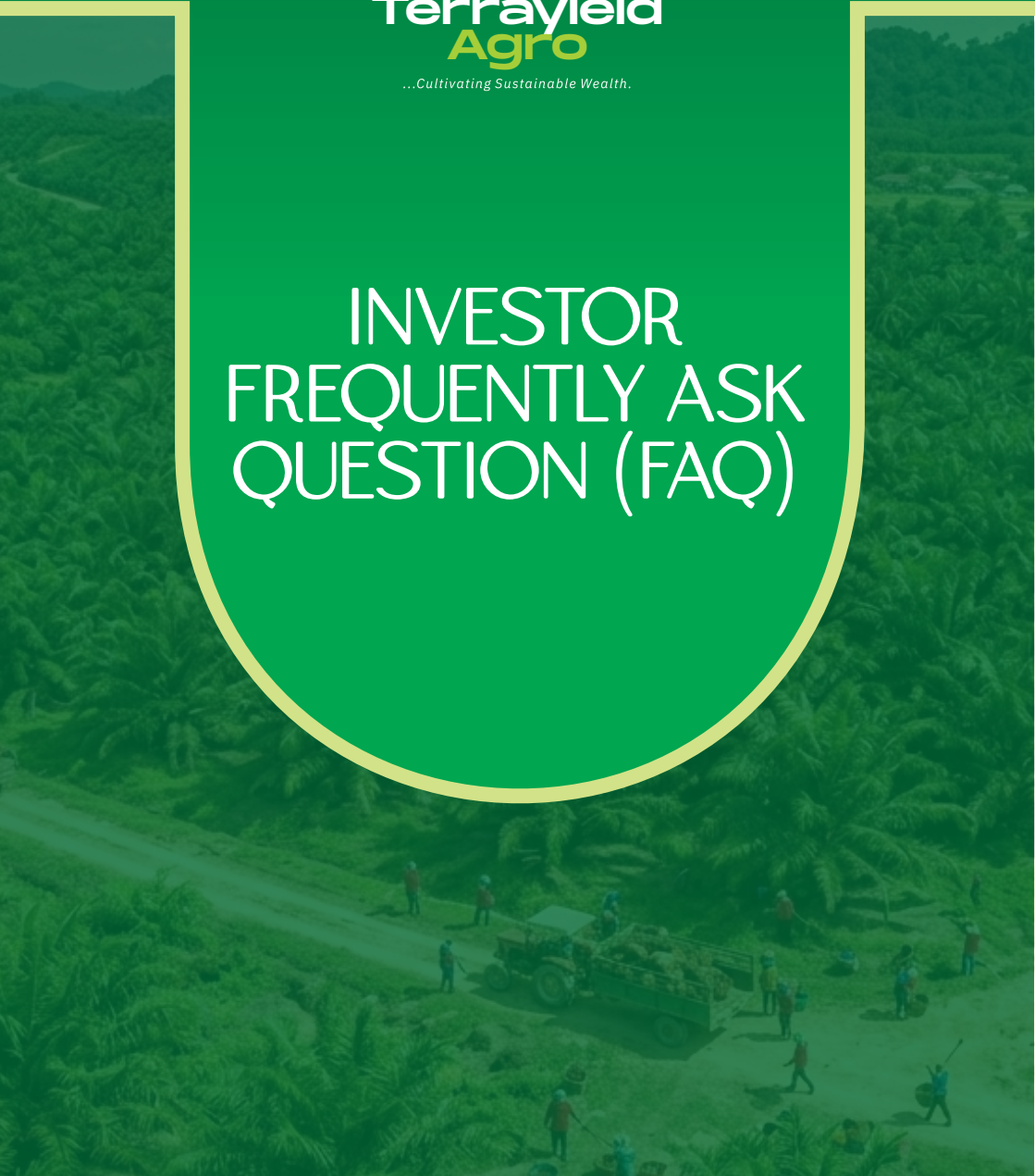




**Terrayield**  
**Agro**

*...Cultivating Sustainable Wealth.*

# INVESTOR FREQUENTLY ASK QUESTION (FAQ)



# TerraYield Agro – Investor FAQ

As the Director of TerraYield Agro, I want to clearly address common questions about our palm plantation investment. All answers below are based on Nigerian law and our company's policies, to ensure transparency and confidence for our investors.

## 1. Estate and Succession: What if an investor dies before the farm produces fruit?

If an investor passes away, their investment becomes part of their estate and passes to their heirs. Under Nigerian law, assets are transferred to the deceased's executors or administrators via probate or letters of administration, and an assent document vests the estate into the beneficiaries. In practice:

- Designated Beneficiary: We require each investor to name a beneficiary (next-of-kin) in the investment agreement. This ensures there is a clear heir who will inherit the rights to the acre.
- Legal Will/Trust: We strongly advise investors to prepare a valid will or trust specifying their beneficiary. A properly executed will in Nigeria covers assets like land and investments, helping avoid disputes.
- Contract Clause: Our agreement will include a clause covering succession. It will state that, upon the investor's death, the profit-share entitlement from their

acre continues with the named heir once the necessary legal steps are completed.

- Continuing Payments: After death and probate, the heir (as executor or assignee) receives the profit shares exactly as the original investor would have, starting from Year 4 onward. We will transfer payments to the beneficiary after proof of inheritance (e.g. Letter of Administration or Grant of Probate and Assent) is provided.

In summary, the investor's income rights simply pass to their estate. By legally documenting the beneficiary and estate plan, we ensure uninterrupted profit distributions to the heir.

## 2. Resale and Exit Options: Can I resell my acre?

We understand investors may want liquidity. We offer two structured transfer ownership:

- Internal Transfer: An investor may sell their investment either back to TerraYield Agro or to another approved investor. The company will facilitate the transfer process. We charge a modest transfer fee (5% of the sale price) to cover administrative and legal costs. All parties must comply with our transfer procedures (up-to-date documentation, approval of the buyer, etc.). This is similar to practices used by professional farm developers, who “ensure that your 'paper asset' is as clean as your 'physical asset,' making you the most attractive seller”. In other words, we keep all title documents and records current so that resale can happen smoothly.

- **Lock-in Period:** To protect the long-term nature of the project, we enforce no resale or transfer until after Year 3 (before the first harvest). This means investors must hold their acre through planting and maturation phases. After we start producing in Year 4, investors are free to sell under the internal transfer policy above. This lock-in period is common in plantation investments, as it aligns interests (early exits could hurt the project) and ensures the farm reaches productive stage before any change of ownership.

All transfers will be handled through official assignment documents. By structuring resale this way, we provide flexibility while maintaining a professional, orderly market for our land shares.

**3. Investor Rights:** each investor receives an official Land Allocation Certificate and a detailed profit-sharing agreement. This certificate confirms that TerraYield Agro has allocated one specific acre to you, backed by our survey plan. It is essentially an economic title to that acre. Along with it, we provide:

- **A Sale & Profit-Sharing Agreement:** This legally binds TerraYield to share the yearly harvest profits from your acre with you (70% to you, 30% to the company).
- **A Survey Plan Extract:** Showing the exact location and boundaries of your acre.
- **An Allocation Letter or Certificate:** Stating that one acre is allocated to the investor

#### 4.<sup>2</sup> Price Risk: What if palm fruit or oil prices crash?

Palm oil is a commodity subject to global market forces, so prices fluctuate. In fact, industry analysts note that “palm oil is one of the most volatile commodities”. Over recent years, palm oil prices have swung dramatically (even going from the cheapest to the most expensive vegetable oil within a year). These swings result from factors like weather, harvest cycles, changes in supply (especially since Indonesia/Malaysia produce ~85% of the world's palm oil), and shifts in demand or policy.

What TerraYield Does: We build in several buffers to manage this risk:

- **Conservative Pricing Assumption:** Our projections use a conservative price range (₹250k–₹300k per tonne of fresh fruit) that is below peak historical levels. If market prices exceed this range, your actual returns will be higher than projected. If prices dip below, we have strategies to mitigate losses.
- **Storage & Timing:** After harvesting, we can hold fresh fruit or process it as needed. We will time sales to mills or buyers to capture higher prices when possible (for example, selling after the peak local harvest rather than at the low season).
- **Product Diversification:** Palm provides two products: palm oil and palm kernel (from the seed). If fruit prices fall, we can also sell kernels which may fetch a separate market price. This diversifies income and reduces reliance on just one commodity.

- Local Demand: Palm oil demand in Nigeria (and Africa) is strong and growing, for food and industrial uses. Also, global consumption remains high (about 40% of all vegetable oil consumed worldwide is palm oil collapsed outright in the long term). This broad demand base means prices have rarely.

Investor Advisory: Despite these measures, we emphasize returns are market-dependent and not guaranteed. As with any agricultural commodity, there is risk. We do not promise a fixed ROI. Instead, we stress that historical trends show palm prices eventually rebound from lows, and we actively manage the harvest to maximize profit. In short, while price dips can occur, we prepare to buffer them, and our conservative estimates assume stable mid-range prices. Any upside from higher prices will simply be additional profit for investors.

## 5.<sup>2</sup> Security and Risk Mitigation: What if insecurity damages the farm?

We take security and risk management very seriously. In Nigeria, farm security issues (theft, vandalism, or conflict) can arise, but we have multiple safeguards:

- Physical Security: The plantation will be fully fenced with security measures (gates, patrols). We may hire trained security personnel, especially during vulnerable times (planting/harvest). We also advocate employing local residents as farm assistants and guards. This not only provides jobs but also incentivizes the community to protect the farm.

- **Government Support:** The Nigerian government has recognized this issue. In 2023 it deployed 10,000 “agro rangers” to protect farmland across key states. These are trained security forces to guard farms against bandits and herders. We will coordinate with local authorities so that our plantation is under their protective watch.
- **Community Engagement:** We will build strong relationships with nearby communities and farmer cooperatives. By involving locals in the project (through employment, outgrower schemes, etc.), we create local vested interest in the farm's safety. Community-led vigilance often deters threats before they escalate.
- **Insurance:** Nigeria's agricultural insurance sector is expanding. The Nigerian Agricultural Insurance Corporation (NAIC) has already provided hundreds of billions in risk cover for farmers. We will explore enrolling the plantation in available insurance programs (for fire, theft, or crop failure). While insurance can be costly, any suitable coverage will be considered to further protect investor capital.

In short, TerraYield Agro will proactively secure the farm, robust fencing, local security, ties with community and law enforcement. Combined with government initiatives (rangers) and insurance options, we aim to keep risk very low.

## CONTACT AND NEXT STEPS

This FAQ document is for informational purposes. The specific terms of each investment will be detailed in our legal agreement. If you have further questions or wish to proceed:

- **Contact Us:** Reach out to TerraYield Agro at [terrayieldagro@gmail.com](mailto:terrayieldagro@gmail.com) or call (NIG) +234 904 154 7283, (PT) +351 963 855 510, (GER)+49 1521 3953913
- **Request Documents:** We can provide the detailed Investment Agreement and any supplementary documents (e.g. land title scans, farm plans).
- **Schedule a Meeting:** We are happy to meet (in person or virtually) to walk through all aspects of the investment and answer any additional queries.

TerraYield Agro is committed to full transparency and investor confidence. By combining our professional farm management with the safeguards above, we aim to deliver the projected returns while minimizing risks. We look forward to partnering with you for a profitable and sustainable palm plantation venture.

**Invest with us...**



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