CITRIX°

Citrix Workspace Cloud

Roger Bösch Citrix Systems International GmbH



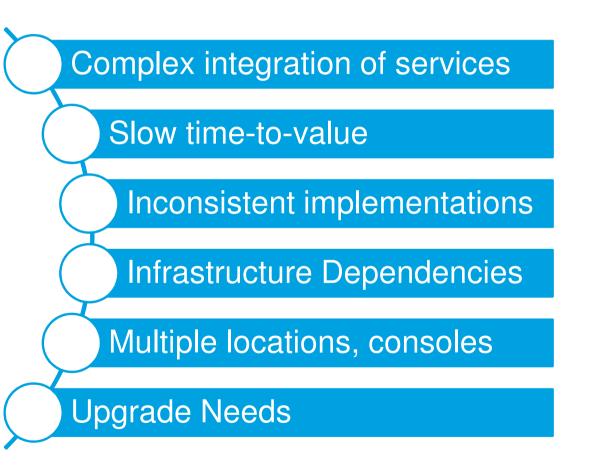
Workspace Cloud is a NEW Citrix Management and Delivery Platform

Customers Now Have a Spectrum of Workspace Delivery Options

← Citrix Del	Done For You			
Delivered as	Delivered as a Managed Service			
Workspa				
Blueprint-managed: • Standardized • Repeatable Blueprints • Full control	 Hybrid delivery: Citrix Managed SaaS Plane Delivered as-a-Service Control of resource locations 	 Outsourced: Business-ready Outsourced Provided by SPs, SIs, MSPs 		
Lifecycle Management Service	App and Desktop Service Mobility Service Secure Document Service	Provider's services		
	Delivered as Workspa Blueprint-managed: • Standardized • Repeatable Blueprints • Full control	 Standardized Repeatable Blueprints Full control Citrix Managed SaaS Plane Delivered as-a-Service Control of resource locations 		

Industry Pain Points We Solve

Workspace Cloud



- Implementation complexity when deploying workspaces across multiple locations, platforms, or clouds
- Too much cross-product expertise needed to install/configure/integrate/ orchestrate/upgrade Citrix implementations
- Inconsistent or sub-optimal implementations that lead to poor performance or slowed rollouts
- Risk and lack of expertise to implement any app, desktop, or mobility solution (generally in smaller enterprises)

Workspace Cloud What is Workspace Cloud?



Simplify consumption of our full range of Software-defined Workplace assets

Workspace Cloud Services

Services are sold in packages to solve specific business use cases



Apps and Desktops

The power of secure access to virtual Windows, Linux, web apps, and desktops

Mobility Management

End-to-end mobile app delivery and device security

Secure Documents

Share, sync and secure content from the cloud and on-premises storage services

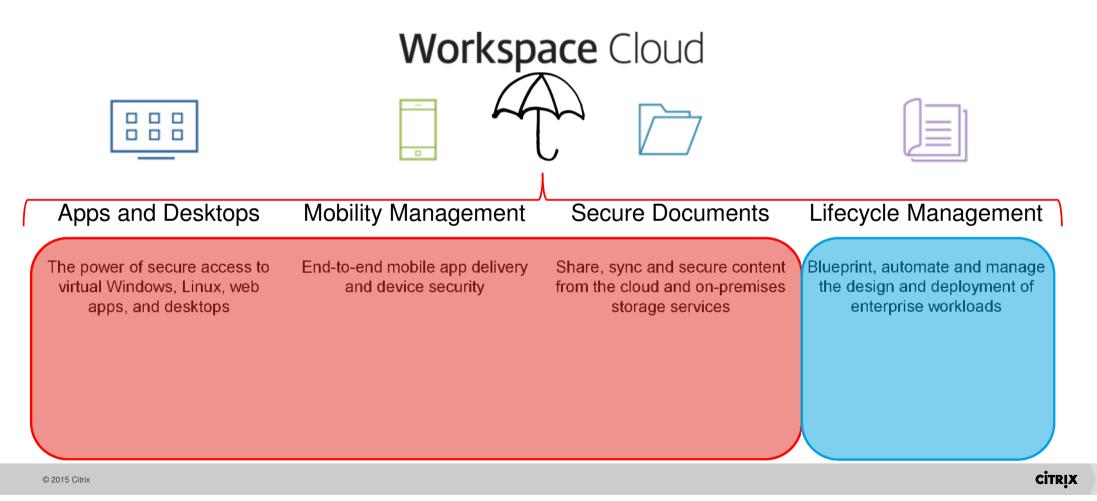
Lifecycle Management

Blueprint, automate and manage the design and deployment of enterprise workloads

...With more services to be made available in the future

Workspace Cloud Services

Services are sold in packages to solve specific business use cases



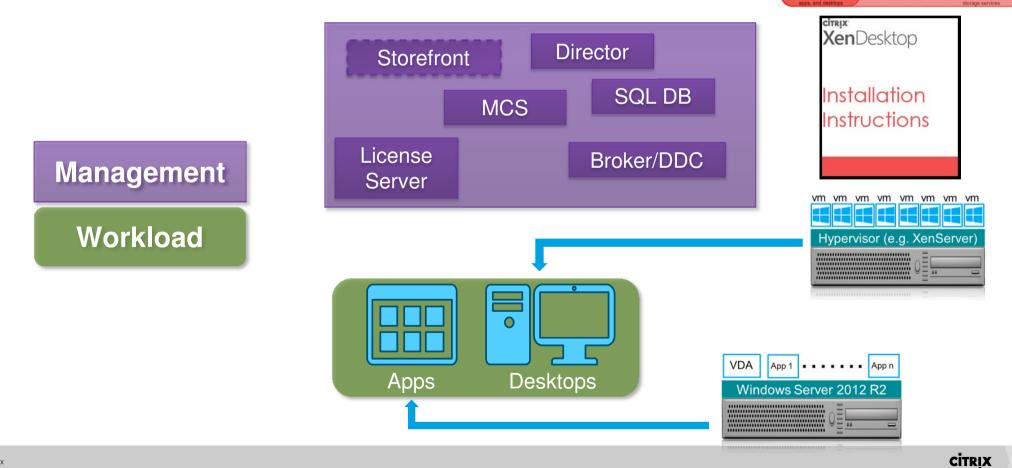
Citrix Product Architecture





Consider XenApp & XenDesktop as an Example

Lots of components



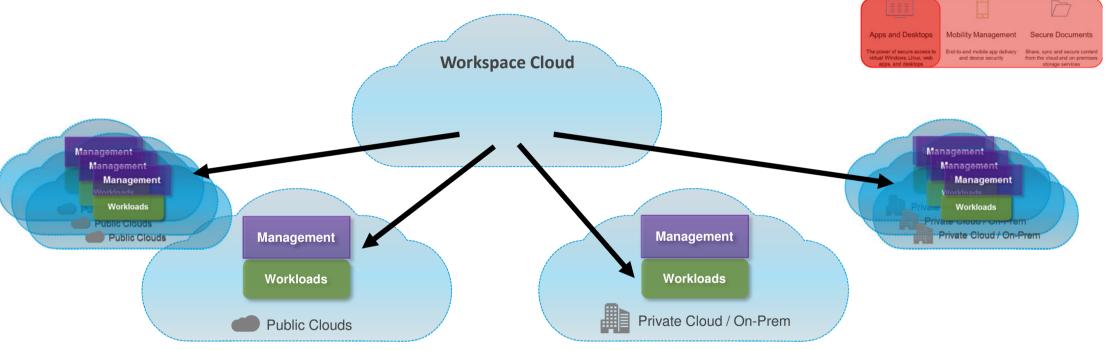
Mobility Managem

nd-to-end mobile app deli

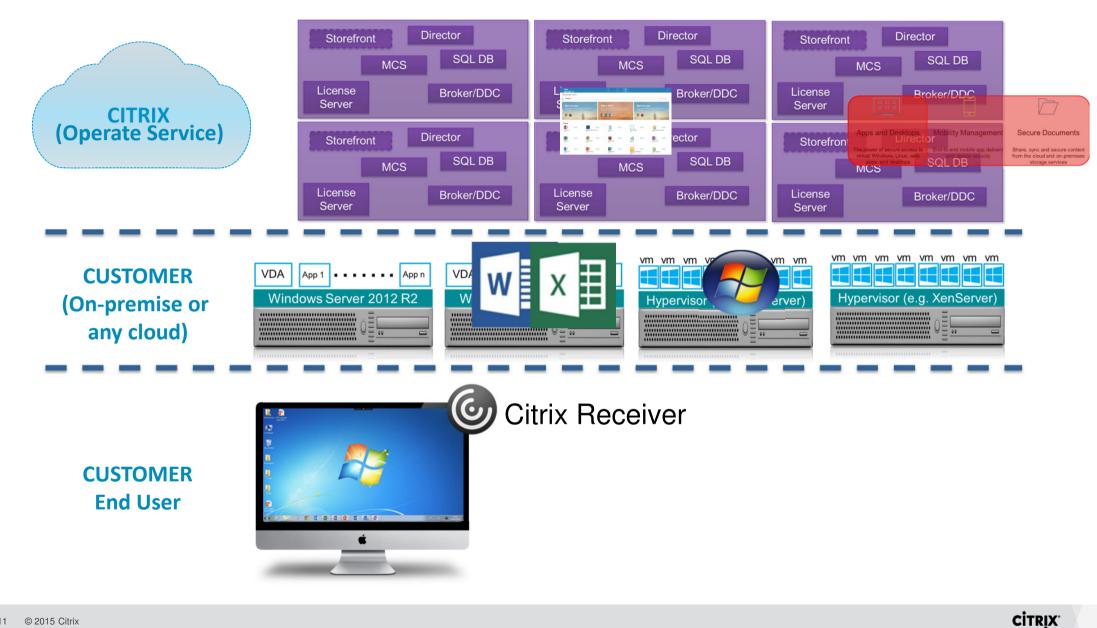
Secure Documents

Apps and Desktops

CWC Moves Management Infrastructure to the Cloud



Today: Management + workloads are disconnected islands of management & control Tomorrow: Cloud Management enables single unified hybrid system, allowing customers to take advantage of cloud-scale economics AND leverage their existing investments



Workspace Cloud Services

Services are sold in packages to solve specific business use cases

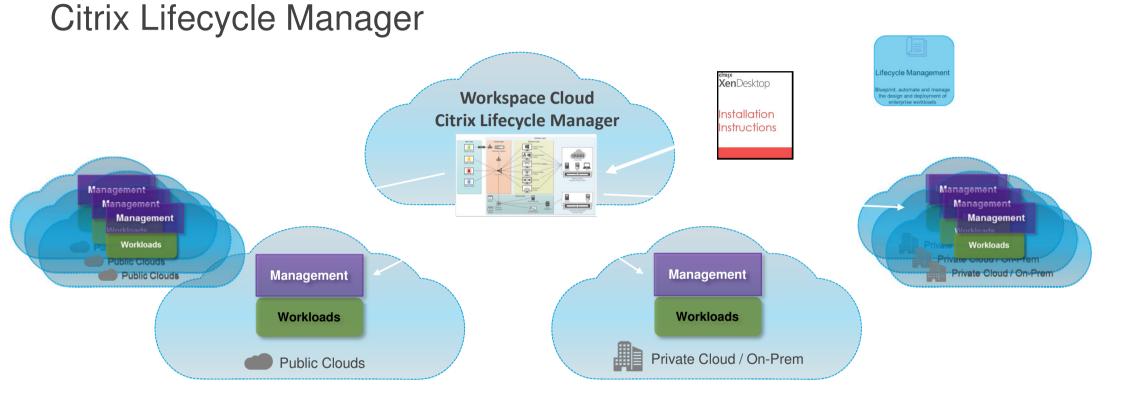


Why Lifecycle Management?

Accelerate deployment of Citrix products Simplify on-going management of Citrix products Make XenApp migration easier

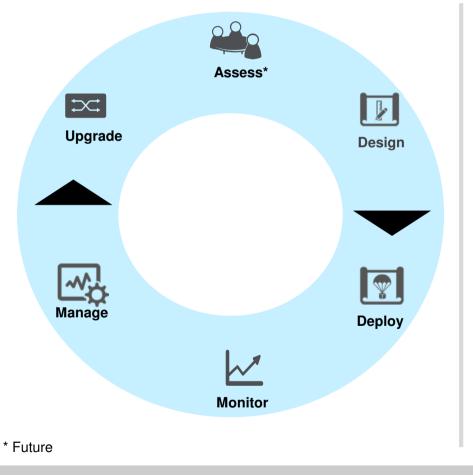
Lifecycle Management Is A Service Under Workspace Cloud

≡	Citrix Workspace Cloud					
	Publish		Architect			
	PublishTest drive a pre-designed Workspace.	Test Drive	Lifecycle Management Go Deploy and manage blueprints			
	Design		Delivery Networks			
	Applications and Desktops Virtual apps and desktops	Coming Soon	Delivery Networks Speed, security and visibility			
			Application Onboarding Migrate and manage apps			
	Mobility Management Mobile apps and device security	Coming Soon				
			Develop			
	Secure Documents Mobility and data security	Coming Soon	< Data Fabric Coming Soon			
			- Data security services			
	Workspace Concierge Remote diagnostics	Coming Soon	Workspace Automation Put the power of IoT to work			



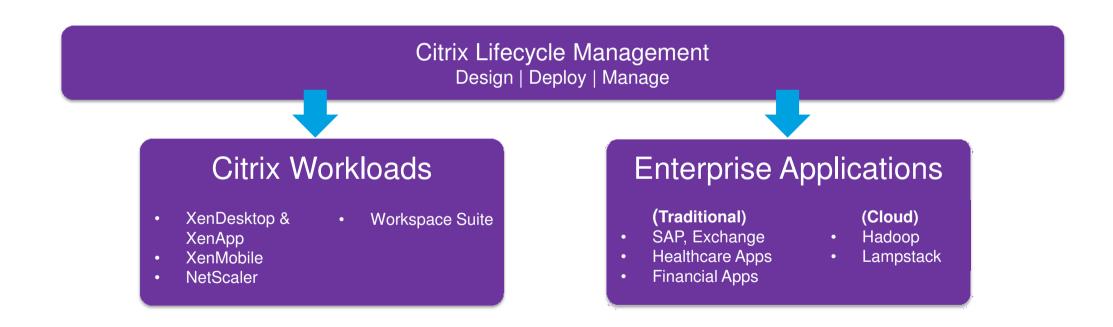
1. Install Citrix environment along our best practice (Installed, not hosted!) 2. Ongoing monitoring

What is Citrix Lifecycle Management?

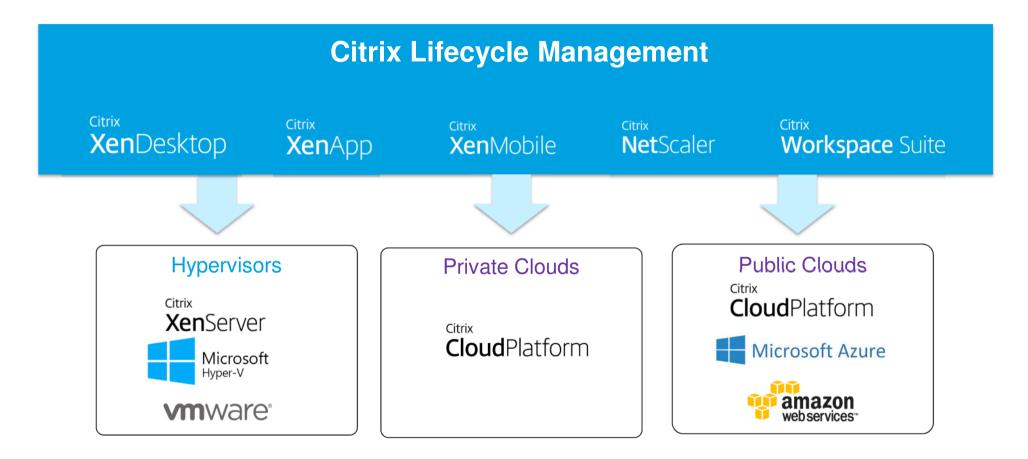


- Improve business agility with blueprint-based automated application deployment
- Maximize efficiency with simplified application deployment and management across platforms and clouds.
- Improve application performance and availability through monitoring, update, autoscale and disaster recovery

Unified console for Citrix and Enterprise Applications



Initial Target Products and Environments



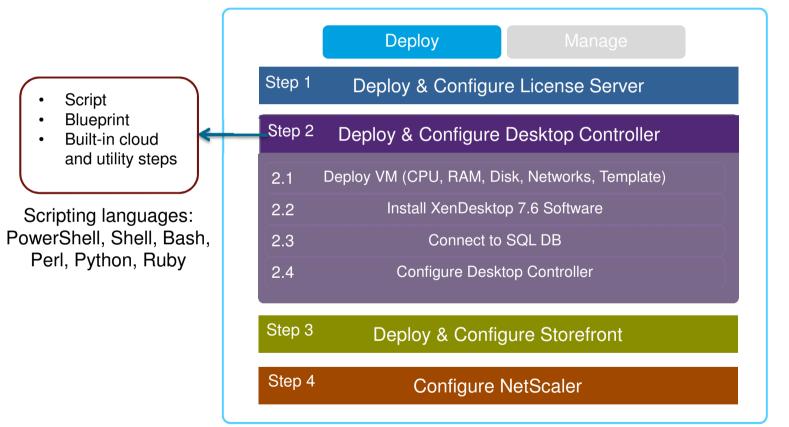
Blueprints in Development

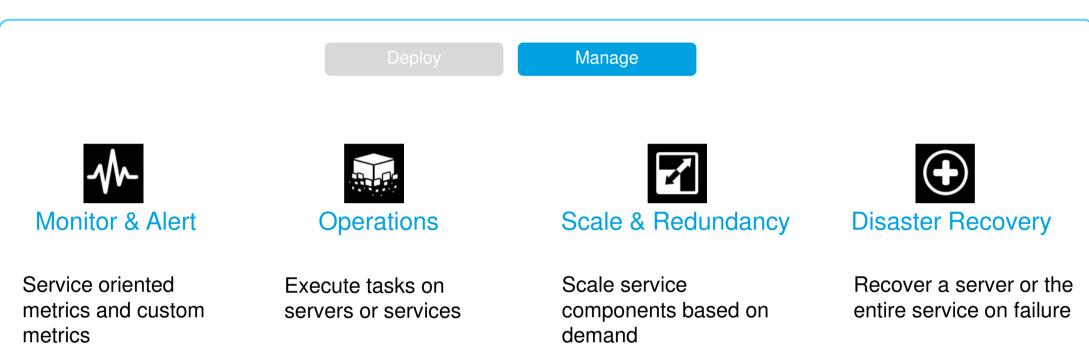
Deployment of Citrix Products

- XenDesktop POC
- **XenDesktop Production**
- XenMobile Production
- Workspace Suite
- Workspace Service Resource Location Components Set Up

What is a blueprint?

XenDesktop Blueprint



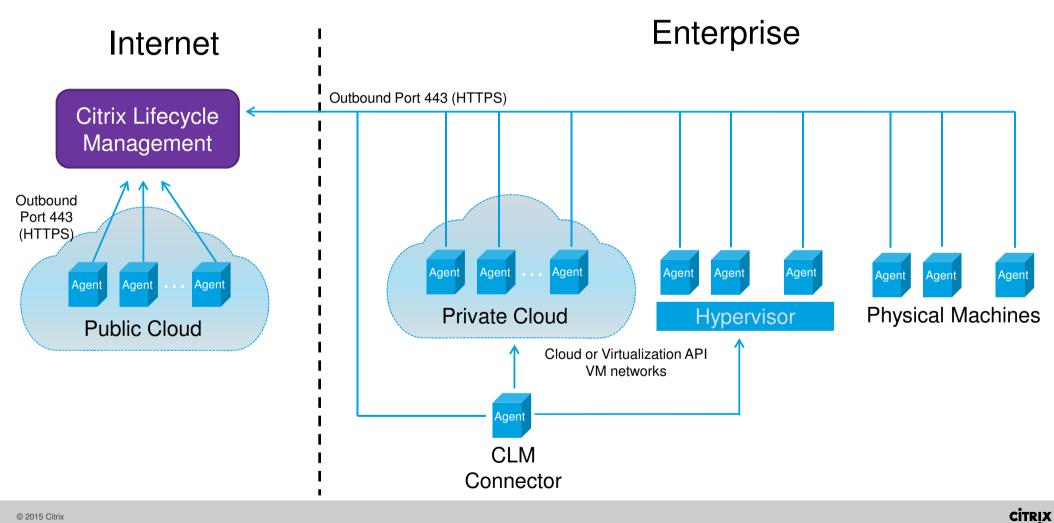


Alert triggered action

Patches, upgrades, backups, configuration validations

Ensure redundancy for high availability and performance Recovery in same or different datacenter or cloud

Auto | Scheduled | Manual



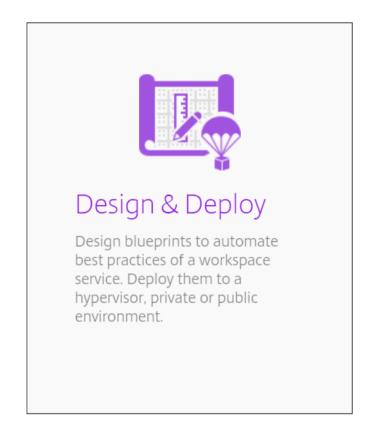
Architecture Diagram

What does Citrix Lifecycle Management do?

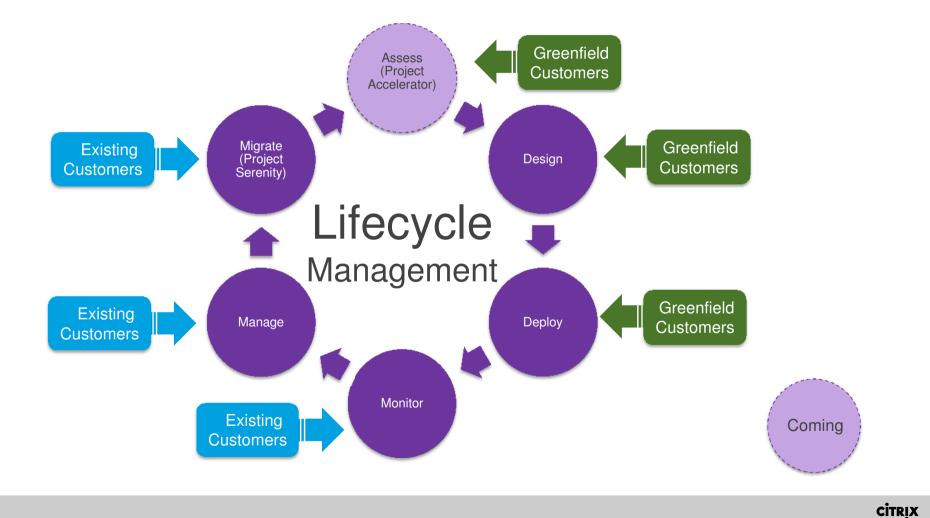
CLM enables you to deploy and configure the machines that host your applications and services through the use of blueprints

You can use Citrix designed blueprints to deploy Citrix products using best practices

... or you can design your own blueprints

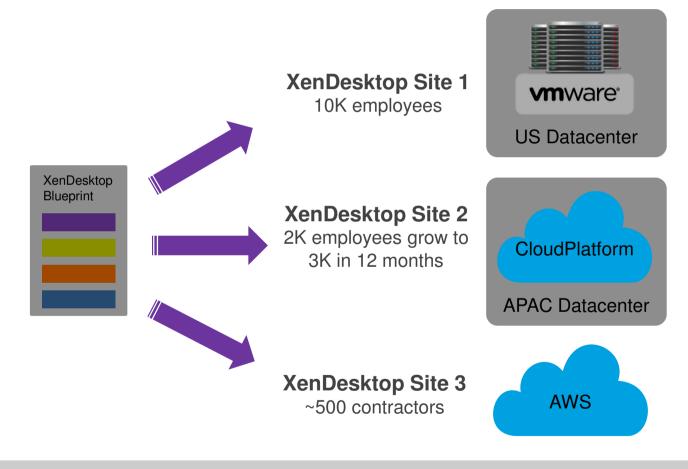


Customers can get value at any point in their Deployment of Citrix Applications



Use Case Example

Standardize XenDesktop deployment and management in multiple sites



Single blueprint to deploy into multiple environments

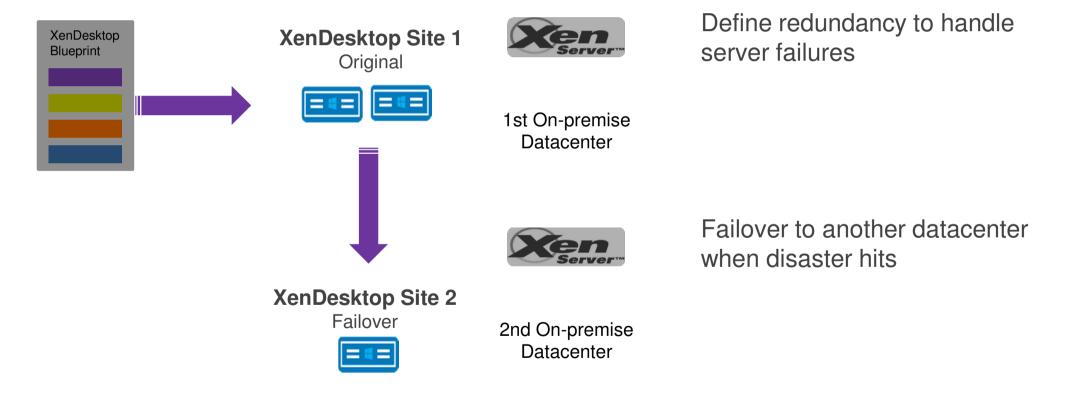
Use public cloud for contractor or seasonal workers

Standardized deployment and management

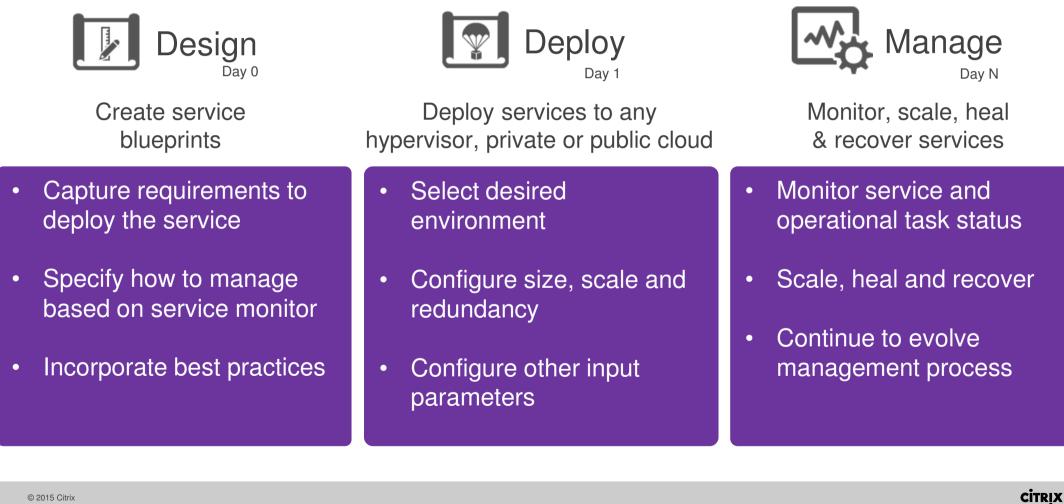
Auto-scale based on demand

Use Case Example 2

XenDesktop Failover



Lifecycle Management Overview

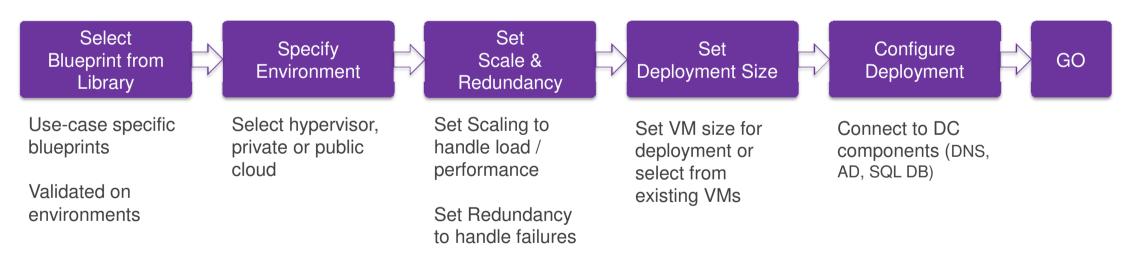




Create service blueprint	Specify how to deploy and manage the service
Service specific customizations	Build to validated reference architectures. Service-specific monitoring
Incorporate best practices	Optimal performance configuration, security hardening
Conduct pre, post deploy checks	Verify datacenter components (DNS, AD, SQL DB, Firewalls, LBs) are available & configured appropriately



Deployment profile captures this for re-use

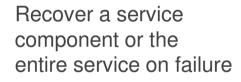




Monitor & Alert

Scale & Redundancy







Execute tasks on service or servers

metrics (not another monitoring tool)

Thresholds, Alerts &

Service oriented

Trends, History,

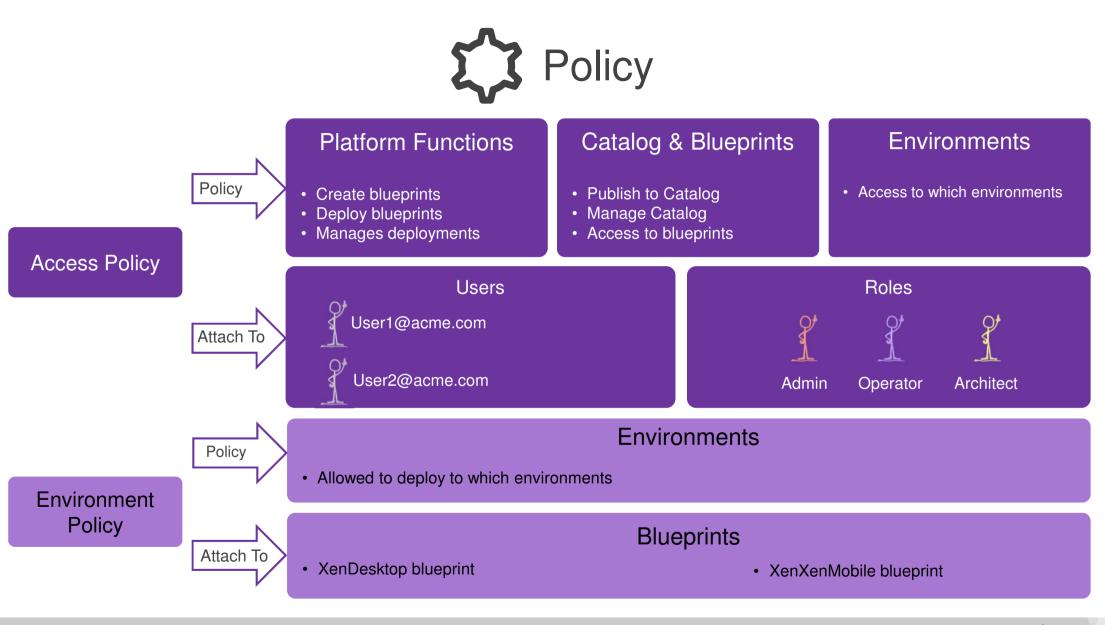
Dashboard

Scale service components based on demand

Ensure redundancy for high availability and performance Recovery in same or different datacenter or cloud

Patches, upgrades, backups, configuration validations

Auto | Scheduled | Manual



CWC Service Offerings

	Service Packages	Deploy	Design and Deploy	Design, Deploy and Manage	Virtual Desktops	Virtual Apps and Desktops	Integrated Apps and Data Suite
	Workspace Cloud Core Services	\checkmark	\checkmark	\checkmark	\checkmark	\checkmark	\checkmark
Lifecycle Management	Deploy Blueprints	\checkmark	\checkmark	\checkmark	\checkmark	\checkmark	\checkmark
	Design and Edit Blueprints		\checkmark	\checkmark		\checkmark	\checkmark
	None Monitor deployments		\checkmark	\checkmark		\checkmark	✓
	Manage deployments			\checkmark			
Applications and Desktops	Citrix Desktop Delivery				\checkmark	\checkmark	\checkmark
Services	XenDesktop App Delivery					\checkmark	\checkmark
	Multiple Resource Locations					✓	\checkmark
Mobility Services	Mobile Device Mgmt						\checkmark
Citri							\checkmark
	Mobile Productivity Apps						\checkmark
Secure Documents	1GB Secure Document Storage				\checkmark	\checkmark	\checkmark
	ShareFile Storage Zone connectors				✓	\checkmark	\checkmark
	100GB ShareFile Data				Add-on available	Add-on available	Add-on available

Citrix User Group Community

https://www.mycugc.org/p/cm/ld/fid=1



WORK BETTER. LIVE BETTER.