Successors and Assigns.** No Member may assign any right or obligation under this Agreement without the consent of all other Members. This section shall not affect, in any respect, any right of assignment under any Project Agreement.

**Section 11.02 Amendments.** Subject to any requirements of law, a two-thirds (2/3) vote of the entire Board will be required to amend Articles II, III, VIII, and IX of this Agreement. Once an amendment of Articles II, III, VIII, or IX is adopted by the Board, the amendment must be approved by two-thirds of the Members pursuant to that Members' applicable approval process. All other provisions of this Agreement may be amended at any time or from time to time by an amendment approved by at least two-thirds (2/3) vote of the entire Board. Written notice shall be provided to all Members of proposed amendments to this Agreement, including the effective date of such amendments, at least 60 days prior to the date upon which the Board votes on such amendments.

**Section 11.03 Indemnification and Insurance.** To the fullest extent permitted by law, CC Power shall defend, indemnify, and hold harmless the Members and each of their respective Directors, alternates, officers, employees and agents from any and all claims losses damages, costs, injuries and liabilities of every kind arising directly or indirectly from the conduct, activities, operations, acts, and omissions of CC Power under this Agreement to the extent not otherwise provided under a Project Agreement. CC Power shall acquire such insurance coverage as the Board deems is necessary and appropriate to protect the interests of CC Power and the Members.

**Section 11.04 Notices.** The Board shall designate its principal office as the location at which it will receive notices, correspondence, and other communications, and shall designate one of its Directors or staff as an officer for the purpose of receiving service on behalf of the Board. Any notice given pursuant to this Agreement shall be in writing and shall be dated and signed by the Member giving such notice. Notice to each Member under this Agreement is sufficient if mailed to the Member and separately to the Member's Director to their respective addresses on file with CC Power.

**Section 11.05 Severability.** Should any portion, term, condition, or provision of this Agreement be determined by a court of competent jurisdiction to be illegal or in conflict with any law of the State of California, or be otherwise rendered unenforceable or ineffectual, the remaining portions, terms, conditions, and provisions shall not be affected thereby.

**Section 11.06 Section Headings.** The section headings herein are for convenience only and are not to be construed as modifying or governing the language in the section to which they refer.

**Section 11.07 Choice of Law.** This Agreement will be governed and construed in accordance with the laws of the State of California.

**Section 11.08 Counterparts.** This Agreement may be executed in any number of counterparts, and each executed counterpart shall have the same force and effect as an original instrument and as if all Members had signed the same instrument.

**Section 11.09 Dispute Resolution.** The Members shall make reasonable efforts to informally settle all disputes arising out of, or in connection with, this Agreement. Should such informal efforts to settle a dispute fail, the dispute shall be mediated in accordance with policies and procedures established by the Board.

*[Signature Page Follows]*

**IN WITNESS WHEREOF**, each of the Members hereto has caused this Agreement to be executed as an original counterpart by its duly authorized representative on the date indicated below.

(Seal) Date: \_\_\_\_\_  
Attest: CCA Name: \_\_\_\_\_  
\_\_\_\_\_ Address: \_\_\_\_\_  
\_\_\_\_\_

(Seal) Date: \_\_\_\_\_  
Attest: CCA Name: \_\_\_\_\_  
\_\_\_\_\_ Address: \_\_\_\_\_  
\_\_\_\_\_

(Seal) Date: \_\_\_\_\_  
Attest: CCA Name: \_\_\_\_\_  
\_\_\_\_\_ Address: \_\_\_\_\_  
\_\_\_\_\_

(Seal) Date: \_\_\_\_\_  
Attest: CCA Name: \_\_\_\_\_  
\_\_\_\_\_ Address: \_\_\_\_\_  
\_\_\_\_\_

(Seal)

Attest:

\_\_\_\_\_

Date:

\_\_\_\_\_

CCA Name:

\_\_\_\_\_

Address:

\_\_\_\_\_

\_\_\_\_\_

(Seal)

Attest:

\_\_\_\_\_

Date:

\_\_\_\_\_

CCA Name:

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Address:

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(Seal)

Attest:

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Date:

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CCA Name:

\_\_\_\_\_

Address:

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\_\_\_\_\_

(Seal)

Attest:

\_\_\_\_\_

Date:

\_\_\_\_\_

CCA Name:

\_\_\_\_\_

Address:

\_\_\_\_\_

\_\_\_\_\_



**Staff Report Item 10**

**TO:** East Bay Community Energy Board of Directors  
**FROM:** Howard Chang, Chief Operating Officer & Treasurer  
**SUBJECT:** Treasurer’s Report (Informational Item)  
**DATE:** January 20, 2021

**Recommendation**

Receive report on EBCE cash position

**Background and Discussion**

For quarter ending December 31, 2020, EBCE has maintained a positive cash balance on all EBCE bank accounts. Below is a summary of account balances, cash received, and outstanding loan balances.

**Account Balances as of 12/31/2020**

| Ending In | Account                                | Amount                |
|-----------|--|-----------------------|
| *0045     | Internal Operating                     | \$ 1,640,342          |
| *2886     | Operating Fund                         | \$ 45,398,459         |
| *3199     | Lockbox (Includes \$3,000,000 reserve) | \$ 15,665,188         |
| *6189     | Operating Reserve Fund                 | \$ 40,964,907         |
| *8900     | Money Market                           | \$ 1,002,943          |
| *9364     | Insured Cash Sweep                     | \$ 68,110,415         |
|           | <b>Total</b>                           | <b>\$ 172,782,254</b> |

**Cash Received by Month into Lockbox Account**

|          |              |                      |
|----------|--------------|----------------------|
| October  | 2020         | \$ 49,835,454        |
| November | 2020         | \$ 43,861,508        |
| December | 2020         | \$ 39,735,123        |
|          | <b>Total</b> | <b>\$133,432,085</b> |

**Outstanding Loan Balances:**

Barclays Credit Facility: \$0.00

**Customer Delinquency:**

As of Jan 4, 2021

30 - 60 Days: \$6,495,132

60 - 90 Days: \$3,626,310

90 - 120 Days: \$2,367,062

120+ Days: \$12,396,340

More recent data has not yet been provided by PG&E and billing vendor on the date this report was generated



## Staff Report Item 11

**TO:** East Bay Community Energy Executive Committee

**FROM:** Howard Chang, COO

**SUBJECT:** Updated Financial Reserve Policy

**DATE:** January 20, 2021

---

### **Recommendation**

Adopt a Resolution to: (i) approve an updated Financial Reserve Policy to simplify the current reserve waterfall and bucket system into a single reserve, and (ii) preserve the fiscal year 2020-21 reserve target equal to the current reserve levels.

### **Background and Discussion**

On June 20, 2018, EBCE's Board adopted Resolution No. R2018-26, approving a Financial Reserve Policy, No. P-2018-10 (the "2018 Reserve Policy"). The 2018 Reserve Policy provided for the establishment of four separate reserve funds (an operating/credit reserve, a rate stabilization reserve, a collateral reserve, and a local development reserve) and a waterfall methodology for allocating surplus revenues to these reserve funds.

The following table summarizes the target amount and the maximum and minimum annual contribution for each reserve, as set forth in the 2018 Reserve Policy.

|                          | Target                        | Max Annual Contribution | Min Annual Contribution |
|--------------------------|-------------------------------|-------------------------|-------------------------|
| Operating/Credit Reserve | 6 months of Operating Expense | 10% of revenues         | 5% of revenues          |
| Rate Stabilization       | 1.5% of Revenues              | 1.5% of revenues        | 0.5% of revenues        |
| Collateral               | 10% of Energy Expense         | 2% of revenues          | 0.5% of revenues        |
| Local Development        | 10% of Revenues               | 2.5% of revenues        | 1% of revenues          |
| <b>Total</b>             |                               | <b>16% of revenues</b>  | <b>7.0% of revenues</b> |

At the outset of EBCE's operations, it was important to establish these separate funds to safeguard cash reserves for identified purposes. The waterfall and earmarking of these reserves instilled a level of control and financial prudence.

After 2.5 years of serving customers, EBCE has established a strong balance sheet and a significantly improved cash position and reserves. The following table shows the current target amount and balance of each reserve fund:

| Reserve Fund       | Target               | Current Balance     | % of Target |
|--------------------|----------------------|---------------------|-------------|
| Operating/Credit   | \$197,783,500        | \$73,205,659        | 37%         |
| Rate Stabilization | \$6,950,722          | \$4,253,167         | 61%         |
| Collateral         | \$37,347,742         | \$4,253,167         | 11%         |
| Local Development  | \$46,338,148         | \$8,506,334         | 18%         |
| <b>Total</b>       | <b>\$288,420,112</b> | <b>\$90,218,327</b> | <b>31%</b>  |

EBCE staff surveyed five other community choice energy agencies regarding their reserve policies. Each surveyed agency reported only one single reserve fund. The following table shows the reserve target (i.e., the amount to be maintained in the reserve relative to the operating expenses) for each agency:

| CCA                                | # of Reserve Buckets | Target Reserve Range |        |     | Current Cash/Reserves | Estimated % ReserveHeld /Expenses |
|------------------------------------|----------------------|----------------------|--------|-----|-----------------------|-----------------------------------|
|                                    |                      | Min                  | Target | Max |                       |                                   |
| MCE - Marin Clean Energy           | 1                    |                      | 60%    |     | ~\$150MM              | 88%                               |
| PCE - Peninsula Clean Energy       | 1                    |                      | 50%    |     | ~\$135MM              | 75%                               |
| SVCE - Silicon Valley Clean Energy | 1                    | 25%                  | 50%    | 75% | ~\$160MM              | 70%                               |
| CCCE - Central Coast Comm. Energy  | 1                    | 30%                  | 50%    | 75% | ~\$120MM              | 45%                               |
| CPA - Clean Power Alliance         | 1                    | 30%                  | 50%    | 60% | ~\$60MM               | 10%                               |

Note: Based on publicly available information and internal estimates

Staff evaluated whether EBCE should update its reserve policy, to provide for one single reserve fund (instead of the four separate reserves currently required under the 2018 Reserve Policy).

The annual allocation process will be greatly simplified by having a single reserve fund. The administration of the reserve will be more efficient. Furthermore, as EBCE continues to



conduct business with creditors and looks to potentially obtain credit ratings from one or more rating agencies, a single reserve fund will make it easier for the counterparties and credit agencies to perform their due diligence and credit review. In turn, it may help EBCE with an easier process to achieve the desired business terms and credit ratings.

Some of the underlying rationales for maintaining four separate reserve funds have also become outdated. For example, because EBCE has obtained a letter of credit, a separate collateral reserve is no longer critical. In addition, the Board adopted a resolution on September 15, 2020, approving the establishment of a Budget Stabilization Fund pursuant to GASB 62 -- making it less necessary to maintain a separate rate stabilization reserve per the 2018 Reserve Policy.

Staff has concluded that the maintenance of one single reserve is more suitable for EBCE at this juncture. This reserve will be available for use for broad purposes, including but not limited to local development fund, at the Board's direction.

Staff further recommends that the Board establish a reserve target for each fiscal year based on a percentage of the operating expense budgeted for that fiscal year. Generally, the target should be 50%, but can range between 25% and 75%.

The table below shows the various reserve amounts, based on 25%, 50% and 75% of the budgeted fiscal year 2020-21 operating expenses and current reserve level.

| <b>Target</b>    | <b>FY 2020-21 Reserve Amount based on Budgeted Operating Expenses</b> | <b>Current Combined Reserve Balance</b> | <b>% of Target</b> |
|------------------|---|---|--------------------|
| <b>50%</b>       | \$197,783,500   | \$90,218,327                            | 46%                |
| <b>Min (25%)</b> | \$98,891,750  |   |                    |
| <b>Max (75%)</b> | \$296,675,250   |   |                    |

By adopting the Resolution, the Board will: (i) approve an updated Reserve Policy that provides for a single reserve as described above, and (ii) preserve the fiscal year 2020-21 reserve target equal to the current reserve amount.

**Attachments**

- A. Resolution
- B. Exhibit A to Resolution -- Updated Financial Reserve Policy
- C. 2018 Reserve Policy (for reference)

**RESOLUTION NO. R-2021 -**  
**A RESOLUTION OF THE BOARD OF DIRECTORS**  
**OF THE EAST BAY COMMUNITY ENERGY AUTHORITY**

**WHEREAS** The East Bay Community Energy Authority (“EBCE”) was formed as a community choice aggregation agency (“CCA”) on December 1, 2016, under the Joint Exercise of Power Act, California Government Code sections 6500 *et seq.*, to study, promote, develop, conduct, operate, and manage energy-related climate change programs in all of the member jurisdictions; and current members of EBCE include the County of Alameda and the cities of Albany, Berkeley, Dublin, Emeryville, Fremont, Hayward, Livermore, Piedmont, Oakland, San Leandro, Union City, Newark, Pleasanton, and Tracy;

**WHEREAS**, on June 20, 2018, EBCE’s Board of Director (the “Board”) adopted Resolution 2018-26 to establish policy P-2018-10 establishing the EBCE Financial Reserve Policy (the “2018 Reserve Policy”);

**WHEREAS**, the 2018 Reserve Policy provided for the establishment of four separate reserve funds for identified purposes (an operating/credit reserve, a rate stabilization reserve, a collateral reserve, and a local development reserve);

**WHEREAS**, the allocation and earmarking for the four reserves pursuant to the 2018 Reserve Policy instilled financial safeguards and essential controls in light EBCE’s start-up status at the time that the 2018 Reserve Policy was adopted;

**WHEREAS**, after a review of current circumstances (including that EBCE now has a strong balance sheet and a significantly improved cash position), an updated Financial Reserve Policy (the “Updated Reserve Policy”) has been prepared and is attached hereto as Exhibit A;

**WHEREAS**, under the Updated Reserve Policy, EBCE will maintain one single reserve (instead of the four separate reserves previously required by the 2018 Policy);

**WHEREAS**, the Updated Reserve Policy will supersede the 2018 Reserve Policy;

**NOW, THEREFORE, THE BOARD OF DIRECTORS OF THE EAST BAY COMMUNITY ENERGY AUTHORITY DOES HEREBY RESOLVE AS FOLLOWS:**

Section 1. The above recitals, and each of them, are true and correct and are a substantive part of this Resolution.

Section 2. The Updated Reserve Policy, as set forth in Exhibit A, is hereby approved and adopted, and shall supersede the 2018 Reserve Policy as the reserve policy of EBCE.

Section 3. As soon as practicable after adoption of this Resolution, the Chief Operating Officer is authorized and directed to take such action as necessary or

appropriate to implement the Updated Reserve Policy -- including the conversion of the four separate reserves into a new single reserve fund (the "New Reserve").

Section 4. For the current Fiscal Year 2020-21, the Target Percentage (as defined in the Updated Reserve Policy) shall be consistent with the sum to be transferred from the four prior reserve funds to the New Reserve, which will become the beginning balance of the New Reserve.

Section 5. The officers of EBCE are hereby authorized and directed, jointly and severally, to do any and all things to effectuate the purposes of this Resolution and to implement the Updated Reserve Policy, and any such actions previously taken by such officers are hereby ratified and confirmed.

ADOPTED AND APPROVED this 20th day of January, 2021.

---

Dan Kalb, Chair

ATTEST:

---

Stephanie Cabrera, Clerk of the Board

**EXHIBIT A**

Updated Reserve Policy  
(attached)



## **EAST BAY COMMUNITY ENERGY FINANCIAL RESERVE POLICY** (Effective as of January 20, 2021, per Resolution No. [REDACTED])

### Purpose

EBCE's reserve policy (this "Policy") is established to provide a suitable cash balance to be held to meet target levels of annual operating expenses. This Policy will be maintained as described in the Guidelines to provide for the following objectives:

- Maintain long-term EBCE financial independence and rate stability,
- Meet EBCE strategic objectives,
- Secure favorable commercial terms with vendors and power providers,
- Support EBCE's pursuit of, and maintenance upon receiving, a credit rating,
- Provide a source of funds for unanticipated expenditures, and
- Make cash available for other operational needs as approved by the Board of Directors (the "Board").

### Guidelines

EBCE shall maintain a cash reserve (the "Reserve").

EBCE shall strive to maintain the dollar amount in the Reserve during any fiscal year to be equal to a percentage (the "Target Percentage") of the operating expenses projected for such fiscal year based on the relevant annual budget. The reserves shall be funded by available surplus revenues as determined by the most recent audited financial statements. If the Board does not take action to determine a new Target Percentage before the beginning of a fiscal year, then the Target Percentage from the prior fiscal year will continue to be the Target Percentage for the new fiscal year, until the Board decides to make any changes. The Board may change the Target Percentage at any time during the fiscal year.

Generally, starting in fiscal year 2021-22, the Target Percentage shall be 50%, but may range from 25% and 75%; provided that upon a finding of special circumstances by the Board, the Board may determine to use a Target Percentage outside of this range for any fiscal year (or other period of time).

In connection with its recommendations with respect to the Reserve and the Target Percentage, Staff will monitor EBCE's liquidity through the annual audited financial statements.



Finance Department  
1999 Harrison Street, Suite 800  
Oakland, CA 94612



1-510-650-7584  
1-833-699-EBCE (3223)



ap@ebce.org

### Spending Authority

Authority to spend from money in the Reserve must align with Board approved budgets or approved for special action by the Board.

### Board Discretion

The Board may, by resolution, modify or suspend any provision of this Policy for any duration at any time.

# East Bay Community Energy Board of Directors

## MINUTE ORDER

The following was action taken by the Board of Directors on June 20, 2018

Approved as Recommended  Other

Unanimous

- |                                     |  |                                  |                                     |                                      |
|-------------------------------------|--|----------------------------------|-------------------------------------|--------------------------------------|
| <input type="checkbox"/> Albany     | <input type="checkbox"/> Berkeley          | <input type="checkbox"/> Dublin  | <input type="checkbox"/> Emeryville | <input type="checkbox"/> Fremont     |
| <input type="checkbox"/> Hayward    | <input type="checkbox"/> Livermore         | <input type="checkbox"/> Oakland | <input type="checkbox"/> Piedmont   | <input type="checkbox"/> San Leandro |
| <input type="checkbox"/> Union City | <input type="checkbox"/> Alameda<br>County | - 12                             |                                     |                                      |

Vote Key: N=No; A=Abstain; X=Excused

Documents accompanying this matter:

Resolution(s) R-2018-26

Policy \_\_\_\_\_

Contract(s) \_\_\_\_\_

Item No. 16

Copies sent to:



I certify that the foregoing is a correct copy of a Minute Order adopted by the East Bay Community Energy Board of Directors.

ATTEST:

Clerk of the Board,  
East Bay Community Energy Board of Directors.

By:   
Stephanie Cabrera





**RESOLUTION NO. R-2018-26**

**A RESOLUTION OF THE BOARD OF DIRECTORS  
OF THE EAST BAY COMMUNITY ENERGY AUTHORITY ADOPTING  
A FINANCIAL RESERVE POLICY**

THE BOARD OF DIRECTORS OF THE EAST BAY COMMUNITY ENERGY AUTHORITY DOES HEREBY FIND, RESOLVE AND ORDER AS FOLLOWS:

Section 1. The East Bay Community Energy Authority ("EBCE") was formed on December 1, 2016, under the Joint Exercise of Power Act, California Government Code sections 6500 *et seq.*, among the County of Alameda, and the Cities of Albany, Berkeley, Dublin, Emeryville, Fremont, Hayward, Livermore, Piedmont, Oakland, San Leandro, and Union City to study, promote, develop, conduct, operate, and manage energy and energy-related climate change programs in all of the member jurisdictions.

Section 2. On January 17, 2018, at a regularly scheduled meeting, the Board of Directors adopted a Risk Management Policy. This policy stated that certain risks could be managed by maintaining sufficient financial reserves.

Section 3. The Board of Directors hereby finds and declares that it is in EBCE's best interest to allocate sufficient funds to maintain an operating/credit reserve with a target balance of six months of operating expenses to be kept in unrestricted cash and short-term investments. Funds shall be collected and maintained consistent with the attached EBCE Financial Reserve Policy.

Section 4. The Board of Directors hereby finds and declares that it is in EBCE's best interest to allocate sufficient funds to maintain a rate stabilization reserve with a target balance of 1.5% in annual operating revenues kept in short-term investments. Funds for the rate stabilization reserve shall be collected and maintained consistent with the attached EBCE Financial Reserve Policy.

Section 5. The Board of Directors hereby finds and declares that it is in EBCE's best interest to allocate sufficient funds to maintain a collateral reserve with the target of 10% of annual energy-related expenses set aside in cash and short-term investments for use as collateral in energy purchases. This collateral reserve shall be collected and maintained consistent with the attached EBCE Financial Reserve Policy.

Section 6. The Board of Directors hereby finds and declares it is in EBCE's best interest to allocate sufficient funds to maintain a local developments reserve with the target of 10% of annual revenues set aside in cash and short-term investments for use as collateral in local energy purchases and support local development programs wherein EBCE can leverage the financial reserve funds to stimulate more local resources. This local development reserve shall be collected and maintained consistent with the attached East Bay community Financial Reserve Policy.

Section 7. Surplus revenues shall be allocated up to the minimum reserve contribution in each of the reserve categories in the following order: general operating/credit reserve, the rate stabilization reserve, the collateral reserve and the local developments reserve. After the first round of minimum contributions has been made, residual surplus revenues shall be allocated up to the maximum reserve contribution in the same order.

Section 8. The funding of these reserve funds shall be subject to the minimum thresholds outlined in descriptions of each of the reserve funds, but contributions above these levels can be made at the discretion of the Board of Directors.


Section 9. The Board of Directors hereby adopts policy number P-2018-5 attached hereto as Exhibit A.

Section 10. This resolution shall take effect immediately.

ADOPTED AND APPROVED this 20<sup>TH</sup> day of June, 2018.

  
\_\_\_\_\_  
Scott Haggerty, Chair

ATTEST:

  
\_\_\_\_\_  
Stephanie Cabrera, Clerk of the Board



## Staff Report Item 12

**TO:** East Bay Community Energy Board of Directors

**FROM:** Kelly Brezovec, Sr Manager of Account Services

**SUBJECT:** Extension of Temporary Revision to Terms and Conditions Section "Failure to Pay" and Temporary Suspension of Delinquent Accounts and Collections Policy

**DATE:** January 20, 2021

---

### Recommendation

Adopt a Resolution to extend the temporary suspension of certain Customer Terms and Conditions and Administrative Policies and extend the suspension of the "Failure to Pay" section of the Service Terms and Conditions of the Delinquent Accounts and Collections Policy for an additional 91 days until April 21, 2021.

### Background and Discussion

On March 18, 2020, the Board approved a resolution temporarily increasing the signing authority of the Chief Executive Officer for a period of 90 days to maintain operations during the COVID-19 pandemic, until June 16, 2020. The resolution also included the following:

Section 2. For a period of 90 days, the Board hereby authorizes the CEO to suspend the following customer terms and conditions and administrative policies:

- (a) Customer terms and conditions related to 'Failure to Pay' and
- (b) Delinquent Accounts and Collections Policy.

On June 17, 2020, the EBCE Board extended the suspension of the "Failure to Pay Section" of the Service Terms and Conditions of the Delinquent Accounts and Collections Policy for an additional 90 days, through September 14, 2020.

On October 21, 2020, the Board again extended the suspension of the “Failure to Pay Section” of the Service Terms and Conditions of the Delinquent Accounts and Collections Policy for an additional 91 days, through January 20, 2021.

PG&E has suspended service disconnections for non-payment for all residential and small business customers until further notice. Staff proposes that EBCE extend the suspension period for our own collections and “failure to pay” activities for an additional 91 days, through the board meeting on April 21, 2021. Unless the suspension is further extended by the Board, the approved EBCE policies regarding a failure to pay and delinquent account and collections would again become effective on April 22, 2021.

Staff expects to have an update on the state of this policy in April based on the California Public Utilities Commission Resolution M-4842, dated April 16, 2020, Emergency Authorization and Order Directing Utilities to Implement Emergency Customer Protections to Support California Customers During the COVID-19 Pandemic. Resolution M-4842 extended customer protections through April 16, 2021, with an option to extend as needed.

### **Financial Impacts**

The financial impact is minimal given the limited pool of customers who would be eligible for return to PG&E and for collections.

### **Attachments**

- A. Resolution of the Board of Directors of the East Bay Community Energy Authority to Extend the Temporary Suspension of Certain Customer Terms and Conditions and Administrative Policies for an additional 91 days until April 21, 2021
- B. P-2018-4 Delinquent Accounts and Collections Policy

**RESOLUTION NO. R-2021 -**

**A RESOLUTION OF THE BOARD OF DIRECTORS OF THE EAST BAY COMMUNITY ENERGY AUTHORITY TO EXTEND THE TEMPORARY SUSPENSION OF CERTAIN CUSTOMER TERMS AND CONDITIONS AND ADMINISTRATIVE POLICIES FOR AN ADDITIONAL NINETY-ONE (91) DAYS UNTIL APRIL 21, 2021**

**WHEREAS** The East Bay Community Energy Authority (“EBCE”) was formed as a community choice aggregation agency (“CCA”) on December 1, 2016, Under the Joint Exercise of Power Act, California Government Code sections 6500 *et seq.*, among the County of Alameda, and the Cities of Albany, Berkeley, Dublin, Emeryville, Fremont, Hayward, Livermore, Piedmont, Oakland, San Leandro, and Union City to study, promote, develop, conduct, operate, and manage energy-related climate change programs in all of the member jurisdictions. The cities of Newark and Pleasanton, located in Alameda County, along with the City of Tracy, located in San Joaquin County, were added as members of EBCE and parties to the JPA in March of 2020.

**WHEREAS**, in December 2019, an outbreak of respiratory illness due to a novel coronavirus (a disease now known as COVID-19), spread around the world, impacting more than 75 countries, including the United States; and **WHEREAS**, since the federal Centers for Disease Control and Prevention (“CDC”) confirmed the first possible case of community spread of COVID-19 in the United States on February 26, 2020, there has been a significant escalation of United States domestic cases and deaths from COVID-19; and

**WHEREAS**, on March 4, 2020, Gavin Newsom, Governor of the State of California, proclaimed a state of emergency to exist in California due to the spread of COVID-19; and

**WHEREAS**, on March 13, 2020, the President of the United States declared a national state of emergency due to COVID-19; and

**WHEREAS**, as of October 1, 2020, the California Department of Public Health reported over 835,000 cases and over 16,000 fatalities in the state; and

**WHEREAS**, as of December 24, 2020, the California Department of Public Health reported that statewide Intensive Care Unity capacity is only 1.1 percent, the state has reported over 2 million COVID-19 cases and 23,000 fatalities; and,

**WHEREAS**, many EBCE customers continue to face ongoing economic hardships as fall out the COVID-19 global health pandemic; and

**WHEREAS**, on March 18, 2020, the Board of Directors resolved to temporarily suspend, for a period of 90 days, certain customer terms and conditions and administrative policies associated with collections and customer payments; and

**WHEREAS**, on June 17, 2020, the Board of Directors resolved to extend, for an additional 90-day period, certain customer terms and conditions and administrative policies associated with collections and customer payments; and

**WHEREAS**, on October 21, 2020, the Board of Directors resolved to temporarily suspend, for a period of 91 days, certain customer terms and conditions and administrative policies associated with collections and customer payments; and

**WHEREAS**, it is understood that PG&E will be suspending disconnection services until further notice; and

**WHEREAS**, the California Public Utilities Commission has extended emergency customer protections through April 16, 2021, with an option to extend; and

**WHEREAS**, EBCE desires to further extend the temporary suspension of certain customer terms and conditions and administrative policies associated with collections and customer payments.

**NOW, THEREFORE, THE BOARD OF DIRECTORS OF THE EAST BAY COMMUNITY ENERGY AUTHORITY DOES HEREBY RESOLVE AS FOLLOWS:**

Section 1. For a period of 91 days, through April 21, 2021, the Board hereby authorizes the CEO to suspend the following customer terms and conditions and administrative policies:

- (a) Customer terms and conditions related to 'Failure to Pay' and
- (b) Delinquent Accounts and Collections Policy.

Section 2. Unless extended by the Board, this Resolution shall expire and be of no further force or effect on April 22, 2021, at which point the approved terms and policy shall resume to be effective.

**ADOPTED AND APPROVED this 20th day of January 2021.**

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Dan Kalb, Chair

ATTEST:

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Stephanie Cabrera, Clerk of Board



**POLICY NO. 2018 - 4**  
**Delinquent Accounts and**  
**Collections**

**Agenda: February 7, 2018**  
**Item No.: 7**  
**Resolution: No Resolution**  
**associated with policy**

**Subject:** Delinquent Accounts and Collections Policy

**Policies:**

Delinquent Accounts:

Pursuant to Electric Rules 8 and 11, Pacific Gas & Electric (PG&E) uses the following process to determine past due accounts and the necessary action:

| Residential Accounts     |  | Non-Residential Accounts |  |
|--------------------------|--|--------------------------|--|
| Day 1 - Issuance of Bill | Customer Receives Bill                 | Day 1 - Issuance of Bill | Customer Receives Bill                 |
| Day 22                   | Past Due                               | Day 18                   | Past Due                               |
| Day 27 - 33              | 15 Day Notice on Next Bill             | Day 21                   | 7 Day Notice Delivered                 |
| Day 41-47                | 48 Hour Notice via Mail                | Day 29                   | 24 Hour Phone Call or In Person Notice |
| Day 45 - 51              | 24 Hour Phone Call or In Person Notice | Day 32                   | Account is Eligible for Disconnection  |
| Day 50-56                | Account is Eligible for Disconnection  |                          |  |

Aging Accounts:

All EBCE accounts, whether Residential or Non-Residential, identified in the month aging accounts receivable report, as provided by PG&E, with outstanding balances over 90 days or more are eligible to be returned to PG&E.

EBCE Residential customer accounts exceeding \$250 in charges overdue for more than 90 days will be sent a late payment notification by EBCE. The customer will be provided 60 days to pay or make payment arrangements. If payment in full is not received within 60 days from the date of notification, or the terms of an activated payment arrangement are not fulfilled, the EBCE customer account may be closed and returned to PG&E bundled generation service on the next account meter read date. Residential customers returned to PG&E will be charged the applicable EBCE opt-out fee.

EBCE Non-Residential customer accounts exceeding \$500 in aggregate in unpaid charges for 60 days or more will be sent a late payment notification by EBCE. The customer will be provided 30 days to pay or make payment arrangements. If payment in full is not received within 30 days of the date of notification, or the terms of an activated payment arrangement are not fulfilled, the EBCE customer account may be closed and returned to PG&E bundled generation service on the next account meter read date. Non-residential customers returned to PG&E will be charged the applicable EBCE opt-out fee.

Collections:

Closed East Bay Community Energy accounts with overdue amounts greater than \$100 may be referred to a collection agency. Amounts \$100 or less may be written off. PG&E may close customer accounts before payment delinquencies bring them to the attention of EBCE operations. When PG&E closes customer accounts, these accounts are also closed in the EBCE program. In these cases, the thresholds outlined in the preceding paragraphs apply in either referring closed accounts to collections or writing off balances.





### Staff Report Item 13

**TO:** East Bay Community Energy Board of Directors

**FROM:** JP Ross, Vice President Local Development, Innovation and Electrification

**SUBJECT:** Local Development Budget Update (Informational Item)

**DATE:** January 20, 2021

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#### **Recommendation**

Receive update on Local Development Activities.

#### **Background and Discussion**

On June 17, 2020 the Board approved the Local Development budget of \$6.34M proposed by Staff. The following report describes the Local Development activities and initiatives that are currently in process and planned for the remainder of FY'21 and into FY'22. Individual program budgets are inclusive of funds from FY'20 and FY'21 as there are programs that cross fiscal years.

#### **Budget Overview**

The following budget summary is inclusive of the approved FY'20 \$6.84M and FY'21 \$6.34 budgets. The Spent/Committed column indicates budget areas where invoices have either been paid or program funds are committed and in contract. The Planned column indicates areas where the Local Development team has planned activities that have not yet been committed.

| January '21 Local Development Committed to Date (\$000) |                   |                  |
|---|-------------------|------------------|
| Program Areas   | Spent/Committed   | Planned          |
| Demand Response   | (\$195)           | (\$100)          |
| Energy Efficiency                                       | (\$840)           |                  |
| Building Electrification                                | (\$1,482)         | (\$190)          |
| Transportation Electrification                          | (\$5,519)         | (\$1,161)        |
| Collaborative Procurement                               | (\$885)           | (\$893)          |
| Community Investment Fund                               | (\$240)           |                  |
| Sponsorships/Events                                     | (\$65)            |                  |
| Capital Set Aside                                       | (\$1,200)         |                  |
| COVID-19 Relief Fund                                    | (\$1,250)         |                  |
| <b>Sub-Total LDBP Operating Budget</b>                  | <b>(\$11,676)</b> | <b>(\$2,344)</b> |
| <b>Non Operational Revenue</b>                          |                   |                  |
| BAAQMD Grant  | \$150             |                  |
| Grants and LCFS Credits                                 | \$750             |                  |
| <b>LDBP Operating Budget</b>                            | <b>(\$13,120)</b> |                  |
| <b>Additional Local Development Spending</b>            |                   |                  |
| Local Development Staffing Costs                        | (\$860)           |                  |

Figure 1: Local development budget FY20 & FY21

### Local Program Benefits Evaluation

The Local Development Business Plan (LDBP) outlined a set of Performance Metrics for EBCE. Staff is currently working on a Metrics Initiative with the Community Advisory Committee to evaluate the LDBP metrics and confirm their relevance and EBCE’s ability to accurately capture them. Benefits will be measured using both modeled and empirical data.

| Category                          | Performance Metric (Units)   |
|-----------------------------------|--|
| Direct Annual Jobs Created        | Full-time Equivalents (FTE's)  |
| Labor Wage Impacts                | Direct Job Wages (\$'s/hour)   |
| Fiscal Impacts                    | Costs (\$'s spent), Cost Savings (\$'s saved), Surplus Revenue (\$'s/year) |
| Customer Cost Savings             | \$'s saved (Total and by Customer Class)                                   |
| Local Energy Generation           | GWh's Generated per Year   |
| GHG Emission Reductions           | Metric Tons of CO2e (MTCO2e) reduced, GHG Intensity (MTCO2e/MWh)           |
| Criteria Air Pollution Reductions | Metric Tons (MT) of Criteria Pollutants reduced                            |

Figure 2: Overview of Performance Metrics for estimating and assessing LDBP impacts using the tools and frameworks developed for the LDBP.

### Figure 2: LDBP Local Benefits

Benefits will be modeled using the Scenario Analysis Tool that was delivered with the LDBP. This model allows staff to evaluate local benefits of different programs. The

Scenario Analysis tool is an IMPLAN based model that uses local economic and environmental assumptions to estimate benefits including local job creation, local wages, greenhouse gas (GHG) and air quality emissions reductions that are difficult to measure directly through available data sources.

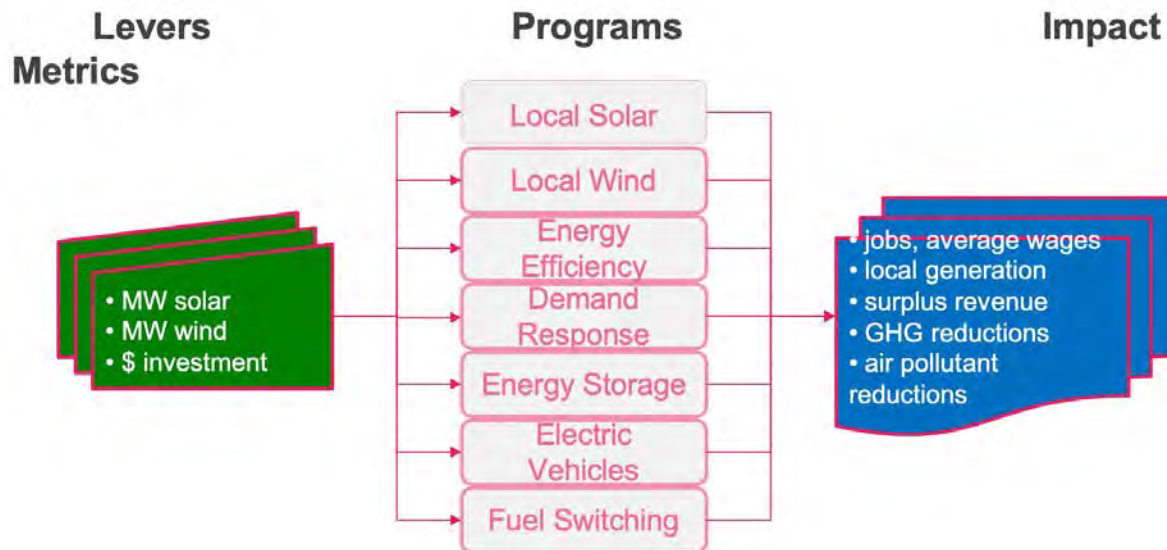


Figure 3: Scenario Analysis tool inputs and outputs

Staff is currently modifying the Scenario Analysis tool to evaluate the current portfolio of approved Programs. Once that is completed staff will report back to the Board on the results.

Additional metrics related to specific customers and customer types will also be captured and measured through EBCE's new customer relationship management (CRM), Salesforce. The CRM will allow EBCE to record program activity and benefits to individual customers and accounts, as well as track the performance of program enrollments. This is particularly important as we work to deliver programs and benefits to CARE customers, low income and disadvantaged communities and while ensuring that renters are also participating in our programs.

# INITIAL SALESFORCE METRICS

| Programs                       | Measures                       | Customer Attributes                                   |
|--------------------------------|--------------------------------|---|
| Resilient Home                 | kW Solar                       | CARE/Medical Baseline                                 |
| Critical Facility S+S          | kW/kWh Storage                 | DAC/LI Census tract                                   |
| Heat Pump Water Heaters        | #/type of Appliances           | Single Family / Multi-Family / Commercial / Municipal |
| EE: Low-Income P4P             | EE measures                    | Owner/Renter  |
| EE: Commercial P4P             | Expected kWh savings           | Customer Satisfaction                                 |
| EE: Residential P4P            | Measured savings               |   |
| Connected Communities          | Customer bill savings          |   |
| Solar Program & DAC-GT / CS-GT | Enrollment / Installation date |   |

Figure 4: Program participation metrics to be tracked in Salesforce

Salesforce CRM has tools available out of the box that will allow staff to track program enrollment and participation rates. We want to make sure that our program adoption targets are being met so that community benefits are achieved.

- Allow single view of program enrollments and tracking to budgets
- Customizable for program specific metrics
  - DAC/LI/CARE enrollment
  - Installations to date
  - Projected/Measured Energy savings

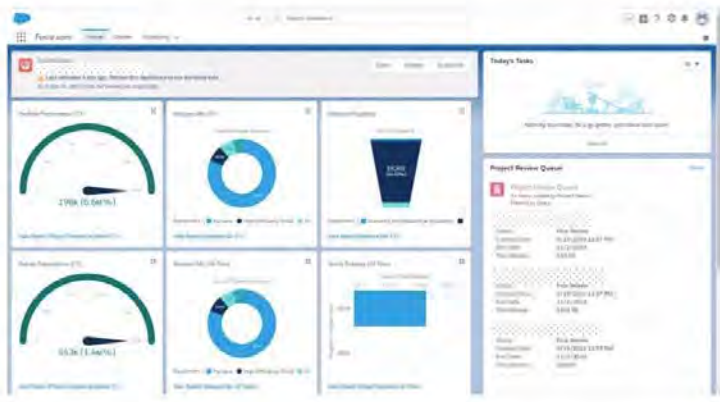


Figure 5: Sample Salesforce reporting dashboard

## New Communities

The Programs team looks forward to collaborating with our new City partners to evaluate how best to enroll new community in EBCE Programs. The addition of new communities offers a great opportunity to enroll customers in current programs like Resilient Home, Energy Efficiency pilots and Heat Pump Water heater incentive. There are also great opportunities to pursue medium and heavy duty goods movement throughout existing and new communities.

## **Staffing**

- Budget: \$860k

The Local Development team now includes four (4) full time staff and one Climate Corp fellow. In fall of 2020, EBCE welcomed a fellow via the Climate Corps program, Noah Cordoba, who has been focusing on Building Electrification and Energy Efficiency. Staffing costs do not come from the Local Development budget (with the exception of the Climate Corps fellow, who has been funded from the Building Electrification budget line item); the staffing budget is included herein as a line item for informational purposes.

## **Local Development Leveraging**

Local Development programs are able to leverage external sources of both public and private investment in Alameda County creating immediate local economic benefits and jobs. The California Electric Vehicle Incentive Program (CALeVIP) will add \$14.5 million in state funded incentives for the development of electric vehicle (EV) charging infrastructure in Alameda County in 2021. This public investment will be complemented by private capital from developers as well. For example, CALeVIP incentives from other programs are currently covering 57% of the total cost of EV charging infrastructure, meaning that private capital is covering the remaining 43%.

EBCE is also the sole co-funding partner to the CEC for the 2021 Alameda County CALeVIP program. The Board approved co-funding budget over the next 4 years for EV charging incentives is currently \$16 million. EBCE will allocate \$3 million in Year 1 for CALeVIP. The remaining budget will be allocated to a standalone EBCE incentive program for EV charging infrastructure that will launch in early 2022. It is anticipated that CALeVIP incentive funding will be over-subscribed quickly when the program launches in 2021, which is on a first-come-first-serve basis. A standalone EBCE incentive program will enable flexibility in program design including setting incentive levels to ensure ongoing and sustained private capital investment in EBCE's service area. This is critical to ensuring publicly accessible charging infrastructure is rapidly deployed to meet the states new mandate established in September 2020 through Executive Order (EO) N-79-20. EO N-79-20 requires that 100% of in-state sales of new passenger cars and trucks are zero-emission by 2035 - a target which would achieve more than a 35% reduction in GHG emissions and an 80% improvement in oxides of nitrogen emissions from cars statewide. This increased demand for charging infrastructure will further enhance the return on EBCE's \$16 million investment in incentive programming.

Heat pump water heaters have a similar return. EBCE is providing a \$1,000 incentive which will also leverage a \$1,000 BayREN incentive as well as customer investment to deliver a 400% return.

The Resilient Home program which is delivering solar and battery energy storage systems to residential customers, has an even larger return. This stems from the fact that most of the investment comes from end customers and federal tax credits. In



addition, the program leverages the procurement value of Load Modification for Resource Adequacy, reducing the spend from the Local Development budget.

Local Development investments across four programs, CALeVIP, Heat Pump Water Heaters, Energy Efficiency and Resilient Home will result in approximately \$140 million in investment in Alameda County and the City of Tracy over the next 4 years from a \$20M investment by EBCE, a 7X return.

The incoming Biden administration has a strong climate policy and had proposed \$2T for climate and clean energy initiatives. EBCE will continue to monitor opportunities to pursue state and federal funding opportunities that will increase local development initiatives.

In addition to Local Development programs, EBCE has also invested in local utility scale renewable projects like the Summit Wind project and the Oakland Clean Energy Initiative (OCEI). The Summit Wind project is 57MW of new electricity generation and OCEI is 47MW of battery energy storage. Each project will result in local investment (over \$180 million) and jobs in Alameda County, much of which will be delivered in early years for construction of the projects.

## **Local Development Programs**

### **Energy Efficiency**

#### **Developing Cost Effective Energy Efficiency Opportunities**

**Budget \$725,000**

**Timeframe: In-Process**

The pay-for-performance pilots are now all launched and have been enrolling customers. A brief update on the status of the three pilots is below.

**Low-income peak management pilot:** EBCE contracted with OhmConnect and the Rising Sun Center for Opportunity in August of this year. Using the Recurve analytics dashboard to facilitate customer targeting, EBCE launched an email campaign to inform CARE customers of the free program. The customer cohort was split into two groups; one was offered the Rising Sun energy efficiency service, and the other was offered the OhmConnect peak management program. Customers who participated in the Rising Sun program were vetted for potential benefit from the OhmConnect platform, and were offered a free smart thermostat for enrolling with OhmConnect. Customers who enrolled directly in OhmConnect were offered free automated control devices (for example, a wifi-enabled plug which goes between the electrical outlet and an appliance and can respond to signals to shed load during times when the electrical grid is overtaxed.) Those customers who connected their utility account with the OhmConnect platform, enabling participation in automated peak management events, were additionally offered a one-time \$10 bill credit on their EBCE bill. Results of the outreach are presented in the table below. EBCE staff are now working on developing the measurement strategy to understand the impacts of

the program, and will be looking at the impact in energy usage between the Rising Sun versus OhmConnect programs as well as the difference from the customers who participated in both the Rising Sun and OhmConnect program versus those who only participated in one; EBCE will be working with Recurve to perform this analysis.

| Treatment Group         | Customers Contacted | Customers Enrolled in the Program | Customers Connected Accounts | Conversion Rate |
|-------------------------|---------------------|-----------------------------------|------------------------------|-----------------|
| Rising Sun              | 6,678               | 57                                | N/A (reported below)         | >0.1%           |
| OhmConnect              | 12,005              | 244                               | 154                          | 1.3%            |
| Rising Sun + OhmConnect | N/A                 | 22                                | 18                           | N/A             |

Figure 6: Low-Income P4P Customer Contacts and Enrollment

Residential Peak Management Pilot: EBCE contracted with CLEAResult in September of 2020 to implement the residential pay for performance program. This program offers customers who are receiving energy efficiency services through the Bay Area Regional Energy Network (BayREN) program the opportunity to receive additional incentives if they can reduce their energy consumption further during the summer peak. The program will also leverage the Recurve dashboard to market the opportunity to a targeted customer group - specifically, the top 50% of summer peak contributors. The program will be enrolling projects between now and April and will measure impacts over the summer peak period.

Commercial Flexible Demand Marketplace: EBCE is jointly implementing this program with MCE. This program allows energy efficiency vendors to serve as aggregators and be paid on a portfolio of projects that deliver measured reductions. EBCE has contracted with Recurve to administer this program by enrolling aggregators and helping shape their customer offerings. Aggregators will be paid on the cost effective, measured energy reductions achieved across a portfolio of projects with high incentives available for those reductions that occur during peak periods. Projects are eligible to be enrolled until June 2021 and incentives will be paid to aggregators 14 months later when a full year of savings can be measured. Currently, five aggregators are enrolled in the program with more being evaluated.

Energy Efficiency Strategy Development

Budget \$110,000

Timeframe: In-Process

In September of 2020, EBCE contracted with Frontier Energy and KW Engineering to support development of a CPUC funded EBCE energy efficiency portfolio. As a first step our Climate Corp Fellow Noah Cordoba has utilized the EBCE data and analytics

platform to understand more about EBCE's energy consumers through the development of a market characterization report. Through looking at energy consumption trends, building vintage, demographic information, and existing energy efficiency programs and services, EBCE will identify areas of opportunity for new energy efficiency programs that EBCE could offer customers. This market characterization report will be posted on EBCE's website and available to the community to assist in further understanding of EBCE's service area. Building on this market characterization report, EBCE plans to move into program ideation and energy efficiency portfolio development over the next several months. Staff plan to bring an update to the Citizens Advisory Committee in February and to the Board of Directors in March or April 2021.

### **Building Electrification**

#### **Reach Code Initiative**

**Budget \$300k**

**Timeframe: In-Process**

EBCE has made good progress encouraging local jurisdictions to adopt Reach Codes, codes that go further than the existing State of California standards for energy efficiency in buildings (Title 24.) EBCE has been supporting cities that pursue reach codes that encourage the installation of EV infrastructure and discourage natural gas in new construction, offering technical assistance for completing these Reach Codes and offering a \$10,000 award for any City that brings a Reach Code ordinance to their governing board.

To date, the Cities of Berkeley, Oakland, Hayward, Albany, and Piedmont have brought reach codes to their council for consideration, and the city councils of Hayward, Berkeley, and Oakland have approved these ordinances. The cities of Piedmont, and Albany are continuing to work on their reach code proposals, while the Cities of Emeryville and Fremont plan to move forward with bringing their reach codes to council in 2021. Moving forward, EBCE will be closing the program to new cities and transitioning to a supportive role to facilitate local planning departments in implementing these reach codes.

#### **Municipal Electrification Support**

**Budget: \$100k**

**Timeframe: Q1 2021**

EBCE staff have received a number of inquiries from our member agencies as they seek to electrify their municipal building stock. These inquiries primarily include technical assistance to evaluate potential technologies or specific design issues and requests for funding to help get projects over the line. In response to this need, EBCE staff has been developing a program that will allow our member agencies to apply for support on their municipal electrification projects. Staff envisions offering financial assistance up to \$10,000 to complete these projects and technical assistance to support building electrification.



### Heat Pump Hot Water Heater Incentive Program

Budget \$550,000

Timeframe: Launched June 1, 2020

EBCE is participating in a regional mid-stream incentive program, offering a \$1,000 incentive for the installation of heat pump water heaters. The program officially launched in June of 2020, with the first incentives processed in August. So far 11 heat pumps have been installed in EBCE service area this year.

Staff has been working with Stopwaste, the administrator of this program, to understand why there has been slow uptake. The issues seem to be two-fold; on the one hand, there are not enough high volume contractors participating in the program; on the other hand, those high volume contractors have expressed that they would be more interested if they received more inquiries from customers looking to install this technology. EBCE will market this program directly to customers in Q1 of this year by leveraging the Recurve dashboard to identify customers who are likely to benefit most (specifically, customers with a high summer natural gas load and those who have solar panels.) As heat pump water heaters are not currently a good fit for emergency replacement, marketing materials will emphasize the need to plan ahead to transition your water heating to electric; this should accommodate the backlog of work for participating contractors and increase inquiries to high volume contractors, expanding the pool of workforce available to install these new technologies. This initial market development work is particularly important to ensure the EBCE service area is prepared to take advantage of the millions of dollars in rebates for high efficiency electric appliances expected to be available towards the end of 2021.

### Induction Cooking Campaign

Budget \$360,000

Timeframe: Q1 2021

Electrification is key to responding to the climate crisis and moving away from burning natural gas in buildings. People are very attached to gas cooking and have a strong aversion to electric ranges, based on previous experience with traditional electric coil stove tops that are slow to respond and difficult to control. This emotional attachment is evident with the legal challenge to the City of Berkeley natural gas ban, which is being led by the California Restaurant Association.

EBCE has developed a two-pronged approach targeting both consumer awareness and increasing exposure to the technology among local chefs. For the former, EBCE is working to supply member agencies with induction cooking kits for use in outreach and to lend to customers in their service area for hands on use. This program is launching soon with customer participation expected to be limited in some areas due to concerns for COVID-19 transmission. EBCE is also seeking relationships with local restaurant supply stores to offer discounted prices on induction technology to EBCE customers.

To capture the chef community and support electrification goals of member agencies, EBCE is developing an induction rebate program to promote gas-to-electric

conversions in commercial and municipal kitchens, including commissary kitchens, which typically have high chef throughput. We are exploring ways to leverage financing opportunities to make this offering more accessible to interested applicants lacking capital necessary to participate.

Underpinning all of these efforts are the creation of three videos featuring prominent bay area chefs cooking with, and discussing the benefits of, induction technology. The first video, featuring chef Reem Assil and aimed at a consumer audience, will be released as an exclusive with Sunset magazine in the January / February issue of this year, which will include a feature on all-electric kitchens. The second video features chef Nite Yun and will demonstrate cooking on an induction wok. The third video, planned to be filmed in early 2021, will likely feature chef Hanif Sadr and will address the flexibility of induction cooking for a chef who cooks in many different places, rather than exclusively at a brick and mortar.

Building Electrification Consumer Awareness Campaign: The Switch is On!

Budget: N/A (leveraging existing media contracts)

Timeframe: Q4 2020-Q2 2021

EBCE, along with several CCAs, municipal utilities, and investor-owned utilities, is participating in a consumer awareness campaign related to high efficiency electric appliances. These appliances are much more efficient than the fossil gas alternatives and can be powered on clean, renewable energy. However, many of these appliances currently represent less than 1% of total installed appliances in the state, indicating the need for a significant increase in consumer awareness. To address this, the Building Decarbonization Coalition launched the Switch is On campaign. EBCE co-funded the development of creative assets in Q2 of fiscal year 2019-2020, and is now setting aside a portion of November, December, and January ad placements to participate in this campaign. The campaign features a variety of advertising mediums intended to promote curiosity around electric appliances and drive customers to the Switch is On website for more information. The website includes educational materials around building electrification, including why someone should consider electrifying, appliance options, and searchable databases for locating financial incentives and qualified contractors. EBCE launched this campaign in late November / early December with digital and print ads distributed through the Sound of Hope (chinese language advertising) and the Bay Area News Group. In January, EBCE will be launching a more robust campaign to coincide with similar efforts across the bay area, and will be featuring Switch is On media assets in digital, print, and potentially video and radio formats as well as social media posts and posts to Nextdoor.

| Vendor                  | Content        | Results  |
|-------------------------|----------------|--|
| BANG                    | Switch is On   | 6 print ads<br>160,000 impressions<br>156 Clicks |
| Sound of Hope (Chinese) | Switch is On   | 116,100 impressions<br>1,069 clicks              |
| Facebook                | Resilient Home | 132,089 impressions<br>1,017 clicks              |

Figure 7: Switch is On campaign impressions

**Transportation Electrification:**  
Municipal Fleet Electrification  
Budget \$400k  
Timeframe: In-Process

EBCE continues to provide ongoing technical assistance to six (6) member communities (Albany, Alameda County, Berkeley, Dublin, Hayward, Oakland) to complete rapid fleet electrification assessments and plans. The goal of this project is to enable each community to have a plan on how to electrify their municipal fleets by 2030, and to approve policies in 2021 that would set them on path to achieving their goal.

The City of Berkeley’s plan was completed in 2020 and shared with their City Council. Albany’s project is currently on hold due to COVID-19 delays. Dublin’s scope of work is progressing as is Alameda Counties. The City of Oakland’s project kicked off and will ramp up in 2021 once their fleet operations team has provided new vehicle telematics data which will inform their assessment. The City of Hayward’s project will kick off in 2021 as well.

This work also connects to the charging infrastructure incentive programs noted above. EBCE’s collaboration with the California Energy Commission (CEC) to bring a major EV charging infrastructure program to Alameda County in 2021. Helping member communities understand where they need charging infrastructure to support municipal fleet electrification will enable them to more easily access these incentive dollars should EBCE’s CALeVIP project be approved (see CALeVIP description below).

Fleet electrification assessments and plans for EBCE’s remaining member communities are needed and will require additional budget approval in the next fiscal year.

California Energy Commission Electric Vehicle Incentive Program (CALeVIP)  
Budget \$14.5M for incentives (over the next 4 years) and \$1.5M from FY20 budget for  
EBCE owned charging infrastructure assets  
Timeframe: Quarter 4 2021 launch; planning in-process

The CEC has selected Alameda County as one of four statewide 2021 CALeVIP programs. Based on the state's budget availability for 2021 the CEC's investment in the Alameda County CALeVIP project will be \$14.5 million in Year 1. This is less than the previous estimate of \$15M-\$33M, yet is significant given state budget constraints due to the impact of the COVID-19 pandemic.

The CEC's investment will be paired with investment from EBCE who as the lead co-funding project partner has committed to providing \$14.5M (over 4 years) for EV charging infrastructure incentives. This will amplify the impact of CALeVIP in our service area by providing robust financial incentives for EV charging infrastructure to meet California's mandate of 5 million ZEVs on roadways by 2030 (with 80,000 in Alameda County), 250,000 chargers by 2025 and EO N-79-20 mandate which requires that 100% of in-state sales of new passenger cars and trucks are zero-emission by 2035.

CALeVIP requires that 25% of the overall program budget is allocated to incentives in disadvantaged and/or low-income communities. Eligible incentive applicants include but are not limited to retail site hosts, workplaces, fleets, faith-based organizations, local governments, hospitals and more. Through CALeVIP an "adder" is available for both Level 2 and DC Fast Charging projects in these areas.

The Local Development team wanted to ensure that greater investment was being made in DC Fast Charging infrastructure that would meet the needs of renters in Alameda County generally. To do so the team mapped multi-unit dwellings (5+ units) to identify "hotspots" or areas with high concentrations of renters. This data was overlaid with the geographic boundaries of CalEnviroScreen 3.0 disadvantaged communities, AB 1550 low-income census tract designation, and AB 617 communities. Interstates in EBCE's service area were also mapped along with existing charging infrastructure to demonstrate the significant gap public charging accessibility that exists in these areas.

This analysis resulted in approval by the CEC to allocate CALeVIP incentive dollars for DC Fast Charging infrastructure in these areas. That is, when industry applicants apply for CALeVIP incentives their project must be within proximity to the multi-unit dwelling hotspots. Directing DC Fast Charging incentives through CALeVIP to meet the needs of residents who do not own their homes and commuters traveling through Alameda County (including fleets and rideshare drivers) will support increased EV adoption to achieve the state's new mandates. In turn, this will reduce priority criteria air pollutants, improving human health outcomes for all residents, especially those in our most vulnerable communities located along interstate corridors.

In addition to the multi-unit dwelling hotspot/DC Fast Charging analysis, the Local Development team also mapped affordable multi-unit dwellings throughout EBCE's service area. This was to demonstrate to the CEC that a CALeVIP adder for Level 2 projects in multi-unit dwellings located in disadvantage and/or low-income areas is limiting for our affordable multi-unit dwelling providers. This is because these property owners and managers serve the same residential audience whether the development is in a disadvantaged and/or low-income area or outside of it. In turn, EBCE argued these stakeholders should have equal access to this adder across their portfolio of multi-unit dwellings. This analysis also resulted in approval by the CEC. The Local Development team plans to present this and the multi-unit dwelling hotspot analysis to the Board this spring.

EBCE will continue to work with the CEC, and their CALeVIP administrator the Center for Sustainable Energy to finalize project components and agreements the remainder of the 2021 calendar year to ensure a streamlined program launch.

Streamlined EV Charging Infrastructure Permitting - AB 1236 Compliance  
Budget \$0 - Staff Time  
Timeframe: Completed

On January 1, 2016 AB 1236 went into effect, requiring every city and county to adopt an ordinance (by September 30, 2017) that created an expedited, streamlined permitting process for EV charging infrastructure. It also required creation of a checklist of requirements consistent with the legislature's goals and intent of AB 1236 to be posted on a city's permitting website. In California today, 82% of local governments are not in compliance with AB 1236 which in turn is slowing deployment of charging infrastructure.

Per the CEC, all new CALeVIP projects starting calendar year 2021 will require full AB 1236 compliance for EV charging infrastructure incentive funds to be distributed. In turn, EBCE provided technical assistance to its members, and the City of Alameda, to help each jurisdiction become compliant. The Local Development team has worked with City staff to ensure compliance by the end of 2020. This goal will be achieved by the end of the current fiscal year with one member community working to post their required streamlined permitting checklist to their website. This work is reflected on the Governor's office's [EV Charging Station Permit Streamlining Map](#) which shows near full compliance in Alameda County as compared to the rest of the state.

Publicly Accessible Charging Investment  
Budget \$1.5M  
Timeframe: In-process

EBCE has been in discussion with municipal partners who have interest in hosting EBCE owned DC Fast and/or Level 2 chargers. Due to COVID-19 delays, coordination with potential project site hosts was delayed but has ramped up in 2021 with a focus on DC Fast Charge hub development at two municipal parking garages located in AB 617

designated communities including West Oakland and East Oakland/San Leandro. The Local Development team is also leveraging its data analysis and mapping tool to identify additional potential sites for future project development in preparation for new stimulus funding coming from the state and federal government.

Local Development staff continue to coordinate with the City of Piedmont to deploy charging infrastructure leveraging Transportation for Clean Air funds (TFCA) through the Alameda County Transportation Commission. The scope of this project had included 3-4 pilot Level 2 chargers on streetlights (e.g., curbside charging), and 1-2 publicly accessible DC Fast Charger located in Piedmont's Community Hall parking lot. The City of Piedmont currently has no publicly available charging infrastructure despite its proximity to the busy retail area of Grand Lake. Additionally, within 1.5 miles of Piedmont's Community Hall there are more than 100 multi-unit dwellings (5+ units) in the Grand Lake/Lakeshore area. Deploying publicly available charging infrastructure near where renters live will enable greater EV adoption by all drivers, and not just those with access at home.

The pilot project was presented to the Piedmont Parks Commission on July 1, 2020, who unanimously approved recommending the City Council also support the project. Local Development staff had planned to issue a competitive solicitation for services that support implementation of the pilot project Fall 2020. However, the project was delayed by PG&E analysis which determined that although there was interest in piloting this approach in their service area, that streetlight mounted Level 2 charging is infeasible at this time due to technical engineering and approved CPUC tariff constraints.

In turn, EBCE and the City of Piedmont have redesigned the project scope to deploy four curbside DC Fast Chargers. The Alameda County Transportation Commission is aware and supportive of the revised project scope. Local Development staff is in the process of bringing on a technical consultant to assist with project design drawings necessary for EBCE's ongoing coordination with PG&E's Service Planning team which will further refine project layout requirements and enable EBCE to issue an RFP for vendor services to install the infrastructure. EBCE will then seek project approval by Piedmont's City Council and EBCE's Board.

The Local Development team anticipates the revised project scope will not exceed \$350,000. EBCE will use Local Development Reserve Funds to help develop this project and then recover those funds through both Low Carbon Fuel Standard (LCFS) credits and revenue generated from the chargers. EBCE will leverage \$120,000 of TFCA funding awarded for this project.

Finally, EBCE has completed a scope of work that has resulted in development of an economic pro forma that will inform organizational investment in an expanded network of publicly accessible DC Fast Chargers throughout our service area. Varying geographical locations and use cases were considered including but not limited to locating charging hubs near multi-unit dwelling "hotspots", and within convenient

proximity to interstate on/off ramps and retail. The Berkeley based technical consulting firm Olivine is supporting this scope and will deliver the final project report to EBCE by the end of February 2021.

#### Medium and Heavy-duty Vehicle Electrification

Budget \$300k

Timeframe: In-process

EBCE has kicked off its scope of work with CALSTART, an industry leading nonprofit organization with offices in Berkeley, to analyze the medium and heavy-duty (M/HD) goods movement ecosystem in our service area. This collaborative effort will result in extensive data analysis that will enable EBCE to engage targeted stakeholders (e.g., fleets/fleet users) in technical assistance that aims to make the transition to zero emission trucks and vans simple and cost effective. The goal of the pilot project will be the start of rapid scaling of Class 3-6 vehicle electrification, establishing EBCE's service area as a first mover market in California by 2030. In Quarter 4 of 2020 the Local Development team also pursued grant funding through the CEC (in partnership with CALSTART) to develop a Zero Emission M/HD Goods Movement Blueprint for our service area, and is currently awaiting CEC feedback. EBCE and CALSTART will continue to evaluate additional funding opportunities that will result from pending state and federal stimulus investments.

Through this scope school buses in EBCE's service area will also be assessed and CALSTART will help the Local Development team develop an engagement strategy for implementation at a later date (e.g., COVID-19 delays). In addition to the M/HD fleets noted above, EBCE will reconvene with its transit agency partners to identify collaborative opportunities that support their requirements under the state's Innovative Clean Transit regulation.

#### Vehicle Grid Integration (VGI) Budget \$0 - Staff Time

Timeframe: Complete

Between August 2019 and June 2020 EBCE's Local Development team engaged as an active member of the statewide joint agency VGI Working Group. The Working Group was made up of diverse representatives including the joint agencies, IOUs, CCAs (e.g., EBCE, PCE), EV manufacturers, battery manufacturers, charging network providers, advocacy and research groups, industry associations, and ratepayer interest groups. VGI means any method of altering the time, charging level or location at which grid-connected EVs charge or discharge, in a manner that optimizes EV interaction with the electrical grid and provides net benefits to ratepayers by doing any of the following: a) increasing electric grid asset utilization; b) avoiding otherwise necessary distribution infrastructure upgrades; c) integrating renewable energy resources; d) reducing the cost of electricity supply; and e) offering reliability services.

To help realize these goals the California Independent System Operator, CEC, California Air Resources Board, and the CPUC jointly created the VGI Working Group

to address VGI use cases that could provide value near term and determine how that value could be captured. The VGI Working Group was also asked to address what policies needed to be changed or adopted to allow additional VGI and vehicle to grid (V2G) use cases to be deployed in the future.

What emerged from this effort was over 300 VGI use cases that could provide value by 2022. These use cases address BGI across a range of sectors including residential, commercial, rideshare and fleets. The use cases also address a variety of applications, approaches to control charging and/or discharging, and types of charging. Across all use cases, light, medium and heavy-duty vehicles were considered.

The Working Group built off its successful use case development to create 92 individual policy recommendations that could be implemented near term (2020-2022), medium-term (2023-2025) and long-term (2026-2030). These recommendations were separated into the following 11 categories in the [Final Report](#), which are now being considered by the joint agencies, IOUs, CCAs and others for development.

| #  | Category   |
|----|--|
| 1  | Reform retail rates  |
| 2  | Develop and fund government and LSE customer programs, incentives, and DER procurements              |
| 3  | Design wholesale market rules and access   |
| 4  | Understand and transform VGI markets by funding and launching data programs, studies and task forces |
| 5  | Accelerate use of EVs for bi-directional non-grid-export power and PSPS resiliency and backup        |
| 6  | Develop EV bi-directional grid-export power including interconnection rules                          |
| 7  | Fund and launch demonstrations and other activities to accelerate and validate commercialization     |
| 8  | Develop, approve, and support adoption of technical standards not related to interconnection         |
| 9  | Fund and launch market education & coordination  |
| 10 | Enhance coordination and consistency between agencies and state goals                                |
| 11 | Conduct other non-VGI-specific programs and activities to increase EV adoption                       |

EBCE has continued to engage in all VGI related regulatory initiatives to ensure CCAs are represented in future decision-making processes. This includes convening fellow CCAs statewide in submitting joint comments on VGI regulatory proceedings, and coordinating next step activities in collaboration with fellow CCAs associated with new CPUC VGI reporting requirements starting in 2022. The Local Development team is also working internally to identify actions EBCE may want to develop and implement near term.

CPUC DRIVE OIR Proceeding: Transportation Electrification Framework (TEF)  
Budget \$0 - Staff Time  
Timeframe: In-process

Local Development staff continue to lead coordination of a group of Northern California CCAs to engage in this critical CPUC proceeding. Through this effort, the CPUC is developing the framework for 10-year Investor Owned Utility (IOU) transportation electrification plans that would be implemented with ratepayer dollars. The Joint CCAs have worked together to submit comments on the various



sections of the TEF and have stated that the IOUs should not be the only administrators of these funds. The Joint CCAs intend to work through this proceeding to gain approval for CCAs to also become administrators of transportation electrification funding, and implementers of pilot projects. This important collaborative effort is anticipated to be ongoing for the next 1-2 years.

Low Carbon Fuel Standard Credits: Residential

Budget \$0 - Staff Time

Timeframe: In-process

Under the AB 32 Scoping Plan, CARB identified the Low Carbon Fuel Standard (LCFS) as one early action to reduce California's GHG emissions. The LCFS is designed to decrease the carbon intensity of transportation fuel and provide an increasing range of low-carbon and renewable alternatives (e.g., electricity), which reduce petroleum dependency and achieve air quality benefits. For using electricity as a transportation fuel, credits can be generated and claimed by various stakeholders including CCAs.

Within the LCFS regulation CCAs should be able to claim what's known as the *incremental value* of residential EV charging LCFS credits. In doing so CCAs would gain valuable LCFS credit revenue that could be reinvested into ongoing transportation electrification programs. However, the current regulation only allows for an Electrical Distribution Utility (e.g., IOU) to claim the incremental value of these credits without submitting actual metered data for a residential EV charging event. This is despite the fact that an individual residential customer may not be an IOU electricity customer (e.g., CCA customer). As currently written, CCAs are only able to gain access to the LCFS credits by submitting metered data associated with EV charging events. That means that CCAs must invest in deploying single family residential charging infrastructure if they want to claim these credits. This in turn is cost prohibitive and keeps CCAs from accessing the incremental values of these credits.

As a result, EBCE and a group of northern California CCAs have continued to work to change the current regulation so that it allows equitable access to the incremental value of these credits without metered data.

EBCE hoped CARB would reevaluate its regulation by fall 2020 and enable CCAs to claim the nonmetered, incremental credits for the residential customers we serve. This evaluation is still ongoing. Should CARB adopt the new language proposed by the CCAs, EBCE would use the same formula the EDUs currently use to estimate electricity consumption for the incremental credit calculations and begin to book and claim these credits in 2021.

U.S. EPA Land Revitalization Grant - Alameda County Brownfields Redevelopment to EV Charging Infrastructure

Budget \$30,000 - EPA funding goes directly to EPA technical assistance contractor (ICF); EBCE staff time \$0

Timeframe: Complete

Alameda County's interstates experience a disproportionate amount of regional congestion, with one of the highest volumes of medium and heavy-duty truck traffic in California due to its designated freight corridors and through county commuter vehicle miles traveled. Neighboring communities along these corridors are particularly exposed to higher levels of criteria air pollutants and have increased incidences of health impacts compared to those in the Bay Area, California and the United States. Many of these neighborhoods are designated as environmental justice and/or disadvantaged communities. In addition to meeting state EV goals, these communities stand to benefit from addressing air quality induced health disparities.

In 2020 the Local Development team applied for federal technical assistance from the U.S. EPA to determine the market potential to support redevelopment of the dozens of brownfields in Alameda County into DC Fast Charging hubs. EPA received dozens of applications across the U.S. and awarded four projects including EBCEs.

Deployment of these DC Fast Charging hubs would help achieve the goal of increasing publicly accessible charging infrastructure, brownfields infill reuse, reducing air pollutants and GHG emissions from the transportation and goods movement sector, and reducing legacy toxic exposure from brownfields to nearby neighborhoods.

EBCE worked with the U.S. EPA team to identify 2-3 brownfields along I-880 and determine the feasibility of redeveloping these properties into DC Fast Charging hubs to support two primary use cases: 1) commuters, including rideshare drivers and 2) light and/or medium-duty commercial fleet vehicles. U.S. EPA site selection and prioritization includes the following considerations:

- a. Site size requirements
- b. Property ownership
- c. Electric system suitability
- d. Other site-specific and location considerations:
  - Traffic volume and flow patterns
  - Neighborhood attributes (industrial, commercial, safety, convenient to residential/commercial/freeway on-off ramps, near amenities, etc.)
  - Status of environmental assessment and/or cleanup timeframe and costs

Through this technical assistance EBCE better understands the economics of potentially redeveloping these sites for the proposed use cases. U.S. EPA's technical consultant has delivered the draft Final Report which Local Development staff is currently reviewing and editing. Local Development staff were also able to leverage this project in a larger U.S. EPA Brownfields Assessment grant application (submitted Fall 2020), which if awarded would identify brownfield opportunities throughout EBCE's service area. EBCE is awaiting feedback from U.S. EPA on this funding opportunity.

CEC's Advisory Committee for the Clean Transportation Program Investment Plan  
Budget \$0 - Staff Time  
Timeframe: In-process

Local Development staff was appointed to the CEC's Advisory Committee for the Clean Transportation Program Investment Plan. This Advisory Committee provides advice and guidance to the CEC, and serves as a forum to consult on matters relative to developing the Clean Transportation Program Investment Plan. The Advisory Committee is composed of 34 members representing a wide range of interests in clean transportation and energy issues. EBCE is the first load serving entity and first CCA in the state to be appointed to the Advisory Committee.

#### Transportation Electrification Partnership

Budget \$0 - Staff Time

Timeframe: In-process

EBCE is the first northern California member of the statewide Transportation Electrification Partnership (TEP). The TEP is an unprecedented partnership among public and private stakeholders to accelerate transportation electrification and zero emissions goods movement in California. EBCE's membership in the TEP allows the Local Development team to make connections with southern California stakeholders who also have operations in our service area, and to take best practices from the Los Angeles area and apply them in the East Bay.

In 2020, the Local Development team assisted in development of a \$150 billion TEP federal stimulus proposal that urged Congress to make unprecedented investments in the nation's transportation infrastructure in direct response to the economic and health crisis caused by the COVID-19 pandemic. The proposal, submitted to Congressional leaders in June, calls for zero emissions vehicle manufacturing and innovation, infrastructure deployment, public and active transit, job training, high-quality workforce standards, and support for related startups and small businesses.

The TEP proposal found that with an investment of \$150 billion in stimulus 2.3 million jobs would be created across the U.S. in the transportation electrification sector, with 1.4 million of those jobs expected to build out charging infrastructure alone. The TEP has learned that many of the recommendations in the stimulus proposal are now under consideration by the new administration.

The TEP membership has also developed a proposal for development of a statewide EV Authority that would be tasked with coordinating the numerous transportation and goods movement electrification efforts underway by state agencies and investor owned utilities. The Local Development team also contributed to this proposal and continues to engage with the TEP to ensure our service area benefits these and other potential developments.

#### Electric Carshare Pilot at Multi-Unit Affordable Housing

Budget \$40k

Timeframe: Planned

The Local Development team continues to collaborate with on-demand electric car share provider Envoy to co-fund deployment of charging infrastructure at multiple EAH affordable multi-unit dwelling properties. Envoy's car share program enables residents who struggle to find reliable transportation an affordable, zero emission mobility option. Envoy was awarded a grant from the CEC to develop projects in the Bay Area. However, the EAH sites in Alameda County exceeded the grants allowable per project spending limit. EBCE is leveraging the CEC's investment and providing gap funding to Envoy in the form of an additional grant to enable development of these affordable MUD projects. Our investment will establish new collaborative relationships with EAH and Envoy while providing EBCE with valuable insight on deployment of charging infrastructure in existing MUDs and charging utilization by electric car share users.

Due to COVID-19 delays project implementation is ongoing. The Local Development team will continue to monitor the project's progress throughout the first half of 2021.

### **Resilience:**

EBCE is engaging in a variety of efforts to support enhanced community resilience in the face of increased Pacific Gas and Electric (PG&E) public safety power shutoffs (PSPS) events, power grid blackouts and the ongoing threat of a major disaster (e.g., earthquake) in the San Francisco Bay Area. We are committed to investing resources that increase deployment of solar and/or battery energy storage systems (BES) to enable residents, businesses and our local government partners to retain essential power supply during a grid outage. EBCE efforts have been prioritized to focus on solutions for critical municipal facilities and our most vulnerable customers including low-income residents and disadvantaged communities (DAC), and those with electricity dependent medical conditions.

Through the initiatives described below, EBCE is addressing customer identification, outreach, technical assistance and providing procurement pathways that reduce the cost and complexity of BES systems. In turn, EBCE is in a unique position to promote other incentives like the State of California's Self-Generation Incentive Program (SGIP) to maximize participation and minimize customer costs. With this funding our outreach efforts are amplified, enabling EBCE to reach our most vulnerable customers and the municipal and commercial organizations/businesses that serve them.

These resilience initiatives and programs are utilizing budgets from both the Collaborative Procurement and Enhanced NEM areas of the Local Development Business Plan budget. EBCE is using its purchasing power to reduce costs and providing innovative ongoing incentives to increase customer adoption of solar and/or BES systems.

Critical Public Facilities Resilience  
Budget \$300k (BAAQMD Grant Funded)  
Timeframe: In-Process

EBCE is working through a Bay Area Air Quality Management District Climate Protection grant and has identified critical municipal facilities designated to serve the community in time of emergency/grid outage. This site identification was conducted in collaboration with EBCE's local government partners, and EBCE has completed a modeling effort that sized these resilience systems.

In 2020, EBCE and PCE issued a joint Request for Information to gain industry insight on potential procurement pathways that could be led by the CCAs on behalf of our local government partners. The results of the RFI were assessed by the CCAs. Local Development staff is now developing a procurement pathway that will enable EBCE to deploy these projects at scale, reducing the cost and complexity of project development. EBCE is actively meeting with our local government partners regarding procurement next steps and will provide an overview of the project to the Board before the end of the fiscal year.

#### Resilient Home

Budget estimated incremental cost of RA~\$300k/yr will start FY'21-FY'31)

Timeframe: In-Process

EBCE launched [Resilient Home](#) in August 2020 with Sunrun to deliver enhanced resilience to single family homeowners and multi-family residential customers. The program also reduces EBCE's peak demand and Resource Adequacy obligation through Load Modification. EBCE has been co-marketing with Sunrun to encourage customers to participate. Sunrun is contracted to deliver 5MW of Load Modification, resulting in over 1,000 solar and BES systems over the next 2 years. EBCE is requiring at least 20% of the installations be for low-income residents, medical baseline customers, and residents located in DACs. However, Sunrun and EBCE are striving to engage a much higher level of vulnerable community members in the program. Resilient Home is also delivering jobs and workforce development opportunities for Alameda County residents. EBCE is coordinating with Sunrun and local workforce development organizations like Rising Sun Energy Center to develop local hiring and apprenticeship commitments to ensure jobs are created equitably for our community.

EBCE has been reaching out to customers via email and social media channels, and held a series of online workshops throughout fall 2020. Since its August 2020 launch, over 1,000 EBCE customers have registered for the Resilient Home program to learn if a solar + BES system is a good fit for their home. There are currently 137 solar + BES systems sales and 6 completed installations. This includes 12 low income customers that experienced multiple PSPS events over the last 2 years. EBCE is ramping up engagement of affordable multifamily property owners with Sunrun's team and is planning overall program outreach activities for 2021.

CEC coordination to develop Load Modification  
Budget \$10k - Staff time  
Timeframe: In-Process

EBCE has been working with the California Energy Commission to develop an approach that maximizes the value of Behind the Meter (BTM) solar + storage systems to meet EBCE's Resource Adequacy (RA) needs. The current options for BTM RA do not appropriately value the flexibility and scalability behind the meter solar and storage resources. EBCE's approach relies on building a portfolio of BTM assets that can be dispatched during our peak demand hours and built into EBCE's annual load forecast. By reducing our peak forecast we reduce EBCE's annual Resource Adequacy requirement.

In April of 2020 EBCE submitted a portfolio of 100kW of residential solar + storage load modification. The CEC has since confirmed that EBCE received the full value of this load reduction in the 2021 peak demand and Resource Adequacy requirement. EBCE has authored a white paper that describes the process and will be releasing the white paper this quarter.

EBCE has written a white paper on why Load Modification is valuable for the development of BTM solar and storage resilience and will be publishing the paper this quarter.

Medical Baseline Resilience Program  
Budget \$500k  
Timeframe: In-Process

In total 10,000 EBCE customers are on a PG&E Medical Baseline rate, which indicates they require special notification by the IOU when power shut offs may occur. More than 1,000 of EBCE's 50,000 accounts affected by PSPS events have been Medical Baseline customers. However, this total may not accurately capture all households with individuals that rely on electricity-dependent medical equipment as registration in PG&E's Medical Baseline program is not comprehensive.

EBCE's Board of Directors approved a Resolution authorizing \$500,000 in funding to develop the Program for customers with electricity dependent medical equipment. The approved funding was intended to support completion of two primary activities in 2020.

*Comprehensive Plan:* Collaborate with local public health and emergency management agencies, private sector medical providers, and a technical consultant to:

1. Determine appropriate pathways for identifying and conducting outreach to medical baseline and electricity dependent ("MB/ED") residents.
2. Record and map all MB/ED residents in Alameda County.

3. For residents in Tier 3 or Tier 2 HFTDs and/or households that experienced PSPS shut-offs, document individual MB/ED equipment needs, equipment electricity load, emergency preparedness solutions in place, and unique site conditions.
4. Scope technology readiness and cost, pair solutions with individual needs.
5. Where in-home solutions are not feasible, scope alternative risk mitigation plan with partner stakeholders.
6. Present findings, lessons learned and Comprehensive Plan on how and cost to scale solutions through an incentive program for mobile and stationary BES systems to EBCE Board.

*Pilot Project:* EBCE will partner with a major healthcare provider to identify the highest-risk electricity dependent patients (e.g., children) in the nine county Bay Area. EBCE will work with fellow CCAs who provide electrical service to these households, and the private sector, to co-fund and deploy solar + storage systems in advance of potential 2020 PPS events. The goal of this pilot is to 1) deliver resilience solutions to high-risk children, 2) establish a standard operating procedure with medical institutions for conducting outreach and providing resilience solutions to vulnerable customers.

Due to COVID-19 impacts, Alameda County staff coordinating with EBCE on the comprehensive plan development had to shift their focus to supporting community response efforts. In turn, some aspects of this scope of work have been delayed. EBCE and its project consultant have made progress on tasks 2,4, 5 and 6 in an effort to keep the project on track. The Pilot Project is on hold until further notice.

EBCE will reallocate the Pilot Project budget (\$250,000) to develop a pilot incentive program for mobile BES solutions offered to Medical Baseline customers in 2021. In February, Local Development staff will return to the Board to provide an informational presentation on this item.

### Connected Communities

Budget \$180k

Timeframe: In-Process

EBCE has several zip codes with a large proportion of customers either living without power, or under threat of losing power. Eleven zip codes in EBCE's service area have average disconnection rates ranging from 10% to 15%, compared to PG&E's rate of 5.4%. In addition to low FERA enrollment overall in northern California, there is evidence of CARE under-enrollment in these zip codes: Close to 50% of the population lives below twice the Federal Poverty Level, but on average just over 30% are enrolled in CARE. Although EBCE never disconnects customers for non-payment (and since COVID has not sent customers back to PG&E for lack of payment), we are developing a program to identify the causes of disconnections and test programs to reduce disconnection rates. EBCE has developed a model to help predict which customers are at risk of disconnection and is partnering with UC Berkeley to develop and test interventions that can help customers pay bills and avoid being disconnected.

EBCE has held a series of focus groups in multiple languages with customers that have a history of late payments and disconnections to talk with them about the challenges they face paying their bills. These insights will help identify solutions to reduce non-payment and the risk of disconnection.

#### DAC Green Tariff (DAC-GT)/Community Solar Green Tariff (CS-GT)

Budget \$0- Paid by CPUC public purpose funds

Timeframe: In-Process

The CPUC has initiated a program to allow CCAs to develop community solar projects to deliver solar energy to CARE customers living in Disadvantaged Communities (DACs). EBCE has been allocated 6.78MW of solar that can be developed within EBCE territory and delivered to CARE customers living in DACs at a 20% discount to the already discounted (by 30%) CARE rates. EBCE will develop solar projects for this program and use enrollment in the additional discount as one of the tests to reduce disconnection rates in the Disconnections Program (above). In September 2020, EBCE filed the Advice Letter to the CPUC with the plan and budget for this program. The CPUC will issue a response to the Advice Letter in Q1/'21. In the interim EBCE prepare the solicitation and PPAs necessary to project development which will also need to be reviewed by the CPUC. Once these have been approved EBCE will release the solicitation and call for projects.

EBCE has since increased the amount of solar allocated to the program because a few Northern California CCAs were not interested in running these programs. EBCE's allocation for DAC-GT has increased to 5.72MW and CS-GT has increased to 1.56MW.

#### Community Investment Fund

##### Community Innovation Grants

Budget \$240k

Timeframe: Completion

In June of 2018 EBCE initiated the first Community Innovation Grant solicitation. The 2019 Community Innovation Grants were for non-profit and community-based organizations to develop projects designed to deliver energy-related social and environmental benefits to residents of Alameda County. Six community-based organizations were awarded \$40,000 to support local programs for a total of \$240k. Staff has been coordinating with the recipients and tracking progress. Three of the projects have been completed and the remaining 3 are expected to finish in March of 2021. Final reports are being prepared and will be uploaded to the EBCE website.

##### Fiscal Impact

Budget has been approved, there is no additional fiscal impact

##### Attachments

- A. LDBP Mid-Year update presentation

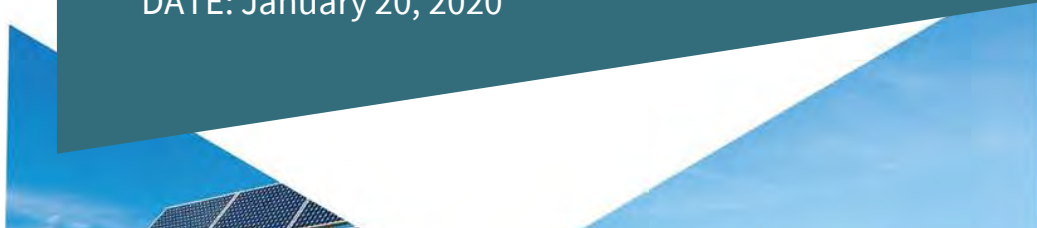




# LOCAL DEVELOPMENT UPDATE

PRESENTED BY: The Local Programs Team

DATE: January 20, 2020



# Local Development Spend (FY'20 + '21)

- Budget total is cumulative from \$6.84M FY'20 and \$6.34M FY'21 budgets
- Programs have commenced across all LDBP areas
- Local development provided \$1.4M for COVID response funding in 2020
- Additional investments in local utility scale projects like OCEI, Summit wind

| January '21 Local Development Committed to Date (\$000) |                   |                  |
|---|-------------------|------------------|
| Program Areas   | Spent/Committed   | Planned          |
| Demand Response   | (\$195)           | (\$100)          |
| Energy Efficiency                                       | (\$840)           |                  |
| Building Electrification                                | (\$1,482)         | (\$190)          |
| Transportation Electrification                          | (\$5,519)         | (\$1,161)        |
| Collaborative Procurement                               | (\$885)           | (\$768)          |
| Community Investment Fund                               | (\$240)           |                  |
| Sponsorships/Events                                     | (\$65)            |                  |
| Capital Set Aside                                       | (\$1,200)         |                  |
| COVID-19 Relief Fund                                    | (\$1,375)         |                  |
| <b>Sub-Total LDBP Operating Budget</b>                  | <b>(\$11,801)</b> | <b>(\$2,219)</b> |
| <b>Non Operational Revenue</b>                          |                   |                  |
| BAAQMD Grant  | \$150             |                  |
| Grants and LCFS Credits                                 | \$750             |                  |
| <b>LDBP Operating Budget</b>                            | <b>(\$13,120)</b> |                  |
| <b>Additional Local Development Spending</b>            |                   |                  |
| Local Development Staffing Costs                        | (\$860)           |                  |
| LDBP Reserve Funds - DC Fast Charging Pilot             |                   | (\$1,400)        |

# Local Development Leverage

Local Development programs and local Alameda County utility scale investments deliver stimulus and job creation to Alameda County

- Programs like EVIP, Heat Pump Water Heater incentives, the Resilience Program and P4P EE incentives leverage public and private capital to amplify EBCE program funding
- EBCE's \$20M program budget for the above 4 programs will deliver >\$160M in local investment over the next 4 years
- EBCEs local procurement in Summit Wind and OCEI will also deliver local stimulus and construction jobs
- Summit Wind and OCEI contracted value are over \$180M

# New Communities

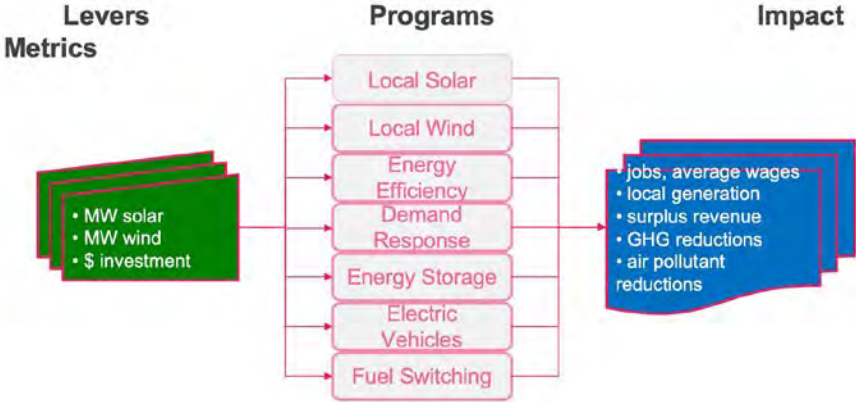
- Local programs offer good opportunity for messaging new community enrollments
- Coordination with City staff and EBCE Marketing team is critical to ensure clear messaging and avoid customer confusion
- New community customer data will soon be updated in EBCE systems
- Existing programs like Resilient Home, EE pilots, and Heat Pump Water Heater incentives will be made available
- Great opportunity for new programs like DAC-GT/CS-GT and transportation electrification - especially goods movement

# Measuring Local Benefits

- The LDBP outlined a set of benefits across environment, economic and social categories + a model to evaluate impacts
- The model allows EBCE to model benefits that are difficult to measure empirically
- Currently modifying the model to evaluate current approved programs
- Staff is coordinating with CAC on a Metrics Initiative

| Category                          | Performance Metric (Units)   |
|-----------------------------------|--|
| Direct Annual Jobs Created        | Full-time Equivalents (FTE's)  |
| Labor Wage Impacts                | Direct Job Wages (\$'s/hour)   |
| Fiscal Impacts                    | Costs (\$'s spent), Cost Savings (\$'s saved), Surplus Revenue (\$'s/year) |
| Customer Cost Savings             | \$'s saved (Total and by Customer Class)                                   |
| Local Energy Generation           | GWh's Generated per Year   |
| GHG Emission Reductions           | Metric Tons of CO2e (MTCO2e) reduced, GHG Intensity (MTCO2e/MWh)           |
| Criteria Air Pollution Reductions | Metric Tons (MT) of Criteria Pollutants reduced                            |

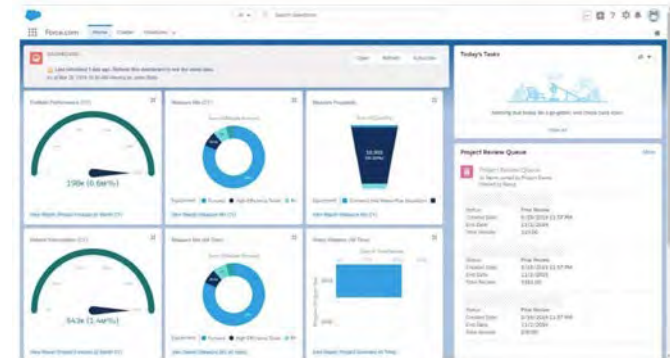
Figure 2: Overview of Performance Metrics for estimating and assessing LDBP impacts using the tools and frameworks developed for the LDBP.



# Salesforce Reporting

- New CRM will provide customer level tracking for program enrollments
- Will allow granular tracking of low income/DAC participation that are difficult to model
- Dashboards and reports will provide insights into enrollment rates

| Programs                       | Measures                       | Customer Attributes                                   |
|--------------------------------|--------------------------------|---|
| Resilient Home                 | kW Solar                       | CARE/Medical Baseline                                 |
| Critical Facility S+S          | kW/kWh Storage                 | DAC/LI Census tract                                   |
| Heat Pump Water Heaters        | #/type of Appliances           | Single Family / Multi-Family / Commercial / Municipal |
| EE: Low-Income P4P             | EE measures                    | Owner/Renter  |
| EE: Commercial P4P             | Expected kWh savings           | Customer Satisfaction                                 |
| EE: Residential P4P            | Measured savings               |   |
| Connected Communities          | Customer bill savings          |   |
| Solar Program & DAC-GT / CS-GT | Enrollment / Installation date |   |





# Connected Communities

Connected communities pilot will explore how to minimize arrears and the threat of disconnection in our most vulnerable customers

- EBCE has several zip codes with disconnection rates between 10%-15%, where customers are without power or under threat of losing power
- Have completed initial multi-language focus groups with CARE customers and customers in arrears to understand challenges in paying bills and potential solutions
- Will test interventions such as CARE enrollment, solar installation, discounted electricity through DAC, arrearage forgiveness through Arrearage Management Plan and payment education as mechanisms to aid in bill payment
- Partnering with UCB to study arrears and use randomized studies to identify impacts of interventions and solutions

# DAC/GT and CS/GT Program

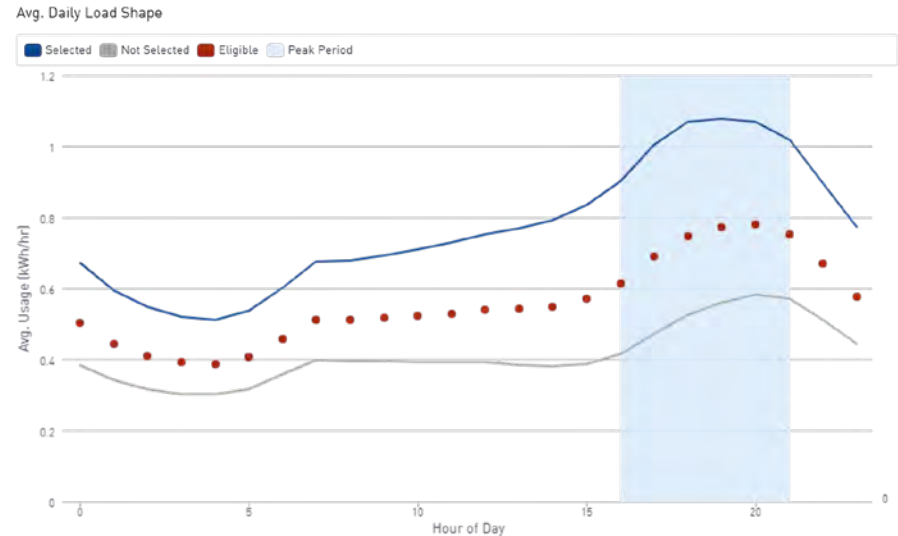
EBCE has been allocated 7.28MW of solar capacity through the CPUC Disadvantaged Community Green Tariff (DAC/GT) and Community Solar Green Tariff (CS/GT) program to deliver solar electricity to CARE customers living in DACs

- Advice letter filed in September 2020
- Allow EBCE to provide a 20% discount to CARE rates to ~2,750 CARE customers living in Disadvantaged Communities
- Will issue a solicitation to develop local solar after CPUC approval of advice letter, planned for end of March '21
- Tracy and Newark CARE customers in DACs will be eligible to participate (no DACs in Pleasanton)

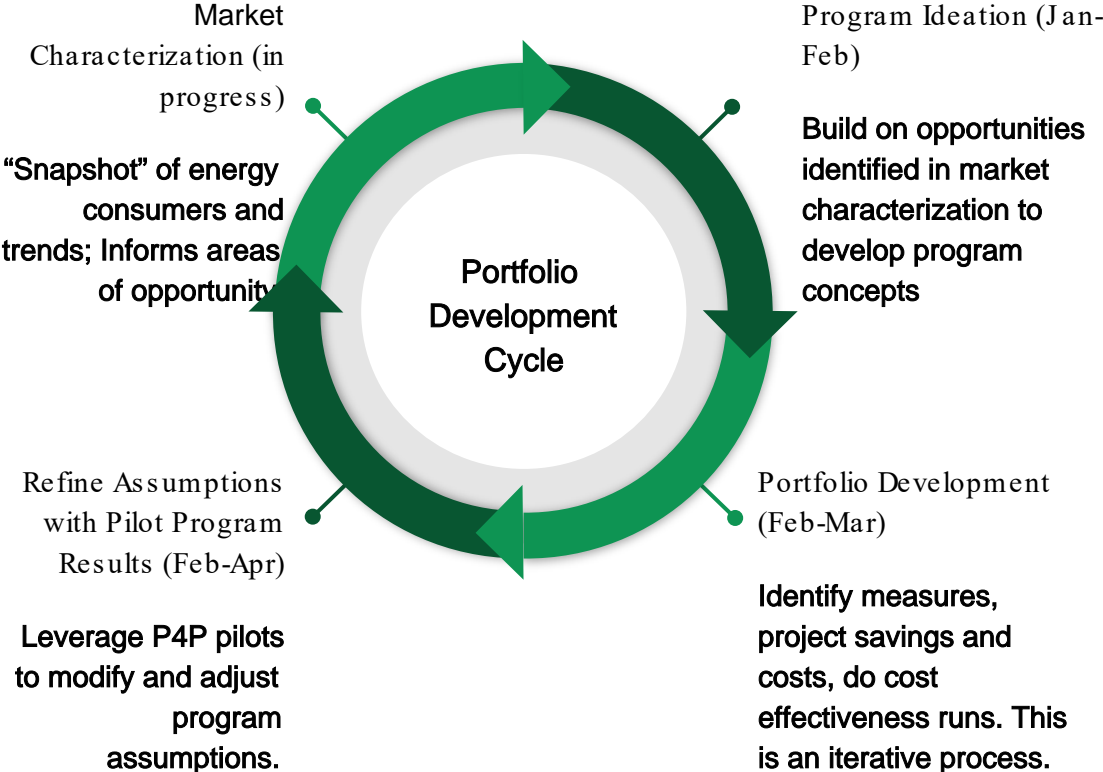


# Energy Efficiency Pilots

- Low Income Peak Management
  - Served around 200 customers
- Residential Energy Efficiency and Peak Management
  - Enrollment open now; targeted marketing planned for January-February
- Commercial Flexible Demand Marketplace
  - 5 vendors currently enrolled
  - Open for projects



# Energy Efficiency Program Strategy



# Reach Codes

- Three cities have passed reach codes (Berkeley, Hayward, Oakland)
- Two more have brought these ordinances to their Council's and have been requested to come back with revisions (Piedmont, Albany)
- Two more jurisdictions are planning to bring ordinances to council soon (Fremont, Dublin)
- **In all, EBCE has supported seven jurisdictions as they pursue reach codes**
- Moving forward, EBCE plans to transition work in this space to implementation support

# Induction Cooking Campaign

- Kitchen Electrification Rebate
  - Resistance to induction from chef community
  - Create incentives for gas-to-electric conversions in commercial kitchens
- Purchasing cooktops for member agencies and working on discounted pricing for EBCE customers
- Induction video update



# TA for Municipal Electrification



# SWITCH IS ON: Consumer Awareness Campaign

Super efficient heaters that also cool?  
Teach an old home a new trick.

Electric heat pumps heat and cool, using a fraction of the energy.



THE SWITCH IS ON



EAST BAY  
COMMUNITY  
ENERGY



FIND A REBATE ►

Working from home  
just got more  
comfortable.

New electric heat pumps.  
Heat, cool and save.



THE SWITCH IS ON



EAST BAY  
COMMUNITY  
ENERGY



LEARN MORE ►

We know. You didn't  
expect a water heater  
to make headlines.

New electric water heaters.  
75% less energy.  
No unhealthy emissions.



THE SWITCH IS ON



EAST BAY  
COMMUNITY  
ENERGY



LEARN MORE ►



# Resilient Home

- Partnership with Sunrun to deliver 5MW of Load Reduction and ~2000 residential systems for single and multi-family residents
- All systems will provide backup power to provide resilience
- Prioritizing frontline communities and requiring local workforce
- Program launched July, 2020
- ~1000 customers have expressed interest with 137 sales and 6 installations, including 12 equity resilience customers

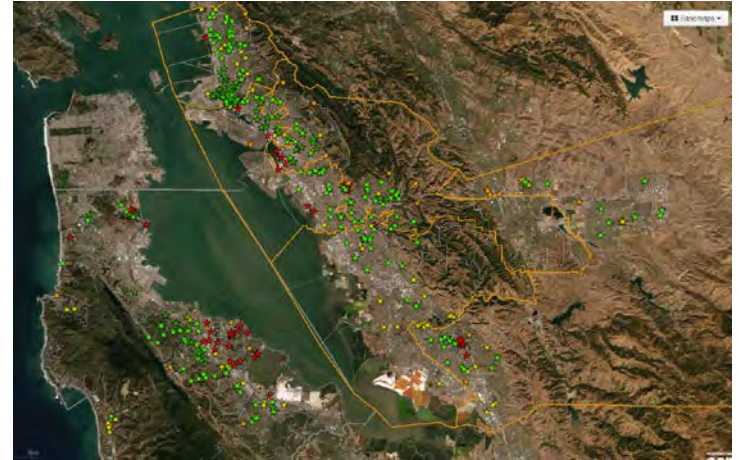


Put solar + storage on your holiday wish list!

EBCE knows you've been good this year, so we'll kick in a \$1,250 incentive. Details [here](#).

# Critical Facilities Resilience

- Solar + Storage systems at municipal facilities sized for critical loads
- In process
  - EBCE / local government coordination on procurement pathway (e.g., counterparty to PPA, not municipality)
  - Independent engineer evaluation of facilities (structural, roof, electrical capacity)
  - Site prioritization to develop cost effective portfolio
  - RFP: Phase one sites mid-2021





# Medical Baseline Program

## Pilot:

- Previous scope: Solar + Storage on homes of electricity dependent pediatric patients of UCSF Benioff Children's Hospital
- Due to COVID-19 delays, will be infeasible this FY
- Note: redirecting funds to develop Medical Baseline battery backup incentive program (see below)

## Medical Baseline Comprehensive Plan & Battery Backup incentive program (in-process):

- Pre COVID-19 County Public Health Dept. coordination
- EBCE now understands common durable medical devices, their load, duration of use, and where they are located (by zip)
- Have paired with appropriate battery backup solutions
- Developing budget for Phase I incentive program, and scoping need for Phase II
- Planning presentation to the Board on this item in February

# 2021 Alameda County CALeVIP Program

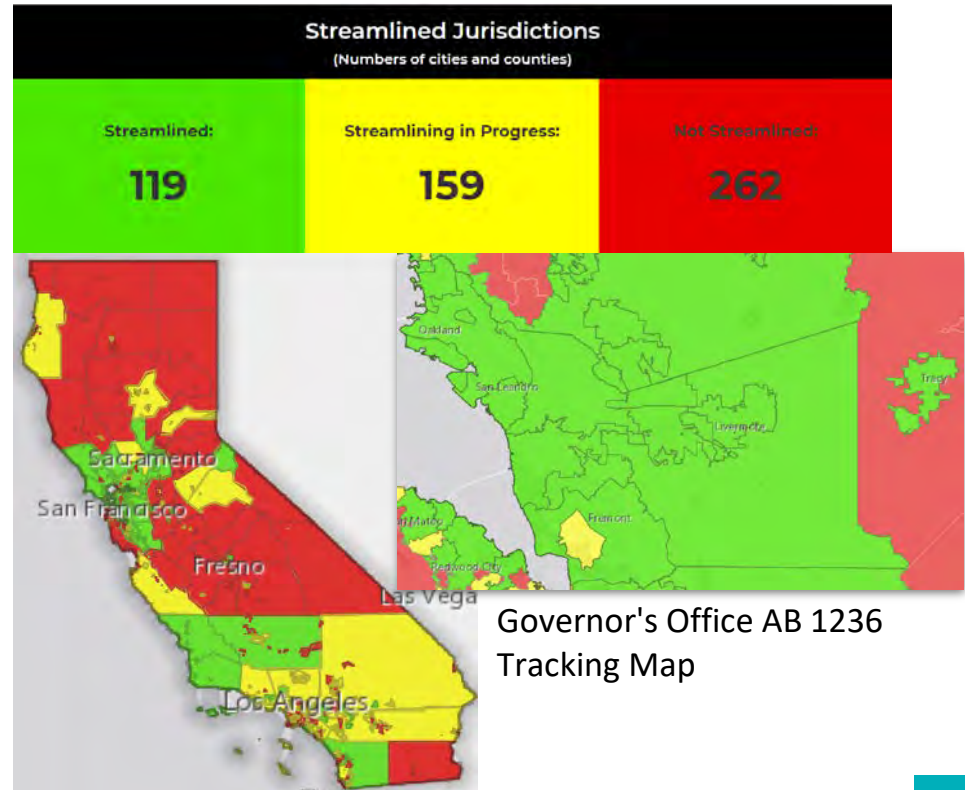
CEC incentives for publicly accessible Level 2 & DC Fast EV chargers

- CEC investment: \$14.5 million (Q4 2021)
  - Incentives available first-come, first-served
- EBCE is sole co-funding partner
  - EBCE EV Charging incentive investment:
    - \$14.5 million (over next 4 years)
      - \$3M Year 1 CALeVIP (2021)
      - Remainder allocated to standalone EBCE incentive program
- 25% of CALeVIP budget must be spent in DAC/LICs
- Unique EBCE data analysis
  - DCFC hubs in MUD hotspots & affordable MUD adder
- San Joaquin EViP Project has been available for Tracy
- Next steps:
  - Ongoing EBCE/CEC/CSE coordination in preparation of program launch
  - Technical assistance to affordable MUD owners
  - Board presentation on EBCE data analysis in 2021



# Streamlined EV Permitting

- AB 1236 (2016) requires cities/counties to adopt ordinance & create checklists by 2017
  - Most non-compliant in 2019
  - Compliance required for 2021 CALeVIP incentives
- EBCE technical assistance goal: county-wide compliance by 3/2020
  - Goal nearly met!
  - One outstanding City is “streamlined in process”



# Medium & Heavy-Duty (M/HD) EVs

- Work w/CALSTART
- GOAL: “1st mover market” for urban delivery & Class 3-6 zero-emission vehicles by 2030
  - DMV registration data analysis
  - Develop M/HD technical assistance pilot(s)
  - Relationship building: Port, logistics providers, fleet users and operators
  - Prep technical assistance to school districts
  - Prep pipeline for new M/HD incentive program
- External funding opportunities:
  - ex: CEC M/HD Blueprint - EBCE applied
  - ex: EPA Brownfields Assessment - EBCE applied



# EV Charging Infrastructure Deployment

- EBCE owned assets: leverage 2020 budget, LD Reserve Fund, external \$ to build charging network
  - ex: TFCA (awarded \$120,000); pending CALeVIP, VW Mitigation, Charge!
  - Recover revenue via electricity sales + LCFS credits
- Ongoing:
  - Economic proforma: DCFC & workplace Level 2 charging (completed)
  - Piedmont pilot project: Curbside DCFC (awarded TFCA funds)
  - Municipal fleet electrification technical assistance
    - Berkeley's plan is complete, Dublin plan being finalized
    - Alameda County in progress; Oakland kicking off
    - Albany and Hayward in the pipeline
  - EV car share charging at affordable MUDs with Envoy
    - delayed - COVID-19

# Regulatory Engagement

- CPUC DRIVE OIR Proceeding: Transportation Electrification Framework & Plans
- CARB LCFS: CCA equal access to the incremental value of residential LCFS credits
- Self Generation Incentive Program: HPWH, energy storage, EV/VGI added: Under consideration by CPUC
- Vehicle Grid Integration (VGI): New CCA reporting mandates starting 2022
- DAC Green Tariff
- CEC Load Modification for Resource Adequacy
- General Rate Case - input on PG&E's proposed E-ELEC rate
- Building Decarbonization Proceeding

**THANK YOU**