

BRIGHTER MEALS START WITH STUDENTS' FAVORITE FRUIT



Between tight budgets and new regulations, we know navigating the SY26-27 bid season feels like a lot to juggle. As your partner, Dole is here to help you turn those challenges into “wins” for your students and your program.



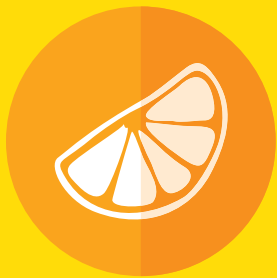
The secret to more participation? Tropical fruit.

It's true. Today, an apple or a pear just isn't going to cut it, but tropical fruit keeps them excited, engaged, and hungry for more. In fact, fruit is the #2 most consumed food by K-12 students!¹



Spending your 10% on tropical fruit is the smartest move ever.

MANDARINS ARE THE #1 PREFERRED FRUIT ACROSS ALL STATES.²



Why Dole? We're your partner in tropical fruit.

Our high-quality portfolio has the tropical fruit your students love, ready in pre-portioned K-12-friendly formats.



Prioritizing Dole tropical fruit with your 10% gives students (and parents) reason to smile.

TROPICAL FRUIT BOWLS = ½ CUP FRUIT CREDIT!



We make compliance...effortless.

We want to help you spend your time where it matters most: with your students, not buried in paperwork. Our tropical fruit can help.



Great news: you don't have to submit documentation when you buy Dole pineapple and mandarins; they're already on the “automatic exemption” list!³ (48 CFR 25.104)



Ready for a stress-free bid season and more students at mealtime?

Make every lunch a tropical adventure while keeping your compliance easy and in-check.



Your 10% should be student favorites—choose Dole and make SY26-27 your best year.

PARENTS WANT INCREASED FRUIT AND VEGGIES. IT'S THE #1 FACTOR WHEN FEEDING THEIR CHILDREN.¹



Questions?

We're Here to help. visit us online at dolefoodservice.com/k12.

Sources:

¹Datassential, K-12 Keynote Report, 2025.

²Dole K-12 Buy American Strategy Deck, December 2025.

³Mango, Papaya, and Tropical Fruit Blends qualify for an availability exception under 7.CFR § 220.16(d)(5).